

Ref. Enquiry No.: PE/PG/PA1/E-6366/2019, Dated 13/02/2020

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|-------------|
| DUE DATE    |
| 24/02/2020  |
| BY 02:00 PM |

Dear Sir / Madam,

**Subject:** Open Tender Enquiry for "CATHODIC PROTECTION SYSTEM" as per Technical Specification No. PE-TS-434-509-E001, REV. 00 for 3X800 MW PVUNL PATRATU TPP PHASE-I.

BHEL invites your offers from reputed bidders (Refer Technical pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for design, manufacture, testing and inspection at manufacturer's works, proper packing and delivery at site of **CATHODIC PROTECTION SYSTEM** for **3X800 MW PVUNL PATRATU TPP PHASE-I** as specified/ defined as per tender technical specification PE-TS-434-509-E001, REV. 00, amendment & agreements till placement of order.

Your best quotation / offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 07, in line with our terms and conditions, online via e-procurement system on <https://bhel.abcprocure.com>.

| S. No. | PROJECT                            | ITEM DESCRIPTION           | TECHNICAL SPECIFICATION NO. |
|--------|------------------------------------|----------------------------|-----------------------------|
| 1.     | 3X800 MW PVUNL PATRATU TPP PHASE-I | CATHODIC PROTECTION SYSTEM | PE-TS-434-509-E001, REV. 00 |

It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 P.M.** Part-I bids shall be opened at **03:00 P.M.** on the due date.

**Note:** 1. Detailed Tender documents can be downloaded from the following websites: -

- [www.eprocure.gov.in](http://www.eprocure.gov.in)
- <https://bhel.abcprocure.com>
- [www.bhel.com](http://www.bhel.com)
- [www.bhelpem.com](http://www.bhelpem.com)

**ENQUIRY TERMS AND CONDITIONS:**

Please refer GCC, Rev. 07 which is available on <https://www.bhelpem.com/gcc.aspx>. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:  
**Part-I: TECHNO-COMMERCIAL BID** **Part-II: PRICE BID**  
For detailed instructions, please see Clause No. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 07)".
- Bidders shall submit their offers meeting the requirements of the tender documents indicated in GCC, Rev. 07 and other Terms and Conditions included in this Enquiry Letter.
- Bidders to note that following form the part of tender documents & will become a part of the Order / Contract after its finalisation:

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PG-III, BHEL/PS-Project Engineering Management,  
Power Project Engineering Institute,  
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New Delhi-110049



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- a. General Conditions of Contract (GCC), Rev. 07 comprising of Instructions to Bidders and General Commercial Terms & Conditions.
  - b. Technical Specification.
  - c. Special Conditions of Contract (SCC, Rev. 00).
  - d. NTPC's Sub-supplier questionnaire.
  - e. Enquiry Letter with Terms & Conditions.
  - f. Technical & Financial PQR.
4. Any hidden conditions / deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
  5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC, Rev. 07 along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC, Rev. 07.
  6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev. 07), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.
  7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any / all tender(s) in part or full without assigning any reason whatsoever.
  8. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

|                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>SHASHANK SHEKHAR, DY. ENGR, PG-III</b><br><b>M/s. Bharat Heavy Electricals Ltd.,</b><br><b>Project Engineering Management,</b><br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A, Noida-201301, U.P.<br><b>E-MAIL: shashankshekhar@bhel.in</b><br><b>Ph. No. 120-436-8842</b> | <b>GAURAV GARG, Sr. Engineer PG-III</b><br><b>M/s. Bharat Heavy Electricals Ltd.,</b><br><b>Project Engineering Management,</b><br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A, Noida-201301, U.P.<br><b>E-MAIL: gauravgarg@bhel.in</b><br><b>Ph. No. 120- 4368754, MOB: 9711879415</b> |
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9. Unsolicited fresh / revised price bids shall not be entertained.
10. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's / Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
11. **Bidder to note that this is a conditional Open Tender enquiry. Hence, Price Bid (Part-II) Opening / R.A. shall be subject to following criterion:**
  - i. Techno-commercial qualification / recommendation of bidder by BHEL-PEM.

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13/2/2020

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- ii. Approval of bidder by Customer: - Approval shall be taken up by BHEL with customer based on the credentials / reference list. Hence, Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening: -
- Reference list indicating P.O. details, customer name, P.O. date, execution date etc.
  - Performance certificate issued by the clients.
  - NTPC's Sub-supplier questionnaire (enclosed with enquiry) and submit all the supportive documents against details furnished therein (signed & stamped on each page)
- iii. Pre-Qualifying Requirements: - Bids of only those bidders shall be evaluated who meet the pre-qualifying requirements.
12. For the bidders (who are not registered with BHEL-PEM), Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.
13. The nature of package is "Non-divisible" & local content applicable for this package is 50%. For verification of local content, in case of procurement for a value in excess of Rs. 10 Crores, the local supplier shall be required to provide a certificate from the Statutory Auditor or Cost Auditor of the company (in the case of companies) or from a practising Cost Accountant or practising Chartered Accountant (in respect of suppliers other than companies) giving the percentage of local content.
14. **Delivery Schedule: -**
- Main Supply: -** Within Six (06) months from date of CAT-1 approval of Primary drawing/documents, subjected to drawing/document submission/re-submission schedule as stipulated, in case of any delay in submission/re-submission of Primary drawing/documents, then same shall be reduced from the given delivery period. Delay in BHEL's comments/approval beyond 18 days shall also be considered for delay analysis or Delivery schedule shall be within 6 (Six) months from the date of clearance by BHEL whichever is later.
- Drawings/Documents schedule as per technical specification no. PE-TS-434-509-E001, REV. 00
- E & C: -** 6 months from release of fronts by BHEL-site.
- Site Survey & Monitoring: -** Vendor to depute their representative at site for these activates within four weeks intimation by BHEL, falling which LD shall be applicable @1/2 percent and applicable GST thereon, of the total service portion contract value excluding GST per week and part thereof of subject to maximum of ten (10%) percent of total contract value of service portion excluding GST.
- Cat-1' mentioned in Standard delivery terms means clear approval in Approval / Information category which shall include: Cat 1/Cat 4 stamping by BHEL or Customer specific stamping for clear approval / information
15. a. The end period specified is for completion of the deliveries. Deliveries to start progressively so as to meet the completion schedule.
- b. The delivery conditions specified are for contractual LD purposes, however BHEL may ask for early deliveries without any compensation thereof.
- c. Non-applicable drawings shall be decided during execution of the package.

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- d. Wherever schedule of drawings/documents submission / re-submission is stipulated in the Technical Specifications, same shall be superseded by delivery specified in NIT.
16. MSME / Start-up Vendors to submit applicable documents along with their offer for availing the benefits as per GOI guidelines. Further PEM is already registered with RXIL (TReDS) Platform. You are requested to get registered with RXIL (TReDS) Platform to avail the facility as per GOI guidelines.
  17. Timing for Pre-Bid meeting shall be five days prior to Bid-Opening date in the morning at 10 a.m at BHEL PEM office.
  18. If any bidder has mentioned the term Not Applicable / not required / not quoted/Nil in BHEL price format, the same to be substantiated by the bidder. If such item is required to be supplied for system completion in future, same will be supplied free of cost by Vendor.
  19. Total erection & commissioning charges shall be quoted as per Clause 3 Instruction to bidders of GCC Rev. 07
  20. Bidders are requested to refer following regarding Public Procurement (Preference to Make in India): -  
"For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO / WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable. Vendors are requested to go through the above mentioned orders and confirm the following:"  
- The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made.
  21. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
  22. In case of joint bidding, Bidders shall be required to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer.
  23. Prices shall be firm till completion of the contract.
  24. **Evaluation Criteria:** - Evaluation will be done on Overall L1 basis as per Cl. No. 19.2 of Instruction to Bidders of GCC, Rev. 07.
  25. Bidders to ensure that Third party/customer issued certificates being submitted as proof of PQR qualification should have verifiable details of document/certificate issuing authority such as name & designation of Issuing Authority and its organisation contact number and e-mail Id etc. In case the same found not available, Purchaser has right to reject such document from evaluation.
  26. Overall (%) variation in contract values (due to changes in the scope) shall be limited to +/- 30%. This will prevail over the quantity variation Cl. No. 6.0 of GCC, Rev. 07.

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27. BHEL reserves the right to go for Reverse Auction (R.A.) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in R.A. Non-acceptance to participate in R.A. may result in non-consideration of their bids, in case BHEL decides to go for R.A.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)). The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in R.A., if conducted, shall also be opened after R.A. and the order will be placed on lower of the two bids (R.A. closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on "[www.bhel.com](http://www.bhel.com))."

Link for RA guidelines to be followed as:  
[http://www.bhel.com/vender\\_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf](http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf)

**IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION**

The Bidder has to quote the Single Price (**Total Cost to BHEL excluding GST**) in Reverse Auction. Price has to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Cost of withdrawal (if any), including loading (if any). De-loading (if any) shall be done in line with NIT terms.

28. H1 bidder (whose quote is highest in online sealed bid) will not be allowed to participate in further RA process.
29. Pre dispatch packing photographs shall be provided by supplier to BHEL before issuance of MDCC by BHEL.
30. MSME bidders will have to furnish the UAM details.
31. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
32. If any bidder uploads price bid in the un-priced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Un-priced and Price Bid for Part-I and Part-II respectively to avoid mismatch.

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33. The Bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
34. Bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in tender enquires through e-procurement.
35. Foreign bidders quoting along with their authorised Indian associates to comply with BHEL corporate circular AA:MM: AGENCY dt. 06/08/2010. Same is available at <https://www.bhelpem.com>.
36. All other Terms & conditions will be as per GCC Rev. 07, SCC, Rev. 00 and NIT. Order of precedence shall be as per Clause No. 36.0 of GCC, Rev. 07.
37. Please note that for technical bid, detailed offers are to be submitted including the following: -
- Acceptance of GCC, Rev.07.
  - Acceptance of Special Conditions of Contract (SCC, Rev. 00).
  - A copy of this letter duly signed & stamped on each page as token of acceptance.
38. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on <https://bhel.abcpocure.com> only. Bidders should regularly visit the website to keep themselves updated.
39. BHEL Conciliation Scheme 2018 shall be made a part of the contract as per the provisions of the scheme and same is available at following link: [http://www.bhel.com/bhel/index.php/story\\_details?story=211&heading=BHEL%20Conciliation%20Scheme%202018](http://www.bhel.com/bhel/index.php/story_details?story=211&heading=BHEL%20Conciliation%20Scheme%202018)

Thanking You.

Yours Sincerely,

*Gaurav* 13/2/2020

**GAURAV GARG**

(Sr. Engineer / PG-III / BHEL-PEM)

**Enclosures:**

1. Technical Specification No. PE-TS-434-509-E001, REV. 00
2. Project SCC, Rev. 00.
3. Technical PQR and Financial PQR.
4. NTPC's Sub-supplier questionnaire.
5. BOQ - Annexure -I
6. Pro forma for self-certification / auditor's certification
7. ANNEXURE -IV TO INSTRUCTIONS TO PACKING LIST

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