

TENDER ENQUIRY LETTER

Ref. Enquiry No.: PE/PG/MMN/E-6452/2020 Dtd. 03/06/2020

DUE DATE
24/06/2020
By 02:00 P.M. (IST)

Dear Sir,

Subject: Tender Enquiry for “MISC.PUMPS (VERTICAL)” as per Technical Specification No. PE-TS-440-100-N001 (REV 0) for 4X270MW TSGENCO MANUGURU TPS- MOEF NORMS (i.e. 4x270 MW BHADRADRI - FGD PACKAGE).

BHEL is pleased to invite offer for **“MISC.PUMPS (VERTICAL)”** package of **4X270MW TSGENCO MANUGURU TPS- MOEF NORMS** through E-procurement route. Please submit your best quotation/offer online via e-procurement portal (<https://bhel.abcprocure.com>). Detailed Scope of work & Equipment details shall be as per Technical Specification no. PE-TS-440-100-N001 (REV 0) and other tender documents hosted on above mentioned website/enclosed herewith.

Your offer shall be submitted in two parts (Techno-Commercial Bid and Price Bid) strictly as per Clause-2.0 of the **“Instructions to Bidders”** of GCC, Rev. 07 online via e-Procurement System for the under mentioned equipment/system.

Item Description	Project	Technical Specification
MISC.PUMPS (VERTICAL)	4X270MW TSGENCO MANUGURU TPS- MOEF NORMS.	PE-TS-440-100-N001 (REV 0)

All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only (www.bhelpem.com, www.bhel.com, & <https://bhel.abcprocure.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated. Bidders may go through the Sellers’ manual & help documents provided on e-procurement portal website & obtain required Digital Signature Certificate for participating in the subject tender. For Bidder’s convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the enclosure to this NIT.

It shall be the responsibility of the bidder to ensure that the tender is submitted via e-procurement system (<https://bhel.abcprocure.com>) on or before the due date by 2:00 P.M. Part-I bids shall be opened at 3:00 P.M on the due date through e-procurement Portal (<https://bhel.abcprocure.com>).

Important Note to be considered by All Bidders:

The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com. The list of banned firms is available on BHEL website at URL: http://www.bhel.com/vender_registration/vender.php

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ENQUIRY TERMS AND CONDITIONS

Please refer to GCC Rev. 07 (available at <http://www.bhelpem.com/Documents/GCC/GCCRev07.pdf>)
Bidders are requested to go through the same while submitting the offer.

1. Pre-Qualifying Requirements:

Bidder has to provide the required details as per TECHNICAL PQR in its Techno-Commercial offer and has to note that bids of only those bidders shall be evaluated who meet the Technical Pre- Qualifying requirements.

2. Bidders have to note that this is a Conditional Tender enquiry and the price bid (Part-II) opening/RA participation of a bidder shall be subjected to following conditions:

- Qualifying Technical PQR.
- Techno-commercial recommendation by BHEL.
- Approval of bidder by End Customer i.e. M/s TSGENCO.

3. Bidders have to note that following forms the part of Tender Documents:

- General Conditions of Contract (GCC) Rev. 07.
(<http://www.bhelpem.com/Documents/GCC/GCCRev07.pdf>).
- Technical Specification No. PE-TS-440-100-N001 (REV 0)
- Technical PQR
- BOQ cum Price format
- SCC of project
- NIT CONDITIONS along with Enquiry letter

Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above Tender Documents & all the above Tender Documents along with post-bid agreements/MoMs (during Techno-Commercial evaluation) shall automatically become the part of the Order/Contract after its finalisation.

4. Delivery Terms cum Drg./Doc. submission schedule:

BHEL Drawing No / Drawing Title	Primary/ Secondary	Drg. submission schedule	Delivery Terms for Supply	Terms for Service scope
PE-V6-440-100-N001/ TDS AND PERFORMACE CURVES- MISC. PUMPS	Primary	R-0 within 21 days from PO & subsequent revisions incorporating all the BHEL comments within 10 days of comments received from BHEL. BHEL shall furnish comments / approval on each submission within 18 days from receipt.	Within Five (05) months from date of CAT-1 approval of Primary drawing/document s, subjected to drawing/document submission/re-submission schedule as stipulated. In case of any delay in submission/re-	Installation check for correctness of installation, alignment etc. and supervision for replacement of gland packing with mechanical seal (if applicable as
PE-V6-440-100-N002 GA & CROSS SECTIONAL- PUMPS	Primary			
PE-V6-440-100-N003 TDS AND CURVES OF MOTORS FOR MISC. PUMPS	Primary			
PE-V6-440-100-N004 QP- MISC PUMPS	Primary			
PE-V6-440-100-N005 QP- MOTORS	Primary			

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PE-V6-440-100-N006/ MOTOR TYPE TEST DOC (if applicable)	Secondary	R-0 within 20 days of approval on motor document & subsequent revisions incorporating all the BHEL comments within 10 days of comments received from BHEL. BHEL shall furnish comments/ approval on each submission within 18 days from receipt. * In case of requirement of actual type test conductance of Motor, this document shall be got approved after conductance of type test from BHEL (before final inspection of respective pump)	submission of Primary drawing/document s, then same shall be reduced from the given delivery period. Delay in BHEL's comments / approval beyond 18 days shall also be considered for delay analysis.	per spec.). Vendor to depute its service engineer for respective site activity within 15 days from BHEL's intimation (for deputing service engineer) for such site activity.
PE-V6-440-100-N007/ O&M MANUAL -VER. PUMPS	Secondary	within 30 days of issuance of MDCC.		
BOM (refer sl. No. 5.0 of section IA, Tech. Spec. No. PE-TS-440-100-N001)	Secondary	R-0 within 30 days of CAT-I or CAT-II approval of primary documents, whichever is earlier and subsequent revision within 10 days of BHEL comments		
Supply of Mandatory spares: Within 4 months from BHEL clearance. Separate manufacturing clearance will be issued for Mandatory Spares				

Notes:

- A. The end period specified is for completion of the deliveries. Deliveries to start progressively so as to meet the completion schedule.
 - B. The delivery conditions specified are for contractual LD purposes, however BHEL may ask for early deliveries without any compensation thereof.
 - C. Non-applicable drawings shall be decided during execution of the package.
 - D. Wherever schedule of drawings/documents submission/ re-submission is stipulated in the Technical Specifications, same shall be superseded by delivery specified in NIT.
5. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loadings as applicable. Clause No. 4.0 of Section IIA of Technical Specification No. PE-TS-440-100-N001 may also be referred.
 6. CIF is nil for this package.
 7. LD w.r.t. Auxiliary Power/guaranteed power consumption, as defined in Clause No. 4.0 of Section IIA of technical specification No. PE-TS-440-100-N001 shall be over and above LD as per Cl. 16.2 of GCC Rev 07.
 8. To expedite the technical evaluation, only following technical details are to be submitted in Techno-commercial bid by the bidders:
 - (a) Compliance certificate.
 - (b) Schedule of performance guarantees.
 - (c) GA & cross sectional drg (along with details of weights, crane capacities and clearances

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required for installation and maintenance and Foundation plan – These are only for reference).

- (d) Technical Deviation schedule
- (e) Unpriced Price schedule

9. **Over all (%) Quantity Variation:** The variation on overall package value due to changes in the scope shall be $\pm 10\%$ of the total contract value.

10. Bidders have to note that Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II (Deviation Sheet – Cost of Withdrawal), of GCC Rev 07, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of.

In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation in Price Bid, as per Annexure-II, Deviation Sheet (Cost of Withdrawal) of GCC Rev-07. For multiple deviations, all deviations are to be mentioned in "Deviation Sheet" and "cost of withdrawal" must be mentioned separately against each deviation.

11. If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by Vendor.

12. In case of joint bidding, Bidders shall be required to furnish scope matrix which should be clearly defined between them along with the offer for the complete scope as per NIT.

13. In line with clause no 26 of GCC Rev. 07 (Instructions to Bidders), bidders are requested to go through the mentioned orders related to Make in India and furnish the following:

- The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification (as per enclosed format) that the item offered meets the minimum local content as per above mentioned orders (and indicated below at sl. No. 01) and shall give details of the location(s) at which the local value addition is made.

Following may pls. be noted by the bidders:

- 1. Min. Local content value for subject tender is 100%
- 2. Tendered package is Not divisible
- 3. Margin of purchase preference shall be 20%.

14. Bidders need to indicate the quoted freight charges in percentage of total Quoted Ex-works, in their unpriced format.

15. The bidders (who are not registered with BHEL-PEM)- Online Registration Portal is operational in BHEL. Non-registered bidders, who wish to apply for registration with BHEL-PEM, may apply through Online Registration Portal available at www.bhelpem.com à vendor section à Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

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16. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. (for details refer CI No. 13.0 of Instruction to Bidders of GCC Rev.07)

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

“The Bidder has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit & excluding GST) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any), including cost of withdrawal of deviation (if any).”

17. MSE Bidder has to declare UAM number on CPPP, failing which such bidder will not be able to enjoy the benefits as per Public Procurement Policy for MSEs order 2012.
18. Prices shall be Firm till completion of contract.
19. All other correspondence thereof shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. SHAHWAZ AHMED, A.E/ PG-II M/s Bharat Heavy Electricals Ltd., Project Engineering Management, PPEI Building, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida- 201301 E-MAIL: shahwazahmed@bhel.in Ph. No. 0120-4368714/9650992650	Mr. DHEERAJ SINGH, Dy. MGR/ PG-II M/s Bharat Heavy Electricals Ltd., Project Engineering Management, PPEI Building, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: dheerajsingh@bhel.in Ph. No. 0120-4368864/9540939726
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20. This item/package /system falls under the list of items defined in para 3 of ministry of finance guideline dtd. 20.09.16 (Procurement of items related to Public safety, Health, critical Security operations & Equipments etc.) & hence criteria of prior experience/Turnover shall be same for all the bidders including startup/MSME.
21. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence, all bidders are requested to be more careful at the time of uploading the Unpriced Bid and Price Bid for Part-I and Part-II respectively, to avoid mismatch.
22. Bidders to ensure that Third party/Customer issued certificates being submitted as proof of PQR qualification should have verifiable details of documents/certificate issuing authority such as name & designation of issuing authority and its organization contact number and e-mail id etc. In case the same found not available, purchaser has right to reject such document from evaluation.

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23. All terms & conditions shall be as per NIT, SCC of Project & GCC Rev. 07. In the event of any contradiction in the terms and conditions mentioned, the order of preference shall be as mentioned in cl.no. 36 of GCTC of GCC Rev. 07.

Note - In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

Thanking you,

Yours faithfully,
For and on behalf of BHEL

DHEERAJ SINGH
(DY. MANAGER / PROJECT GROUP-II)

Enclosures:

- I. BOQ (as per online bidding form in e-procurement)
- II. Technical Specification
- III. Technical PQR
- IV. SCC of Project
- V. Local Content Certification Format
- VI. Help Desk contact details