



Ref. Enquiry No.: PE/PG/BIF/E-6362/2019, Dt. 24.01.2020

DUE DATE
04-Feb-2020
BY 02:00 PM (IST)

Dear Ma'am/Sir,

Subject: Tender Enquiry of **FORK LIFT TRUCKS** as per Technical Specification No. **PE-TS-421-563-A301** for **2 X 660 MW BIFPCL MAITREE KHULNA STPP-BANGLADESH**.

We are pleased to invite your offer in two parts strictly as per **Clause-2.0** of the **"Instructions to Bidders"** of **GCC Rev. 07** except through E- procurement system for the below mentioned equipment/system.

This enquiry is intended to includes, but not limited to SUPPLY PART comprising of design (i.e. preparation and submission of drawing /documents including "As Built" drawings and O&M manuals), engineering, manufacture, fabrication, assembly, inspection / testing at vendor's & sub-vendor's works, painting, maintenance tools & tackles (as applicable), fill of lubricants & consumables till warranty period, along with spares for erection, startup and commissioning as required, initial spares, forwarding, sea-worthy packing, shipment and delivery as specified in NIT for project and package specified above complete with all accessories for the total scope defined as per BHEL NIT & tender technical specification, amendment & agreements till placement of order in line with drawings/ documents/ test procedures approved by BHEL/ Customer for FORK LIFT as per details in different sections / volumes of this specification.

Please note that you have to submit bids in two parts (Techno-Commercial Bid and Price Bid) separately **ONLINE via e-Procurement System**. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted online via e-procurement system. It shall be the responsibility of the bidder to ensure that the Tender is submitted on or before the due date by 02:00 PM (IST). Part-I bids shall be opened at 04:00 PM (IST) on the due date. Bidder to note that no extension shall be given to submit their offer.

IMPORTANT NOTE: Bidder to note that this is a conditional enquiry and the price bid (Part-II) opening/RA shall be subject to fulfilment of Technical Pre-Qualifying Requirements and Approval by end-Customer.

INSTRUCTIONS REGARDING SUBMISSION OF OFFER:

1. Please refer GCC Rev-07 which is available on www.bhelpem.com. Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offers.
2. Offers should be submitted **ONLINE via e-Procurement System** separately in two parts as follows:

Part-I: **Online TECHNO-COMMERCIAL BID**

Part-II: **Online PRICE BID**

(For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders" of GCC (Rev. 07).

3. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately as per **Annexure-II of GCC Rev 07**. Tenders shall be uploaded strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial) from NIT are generally not acceptable, if any, Technical deviations and Commercial deviations shall be furnished in "Cost of Withdrawal sheet" (as per Annexure-II of GCC Rev. 07) only under the headings "TECHNICAL DEVIATIONS" and "COMMERCIAL DEVIATIONS" respectively, along with reasons for taking such deviations.



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4. If bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
5. Standard pre-printed terms & conditions of the tenderers shall not be considered valid. Unsolicited fresh/revised Price Bids shall not be entertained.
6. If any bidder has mentioned the term **Not Applicable / not required / not quoted** in BHEL price format, the bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost by bidder.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
8. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
9. Bidders have to submit their credentials, in customer format, required for approval from customer along with their offer. Customer format is part of enquiry documents.
For registration in BHEL PEM- Online registration portal is operational, Non-registered Vendors who wish to apply for registration in BHEL-PEM can apply through Online Registration Portal available at www.bhelpem.com - vendor section - Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted. Above shall be part of NIT.
10. Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India. Basic procedure /checklist shall be uploaded on www.bhel.com for participating in future tender enquires through E-procurement.
11. **Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal mjunction are also listed below: +91-79-68136819/809/862/867/823/872/842**

12. All correspondence, thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. Devendra Singh/ Sr. Engr/PG-1
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: Devendra Singh / PG-1
E-MAIL: devendra.singh@bhel.in
Ph. No. 0120-4368877
Mob:7503632335

Mr. Haseen Ahmed/ Sr. Manager /PG-1
M/s Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301
Kind Attn: Haseen Ahmed / PG-1
E-MAIL: haseenahmed@bhel.in
Ph. No. 0120-4368729
Mob: 9871116747


DEVENDRA SINGH
SR. ENGR/PG1



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COMMERCIAL TERMS AND CONDITION:

1. **Delivery:** Following is the delivery schedule for this package:

Main Supply (along with Accessories and Maintenance Tools & Tackles): - Delivery Schedule shall be Within Five (05) months from date of CAT-1 approval of Primary drawing/documents, subjected to drawing/document submission/re-submission schedule as stipulated, in case of any delay in submission/re-submission of Primary drawing/documents, then same shall be reduced from the given delivery period. Delay in BHEL's comments/approval beyond 18 days shall also be considered for delay analysis.

Complete details of drawings/ documents to be submitted & schedule of submission/ re-submission of same shall be as per Annexure III of Section I of Technical Specification no. PE-TS-421-563-A301.

Following may also be noted:

- a. The end period specified is for completion of the deliveries. Deliveries to start progressively so as to meet the completion schedule.
 - b. The delivery conditions specified are for contractual LD purposes, however BHEL may ask for early deliveries without any compensation thereof.
 - c. Non-applicable drawings shall be decided during execution of the package
 - d. Wherever schedule of drawings/documents submission / re-submission is stipulated in the Technical Specifications, same shall be superseded by delivery specified in NIT
2. Bidders to note that this is a conditional enquiry (Open Global Tender), and the price bid (Part-II) opening/RA shall be subject to following criterion:
- a. Fulfilment of Technical pre-qualifying requirements & Techno-commercial qualification/recommendation of bidder by BHEL-PEM.
 - b. Approval of bidder by Customer (who are not approved by customer): Approval shall be taken up by BHEL with customer based on the credentials/reference list.
 - c. Bidder, who are approved by NTPC in any NTPC/BHEL project for subject package, shall be considered as approved by end customer for this tender subject to the fulfilment of the conditions, if any, mentioned in the NTPC approval letter.
3. **Evaluation will be done on overall L1 (Total cost to BHEL) basis, excluding GST, upto delivery point mentioned in point no. 03 of SCC rev. 01**
4. Incomplete offer or offer for part of NIT BOM/BOQ shall be summarily rejected.
5. **"Guarantee period for this tender shall be till 23/08/2023".**
6. Prices shall be firm till completion of contract.
7. There will be NIL variation in overall contract values (due to changes in scope).
8. Deviations (Commercial as well as Technical) from NIT are generally not acceptable. In case there are deviations from NIT, the tenderer shall give cost of withdrawal of such deviations as per annexure-II of GCC Rev 07. [Deviation Sheet (Cost of withdrawal)].
9. If any bidder has mentioned the term **Not Applicable / Not required / Not Quoted** in BHEL price format. The bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost by bidder.
10. Any taxes & Duties applicable on the date of bid but not quoted by the bidders shall be to bidder account.



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11. Bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.
12. Payment terms shall be as per clause no. 9.1 of GCC Rev-07.
13. All the tender documents shall automatically become a part of the Order/Contract after its finalization.
14. **Inspection Agency:** -Vendor shall give inspection call on BHEL-CQS website to applicable inspection agency with a copy of inspection call to BHEL-PEM for arranging customer participation (If applicable) in inspection/Joint inspection on the proposed date with the advance notice of 15 working days. Inspection charges shall be paid by BHEL-PEM.
15. Bank Guarantee Format as enclosed in NIT as per Annexure –IV to be followed.
16. CIF is not available for subject package.
17. As per OM No.F.5/4/2018-PPD dtd: 28.02.2018 regarding declaration of UAM number by MSE bidders on CPPP is mandatory, all MSE bidders will be asked to furnish UAM documents, otherwise they will not be able to enjoy the benefits of public procurement policy for MSEs order, 2012.
18. Following Government notifications (attached with NIT) shall be applicable for GST for exports:
 - a. Notification No. 41/2017-Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1%
 - b. Notification No. 40/2017-Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05%
 - c. Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%.
19. RBI circular no FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dated 18.10.2017 as enclosed is applicable.
20. No announcements, press releases, handouts or photographs for publication etc. relating to purchase order or any part of the supply shall be issued or released by successful bidder without BHEL's prior written approval.
21. In case of joint bidding, Bidders shall be required to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer for the Main Supply and associated services.
22. Successful bidder shall abide by all Applicable Laws, Rules and Regulations of Bangladesh relating to the execution of contract and performance of work. Successful bidder shall obtain and maintain all consents, permits and licenses that are required under Applicable Laws of Bangladesh.
23. For this procurement, Public Procurement (preference to make in India), order 2017, Dt:- 15.06.17, 28.05.18 & 29.05.19 and subsequent orders issued by the respective nodal ministry shall be applicable even if issued after issue of this NIT but before finalization of contract/PO/WO against this NIT. In the event of any nodal ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable. Vendors are requested to go through the above mentioned orders and confirm the following: -
 - The local supplier at the time of tender, bidding, solicitation, shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of location(s) at which the local value addition is made.
 - Subject package is not divisible in nature, purchase preference shall be 20% and minimum local content is 50%
24. BHEL (SS&P, COM New Delhi) Circular no. 44 of 2018-19 dated 30.11.2018 and Circular No. 46 of 2018-19 dated: 02.01.2019 based on ministry guidelines for PPP for MSEs Amendment Order, 2018 (enclosed).



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25. Detailed guidelines of reverse auction 2016 are available in "information section" of www. bhelpem.com, same are applicable for subject tender.
26. All the tender documents shall automatically become a part of the Order/Contract after its finalization.
27. All other terms and conditions shall be as per GCC REV 07, SCC REV 01, NIT, and Technical Specification No.- **PE-TS-421-563-A301**.
28. Please note that detailed offers is to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT :
 - Acceptance of GCC, Rev.07
 - Acceptance of Special Conditions of Contract.
 - TECHNICAL Pre-Qualifying Requirement (PQR).
 - Technical Deviations and commercial deviations (if any) as per Annexure-II of GCC, Rev.07, refer Sl.No.8 of this NIT.
 - Along with your offers, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedules (format) duly filled in 'Quoted' or 'Q' in each column/row.
 - Guarantee clause as per Sl. No. 05 of this NIT (Commercial Terms & Conditions).

Note : Tenderer must submit UN-PRICED Price schedule duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid.

Thanking You.
Yours faithfully,
For and on behalf of BHEL


DEVENDRA SINGH
SR. ENGR/PG1

Enclosures :

1. Technical Specification for the package (Ref. No. **PE-TS-421-563-A301**).
2. Technical PQR no. PE-PQ-421-550-12000-A001
3. Annexure-I - BOQ cum Price Format
4. Annexure-II for cost of withdrawal of Deviations.
5. Annexure-IV, BHEL (SS&P, COM New Delhi) Circular no. 44 of 2018-19 dated 30.11.2018 and Circular No. 46 of 2018-19 dated: 02.01.2019 for Public Procurement Policy for MSEs Amendment Order, 2018
6. Annexure V - Project Information
7. Annexure VI (RBI Circular)
8. SCC rev. 01 for 2X660 MW BIFPCL MAITREE KHULNA STPP.
9. Guidelines regarding dealings with Indian agents of Foreign Suppliers
10. Annexure-VII Govt. Notifications regarding applicable GST for exports: i) Notification No. 41/2017- Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1% ii) Notification No. 40/2017- Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05% iii) Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%
11. Annexure VIII List of Helpdesk Nos. of E-Procurement Service Providers.
12. Annexure IX – Instruction regarding Packing Lists
13. GCC Rev- 07 (As available on www.bhhelpem.com).
14. Reverse Auction guideline (As available on www.bhhelpem.com).
15. BHEL fraud prevention policy (As available on www.bhhelpem.com).
16. Letter from MHI& PE regarding declaration of UAM number by MSE bidders on CPP portal


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