



Ref. Enquiry No.: PE/PG/NK1/E-5920/2018 Dt: 20.04.2018

|                   |
|-------------------|
| DUE DATE          |
| 01-May-2018       |
| BY 02:00 PM (IST) |

**CONDITIONAL TENDER ENQUIRY THROUGH E-PROCUREMENT**

Dear Ma'am/Sir,

**Subject:** Tender Enquiry for "PLATE HEAT EXCHANGER" as per Technical Specification No. PE-TS-424-179-N001 Rev 0 for 2X800 MW NTPC KARIMNAGAR SG PACKAGE.

BHEL invites offers from reputed Vendors [Refer pre-qualifying requirements and other tender documents uploaded on our websites [www.bhelpem.com](http://www.bhelpem.com), [www.bhel.com](http://www.bhel.com). & CPP Portal ([www.eprocure.gov.in](http://www.eprocure.gov.in))] for Design, Manufacture, Assembly, Inspection and testing at Manufacturer's/or his sub-contractor's works, painting, proper packing and delivery to site of **PLATE HEAT EXCHANGER** for **2X800 MW NTPC KARIMNAGAR SG PACKAGE** as specified/ defined in technical specification **PE-TS-424-179-N001** Rev. 0.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06 through **ONLINE via e-Procurement System** for the under mentioned equipment/system.

| Item Description – PLATE HEAT EXCHANGER |                                     |                             |
|-----------------------------------------|-------------------------------------|-----------------------------|
| Sl. No.                                 | Project                             | TECHNICAL SPECIFICATION NO. |
| 1                                       | 2X800 MW NTPC KARIMNAGAR SG PACKAGE | PE-TS-424-179-N001 Rev 0    |

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement portal (<https://bhel.abcpurchase.com>). Please note that you have to submit bids in two parts (Techno-Commercial Bid and Price Bid) via **e-Procurement System**. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only ([www.bhelpem.com](http://www.bhelpem.com), [www.bhel.com](http://www.bhel.com), <https://bhel.abcpurchase.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated. **Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender.**

For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the annexure to this NIT.

It shall be the responsibility of the bidder to ensure that the tender is submitted via **e-PROCUREMENT SYSTEM** (<https://bhel.abcpurchase.com>) on or before the due date by 2:00 P.M. Part-I bids shall be opened at 3:00 P.M on the due date through e-procurement Portal (<https://bhel.abcpurchase.com>).

*Sashank*

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**Note:** 1. Detailed tender documents have been uploaded at the following websites.

- [www.bhel.com](http://www.bhel.com)
- [www.bhelpem.com](http://www.bhelpem.com)
- CPP Portal ([www.eprocure.gov.in](http://www.eprocure.gov.in))
- <https://bhel.abcpocure.com>

2. In case you are not interested to quote, please send us the regret by mail or letter.

3. Techno Commercial Bids (along with Unprice Schedule, credentials & PQR documents) and Price Bids should be submitted separately in separate envelopes.

**Important Note to be considered by All Bidders:** The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL's web site [www.bhel.com](http://www.bhel.com).

**ENQUIRY TERMS AND CONDITIONS:**

Please refer GCC Rev-06 which is available on [www.bhelpem.com/Tenders.aspx](http://www.bhelpem.com/Tenders.aspx). GST related corrigendum to GCC Rev06 is enclosed and same is also to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

**1. Pre-Qualifying Requirements:**

Bidders have to provide the required details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed as NIT Tender Documents) in its Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Technical Pre-Qualifying requirements.

**2. Bidders to note that following form the part of tender documents:**

- General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06
- Technical Specification No. PE-TS-424-179-N001 Rev 0
- Price format & Special Conditions of Contract (SCC Rev00) of the project
- Enquiry terms & conditions
- Performance Bank Guarantee format.
- Technical PQR

Offers are to be submitted strictly in accordance with the requirements of the above Tender Documents. All the above referred Tender Documents and subsequent post-bid agreements/confirmations/clarifications shall automatically become the part of the Order/Contract after its finalisation.

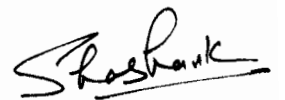
**3. Bidder has to note that Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, Deviation Sheet (Cost of Withdrawal) of GCC Rev 06/corrigenda, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of.**

In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation as per Annexure-II, Deviation Sheet (Cost of Withdrawal) of GCC Rev-06/corrigenda in its price bid.

**4. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).**

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5. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

|                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>SHASHANK MISHRA, SR. ENGR., PG-III</b><br><b>M/s. Bharat Heavy Electricals Ltd.,</b><br><b>Project Engineering Management,</b><br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA<br><b>E-MAIL: shashankmishra@bhel.in</b><br><b>Ph. No. +91-120-4368780; Mob: +919711061278</b> | <b>P. K. GAUTAM, SR. DGM, PG-III</b><br><b>M/s. Bharat Heavy Electricals Ltd.,</b><br><b>Project Engineering Management,</b><br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA<br><b>E-MAIL: pkgautam@bhel.in</b><br><b>Ph. No. +91-120-4368545</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

6. **Bidder to note that this is a conditional Open tender enquiry. Hence, price bid (Part-II) opening/RA participation shall be subject to following criterion:**

- Techno-commercial qualification/recommendation of bidder by BHEL-PEM
- Approval of bidder by the customer- Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part I due date: -
  - Reference list indicating PO details, customer name, PO date, execution date etc.
  - Performance certificate issued by the clients.
  - Bidders are requested to fill up their details in NTPC format for Main & Sub – Supplier Questionnaire attached with enquiry (Sign & Stamped on each page).

7. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted

8. **Delivery Schedule: -**

**Supply:** Delivery shall be Four (04) months from drawing/doc approval in CAT-I by BHEL. Other schedules like submission of drawings, approval of drawings, inspection etc. shall be as per Cl. no. 7 of Sec-IA of the Technical Specification no. PE-TS-424-179-N001 (R0). Any deficiency in documents submitted w.r.t. agreed specification/comments from BHEL shall be treated as non-submission and no. of days delayed in submission of complete documents during approval process, on account of this, would be reduced from delivery.

**For PG Test:** Vendor to depute their representative to site for carrying out PG Test activities within two (02) weeks of intimation by BHEL, subject to site readiness, failing which LD @0.5% per week or part thereof of total contract value for PG Test shall be levied limited to 10% of PG Test value.

**For Mandatory Spares:** Mandatory spares to be delivered within 04 months from manufacturing clearance. Separate dispatch/manufacturing clearance shall be issued for mandatory spares.

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9. Over all (%) quantity variation: The variation on overall package value due to changes in the scope shall be limited to +/- 5%. This will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.
10. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
11. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)).

Link for RA guidelines to be followed as:

[http://www.bhel.com/vender\\_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf](http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf)

**IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION**

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable) etc., including loading (if any) as applicable.

12. No CIF is available for the package.
13. Foreign bidders quoting along with their Authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dated 06th August 2010 for the guidelines regarding dealings with Indian agents of Foreign bidders (as enclosed).
14. Evaluation will be done on overall L1 (Total cost to BHEL i.e. FOR site) basis with necessary loading as applicable in line with clause no. 19 of GCC Rev06 & Sl. No. 15 of NIT. GST shall not be considered for evaluation.
15. Foreign bidders will have to quote C & F (cost & freight at Chennai Port) basis instead of FOB. For importing materials on C&F basis, bidders to note following:
  - A) As per Incoterms (CFR), risk transfers to buyer when the goods have been loaded on board the ship in the country of Export. Hence, shipped on board date mentioned on the clean Bill of Lading or Air way

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- Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
- B) Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
- C) Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b OF GCC rev-06) for recognition of dispatch.
- D) For claiming payment under clause 9.1.1 and 9.2.1 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev-06)
- E) Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
- F) Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
- G) There will be no change in MRC payment.
16. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
17. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in subject tender enquiry through e procurement.

Thanking You.

Yours faithfully,

For and on behalf of BHEL

  
Shashank Mishra 20/04/18  
(Sr. Engr/PG-III/BHEL-PEM)

**Enclosures:**

1. GST related corrigendum to GCC Rev06
2. Technical Specification No. PE-TS-424-179-N001 Rev 0
3. Project SCC Rev 00.
4. BOQ cum Price Schedule.
5. Deviation sheet Annexure-II of GCC Rev-06
6. Performance Bank Guarantee format.
7. Technical PQR
8. NTPC main and sub-supplier questionnaire
9. List of Helpdesk Nos. of E-Procurement service providers