

Ref. Enquiry No.: PE/PG/EN1/E-5847/2017 Dt: 06.02.2018

DUE DATE

17-Feb-2018

BY 02:00 PM

Dear Ma'am/Sir,

Subject: Open Tender Enquiry for "FIRE TENDERS" as per Technical Specification No. PE-TS-412-550-A001 Rev01 for 2x660 MW Ennore SEZ STPP .

BHEL invites your offers for design (i.e. preparation and submission of drawing /documents including "As Built" drawings and O&M manuals), engineering, manufacture, fabrication, assembly, inspection / testing at vendor's & sub-vendor's works, painting, maintenance tools & tackles, fill of lubricants & consumables along with spares for start-up and commissioning as required, forwarding, proper packing of accessories, shipment and delivery at site and carrying out Performance guarantee / Functional / Demonstration tests at site, training of customer/client O&M staff (if applicable), permanent registration and one year insurance of the vehicles in the name of end customer and handover in flawless condition of the package to the end customer complete with all accessories for the total scope for **2x660 MW Ennore SEZ STPP** as specified/ defined as per tender technical specification PE-TS-412-550-A001 Rev01, amendment & agreements till placement of order for **2x660 MW Ennore SEZ STPP**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06, in sealed cover for the under mentioned equipment/system.

Item Description – FIRE TENDERS		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2x660 MW Ennore SEZ STPP	PE-TS-412-550-A001 Rev01

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted **online via e-procurement system on www.bheleps.buyjunction.in** "

It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 PM**. Part-I bids shall be opened at **03:00 PM**. on the due date.

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in
- <https://bheleps.buyjunction.in>

2. In case you are not interested to quote, please send us the regret by mail or letter.

ENQUIRY TERMS AND CONDITIONS:

Please refer GCC Rev-06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC Rev06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:

Part-I: TECHNO-COMMERCIAL BID

Part-II: PRICE BID

For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".

Anil Kumar Pandey
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528, (MOB.) +91 9406903445

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/EN1/E-5847/2017 Dt: 06.02.2018

2. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
3. Bidders to note that following form the part of tender documents:
 - a. General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06
 - b. Technical Specifications.
 - c. Price format & Special Conditions of Contract (SCC Rev02).
 - d. Enquiry terms & conditions
 - e. Performance Bank Guarantee format.
 - f. Technical PQR
4. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-06 (to be read in conjunction with GST related corrigendum to GCC Rev06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06 along with GST related corrigendum to GCC Rev06. Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, of GCC Rev 06, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of. In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation in Sealed Cover as per Annexure-II, Deviation Sheet (Cost of Withdrawal), as per GCC Rev-06.
6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations.**
7. Unsolicited fresh/revised price bids shall not be entertained.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders shall be rejected.
11. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

ANIL KUMAR PANDEY, Dy. Mgr, PG-II M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: apandey@bhel.in Ph. No. +91-120-4213528; Mob: +91-9406903445	SHREEDHAR SINGH, SR MGR, PG-II M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A,Noida-201301,U.P.,INDIA E-MAIL: shreedharsingh@bhel.in Ph. No. +91-120-4368720
---	---

Anil Kumar Pandey
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528, (MOB.) +91 9406903445

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/EN1/E-5847/2017 Dt: 06.02.2018

12. **Bidder to note that this is a conditional Open tender enquiry. Hence, price bid (Part-II) opening/RA shall be subject to following criterion:**

- Bidders, who are not approved by Customer, subject to approval of bidder by end customer (TANGEDCO).
- Qualification of Technical PQR.
- In line with clause no 2.2 of GCC Rev 06.

13. **The bidders (who are not registered with BHEL-PEM)** -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted

14. **Delivery Schedule: -**

Main Supply (along with accessories and maintenance tools & tackles):- Delivery completion shall be Six (06) months from Drgs. /docs. approval in CAT-I. Drawing/Documents submission/re-submission schedule shall be as per Annexure-V of Technical Specification. In case there are delays of submission/resubmission of drawings/documents as per above schedule, that much days would be reduced from delivery period.

Performance Demonstration Test: Vendor has to depute its personal at site for Performance Demonstration within One month of intimation from BHEL.

Chemicals, Consumables and Replenished items: - Intimation for Performance Demonstration test shall be the clearance for Supply of Chemicals, Consumables and Replenishable items. Supply shall be completed within 1 month of clearance from BHEL. However, Vendor has to ensure the availability of Chemicals and consumables at site for Performance Demonstration Test. BHEL shall not be responsible for any delay in Performance Demonstration Test due to non-availability of Chemicals & Consumables.

15. **Liquidated Damage: -** In case there is delay in Supply of Fire Tenders, LD shall be applicable as per clause no. 16.0 of GST related corrigenda to GCC Rev06.

In case of delay in deputing the vendor representative for Performance Demonstration Test or delay in Supply of Chemicals & Consumable, LD@0.5% per week shall be applicable on Ex Works Prices of Performance Demonstration Test & Chemicals & Consumables of Specific Fire Tender.

Maximum LD for delay in deputing the vendor representative for Performance Demonstration Test or delay in Supply of Chemicals & Consumable shall be limited to 10% of Ex Works Prices of Performance Demonstration Test & Chemicals & Consumables of Specific Fire Tender and this LD shall be over and above the Supply LD.

16. **Evaluation Criteria: -** With reference to enclosed extract of CGST Rules of Govt. of India for Pure Agent case, wherein the conditions of Pure agent as listed have to be complied. The successful bidder shall act as a Pure Agent for the Chassis portion as Chassis shall be billed by the Chassis Dealer in the name of End Customer (M/s TANGEDCO) and successful bidder shall be able to take actual reimbursement of the Chassis value inclusive of GST charged by Dealer in the invoice against documentary evidence (Chassis invoice). For the balance value of the Purchase order (i.e. Fabrication and Equipment's portion excluding Chassis, etc.), successful bidder shall have to provide GST compliant invoice.



Anil Kumar Pandey
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528, (MOB.) +91 9406903445

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/EN1/E-5847/2017 Dt: 06.02.2018

- A) In order to comply the above point, BHEL will put specific note w.r.t. the above referred Pure agent clause and thereby reimbursement of Chassis value in the Purchase order & shall arrange for Authorization letter to successful bidder for payment of Chassis to Dealer.
- B) Evaluation criteria is "Evaluation shall be done on L1, Total FOR Site Price (i.e. including Ex-works, Freight and GST of complete scope) basis.
- Incomplete offer or part offer of NIT BOM/BOQ shall be summarily rejected.
- C) Following notes are made part of BOQ cum price schedule to bring more clarity on account of above
- (i) The total Ex works price consists of following: -
 - a) Cost of chassis plus applicable GST and (b) Ex-works of balance scope of supply incl. performance demonstration
 - (ii) GST is to be apply only (b) above and Freight portion and same shall be quoted in GST column of price schedule accordingly.
 - (iii) The cost of chassis and applicable GST will be reimbursed based on dealer invoice which shall be in the name of M/s TANGEDCO.
 - (iv) The balance value after reimbursement at (iii) above will be the cost of balance scope of supply incl. performance demonstration. Applicable GST will be reimbursed as per the terms and conditions of GCC Rev 06 and corrigenda to GCC Rev 06. This portion of the PO with applicable GST shall be claimed by vendor in such a way so as not to exceed Total FOR Site price in the PO.
17. Individual Vehicles Total Performance Demonstration charges (F.O.R.) shall be minimum 5% and charges (F.O.R.) for "Fill of chemicals & consumables & replenishment of consumables & chemical exhausted during performance demonstration at Works and site" shall be minimum 0.5% of Total Prices of Individual Fire Tender, Ambulance or Fire Jeep".
In case of failing so same shall be adjusted to 5% & 0.5% respectively and supply prices shall be reduced proportionately.
18. Payment Terms shall be as per Clause no. 9.2 of corrigendum to GCC Rev 06. However, accessories and maintenance tools & tackles as noted in technical specification shall be made part of BOQ/BOM specifically and vendor will be asked to mention the same in billing invoice and packing list during dispatch of material and payment shall be released after reviewing of packing list from engineering.
19. Permanent registration & one (1) year insurance of the vehicle will be responsibility of vendor in name of ultimate customer (M/s TANGEDCO) and the successful bidder shall procure Chassis (tax paid) from Dealer in the name of End Customer.
20. Temporary registration & on road insurance will be responsibility of Bidder.
21. The variation on overall package value due to changes in the scope is Nil for this package. This will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.
22. **Pre-Qualifying Requirements:** Bidders have to provide the required details as per PRE-QUALIFICATION REQUIREMENT CRITERIA (enclosed as NIT Tender Documents) in their Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Pre-Qualifying requirements.
23. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
24. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial

Anil Kumar Pandey
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528, (MOB.) +91 9406903445

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/EN1/E-5847/2017 Dt: 06.02.2018

evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable) etc., including loading (if any) as applicable.

25. Prices are firm.
26. CIF is not available for this package.
27. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch
28. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
29. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
30. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
31. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in tender enquires through e procurement.

Anil Kumar Pandey
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528, (MOB.) +91 9406903445

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/EN1/E-5847/2017 Dt: 06.02.2018

32. All other terms & conditions shall be as per GCC Rev-06 (along with GST related corrigenda to GCC Rev06), SCC Rev-02 for 2x660 MW Ennore SEZ STPP and Notice Inviting Tender (NIT) conditions. Order of precedence shall be as per clause NO. 35.0 of GCC Rev. 06 (GENERAL COMMERCIAL TERMS & CONDITIONS).
33. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT: -
- Acceptance of GCC, Rev.06 & GST related Corrigendum to GCC Rev06.
 - Acceptance of Special Conditions of Contract (SCC Rev02).
 - Along with your offer, please upload a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedule (format) duly filled mentioning 'Quoted' or 'Q' in each column/row, wherein actual price has been quoted.
 - Documents to fulfil the Technical PQR.
34. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid. Wherever GCC Rev06 is mentioned same is to be read in conjunction with GST related corrigendum to GCC Rev06

35. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal mjunction are also listed below:

MJUNCTION HELPDESK Nos. 9163348283/84/85/86, 8336930140, 8336925964, 8584008259, 8336922277 & CRM Contact Details are:

Mr. Santosh Kumar - Cell No. 09717149600, santosh.kumar@mjunction.in

Ms. Rimi Ghosh – Cell No 09650044156, rimi.ghosh@mjunction.in

Thanking You.

Yours faithfully,
For and on behalf of BHEL

Anil Kumar Pandey
(Dy. Mgr/PG-IV/BHEL-PEM)

Enclosures:

1. GST related corrigendum to GCC Rev06
2. Technical Specification No. PE-TS-412-550-A001 Rev01
3. Project SCC Rev 02.
4. Priced & Un-Priced Price Schedule.
5. Deviation sheet Annexure-II of GCC Rev-06 (Priced & Un-Priced).
6. Performance Bank Guarantee format.
7. PQR
8. Extract of CGST Rules of Govt. of India for Pure Agent case

Anil Kumar Pandey
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528, (MOB.) +91 9406903445

Regd. Office
BHEL House Siri Fort
New Delhi-110049