

Ref. Enquiry No.: PE/PG/TAN/E-5409/2016
Dated: 14.12.2016

DUE DATE
06-JAN-2017
By 02:00 P.M.

Dear Sirs,

Subject: N.I.T- OPEN TENDER ENQUIRY OF “DOUBLE GIRDER EOT CRANE ABOVE 50T to 150T” FOR 1X800MW NORTH CHENNAI STAGE-III BTG.

1. We are pleased to invite your offer in two parts strictly as per Clause-2.0 as per GCC Rev- 6 of the enclosed instructions to bidders in duplicate, in sealed covers for the under mentioned equipment's /system.

BHEL invites offers from reputed Vendors (refer prequalification requirement, if any and other requirements given in enquiry letter uploaded on our websites i.e. www.bhelpem.com & www.bhel.com) for Design, engineering, material selection, manufacturing and assembly, inspection, testing at manufacturer's works, lubricants & consumables, packing, forwarding and transportation to site, unloading, storage & handling at site, preservation, security/ safety at site, erection, commissioning and final load test at site and handling over to BHEL's customer of D/G EOT CRANE as per technical specification and other details hosted on BHEL website.

SI. NO.	ITEM DESCRIPTION.	Quantity	Delivery
1	DOUBLE GIRDER EOT CRANE ABOVE 50T to 150T	As per BOQ & technical specification No. PE-TS-423-501-A101	As per cl no. 3.14 below

2. Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted in tender box. It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date i.e 06.01.2017 by 02:00 PM**. Part-I bids shall be opened at **03:00 PM** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

**Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o ROHIT JUNEJA, Sr. Engineer, PG-II-1
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA
E-MAIL: rohitjuneja@bhelpem.co.in/blbedi@bhelpem.co.in
Ph. No. +91-120-4368848/0120-4368774**

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3. Terms and Conditions: - Please refer GCC Rev 06 which is available on www.bhelpem.com. You are requested to kindly download the same.

3.1 Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Procedure for submission and opening of tenders".

3.2 Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter:

- **Part-I: Techno-Commercial Bid:** Comprising of technical offer, Commercial terms and conditions, unpriced copy of price bid and Annexure-II of GCC Rev. 06, PQR documents and credentials (if applicable).
- **Part-II: Price Bid:** Containing prices, **cost of withdrawal of deviation (As per Annexure-II of GCC Rev 06)**, to be submitted in original, strictly, as per price schedule of BHEL for complete scope of Tender enquiry.

3.3 Bidders to note that following form the part of tender documents:

- a. General Conditions of Contract (GCC) Rev 06.
- b. Technical Specifications.
- c. Price format & Special Conditions of Contract (SCC) Rev.00.
- d. Financial PQR & Technical PQR.
- e. NIT Conditions
- f. Any other document enclosed with NIT.

3.4 Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out clearly with their techno-commercial offer as per annexure-II of GCC Rev-06.

Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.

3.5 Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.

3.6 Unsolicited Fresh/Revised Price Bids shall not be entertained

3.7 In case of joint bidding, Scope matrix should be clearly defined between foreign bidder and their Indian representative along with the offer.

3.8 If any bidder has mentioned the term Not Applicable / Not Require / Not Quoted in BHEL price format. Hence bidder to need to substantiate the same. If the same item will require in future for the system same will be supplied free of cost.

3.9 Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.

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- 3.10 Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
- 3.11 In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract (SCC) and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.
- 3.12 All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. Rohit Juneja, Sr. Engr/ PG-II-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: rohitjuneja@bhelpem.co.in Ph. No. 0120-4368848	Mr. B.L. Bedi, Sr. DGM/PG-II-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: blbedi@bhelpem.co.in Ph. No. 0120-4368774
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- 3.13 Late tenders will be rejected.
- 3.14 **Delivery:** For main supply: - within 6 months from the date of manufacturing clearance or drgs/doc approval in cat-I whichever is later.
For mandatory spares:-Within 4 months from the manufacturing clearance. Separate manufacturing clearance shall be given for mandatory spares.
For Erection and commissioning: - within 3 months from the date of clearance by site. Date of clearance shall be the date on which BHEL asks to start E & C.

Drawing/documents submission and resubmission schedule shall be as per annexure-V of technical specification.

- 3.15 "BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of

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the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL".

3.16 Bidder to note for compliance that this is conditional enquiry for non BHEL registered bidders and non-approved bidders by customer and the price bid (Part-II) opening/Reverse Auction is subject to the following:-

- a) **Techno-commercial qualification / recommendation of bidder by the BHEL-PEM**
- b) **Approval of bidder by BHEL's Customer (i.e. M/s TANGEDCO). Same shall be taken up by us with customer based on the latest credentials/reference list (Preferably not older than 5 years) furnished by bidder. Accordingly you are requested to submit the following on or before technical bid Part-1 opening:-**
 - (i) Company Profile
 - (ii) List of projects executed/ on hand for power sectors / Govt. organizations for the subject package.
 - (iii) Performance Certificates for satisfactory working of the system /equipment's.
 - (iv) Copies of major supply order executed by the vendor.

Note:- Non-registered Vendors who wish to apply for registration in BHEL-PEM can apply through Online Registration Portal available at www.bhelpem.com - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

3.17 PRE-QUALIFICATION REQUIREMENT:-

Technical Pre-Qualification Requirement Criteria is part of NIT and the bidders are required to submit Technical Pre-Qualification Requirement documents along with their offer. **Only those vendors, who fulfill these requirement, shall be considered further for evaluation.**

3.18 During price evaluation in case of foreign currency bids, exchange rate (TT selling rate of State Bank of India) as on schedule date of tender opening (part I bid in case of two part bids) will be considered for conversion in Indian Rupees. No correspondence will be entertained on this account.

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- 3.19 Evaluation will be done on overall L1 (Total cost to BHEL) basis.
- 3.20 CIF is not available for this tender.
- 3.21 Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India for future tenders. Basic procedure /checklist has been upload on www.bhel.com for participating in future tender enquires through e procurement.
- 3.22 MSE suppliers can avail the intended benefits only if they submit, attested copies of either EM II certificate having deemed validity (Five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of CA certificate (Format enclosed at Annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Documents should be notarized or attested by a Gazetted Officer.
- 3.23 Indigenous bidders needs to indicate the freight charges in percentage of total Ex-works in unpriced format.
- 3.24 All the tender documents shall automatically become a part of the Order/Contract after its finalization.
- 3.25 The bidder along with its associate/collaborators/sub vendor/subcontractors/sub vendors/consultants/ service providers shall strictly adhere to BHEL fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice. BHEL Fraud prevention policy is also uploaded in vendor's section on www.bhelpem.com.
- 3.26 All corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on website only. Bidders are requested to visit our websites from time to time to keep themselves updated.
- 3.27 Insurance (Ocean and Inland) is in BHEL's scope.
- 3.28 **Important Note to be considered by all bidders:**
The offers of the bidders who are on the banned list as also the offers of the bidders , who engage the services of the banned firms, shall be rejected .The list of banned firms is available on BHEL web site www.bhel.com
- 3.29 For guidelines of Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website http://www.bhelpem.com/Tenders_Rev/NewTenders.aspx;
- 3.30 **Detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-**
- Acceptance of GCC Rev-06
 - Acceptance of Special Conditions of Contract (SCC Rev 0) for the project.
 - Supporting Documents for Technical Pre-qualifying Requirement
 - Supporting Documents for Financial Pre-qualifying Requirement
 - Technical & Commercial Deviations, if any in Annexure-II.

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- f) Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
- g) Un-Priced price format duly filled in 'Quoted' or 'Q' in each column/row.
- h) Separate sealed price-bid envelope mentioning Enquiry No., Name of the project/package and Name of bidder in BOLD LETTERS on the top of envelope.

Thanking you,

Yours faithfully,

For and on behalf of BHEL

ROHIT JUNEJA
(Sr. Engineer / Project Group-II-1)

Enclosures:

- a) BOQ cum Price Format- Annexure I (**Prices should be quoted in this format only**)
- b) Technical Specifications no. PE-TS-423-501-A101
- c) Technical PQR
- d) Financial PQR
- e) Annexure-II of GCC Rev06 (**Mandatory to be filled & submitted along with techno-commercial offer**)
- f) SCC Rev 0