



Ref. Enquiry No.: PE/PG/BIF/E-5804/2017, Dt. 02.01.2018

DUE DATE
23.01.2018
BY 02:00 PM

SUBJECT: TENDER ENQUIRY FOR DC LEAD ACID BATTERIES / Ni-Cd BATTERIES AS PER TECHNICAL SPECIFICATION NO. PE-TS-421-508-E001 FOR 2 X 660 MW BIFPCL MAITREE KHULNA STPP – BANGLADESH.

Our Ref: TENDER ENQUIRY NO: PE/PG/BIF/E-5804/2017 dated 02/01/2018

Dear Sir/ Ma'am,

We are pleased to invite your offer in two parts strictly as per “Instructions to Bidders” of NIT in quintuplicate, in sealed covers for the under mentioned equipment/system.

SCOPE	BHEL INVITES OFFERS FROM REPUTED VENDORS (REFER PREQUALIFICATION REQUIREMENT AND OTHER REQUIREMENTS GIVEN IN TENDER ENQUIRY LETTER UPLOADED ON OUR WEBSITES) FOR DESIGN, MANUFACTURING, ASSEMBLY, INSPECTION AND TESTING AT MANUFACTURER'S WORKS, PROPER SEAWORTHY PACKING, SUPPLY/DELIVERY TO F.O.R. CHA GODOWN, HALDIA PORT/ HALDIA PORT (FOR INDIAN BIDDERS) OR F.O.R. SITE (MAITREE SITE, KHULNA) (FOR BANGLADESHI BIDDERS) OR C&F MONGLA PORT BASIS (FOR FOREIGN BIDDERS) AND SUPERVISION OF E&C OF <u>DC LEAD ACID BATTERIES / Ni-Cd BATTERIES COMPLETE WITH ALL ACCESSORIES & AUXILIARIES FOR EFFICIENT AND TROUBLE FREE OPERATION FOR THE TOTAL SCOPE DEFINED AS PER BHEL TECHNICAL SPECIFICATION NO. PE-TS-421-508-E001 REV 00 FOR 2 X 660 MW BIFPCL MAITREE KHULNA STPP – BANGLADESH.</u>
PROJECT	2 X 660 MW MAITREE STPP-BANGLADESH
PACKAGE	<u>DC LEAD ACID BATTERIES / Ni-Cd BATTERIES</u>
QTY	AS PER BOQ GIVEN IN ANNEXURE IA/IB/IC/IIA/IIB/IIC (as the case may be) TO THIS TENDER

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender (s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 02.00 PM**. Part-I bids shall be opened at **03.00 PM** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

IMPORTANT NOTE:

- Bidder to note that this is a conditional and the price bid (Part-II) opening/ RA participation shall be subjected to***
 - Techno-commercial recommendation by BHEL PEM.***
 - Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list. Bidder to submit the credentials before Part-I opening or along with their offer strictly as per the format given in NIT in separate envelope.***
- Bidders to quote either for Lead acid type or Ni-Cd battery. Bidder not required to quote for both types of battery.***
- Please note that Part scope offered for Project shall disqualify the bidder's offer.***

TERMS AND CONDITIONS: - Please refer GCC Rev-06 which is available on www.bhelpem.com and GST RELATED CORRIGENDUM TO GCC REV 06 (attached with tender documents as Annexure-D).

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INSTRUCTIONS REGARDING SUBMISSION OF OFFER:

1. INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:-

- a) Vendors are advised to submit the tenders in the tender box, containing Part-I & II offers in separate covers, preferably cloth lined envelopes should be used, properly marked before due date and time.
 - b) The dispatch department shall not accept any tender in torn condition and shall return the same to the courier immediately with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
 - c) Bidder's representative shall deposit the offer in tender box only.
 - d) Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
 - e) Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
 - f) Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
 - g) Please ensure tender submission, minimum 1 hour before scheduled tender opening time. **Late tenders shall not be accepted.**
2. Please refer GCC Rev-06 also corrigendum to GCC Rev. 06 which is available on www.bhelpem.com. Bidders are requested to kindly download the same. Bidders are advised to go through the same while submitting the offers.
3. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders".
4. Offers should be submitted in two parts in Two separate sealed covers as follows:
- a) Part-I Bid :- Documents and Credential as per Technical PQR and Techno-Commercial offer
 - b) Part II Bid :- Price Bid
5. Following terms and conditions will be made part of NIT:-
- a) Bidders to submit all documents concerning PQR (Technical), Techno-commercial offer along with the un-priced price bid and un-priced schedule of Technical-Commercial Deviation in a sealed envelope superscripted with heading **"Part-I Bid – Technical PQR and Techno-Commercial Offer"**.
 - b) Bidders to submit their Price Bid and Priced schedule of Technical-Commercial Deviation in a sealed envelope superscripted with heading **"Part-II Bid – Price Bid"**.
 - c) Part I bid will be opened on date & time mentioned in the NIT or subsequent corrigenda/amendments, if any.
 - d) **Techno-commercial offer of only those bidders shall be evaluated who will meet the Technical pre-qualifying requirement of the tender.**

Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval.
 - e) After finalization of Techno-commercial evaluation, offers of BHEL and Customer approved vendors who have qualified in the Techno-commercial evaluation shall be considered for Price Bid Opening/RA.
6. **ANNEXURE-III of GCC Rev. 06:** Bidders to note that Deviation sheet (Cost of Withdrawal, as per Annexure-II of GCC 06) is to be necessarily submitted along with offer. In case, no deviation is taken, Bidder to quote "NIL" in the Deviation Sheet (Cost of Withdrawal) and submit the same along with offer. For multiple deviations, all deviations are to be mentioned in "Deviation Sheet" and "cost of withdrawal" should be mentioned separately against each deviation.
Bidder to note all the points mentioned in "Notes" of Annexure-III to GCC Rev 06

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7. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately as per **Annexure III of GCC Rev 06**.
8. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
9. Unsolicited fresh/revised Price Bids shall not be entertained.
10. Non- registered bidder to submit the credentials as per end customer format (Annexure V) required for registration in BHEL-PEM.
"Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com à vendor section à Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."
11. Foreign and Indigenous Bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India. Basic procedure/checklist has been uploaded on www.bhel.com for participating in future tender enquiries through e procurement.
12. Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <http://www.bhelpem.com/Tenders.aspx> for details.
13. Foreign bidders quoting along with their authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dtd. 06/08/2010 for the guidelines regarding dealings with Indian agents of foreign bidders (as enclosed).
14. All correspondence, thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

Mr. Devendra Singh/ Sr. Engr./PG-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Devendra Singh / PG-1 E-MAIL: devendra.singh@bhel.in Ph. No. 0120-4368877 Mob: 7503632335	Mr. Haseen Ahmed/ Manager /PG-1 M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301 Kind Attn: Haseen Ahmed / PG-1 E-MAIL: haseenahmed@bhel.in Ph. No. 0120-4368729 Mob: 9871116747
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15. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice
16. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.
17. **All corrigenda, addenda, amendments, time extensions, clarifications, etc to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.**

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COMMERCIAL TERMS AND CONDITION:

- 1. Pre-Qualifying Requirement:** All the bidders are requested to furnish the details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed with the enquiry document). Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements. Credentials of bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price bid of only BHEL and customer approved vendors shall be opened.
- 2. Delivery:** Following is the delivery schedule for this package:

For Main Supply: 6 months from the date of drawing/documents approval in CAT-I. This is subject to Drawing/documents submission (as per Annexure IV of Sec I volume II of Technical Specification PE-TS-421-508-E001) by the vendor within 2 weeks of PO/LOI and submission of revised documents (in case of comments) within 10 days incorporating BHEL comments. In case there are delays beyond 2 weeks from PO/LOI or 10 days from comments, that much delay would be reduced from delivery period. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery.

Delivery for Electrolyte shall be within one month from date of BHEL clearance by BHEL PEM.

Supervision of E&C:- Service Engineer/ Supervisor shall be deployed by the bidder for supervision of Erection, testing & commissioning at project site within 30 days of BHEL intimation. Any delay beyond this period shall also be counted for LD purpose.

Mandatory spares:- Mandatory spare to be supplied within 3 months from manufacturing clearance by BHEL-PEM. Separate dispatch/ manufacturing clearance will be issued for Mandatory Spares
- 3. Evaluation will be done on overall L-1 Basis (Total cost to BHEL excluding GST) with necessary loading as applicable. Bidder to quote either for Lead acid type or Ni-Cd battery.**
- 4. L1 bidder will have to submit Bank Guarantee as per format mentioned in Annexure – IV instead of format mentioned in GCC rev. 06.**
- 5. Guarantee period for this tender shall be till 23/08/2023.**
- 6. Quantity indicated in BOQ is known as Ordered Quantities. The variation in overall package value due to changes in the scope shall be limited to +/-5%.**
- 7. If any bidder has mentioned the term Not Applicable / Not required / Not Quoted in BHEL price format. The bidder needs to substantiate the same. If the same item will be required in future for the system same will be supplied free of cost by bidder.**
- 8. Any taxes & Duties applicable on the date of bid but not quoted by the bidder shall be to bidder account.**
- 9. Bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.**
- 10. Payment terms shall be as per GCC Rev-06 & corrigendum to GCC Rev. 06.**
- 11. Terms & Condition as per corrigendum to GCC Rev. 06 are also applicable for this enquiry.**
- 12. Prices shall be firm.**

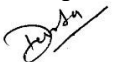

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- 13.** All the tender documents shall automatically become a part of the Order/Contract after its finalization.
- 14.** Separate POs would be placed for the following against the Enquiry:
- Main Supply (excluding Electrolyte & mandatory spares)
 - Electrolyte
 - Supervision of E&C.
 - Mandatory Spares
- 15.** Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
- 16.** For clauses no 16.2.2, 16.2.3 & 26.2 of GCC Rev 06, BHEL reserves the right to operate these clauses, if no satisfactory reply is received from vendor even after official communication from BHEL side 3 times within a period of 21 days from the date of expiry of contractual delivery period.
- 17.** Foreign Bidders will have to quote C&F (Cost & Ocean Freight) basis instead of FOB as per following terms & conditions:
- As per Incoterms (CFR), risk transfers to buyer when the goods have been loaded on board the ship in the country of Export. Hence, shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b OF GCC rev-06) for recognition of dispatch.
 - For claiming payment under clause 9.1.1 and 9.2.1 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev-06)
 - Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - There will be no change in MRC payment. In case MRC is not received within 120 days from the date of Bill of lading, Bill of lading shall be treated as MRC for vendor payment purpose. Accordingly, 10% MRC payment shall be made within 180 days from the date of Bill of lading/Air way bill.
- 18. Inspection Agency:-**Vendor shall give inspection call on BHEL-CQS website to applicable inspection agency with a copy of inspection call to BHEL-PEM for arranging customer participation (If applicable) in inspection/Joint inspection on the proposed date with the advance notice of 15 working days. Inspection charges shall be paid by BHEL-PEM.
- 19.** Equipment/Material will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Despatch Clearance Certificate (MDCC).
- 20. CIF is not available for subject package.**
- 21.** BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).


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The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com). As a reminder to the bidders, system will flash following message (in RED Color) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"

Detailed guidelines of reverse auction 2016 are available in "information section" of www.bhelpem.com, same are applicable for subject tender

22. Reverse Auction: *"The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests (if applicable) as per tender scope, Freight as applicable, including loading (if any). De-loading (if any) shall be done in line with NIT/SCC/GCC terms". GST shall not be inclusive as evaluation is to be done excluding GST.*

23. RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 DTD. 18.10.2017 is enclosed as Annexure VI.

24. All the terms & condition shall be applicable as per SCC (Rev. 00) of Project, NIT, GCC Rev- 06, Corrigendum to GCC Rev. 06 & technical specification No. PE-TS-421-508-E001 rev. 00

25. Guarantee period for this tender shall be till 23/08/2023.

26. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT :

- Acceptance of GCC, Rev.06.
- Acceptance to Corrigendum of GCC rev. 06
- Acceptance of Special Conditions of Contract (SCC, Rev.00).
- Duly filled, signed & stamped Annexure I of GCC rev. 06
- **Guarantee Clause as per Sl. No. 05 of Commercial Terms & Conditions of this tender.**
- Technical Deviations and commercial deviations (if, any) as per format enclosed at Annexure-III of GCC, Rev.06.
- Pre-Qualifying requirement (PQR) – a) technical PQR
- Along with your offers, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
- Un-Priced price schedules (format) duly filled in 'Quoted' or 'Q' in each column/row.
- Annexure-IV, Bank Guarantee format.

NOTE: - Please note that all correspondences from BHEL-PEM before Part-1 opening, shall also be part of NIT.

Thanking you,
Yours faithfully,
For and on behalf of **BHEL**

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Enclosure:

- a) Annexure-IA, BOQ cum Price Format for DC Lead Acid Batteries (Applicable for Indian bidders only)
- b) Annexure-IB, BOQ cum Price Format for DC Lead Acid Batteries (Applicable for Foreign bidders only)
- c) Annexure-IC, BOQ cum Price Format for DC Lead Acid Batteries (Applicable for Bangladesh bidders only)
- d) Annexure-IIA, BOQ cum Price Format DC Ni-Cd Batteries (Applicable for Indian bidders only)
- e) Annexure-IIB, BOQ cum Price Format DC Ni-Cd Batteries (Applicable for Foreign bidders only)
- f) Annexure-IIC, BOQ cum Price Format DC Ni-Cd Batteries (Applicable for Bangladesh bidders only)
- g) Annexure-III for Schedule of technical & commercial deviation
- h) Annexure-IV, New BG format
- i) Annexure V – Format for submitting credentials
- j) Annexure VI (RBI Circular)
- k) Project Information
- l) Guidelines regarding dealings with Indian agents of Foreign Suppliers
- m) Technical Specifications no PE-TS-421-508-E001 rev. 00.
- n) Seaworthy Specification no. PE- TS-888-100-A001
- o) Technical PQR no. PE-PQ-999-508-E001 rev. 03
- p) SCC (Rev. 00) of BIFPCL MAITREE KHULNA STPP BANGLADESH
- q) GCC Rev- 06 & corrigendum to GCC Rev. 06 (As available on www.bhelpem.com).
- r) Reverse Auction guideline (As available on www.bhelpem.com).
- s) BHEL fraud prevention policy (As available on www.bhelpem.com).



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