

Ref. Enquiry No.: PE/PG/EN1/E-5729/2017 Dt: 05.10.2017

DUE DATE

20-Oct-2017

BY 02:00 PM

Dear Ma'am/Sir,

E-PROCUREMENT

Subject: Open Tender Enquiry for "MISC. PUMPS (HORIZONTAL) TYPE-II (FLOW>300 CMH)" as per Technical Specification No. PE-TS-412-100-N001 Rev01 for 2x660 MW Ennore SEZ STPP .

BHEL invites your offer for design, manufacture, assembly, inspection and testing at manufacturer's and/or his sub-contractors works, proper packing for delivery and installation checks & supervision of replacement of gland packing with Mechanical Seal arrangement (if applicable) at site for Miscellaneous Pumps along with mandatory spares complete with all accessories as per the requirements specified in this specification and any other services, etc. if called for in the succeeding sections of the specification **No. PE-TS-412-100-N001 Rev01**, amendment & agreements till placement of order for **2x660 MW Ennore SEZ STPP**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06, online on the site <https://bheleps.buyjunction.in> for the under mentioned equipment/system.

Item Description – MISC. PUMPS (HORIZONTAL) TYPE-II (FLOW>300 CMH)		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2x660 MW Ennore SEZ STPP	No. PE-TS-412-100-N001 Rev01

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted **online via e-procurement system on www.bheleps.buyjunction.in** "

It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 PM**.

Part-I bids shall be opened at **03:00 PM** on the due date.

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in
- <https://bheleps.buyjunction.in>

2. In case you are not interested to quote, please send us the regret by mail or letter.

ENQUIRY TERMS AND CONDITIONS:

Please refer GCC Rev-06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC Rev06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".
- Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
- Bidders to note that following form the part of tender documents:
 - General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06

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- b. Technical Specification No. **PE-TS-412-100-N001 Rev01**
 - c. Price format & Special Conditions of Contract (SCC Rev01).
 - d. Enquiry terms & conditions
 - e. Performance Bank Guarantee format.
 - f. Technical PQR
4. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
 5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-06 (to be read in conjunction with GST related corrigendum to GCC Rev06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06 along with GST related corrigendum to GCC Rev06. Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, of GCC Rev 06, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of. In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation as per Annexure-II, Deviation Sheet (Cost of Withdrawal), as per GCC Rev-06.
 6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" in case of no deviations.
 7. Unsolicited fresh/revised price bids shall not be entertained.
 8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
 9. Tenderers must enclose the Quality Plan in the prescribed format for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
 10. Late tenders shall be rejected.
 11. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

ANIL KUMAR PANDEY, Dy. Mgr, PG-IV M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: apandey@bhel.in Ph. No. +91-120-4213528; Mob: +91-9406903445	SHREEDHAR SINGH, SR MGR, PG-IV M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: shreedharsingh@bhel.in Ph. No. +91-120-4368720
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 12. Bidder to note that this is a conditional Open tender enquiry. Hence, price bid (Part-II) opening/RA shall be subject to following criterion:
 - a) Techno-commercial qualification/recommendation of bidder by BHEL-PEM
 - b) Approval of bidder by the customer (M/s TANGEDCO). Same shall be taken up by BHEL with the customer based on the credentials/reference list being submitted by the bidder.

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13. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted

14. **Delivery Schedule: -**

Supply: Six (06) months from Cat-I approval of last Primary Document. Documents list is mentioned in clause no. 6.0 (Drawing/Document Submission Schedule) of sub-section-IA of Technical Specification No. PE-TS-412-100-N001 (REV. 01)

Mandatory Spares complete with all accessories are to be delivered along with the last consignment of main supply within the contractual delivery period.

Installation Checks & PG Test: Vendor shall depute their personnel within 15 days from intimation of BHEL for all Site activities.

Drawing Document Submission Schedule shall be as per clause no. 6.0 (Drawing/Document Submission Schedule) of sub-section-IA of Technical Specification No. PE-TS-412-100-N001 (REV. 01). In case there are delays in submission or resubmission of primary drawing/documents by vendor, that much delay would be reduced from delivery period.

15. Datasheet based upon Pump performance test results at vendor's works shall be reference documents for LD calculation against Guaranteed Power Consumption and reference documents shall be the part of documents required for rendering supply payment. Accordingly, applicable LD (If Any) shall be deducted from supply payment based on these documents.

16. We have envisaged following services in Bidder Scope:

- Installation check for correctness of installation, alignment etc. For installation check and replacement of gland packing with mechanical seal (if applicable as per spec.), 3 nos. visits of 3 days duration each
- PG Test at Site

The cost of above shall be included by bidder in their price for each project, however break-up for the same shall be given separately as per Price Schedule.

17. To expedite the technical evaluation, we have specified in the specification for submission of brief technical offer with only the following technical details by the bidders:

- (a) Compliance certificate.
- (b) Schedule of performance guarantees.
- (c) GA & cross sectional drg (along with details of weights, crane capacities and clearances required for installation and maintenance and Foundation plan – These are only for reference).
- (d) Technical Deviation schedule
- (e) HT motors inputs as per the requirements specified in the specification.
- (f) Unpriced Price schedule.

18. For pumps where HT motor is to be free issue by BHEL, HT motor GA will only affect the GA drawing preparation from vendor. Vendor to furnish tentative GA drawing for pump within specified time schedule. Vendor to furnish final GA drawing within 10 days of receipt of Motor GA drawing from BHEL. Bidders to note that HT motors inputs viz. Load Torque vs. speed curves of the pumps, selected motor ratings, rpm, GD2 value of driven equipment furnished along with offer shall be considered final and BHEL may proceed with final motor designs as per same.

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Drawings submitted shall be complete in all respects with revised drawing submitted incorporating all comments. Any incomplete drawing submitted shall be treated as non-submission with delays to bidder's account. For any clarification/ discussion required to complete the drawings, the bidder shall himself depute his personal to BHEL for across the table discussions/ finalisations/ submissions of drawings.

19. Foreign bidders will have to quote C&F (cost & freight) basis. For importing materials on C&F basis, bidders to note following:
- A) As per Incoterms (CFR), risk transfers to buyer when the goods have been boarded on the ship in the country of Export. Hence, shipped on board date mentioned on the clear Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - B) Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - C) Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b of GCC rev.06) for recognition of dispatch.
 - D) For claiming payment under clause 9.1.1 and 9.2.1 of GCC rev.06, Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev.06).
 - E) Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - F) Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - G) There will be no change in MRC payment.
20. Pre-Qualifying Requirements: Bidders have to provide the required details as per PRE-QUALIFICATION REQUIREMENT CRITERIA (enclosed as NIT Tender Documents) in their Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Pre-Qualifying requirements.
21. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
22. "BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the electronically submitted price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their electronically submitted price bid already submitted to BHEL along with the offer. The electronically submitted price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & electronically submitted prices) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to electronically submitted price bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as:

http://www.bhel.com/vendor_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

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IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable) etc., including loading (if any) as applicable.

23. Prices are firm.
24. CIF is not available for this package
25. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch
26. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
27. Evaluation shall be on over all L1 basis (total cost to BHEL) excluding GST quoted by bidder. Bidders have to refer SCC Rev01 & GCC Rev06 (along with GST related corrigenda to GCC Rev06) for the same.
28. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
29. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
30. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in tender enquires through e procurement.
31. The variation on overall package value due to changes in the scope shall be limited to $\pm 10\%$ for this package. It will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.
32. All other terms & conditions shall be as per GCC Rev-06 (along with GST related corrigenda to GCC Rev06), SCC Rev-01 for 2x660 MW Ennore SEZ STPP and Notice Inviting Tender (NIT) conditions. Order of precedence shall be as per clause NO. 35.0 of GCC Rev. 06 (GENERAL COMMERCIAL TERMS & CONDITIONS).
33. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT: -
 - Acceptance of GCC, Rev.06.
 - Acceptance of Special Conditions of Contract (SCC Rev01).
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedule (format) duly filled mentioning 'Quoted' or 'Q' in each column/row, wherein actual price has been quoted.
34. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) and on eProcurement websites (<https://bheleps.buyjunction.in>) only. Bidders should regularly visit websites to keep themselves updated.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed electronically submitted price bid. Wherever GCC Rev06 is mentioned same is to be read in conjunction with GST related corrigendum to GCC Rev06.

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35. Bidders may go through the Sellers' manual & Help documents provided on E-Procurement Portal website & obtain required Digital Signature Certificate for participating in the subject Tender. For Bidders' convenience, the Helpdesk Nos. of E-Procurement Portal mjunction are also listed below:

MJUNCTION HELPDESK Nos. 9163348283/84/85/86, 8336930140, 8336925964, 8584008259, 8336922277 & CRM Contact Details are:

Mr. Santosh Kumar - Cell No. 09717149600, santosh.kumar@mjunction.in

Ms. Rimi Ghosh – Cell No 09650044156, rimi.ghosh@mjunction.in

Thanking You.

Yours faithfully,

For and on behalf of BHEL

Anil Kumar Pandey

(Dy. Mgr/PG-IV/BHEL-PEM)

Enclosures:

1. GST related corrigendum to GCC Rev06
2. Technical Specification No. PE-TS-412-100-N001 Rev01
3. Project Information
4. Project SCC Rev 01.
5. Priced & Un-Priced Price Schedule.
6. Deviation sheet Annexure-II of GCC Rev-06
7. Performance Bank Guarantee format.
8. Technical PQR

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