



Ref. Enquiry No.: PE/PG/BIF/E-5809/2017, Dt. 23.12.2017

DUE DATE
17-Jan-2018
BY 02:00 PM (IST)

Dear Ma'am/Sir,

Subject : Tender Enquiry for "BUTTERFLY VALVES (STEAM SERVICE)" as per Technical Specification No. PE-TS-421-100-M016, Rev.00 to 2X660 MW BIFPCL MAITREE KHULNA STPP-BANGLADESH.

BHEL invites offers from reputed bidders (Refer Pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for design, engineering, manufacture, assembly, testing, inspection at vendor's/sub-vendor's works, painting & packing (as per Sea-worthy packing specification) for supply/delivery of **BUTTERFLY VALVES (STEAM SERVICE)** to F.O.R. CHA GODOWN HALDIA PORT 'or' HALDIA PORT (For Indian Bidders) / C&F MONGLA SEA PORT BANGLADESH (for Foreign bidders) / F.O.R. BIFPCL MAITREE SITE, RAMPAL, BANGLADESH (For Bangladeshi bidders) for the total scope defined as per Technical Specification No. PE-TS-421-100-M016 Rev.00 to 2X660 MW BIFPCL MAITREE KHULNA STPP.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

ITEM DESCRIPTION - BUTTERFLY VALVES (STEAM SERVICE)		
Sl. No.	PROJECT	TECHNICAL SPECIFICATION NO.
1	2X660 MW BIFPCL MAITREE KHULNA STPP.	PE-TS-421-100-M016, Rev.00

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only :

Tender Box, Tender Room, Ground Floor, PPEI Building (behind Reception Desk)
C/o ASHISH KUMAR GUPTA, Dy. MANAGER (PG-I) / HASEEN AHMED, MANAGER (PG-I)
M/s. Bharat Heavy Electricals Ltd., Project Engineering Management,
Power Project Engineering Institute, HRD & ESI Complex, Plot No 25,
Sector-16 A, Noida-201301, U.P, INDIA
E-MAIL : ashishkumargupta@bhel.in , haseenahmed@bhel.in
Ph. No. +91-120-4368761, +919873412410 +91-120-4368729, +919871116747

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 02:00 P.M.** **The offer has to be deposited in tender box only.** Part-I bids shall be opened at 03:30 P.M. on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Ashish Kumar Gupta
Dy. Manager/PG-I, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368761, (MOB) +91 9873412410

Regd. Office
BHEL House Siri Fort
New Delhi-110049



Ref. Enquiry No.: PE/PG/BIF/E-5809/2017, Dt. 23.12.2017

Note :-

1. Please note that part supplies offered for Project shall disqualify the bidder's offer.
2. Documents and Credential as per Technical PQR, Techno-Commercial Bid and Price Bid should be submitted separately in separate envelopes.
3. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable.
4. Bidders are required to clearly mention enquiry No. & name of the project/package in **BOLD LETTERS** on the top of each envelope submitted. Name and contact details (including mobile no. and email address) of minimum one contact person along with date of submission of offer in a cover letter.

ENQUIRY TERMS AND CONDITIONS

Please refer GCC, Rev.06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC, Rev.06 is enclosed and same is to be considered along with GCC, Rev.06. Bidders are requested to go through the same while submitting the offer.

1. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders of GCC, Rev.06".
2. Offers should be submitted in two parts in two separate sealed covers as follows :
Part-I: **TECHNO-COMMERCIAL BID** Part-II: **PRICE BID**
For detailed instructions, please see clause no. 2 of "Instructions to Bidders of GCC Rev. 06".
3. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter :
 - **ANNEXURE-I:** To be furnished by the Bidders.
 - **ANNEXURE-II:** DEVITION SHEET (COST OF WITHDRAWAL)
4. Bidders to note that following form the part of tender documents :
 - General Conditions of Contract (GCC) Rev.06 comprising of Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum.
 - Special Conditions of Contract (SCC)
 - Enquiry Letter (This Letter).
 - Price Schedule
 - Technical Specification
 - Technical PQR

Bidders to note that offers shall be submitted strictly in accordance with the requirements of the above tender documents and all the above tender documents shall automatically become the part of the order/contract after its finalisation.

Ashish Kumar Gupta
Dy. Manager/PG-I, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368761, (MOB) +91 9873412410

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ashish
23/12/17



Ref. Enquiry No.: PE/PG/BIF/E-5809/2017, Dt. 23.12.2017

5. The order of precedence shall be NIT/RFQ, Special Conditions of Contract (SCC), and General Conditions of Contract (GCC, Rev.06) in conjunction with GST related corrigendum.
6. Deviations (Technical as well as Commercial) from NIT are generally not acceptable. In case of deviations (Technical/Commercial), the same shall be highlighted separately giving clause references along with the Cost of withdrawal of Deviations as per Annexure-II to GCC, Rev. 06 (to be read in conjunction with GST related corrigendum) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered.

Bidder to note all the points mentioned in "Notes" of Annexure-II to GCC, Rev.06 along with GST related corrigendum.

7. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06) in conjunction with GST related corrigendum, Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations.**
8. Standard pre-printed terms & conditions of the tenderers (other than BHEL format) shall not be considered valid.
9. Unsolicited fresh/revised price bids shall not be entertained.
10. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
11. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
12. Late tenders are liable to be rejected.
13. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

ASHISH KUMAR GUPTA, Dy. MGR, PG-I M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida- 201301,U.P.,INDIA E-MAIL : ashishkumargupta@bhel.in	HASEEN AHMED, MANAGER, PG-I M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A,Noida-201301,U.P.,INDIA E-MAIL : haseenahmed@bhel.in Ph. No. +91-120-4368729, +919871116747
--	---

Ashish
23/12/17



Ref. Enquiry No.: PE/PG/BIF/E-5809/2017, Dt. 23.12.2017

14. Delivery Schedule :

- a) **For Main Supply (along with Commissioning Spares) :** Six (06) months from date of drawing/documents approval in CAT-I. This is subject to submission of drawing/documents by bidder within 02 weeks of PO and bidder to re-submit documents within 10 days of comments incorporating all comments. Drawings/ documents submitted shall be complete in all respects with revised drawing/documents submitted incorporating all comments. Any incomplete drawing/documents submitted shall be treated as non-submission with delays to bidder's account. For any clarification/ discussion required to complete the drawing/documents, the bidder shall himself depute his personal to BHEL for across the table discussions/ finalization/submissions of drawings/documents.

Drawing/documents submission/resubmission schedules are to be adhered by the bidders and any delay in the same from bidder's end shall be deducted from delivery period indicated from CAT-I approval.

- b) **Mandatory Spares :** Mandatory spare to be supplied within 4 months from manufacturing clearance by BHEL-PEM. Separate dispatch/ manufacturing clearance will be issued for Mandatory Spares.

15. **Over all (%) variation in contract value :** The variation on overall package value due to changes in the scope shall be NIL. This will prevail over the quantity variation clause no. 6.0 indicated in the GCC Rev. 06.

16. Pre-Qualifying Requirement :

Bidders are requested to furnish the details as per "TECHNICAL PRE-QUALIFYING REQUIREMENTS" (enclosed with the enquiry document). Along with the tender, bidders to furnish all legible & valid documents required for Technical PQR. The same shall be properly correlating with respective clause of PQR.

Bids of only those bidders shall be evaluated who meet the Technical pre-qualifying requirements.

17. Bidders to note for compliance that this is a conditional enquiry (Open Global Tender), and the price bid (Part-II) opening/RA shall be subject to following criterion :

- a) Fulfilment of Technical pre-qualifying requirements & Techno-commercial qualification/recommendation of bidder by BHEL-PEM.
b) Approval of bidder by Customer (who are not approved by customer) : Approval shall be taken up by BHEL with customer based on the credentials/reference list. Hence, bidders to submit the credentials as per format enclosed for submission of bidders credentials with Enquiry Letter (NIT).

18. The bidders (who are not registered with BHEL-PEM)- Online Registration Portal is operational in BHEL. Non-registered bidders, who wish to apply for registration with BHEL-PEM, have to

Ashish
23/12/17



Ref. Enquiry No.: PE/PG/BIF/E-5809/2017, Dt. 23.12.2017

apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted."

19. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This

will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

As a reminder to the bidders, system will flash following message (in RED Colour) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL".

Detailed guidelines of reverse auction 2016 are available in "information section" of www.bhelpem.com, same are applicable for subject tender.

20. **Reverse Auction :** "The Bidders has to quote the Single Price (i.e. Total Cost to BHEL) in Reverse Auction. Prices are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight as applicable, including loading (if any). De-loading (if any) shall be done in line with NIT/SCC/GCC terms". GST shall not be included as evaluation is to be done excluding GST.

Ashish
23/12/17



Ref. Enquiry No.: PE/PG/BIF/E-5809/2017, Dt. 23.12.2017

21. Evaluation will be done on overall L1 (Total cost to BHEL excluding GST) basis with necessary loading as applicable.
22. Foreign bidders will have to quote C & F (cost & ocean freight) basis instead of FOB as per following terms & conditions :
 - a. As per Incoterms (CFR), risk transfers to buyer when the goods have been loaded on board the ship in the country of Export. Hence, shipped on board date mentioned on the clean Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - b. Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - c. Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b OF GCC Rev.06) for recognition of dispatch.
 - d. For claiming payment under clause 9.1.1 and 9.2.1 Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC Rev.06)
 - e. Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - f. Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - g. There will be no change in MRC payment.
23. Bidders to note that packing of equipment shall be sea worthy. For sea worthy packing of equipment/items, refer sea worthy packing specification document (Ref. No. PE-TS-888-100-A001) of export jobs enclosed with Enquiry (NIT).
24. CIF is not available for the subject package.
25. Inspection shall be done by BHEL/End Customer/Third party Agency (finalized by BHEL).
26. L1 bidder will have to submit BG as per format enclosed with Enquiry Letter (NIT) instead of format mentioned in GCC, Rev.06.
27. The bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud prevention policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.
28. Foreign and indigenous bidders participating through open tender will necessarily have to buy class III DSCs issued by the certifying authorities in India. Basic procedure/checklist has been uploaded on www.bhel.com for participating in future tender enquiries through e procurement.
29. Foreign Suppliers & Indian agents of foreign suppliers : Please refer our website <http://www.bhelpem.com/Tenders.aspx> for details.
30. The offers of the bidders who are on the banned list as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com.

Ashish
23/12/17



Ref. Enquiry No.: PE/PG/BIF/E-5809/2017, Dt. 23.12.2017

31. All corrigenda, addenda, amendments, time extensions, clarifications etc, to the tender will be hosted on website only. Bidders are requested to visit constantly our websites to keep themselves updated.
32. RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dtd 18.10.2017 is enclosed as Annexure-R.
33. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedules as per BHEL format enclosed with NIT :
- Acceptance of GCC, Rev.06 in conjunction with GST related corrigendum.
 - Acceptance of Special Conditions of Contract.
 - TECHNICAL Pre-Qualifying Requirement (PQR).
 - Technical Deviations and commercial deviations (if, any) as per format enclosed at Annexure-II of GCC, Rev.06. in conjunction with GST related corrigendum.
 - Along with your offers, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedules (format) duly filled in 'Quoted' or 'Q' in each column/row.
 - Separate sealed price-bid envelope mentioning Enquiry No. & Name of the project/package in BOLD LETTERS on the top of envelope.

Note : Tenderer must submit UN-PRICED Price schedule duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid.

Thanking You.

Yours faithfully,
For and on behalf of BHEL

Ashish Kumar Gupta
(Dy. Manager/PG-I/BHEL-PEM)

Enclosures :

1. Enquiry Letter with Terms & Conditions (This letter).
2. GST related corrigendum to GCC, Rev.06
3. Technical Specification for the package (Ref. No. PE-TS-421-100-M016 Rev.00).
4. Technical PQR
5. Annexure-I to Price Schedule (Prices should be quoted strictly in this format only).
6. Annexure-II to cost of withdrawal of Deviations.
7. Guidelines for Reverse Auction.
8. SCC for 2X660 MW BIFPCL MAITREE KHULNA STPP.
9. Technical Specification for Sea worthy packing for export Jobs (Ref. No. PE-TS-888-100-A001).
10. Bank Guarantee Format.
11. Format for submission of vendor credentials.
12. Annexure-R to RBI circular no. FED.CO.TRADE(EXD)/3543/05.11.001/2017-18 dtd 18.10.2017.

Ashish Kumar Gupta
Dy. Manager/PG-I, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4368761, (MOB) +91 9873412410

Regd. Office
BHEL House Siri Fort
New Delhi-110049