



Bharat Heavy Electricals Limited
(A Govt. Of India Undertaking)
PROJECT ENGINEERING MANAGEMENT

Enq No.: PE/PG/RTC/E-5703/2017

Date: 12/09/2017

TENDER ENQUIRY

DUE DATE
October 03 ,2017
By 02:00 P.M. IST

SUBJECT: OPEN TENDER ENQUIRY FOR RATE CONTRACT OF BUTTERFLY VALVE – STEAM SERVICE AS PER TECHNICAL SPECIFICATION NO. PE-TS-020-100-M016

OUR REF: TENDER ENQUIRY NO: PE/PG/RTC/E-5703/2017dtd 12/09/2017

Dear Sir/ Ma'am,

We are pleased to invite your offer for subject package in two parts strictly as per Clause-2.0 of the enclosed "Instructions to Bidders" of the General Conditions of Contract (GCC) Rev-06 available at following link: - <http://www.bhelpem.com/Documents/GCC/GCC-Rev-06.pdf> Bidders are requested to submit their bids in quintuplicate (5 sets) in sealed covers. The details of the tender enquiry are as mentioned below:

Sl. No	Description for which Rate Contract is desired	Tentative Quantity	Delivery required
1	<u>Butterfly valve-steam service</u> - Refer Technical specification no. PE-TS-020-100-M016 for detailed description.	As per BOQ cum price schedules in Annexure-I for Group A (with CIF) & Annexure-II for Group B (without CIF) cumulative for the Prospective Projects (Group-A & Group-B) as per Annexure-IV.	Supply: "Six (06) months from drgs. /docs. approval in CAT-I issued by BHEL. Successful bidder to make 1st submission of drawing/docs as per list mentioned in clause 16 of Technical Specification-PE-TS-020-100-M016 within two weeks from the date of P.O. Vendor to re-submit documents within 7 days, taking care of all the comments of BHEL. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions." For Mandatory Spares: Mandatory Spares to be delivered within 04 months from manufacturing clearance. Separate dispatch/ manufacturing clearance will be issued for Mandatory Spares.

Please reply to:
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(i) Rate contract on firm price basis is proposed for 2 year from placement of Rate Contract PO.

(ii) Rate Contract is proposed to be finalized on total lump sum basis. However, there is % allocation weightage against BOQ quantity of each item which shall be used for arriving at price break up and same will also ensure that item rates of L1 bidder will be lowest for each items compared with other bidders' rate.

BOQ is split in two groups i.e. One for projects listed in Group-A (with CIF) and other for projects listed in Group-B (without CIF). Grouping of the projects has been done considering availability/non-availability of CIF allocation for the projects.

Considering above, two Rate contracts (Group-A & Group-B) for 100 percent value on L1 bidder is proposed for two years from placement of Rate Contract PO with a provision for further extension after review on mutual consent.

Evaluation will be done on overall L1 for each group of projects BOQ (Total cost to BHEL) basis with necessary loading as applicable.

For this purpose, two price bids in separate sealed envelope clearly indicating that the Group for which **Price bid has been submitted [one for Annexure-I Group-A and other separately for Annexure-II Group-B] shall be asked. Accordingly, 2 RAs shall be done.**

Suppliers to note that they can quote either for Group-A or Group-B or both. However, while quoting for a particular group, suppliers have to quote for all items mentioned in that particular group.

(iii) Bidders will be informed the following:-

a) Rate contract shall be decided on the basis of grand Total FOR site price of Total BOQ of Butterfly valve-steam service as listed in Annexure-I Group-A and Annexure-II Group-B separately.

b) Though evaluation is proposed on Grand Total FOR site, but there is % allocation weightage against BOQ quantity of each item which shall be used for arriving at price break up. Indigenous Bidders need to give only their total ex works price for given BOQ at sl. no. D column no. 17 for Annexure I Group-A and at sl. D column no. 17 for Annexure-II Group-B in separate price bids. Foreign bidders need to give only their total ex works price for given BOQ at sl. no. D column no. 24 for Annexure I Group-A and at sl. D column no. 24 for Annexure-II Group-B in separate price bids.

c) Indigenous Bidders also requires to mention applicable % GST for of taxes/ duties (against respective column for GST) applicable for each item of the BOQ.

d) Indigenous bidder to give % of freight charges considering anywhere in India in the freight column

e) Rest of the prices shall be derived by BHEL in line with % allocation fixed for each item.

f) For better clarity to the bidders where value is to be filled is noted as "to be quoted" and for other columns it will be noted as "derived" which denotes shall be derived by BHEL as per % allocation fixed against each item

g) Indigenous bidders having CIF for raw material have to mention CIF% of total ex works in their bid and % discount on ex works price in lieu of availing CIF.

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(iv) Evaluation will be done on overall L1 (Total cost to BHEL) basis with necessary loading as applicable. Incomplete offer or offer for part of NIT BOM/BOQ shall be summarily rejected.

(v) Refer Annexure-I for Group A (with CIF) & Annexure-II for Group B (without CIF) for tentative Qty of Butterfly valve-steam service, required for prospective projects (Projects in Group A viz. 800 MW Vijaywada APGENCO & 800MW Krishnapstnam APPDCL for which CIF is available & Projects in Group B viz. 525 MW Tuticorin TPS, 800 MW North Chennai, 660 MW Ennore, 800 MW Uppur, 800 MW Yadadri for which CIF is not available, refer Annex-IV). Indigenous bidders to quote single freight % considering delivery to any of the project in each group i.e. for Group A & Group-B.

(vi) Drawings/ documents, equipment manufacture inspection & dispatch requirement will be as per Technical Specification no. PE-TS-020-100-M016.

(vii) **Pre-Qualifying Requirements (PQR):** All the bidders (registered/ non-registered) will be asked to submit documents fulfilling PQR requirements (as per enclosed annex-V) with the bid & their further evaluation shall be done based on qualification in PQR.

(viii) Bidders to note that their bid shall be conditional subject to qualify PQR by registered vendors & non-registered vendors have to qualify PQR & get registered with PEM for the package.

For registration in PEM “Bidders needs to apply & get registered for subject package with PEM before P-2 (price bid opening) & **hence you need to apply online for registration on PEM web portal & have to enclose acknowledgement with this effect with the bid documents else your bid will not be considered for evaluation**”

Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

(ix) Bidder are required to submit offer strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial) from NIT are generally not acceptable, if any, Technical deviations and Commercial deviations shall be furnished in “**Cost of Withdrawal sheet**” (as per Annexure-II of GCC Rev. 06, copy enclosed) **only under the headings “TECHNICAL DEVIATIONS” and “COMMERCIAL DEVIATIONS”** respectively, along with reasons for taking such deviations. Deviations (Technical & Commercial) taken other than as mentioned on cost of withdrawal sheet shall not be considered.

(GCC Rev. 06 is available on <http://www.bhelpem.com/Documents/GCC/GCC-Rev-06.pdf> , you are requested to kindly download the same).

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Tender Enquiry Terms and Conditions: -

1. Offers should be submitted in hard as follows:

Part-I Bid: Documents and Credential as per Technical PQR and Techno-Commercial offer (along with un-priced copy of un-priced bid for each Group i.e. Group-A & Group-B mentioned separately, Annexure I & II).

Part-II Bid: Price Bids for each Group separately- i.e. one price bid for Annexure-I Group-A and one price bid for Annexure-II Group-B separately.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

#

Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/O Mazhar Wahab/ Sr. Engr, CMM
C/O Sumeet Sahay/ Dy. Manager, CMM
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA
E-mail:
sumeetsahay@bhel.in; mazharwahab@bhel.in;
Ph. No. +91-120-4213606#

- a. It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 02:00 PM (IST). The offer has to be deposited in tender box only. Part-I bids shall be opened at 03:00 PM (IST) on the due date in the presence of authorized representatives of the bidders, who may like to be present.
- b. BHEL shall not accept any tender in torn condition and return the same with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- c. Bidder's representative shall deposit the offer in tender box only.
- d. Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e. Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f. Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g. Please ensure tender submission before due date and time. Late tenders shall not be accepted.
2. For detailed instructions, please see clause no. 2 of "Instructions to Bidders" of GCC, Rev. 06.
3. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.

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4. Bidder to submit complete tender in all respects duly signed & stamped on each and every page by the authorized signatory of the bidder as a token of acceptance of all the terms and conditions of tender.
5. Unsolicited fresh/ revised price bids shall not be entertained.
6. Tender will be opened at **03.00 PM on 03/10/2017**.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/ all tender(s) in part or full without assigning any reason whatsoever.
8. Purchaser reserves the right to split up the scope of the tender enquiry and place the orders for different scope/ items with different bidders and also increase or decrease the quantity.
9. **BHEL reserves the right to go for Reverse Auction (RA)** (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"

Detailed guidelines of **reverse auction 2016** are available in "information section" of www.bhelpem.com, same are applicable for subject tender.

Indigenous Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction i. e. Price mentioned in at sl. no. D column no. 17 for Annexure I Group-A and at sl. D column no. 17 for Annexure-II Group-B separately with loading/de loading (if any).

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Foreign Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction i. e. Price mentioned in at sl. no. D column no. 24 for Annexure I Group-A and at sl. D column no. 24 for Annexure-II Group-B separately with loading/de loading (if any).

Price are to be inclusive of Packing & Forwarding charges and freight charges, all the routine & type tests as per tender scope including loading (if any). De-loading (if any) shall be done in line with NIT terms.

10. Integrity Pact (IP) shall be applicable for subject tender:

IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A Panel of Independent External Monitors (IEMs) has been appointed to oversee implementation of IP in BHEL.

The IP (Refer Annexure-IX, as per GCC Rev-06) is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender are furnished below:-

Name: - Shri D.R.S Chaudhary, IAS (Retd.).

No routine correspondence shall be addressed to the IEM (phone/post/email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department.

For all clarifications/ issues related to the tender, Please contact:

Mazhar Wahab, Sr. Engr./CMM e-mail : mazharwahab@bhel.in Ph. No. 09711770099	Mr. Sumeet Sahay, Dy.Mgr/CMM e-mail : sumeetsahay@bhel.in Ph. No. 09999498202
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However, for **Technical clarifications**, following persons may be contacted:

Mr. Anuj Awasthi, Dy. Mgr/MPL e-mail: anujawasthi@bhel.in Ph. No.0120-4368950
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11. Any taxes and duties applicable on the date of bid but not quoted by the bidders shall be to the bidder account.
12. Delivery terms for dispatches shall be FOR Dispatch Station.
13. CIF is available for this package for Annexure-I Group-A.
14. Bidders to submit their offers strictly in line with the enclosed Price Formats (Annexure-I Group-A & Annexure II Group-B separately).
15. Validity of offer shall be as per Clause No. 7.0, "Instructions to Bidders" of GCC Rev 06.

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16. This enquiry is subject to Conditions/ limits if any imposed in PMD / Vendor registration.
17. All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL website (www.bhel.com), BHEL-PEM website (www.bhelpem.com) & CPP Portal. Bidders should regularly visit websites to keep themselves updated.
18. Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been uploaded on www.bhel.com for participating in tender enquires through e-procurement.
19. Bidder to note that all other terms and condition shall be strictly as per NIT, GCC Rev. 06 & SCC. In the event of any contradiction in the terms and conditions mentioned, the order of preference shall be NIT (this letter) / SCC / GCC Rev. 06.

NOTE: In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

Thanking you,
Yours faithfully,
For and on behalf of BHEL

Mazhar Wahab
Sr. Engineer/ CMM

Enclosures:

- a) NIT (this letter itself)
- b) Technical Specification No. PE-TS-020-100-M016
- c) Annexure-I Group A: Price Format
- d) Annexure-I Group B: Price Format
- e) Annexure-III: Special Conditions of Rate Contract (SCC).
- f) Annexure-IV: List of prospective projects
- g) Annexure-V: PQR (Pre-qualifying Requirement)
- h) Cost of Withdrawal sheet (Annexure-II of GCC Rev. 06) & PBG Format
- i) Integrity Pact

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