



Ref. Enquiry No.: PE/PG/KAR/E-5773/2017 Dt: 07/11/2017

| DUE DATE         |
|------------------|
| 28-November-2017 |
| BY 02:00 PM      |

Dear Ma'am/Sir,

**Subject:** Tender Enquiry for "THERMAL INSULATION-CERAMIC FIBRE BLANKET" as per Technical Specification No. PE-TS-405-169-M039 Rev-00 for 3X660 MW NORTH KARANPURA STPP.

BHEL invites your offers for requirement of manufacture, physical & chemical properties, inspection & testing and packing for supply of **THERMAL INSULATION-CERAMIC FIBRE BLANKET** to site for **3X660 MW NORTH KARANPURA STPP** as specified/ defined in tender technical specification **PE-TS-405-169-M039 Rev-00**, amendment & agreements till placement of order.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06, in sealed cover for the under mentioned equipment/system.

| Item Description – THERMAL INSULATION-CERAMIC FIBRE BLANKETS. |                               |                             |
|---------------------------------------------------------------|-------------------------------|-----------------------------|
| Sl. No.                                                       | Project                       | TECHNICAL SPECIFICATION NO. |
| 1                                                             | 3X660 MW NORTH KARANPURA STPP | PE-TS-405-169-M039 Rev-00   |

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted **online via e-procurement system**. It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 PM**. Part-I bids shall be opened at **03:00 PM** on the due date.

**Note:** 1. Detailed tender documents have been uploaded at the following websites.

- [www.bhel.com](http://www.bhel.com)
- [www.bhelpem.com](http://www.bhelpem.com)
- [www.eprocure.gov.in](http://www.eprocure.gov.in)
- <https://bheleps.buyjunction.in>

2. In case you are not interested to quote, please send us the regret by mail or letter.

3. Your best quotation/offer for the requirement, in line with our terms and conditions, should be uploaded on [www.bheleps.buyjunction.in](http://www.bheleps.buyjunction.in)

**ENQUIRY TERMS AND CONDITIONS:**

Please refer GCC Rev-06 which is available on [www.bhelpem.com/Tenders.aspx](http://www.bhelpem.com/Tenders.aspx). GST related corrigendum to GCC Rev06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:  
**Part-I: TECHNO-COMMERCIAL BID**      **Part-II: PRICE BID**  
For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".
- Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
- Bidders to note that following form the part of tender documents:-
  - General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06
  - Technical Specifications.

Sunil Kumar, Sr. Engr.  
PG-III, BHEL/PS-Project Engineering Management,  
Power Project Engineering Institute,  
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA  
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सुनील कुमार / Sunil Kumar  
वरिष्ठ अभियंता (पी जी-III) / Senior Project Engineer (PG-III)  
भारत भारी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
नवी दिल्ली-110016  
Regd. Office: HRD&ESI Cell  
BHEL House, Sector-16A, Noida  
New Delhi-110016



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- c. Price format & Special Conditions of Contract (SCC Rev01).
- d. Enquiry terms & conditions
- e. Performance Bank Guarantee format.
- f. PQR
4. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-06 (to be read in conjunction with GST related corrigendum to GCC Rev06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06 along with **GST related corrigendum to GCC Rev06.**
6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of **no deviations.**
7. Unsolicited fresh/revised price bids shall not be entertained.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders shall be rejected.
11. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

**Sunil Kumar, Sr. Engineer, PG-III**  
**M/s. Bharat Heavy Electricals Ltd.,**  
**Project Engineering Management,**  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA  
**E-MAIL: sunilkum@bhel.in**  
**Ph. No. +91-120-4368576, Mob: 9971668107**

**Sandeep Kumar, DGM, PG-III**  
**M/s. Bharat Heavy Electricals Ltd.,**  
**Project Engineering Management,**  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301, U.P. INDIA  
**E-MAIL: sandeepkr@bhel.in**  
**Ph. No. +91-120-4368942, Mob: 9810331191.**

12. Bidder to note that this is a conditional Domestic Open tender enquiry. Hence, price bid (Part-II) opening/RA shall be subject to following criterion:

- a) Techno-commercial qualification/recommendation of bidder by BHEL-PEM
- b) Approval of bidder by the customer- Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following (as part of their credentials) on or before Part I due date: -
  - i. Reference list indicating PO details, customer name, PO date, execution date etc.
  - ii. Performance certificate issued by the clients.
  - iii. Bidders are requested to fill up their details in NTPC format for Main & Sub – Supplier

Questionnaire attached with enquiry (Sign & Stamped on each page).

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वरिष्ठ अभियंता (पी जी III) / Sr. Engineer (PG-III)  
भारत हेवी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd  
पावर सेक्टर-परियोजना इंजीनियरिंग प्रबंधन  
Regd. Office Power Sector-Project Engineering Management  
BHEL House Siri Fort  
New Delhi-110049  
प्लॉट नं. 25, सेक्टर 16 ए, नोएडा - 201301  
Plot No. 25, Sec 16A, Noida-201301



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13. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted
14. **Delivery Schedule:-**
- Delivery schedule shall be within 3 (three) months from the date of manufacturing clearance given by M/s BHEL-PEM. This is subject to Drawing/documents submission by the vendor within 2 weeks of Purchase Order and submission of revised documents within 10 days incorporating BHEL comments. In case there are delays beyond 2 weeks from Purchase Order or 10 days from comments, that much delay would be reduced from delivery period.
15. Pre-Qualifying Requirements: Bidders have to provide the required details as per PRE-QUALIFICATION REQUIREMENT CRITERIA (enclosed as NIT Tender Documents) in their Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Pre-Qualifying requirements.
16. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
17. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com))."

Link for RA guidelines to be followed as:

[http://www.bhel.com/vender\\_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf](http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf)

**IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION**

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Goods & Service Tax as applicable etc. including loading (if any) as applicable.

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पावर सेक्टर-परियोजना इंजीनियरिंग मैनेजिंग  
Power Sector Project Engineering Management  
पीपीईआई भवन, एचआरडी एण्ड ईएसआई कॉम्प्लेक्स  
PPEI Bldg, HRD&ESI Complex,  
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Plot No. 25 Sec. 16A Noida - 201301



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18. PVC shall be applicable as per PVC Annx-I.
19. Variation on overall package/contract values due to change in the scope shall be limited to +/-30%. Which will prevail over the quantity variation clause no 06 indicated in the GCC Rev 06.
20. Quote CIF for this package (if any). BHEL shall inform the availability of CIF value including ceiling limit, if any, during commercial clarification/evaluation of offer.
21. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch.
22. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
23. Evaluation will be done on overall L1 (Total cost to BHEL i.e. FOR site) basis with necessary loading as applicable in line with clause no. 19 of GCC Rev06. GST shall not be considered for evaluation
24. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
25. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
26. Digital Signature: Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on [www.bhel.com](http://www.bhel.com) for participating in future tender enquires through e procurement.

सुनील कुमार / Sunil Kumar  
वरिष्ठ अभियंता (पी जी-III) / Sr Engineer (PG-III)  
भारत भारी इलेक्ट्रिकल्स लिमिटेड / Bharat Heavy Electricals Ltd.  
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*Sunil K.*  
*7/11/17*



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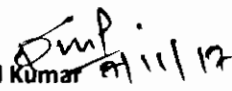
27. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT: -

- Acceptance of GCC, Rev.06 & GST related corrigendum to GCC Rev 06.
- Acceptance of Special Conditions of Contract (SCC Rev00).
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
- Un-Priced price schedule (format) duly filled mentioning 'Quoted' or 'Q' in each column/row, wherein actual price has been quoted.

**Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid. Wherever GCC Rev06 is mentioned same is to be read in conjunction with GST related corrigendum to GCC Rev06**

Thanking You.

Yours faithfully,  
For and on behalf of BHEL

  
**Sunil Kumar**  
(Sr. Engineer/PG-III/BHEL-PEM)

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**Enclosures:**

1. GST related corrigendum to GCC Rev06
2. Technical Specification No. PE-TS-405-169-M039 Rev 00
3. Project SCC Rev 00.
4. Priced & Un-Priced Price Schedule.
5. Deviation sheet Annexure-II of GCC Rev-06 (Priced & Un-Priced).
6. Performance Bank Guarantee format.
7. Tech. PQR.
8. PVC formula Annexure-I.
9. NTPC main and sub-supplier questionnaire