



Ref. Enquiry No.: PE/PG/NB2/E-6418/2020 dated 07.04.2020

DUE DATE

21/04/2020

02:00 PM

Dear Sir / Madam,

Subject: Tender Enquiry for “AGITATORS” for NABINAGAR SUPER THERMAL POWER PROJECT STAGE – II

BHEL invites your offer for Supply part, Services part and Mandatory spares comprising of design (i.e. Preparation and submission of drawing /documents including “As Built” drawings and O&M manuals), engineering, manufacture, fabrication, assembly, inspection/ testing at vendor's & sub-vendor's works, painting, maintenance tools & tackles, fill of lubricants & consumables till handing over, mandatory spares along with spares for erection, start-up and commissioning, forwarding, proper packing, shipment and delivery at site, assembly AND services part covers supervision services for erection & commissioning, trial run at site and carrying out Performance guarantee tests at site, training of customer/ client O&M staff covering all aspects of the Agitator- Operation & Maintenance, Troubleshooting etc., training of customer at manufacturer's works (3 persons for 2 days including lodging and boarding) & handover in flawless condition of the package to the customer complete with all accessories for the total scope defined as per BHEL NIT & tender technical specification, amendment & agreements till placement of order for Flue Gas Desulphurization (FGD) plant of 3x660 MW NABINAGAR STPP, Aurangabad, Bihar, M/s Nabinagar power generating company private limited (NPGCL), a Joint Venture between Govt. of Bihar and NTPC Ltd.

Your best quotation / offer shall be submitted in two parts strictly as per Clause-2.0 of the “Instructions to Bidders” of GCC, Rev. 07, in line with our terms and conditions, online via e-procurement system on <https://bhel.abcpocure.com>.

S. No.	PROJECT	ITEM DESCRIPTION	TECHNICAL SPECIFICATION NO.
1.	NABINAGAR SUPER THERMAL POWER PROJECT STAGE – II	AGITATORS	PE- TS- 457- 571- 18000-A001

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in
- <https://bhel.abcpocure.com>

Corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted only on www.bhelpem.com, www.bhel.com & <https://bhel.abcpocure.com> under subject tender reference. Bidders are requested to visit our websites from time to time to keep themselves updated.

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement portal (<https://bhel.abcpocure.com>). It shall be the responsibility of the bidder to ensure that the tender is submitted via e-PROCUREMENT SYSTEM (<https://bhel.abcpocure.com>) on or before the due date by 2:00 P.M. Part-I bids shall be opened at 3:00 P.M on the due date through e-procurement Portal (<https://bhel.abcpocure.com>).

Amit Kumar
Sr. Engineer/PG-III,BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-43688866, (MOB.) +91 9910906336

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/NB2/E-6418/2020 dated 07.04.2020

DEEPAK KUMAR AZAD, Asst. ENGG./PG-III AMIT KUMAR, SR. ENGR., PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: dkazad@bhel.in; amitkum@bhel.in Ph. No. +91-120-4368763, Mob: +91-7042920628 Ph. No. +91-120-4368866; Mob: +91-9910906336	Manish Kumar Sinha, Manager, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., NDIA E-MAIL: manish.sinha@bhel.in Ph. No. +91-120-4368695; Mob: +91-9873414263
--	--

9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's / Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. **Bidder to note that this is a conditional Open Tender enquiry. Hence, Price Bid (Part-II) Opening / R.A. shall be subject to following criterion:**
- Techno-commercial qualification / recommendation of bidder by BHEL-PEM.
 - Approval of bidder by Customer: - NTPC approval shall be taken up by BHEL with customer based on the credentials / reference list. Hence, Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening: -
 - Reference list indicating P.O. details, customer name, P.O. date, execution date etc.
 - Performance certificate issued by the clients.
 - NTPC's Main & Sub-supplier questionnaire (enclosed with enquiry) and submit all the supportive documents against details furnished therein (signed & stamped on each page)
 - In line with Clause No. 2.3 of GCC, Rev. 07.
 - Pre-Qualifying Requirements:** - Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements.
Bidders to ensure that Third party/customer issued certificates being submitted as proof of PQR qualification should have verifiable details of documents/certificate issuing authority such as name & designation of issuing authority and its organisation contact number and email id etc. In case the same found not available, Purchaser has right to reject such document from evaluation.
11. For the bidders (who are not registered with BHEL-PEM), Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.
12. **The nature of package is "Non-divisible" & local content applicable for this package is 10%. Bidders are requested to refer clause no. 26 of "Instructions to Bidders" of GCC Rev. 07 regarding Public Procurement (Preference to Make in India) and confirm the following: -**

Ref. Enquiry No.: PE/PG/NB2/E-6418/2020 dated 07.04.2020

"The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made".

Declaration shall be given by bidders in enclosed format.

13. Delivery Schedule: -

(a) Main Supply: - 07 (Seven) months from the date of approval of "PRIMARY" drawings / documents in CAT-I/CATIV (as applicable). Drawings / documents submission / re-submission schedule shall be as per Annexure-IV of Sub-section - D of Section-I of Technical Specification.

Delay (if any) in submission / re-submission of drawings / documents shall be reduced from the overall delivery period. Delay (if any) in BHEL's comments / approval beyond 18 days shall also be considered for delay analysis.

(b) Mandatory Spares: - Three (03) months from the date of separate manufacturing clearance by BHEL failing to which, LD as per Cl. No. 16.2.1(c) of GCC, Rev. 07 shall be applicable.

(c) Supervision for Services & PG Test: - Bidder to depute their personnel at site within 3 weeks from the date of intimation by BHEL, failing to which LD as per Cl. No. 16.2.1(b) of GCC, Rev. 07 shall be applicable.

Further following to be made the part of NIT.

a. The end period specified is for completion of the deliveries. Deliveries to start progressively so as to meet the completion schedule.

b. The delivery conditions specified are for contractual LD purposes, however BHEL may ask for early deliveries without any compensation thereof.

c. Non-applicable drawings shall be decided during execution of the package.

d. Wherever schedule of drawings/documents submission / re-submission is stipulated in the Technical Specifications, same shall be superseded by delivery specified in NIT.

14. MSME / Start-up Vendors to submit applicable documents along with their offer for availing the benefits as per GOI guidelines. Further PEM is already registered with RXIL (TReDS) Platform. You are requested to get registered with RXIL (TReDS) Platform to avail the facility as per GOI guidelines.

15. In case of joint bidding, Bidders shall be required to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer.

16. Prices shall be firm till completion of the contract.

Evaluation will be done on Total cost to BHEL (excluding GST) basis as per Cl. No. 19.2 of Instruction to Bidders of GCC, Rev. 07.

"In course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective bidders.

In case more than one bidder happens to occupy L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in the presence of respective bidder(s) or their representative(s).

Ranking will be done accordingly. BHEL's decision in such situation shall be final and binding."

17. No CIF is available for the package.

18. Bidders have to quote freight charges in terms of percentage of their quoted total Ex-Works prices.

19. Overall (%) variation in contract values (due to changes in the scope) shall be limited to +/- 10%. This will prevail over the quantity variation Cl. No. 6.0 of GCC, Rev. 07.

Ref. Enquiry No.: PE/PG/NB2/E-6418/2020 dated 07.04.2020

20. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. Further details of reverse Auction given in GCC Rev. 07.

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. **Total Cost to BHEL i.e. Grand total FOR site excluding GST**) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Cost of withdrawal (if any), including loading (if any), De-loading (if any) shall be done in line with NIT terms

21. H1 bidder (whose quote is highest in online sealed bid) will not be allowed to participate in further RA process.
22. MSME bidders will have to furnish the UAM details.
23. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
24. If any bidder uploads price bid in the un-priced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Un-priced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
25. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
26. Bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in tender enquires through e-procurement. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal are also listed below:

Name	Contact Nos.	e-mail ID	Role	Location
Mukunthan	+91 6353215001	Trichy.bhel@eptl.in	Support Executive	Trichy
Tej Singh	+91 6353215002	Bhopal.bhel@eptl.in	Support Executive	Bhopal
Sanjeev Kumar	+91 6353215003	Jhansi.bhel@eptl.in	Support Executive	Jhansi
Gaurav Panwar	+91 6353215004	Haridwar.bhel@eptl.in	Support Executive	Haridwar
Mallikarjun	+91 6353215005	Bengaluru.bhel@eptl.in	Support Executive	Bangalore
Avinash Govu	+91 6353215007	Hyderabad.bhel@eptl.in	Support Executive	Hyderabad
Swapnil	+91 7940270549	swapnil.h@eptl.in	Support Executive	HO – Ahmedabad

Amit Kumar
Sr. Engineer/PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-43688866, (MOB.) +91 9910906336

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/NB2/E-6418/2020 dated 07.04.2020

Hamilton				
Hardik Oza	+91 7940270560	Hardik.oza@eptl.in	Support Executive	HO – Ahmedabad
Ankur Bhatt	+91 7940270590	ankur.bhatt@eptl.in	Support Executive	HO – Ahmedabad
Prashant Rajyaguru	+91 7940270545	prashant@eptl.in	Asst. Manager – Implementation & Support	HO – Ahmedabad
Dharam Rathod	+91 7940270596	dharam@eptl.in	Manager – Implementation & Support	HO – Ahmedabad
Pradip Parmar	+91 7940270532	pradip@eptl.in	Sr Mgr – Implementation & Support	HO – Ahmedabad
Devang Patel	+91 7940270576	devang@eptl.in	Sr Manager – Implementation & Support	HO – Ahmedabad

27. Foreign bidders quoting along with their authorised Indian associates to comply with BHEL corporate circular AA:MM: AGENCY dt. 06/08/2010. Same is available at <https://www.bhelpem.com>.
28. This item/package/system falls under the list of items defined in Para 3 of Ministry of Finance guidelines dtd. 20.09.2016 (procurement of items related to public safety, health, critical security operations and equipments etc) & hence criteria of prior experience/turnover shall be same for all the bidders including startup/ MSME.
29. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT: -
 - Acceptance of GCC Rev. 07
 - Acceptance of Special Conditions of Contract (SCC).
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Technical PQR documents.
 - Format for certification for local content

Thanking You.

Yours Sincerely,

Amit Kumar

(Sr. Engr./PG-III/BHEL-PEM)

Enclosures:

1. Technical Specification No. **PE- TS- 457- 571- 18000-A001**
2. Project SCC, Rev. 00
3. Deviation sheet i.e. Annexure-II of GCC, Rev. 07.
4. Technical PQR
5. NTPC's Main & Sub-supplier questionnaire

Amit Kumar
Sr. Engineer/PG-III,BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-43688866, (MOB.) +91 9910906336

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/NB2/E-6418/2020 dated 07.04.2020

Annexure A

The following major modifications/salient points of GCC rev-07

1. Clause no. 11.2 of GCTC (page no 11 of 28.-) CONTRACT PERFORMANCE BANK GUARANTEE: BG to be submitted as performance bank guarantee has been reduced to 5% against 10% in GCC Rev-06, for all type of contracts.
2. Clause no. 9.2.1:note of GCTC (Page no. 7 of 28)-PAYMENT TERMS FOR SUPPLY PACKAGES WITH PERFORMANCE GUARANTEE/DEMONSTRATION TEST: 5% of supply payment retained as security deposit shall be released without asking for additional BG (in GCC Rev-06, BG of equivalent amount was required to be submitted) of equivalent amount, if PG test/ Demonstration test is not conducted up to 36 months from supply completion for reasons not attributable to the vendor.
3. Clause no. 9.3 & 9.4 :note of GCTC (Page no. 9 of 28)-PAYMENT TERMS FOR TURNKEY PACKAGES (E&C IN VENDOR SCOPE) - (E&C IN VENDOR SCOPE) - If the Performance Guarantee/ Demonstration Test and Handing over system/package to the customer/BHEL, as applicable, is not conducted up to 24 months from E&C completion for reasons not attributable to the vendor, then last 10% payment under clause 9.3.1.-ii, 9.3.2.-ii & 9.4.3 will be released against Bank Guarantee of an equivalent amount, valid for 12 months, provided other conditions of clause 9.3.1 (ii), 9.3.2 (ii) & 9.4.3 are complied with. This bank guarantee will be in addition to Contract Performance Bank Guarantee for 5% of the contract value (excluding taxes, duties and freight).
4. Clause no. 5.1 of GCTC (Page no. 5 of 28)- STATUTORY VARIATION – “.... for period beyond the currency of the contract, BHEL will reimburse the actual applicable tax even if the same is higher than the amount applicable within the contractual period in case BHEL is able to take the input tax credit....”.
5. Supply payment (refer payment terms clause, page no 6-10 of 28) - Clause NO 9.7.3 OF GCTC, GCC Rev 06 has been removed. Now no separate freight invoice is required for claiming freight payment. Freight payment will be done with supply payment.
6. Clause no 9.7 of GCTC (Page-9-10 of 28) - Documents required for vendor payment has been reduced – Vendor need not to submit the documents issued by BHEL e.g. MDCC
7. Clause no 14.2 of GCTC (Page-13-14 of 28) – Time for deputing inspector has been reduced to 07 days from 15 days and provision for suitable time extension in case of delay in deputing inspector by BHEL.
8. Clause no 15 of GCTC (Page 15 of 28) – Time for issuance of MDCC from BHEL has been reduced from 15 days to 7 days and provision for suitable time extension in case of delay issuance of MDCC by BHEL.
9. Clause no 16.2 of GCTC (Page-15-16 of 28) – Separate LD for Services and Mandatory Spares introduced.



Ref. Enquiry No.: PE/PG/NB2/E-6418/2020 dated 07.04.2020

Also Note (i) of the clause has been modified – “ if receipted LR date for indigenous supply is beyond 30 days for FTL/ 45 days for PTL from the date of LR (PTL to be clearly mentioned in LR), such excess period shall be considered for LD purpose irrespective of dispatch date....”

- 10. Clause no 39.0 of GCTC (Page-26 of 25) – separate clause for treating hold on contract execution cases other than force majeure put by BHEL/end customer has been introduced.**
- 11. Clause no 33.1 of GCTC (Page-23-24 of 28) – Clause for conciliation scheme has been introduced.**
- 12. Other modifications are done in various clauses for better clarity of tender/contract- For that vendors are requested to thoroughly go through the whole GCC rev-07.**