

Ref. Enquiry No.: PE/PG/WER/E-6516/2020, Dated 19 Oct 2020

DUE DATE
29 Oct 2020
BY 02:00 PM

Dear Sir/ Ma'am

Subject: Open tender (Indian) Enquiry for “LIGHTING FIXTURES, LAMPS & MISC ITEMS” for 3X210 MW WANAKBORI 4,5 & 6 ESP RETROFIT as per Technical Specification No. PE-TS-465-558-E001, Rev-01.

BHEL invites your offers for Design, Manufacture, assembly, Inspection and testing at Manufacturer's works, proper packing, and delivery to site of Main supply, Mandatory spares, and supervision of E&C for LIGHTING FIXTURES, LAMPS & MISC ITEMS package as specified/ defined as per tender technical specifications ref. PE-TS-447-558-E006, REV-01, amendment & agreements till placement of order for 3X210 MW WANAKBORI 4,5 & 6 ESP RETROFIT

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the “Instructions to Bidders” of GCC Rev. 07, in sealed cover for the below mentioned equipment/system.

Item Description – LIGHTING FIXTURES, LAMPS & MISC ITEMS			
Sl. No.	Project	TECHNICAL SPECIFICATIONS	Delivery completion schedule
1	3X210 MW WANAKBORI 4,5 & 6 ESP RETROFIT	PE-TS-465-558-E001, Rev-01	As per NIT

Your best quotation/offer for the above requirement, in line with tender terms and conditions, should be submitted **online via e-procurement system**. It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date** by **02:00 PM**. Part-I (techno-commercial) bids shall be opened at **03:00 PM** on the due date.

Note: 1. Detailed tender documents have been uploaded on following websites: -

- <https://bhel.abcpurchase.com>
- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in

Bidders are requested to upload their best offer on <https://bhel.abcpurchase.com> only.

2. In case bidders are not interested to quote, please send us the regret by e-mail or letter.

ENQUIRY TERMS AND CONDITIONS:

- Offers should be submitted/uploaded separately in two parts **online through e-procurement system** as follows:

Part-I: TECHNO-COMMERCIAL BID

Part-II: PRICE BID

For detailed instructions, please refer GCC Rev 07- Instructions to Bidders.

- Bidders shall submit their offers meeting the requirements of the following tender documents indicated in BHEL PEM GCC Rev- 07 and other Terms and Conditions included in this Enquiry Letter. Web link of GCC Rev 07 shall be as below, **bidders may download the GCC Rev 07 from the given web link and go through the same before quoting: -**
<https://www.bhelpem.com/Documents/GCC/GCCRev07.pdf>

- Bidders to note that following form the part of tender documents:
 - General Conditions of Contract (GCC) Rev 07 comprising of: Instructions to Bidders and General Commercial Terms & Conditions
 - Technical Specifications
 - Technical PQR
 - Enquiry terms & conditions (NIT)
 - Annexures I –VI
- Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.

Hemant Kr. Kaushik/ MGR/PGIII
PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213549, (MOB.) +91 9540180895

Regd. Office
BHEL House Siri Fort
New Delhi-110049

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5. Tenders shall be submitted strictly in accordance with the requirements of the above-mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-07 along with reasons for taking such deviations in the bidding format in E-Procurement portal. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II of GCC Rev.07.
6. Bidder has to submit "No Deviation Certificate for Commercial Terms and Conditions as per GCC Rev 07, Special condition of contract and NIT".
7. If any bidder has mentioned the term "Not Applicable" / "not required" / "not quoted" in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by the successful bidder.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the following persons and sent at the following address:

Mr. Shashank Shekhar Dy. Engineer, PG-III E-mail: shashankshekhar@bhel.in Ph. +91-120-436-8842	Mr. Hemant Kumar Kaushik Manager, PG-III E-Mail: hkkaushik@bhel.in Ph. No. +91-120-4213549; Mob: 9540180895
M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, PPEI Building, Plot No 25, Sector-16A, Noida-201301, U.P., INDIA	

11. Evaluation will be done on L1 (Total cost to BHEL excluding GST) basis. Incomplete offer or part offer of NIT BOM/BOQ shall be summarily rejected.
12. **IMPORTANT INSTRUCTION TO BIDDERS FOR REVERSE AUCTION:-**
Bidders to note that MODE OF EVALUATION FOR FINALISATION OF PRICES shall be through Reverse Auction mode.
The Bidder has to quote Single Price i.e. Total Cost to BHEL (Total FOR Site price excluding GST) in Reverse Auction. Prices are to be inclusive of packing & forwarding charges, all routine & type tests as per tender scope, freight charges, insurance charges (if applicable), Cost of withdrawal (if any), including loading (if any), de-loading (if any) shall be done in line with NIT terms. Reverse auction details and guidelines shall be as per GCC Rev 07. Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2020.pdf

Note:- Prices of supervision of E & C are firm and same are not considered for evaluation during reverse auction/PBO.

Unit rate for item charges per visit & mandays charges of supervision of E & C BOQ are Rs. 20,000/- and Rs. 5000/- respectively. (GST shall be payable extra at actuals). Separate PO will be placed for supervision of E&C based on above unit rates and quantity as mentioned in BOQ.

13. CIF content is not available for this package.
14. **Govt. of India's Public Procurement Policy – Preference to Make In India Clause:** - "For this procurement, the local content to categorize a supplier as a Class I local supplier/ Class II local Supplier/ Non Local supplier and purchase preference to Class I local supplier, is as defined in Public Procurement (Preference to Make in India), (PPP-MII) Order 2017 dated 04.06.2020 issued by DPIIT. In case of subsequent orders issued by the nodal ministry, changing the definition of local content for the items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part-II bids against this NIT".
 - The local supplier at the time of tender, bidding, solicitation, shall be required to provide self-certification that as per the offered item, they meet the requirements of Class I local supplier/ Class II local Supplier/ Non Local supplier as per the provisions of PPP-MII Order of Govt of India and relevant circulars issued by nodal ministry

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w.r.t. above mentioned orders and shall give details of location(s) at which the local value addition is made as per enclosed **annexure – IV to NIT** / revised formats which may be asked later.

- The evaluation currency for this tender shall be INR.
- Subject package is Not-Divisible in nature and purchase preference shall be as per Make in India Circular dated 04.06.2020 or subsequent addendums to MII circulars.

15. Bidder to note that this is a conditional Open Tender enquiry and the price bid (Part-II) i.e. RA participation shall be subject to following condition: -
- A) Meeting of Technical PQR
 - B) Techno-commercial qualification/recommendation of bidder by the BHEL-PEM.
 - C) Approval of vendor from end Customer. Same shall be taken up by BHEL-PEM with customer. Bidders who are not approved from end customer should furnish the credentials for review and acceptance by end customer along with their bid.
16. Compliance of model clauses as provided in Annexure-III of Ministry of Finance Order (Public Procurement No. 1), F.no.6/18/2019-PPD issued on 23.07.2020 (Restrictions under Rule 144 (xi) of the GFR,2017) shall be applicable for subject tender. Model Certificates provided in same Annexure-III shall also be complied. Further, relevant clause of order no. 25-11/6/2018-PG dated 02.07.20 issued by MoP shall also be complied.
17. **Delivery Completion schedule:**

Main Supply:

For Lot-1: Within 4 months from the approval of last applicable primary drawing/document for the released items in lot-1, subjected to drawing/document submission within 28 days from the date of Purchase order. Subsequent Re-submission, if any within 10 days from BHEL comments. Delay in initial submission (if any) of last submitted applicable primary drawing/document and/or delay in re-submissions of last applicable approved primary drawing/document (with reduction of overlapping period) shall be reduced from delivery period of four months. Delay in BHEL's comments/approval of last applicable approved primary drawing/document beyond 18 days shall also be considered for delay analysis.

Delivery of subsequent lots: Within 4 months from approval of last applicable primary drawing/document (of items released first time in present lot only) or lot clearance by BHEL, whichever is later. This is subject to Re-submission, if any within 10 days from BHEL comments. Delay in re-submissions of last applicable approved primary drawing/document (of items released first time in present lot only) (with reduction of overlapping period) shall be reduced from delivery period of four months. Delay in BHEL's comments/approval of last applicable approved primary drawing/document beyond 18 days shall also be considered for delay analysis.

Mandatory Spares: Within four (04) months from the date of BHEL manufacturing clearance. Separate dispatch/ manufacturing clearance will be issued for mandatory spares.

Supervision of E&C: Vendor to depute its service engineer for respective site activity within 15 days from BHEL's intimation (for deputing service engineer) for such site activity. For delay in deputing service engineer, LD on site activities portion shall be applicable @ ½% of the total site activities portion contract value (excluding element of taxes) per week or part thereof, with applicable GST. However, total LD (supply + site activities) shall be limited to 10% of cumulative total contract value excluding taxes and freight (supply + site activities).

Delivery terms mentioned anywhere in Technical specification will be superseded by above mentioned delivery terms and conditions. For other drgs/doc (Secondary) refer Technical specification which are required for completion of engineering.

18. **Payment Terms shall be as follows:**

For Main Supply: -

Payment of basic price of material supplied, along with freight and GST shall be paid against receipt of material at site on pro-rata basis. 15% of basic price of materials supplied will be retained as security deposit which will be released on pro-rata basis as per details below: -

Ten percent (10%) will be released on pro-rata basis after submission of Material Receipt Certificate (MRC) from project site engineer of Owner/ Purchaser. For obtaining MRC from project site/ owner, vendor shall depute their representative to project site. Packages shall be opened at site in presence of vendor representative for verification of material supplied. If any material found damaged/short supplied during verification, then vendor shall be responsible for replenishment.

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Five percent (5%) will be released on submission of AUTO CAD drgs and hard copies of final approved drg. /docs along with soft copies in Compact Disks (including O & M Manual).

For Supervision of E&C: 100% payment shall be released after successful completion of the activity on Site certification.

(b) For Mandatory Spares: As per clause no. 9.1 of GCC Rev 07.

19. The Variation on overall package value due to changes in the scope shall be +/-30% of contract value (Ex-works) which will prevail over the quantity variation clause no.6.0 indicated in the GCTC of GCC rev 07.
20. Lots for supply subsequent to 03 years shall be limited to 30% of order value.
21. Designers quoting for the subject enquiry shall furnish MOU on non-judicial stamp paper of Rs 100/- with any one of the Manufacturer of applicable type of lighting fixtures as per BHEL-PEM sub-vendor list prior to the placement of order". Based on the "Associate" party of the MOU, designer shall furnish Data Sheet-B along with the MOU prior to placement of order.
22. Manufacturers quoting for the subject enquiry shall furnish Data Sheet-B prior to placement of order.
23. Bidders to ensure that Third party/Customer issued certificates being submitted as proof of PQR qualification should have verifiable details of document/certificate issuing authority such as name & designation of Issuing Authority and its organization contact number and E-mail Id etc. In case the same is found not available, BHEL has the right to reject such document from evaluation.
24. All Indian bidders have to quote freight charge in percentage (%) of their quoted Total Ex-Works prices.
25. Bidder to follow the instructions wrt packing list as per enclosed annexure –IV to NIT.
26. Following point and guidelines regarding Remote inspection method to be complied with by bidders:
"Due to COVID-19 pandemic condition prevailing in the country, BHEL/PEM may go for Remote Inspection of Offered items, if required. Vendors are requested to be equipped with the facilities/gadgets as indicated in the guidelines attached **to take up the inspection REMOTELY.** "
27. For bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Registration in BHEL-PEM is not mandatory for this tender. However, Non-registered Vendors, who wish to apply for registration with BHEL-PEM, can apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration may be uploaded on the website and submit the application for registration.
28. All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL websites only (www.bhelpem.com., www.bhel.com & <https://bhel.abcpurchase.com>) under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal are also listed below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	+91 6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Tej Singh	+91 6353215002	Bhopal.bhel@eptl.in	Support Executive	Bhopal
Sanjeev Kumar	+91 6353215003	Jhansi.bhel@eptl.in	Support Executive	Jhansi
Gaurav Panwar	+91 6353215004	Haridwar.bhel@eptl.in	Support Executive	Haridwar
Mallikarjun	+91 6353215005	Bengaluru.bhel@eptl.in	Support Executive	Bangalore
Avinash Govu	+91 6353215007	Hyderabad.bhel@eptl.in	Support Executive	Hyderabad
Swapnil Hamilton	+91 7940270549	swapnil.h@eptl.in	Support Executive	HO– Ahmedabad
Hardik Oza	+91 7940270560	Hardik.oza@eptl.in	Support Executive	HO– Ahmedabad
Ankur Bhatt	+91 7940270590	ankur.bhatt@eptl.in	Support Executive	HO– Ahmedabad
Prashant Rajyaguru	+91 7940270545	prashant@eptl.in	AM-Implementation & Support	HO– Ahmedabad
Dharam Rathod	+91 7940270596	dharam@eptl.in	Mgr – Implementation & Support	HO– Ahmedabad

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Pradip Parmar	+91 7940270532	pradip@eptl.in	SM – Implementation & Support	HO– Ahmedabad
Devang Patel	+91 7940270576	devang@eptl.in	SM – Implementation & Support	HO– Ahmedabad

29. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
30. Bidders to note that “This item /package/system falls under the list of items defined in para 3 of ministry of finance guideline date 20.09.16 (procurement of items related to public safety, health, critical security operations and Equipments etc.) & hence criteria of prior experience /turnover shall be same for all bidders including start-up /MSME”.
31. All other terms and conditions as per NIT & GCC (Rev 07) shall be applicable for the subject package.
32. Detailed offers are to be uploaded including the following along with the Price schedule as per BHEL format enclosed with NIT: -
- Acceptance of BHEL-PEM GCC Rev-07
 - Technical & Commercial Deviations, if any along with Cost of withdrawal - to be filled in bidding form in e-procurement portal only
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
 - Un-Priced price format duly filled in ‘Quoted’ or ‘Q’ in each column/row in bidding form - to be filled in bidding form in e-procurement portal only
 - Filled Format of Certification Reg. Local content (annexure –III)

All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
Thanking You

Yours faithfully,
For and on behalf of BHEL-PEM

Hemant Kumar Kaushik
(Manager/PG-III/BHEL-PEM)

Enclosures:

1. Technical Specification No. **PE-TS-465-558-E001, Rev-01.**
2. Technical PQR
3. BOQ - Annexure –I (to be filled in bidding form in e-procurement portal only)
4. Annexure –II i.e. Cost of Withdrawal of Deviations (to be filled in bidding form in e-procurement portal only)
5. Format of Certification Reg. Local content (annexure –III).
6. Instructions to Packing List (annexure –IV)
7. Remote inspection guidelines (Annexure -V)
8. Data sheet B (Annexure – VI)
9. BHEL PEM GCC (Rev. 07) Can be referred on link <https://www.bhelpem.com/gcc.aspx>