



Ref. Enquiry No.: PE/PG/BIF/E-6200/2019, dated 15/05/2019

DUE DATE
27-May-2019
BY 02:00 PM (IST)

CONDITIONAL TENDER ENQUIRY THROUGH E-PROCUREMENT

Dear Ma'am/Sir,

Subject: Tender Enquiry for "THEMAL INSULATION - ANCILLARY MATERIAL" as per Technical Specification No. PE-TS-421-169-M038, Rev.0 for 2X660 MW BIFPCL MAITREE KHULNA STPP-BANGLADESH.

BHEL invites offers for design, manufacture, inspection and testing at manufacturer's works, properly packed (as per Sea-worthy packing specification) for transportation & delivery of **THEMAL INSULATION - ANCILLARY MATERIAL** to F.O.R. CHENNAI PORT or CHA GODOWN, CHENNAI PORT as per the total scope defined in various volume/sections of the Technical Specification No. PE-TS-421-169-M038, Rev.0 for 2X660 MW BIFPCL MAITREE KHULNA STPP.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 through **ONLINE via e-Procurement System** for the under mentioned equipment/system.

ITEM DESCRIPTION – THEMAL INSULATION - ANCILLARY MATERIALS		
Sl. No.	PROJECT	TECHNICAL SPECIFICATION NO.
1	2X660 MW BIFPCL MAITREE KHULNA STPP.	PE-TS-421-169-M038, Rev.0

Your best quotation/offer for the above requirement, in line with enquiry terms and conditions, should be submitted online via e-procurement portal (<https://bhel.abcprocure.com>). Please note that you have to submit bids in two parts (Techno-Commercial Bid and Price Bid) **via e-Procurement System**. In case you are not making an offer against this enquiry, you are requested to send a regret letter so as to reach us on or before the due date.

All corrigenda, addenda, amendments, time extensions, clarifications etc., to the tender will be hosted on websites only (www.bhelpem.com, www.bhel.com, (<https://bhel.abcprocure.com>) under subject tender reference. Bidders are requested to visit our websites constantly to keep themselves updated. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject tender.

For Bidder's convenience, the Helpdesk Nos. of E-Procurement service providers are also listed in the Annexure – VIII to this NIT.

It shall be the responsibility of the bidder to ensure that the tender is submitted via e-PROCUREMENT SYSTEM (<https://bhel.abcprocure.com>) on or before the due date by 2:00 P.M. Part-I bids shall be opened at 3:00 P.M on the due date through e-procurement Portal (<https://bhel.abcprocure.com>).

Notes:-

- 1. Please note that part supplies offered for Project shall disqualify the bidder's offer.**
- 2. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable.**

DEVENDRA SINGH
Sr. Engr/PG-I, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368877, (MOB) +91 7503632335

Regd. Office
BHEL House Siri Fort
New Delhi-110049


DEVENDRA SINGH
SR. ENGR/PG1



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ENQUIRY TERMS AND CONDITIONS

Please refer GCC, Rev.06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC, Rev.06 is enclosed and same is to be considered along with GCC, Rev.06. Bidders are requested to go through the same while submitting the offer.

1. Offers should be submitted **ONLINE via e-Procurement System** separately in two parts as follows :
Part-I: **TECHNO-COMMERCIAL BID** Part-II: **ONLINE PRICE BID**

For detailed instructions, please see clause no. 2 of “Instructions to Bidders of GCC Rev. 06”.

2. If bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
3. Bidders shall submit their offers meeting all the requirements as indicated in this Enquiry Letter”
 - **ANNEXURE-I:** To be furnished by the Bidders.
 - **ANNEXURE-II: DEVITION SHEET (COST OF WITHDRAWAL)-** To be furnished by the Bidders.
4. The order of precedence shall be NIT/RFQ, Special Conditions of Contract (SCC), and General Conditions of Contract (GCC, Rev.06) in conjunction with GST related corrigendum.
5. **ANNEXURE-II of GCC Rev. 06:** Bidders to note that Deviation sheet (Cost of Withdrawal, as per Annexure-II of GCC 06) is to be necessarily submitted along with offer. In case, no deviation is taken, bidder to quote “NIL” in the Deviation Sheet (Cost of Withdrawal) and submit the same duly signed and stamped along with offer. For multiple deviations, all deviations are to be mentioned in “Deviation Sheet” and “cost of withdrawal” must be mentioned separately against each deviation.
Bidder to note all the points mentioned in “Notes” of Annexure-II to GCC Rev 06
6. Standard pre-printed terms & conditions of the tenderers (other than BHEL format) shall not be considered valid.
7. Unsolicited fresh/revised price bids shall not be entertained.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser’s/Owner’s inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders are liable to be rejected.
11. This is a conditional enquiry (Open domestic Tender), and the price bid (Part-II) opening/RA shall be subject to following criterion:

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Power Project Engineering Institute,
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- a) Fulfilment of Technical pre-qualifying requirements.
- b) Approval of bidder by BHEL/customer.

12. The bidders (who are not registered with BHEL-PEM)- Online Registration Portal is operational in BHEL. Non-registered bidders, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhhelpem.com à vendor section à Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted.”
13. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Devendra Singh, Sr. Engr, PG-I M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL : devendra.singh@bhel.in Ph. No. +91-120-4368877, +917503632335	HASEEN AHMED, MANAGER, PG-I M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A,Noida-201301,U.P.,INDIA E-MAIL : haseenahmed@bhel.in Ph. No. +91-120-4368729, +919871116747
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14. **Delivery Schedule:** “Three (03) months from BHEL manufacturing clearance.
15. Prices shall be firm through contract period for all items except Al band & seals.
16. **PVC shall be payable on the date of despatch, in the ratio of 1:1 based on Nalco CG Grade, Aluminium Ingot. NALCO CG Ingot rate is available on internet on NALCO site, which shall be followed. While quoting, vendor has to confirm the base NALCO CG Ingot rate. Price offers of all the bidders shall be evaluated on the same base rate of Ingot.**

PVC formula as above shall be operated for bringing all price offers on same Ingot base rate for evaluation of offer.
17. Variation in contract values due to changes in the scope shall be limited to +/-10%.
18. **Pre-Qualifying Requirement:**
Bidders are requested to furnish the details as per “TECHNICAL PRE-QUALIFYING REQUIREMENTS” (enclosed with the enquiry document). Along with the offer, bidders to furnish all legible & valid documents required as per Technical PQR. The same shall be properly co-relating with respective clause of PQR. Bids of only those bidders, who meet the Technical pre-qualifying requirements, shall be evaluated.
19. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis up to CHENNAI PORT/ CHA GODOWN, CHENNAI PORT with necessary loading as applicable.
20. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This

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will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or

'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

As a reminder to the bidders, system will flash following message (in RED Colour) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL".

21. CIF is not available for the subject package.
22. Terms of delivery shall be FOR CHENNAI PORT/CHA GODOWN, CHENNAI PORT.
23. Inspection shall be done by BHEL/End Customer/Third party Agency (as finalized by BHEL).
24. Detailed guidelines of reverse auction 2016 are available in "information section" of [www. bhelpem.com](http://www.bhelpem.com) (also attached) and the same are applicable for subject tender and in addition to RA guideline 2016, following points also be part of RA:

"The Bidders has to quote the Single Price (i.e. Total Cost to BHEL excluding GST) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any). De-loading (if any) shall be done in line with NIT/SCC/GCC terms".
25. L1 bidder will have to submit BG as per format enclosed with Enquiry Letter (NIT) instead of format mentioned in GCC, Rev.06.
26. The bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/ service providers shall strictly adhere to BHEL Fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.

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27. Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India. Basic procedure/checklist has been uploaded on www.bhel.com for participating in future tender enquiries through e procurement.
28. No announcements, press releases, handouts or photographs for publication etc. relating to purchase order or any part of the supply shall be issued or released by successful bidder without BHEL's prior written approval.
29. Successful bidder shall abide by all Applicable Laws, Rules and Regulations of Bangladesh relating to the execution of contract and performance of work. Successful bidder shall obtain and maintain all consents, permits and licenses that are required under Applicable Laws of Bangladesh.
30. The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.
31. Declaration of Udyog Aadhar Memorandum (UAM) number on Central public procurement Portal (CPPP) by MSE vendor is mandatory as per Govt of India notification no 21 (2)/2011-Coord. Dated 04/04/18, falling which such bidders will not be able to enjoy the benefits of public procurement policy for MSEs order, 2012 for tenders invited electronically through CPPP.
32. Following Government notifications (attached with NIT as annexure VII) shall be applicable for GST for exports:
a) Notification No. 41/2017-Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1%
b) Notification No. 40/2017-Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05%
c) Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%
33. RBI circular no FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dated 18.10.2017 is enclosed as Annexure-VI.
34. With respect to the clause no. 26.2(b) of GCC Rev.06, additional overhead (departmental) charges shall be 5% in place of 30%.
35. MSME/Start up Vendors to submit applicable documents along with their offer for availing the benefits as per GOI guidelines. Further PEM is already registered with RXIL(TReDS) Platform. You are requested to get registered with RXIL(TReDS) Platform to avail the facility as per GOI guidelines.
36. Price Bid should be free from correction, overwriting, using corrective fluid, etc. Any interlineation, cutting, erasure or overwriting shall be valid only if they are attested under full signature(s) of the person(s) signing the bid else bid shall be liable for rejection.
37. "For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent Orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of the NIT but before finalization of contract/ PO/WO against the NIT.
In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable". Bidders are requested to go through the above mentioned orders and confirm the following:

"The local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content as per above mentioned orders and shall give details of the location(s) at which the local value addition is made."
38. Please note that detailed offers is to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT:

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- Acceptance of GCC, Rev.06 along with its GST related corrigendum.
- Acceptance of Special Conditions of Contract (SCC REV 01).
- Supporting documents for Technical Pre-Qualifying Requirement (PQR).
- Duly signed and stamped Unpriced bid
- Technical Deviations and commercial deviations (if any) as per Annexure-II of GCC, Rev.06, **refer S.No. 5 of this NIT.**
- Along with your offers, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.

Note: Tenderer must submit UN-PRICED schedule duly filled mentioning the word “QUOTED” in place of actual price. The actual price is to be filled separately and submitted in sealed price bid.

Thanking You.
Yours faithfully,
For and on behalf of BHEL

DEVENDRA SINGH
SR. ENGR/PG1

Enclosures:

1. Technical Specification for the package (Ref. No. PE-TS-421-169-M038, Rev.0).
2. Sea worthy packing instructions for export Jobs (Ref. No. PE-TS-888-100-A001).
3. Technical PQR
4. Annexure-I Price Schedule (Price should be quoted strictly in this format only).
5. Annexure-II for cost of withdrawal of Deviations.
6. Annexure III – Format for submitting credentials to customer
7. Annexure IV – New BG format
8. Annexure V – Project Information
9. Annexure VI - RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dtd 18.10.2017.
10. Annexure-VII Annexure-G Govt. Notifications regarding applicable GST for exports: i) Notification No. 41/2017- Integrated Tax (Rate) dt. 23.10.2017 regarding IGST @0.1% ii) Notification No. 40/2017- Central Tax (Rate) dt. 23.10.2017 regarding CGST @0.05% iii) Notification no. 1663 dt. 16.11.2017 regarding SGST @0.05%
11. Annexure- VIII List of Helpdesk Nos. of E-Procurement service providers.
12. SCC, Rev 01 for 2X660 MW BIFPCL MAITREE KHULNA STPP.
13. GST related corrigendum to GCC, Rev.06
14. Guidelines for Reverse Auction.
15. Govt of India circular regarding declaration of UAN no on CPPP.

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