

Ref. Enquiry No.: PE/PG/PA1/E-6357/2019 dt. 20/01/2020

DUE DATE
30/01/2020
BY 02:00 PM

Dear Sir / Madam,

Subject: Tender Enquiry for "GYPSUM DEWATERING SYSTEM" as per Technical Specification No. PE-TS-434-571-A001, REV. 00 for 3X800 MW PVUNL PATRATU TPP PHASE-I.

BHEL invites your offer for Supply part, Services part and Mandatory spares comprising of design (i.e. Preparation and submission of drawing /documents including "As Built" drawings and O&M manuals), engineering, manufacture, fabrication, assembly, inspection / testing at vendor's & sub-vendor's works, painting, maintenance tools & tackles, fill of lubricants & consumables till handing over, mandatory spares along with spares for erection, start-up and commissioning, forwarding, proper packing, shipment and delivery at site, assembly AND services part covers supervision services for erection & commissioning, trial run at site and carrying out Performance guarantee tests at site, training of customer/ client O&M staff covering all aspects of the GDS- Operation & Maintenance, Troubleshooting etc., training of customer at manufacturer's works (3 persons for 2 days including lodging and boarding) & handover in flawless condition of the package to the customer complete with all accessories for the total scope defined as per BHEL NIT & tender technical specification, amendment & agreements till placement of order for Flue Gas Desulphurization (FGD) plants.

Your best quotation / offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 07, in line with our terms and conditions, online via e-procurement system on <https://bhel.abcpurchase.com>.

S. No.	PROJECT	ITEM DESCRIPTION	TECHNICAL SPECIFICATION NO.
1.	3X800 MW PVUNL PATRATU TPP PHASE-I	GYPSUM DEWATERING SYSTEM	PE-TS-434-571-A001, REV. 00

It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 P.M.** Part-I bids shall be opened at **03:00 P.M.** on the due date.

Note: 1. Detailed Tender documents can be downloaded from the following websites: -

- www.eprocure.gov.in
- <https://bhel.abcpurchase.com>
- www.bhel.com
- www.bhelpem.com

ENQUIRY TERMS AND CONDITIONS:

Please refer GCC, Rev. 07 which is available on <https://www.bhelpem.com/gcc.aspx>. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:

Swapnil Kumar
Dy. Mgr./PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213563, (MOB.) +91 9953160482

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/PA1/E-6357/2019 dt. 20/01/2020

Part-I: TECHNO-COMMERCIAL BID

Part-II: PRICE BID

For detailed instructions, please see Clause No. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 07)".

2. Bidders shall submit their offers meeting the requirements of the tender documents indicated in GCC, Rev. 07 and other Terms and Conditions included in this Enquiry Letter.
3. Bidders to note that following form the part of tender documents & will become a part of the Order / Contract after its finalisation:
 - a. General Conditions of Contract (GCC), Rev. 07 comprising of Instructions to Bidders and General Commercial Terms & Conditions.
 - b. Technical Specification.
 - c. Special Conditions of Contract (SCC, Rev. 00).
 - d. Attachment 3K and NTPC's Main & Sub-supplier questionnaire.
 - e. Enquiry Letter with Terms & Conditions.
 - f. Technical & Financial PQR.
4. Any hidden conditions / deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC, Rev. 07 along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC, Rev. 07.
6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev. 07), Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations**.
7. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any / all tender(s) in part or full without assigning any reason whatsoever.
8. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

NIMESH MALLIK, DY. ENGR., PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: nimeshmallik@bhel.in Ph. No. +91-120-4368799; Mob: +91-9654713649	SWAPNIL KUMAR, DY. MGR., PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: swapnilkumar@bhel.in Ph. No. +91-120-4213563; Mob: +91-9953160482
--	---

Swapnil Kumar
Dy. Mgr./PG-III, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213563, (MOB.) +91 9953160482

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/PA1/E-6357/2019 dt. 20/01/2020

9. Unsolicited fresh / revised price bids shall not be entertained.
10. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's / Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
11. **Bidder to note that this is a conditional Open (Global) Tender enquiry. Hence, Price Bid (Part-II) Opening / R.A. shall be subject to following criterion:**
- Techno-commercial qualification / recommendation of bidder by BHEL-PEM.
 - Approval of bidder by Customer: - Approval shall be taken up by BHEL with customer based on the credentials / reference list. Hence, Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening: -
 - Reference list indicating P.O. details, customer name, P.O. date, execution date etc.
 - Performance certificate issued by the clients.
 - Filled Attachment 3K and NTPC's Main & Sub-supplier questionnaire (enclosed with enquiry) and submit all the supportive documents against details furnished therein (signed & stamped on each page)
 - In line with Clause No. 2.3 of GCC, Rev. 07.
 - Pre-Qualifying Requirements:** - Bids of only those bidders shall be evaluated who meet the Technical & Financial pre-qualifying requirements.
12. For the bidders (who are not registered with BHEL-PEM), Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.
13. The nature of package is "Non-divisible" & local content applicable for this package is 50%. For verification of local content, in case of procurement for a value in excess of Rs. 10 Crores, the local supplier shall be required to provide a certificate from the Statutory Auditor or Cost Auditor of the company (in the case of companies) or from a practising Cost Accountant or practising Chartered Accountant (in respect of suppliers other than companies) giving the percentage of local content.
14. **Delivery Schedule: -**
- (a) **Main Supply:** - 10 (Ten) months from the date of approval of "PRIMARY" drawings / documents in CAT-I. Drawings / documents submission / re-submission schedule shall be as per Annexure-V of Sub-section - D of Section-I of Technical Specification.

Delay (if any) in submission / re-submission of drawings / documents shall be reduced from the overall delivery period. Delay (if any) in BHEL's comments / approval beyond 18 days shall also be considered for delay analysis.

Ref. Enquiry No.: PE/PG/PA1/E-6357/2019 dt. 20/01/2020

(b) **Mandatory Spares:** - Three (03) months from the date of despatch clearance by BHEL failing to which, LD as per Cl. No. 16.2.1(c) of GCC, Rev. 07 shall be applicable.

(c) **Supervision for Services & PG Test:** - Bidder to depute their personnel at site within 3 weeks from the date of intimation by BHEL, failing to which LD as per Cl. No. 16.2.1(b) of GCC, Rev. 07 shall be applicable.

15. MSME / Start-up Vendors to submit applicable documents along with their offer for availing the benefits as per GOI guidelines. Further PEM is already registered with RXIL (TReDS) Platform. You are requested to get registered with RXIL (TReDS) Platform to avail the facility as per GOI guidelines.

16. Bidders are requested to refer following regarding Public Procurement (Preference to Make in India): -

"For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO / WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable. Vendors are requested to go through the above mentioned orders and confirm the following:"

- The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made.

17. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.

18. In case of joint bidding, Bidders shall be required to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer.

19. Prices shall be firm till completion of the contract.

20. **Evaluation Criteria:** - Evaluation will be done on Overall L1 basis as per Cl. No. 19.2 of Instruction to Bidders of GCC, Rev. 07.

21. Overall (%) variation in contract values (due to changes in the scope) shall be limited to +/- 10%. This will prevail over the quantity variation Cl. No. 6.0 of GCC, Rev. 07.

22. BHEL reserves the right to go for Reverse Auction (R.A.) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in R.A. Non-acceptance to participate in R.A. may result in non-consideration of their bids, in case BHEL decides to go for R.A.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed

Ref. Enquiry No.: PE/PG/PA1/E-6357/2019 dt. 20/01/2020

bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com). The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in R.A., if conducted, shall also be opened after R.A. and the order will be placed on lower of the two bids (R.A. closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates. If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on "www.bhel.com)."

Link for RA guidelines to be followed as:
http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidder has to quote the Single Price (**Total Cost to BHEL excluding GST**) in Reverse Auction. Price has to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Cost of withdrawal (if any), including loading (if any). De-loading (if any) shall be done in line with NIT terms.

23. H1 bidder (whose quote is highest in online sealed bid) will not be allowed to participate in further RA process.
24. Integrity Pact is a tool to ensure that activities and transactions between the Company and its Bidders / Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of I.P. in BHEL.

The I.P. as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below: -

Name: Shri Arun Chandra Verma, IPS (Retd.)

Address: Flat No. C -1204, C Tower, Amrapali, Platinum Complex, Sector 119, Noida (U.P.)

Email Id: acverma1@gmail.com

Name: Shri Virendra Bahadur Singh, IPS (Retd.)

Address: H. No. B-5/64, Vineet Khand, Gomti Nagar, Lucknow - 226010

Email Id: vbsinghips@gmail.com

Ref. Enquiry No.: PE/PG/PA1/E-6357/2019 dt. 20/01/2020

Please refer Section-8 of the I.P. for Role and Responsibilities of IEMs. In case of any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender.

No routine correspondence shall be addressed to the IEM (phone / post / email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification / issues shall be addressed directly to the tender issuing (procurement) department.

25. MSME bidders will have to furnish the UAM details.
26. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
27. If any bidder uploads price bid in the un-priced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Un-priced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
28. The Bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
29. Bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in tender enquires through e-procurement.
30. Foreign bidders quoting along with their authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dt. 06/08/2010. Same is available at <https://www.bhelpem.com>.
31. All other Terms & conditions will be as per GCC, Rev. 07, SCC, Rev. 00 and NIT. Order of precedence shall be as per Clause No. 36.0 of GCC, Rev. 07.
32. Please note that for technical bid, detailed offers are to be submitted including the following: -
 - Acceptance of GCC, Rev.07.
 - Acceptance of Special Conditions of Contract (SCC, Rev. 00).
 - A copy of this letter duly signed & stamped on each page as token of acceptance.

Ref. Enquiry No.: PE/PG/PA1/E-6357/2019 dt. 20/01/2020

33. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on <https://bhel.abcpocure.com> only. Bidders should regularly visit the website to keep themselves updated.
34. BHEL Conciliation Scheme 2018 shall be made a part of the contract as per the provisions of the scheme and same is available at following link:
http://www.bhel.com/bhel/index.php/story_details?story=211&heading=BHEL%20Conciliation%20Scheme%202018

Thanking You.

Yours Sincerely,

Swapnil Kumar

(Dy. Mgr. / PG-III / BHEL-PEM)

Enclosures:

1. Technical Specification No. PE-TS-434-571-A001, REV. 00.
2. Project SCC, Rev. 00.
3. Deviation sheet i.e. Annexure-II of GCC, Rev. 07.
4. Technical & Financial PQR.
5. Attachment 3K and NTPC's Main & Sub-supplier questionnaire