

Ref. Enquiry No.: PE/PG/NSP/E-5570/2017, Dt. 10.04.2017

| DUE DATE          |
|-------------------|
| 04-May-2017       |
| BY 02:00 PM (IST) |

Dear Ma'am/Sir,

**Subject : Tender Enquiry for "PLATE HEAT EXCHANGERS" for 1x250 MW NSPCL ROURKELA TPP, STAGE-III.**

BHEL invites offers from reputed Vendors (Refer Pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for design, engineering, manufacture, assembly, inspection, testing at manufacturers and /or his sub-contractors works, painting & packing for transportation and delivery of **PLATE HEAT EXCHANGERS** as per **Technical Specification No. PE-TS-427-179-N001 (Rev.0) to 1x250 MW NSPCL ROURKELA TPP, STAGE-III** on F.O.R site/C&F Mumbai Sea Port Price (as the case may be) as per details hosted on BHEL website [www.bhelpem.com](http://www.bhelpem.com) & [www.bhel.com](http://www.bhel.com).

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "**Instructions to Bidders**" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

| ITEM DESCRIPTION - PLATE HEAT EXCHANGERS |                                         |                             |
|------------------------------------------|-----------------------------------------|-----------------------------|
| Sl. No.                                  | PROJECT                                 | TECHNICAL SPECIFICATION NO. |
| 1                                        | 1x250 MW NSPCL ROURKELA TPP, STAGE-III. | PE-TS-427-179-N001 (Rev.0)  |

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only:

**Tender Box, Tender Room, Ground Floor, PPEI Building (behind Reception Desk)**  
C/o ASHISH KUMAR GUPTA, SR. ENGINEER/ PG-I-2 / AMIT KR. GUPTA, ASST. ENGR./PG-I-2  
M/s. Bharat Heavy Electricals Ltd., Project Engineering Management,  
Power Project Engineering Institute, HRD & ESI Complex, Plot No 25,  
Sector-16 A, Noida-201301, U.P, INDIA  
E-MAIL : [ashishkumargupta@bhelpem.co.in](mailto:ashishkumargupta@bhelpem.co.in) , [amitkgupta@bhelpem.co.in](mailto:amitkgupta@bhelpem.co.in)  
Ph. No. +91-120-4368761, +919873412410 +91-120-4368731, +919958375175

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 02:00 P.M. The offer has to be deposited in tender box only**. Part-I bids shall be opened at **03:30 P.M.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Ashish Kumar Gupta  
Sr. Engineer/PG I-2, BHEL/PS-Project Engineering Management,  
Power Project Engineering Institute,  
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA  
(OFF) +91-120-4368761, (MOB) +91 9873412410

Regd. Office  
BHEL House Siri Fort  
New Delhi-110049

*Ashish*  
*10/04/17*



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**The bidder is required to clearly mention,**

1. Enquiry No. & Name of the project/package in BOLD LETTERS on the top of each envelope submitted.
2. Name and contact details (including mobile no. and email address) of minimum one contact person along with date of submission of offer in a cover letter.

**ENQUIRY TERMS AND CONDITIONS**

1. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders of GCC, Rev.06".
2. Offers should be submitted in two parts in two separate sealed covers as follows:  
Part-I: **TECHNO-COMMERCIAL BID** Part-II: **PRICE BID**  
**For detailed instructions, please see clause no. 2 of "Instructions to Bidders of GCC Rev. 06".**
3. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
  - **ANNEXURE-I:** To be furnished by the Bidders.
  - **ANNEXURE-II:** DEVITION SHEET (COST OF WITHDRAWAL)
4. **Bidders to note that following form the part of tender documents :**
  - General Conditions of Contract (GCC) Rev.06 comprising of Instructions to Bidders and General Commercial Terms & Conditions. GCC Rev.06 may be downloaded from <http://www.bhelpem.com>.
  - Special Conditions of Contract (SCC, Rev.01).
  - Technical Specification (Ref. No. PE-TS-427-179-N001, Rev.0).
  - Price Schedule.
  - Technical PQR
5. Bidders to note that for Main Supply and Mandatory Spares, taxes & duties shall not be taken into evaluation.
6. The order of precedence shall be NIT/RFQ, Special Conditions of Contract (SCC), and General Conditions of Contract (GCC, Rev. 06).
7. Tenders shall be submitted strictly in accordance with the requirements of the above tender documents. In case of deviations (Technical/ Commercial), the same shall be highlighted separately giving clause references along with the **Cost of withdrawal of Deviations as per Annexure-II to GCC Rev. 06 of "DEVIATION SHEET (COST OF WITHDRAWAL)"** along with reasons for taking such deviations.

***Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06.***

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8. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations.**
9. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
10. Purchaser reserves the right to split up the scope of the tender enquiry and place the orders for different scope/items with different bidders and also increase or decrease the quantity.
11. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
12. Late tenders are liable to be rejected.
13. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

ASHISH KUMAR GUPTA, Sr. Engineer, PG I-2  
M/s. Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA  
E-MAIL : ashishkumargupta@bhelpem.co.in  
Ph. No. +91-120-4368761, +919873412410

AMIT KUMAR GUPTA, ASST. ENGR., PG-I-2  
M/s. Bharat Heavy Electricals Ltd.,  
Project Engineering Management,  
Power Project Engineering Institute,  
HRD & ESI Complex,  
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA  
E-MAIL : amitkgupta@bhelpem.co.in  
Ph. No. +91-120-4368731, +919958375175

**14. Delivery Schedule :**

Six (06) months from the date of drgs./docs. approval in CAT-I issued by BHEL. Drawing/documents submission schedule shall be as per clause no. 7.0 of Section-IA of Technical Specification No. PE-TS-427-179-N001(Rev.0). Any deficiency in documents submitted w.r.t. agreed specification/comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery.

**15. Pre-Qualifying Requirement:**

All the bidders are requested to furnish the details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed with the enquiry document).

Ashish Kumar Gupta  
Sr. Engineer/PG I-2, BHEL/PS-Project Engineering Management,  
Power Project Engineering Institute,  
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Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements. Credentials of the bidders not approved with customer, meeting the prequalifying requirements shall be taken up with customer for approval.

16. Bidders to note for compliance that this is a conditional enquiry (Open Global Tender), the price bid (Part-II) opening/RA shall be subject to following criterion :
- Techno-commercial qualification/recommendation of bidder by the BHEL-PEM.
  - Approval of bidder by Customer : Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence, Bidders are requested to submit the following (as part of their credentials) on or before technical bid Part-I opening :-
    - Reference list indicating PO details, customer name, PO date, execution date etc.
    - Performance certificate issued by the clients.

**Note:** "Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at [www.bhelpem.com](http://www.bhelpem.com) → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."

17. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on [www.bhel.com](http://www.bhel.com)) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com)).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained.**

**The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on [www.bhel.com](http://www.bhel.com))."



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As a reminder to the bidders, system will flash following message (in RED Colour) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"

Detailed guidelines of **reverse auction 2016** are available in "information section" of **www.bhelpem.com**, same are applicable for subject tender.

18. In addition to point no. 17, following points shall also form part of RA terms & conditions.

"The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, ED + cess, CST against C-form/VAT, Freight as applicable, insurance charges, etc. including loading (if any). De-loading (if any) shall be done in line with SCC of the project.

**Various Conditions, arrived after Reverse Auction, shall be treated as follows:**

**Case-I** (Taxes & duties and freight are identical in Reverse Auction & Conventional Price Bid).

**Resolution:** - Ordering shall be done on lower of the two bids (RA closing price & Conventional Price Bid). After successful completion of reverse auction L1 bidder shall be asked to submit break up in line with taxes & duties, freight quoted in their Conventional Price Bid.

**Case-II** (In case Bidder has quoted 'CST' in Conventional Price Bid and applicable Tax is 'VAT')

**Resolution:** - "Total Cost to BHEL shall be maintained by reducing proportion amount in Ex-works quoted by Bidder".

**Case-III** (In case Bidder has quoted 'VAT' in Conventional Price Bid and applicable Tax is 'CST')

**Resolution:** - "Conventional Bid/RA quoted Prices shall be reduced and CST will be allowed.

Statutory variation shall be applicable. Any new tax structure (like Goods & Services Tax) as and when implemented by the Government shall become applicable in addition to or in lieu of existing tax structure. Applicable taxes & duties shall be determined as per location of works of bidder."

19. Evaluation will be done on overall L1 (Total cost to BHEL i.e, F.O.R. Site Price) basis.
20. Indigenous bidders have to quote F.O.R. site prices and foreign bidders to quote their C& F Mumbai Sea Port Price (Insurance shall be in BHEL scope as per clause no 17.0 of GCC, Rev.06). However, F.O.R site price for foreign bidders will be calculated by loading their C& F Mumbai Sea Port Price as per GCC, Rev.06.
21. CIF is not applicable for this package, hence no concession on Custom Duty will be applicable for this tender enquiry. Bidders to quote accordingly.
22. Inspection shall be done by BHEL/End Customer/Third party Agency (finalized by BHEL).
23. L1 bidder will have to submit BG as per format enclosed with Enquiry Letter (NIT) instead of format mentioned in GCC, Rev.06.
24. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
25. The bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.

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26. Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India. Basic procedure/checklist has been uploaded on [www.bhel.com](http://www.bhel.com) for participating in future tender enquiries through e procurement.
27. Foreign Suppliers & Indian agents of foreign suppliers: Please refer our website <http://www.bhelpem.com/Tenders.aspx> for details.
28. The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website [www.bhel.com](http://www.bhel.com).
29. All corrigenda, addenda, amendments, time extensions, clarifications etc, to the tender will be hosted on website only. Bidders are requested to visit constantly our websites to keep themselves updated.
30. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT :
- Acceptance of GCC, Rev.06.
  - Acceptance of Special Conditions of Contract (SCC, Rev01).
  - TECHNICAL Pre-Qualifying Requirement (PQR).
  - Technical Deviations and commercial deviations (if, any) as per format enclosed at Annexure-II of GCC, Rev.06.
  - Along with your offers, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
  - Un-Priced price schedules (format) duly filled in 'Quoted' or 'Q' in each column/row.
  - Separate sealed price-bid envelope mentioning Enquiry No. & Name of the project/package in BOLD LETTERS on the top of envelope.

**Note : Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid.**

Thanking You.

Yours faithfully,  
For and on behalf of BHEL

**Ashish Kumar Gupta**  
(Sr.Engineer/PG I-2/BHEL-PEM)

**Enclosures :**

1. Enquiry Letter with Terms & Conditions (This letter).
2. Project SCC, Rev01.
3. Annexure-II to cost of withdrawal of Deviations.
4. Technical Specification (Ref. No. PE-TS-427-179-N001, Rev.0).
5. Price Schedule (**Prices should be quoted strictly in this format only**).
6. TECHNICAL Pre-Qualifying Requirement (PQR).
7. Performance Bank Guarantee Format.