

Ref. Enquiry No.: PE/PG/YE1/E-5756/2017

Dated: 03.11.17

DUE DATE
14 NOV 2017
By 02.00 P.M

Subject: N.I.T- ENQUIRY FOR FIRE TENDERS for 1X 370 MW KPCL YELAHANKA CCPP

1. We are pleased to invite your offers in two parts strictly as per Clause-2.0 of GCC Rev- 6 of the enclosed instructions to bidders via **E -procurement** (<https://bheleps.buyjunction.in>) under mentioned equipment's /system.

BHEL invites offers from reputed Vendors (refer prequalification requirement and other requirements given in enquiry letter uploaded on our websites) i.e. www.bhelpem.com, www.bhel.com, under **Tender Reference & E-Procurement Portal** <https://bheleps.buyjunction.in> for design (i.e. preparation and submission of drawing /documents including "As Built" drawings and O&M manuals), engineering, manufacture, fabrication, assembly, inspection / testing at vendor's & sub-vendor's works, painting, maintenance tools & tackles, fill of lubricants & consumables spares for erection, startup and commissioning as required, forwarding, proper packing of accessories, shipment and delivery at site and carrying out Performance guarantee / Functional / Demonstration tests at site, training of customer/client O&M staff (if applicable), permanent registration and one year insurance of the vehicles in the name of end customer (M/s KPCL) and handover in flawless condition of the Water Tender and Foam Tender to the end customer complete with all accessories for the total scope defined as per NIT & tender technical specification, amendment & agreements till placement of order for **1X 370 MW KPCL YELAHANKA CCPP**. Detailed scope of work and equipment details shall be as per technical specification No. PE-TS-409-550-A001 and other details hosted on BHEL / BHEL-PEM websites

Sl. No.	Item Description	Quantity	Delivery
1	FIRE TENDERS	As per BOQ & technical specification No. PE-TS-409-550-A001, Rev 00	As per cl no. 11 below

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be uploaded through e-procurement Portal. It shall be the responsibility of the bidder to ensure that the tender is uploaded on or before the due date and time. Part-I bids shall be opened at **03.00 P.M** on 14.11.2017 through e-procurement Portal.

TERMS AND CONDITIONS: - Please refer GCC Rev-06 & GST related Corrigendum to GCC Rev 06 (Attached). Bidder are advised to go through the same while submitting the offers.

2. Offers should be submitted ONLINE via e-Procurement System separately in two parts as follows:
Part-I: Online TECHNO-COMMERCIAL BID Part-II: Online PRICE BID

(For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders" of GCC (Rev. 06).

3. Bidder shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:

- **Part-I: Techno-Commercial Bid:** Comprising of Technical Offer, Annexure-I of GCC Rev06, Commercial terms and conditions, Unpriced copy of price bid, Unpriced copy of cost of withdrawal as per Annexure-II of GCC Rev06, ANNEXURE-III of GCC Rev. 06 and Agreed terms & conditions i.e. compliance to NIT, GCC Rev-06 & GST related Corrigendum to GCC (Rev 06) and SCC (Rev. 01) of the project.
- **Part-II: Price Bid:** Containing prices, price cost of withdrawal of deviation as per Annexure-II (if applicable), to be submitted in original, strictly, as per price schedule of BHEL for complete scope of Tender enquiry.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

- 3.1 Tenders shall be uploaded strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial) from NIT are generally not acceptable, if any, Technical deviations and Commercial deviations shall be furnished in "Cost of Withdrawal sheet" (as per Annexure-II of GCC Rev06) only under the headings "TECHNICAL DEVIATIONS" and "COMMERCIAL DEVIATIONS" respectively, along with reasons for taking such deviations.

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4. Tenders shall be uploaded strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial as per attached sheet), if any, shall be listed out separately in Annexure-II, along with reasons for taking such deviations.
5. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
6. In case there is no change in the technical scope and / or specification and / or commercial terms and conditions, the bidder/s shall not be allowed to change his / their price bids after the due date within the validity period.
7. If any bidder has mentioned the term Not Applicable / Not Required / Not Quoted in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by Vendor.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
10. Vendor should be submitted Techno commercial offer through Online via e-Procurement System only however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. SHAMIK GUPTA Asst. Engineer/PG-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: shamikgupta@bhel.in Ph. No. 0120-4368949	Mr. HEMANT KR. KAUSHIK DY. Manager/PG-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: hkkaushik@bhel.in Ph. No. 0120-4213549
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11. Delivery

- (a) Main Supply (along with accessories and maintenance tools & tackles):-
Four (04) months from drgs. /docs. approval in CAT-I issued by BHEL. Successful bidder to make 1st submission of drawing/docs within (02) weeks from the date of P.O except O & M manual which shall be submitted within four (04) weeks from the date of PO. Vendor to re-submit documents within seven (07) days, taking care of all the comments of BHEL. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions.
Details of drawing/docs shall be as mentioned in sheet 1 of 1 of Section-IIA of Technical Specification PE-TS-409-550-A001
- (b) Performance Demonstration at site of Fire Water Tender & Foam Tender: -
Within 15 days from BHEL intimation. In case of delay in deputation, L.D shall be leviable @0.5% per week of delay on value specified against performance demonstration charges. This L.D shall be leviable in addition to L.D applicable for supplies as per GCC Rev 06.
- (c) DELIVERY FOR REPLENISHMENT OF CHEMICALS AND CONSUMABLES REQUIRED SHALL BE FOUR (04) WEEKS FROM BHEL/SITE CLEARANCE.

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12. Payment Terms shall be as per Clause no. 9.2 of corrigendum to GCC Rev 06. However, accessories and maintenance tools & tackles as noted in technical specification shall be made part of BOQ/BOM specifically and vendor will be asked to mention the same in billing invoice and packing list during dispatch of material and payment shall be released after reviewing of packing list from engineering.

13. Bidder to note that this is a conditional Open Tender enquiry and the price bid (Part-II) opening/ RA participation shall be subjected to following criterion:

a) **Techno-commercial qualification / recommendation of bidder by the BHEL-PEM.**

b) **Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list. So vendors to submit the credentials before Part-I opening or along with their offer.**

Note: - Non-registered Vendors who wish to apply for registration in BHEL-PEM through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

Online Supplier Registration Link is (http://www.bhelpem.com/Bhel_vendor_section.aspx)

14. PRE-QUALIFICATION REQUIREMENT:-

Technical Pre-Qualification Requirement Criteria are part of NIT and the bidders are required to submit Technical Pre-Qualification Requirement Criteria along with their offer. **Only those vendors, who fulfill Technical requirements, shall be considered further for evaluation.**

15. Evaluation will be done on L1 (Total cost to BHEL) basis excluding GST on equipment and fabrication value, however GST applicable on chassis to be included in basic price by bidders. Incomplete offer or part offer of NIT BOM/BOQ shall be summarily rejected.

16. Permanent registration & one (1) year insurance of the vehicle will be responsibility of vendor in name of ultimate customer (M/s KPCL) and the successful bidder shall procure Chassis (tax paid) from Dealer in the name of End Customer.

17. Temporary registration & on road insurance will also be responsibility of vendor. ■

18. Bidders shall inform the percentage of value of Chassis (including taxes) w.r.t. total Ex-works prices of Fire Tender (both water & foam) quoted at Sl. No. A 1.1(a) & A.1.2 (a) of the price schedule.

19. CIF content is not available for this package. Bidders to quote accordingly.

20. **Reverse Auction:-** BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

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If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Guidelines for Reverse Auction 2016 is also enclosed.

21. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs issued by the certifying authorities in India. Basic procedure /checklist has been uploaded on www.bhel.com for participating in subject tender enquiry through e procurement.
22. Indigenous bidders need to indicate the freight charges in percentage of total Ex-works in unpriced format.
23. Any other taxes & Duties applicable on the date of bid but not quoted by the bidders shall be to bidder account.
24. All the tender documents shall automatically become a part of the Order/Contract after its finalization.
25. The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on www.bhelpem.com.
26. All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com, www.bhel.com & <https://bheleps.buyjunction.in>) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated.
27. **Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal mjunction are also listed below:**

MJUNCTION HELPDESK Nos. 033-6601 1717, 9163348283 / 9163348284 / 9163348285 / 9163348286 / 8584008116/ 8584008205, eps.customercare@mjunction.in

CRM Contact Details:

1. Mr. Santosh Kumar - Cell No. 09717149600, santosh.kumar@mjunction.in
2. Ms. Rimi Ghosh – Cell No 09650044156, rimi.ghosh@mjunction.in

28. **Detailed offers are to be uploaded including the following along with the Price schedule as per BHEL format enclosed with NIT:-**

- Acceptance of GCC Rev-06 & Corrigendum to GCC (Rev. 06)
- Acceptance of Special Conditions of Contract (SCC Rev. 01) for the project
- Pre-qualifying Requirement (PQR) - a) Technical PQR
- Technical & Commercial Deviations, if any alongwith Cost of withdrawal.
- Along with your offer, please upload a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- Credentials for taking approval from end customer (M/s KPCL).

NOTE: - Please note all correspondence from BHEL-PEM before part – I opening, shall also be part of NIT.

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Thanking you,
Yours faithfully,
For and on behalf of BHEL-PEM

Hemant Kr. Kaushik
(DY. Manager/Project Group-I)

Hemant
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Enclosures:

1. Enquiry Letter along with Terms & Conditions (this letter)
2. Technical Specifications: - No. PE-TS-409-550-A001
3. Technical PQR
4. Price Format/ schedule (Prices should be quoted strictly in this format only)
5. SCC
6. Bank Guarantee format.
7. Guidelines for RA 2016
8. **GST related corrigendum to GCC (Rev. 06).**
9. GCC Rev 06 (<http://intranet/Pages/Home.aspx>)
10. Project Information