



Ref. Enquiry No.: PE/PG/PKI/E-6236/2019; Dated 19.06.2019

DUE DATE
01 July 2019
BY 02:00 PM

Dear Ma'm/Sir,

Subject: Open (Global) tender Enquiry for "DC LEAD ACID / Ni-Cd BATTERIES" as per Technical Specification No. PE-TS-426-508-E001 REV.00 for 1x 660 MW UPRVUNL Panki TPS Ext.

BHEL invites your offers for design, manufacture, testing and inspection at manufacturer's works, packing, supervision of E & C, Mandatory Spares and delivery at site for **1x 660 MW UPRVUNL Panki TPS Ext.** as specified/ defined as per tender technical specification PE-TS-426-508-E001, Rev 00, amendment & agreements till placement of order for **DC LEAD ACID / Ni-Cd BATTERIES**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06, in sealed cover for the under mentioned equipment/system.

Item Description – DC LEAD ACID / Ni-Cd BATTERIES			
Sl. No.	Project	TECHNICAL SPECIFICATION NO.	Delivery
1	1x 660 MW UPRVUNL Panki TPS Ext.	PE-TS-426-508-E001 REV.00	As per point no. 13 below

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted **online via e-procurement system**. It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 PM**. Part-I bids shall be opened at **03:00 PM**. on the due date.

Note: 1. Detailed tender documents have been uploaded at the following websites: -

www.eprocure.gov.in, <https://bhel.abcpocure.com>, www.bhel.com & <https://prasarak.bhelpem.com>

Bidders are requested to upload their best offer on <https://bhel.abcpocure.com> only.

2. In case bidders are not interested to quote, please send us the regret by mail or letter.

ENQUIRY TERMS AND CONDITIONS:

Please refer GCC Rev-06 which is available on <https://www.bhelpem.com>. GST related corrigendum to GCC Rev06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".
- Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter.
- Bidders to note that following form the part of tender documents:
 - General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06
 - Technical Specifications
 - Technical PQR
 - Price format & Special Conditions of Contract (SCC Rev 01).
 - Enquiry terms & conditions
 - BHEL conciliation scheme 2018
- Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.

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5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-06 (to be read in conjunction with GST related corrigendum to GCC Rev06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06 along with GST related corrigendum to GCC Rev06.
6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations.**
7. If any bidder has mentioned the term Not Applicable / not required / not quoted in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by Vendor.
8. Unsolicited fresh/revised price bids shall not be entertained.
9. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
10. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
11. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

SHAMIK GUPTA, Astd. Engr, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: shamikgupta@bhel.in Ph. No. +91-120-4368949; Mob: 9716336332	Sanjay Kr. Dubey/DGM, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: skdubey@bhel.in Ph. No. +91-120-4213635, Mob: 8800377855
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12. **Risk and Cost Purchase clause:** - 5% overhead charges to be considered instead of 30% (presently in GCC Rev 06 clause no 26.2(b)).
13. **Delivery Schedule:** -
For Main Supply incl. Comm. Spares: - Six (06) months from date of Drg./Doc. approval in CAT I issued by BHEL. Successful Bidder to submit drawings/documents within two (02) weeks from date of PO. Vendor to re-submit documents within ten (10) days, taking care of all the comments of BHEL. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions."

Supervision of E&C– Within fifteen (15) days from BHEL intimation. In case of delay in deputation, L.D shall be leviable @0.5% per week and maximum of 10% of delay on value specified against supervision of E & C activity. This L.D shall be over and above the L.D on supply part mentioned above.

Electrolyte: - Electrolyte shall be dispatched within one (01) month from date of clearance by BHEL PEM.

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Mandatory Spares:- Four (04) months from the date of BHEL manufacturing clearance. Separate dispatch/ manufacturing clearance will be issued for mandatory spares.

Separate Purchase orders will be placed for Supply incl. Comm. spares, supervision of E&C, Electrolyte and Mandatory spares.

14. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidder's have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as:
http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf.

15. IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. **Total Cost to BHEL i.e. Grand total FOR site excluding GST**) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Cost of withdrawal (if any), including loading (if any), De-loading (if any) shall be done in line with NIT terms.

16. CIF is available for this package.
17. The Variation on overall package value due to changes in the scope shall be +/-5% of contract value (Ex-works) which will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.
18. Bid should be free from correction, overwriting, using corrective fluid, etc. Any interlineation, cutting, erasure, or overwriting shall be valid only if they are attested under full signature (s) under of person (s) signing the bid else bid shall be liable or rejection.
19. For this procurement, Public Procurement (preference to make in India), order 2017, Dt:- 15.06.17 & 28.05.18 and subsequent orders issued by the respective nodal ministry shall be applicable even if issued after issue of this NIT but before finalization of contract/PO/WO against this NIT. In the event of any nodal ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable. Vendors are requested to go through the above mentioned orders and confirm the following:

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- The local supplier at the time of tender, bidding, solicitation, shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of location(s) at which the local value addition is made.
 - Subject package is not divisible in nature and purchase preference shall be 20%.
20. Bidder to note that this is a conditional Open Tender enquiry and the price bid (Part-II) opening/RA participation shall be subject to following condition: -
- A) Techno-commercial qualification/recommendation of bidder by the BHEL-PEM.
 - B) Customer (UPRVUNL/NTPC) approval. Same shall be taken up by us with customer based on the credentials/reference list. Hence, vendors to submit the credentials as per annexure –II.
21. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. However, registration of suppliers is not mandatory in case of open tender.
22. Any corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com, www.bhel.com & <https://bhel.abcpurchase.com>) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal are also listed below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	+91 6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Tej Singh	+91 6353215002	Bhopal.bhel@eptl.in	Support Executive	Bhopal
Sanjeev Kumar	+91 6353215003	Jhansi.bhel@eptl.in	Support Executive	Jhansi
Gaurav Panwar	+91 6353215004	Haridwar.bhel@eptl.in	Support Executive	Haridwar
Mallikarjun	+91 6353215005	Bengaluru.bhel@eptl.in	Support Executive	Bangalore
Avinash Govu	+91 6353215007	Hyderabad.bhel@eptl.in	Support Executive	Hyderabad
Swapnil Hamilton	+91 7940270549	swapnil.h@eptl.in	Support Executive	HO – Ahmedabad
Hardik Oza	+91 7940270560	Hardik.oza@eptl.in	Support Executive	HO – Ahmedabad
Ankur Bhatt	+91 7940270590	ankur.bhatt@eptl.in	Support Executive	HO – Ahmedabad
Prashant Rajyaguru	+91 7940270545	prashant@eptl.in	Asst. Manager – Implementation & Support	HO – Ahmedabad
Dharam Rathod	+91 7940270596	dharam@eptl.in	Manager – Implementation & Support	HO – Ahmedabad
Pradip Parmar	+91 7940270532	pradip@eptl.in	Sr Mgr – Implementation & Support	HO – Ahmedabad
Devang Patel	+91 7940270576	devang@eptl.in	Sr Manager – Implementation & Support	HO – Ahmedabad

Sanjay Kumar Dubey



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23. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
24. Evaluation will be done on overall L1 (Total cost to BHEL i.e. FOR site basis excluding GST) basis with necessary loading as applicable. GST shall not be considered in evaluation, however, indigenous bidder has to mandatorily quote the freight in terms of percentage of Ex-works, in case it has been found that freight quoted as Nil/inclusive, freight factor of 2.32% shall be used for evaluation. Incomplete offer or part offer of NIT BOM/BOQ shall be summarily rejected.
25. Bidders has to mandatorily quote the prices of electrolyte in price bid and in case it has been found that prices of electrolyte have not been quoted separately, electrolyte percentage shall be considered as 2% w.r.t total ex works of main supply price for ordering.
26. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
27. Foreign bidders will have to quote C & F (cost & freight) basis instead of FOB. For importing materials on C&F basis, bidders to note following:
- As per Incoterms (CFR), risk transfers to buyer when the goods have been loaded on board the ship in the country of Export. Hence, shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b OF GCC rev-06) for recognition of dispatch
 - For claiming payment under clause 9.1.1 and 9.2.1, Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev-06)
 - Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - There will be no change in MRC payment
28. Foreign Suppliers & Indian agents of foreign suppliers: - Please refer our website <https://www.bhelpem.com/gcc.aspx> for details.
29. Press advertisement of subject tender will not be done.
30. Bidder to note model conciliation scheme 2018 shall be part of NIT.
31. MSME/Start-up Vendors to submit applicable documents along with their offers for availing the benefits as per GOI guidelines. Further PEM is already registered with RXIL (TReDS) Platform. You are requested to get registered with RXIL (TReDS) Platform to avail the facility as per GOI guidelines".
32. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
33. Detailed offers are to be uploaded including the following along with the Price schedule as per BHEL format enclosed with NIT: -
- Acceptance of GCC Rev-06 and GST related corrigenda to GCC Rev 06
 - Acceptance of Special Conditions of Contract (SCC Rev 01) for the project.
 - Technical & Commercial Deviations, if any along with Cost of withdrawal.

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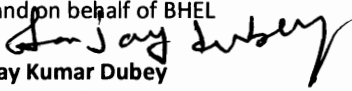
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.

Note: Wherever GCC Rev 06 is mentioned same is to be read in conjunction with GST related corrigendum to GCC Rev06.

Thanking You

Yours faithfully,
For and on behalf of BHEL


Sanjay Kumar Dubey
(DGM/PG-III/BHEL-PEM)

Enclosures:

1. Technical Specification No. PE-TS-426-508-E001 Rev00
2. Technical PQR
3. SCC Rev 01
4. BOQ cum Price Schedule & CIF content (Annexure IA, IB & III)
5. Deviation sheet Annexure-II of GCC Rev-06.
6. GST related corrigendum to GCC Rev06
7. BG Format
8. BHEL conciliation scheme 2018
9. Annexure – II (Proveness requirement)

BHEL - PEM
1x 660 MW UPRVUNL PANKI TPS
DC LEAD ACID /Ni-Cd BATTERIES
ANNEXURE – II (Proveness Requirement)
Enq. No. PW/PE/PG/PKI/E-6236/2019, Dt:-19.06.19

Sub-Qualifying Requirements

Data to be filled in to meet the proveness requirements for DC Batteries

DC Batteries

No's, Rating and type of the Battery manufactured and supplied and installed at two different industrial installations and which are in successful operation for at least two (2) years prior to the date of Techno-Commercial bid opening (02.11.15).

- Notes :**
- 1) Certificates from the client for the successful operation for each of the above shall be Submitted.
 - 2) Supporting documents/ reference data as applicable shall be submitted.
 - 3) Two different installations mean two different project sites or two different contracts

Date :

Place :

(Signature).....

(Printed Name)..... (Designation).....

(Common seal).....

