

BHARAT HEAVY ELECTRICALS LIMITED

CORPORATE RESEARCH & DEVELOPMENT DIVISION VIKASNAGAR, HYDERABAD - 500 093, INDIA

PHONES:23774494 (EXT:9804) FAX: 91 40 23770698

ENQUIRY

Date 05-10-2019

Enquiry for Two year comprehensive AMC for fire alarm system installed in CFD

Enquiry No:551980291	Enquiry Date: 05-10-2019	Due Date: 26-10-2019	Indicative Delivery Date: 24-11-2021
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Sl.No	Item Description	Unit	Qty
1	Comprehensive AMC of fire alarm system at CFD department for two years duration	SET	1

Please submit your quotation for the above material in sealed cover superscribed with enquiry no, enquiry date and due date subject to our enclosed terms and conditions. The quotations shall reach us on or before the due date by 12 noon. The tenders can also be dropped in the tender box kept at the security gate, BHEL R&D. In case you are not in position to submit the offer, please send reply suitably specifying the reasons.

Sl.No	Description	Document Ref.
01	Enquiry, PQC, General Terms & Conditions, Commercial Terms & Conditions etc.	Volume - 1
02	Technical specifications, Scope of Supply etc.	Volume - 2

Devsingh Vankudothu Dy Manager devsingh@bhel.in



ENQUIRY & QUALIFYING CRITERIA

Volume - 1 Enquiry No 551980291

1	Tendor inviting officer / Authority, Designation and Address	Additional General Manager(MM) BHEL R & D, Vikas Nagar (Near Balanagar), Hyderabad -500093
2	Item Description - Qty	1) Comprehensive AMC of fire alarm system at CFD department for two years duration - 1 SET
3	Enquiry Reference no.	551980291
4	Indicative Delivery Date	24-11-2021
5	Due date, Time and place for submission of tender	26-10-2019 upto 12 noon. Sealed Quotations shall be addressed to Additional General Manager(MM), BHEL R & D Division, Vikas Nagar (Near Balanagar), Hyderabad AP,India Pin - 500 093 Quotations can also be deposited in the Tender box located at Security Gate of BHEL R & D BHEL shall not be responsible for any postal/courier delay.
6	Place, Date and time of Tech.Bid opening	Tender Opening Cell (Sangam) BHEL R & D Office. 26-10-2019, 2 PM
7	Mode of Submission of Tender	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below. 1) First Cover shall contain: a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid)as per annexure 2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words. The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE, JPEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'rnd-coffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered. The e-mail offers should have two attachments. 1) One attachment shall contain a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Commercial Terms & Conditions (PTC) c. Filled and Signed Commercial Terms & Conditions (PTC) c. Filled and Signed Commercial Terms & Conditions (PTC) c. Filled and Signed Commercial Terms & Conditions (PTC) c. Filled and Signed Commercial Terms & Conditions (PTC) c. Filled and Signed Commercial Terms & Conditions (PTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commer



GENERAL TERMS & CONDITIONS (GTC)

Volume - 1 Enquiry No 551980291

SL.No.	Clause	BHEL REQUIREMENT
1	Preference to Make in India	For this procurement, Public Procurements (Preference to make in India), order 2017 dated 15.06.2017, 28.05.2018 & 29.05.2019 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO/ WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable.
2	Preferences to MSEs	
		If more than one valid MSE supplier stands with in rage of L1+15% range, 25% of quantity will be shared till quantity split is feasible & rest of 25% will be awarded to lowest quote of valid MSE supplier.
3	Late Tenders	Tenders received after due date/time(12:00hrs) will not be considered
		(a) If, in the price structure quoted for the required goods/ Services/ works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which

4	Descrepancy in words and figures	case the total price as quoted shall govern and the unit price corrected accordingly. (b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and (c). If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above. (d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date upto which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored.
5	Two Part bid clarifications	In the case of Two-part bid, the vendor should furnish technical and commercial clarifications, if any, within stipulated time mentioned, failing which, it will be construed that the vendor is not interested in the tender and BHEL shall not consider the offer for further evaluation.
6	Price Impacts	In the event of any bidder, after finalizing the technical specifications and scope of supply, opting to revise their original bid, they have to submit the Price-Impact only. The Original price bid along with Price-Impact bid shall be opened during price bid opening. Unsolicited price impacts will not be considered.
7	Price bid evaluation	All offers in price bid opening or reverse auction shall be evaluated in Indian currency based on unit price, packing & forwarding, taxes/duties, freight charges if any, exchange rate. Loading due to non-acceptance of our standard commercial terms will be evaluated as per the LOADING FACTORS form as enclosed along with the enquiry. The exchange rate declared by State Bank of India under TT Selling rate on the technical bid open date shall be adopted for evaluating foreign currency bids.
8	Withdrawal	In case the supplier withdraws their offer before placement of order, BHEL reserves the right not to send next enquiry(ies). In case the supplier withdraws the quotation after its acceptance by BHEL or fails to supply the goods as per the terms and conditions of contract, or at any time repudiated the contract wholly or in part, BHEL shall be at liberty to cancel the Purchase Order and to recover from the supplier the extra cost and other loss, incidentals due to the breach of contract on the part of the supplier through risk purchase.
9	Risk Purchase	In case of default/late delivery,BHEL reserves the right to make alternate arrangement for procurement at suppliers risk and cost.
10	Banned List	The offers of the bidders who are in the banned list and the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com. Guidelines for suspension of business dealings with suppliers/contractors are available on www.bhel.com under supplier registration page
11	Over All L1	Order will be placed on overall L1 basis. Vendors should quote for all items, otherwise the offer will be rejected.
12	Destination	Indian Vendors: Destination shall be Stores,BHEL R&D, Vikasnagar, Hyderabad-500093. Foreign Vendors: 1) BHEL R.O.D Office, Mumbai, India for sea consignments and 2) BHEL R&D, Hyderabad, India for air consignments.
13	Arbitration	Subject to the jurisdiction of Hyderabad/Secunderabad, Andhra Pradesh, India in respect of any suit or other legal proceedings relating this contract.
14	EMD	Submission of earnest money deposit (EMD) along with offer is required. EMD is to be deposited in cash (as permissible under IT act), or by pay-order/Demand Draft drawn in favour of BHEL R&D,Vikasnagar,Hyderabad 500 093. EMD amount will be returned to all unsuccessful bidders after placement of order. EMD amount shall not carry any interest. EMD by the Tenderer will be forfeited as per NIT conditions, if: i) After opening the tender and within the offer validity period, the tenderer revokes his tender or makes any modification in his tender which is not acceptable to BHEL. ii) The Contractor fails to deposit the required Security deposit or commence the work within the period as per LOI/ Contract. EMD by the tenderer shall be withheld in case any action on the tenderer is envisaged under the provisions of extant "Guidelines on Suspension of business dealings with suppliers/ contractors" and forfeited/ released based on the action as determined under these guidelines. EMD amount is Rs. 3510
15	Security Deposit	Successful bidder shall submit a security deposit at the time of release of order and the amount will not carry any interest. The amount of security deposit will be 5% of the contract value. EMD of the successful tenderer shall be converted and adjusted towards the required amount of security deposit. Modes of Deposit: The balance amount to make up the required Security Deposit of 5% of the contract value may be accepted in the following forms: i) Cash (as permissible under the extant Income Tax Act) ii) Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL iii) Bank Guarantee from Scheduled Banks/ Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of

		BHEL iv) Fixed Deposit Receipt issued by Scheduled Banks/ Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL) v) Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL) (Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)
16	Foreign Vendors	BHEL will deal directly with foreign vendors, where ever required, for procurement of goods. However, if the foreign principal desires to avail of services of an Indian agent, then foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of agency agreement (as per *). * The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the agent, 3) Territory, 4) Agreement Period
17	Fraud Prevention Policy	The Bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
18	Signing & Stamping	Documents of BHEL's all Terms and conditions submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Documents submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Read and agreed for all the above general terms and conditions



COMMERCIAL TERMS & CONDITIONS (CTC)

Volume - 1 Enquiry No 551980291

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Two part	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below. 1) First Cover shall contain: a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid)as per annexure 2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words. The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE,JPEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'Ind-eoffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered. The e-mail offers should have two attachments. 1) One attachment shall contain a. Signed General Terms & Conditions (GTC) b. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid), as per annexure 2) Second attachment shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure.	
2	AMC	This enquiry is for annual maintenance contract. A) Terms of Delivery (Software AMC): Free delivery (Online/Web download) B) Please quote payment terms as "Quarterly/Half yearly/Yearly basis. Payment will be made after completion of each period.	
3	Validity of Offer	90 days from date of techno-commercial bid opening.	
4	Agency Agreement	Guidelines regarding dealing with Indian agents of foreign suppliers 1. BHEL shall deal directly with foreign vendors, whereever required, for procurement of goods. However, if the foreign principal desires to avail of services of an Indian agent, then the foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of agency agreement. 2. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of government of India, issued from time to time. 3. The agency agreement should specify the precise relationship between the foreign OEM and services to be rendered by Indian agent / associate, whether general in nature or in relation to the particular contract, must clearly be stated by the foreign supplier / Indian Agent. Any payment, which the Indian agent / associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee shall be brought out in record in the agreement and be made explicit in order to ensure compliance to the laws of the country. 4. Any agency commission to be paid by BHEL to the Indian agent shall be Indian currency. 5. When ever Indian agents are representing on behalf of their principals, the relevant authorization letter and agreement copy to be enclosed along with technical bid to consider the offer.	
		FOR INDIAN SUPPLIES: Suppliers are requested to quote within the delivery date mentioned in the enquiry. They shall also mention one of the following delivery periods compulsorily. 1) Delivery Period from date of Purchase order 2) Delivery Period from receipt of material / input data / drawings etc. from	

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		BHEL======(if applicable)	
		3) Delivery Period from receipt of approval of design documents / drawings etc. by	
		BHEL====================================	
		However BHEL shall inform the vendor about rejection of the offer before price bid opening in case of not meeting the delivery requirements of BHEL.	
		FOR FOREIGN SUPPLIES:	
		Suppliers are requested to quote within the delivery date mentioned in the enquiry. They shall also mention one of the following delivery periods compulsorily.	
	Delivery	1. Delivery Period from date of Purchase order :====================================	
5	Period	2. Delivery Period from receipt of input data / drawings etc. from BHEL	
		(if applicable)	
		3. Delivery Period from receipt of approval of design documents / drawings etc. by BHEL	
		(if applicable)	
		4. Delivery Period from date of LC Opening ===================================	
		5. Delivery Period from date of PO acceptance	
		However BHEL shall inform the vendor about rejection of the offer before price bid opening in case of not meeting the delivery requirements of BHEL.	
		Pl. mention any other issues/constraints like export clearance etc. explicitly, if any	
6	Nature of Vendor submitting the Offer	OEM / Agent / Representative / Dealer / Distributor / Stockist / Trader / Reseller / Channel Partner/ System Integrator / Any Other (Pl. Specify)	
	Foreign Suppliers	To be quoted in Foreign Currency. Purchase Order will be placed on Foreign Supplier.	
7	without Indian Agent		
	ъ .	Foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of Agency agreement. (as per *)	
	Foreign Principal	To be quoted in Foreign Currency.	
8	availing services of	Purchase order will be placed on Foreign Supplier. Agency Commission will be paid to Indian Agent in Indian rupees.	
	an Indian Agent	* The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the Agent, 3) Territory,	
		4) Agreement Period	
	Indian Agent	Any Indian Agent desirous of quoting imported Equipment, they should submit the quote in foreign currency along with copy of agency agreement (as per *). To be quoted in Foreign Currency.	
9	desirous of quoting imported	Purchase order will be placed on Foreign Supplier. Agency Commission will be paid to Indian Agent in Indian rupees.	
	Equipment	* The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the agent, 3) Territory, 4) Agreement Period	
year basis. The Total AMC charges for the number of years mentioned in the tender will be tal consideration while evaluating the lowest (L1) bidder. The AMC payment will be made Quarterly/Half yearly/Yearly within 45 days after on satisfactory completion of service. BHEL rese		AMC charges exclusive of service tax to be quoted as a percentage of basic cost of the main equipment on per year basis. The Total AMC charges for the number of years mentioned in the tender will be taken into consideration while evaluating the lowest (L1) bidder. The AMC payment will be made once in Quarterly/Half yearly/Yearly within 45 days after on satisfactory completion of service. BHEL reserves the right to issue separate AMC order after completion of warranty period.	
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Note: All the clauses of the above format should be filled and submitted with the Techno Commercial Bid (Part-1). The filled in BHEL Commercial terms & Conditions format submitted with technical bid, responding to all the clauses duly signed with seal only shall be considered. Any other Commercial terms & conditions of bidders entered else where in their offer shall not be considered and are liable for rejection.

Read and understood the above commercial terms and conditions



OTHER TERMS & CONDITIONS

Volume - 1 Enquiry No 551980291

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Note for EMD in case of MSES Vendor	Note: Earnest Money Deposit (EMD) is exempted for MSE vendor vide Gazette Notification dated 26.03.2012.MSEs as notified by the Government of India, Ministry of Micro Small & Medium Enterprises, New Delhi	
2	Payment	Please quote payment terms as Quarterly/Half yearly/Yearly basis basis". Payment will be made after completion of each period on submission of invoice for the Quarterly/Half yearly/Yearly basis period, duly certified by BHEL Engineer by EFT/RTGS with bank charges, if any to supplier's account. Income Tax shall be deducted at source (TDS) at applicable rates as statutory provisions and TDS certificate shall be sent to the address as per PAN card. Note: Strict adherence to new provisions by vendor like timely submission of invoices, tax payment, filing of return - GSTR-1 etc. will form base of new regime for release of payment from BHEL. Hence any financial loss occurred due to noncompliance of the GST provisions would be endured at defaulter's end.	
3	Taxes/duties	Vendor shall inform HSN/SAC codes and breakup of applicable tariff/taxes (CGST/SGST/IGST/UGST) based on from and to locations under GST regime in part 1 bid	
4	Details are required	PAN Number: GSTIN Registration Status: GSTIN No. Issuance Date: Provisional/ Final Registration: Name of the Contact Person: Contact Phone / Mobile: Email id for correspondence: Address with PIN code and State	
5	Firm Prices	The prices shall be firm for entire period of contract	
6	Special Note	Taxes and duties to be governed by GST acts. Strict adherence to new provisions by the vendors like timely submission of invoices, tax payment, filing of returns-GSTR-I etc. will form base of new regime for release of payment from BHEL.Hence, any financial loss occurred due to noncompliance of the GST provisions would be endured at defaulters end	
7	Force Majeure	If at any time during the continuance of the contract the performance in whole or in part by either party of any obligations under the contract is prevented or delayed by reason, of any war,hostilities, acts of the public nemy,civil commotion, sabotage,fires,explosions, epidemics,quarantine,restrictions or acts of GOD (hereinafter referred to as events) and notice of happening of any such eventsis given by either party to other within twenty one days from the date of occurrence thereof then neither party shall by reason of such events be entitled to terminate the contract. If the performance in whole or part of any obligation under this contract is prevented or delayed by reason of occurrence of such events, then claims for extension of time shall be granted for period considered reasonable by the purchaser subject to prompt notification by the seller to the purchaser the particulars of the events, if required with supporting evidence. Any waiver of time in respect of partial instalment shall not be deemed to be a waiver of time in respect of remaining deliveries	
		The expected delivery of services from date of intimation from BHEL is 7 days. BHEL shall deduct as penalty /liquidate damage from the contract price a sum	

8 1	LD Clause	equivalent to 0.5% per week of the invoice value for delay or part thereof on delayed services subject to a maximum of 10% (Ten percent) of the contract price. Loading on account of nonacceptance of Penalty for delayed services shall be as under:In case any bidder is not accepting the above penalty for delayed service, the offer of bidder shall be loaded to the extent to which it is not agreed by the bidder
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ITEM SPECIFICATIONS

Volume - 2 Enquiry NO 551980291

Comp	rehensive AMC of fire alarm system at	t CFD department for two years durati	ion
sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
1	Duration of AMC	Duration of comprehensive AMC for fire alarm system will be two years from date of placement of purchase order (tentative start of the AMC is from Dec-2019)	
2	Preventive maintenance of fire alarm system at CFD department as a part of comprehensive AMC	At least one preventive maintenance per quarter of a year. Preventive maintenance consists of checking and testing the electronic circuit boards, cleaning of detectors, cleaning dust collected inside systems, checking the systems in service mode for the components, checking of MCPs and other components. In case of failure of the parts such as electronic circuit boards, display, MCPs, voice evacuators, detectors, response indicators, hooters etc which are covered under AMC, vendor should replace them free of cost during AMC period. Consumable like lock, glass of MCP and batteries are not covered under AMC and if required to be replaced, can be done on chargeable basis and vendor shall make a preventive maintenance visit to the CFD lab within seven days of our intimation.	
3	Attending the calls for maintenance when system is down. Specification of installed fire alarm system is given below	All calls as and when system break down. Call should be attended by service engineer within 24 Hrs of receipt of call	
	Fire alarm Pannel QTy 1 No	Make NOTIFIER, NetworkablenAddressable 2 Loop Fire alarm panel with UL listing and with a capacity to connect min of 159 Detectors and 159 Devices per Loop with with 80 character display	
	Intelligent Addressable photo/smoke detector QTY 75 Nos	intelligent Addressable photo/smoke Detector with flash scan	
	Base for photo/smoke detectors QTY 75 Nos	Base for above mentioned Detectors	
	Addressable direction sounder QTY 2 Nos	Addressable direction sounder	
	Addressable horn strobe QTY 2 Nos	Addressable horn strobe	
	Controle Module QTY- 4 Nos	Controle Module	
	Manual call point QTY – 2 Nos	Addressable Manual Call point	
	Loop isolation Manual QTY – 4 Nos	Loop isolation Manual	
	Response indicators QTY – 10 Nos	Response indicators	
	ATD with required connectors QTY – 1 Nos	ATD with required connectors	
	Connecting cable QTY – 600 m approx.	2 core 1.5 Sq.mm FRLS cable with PVC conduct	

4 Price break up AMC with yearly price break up		4 Price break up	Vendor shall quote for two years of AMC with yearly price break up	
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^{*} Vendors are advised to write specifications in detail and not to write like 'Complied/ Yes / No ' etc. in specifications.

BHEL R&D RD:DP:MPX:F-22

LOADING FACTORS



NOTE: IN CASE OF DEVIATION TO BHEL TENDER SPECIFIED TERMS, LOADING FACTOR INDICATED IN FOLLOWING TABLE WILL BE APPLIED TO QUOTED PRICE WHILE EVALUATING THE LOWEST QUOTE

			A. FOR I	NDIGENOUS PURCHASES	
SLNO	SCOPE	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS
				SAME	NIL
				PAYMENT AGAINST PROFORMA INVOICE / DESPATCH DOCUMENTS	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE TOTAL PO VALUE FOR ONE MONTH
			100% PAYMENT, WITH IN 30 DAYS FROM		LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE TOTAL PO VALUE FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH
	SUPPLY OF EQUIPMENT	PAYMENT TERMS	THE DATE OF RÉCEIPT AND ACCEPTANCE OF MATERIAL AT BHEL R& D		LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH
				AND ACCEPTANCE OF MATERIAL	LOADING @(SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT FOR ONE MONTH
	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)	PAYMENT TERMS	90% PAYMENT, WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AND BALANCE 10% WITH IN 30 DAYS OF COMPLETION OF E&C.	SAME	NIL
				100% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF SUPPLIES AND E&C	NIL
A.2				90% PAYMENT AGAINST PROFORMA INVOICE/ DESPATCH DOCUMENT AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C.	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON 90% OF THE VALUE OF PO FOR ONE MONTH
					LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON TOTAL VALUE OF THE PO FOR ONE MONTH
					LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON 90% OF THE PO VALUE FOR DELIVERY PERIOD (ROUNDED OFF TO THE NEAREST MONTH) + 1 MONTH
				AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT WITH IN 30 DAYS AFTER COMPLETION	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OF TO THE NEAREST MONTH) + 1 MONTH AND LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE (90-X)% AMOUNT FOR ONE MONTH
				AFTER RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT AFTER COMPLETION OF E&C	LOADING @((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OFF TO THE NEAREST MONTH)+ I MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT (100- X)% FOR ONE MONTH

					B. FOR FOREIGN PURCHASES (IMPORTED)				
SLNO	SCOPE	COMMERCIAL T	ERMS	BHEL STANDARD TERM	JKTC	AS OFFERED		LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
						SAME		NIL	
								LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL	
						LC PAYMENT AGAINST DESPATCH DOCUMENTS		LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
B.1	SUPPLY OF EQUIPMENT PAYMENT TERMS		s	100% PAYMENT BY WIRE TRANSFER W FROM THE DATE OF RECEIPT AND ACC MATERIAL AT BHEL R&D. (DESPATCH)	EPTANCE OF	FULL ADVANCE PAYMENT BY WIRE TRANSFER /LC W GUARANTEE	ITH BANK	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE BASIC VALUE FOR DELIVERY PERIOD(Rounded off to nearest month) + 1 MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
	,			BE SENT TO BHEL R&D DIRECTLY ALO DETAILS)	NG WITH BANK	PART ADVANCE (X%) PAYMENT BY WIRE TRNSFER/LO GUARANTEE AND BALANCE PAYMENT WITH IN 30 DA OF RECEIPT AND ACCEPTANCE OF THE MATERIAL		LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
						PART ADVANCE (X%) PAYMENT BY WIRE TRNSFER.LC WITH BANK GUARANTEE AND BALANCE PAYMENT ON RECEIPT AND ACCEPTANCE OF MATERIAL		LOADING @ (SIR BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (NS*) FOR THE DELIVERY PERIOD (Requaded off to pearest menth) + I MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL.	
					B. FOR F	OREIGN PURCHASES (IMPORTED)			
SLNO	SCOPE	COMMERCIAL T	ERMS	BHEL STANDARD TERM		AS OFFERED		LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
						SAME		NIL	
						AWB ETC TO OUR BANKERS		LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL	
						BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C		LOADING @(SBI BASE RATE ON TENDER OPENING DATE+6%) ON 90% OF BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
				90% PAYMENT BY WIRE TRANSFER WITH IN 30 DAYS FROM		DOCUMENTS. BALANCE 10% AFTER COMPLETION OF E&C		LOADING (&) SBI BASE RATE ON TENDER OPENING DATE-656) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL LOADING (&) SBI BASE RATE ON TENDER OPENING DATE-656) ON 90% OF THE BASIC	
B.2	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)	PAYMENT TERM	s	THE DATE OF RECEIPT AND ACCEPTANCE OF THE MATERIAL AND BALANCE 10% WITH IN 30 DAYS AFTER		WITH BANK GUARNTEE AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C		LOADING (g) SBI BASE RATE ON TENDER OPENING DATE-10%) ON 90% OF THE BASIC VALUE FOR DELIVERY PERIOD (Rounded off to nearest month) + ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL	
	COMPLETION OF E&C		COMPLETION OF E&C		GUARANTEE AND BALANCE (90-X)% PAYMENT BY WIRE TRANSFER /LC AFTER RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF E&C		LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE PART ADV ANCE AMOUNT (3%) FOR THE DELIVERY PERIOD(Rounded off to the nearest month) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON BALANCE (90-X)% FOR ONE MONTH		
			PART ADVANCE (X%) PAYMENT BY WIRE TRANSFER A.C. WITH BAN GUARANTEE AND BALANCE (90-X%) PAYMENT BY WIRE TRANSFER AFTER RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAY AFTER COMPLETION OF E&C.		RE TRANSFER /LC	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART DVANCE AMOUNT (X%) FOR THE DELLYERY PERIOD(Rounded off to the nearest month) + ENT DNE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT (100-X)% FOR ONE MONTH			
				C. PENALTY FOR I	DELAYED DELI	VERY (COMMON FOR INDIGENOUS AN	D IMPORTS)		
SLNO	COMMERCIAL TERM	MS B	HEL STANDA		AS OFFERED			CTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
				OF DELAY IN AGREED L DELIVERY, PENALTY OF	AGREED	NIL			
С	LD CLAUSE 0.5% (HALF PI LIMITED TO A		.5% (HALF PI		IF NOT AGREE	GREED LOADING @ 10		10% OF THE BASIC MATERIAL COST	
			E WILL BE APPLICABLE	IF AGREED FO	R X% LOADING @ (10-X)% OF THE BASIC MATERIAL COST		
	D. GUARANTEE/WAR				VARRANTY PEI	RIOD (COMMON FOR INDIGENOUS AND	D IMPORTS)		
SLNO	COMMERCIAL TERMS BHEL STANDARD TERM		AS OFFERED	<u> </u>	LOADING FAC	CTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS			
	GUARANTEE/WARRA		TIPULATED O	OR REQUIRED GUARANTEE/ ERIOD(X)	AGREED		NIL		
D	PERIOD	N		CEPTABLE GUARANTEE /			LOADING @ 10 GUARANTEE F) % OF THE ORDER VALUE PER ANNUM FOR THE REDUCED PERIOD (X-Y)	

BHEL R&D

Terms & Conditions of Reverse Auction



Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g. EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8. Reverse auction will be conducted on scheduled date & time.
- 9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
- 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL standard practice.
- 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the "Business Rules of Reverse Auction?, which will be communicated before the Reverse Auction.
- 13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
- 14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
- 15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

AUTHORISATION LETTER FOR E-PAYMENT/ NEFT / RTGS

(PLEASE FILL UP THE FORM COMPLETELY IN CAPITAL LETTERS ON YOUR COMPANY LETTERHEAD ONLY)

Vendor Code (to be filled by BHEL)		
Type of Request (Tick one)	NEW	CHANGE
1 Company Name		•
2 Address		
3 City with PIN Code		
4State		
5PAN Number		
6 TIN/ VAT No.		
7CST No.		
8 Service Tax No.		
9 Name of Contact Person		
10 Mobile number		
11 Ph. no. with STD Code		
12 Fax No. with STD Code		
13 Email ID		
14 Website (URL)		
BANK DETAILS FOR EFT / RTGS		
1 Bank Name		
2 Branch		
3 Branch Code		
4 Branch Address		
5 Branch Phone No		
6 Account No.		
7 Account Type: SB/ Current/ other (Specify)		
8 MICR Code		
9 IFSC Code		

I, as an authorized representative / owner of the above named company, hereby state as under:

- 1. Enclosed here with a cancelled cheque in support of our company's bank details.
- 2. Authorize BHEL R&D Hyderabad, to electronically make payments to the designated bank account with bank charges, if any, to our account.
- 3. If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold BHEL / transferring Bank responsible.
- 4. I hereby certify that the particulars given above are true, complete and correct.
- 5. This authority remains in full force until BHEL receives and acknowledge written notification requesting change or cancellation.

Date : Authorised Signatory
Company
Seal Designation :



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

VENDOR REGISTRATION FORM

(Indigenous supplier)

FORM TO BE SUBMITTED* BY THE BIDDER ALONG WITH TECHNICAL-BI

llor	am to be sobmitte	D. DI HIET	SIDDER ALONG WIT	III TECHNICAL-	ыој
				Before filling, ple	ease refer to instructions on
DOR PROFILE:					
DOK I KOFILE.					
Name and address of the ve	endor:				
Phone Nos.:					
Fax No.:					
Email: 1.		2.			
Local representative name	& address in Hyderabac	d/Secundrabad	:		
Phone Nos.:					
Fax No.:					
Email:					
Contact Person:					
Mobile No:					
WIGORIC TVO.					
E OF ORGANISATION:					
		G: 4 4	7 (;	1	1 6 :
PROPRIETORSHIP	Company:	Sister	Concern (mention ven	dor registration nu	mber of main organization)
D (1:	CORPORATION		0 110 1 1 1		ANIV OTHER/DI
Patnership	CORPORATION		Small Scale Industry	<u>/</u>	ANY OTHER(Please sp
In case of SSI unit, copy of	registration to be enclo	sed. It is reque	sted that MSME regist	ration certificate t	o be enclosed and tick the
following:					
Type of Major Activity: Ma	anufacturing / Service				
Category of Enterprise: Mi					
Social Category : GENERA					
Udyog Adhaar Number (U	AN):				
III A TUDN OVER					
UAL TURN OVER:					
#	Year			Turn-Ove	r, Rs.
1 Current Year(budg					
2 Previous year (20	0 - 0)				

4.0 NAME AND ADDRESS OF THE BANKER:

Prior Year (200 - 0)

- 4.1 Bank Name
- 4.2 Branch name

- 4.3 Account number
- 4.4 Account Type
- 4.5 MICR Code:
- 4.6 IFSC Code(RTGS/NEFT):
- 4.7 Bank Phone number(s),

Blank cheque, duly cancelled, to be enclosed.

Please note that all payments shall be made through Electronic clearance services to your above account against the orders executed, if any.

5.0 **REGISTRATION PARTICULARS**(relevant copies to be enclosd)

- 5.1 IT Permanent Account No.(PAN):
- 5.2 State Sales Tax/VAT Registration No:
- 5.3 Central Sales Tax Registration No:
- 5.4 ED Registration No:
- 5.5 Service Tax Registration No:
- 5.6 PF Account No:
- 5.7 Labour Licence No:
- 5.8 ESI Account No:

6.0 CONTACT PERSON: S/Sri:

Designation:

Phone / Mobile No:

7.0 TOTAL NUMBER OF EMPLOYEES:

Graduates(Engr/Scientists/Mgmt/Fin.)	Consultants	Workers		
		Sup./Skilled	Semiskilled	Unskilled
			·	

8.0 LIST OF PRODUCTS/ SERVICES OFFERED:

#	Products/ Services	Capacity
1		
2		
3		
4		
5		

9.0 REFERENCE LIST:

(Only recognized public and private sector companies, attach if printed copy available)

#	Customer	Volume / Year
1		
2		
3		
4		
5		

10.0 INFRASTRUCTURE / FACILITIES:

#	Facility (with specifications)	Age/ Year procured
1		
2		
3		
4		
5		

11.0 REGISTRATION WITH OTHER BHEL UNIT/UNITS:

#	Unit	Registration No	Year
1			
2			
3			
4			

12.0 ANY OTHER INFORMATION:

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The information furnished above is true and authentic.

(CEO	/ PROPRIET	OR)
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SEAL:	
DATE:	

Note:

- 1. Registered bidders, having BHEL (R&D) registration no. or have submitted this format for registration, need not furnish this information again.
- 2. The competent authority reserves the right to accept or reject the registration.
- 3. Vendors approved for registration will be informed by mail / email, as convenient. A separate communication will be sent in case of non-registration also, citing reasons thereof.
- 4. BHEL reserves the right to take penal action as deemed fit if any of the information provided by the vendor(s) is found to be incorrect.
- 5. AGM, Head (MM) may be contacted for clarification/additional information on registration.

Instructions

- 1. Fill all items. Please mention "N.A." for items/ clauses not applicable.
- 2. Use A4 sheets for this document and the enclosures. Use of additional sheets is permitted if space provided is not adequate.
- 3. Attach copies of latest documents in respect of items 5.0 (Registration no.s)
- 4. Photographs of registered office and the chief executive/proprietor shall be furnished.



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

SUPPLIER REGISTRATION FORM

(FOREIGN SUPPLIER)

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR WHEREVER IT IS NOT APPLICABLE PLEASE WRITE "NOT APPLICABLE". INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED.

1.0 GENERAL INFORMATION:

1.1 NAME OF COMPANY

1.2 DETAILS OF HEAD OFFICE:

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE : TELEPHONE : TELEPHO

1.3 DETAILS OF FACTORY/WORKS:

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE : TELEPHONE : TELEPHO

1.4 DETAILS OF MARKETING AGENT

ADDRESS : TELEPHONE : FAX : EMAIL : WEB SITE :

1.5 CHIEF EXECUTIVE

1.6 CONTACT PERSON(S)

FOR PRODUCT OFFERED
NAME(S) :
OFFICIAL CPACITY :
ADDRESS :
TELEPHONE :
FAX :
EMAIL :

1.7 YEAR OF ESTABLISHMENT

1.8 PRODUCTION CAPACITY PER ANNUM

1.9 PARTICULARS OF PRODUCT INCLUDING SPECIFICATION AND RANGE OFFERED FOR REGISTRTION (Attach brouchers and catalogues)

1.10 NAME(S) OF BANKERS

- 1.11 BANKER'S CERTIFICATE
- 1.12 PORT OF LOADING
- 1.13 NEAREST AIRPORT
- 1.14 NAME OF THE INDIAN AGENT, IF ANY WITH AUTHORIZATION LETTER

2.0 FINANCIAL INFORMATION:

- 2.1 TOTAL CAPACITY
- 2.2 ANNUAL TURN OVER FOR LAST 3 YEARS
- 2.3 WHEHER CREDIT LICENSE ACCEPTABLE YES/NO

3.0 QUALITY MANAGEMENT SYSTEMS

ENCLOSED FORMAT PART-B

3.1 EXPERIENCE LIST FOR SAME/ SIMILAR ITEMS TO BE ENCLOSED

4.0 FUTURE EXPANSION PLANS:

(Give details)

5.0 LIST OF ENCLOSURES:

(Including brouchers, catalogues, technical literature etc)

6.0 ANY OTHER INFORMATION:

SIGNATURE OF SUPPIER (Authorized signatory)

NAME :
DESIGNATION :
DATE :
OFFICIAL SEAL

Note:

- 1. BHEL Reserves the right to take penal action as deemed fit if any of the information provided by the vendor is found to be incorrect.
- 2. Please attach separate sheets, if space found is inadequate



Bharat Heavy Electricals Limited

Corp. R&D DIVISION VIKAS NAGAR, HYDERABAD- 500 093 (INDIA)

Ph: 040 - 23772704, Fax: 040 - 23770698, email: mpx@bhelrnd.co.in

GUIDE LINES REGARDING DEALINGS WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

- i. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an indian agent, then the foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of an Agnecy Agreement.
- ii. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
- iii. The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/ associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/ Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.
- iv. Any agency commission to be paid by BHEL to the Indian agent shall be in indian currency only.
- v. Whenever Indian agents are representing on behalf of their principals the relevent authorisation letter and agreement copy to be enclosed along with Technical bid to consider the offer.