



Ref. Enquiry No.: PE/PG/BIF/E-6442/2020, Dtd. 16.05.2020

DUE DATE
06-JUNE-2020
BY 9:30 AM (IST)

TENDER ENQUIRY THROUGH E-PROCUREMENT

Dear Ma'am/Sir,

Subject: Tender Enquiry for "WORKSHOP EQUIPMENTS (HVAC WORKSHOP)" as per Technical Specification No. PE-TS-421-568-A007 to 2X660 MW BIFPCL MAITREE KHULNA STPP, BANGLADESH.

BHEL invites offers from reputed bidders (Refer Pre-qualifying requirement and other requirements given in tender enquiry letter uploaded on our websites for "WORKSHOP EQUIPMENTS (HVAC WORKSHOP)" inclusive of all prevailing taxes, duties and other levies for **SUPPLY PART & SERVICE PART**. **SUPPLY PART** comprises of design (i.e. preparation and submission of drawing /documents including "As Built" drawings and O&M manuals), engineering, manufacture, fabrication, assembly, inspection / testing at vendor's & sub-vendor's works, painting, cutting tools and cutting tool mounting accessories (as applicable), maintenance tools & tackles (as applicable), fill of lubricants & consumables, along with spares for erection, start up and commissioning as required, foundation bolts, nuts, lock nuts, washers, levelling pads, forwarding, proper packing (Sea-worthy packing), shipment and delivery at **F.O.R. CHENNAI PORT 'OR' CHA GODOWN, CHENNAI PORT and SERVICE PART** comprises of Supervision of Erection and Commissioning (for HVAC Workshop) trial run of the system/ equipment at site, carrying out performance tests at site, training of customer/client O&M staff & final handing over to end customer in flawless condition for **2X660 MW BIFPCL MAITREE KHULNA STPP** and package specified above complete with all accessories for the **total scope defined as per BHEL NIT & tender technical specification PE-TS-421-568-A007, amendment & agreements till placement of order.**

Your offer shall be submitted in two parts strictly as per Clause - 2.0 of the "Instructions to Bidders" of GCC, Rev. 07 through **ONLINE via e-Procurement System** for the under mentioned equipment/system.

ITEM DESCRIPTION : "WORKSHOP EQUIPMENTS (HVAC WORKSHOP)"		
Sl. No.	PROJECT	TECHNICAL SPECIFICATION NO.
1	2X660 MW BIFPCL MAITREE KHULNA STPP	PE-TS-421-568-A007

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement system. It shall be the responsibility of the bidder to ensure that the tender is submitted on or before the due date by **9:30 A.M.** Part-I bids shall be opened at **10:30 A.M** on the due date.

Note:

- Please note that incomplete offer or part offer of NIT BOM / BOQ shall be summarily rejected.*
- Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable.*



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3. Bidder to note that BHEL may ask for price breakup at any time during the tendering process and if bidder does not provide the same, then their bid is liable to get rejected.

ENQUIRY TERMS AND CONDITIONS

1. Please refer GCC, Rev.07 which is available on www.bhelpem.com. Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offer.
2. Offers should be submitted/uploaded ONLINE at <https://bhel.abcprocure.com> separately in two parts as follows :
Part-I : **TECHNO-COMMERCIAL BID** Part-II : **ONLINE PRICE BID**
For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders of GCC Rev. 07".
3. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch. Prices are to be filled/uploaded in price bid bidding form only, price bid (in pdf, excel etc.) (if any) uploaded anywhere in the portal against subject tender shall not be considered.
4. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 07 and other Terms and Conditions included in this Enquiry Letter:
 - **ANNEXURE-I:** To be furnished by the Bidders.
 - **ANNEXURE-II:** DEVITION SHEET (COST OF WITHDRAWAL)
5. **Bidders to note that following form the part of tender documents:**
 - General Conditions of Contract (GCC) Rev.07 comprising of Instructions to Bidders and General Commercial Terms & Conditions
 - Special Conditions of Contract (SCC), Rev. 01
 - Enquiry Letter (This Letter)
 - Price Schedule – Annexure I & IA (to be filled in bidding form in e-procurement portal only)
 - Technical Specification
 - Technical PQR

Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents.
6. Deviations (Technical as well as Commercial) from NIT are generally not acceptable. In case of deviations (Technical/Commercial), the same shall be highlighted separately giving clause references along with the Cost of withdrawal of Deviations as per Annexure-II to GCC, Rev. 07 along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered.

Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC, Rev.07.

7. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.07), Special Conditions of Contract (SCC, Rev.01) and Notice Inviting Tender (NIT)" **in case of no deviations.**

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8. If any bidder has mentioned the term Not Applicable / not required / not quoted in BHEL price schedule, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by bidder.
9. Standard pre-printed terms & conditions of the tenderers (other than BHEL format) shall not be considered valid.
10. Unsolicited fresh/revised price bids shall not be entertained.
11. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
12. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
13. Late tenders are liable to be rejected.
14. Prices shall be firm till completion of contract.
15. Tenders and all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. Arjun Srivastava/ Dy. Mgr./PG-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 E-MAIL: arjunsrivastava@bhel.in Ph. No. 0120-4368839 Mob: 9971599688	HASEEN AHMED, SR. MANAGER, PG-1 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P E-MAIL: haseenahmed@bhel.in Ph. No. +91-120-4368729 Mob: 9871116747
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16. **Delivery Schedule:** As per enclosed **Annexure-A to NIT**.
17. **Over all (%) variation in contract value:** The variation on overall package value due to changes in the scope shall be limited 0% (NIL) which will prevail over the quantity variation clause no. 6.0 of General Commercial Terms & Conditions of GCC, Rev.07.

18. **Pre-Qualifying Requirement:**

Bidders are requested to furnish the details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed with the enquiry document). Along with the tender, bidders to furnish all legible & valid documents required for Technical PQR. The same shall be properly co-relating with respective clause of PQR.

Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements.



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19. Bidders to ensure that Third party/customer issued certificates being submitted as proof of PQR qualification should have verifiable details of document/certificate issuing authority such as name & designation of Issuing Authority and its organisation contact number and email Id etc. In case the same found not available, Purchaser has right to reject such document from evaluation.
20. Bidders to note for compliance that this is a conditional enquiry Open (Global) tender, and the price bid (Part-II) opening/RA participation shall be subject to fulfilment of Technical pre-qualifying requirements & Techno-commercial qualification/recommendation of bidder by BHEL-PEM.
21. The bidders (who are not registered with BHEL-PEM)- Online Registration Portal is operational in BHEL. Non-registered bidders, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."
22. In case of Reverse Auction (RA), revised RA guideline AA:SSP:RA:03 issued on 26.09.2016 (available on www.bhel.com) shall be applicable.
23. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of

successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com)."

As a reminder to the bidders, system will flash following message (in RED Colour) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL".



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Detailed guidelines of reverse auction 2016 are available in "information section" of www.bhelpem.com (kindly download), same are applicable for subject tender.

24. **Important instruction to bidders in case of Reverse Auction:** "The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Prices are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any). De-loading (if any) shall be done in line with NIT/SCC/GCC terms". GST shall not be included as evaluation is to be done excluding GST.
25. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable. Incomplete offer or part offer of NIT BOM / BOQ shall be summarily rejected.
26. Guarantee period for the subject tender shall be as per cl. no. 12.0 {except 12.2(b)} of GCC Rev.07 or till 23/08/2023, whichever is later.
27. CIF is not available for the subject package.
28. Delivery address/point shall be as per point no. 3.0 of SCC, Rev.01.
29. For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017, 28.05.2018 & 29.05.2019 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of the NIT but before finalization of contract/PO/WO against the NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable. Vendors are requested to go through the above mentioned orders and confirm the following:"
The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made. **Formats for self-certification regarding local content are enclosed with NIT.**
30. Minimum local content shall be 50% for this package. Minimum local content may vary in case department of industrial Policy and Promotion (DIPP) issue any new (revised) circular in future, the same % of content shall be informed as & when we receive from above authorities.
31. Subject package is not divisible in nature and margin of purchase preference shall be 20%.
32. In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders. In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss / draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s). Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.
33. This Package falls under the list of items defined in Para 3 of Ministry of Finance guideline dtd. 20.09.2016 (procurement of items related to public safety, health, critical security operations and equipment etc.) & hence criteria of prior experience/turnover shall same for all the bidders including start-up/MSME.
34. Bidders to note that packing of equipment shall be sea worthy in line with a) corporate standard for export jobs b) technical specification PE-TS-888-100-A001 for sea worthy packing for export



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jobs, covered under the Technical specification for the package (Ref. No. PE-TS- 421-568- A004). Further, sea worthy packaging will be witnessed by inspection agency. Bidders to submit photographs pertaining to packing of material before despatch.

35. Successful bidder shall abide by all Applicable Laws, Rules and Regulations of Bangladesh relating to the execution of contract and performance of work. Successful bidder shall obtain and maintain all consents, permits and licenses that are required under Applicable Laws of Bangladesh.
36. No announcements, press releases, handouts or photographs for publication etc. relating to purchase-order/work-order or any part of the supply/work shall be issued or released by successful bidder without BHEL's prior written approval.
37. Bidders to note the following Government notifications (enclosed with Enquiry Letter) regarding applicable GST for exports:
 - a. Notification No. 41/2017 - Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1%
 - b. Notification No. 40/2017 - Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05%
 - c. Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%
38. RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dtd 18.10.2017 is enclosed as Annexure-R.
39. Inspection shall be done by BHEL/End Customer/Third party Agency (finalized by BHEL).
40. In case of joint bidding, bidders to furnish scope matrix which should be clearly defined between them along with the offer for the complete scope.
41. All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only (www.bhelpem.com, www.bhel.com, (<https://bhel.abcprocure.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender.
For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the Annexure -H to this NIT.
42. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.
43. All the above tender documents shall automatically become the part of the order/contract after its finalisation.
44. All other terms and conditions shall be as per Technical Specification PE-TS-421-568-A007, SCC Rev.01 and GCC Rev.07.
45. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT:
 - Acceptance of GCC, Rev.07.
 - Acceptance of Special Conditions of Contract (SCC, Rev.01)
 - TECHNICAL Pre-Qualifying Requirement (PQR).



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- Technical Deviations and commercial deviations (if, any) as per format enclosed at Annexure-II of GCC, Rev.0
- Along with your offers, please furnish a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
- Un-Priced price schedules duly filled in 'Quoted' or 'Q' in each column/row in bidding form.

Note: Tenderer must submit UN-PRICED Price Schedule duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid.

Thanking You.

Yours faithfully,
For and on behalf of BHEL

Arjun Srivastava

ARJUN SRIVASTAVA
(Dy. Manager/PG-I/BHEL-PEM)

Enclosures:

1. Enquiry Letter with Terms & Conditions (This letter).
2. Annexure-A to NIT Delivery Schedule.
3. Technical Specification for the package (Ref. No. PE- TS-421-568-A007).
4. Technical PQR
5. Annexure-I & IA to Price Schedule (to be filled in bidding form in e-procurement portal only).
6. Annexure-II to Cost of Withdrawal of Deviations
7. SCC, Rev. 01 for 2X660 MW BIFPCL MAITREE KHULNA STPP.
8. Notification No. 41/2017 - Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1%
9. Notification No. 40/2017 - Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05%
10. Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%
11. Annexure-R to RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dtd 18.10.2017
12. Annexure- H List of Helpdesk Nos. of E-Procurement service providers.
13. Formats for self-certification regarding local content.
14. Project Information

Arjun Srivastava