



Tender Enquiry No. : PE/PG/EN1/E-5522/2016

Date: 20-03-2017

DUE - DATE & TIME

Date : 18.04.2017

By- 02:00 PM (IST)

Subject: Open Tender (Global) Enquiry of AUX PRDS as per Technical Specification No. PE-TS-412-142-N101 & Technical PQR for 2X660 MW ENNORE SEZ STPP.

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other tender documents uploaded on our websites (www.bhelpem.com & www.bhel.com) for Design, Manufacture, Assembly, Inspection and Testing at Vendor's and/or his sub-vendors works, painting and delivery to site of **Auxiliary Steam Pressure Reducing & Desuperheating Stations**, as mentioned in different sections of specification **No. PE-TS-412-142-N101 for 2X660 MW ENNORE SEZ COAL BASED STPS.**

Bidder has to submit its offer in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned Package.

Item Description - AUX PRDS		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2X660 MW ENNORE SEZ STPP	PE-TS-412-142-N101

Bidders have to submit their best quotation/offer for the above requirement, in line with tender terms and conditions. Tender is to be either delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only:

Tender Room,
Bharat Heavy Electricals Ltd.,
Project Engineering Management,
PPEI Building, HRD & ESI Complex,
Plot No. 25, Sector – 16A,
NOIDA – 201 301 (U.P.)
Attention: 1) Mr. Anil Kumar Pandey/DY. MGR., PG II-2, Ext. 3528
2) Mr. Anil Kumar Pal / SR. MGR., PG II-2, Ext. 8597

It shall be the responsibility of the bidder to ensure that the Offer/Quotation is delivered on or before the **due date by 02:00 PM (IST)**. **The offer has to be deposited in tender box only.** Part-I bids shall be opened at **03:00 PM (IST)** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Important Note to be considered by All Bidders:

The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com.

Anil Kumar Pandey
Dy Mgr/PG-II-2, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528, (MOB.) +91 9406903445

Regd. Office
BHEL House Siri Fort
New Delhi-110049



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TERMS AND CONDITIONS (In conjunction with Tender Enquiry Letter terms):

1. Pre-Qualifying Requirements:

Bidders have to provide the required details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed as NIT Tender Documents). Bids of only those bidders shall be evaluated who meet the Technical Pre-Qualifying requirements.

2. Bidders have to note that this is a conditional OPEN Tender enquiry. Price bid (Part-II) opening/RA participation of those bidders, who are not approved by end Customer, shall be subjected to following:

I. Approval of bidder by the customer. Same shall be taken up by BHEL with the customer based on the credentials/reference list being submitted by the bidder.

II. Clause no. 2.2 of GCC Rev06.

3. Bidders have to note that following forms the part of Tender Documents:

▪ **General Conditions of Contract (GCC) Rev 06**

Link to GCC Rev. 06 : <https://www.bhelpem.com/Documents/GCC/GCC-Rev.06.pdf>

• **Technical Specifications : PE-TS-412-142-N101**

▪ **Technical PQR**

▪ **BOQ CUM Price Schedule & Special Conditions of Contract (SCC) Rev01**

▪ **NIT CONDITIONS along with Enquiry letter**

Offers are to be submitted strictly in accordance with the requirements of the above Tender Documents. All the above referred Tender Documents shall automatically become the part of the Order/Contract after its finalisation.

4. Standard pre-printed Terms & Conditions of the tender shall not be considered valid.

5. Unsolicited Fresh/Revised Price Bids shall not be entertained.

6. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.

7. INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:

- a. Bidders best quotation/offer containing Part-I & II offers in separate covers, preferably cloth lined envelopes, properly marked Enquiry No, due date and time, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o Anil Kumar Pandey, Dy Mgr, PG-II-2,
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute, HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA
E-MAIL: apandey@bhelpem.co.in; anilkumarpal@bhelpem.co.in
Ph. No. +91-120-4213528, 4368597

Anil Kumar Pandey
Dy Mgr/PG-II-2, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
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- b. The dispatch department shall not accept any tender in torn condition and return the same with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- c. Bidder's representative shall deposit the offer in tender box only.
- d. Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e. Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f. Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g. Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.

8. Delivery completion:

Supply (along with commissioning spares): 06 (Six) months from the date of CAT-I approval of drawing/documents. However, drg/doc shall be submitted within 2 weeks from the date of PO & Every revised submission incorporating comments within 10 days. In case there are delays of submission/resubmission of drawings/documents as per above schedule, that much days would be reduced from delivery period.

Mandatory Spares and Tools & tackles (if any) are to be delivered along with the last consignment of main supply within the contractual delivery period.

9. Evaluation shall be on over all L1 basis (total cost to BHEL). Bidders have to refer SCC Rev01 & GCC Rev06 for the same.
10. Foreign bidders quoting along with their Authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dated 06th August 2010 for the guidelines regarding dealings with Indian agents of Foreign bidders (as enclosed).
11. Indigenous bidders to quote on F.O.R site basis and foreign bidders to quote C&F Mumbai Sea port basis (Insurance shall be in BHEL scope as per clause no 17.0 of GCC-REV-06). However, F.O.R site price for foreign bidders will be calculated by loading their C& F Mumbai Sea port price as per GCC Rev.06.
12. Indian bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.
13. Prices shall remain Firm till completion of contract.
14. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
15. Bidder has to note that Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, of GCC Rev 06, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of. In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation in Sealed Cover as per Annexure-II, Deviation Sheet (Cost of Withdrawal), as per GCC Rev-06.

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16. Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply may apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted'.
17. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in future tender enquires through e procurement.
18. All other terms & conditions shall be as per GCC Rev-06, SCC Rev-01 for 2x600 MW Ennore SEZ STPP and Notice Inviting Tender (NIT) conditions. Order of precedence shall be as per clause NO. 35.0 of GCC Rev. 06 (GENERAL COMMERCIAL TERMS & CONDITIONS).
19. **CIF is available for this package. CIF (If any) shall be mentioned in content sheet provided along with Price Format and same, if not mentioned in unpriced format, will not be considered.**

20. Reverse Auction:

"BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as :

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

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IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, ED + cess, CST against C-form/VAT, Freight as applicable, insurance charges, etc. including loading (if any). De-loading (if any) shall be done in line with SCC of the project.

Following Condition in Reverse Auction shall be treated as follows:

Case-I (Taxes & duties and freight are identical in Reverse Auction & Conventional Price Bid)

Resolution: - Ordering shall be done on lower of the two bids (RA closing price & Conventional Price Bid). After successful completion of reverse auction L1 bidder shall be asked to submit break up in line with taxes & duties, freight quoted in their Conventional Price Bid.

Case-II (In case Bidder has quoted 'CST' in Conventional Price Bid and applicable Tax is 'VAT')

Resolution: - "Total Cost to BHEL shall be maintained by reducing proportion amount in Ex-works quoted by Bidder".

Case-III (In case Bidder has quoted 'VAT' in Conventional Price Bid and applicable Tax is 'CST')

Resolution: - Conventional Bid/RA quoted Prices shall be reduced and CST will be allowed.

Statutory variation shall be applicable.

Any new tax structure (like Goods & Services Tax) as and when implemented by the Government shall become applicable in addition to or in lieu of existing tax structure.

Note: - Applicable taxes & duties shall be determined as per location of works of bidder.

21. Joint Bidding: In case of joint bidding please note following: -

- A) Consent letter is required for acceptance of part order by foreign bidder and balance by Indian vendor. Total overall responsibility including submission of BG of the contract shall be the foreign bidder.
- B) Bidders to furnish scope matrix which should be clearly defined between foreign bidder and their Indian representative along with the offer.

22. Integrity Pact is applicable for this package. Vendors shall have to enter into Integrity Pact with BHEL. The Integrity pact shall be returned by the bidder along with their Techno-commercial Bid, duly filled & signed by the authorized signatory and will form part of the order. Only those vendors/bidders who enter into Integrity Pact with BHEL, would be qualified to participate in the bidding Process. (Refer Annexure-IX, as per GCC Rev-06)
To oversee implementation of IP, **Mrs. Pravin Tripathi, IA & AS (Retd.)** has been appointed as IEM (Independent External Monitor) by BHEL

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Integrity Pact (IP)

(a) IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification.

Details of IEM for this tender is furnished below:

Name : **Mrs. Pravin Tripathi, IA & AS (Retd.)**

Address: D-243, Anupam Gardens, Lane IB, Neb Sarai,
Sainik Farms, New Delhi – 110 068

Email : **pravin.tripathi@gmail.com**

b) Please refer section-8 of the IP for Role & Responsibilities of IEM,s. In case any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender.

"No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department".

For all clarifications/ issues related to the tender, please contact:

Mr. Anil Kumar Pandey, Dy Mgr, PG-II-2 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: apandey@bhelpem.co.in Ph. No. +91-120-4213528	Mr. Anil Kumar Pal, SR .MGR. PG-II-2 M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: anilkumarpal@bhelpem.co.in Ph. No. +91-120- 4368597
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23. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.

Thanking You,
For and on behalf of BHEL

Anil Kumar pandey
Dy Mgr/PGII-2/BHEL-PEM

Enclosures:

1. Technical Specification : PE- TS-412-142-N101
2. Technical PQR
3. BOQ CUM Price Schedule – (Prices should be quoted strictly in this format only).
4. SCC Rev. 01 of 2x660 MW Ennore SEZ STPP
5. Annexure-II, Deviation Sheet - Cost of Withdrawal
6. BHEL corporate circular AA:MM:AGENCY dated 06th August 2010
7. BG Format

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