

Tender Enquiry No. : PE/PG/EN1/E-5420/2016

Date: 29-12-2016

DUE - DATE & TIME

Date : 20.01.2017

By- 10:00 AM (IST)

Subject: Open Tender Enquiry of THERMAL INSULATION:ANCILLARY MATERIAL as per Technical Specification No. PE-TS-410-169-M038 and Technical PQR for 1X800 MW TSGENCO KOTHGUDAM TPP.

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other tender documents uploaded on our websites (www.bhelpem.com & www.bhel.com) for design, materials, manufacturing and testing of ancillary materials required for application of thermal insulation on piping and equipment at Vendor's or/ and sub-Vendor's works inclusive of packing requirements. In case of contradiction between Section-I and DataSheet-A of Section-II, DataSheet-A of Section-II will prevail of **THERMAL INSULATION: ANCILLARY MATERIAL as mentioned in different sections of the specification PE-TS-410-169-M038 for 1x800 MW KOTHAGUDAM TPP.**

Bidder has to submit its offer in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned Package.

Item Description - THERMAL INSULATION: ANCILLARY MATERIAL		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	1x800 MW TSGENCO KOTHAGUDAM TPP	PE-TS-410-169-M038

Bidders have to submit their best quotation/offer for the above requirement, in line with tender terms and conditions. Tender is to be either delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only:

Tender Room,
Bharat Heavy Electricals Ltd.,
Project Engineering Management,
PPEI Building, HRD & ESI Complex,
Plot No. 25, Sector – 16A,
NOIDA – 201 301 (U.P.)
Attention: 1) Mr. Anil Kumar Pandey/DY. MGR., PG II-2, Ext. 3528
2) Mr. Akash Verma / SR. ENGR., PG II-2, Ext. 8960

It shall be the responsibility of the bidder to ensure that the Offer/Quotation is delivered on or before the **due date by 10:00 AM (IST). The offer has to be deposited in tender box only.** Part-I bids shall be opened at **11:00 AM (IST)** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Important Note to be considered by All Bidders:

The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com.



Akash Verma
Sr.ENGR/PG-II-2, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368960, (MOB.) +91 9718575780

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TERMS AND CONDITIONS (In conjunction with Tender Enquiry Letter terms) :

1. Pre-Qualifying Requirements:

Bidders have to provide the required details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed as NIT Tender Documents). Bids of only those bidders shall be evaluated who meet the Technical Pre-Qualifying requirements.

2. Bidders have to note that this is a conditional OPEN Tender enquiry. Price bid (Part-II) opening/RA participation of those bidders, who are not approved by end Customer, shall be subjected to following:

I. Approval of bidder by the customer. Same shall be taken up by BHEL with the customer based on the credentials/reference list being submitted by the bidder.

II. Clause no. 2.2 of GCC Rev06.

3. Bidders have to note that following forms the part of Tender Documents :

▪ **General Conditions of Contract (GCC) Rev 06**

Link to GCC Rev. 06 : <https://www.bhelnem.com/Documents/GCC/GCC-Rev.06.pdf>

• **Technical Specifications : PE-TS-410-169-M038**

▪ **Technical PQR**

▪ **BOQ CUM Price Schedule & Special Conditions of Contract (SCC) Rev01**

▪ **NIT CONDITIONS along with Enquiry letter & PVC**

Offers are to be submitted strictly in accordance with the requirements of the above Tender Documents. All the above referred Tender Documents shall automatically become the part of the Order/Contract after its finalisation.

4. Standard pre-printed Terms & Conditions of the tender shall not be considered valid.

5. Unsolicited Fresh/Revised Price Bids shall not be entertained.

6. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.

7. INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:

- a. Bidders best quotation/offer containing Part-I & II offers in separate covers, preferably cloth lined envelopes, properly marked Enquiry No, due date and time, should either be delivered in person or sent by COURIER/REGISTERED POST, to the following address only:

Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o Akash Verma, PG-II-2, Sr. ENGR
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute, HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA
E-MAIL: apandey@bhelnem.co.in; akashverma@bhelnem.co.in
Ph. No. +91-120-4213528, 4368960

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- b. The dispatch department shall not accept any tender in torn condition and return the same with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
- c. Bidder's representative shall deposit the offer in tender box only.
- d. Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
- e. Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
- f. Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
- g. Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.

8. Delivery completion:

Supply: Completion within Three (03) months from Manufacturing Clearance by BHEL.

9. Evaluation shall be on over all L1 basis (total cost to BHEL).
10. Foreign bidders quoting along with their Authorised Indian associates to comply with BHEL corporate circular AA:MM:AGENCY dated 06th August 2010 for the guidelines regarding dealings with Indian agents of Foreign bidders (as enclosed).
11. Indian bidders/Foreign Bidders for Indigenous Items have to quote freight charges in percentage of their quoted Total Ex-works prices.
12. PVC shall be applicable as per attached annexure-1
13. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
14. Bidder has to note that Deviations from NIT are generally not acceptable. Deviations, if any, are to be listed out clearly, as per Annexure-II, of GCC Rev 06, in techno-commercial offer. Any deviation mentioned or shown separately or found hidden in offer, will not be taken cognizance of. In case of deviations from NIT, the bidder shall give the cost of withdrawal of such deviation in Sealed Cover as per Annexure-II, Deviation Sheet (Cost of Withdrawal), as per GCC Rev-06.
15. Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply may apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted'.
16. Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on "www.bhel.com" for participating in future tender enquires through e procurement.

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[Signature]

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17. All other terms & conditions shall be as per GCC Rev-06, SCC Rev-01 for 1x800 MW TSGENCO KOTHAGUDAM TPP and Notice Inviting Tender (NIT) conditions. Order of precedence shall be as per clause NO. 35.0 of GCC Rev. 06 (GENERAL COMMERCIAL TERMS & CONDITIONS).

18. CIF is not available for this package.

19. Reverse Auction:

"BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

Link for RA guidelines to be followed as :

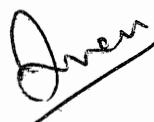
http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

20. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

Mr. Anil Kumar Pandey, Dy Mgr, PG-II-2
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex, Plot No 25,
Sector-16 A, Noida-201301,U.P.,INDIA
E-MAIL: apandey@bhelpem.co.in
Ph. No. +91-120-4213528

Mr. Akash Verma, ENGR PG-II-2
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
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21. All corrigenda, addenda, amendments, time extensions, clarifications, etc. to the tender will be hosted on BHEL website (www.bhel.com) & BHEL-PEM website (www.bhelpem.com) only. Bidders should regularly visit websites to keep themselves updated.

Thanking You,
For and on behalf of BHEL


AKASH VERMA
Sr.ENGR/PGII-2/BHEL-PEM

Enclosures:

1. Technical Specification : **PE-TS-410-169-M038**
2. Technical PQR
3. BOQ CUM Price Schedule – (Prices should be quoted strictly in this format only).
4. SCC Rev. 01 of **1x800 MW TSGENCO KOTHAGUDAM TPP**
5. Annexure-II, Deviation Sheet - Cost of Withdrawal
6. BHEL corporate circular AA:MM:AGENCY dated 06th August 2010
7. BG Format
8. ANNEXURE-1 FOR PVC

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ANNEXURE-I

1X800 MW TSGENCO KOTHAGUDAM TPP

THERMAL INSULATION-ANCILLARY MATERIAL

Following is to be referred for Ancillary items:

Quantity Tolerance for Al bands and seals: Shall be $\pm 5\%$ in case qty is less than 10 MT and $\pm 1.5\%$ in case qty is more than 10MT.

Price Variation Clause (PVC) for Al. bands and seals – The following price variation shall be applicable-

PVC shall be payable on the date of despatch, in the ratio of 1:1 based on Nalco CG Grade, Aluminium Ingot. NALCO CG Ingot rate is available on internet on NALCO site, which shall be followed. While quoting, vendor has to confirm the base NALCO CG Ingot rate. Price offers of all the bidders shall be evaluated on the same base rate of Ingot.

PVC formula as above shall be operated for bringing all price offers on same Ingot base rate for evaluation of offer.

