

**Ref. Enquiry No.: PE/PG/PA1/E-6250/2019 dt. 01/07/2019**

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| <b>DUE DATE</b>    |
| <b>11/07/2019</b>  |
| <b>BY 02:00 PM</b> |

Dear Sir / Madam,

**Subject: Tender Enquiry for “HT XLPE CABLES” as per Technical Specification No. PE-TS-434-507-E01 (REV. 00) for 3X800 MW PVUNL PATRATU TPP PHASE-I.**

BHEL invites your offer for Design, Manufacture, Inspection and Testing at Manufacturer's and / or their Sub-contractor's works, proper Packing and Delivery of HT XLPE CABLES, complete with all accessories as per the requirements specified in the Technical Specification PE-TS-434-507-E001 (REV. 00), amendment & agreements till placement of order.

Your best quotation / offer shall be submitted in two parts strictly as per Clause-2.0 of the “Instructions to Bidders” of GCC, Rev. 06, in line with our terms and conditions, online via e-procurement system on <https://bhel.abcpocure.com>.

| Item Description – HT XLPE CABLES |                                    |                              |
|-----------------------------------|------------------------------------|------------------------------|
| S. No.                            | PROJECT                            | TECHNICAL SPECIFICATION NO.  |
| 1.                                | 3X800 MW PVUNL PATRATU TPP PHASE-I | PE-TS-434-507-E001 (REV. 00) |

It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 P.M.** Part-I bids shall be opened at **03:00 P.M.** on the due date.

**Note:** 1. Detailed Tender documents can be downloaded from the following websites: -

- [www.eprocure.gov.in](http://www.eprocure.gov.in)
- <https://bhel.abcpocure.com>
- [www.bhel.com](http://www.bhel.com)
- [www.bhelpem.com](http://www.bhelpem.com)

2. In case you are not interested to quote, please provide regret email or letter.

**ENQUIRY TERMS AND CONDITIONS:**

Please refer GCC, Rev. 06 which is available on [www.bhelpem.com/Tenders.aspx](http://www.bhelpem.com/Tenders.aspx). GST related corrigendum to GCC, Rev. 06 is enclosed and same is to be considered along with GCC, Rev. 06. Bidders are requested to go through the same while submitting the offer.

1. Offers should be submitted separately in two parts **online through e-procurement system** as follows:

**Part-I: TECHNO-COMMERCIAL BID**

**Part-II: PRICE BID**

For detailed instructions, please see Clause No. 1.0 & 2.0 of “Instructions to Bidders (Vol-I, GCC Rev. 06)”.

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2. Bidders shall submit their offers meeting the requirements of the tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter.
3. Bidders to note that following form the part of tender documents & will become a part of the Order / Contract after its finalisation:
  - a. General Conditions of Contract (GCC), Rev. 06 comprising of Instructions to Bidders and General Commercial Terms & Conditions and GST related Corrigendum to GCC, Rev. 06.
  - b. Technical Specification.
  - c. Special Conditions of Contract (SCC, Rev. 00).
  - d. Financial & Technical PQR.
  - e. Enquiry Letter with Terms & Conditions.
  - f. NTPC sub-supplier Questionnaire.
  - g. Performance Bank Guarantee format.
  - h. Integrity Pact.
4. Any hidden conditions / deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC, Rev. 06 (to be read in conjunction with GST related corrigendum to GCC, Rev. 06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC, Rev. 06 along with GST related corrigendum to GCC, Rev. 06.
6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations.**
7. Unsolicited fresh / revised price bids shall not be entertained.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any / all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's / Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders shall be rejected.
11. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

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|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>NIMESH MALLIK, DY. ENGR., PG-III</b><br><b>M/s. Bharat Heavy Electricals Ltd.,</b><br><b>Project Engineering Management,</b><br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA<br><b>E-MAIL: nimeshmallik@bhel.in</b><br><b>Ph. No. +91-120-4368799; Mob: +91-9654713649</b> | <b>SUMIT AGRAWAL, DY. MGR., PG-III</b><br><b>M/s. Bharat Heavy Electricals Ltd.,</b><br><b>Project Engineering Management,</b><br>Power Project Engineering Institute,<br>HRD & ESI Complex,<br>Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA<br><b>E-MAIL: sumitagrawal@bhel.in</b><br><b>Ph. No. +91-120-4368959; Mob: +91-9711199692</b> |
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12. **Bidder to note that this is a conditional Open Tender enquiry. Hence, Price Bid (Part-II) Opening / R.A. shall be subject to following criterion:**

- i. Techno-commercial qualification / recommendation of bidder by BHEL-PEM.
- ii. Approval of bidder by Customer: - Approval shall be taken up by BHEL with customer based on the credentials / reference list / sub-QR. Hence, Bidders are requested to submit the following (as part of their credentials) on or before Part-I opening: -
  - Reference list indicating P.O. details, customer name, P.O. date, execution date etc.
  - Performance certificate issued by the clients.
  - Filled NTPC's Main & Sub-supplier questionnaire and Attachment-3K (enclosed with enquiry) and submit all the supportive documents against details furnished therein (signed & stamped on each page).
- iii. In line with Clause No. 2.2 of GCC, Rev. 06.
- iv. **Pre-Qualifying Requirements:** - Bids of only those bidders shall be evaluated who meet the Financial & Technical pre-qualifying requirements. Credentials of all the techno-commercially acceptable bidders to BHEL shall only be submitted to NTPC for their acceptance.

13. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.

14. Bidders are requested to refer following regarding Public Procurement (Preference to Make in India): -

"For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO / WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable. Vendors are requested to go through the above mentioned orders and confirm the following:"

- The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made.

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15. The nature of package is "Divisible" & local content applicable for this package is 100% as per GOI (Ministry of Power) Circular No. 11/05/2018-Coord dt. 27/12/2018. For verification of local content, in case of procurement for a value in excess of Rs. 10 Crores, the local supplier shall be required to provide a certificate from the Statutory Auditor or Cost Auditor of the company (in the case of companies) or from a practising Cost Accountant or practising Chartered Accountant (in respect of suppliers other than companies) giving the percentage of local content.
16. MSME / Start-up Vendors to submit applicable documents along with their offer for availing the benefits as per GOI guidelines. Further PEM is already registered with RXIL (TReDS) Platform. You are requested to get registered with RXIL (TReDS) Platform to avail the facility as per GOI guidelines.
17. **Delivery Schedule: -**
- **LOT-I: -** Four (04) months from the date of approval of drawings / documents in CAT-I (except Type Test Report, if applicable). Drawings / documents submission / re-submission schedule shall be as per Technical Specification. Delay in submission / re-submission of drawings / documents shall be reduced from the overall delivery period.
  - **Subsequent LOTS: -** LOT-II & LOT-III, as specified in the BOQ, may be further divided in sub-LOTS and will be issued for manufacturing separately. Delivery of Four (04) months will be applicable for sub-LOTS from the date of manufacturing clearance of the same.
18. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
19. **Evaluation Criteria: -** Evaluation will be done on overall L1 price [Total Cost to BHEL including applicable loading (if any)] basis. GST shall not be considered in evaluation.
20. Overall (%) variation in contract values (due to changes in the scope) shall be limited to +/- 30%. This will prevail over the quantity variation Cl. No. 6.0 of GCC, Rev. 06.
21. The Price Variation shall be as per PVC Formula and details available at,  
<https://www.bhelpem.com/Documents/GCC/Price%20Variation%20Formulae%20for%20Cables.pdf>
22. BHEL reserves the right to go for Reverse Auction (R.A.) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in R.A. Non-acceptance to participate in R.A. may result in non-consideration of their bids, in case BHEL decides to go for R.A.
- Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)).

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The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in R.A., if conducted, shall also be opened after R.A. and the order will be placed on lower of the two bids (R.A. closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on "[www.bhel.com](http://www.bhel.com))."

Link for RA guidelines to be followed as:  
[http://www.bhel.com/vender\\_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf](http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf)

**IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION**

The Bidder has to quote the Single Price (**Total Cost to BHEL i.e. Grand Total FOR site excluding GST**) in Reverse Auction for both the categories of Pumps. Price has to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Cost of withdrawal (if any), including loading (if any). De-loading (if any) shall be done in line with NIT terms.

23. H1 bidder (whose quote is highest in online sealed bid) will not be allowed to participate in further RA process.
24. Integrity Pact is a tool to ensure that activities and transactions between the Company and its Bidders / Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of I.P. in BHEL.

The I.P. as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below: -

**Name:** Mrs. Pravin Tripathi, IA & AS (Retd.)

**Address:** D-243, Anupam Gardens, Lane IB, Neb Sarai, Sainik Farms, New Delhi – 110068

**Email Id:** pravin.tripathi@gmail.com

Please refer Section-8 of the I.P. for Role and Responsibilities of IEMs. In case of any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender.

No routine correspondence shall be addressed to the IEM (phone / post / email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification / issues shall be addressed directly to the tender issuing (procurement) department.

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25. If any bidder uploads price bid in the un-priced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Un-priced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
26. Overhead charges to be read as 5% in place of 30% mentioned at Cl. No. 26.2.b of GCC, Rev. 06.
27. MSME bidders will have to furnish the UAM details.
28. Bidders have to quote freight charges in terms of percentage of their quoted total Ex-Works prices. If Freight will be found to be quoted as NIL / Included by any bidder, then, Freight @ 4.67% shall be added to BHEL estimates for evaluating offers of such bidder.
29. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
30. The Bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
31. Bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in tender enquires through e-procurement.
32. All other Terms & conditions will be as per GCC, Rev. 06 & its GST related Corrigenda, SCC, Rev. 00 and NIT. Order of precedence shall be as per Clause No. 35.0 of GCC, Rev. 06.
33. Please note that for technical bid, detailed offers are to be submitted including the following: -
- Acceptance of GCC, Rev.06 & its GST related Corrigenda.
  - Acceptance of Special Conditions of Contract (SCC, Rev. 00).
  - A copy of this letter duly signed & stamped on each page as token of acceptance.
34. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on <https://bhel.abcpurchase.com> only. Bidders should regularly visit the website to keep themselves updated.

Thanking You.

Yours Sincerely,

**Sumit Agrawal**

(Dy. Mgr. / PG-III / BHEL-PEM)

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**Enclosures:**

1. GST related Corrigenda to GCC, Rev. 06.
2. Technical Specification No. PE-TS-434-507-E001 (REV. 00).
3. Project SCC, Rev. 00.
4. Deviation sheet i.e. Annexure-II of GCC, Rev. 06.
5. NTPC Main & Sub-Supplier Questionnaire.
6. PBG Format.
7. Integrity Pact.
8. BOQ with PVC Formula & Factors.
9. Attachment-3K.
10. Financial & Technical PQR.

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