

Ref. Enquiry No.: PE/PG/KAR/E-6414/2019 dt.23/04/2020

DUE DATE
04/05/2020
BY 02:00 PM

Dear Sir / Madam,

Subject: Open Tender Enquiry for “ELECTRIC LAB EQUIPMENT” as per Technical Specification No. PE-TS-405-556-E002A, REV. 00 for 3X660 MW NORTH KARANPURA STPP STG-I.

BHEL invites your offer for Design, manufacture, inspection and testing at manufacture's work, proper packing and delivery to site & handover in flawless condition of the package to the customer complete with all accessories for the total scope defined as per tender technical specification, amendment & agreements till placement of order for 3X660 MW NORTH KARANPURA STPP STG-I.

Your best quotation / offer shall be submitted in two parts strictly as per Clause-2.0 of the “Instructions to Bidders” of GCC, Rev. 07, in line with our terms and conditions, online via e-procurement system on <https://bhel.abcpocure.com>.

S. No.	PROJECT	ITEM DESCRIPTION	TECHNICAL SPECIFICATION NO.
1.	3X660 MW NORTH KARANPURA STPP STG-I.	ELECTRIC LAB EQUIPMENT	PE-TS-405-556-E002A, REV. 00

It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 P.M.** Part-I bids shall be opened at **03:00 P.M.** on the due date.

Note: 1. Detailed Tender documents can be downloaded from the following websites: -

- www.eprocure.gov.in
- <https://bhel.abcpocure.com>
- www.bhel.com
- www.bhelpem.com

ENQUIRY TERMS AND CONDITIONS:

Please refer GCC, Rev. 07 which is available on <https://www.bhelpem.com/gcc.aspx>. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see Clause No. 1.0 & 2.0 of “Instructions to Bidders (Vol-I, GCC Rev. 07)”.
- Bidders shall submit their offers meeting the requirements of the tender documents indicated in GCC, Rev. 07 and other Terms and Conditions included in this Enquiry Letter.

Sunil Kumar
Sr. Engr./PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368576, (MOB.) +91 9971668107

Regd. Office
BHEL House Siri Fort
New Delhi-110049

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3. Bidders to note that following form the part of tender documents& will become a part of the Order / Contract after its finalisation:
 - a. General Conditions of Contract (GCC), Rev. 07 comprising of Instructions to Bidders and General Commercial Terms & Conditions.
 - b. Technical Specification.
 - c. Special Conditions of Contract (SCC, Rev. 00).
 - d. EnquiryLetter with Terms&Conditions.
 - e. Format for certification for local content
 - f. Technical PQR.
4. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC, Rev. 07 along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered.Bidders to note all the points mentioned in “Notes” of Annexure-II to GCC, Rev.07.
6. Bidder has to submit “NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.07), Special Conditions of Contract and Notice Inviting Tender (NIT)” **in case of no deviations.**
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
8. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

DEEPAK KUMAR, DY. ENGR., PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute,HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: deepakk@bhel.in Ph. No. +91-120-4213594; Mob: +91-8447733920	SUNIL KUMAR, SR.ENGR., PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute,HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: sunilkum@bhel.in Ph. No. +91-120-4368576; Mob: +91-9971668107
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9. Unsolicited fresh / revised price bids shall not be entertained.
10. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's / Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).

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11. **Bidder to note that this is a conditional OpenTender enquiry. Hence, Price Bid (Part-II) Opening / R.A. shall be subject to following criterion:**

- i. Techno-commercial qualification / recommendation of bidder by BHEL-PEM.
- ii. Bidder's to ensure availability of calibrated master instrument of better accuracy than those of proposed instruments at OEM works.
- iii. **Pre-Qualifying Requirements:** - Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements.

Bidders to ensure that Third party/customer issued certificates being submitted as proof of PQR qualification should have verifiable details of documents/certificate issuing authority such as name & designation of issuing authority and its organisation contact number and email id etc. In case the same found not available, Purchaser has right to reject such document from evaluation.

12. For the bidders (who are not registered with BHEL-PEM), Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

13. The nature of package is "Divisible" & local content applicable for this package is 72%.

Bidders are requested to refer clause no. 26 of "Instructions to Bidders" of GCC Rev. 07 regarding Public Procurement (Preference to Make in India) and confirm the following: -

"The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made".

Declaration shall be given by bidders in enclosed format.

14. **Delivery Schedule: -**

(a) Within Four (04) months from date of CAT-1 approval of Primary drawing/documents or BHEL manufacturing clearance whichever is later.

In case date of CAT-1 approval of Primary drawing/documents is later than the date of BHEL manufacturing clearance then for delay analysis, any delay in submission/re-submission of Primary drawing/documents shall be reduced from the given delivery period of 04 months. Delay in BHEL's comments/approval beyond 18 days shall also be considered for delay analysis.

In case BHEL manufacturing clearance date is later than date of cat-1 approval of Primary drawing/documents, then for delay analysis submission/re-submission time of Primary drawing/document shall not be considered.

(b) **Demonstration at site:**

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Vendor to depute its service engineer for respective site activity within 15 days from BHEL's intimation (for deputing service engineer) for such site activity.

For delay in deputing service engineer, LD on site activities portion shall be applicable @ ½% of the total site activities portion contract value (excluding element of taxes) per week or part thereof, with applicable GST. However, total LD (supply + site activities) shall be limited to 10% of cumulative total contract value excluding taxes and freight (supply + site activities).

Demonstration & handing over charges shall be as per ANNEXURE – I OF SECTION-II of technical specification No. PE-TS-405-556-E002A Rev-00 & are Exclusive of GST.

(c) **DRG SCHEDULE:** - As per Technical Specification No. PE-TS-405-556-E002A, VOLUME IIB, SECTION I, REVISION 01 & Clause no. 4.0. for ELECTRIC LAB EQUIPMENT.

Cat-1' mentioned in Standard delivery terms means clear approval in Approval / Information category which shall include: Cat 1/Cat 4 stamping by BHEL or Customer specific stamping for clear approval / information.

- The end period specified is for completion of the deliveries. Deliveries to start progressively so as to meet the completion schedule.
 - The delivery conditions specified are for contractual LD purposes, however BHEL may ask for early deliveries without any compensation thereof.
 - Non-applicable drawings shall be decided during execution of the package.
 - Wherever schedule of drawings/documents submission / re-submission is stipulated in the Technical Specifications, same shall be superseded by delivery specified in NIT.
15. MSME / Start-up Vendors to submit applicable documents along with their offer for availing the benefits as per GOI guidelines. Further PEM is already registered with RXIL (TReDS) Platform. You are requested to get registered with RXIL (TReDS) Platform to avail the facility as per GOI guidelines.
16. In case of joint bidding, Bidders shall be required to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer.
17. Prices shall be firm till completion of the contract.
18. **Evaluation Criteria:** Evaluation will be done on **item wise** L1 price [total cost to BHEL including applicable loading (if any)] basis. GST shall not be considered in evaluation. Demonstration & handing over charges will not be a part of evaluation.

"In course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective bidders.

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In case more than one bidder happens to occupy L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in the presence of respective bidder(s) or their representative(s). Ranking will be done accordingly. BHEL's decision in such situation shall be final and binding."

19. Over all (%) variation in contract values due to changes in the scope is Zero. This will prevail over the quantity variation clause no.6 indicated in the GCC rev 07.
20. BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. Further details of reverse Auction given in GCC Rev. 07.

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. **Total Cost to BHEL i.e.Grand total FOR site excluding GST**) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Cost of withdrawal (if any), including loading (if any), De-loading (if any) shall be done in line with NIT terms
Bunching of the items may be done ,which shall be informed to all the bidders at later date.

21. H1 bidder (whose quote is highest in online sealed bid) will not be allowed to participate in further RA process.
22. Pre dispatch packing photographs shall be provided by supplier to BHEL before issuance of MDCC by BHEL.
23. MSME bidders will have to furnish the UAM details.
24. Bidders will be asked to quote freight in percentage of their total ex-works.
25. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
26. If any bidder uploads price bid in the un-priced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Un-priced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
27. This item/package/system falls under the list of items defined in Para 3 of Ministry of Finance guidelines dtd. 20.09.2016 (procurement of items related to public safety, health, critical security operations and equipments etc) & hence criteria of prior experience/turnover shall be same for all the bidders including startup/ MSME.
28. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website

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<http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.

29. Bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in tender enquires through e-procurement.
30. Foreign bidders quoting along with their authorised Indian associates to comply with BHEL corporate circular AA:MM: AGENCY dt. 06/08/2010. Same is available at <https://www.bhelpem.com>.
31. All other Terms & conditions will be as per GCC Rev. 07, SCC Rev. 00 and NIT. Order of precedence shall be as per Clause No. 36.0 of GCC, Rev. 07.
32. Please note that for technical bid, detailed offers are to be submitted including the following: -
 - Acceptance of GCC, Rev.07.
 - Acceptance of Special Conditions of Contract (SCC, Rev. 00).
 - A copy of this letter duly signed & stamped on each page as token of acceptance.
 - Format for certification for local content
33. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on <https://bhel.abcprocure.com> only. Bidders should regularly visit the website to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal are also listed below:

Representative Name	Contact Nos.	e-Mail ID	Representative Available at Location
Mr. Ankur Bhatt	+91 (79)68136823	Trichy.bhel@eptl.in / bhel.support@abcprocure.com	Trichy
	+91 92655 62819		
Mr. Tej Kumar Singh	+91 63532 15002	Bhopal.bhel@eptl.in	Bhopal
---	---	Jhansi.bhel@eptl.in	Jhansi
Mr. GyanNegi	+91 63532 15004	haridwar.bhel@eptl.in	Haridwar
Mr. Dada Peer	+91 63532 15005	Bengaluru.bhel@eptl.in	Bangalore
Mr. Ritesh	-23182233	hyderabad.bhel@eptl.in	Hyderabad
	9.16351E+11		
Mr. Safwan Ansari	+91 (79)68136872	safwan.ansari@eptl.in	Head Office – Ahmedabad
Mr. Ankur Bhatt	+91 (79)68136823	ankur.bhatt@eptl.in	Head Office –

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	+91 92655 62819		Ahmedabad
Ms. Vaishavi shah	+91 (79)68136809	Vaishavi.s@eptl.in	Head Office – Ahmedabad
Ms Divya Jain	+91 (79)68136849	divya.jain@eptl.in	Head Office – Ahmedabad
Mr.DevendraRajpurohit	+91 (79)68136871	devendra.r@eptl.in	Head Office – Ahmedabad
Mr. Vishal Munshi	+91 (79)68136818	vishal.munshi@eptl.in	Head Office – Ahmedabad
Mr. Nikhil khalas		Nikhil@eptl.in	Head Office – Ahmedabad

34. BHEL Conciliation Scheme 2018 shall be made a part of the contract as per the provisions of the scheme and same is available at following link:
http://www.bhel.com/bhel/index.php/story_details?story=211&heading=BHEL%20Conciliation%20Scheme%202018

Thanking You.

Yours Sincerely,

Sunil Kumar

(Sr.Engr./PG-III/BHEL-PEM)

Enclosures:

1. Technical Specification No.PE-TS-405-556-E002A, REV. 00.
2. Project SCC, Rev. 00.
3. Format for certification for local content
4. ANNEXURE -III TO INSTRUCTIONS TO PACKING LIST.
5. Technical PQR.