



JSC140/M2053

BHARAT HEAVY ELECTRICALS LTD.
(A GOVT. OF INDIA UNDERTAKING)
P.O BHEL Jhansi - 284129, INDIA
Tel.: 0510-277001/2412260 Fax: 2412120
Email : mmx@bheljhs.co.in

PURCHASE ENQUIRY

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M/s P80550 PRESS TENDER ENQUIRY
DUMMY CODE GIVEN FOR PRESS TENDER
ENQUIRIES ONLY.

JHANSI
NA FOR FOREIGN SUPPLIER INDIA
TIN NO :

PLEASE SEND YOUR BEST QUOTATION AS PER TERMS & CONDITIONS
PREPRINTED OVERLEAF AND/OR ATTACHED AND REMARK PRINTED
UNDERNEATH.

Enqr Due on: 29-11-16 TUESDAY
Close at: 13:15 Open at: 14:00
Matcat: 714001 CAPITAL ITEMS
Validity: 180 days from Technical bid opening date

IEM:
TOP: See Special Remarks

REQUIRED: TEST CERT/ GUARANTEE CERT/ INSTRUSN
BOOK

RA: RA not applicable
Eval: Item wise

Bid Type: TWO BID
Tot Item: 2

Delivery: FOR Jhansi
E-Proc: No

ITEM NO : 1
MATL CODE : JS8998200000
DESTINATION: JS

PSL QTY/UM: 4.00 NO
PO QTY /UM:

DESCRIPTION	DELIVERY	QUANTITY (PSL UM)
SUPPLY, INSTALLATION AND COMMISSIONING OF WALL MOUNTED TYPE 2 TR CAPACITY SPLIT AIR CONDITIONER (RATING OF A/C SHOULD BE NOT LESS THAN 3STAR) ALONG WITH STABILIZER AND MOUNTING BRACKET (FOR OUT DOOR UNIT). MAKE - LLOYD/ VOLTAS/SAMSUNG/LG/HITACHI/DAIKIN/ BLUE STAR/CARRIER/O'GENERAL/ VIDEOCON/VESTAR/GODREJ/ ONIDA/WIRLPOOL/ELECTROLUX ONLY. DETAILS AS PER SPECIFICATION NO-9982/R1 ENCLOSED.	JAN-17	4.00

ITEM NO : 2
MATL CODE : JS8775100000
DESTINATION: JS

PSL QTY/UM: 4.00 NO
PO QTY /UM:

DESCRIPTION	DELIVERY	QUANTITY (PSL UM)
SUPPLY, INSTALLATION & COMMISSIONING OF 1.5 SPLIT WALL MOUNTED TYPE AIR CONDITIONER. DETAILS AS PER SPECIFICATION NO-7751/R1 ENCLOSED.	JAN-17	4.00

SPECIAL REMARKS:

1. INSPECTION SHALL BE DONE AFTER RECEIPT OF MATERIAL AT OUR STORE.
2. CONTACT NOS. & e-mail SHOULD BE PROVIDED FOR AUTHORISED PERSON.
3. DETAIL TECHNICAL CATALOGUE FOR THE EQUIPMENT IS TO BE FURNISHED.
4. ANNEXURE I-V TO BE SUBMITTED OFFER DULY FILLED IN AND SIGNED.
5. VENDOR TO BE SUBMIT DULY FILLED TECHNICAL SPECIFICATION AS PER SPECIFICATION NO.9982/R1 & 7751/R1 ENCLOSED.
6. COST OF TENDER SHALL BE NIL.



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- 7-EMD SHALL BE NIL
8-CEBG SHALL BE NIL.
9-PBG SHALL BE NIL.
10-ERECTION & COMMISSIONING COST SHALL BE NIL.
11-OUR STANDARD PAYMENT TERMS WILL BE 100% AFTER 60 DAYS OF RECEIPT & ACCEPTANCE OF MATERIAL.
12-IT IS MANDATORY TO QUOTE FOR BOTH INDENT ITEM NO.-01 & ITEM NO.-02, FAILING WHICH OFFER WILL NOT BE CONSIDERED FOR EVALUATION. HOWEVER BHEL WILL HAVE RIGHT TO DECIDE FINAL ACTION ON THE ITEM NO.-01 & ITEM NO.-02 INDEPENDANTLY OF EACH OTHER. FINAL DECISION ON ITEM NO.-02 MAY BE TAKEN AT A LATER STAGE
13-ALL DOCUMENTS UPLOADED WITH ENQUIRY TO BE RETURNED WITH STAMP & SIGNED OF PARTY ALONG WITH OFFER AS A TOKEN OF ACCEPTANCE.
14-PLEASE SEND YOUR OFFER IN TWO SEPARATE ENVELOPE (TWO BID SYSTEM) AS PER DETAILS GIVEN BELOW:-
IN ENVELOPE "A"
----- PLEASE SEND YOUR TECHNICAL + COMMERCIAL OFFER EXCEPT PRICE. PLEASE INDICATE CLEARLY ON THE COVER OF ENVELOPE "TECHNICAL + COMMERCIAL OFFER" AND ENQUIRY NO. WITH DUE DATE. PLEASE ALSO SUBMIT BLANK PRICE BID I.E. WITHOUT RATES ALONG WITH THE TECHNICAL + COMMERCIAL OFFER.
IN ENVELOPE "B"
----- PLEASE INDICATE PRICE ONLY AND INDICATE CLEARLY ON THE COVER OF ENVELOPE "PRICE BID" AND ENQUIRY NO.
ENVELOPE A + B SHOULD BE SENT IN SEALED ENVELOPE ON WHICH ENQUIRY NO. AND DUE DATE IS MENTIONED ON COVER.
15-ALL THE TERMS AND CONDITION UNLESS OTHERWISE SPECIFIED ARE AS PER CAPITAL T&C REV-01 DATED 17-08-12

THE QUOTATION MUST BE SEALED AND BE SENT IN DOUBLE ENVELOPE.
THE INNER ENVELOPE SHOULD BEAR ENQUIRY NUMBER & DUE DATE AT THE TOP.

In case the bidder has not submitted PAN No, TIN No. and E-mail ID, the bidder has to submit the same along with the copy of PAN No and TIN No. Else his offer will be liable to be rejected.

If you are not in a position to quote due to any reason, you must send regret letter titled enquiry no. etc, failing which you may not be considered for sending future enquiries.

ENCLOSERS:



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FOR AND ON BEHALF OF
BHARAT HEAVY ELECTRICALS LTD

B K Manjhi
B K MANJHI

SR DY GEN MANAGER (MM)

Email:-bkmanjhi@bheljhs.co.in

***** END OF PURCHASE ENQUIRY *****

NOTE :

- * SUPPLIERS ARE REQUESTED TO INFORM US WITH VALID CERTIFICATE, IF THEY ARE REGISTERED UNDER MSMED ACT'2006. (APPLICABLE FOR INDIAN SUPPLIERS ONLY).
- * FOR SUPPLIERS SUPPLYING FROM OUTSIDE THE LOCAL AREA OF BHEL JHANSI, ENTRY TAX WILL BE APPLICABLE. SUPPLIERS SHOULD NECESSARILY INDICATE RATE OF ENTRY TAX SEPARATELY WHEREVER APPLICABLE. THEY SHOULD ALSO MENTION THE ENTRY TAX CHARGED SEPARATELY IN THE INVOICE.
- * FOR SUPPLIERS SUPPLYING FROM OUTSIDE UP, IN CASE THE OFFER IS SILENT ON ENTRY TAX, IT SHALL BE LOADED SUITABLY WITH THE APPLICABLE RATES
- * IN CASE IF THERE IS ANY DIFFERENCE BETWEEN THE 'SPECIAL REMARKS/ANNEXURES' OF THE ENQUIRY AND THE PREPRINTED TERMS & CONDITIONS (REF JSC140/M2053), THE REQUIREMENT GIVEN IN REMARKS WILL PREVAIL.



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TERMS & CONDITIONS FOR PURCHASE ENQUIRY

1. Offer must be submitted in a sealed cover. The cover should bear our enquiry number, due date of opening and name of her bidder.
2. When offer is invited in two bids, outer cover, inner cover-I (Techno Commercial bid) and inner cover -II (Price-Bid) must bear our tender no., due date and bidders name.
3. The offer should reach this office on or before 13:15 hrs. on the due date. The tender can also be dropped in the Tender Box kept at Administrative Building Gate. The tenders will be opened after 14:00 hrs. on the due date in presence of all bidders who will be present.
4. Offer should be free from overwriting or erasures. Corrections or additions, if any should be attested.
5. No enhancement of rate for whatever cause is allowed once the offer is accepted and the order is placed. Withdrawal from the quotation after it is accepted or failure to make the supply within the schedule period will entail cancellation of order, forfeiture of earnest money if any and/or imposition of risk & cost purchase.
6. Material offered should be of required quality and conforming strictly to our specification/drawings or to the specifications in the drawings. Any deviation must be clearly stated in the offer with particular clause/detail in our specification/drawing from which deviation is quoted. All required documents/details e.g. QA Plan, type TCs, drawing and date sheet etc. must be submitted along with the offer.
7. Irrespective of whether it is mentioned in our specification, all machines/equipments are required to be calibrated in metric units and certificates "must be issued where applicable".
8. Work test certificates/Inspection certificates/guarantee certificate/compliance certificate, etc. will be required to be submitted along with supplies in case an order is placed.
9. In case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 24 months from the date of dispatch or 18 months from the date of commissioning whichever is earlier and certificate must be issued to this effect. Necessary instruction booklets for operation and maintenance are to be sent with supply where applicable.
10. Sample must be submitted where specified so as to reach us on or before the due date of tender.
11. Required lead time for affecting supplies along with available capacity should be indicated in the offer.
12. Failure to supply by the time specified on the order will make the supplier liable to pay unconditional penalty of ½% of the prices of goods in arrear per week subject to a maximum of 10% of the order value unless agreed otherwise.
13. The quantities for each item to be purchased may vary from the tendered quantity according to our actual requirement at the time of placing orders.
14. **PAYMENT TERMS:**
 - i) Our standard terms of payment is 100% payment after 60 days of acceptance of material at our works. In no case, interest for over due period will be borne by BHEL. Advance or LC payment terms shall generally not be considered and offers received with other than our standard terms of payment can be bypassed (except SIDBI discounting facility will be accepted for suppliers to whom this facility has been granted).
 - ii) The bidders who are covered under MSMED Act- 2006 & quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment. MSE suppliers can avail intended benefit only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (5 years from the date of issue of acknowledgement in EM II) or a valid NSIC certificate or EM II certificate along with



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attested copy of a CA certificate (Format enclosed at Annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bids at par with other bidders. No benefit shall be applicable for this enquiry if deficiency in the above required documents are not submitted before price bid opening. If tender has to be submitted through e-procurement portal then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a gazette officer.

15. Bharat Heavy Electricals Ltd. Does not bind itself to accept the lowest of any tender but reserves to itself the right to accept or reject all or a part of any tender at its discretion following BHEL Purchase Policy & government guidelines.

16. In all cases of disputes, the matter shall be referred for arbitration. The arbitrator shall be nominated by the Unit Head, Bharat Heavy Electricals Ltd., Jhansi or any other officer nominated by him. The award of arbitrator shall be final and binding on both the parties.

17. In case of any suit or other legal proceedings under or relating to this tender, the courts at Jhansi shall have full, jurisdiction.

18. Total delivered cost at BHEL Jhansi Railway siding/Works shall be the criterion for deciding the tender.

19. Unless otherwise specified, offer should be on ex-works basis with freight & insurance to be borne by BHEL.

20. Your quotation against this enquiry must be valid for ordering upto minimum of 90 days from the date of tender opening.

21. The offer of the bidders who are on the banned list as also the offer of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com. Likewise, the offers of those bidder(s) will not be considered if the business dealings have been suspended (under hold / delisting) by BHEL, Jhansi with the bidder(s) during the given period.

22. ADDITIONAL FOR INDIAN SUPPLIERS:

i) If any material is booked to selves or if it is not consigned to BHEL Jhansi, any warpage or demurrage occurring from these shall be to the account of supplier. In case of road transport, material shall be booked only through our rate contract transporters mentioned in the purchase order.

ii) Where there is provision for payment of Sales Tax extra, it will be paid only if the registration number both under State Sales Tax and Central Sales Tax are specifically mentioned on the bill/invoice. Your Sales Tax Registration number should be mentioned in the offer positively.

iii) Excise duty Gate Pass will be required in original. Applicable taxes & duties must be included in the offer.

23. ADDITIONAL FOR FOREIGN SUPPLIER:

i) For documentation and correspondence language shall be English only.

ii) Rates quoted should be on FOB basis. All dispatches are to be made by sea by IPBC conference vessels only unless otherwise stated in purchase order.

iii) Agency commission, if any, will be paid out of the FOB value after receipt & acceptance of material at BHEL Jhansi in Indian Rupees. TT buying exchange rate prevailing on the tender opening date or the letter of credit date or date of purchase order whichever is lowest will be considered for calculating the agency commission.

iv) The rates quoted should be inclusive of charges of packing and delivery of material upto the port of shipment on FOB terms. The material is required to be packed suitably in all respects considering the peculiarity of the material for normal transport by Sea/air and subsequently by Rail/Road in India suitably protected against the effect of tropical



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salt laden atmosphere in the event of consignment being delayed at Indian Ports before outward clearance. You should also furnish details of shipping specification, sizes, volume, weight, number of cases etc. When articles are packed with packing material of plant origin, phytosanitary certificate will be required.

v) Our standard terms of payment is 100% payment through bank against dispatch documents or 100% through sight irrevocable & unconfirmed letter of credit.

24. DEALING WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

i) BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign supplier desires to avail of the services of an Indian Agent, then the foreign supplier should ensure compliance to regulatory guidelines which require mandatory submission of an Agency Agreement.

ii) It shall be incumbent on the Indian Agent and the foreign principal to adhere to the guidelines of the Government of India, issued from time to time.

iii) The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian Agent and their mutual interest in the business. All the services to be rendered by the agent / associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier / Indian Agent. Any payment, which the agent or associate, receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the agreement and made explicit in order to ensure compliance to laws of country.

iv) Any agency commission to be paid by BHEL to the Indian Agent shall be in Indian Currency only.

v) Tax deduction at source is applicable to the agency commission paid to the Indian Agent as per the prevailing rules.

vi) In the absence of any agency agreement, BHEL shall not deal with any Indian agent (authorized representative / associate / consultant, or by whatever name called) and shall deal directly with the foreign principal only for all correspondence and business purposes.

25. Benefits earmarked for Purchase from Micro & Small Enterprises (MSEs) - Indigenous Purchase

i) MSE suppliers who are registered by bodies like MSMED, NSIC & DIC specified by Ministry of Micro, Small and Medium Enterprises (MoMSME) can avail the intended benefits only if they submit along with the offer, relevant documents including valid certificate as mentioned in "Format for Supplier MSME Status" on Supplier Information Portal of BHEL, Jhansi. In case the valid MSE registration of the bidder is already updated in SDC records of BHEL, Jhansi, it may not submit the details again.

ii) Tenders to MSE suppliers shall be issued free of cost & no EMD wherever called for will be insisted upon. Such MSE bidders shall submit along with bid, relevant documents including valid certificate. Date to be reckoned for determining the deemed validity will be the date of bid opening (Part-I in case of two part bid). Non-submission of such document will lead to consideration of their bid, at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted Officer.

iii) In tender, participating MSEs quoting price within price band of L1 (on total cost to BHEL) +15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a MSE and such MSE shall be allowed to supply up to 20% of total tendered value. In case of more than one such MSE within price band of L1 (on total cost to BHEL) +15%, the supply shall be shared proportionately (to tendered quantity, as per their tender ranking of the bidders and also their SC/ST status). However, if there are more than one MSE vendor at the same



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price level, then the quantity shall be distributed equally. A quantum of 4% out of 20% quantity, so earmarked, will be reserved for MSE's owned by SC / ST entrepreneurs who submit their bid with relevant documents. However, such distribution shall be subject to the tender requirement in terms of Customer approval of vendors, divisibility of quantity etc. While all efforts shall be made to ensure compliance to the stated distribution, the decision of BHEL in distribution stated in this clause shall be binding on all bidders. The above distribution is not applicable (a) where L1 vendor is MSE vendor and minimum 20 share is assured to the L1 bidder in the tender, or (b) where the MSE bidders qualified for distribution as per 'manner of splitting' clause in NIT already cater to 20% share in the tendered load.

iv) If an enterprise falling under any of the three categories as defined in the MSME Act graduates to a higher category from its original category or beyond the purview of the Act, it shall continue to avail all non-tax benefits of its original category notified by the Ministry of Micro, Small and Medium Enterprise for a period of three years from the date of such graduation to the higher category. It shall be obligatory on part of the bidders to inform BHEL of their upgraded status by providing the date of upgradation.

v) In case it comes to notice that the bidder is found responsible for misconducts like, having submitted fake/false/forged documents/ certificates, has misrepresented the facts, has wilfully suppressed the facts, has resorted to unethical/ illegal means, etc., action shall be initiated against such bidders as per the extant guidelines of the Company for suspension of business dealings.

26. Please also refer to our tender for any other terms and conditions.



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