



JSC140/M2053

BHARAT HEAVY ELECTRICALS LTD.
(A GOVT. OF INDIA UNDERTAKING)
P.O BHEL Jhansi - 284129, INDIA
Tel.:0510-277001/2412260 Fax: 2412120
Email : mmx@bheljhs.co.in

PURCHASE ENQUIRY

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OUR ABOVE ENQUIRY OF PREVIOUS REV & DATE IS AMENDED WITH
FOLLOWING CHANGED / ADDED ITEMS.

Enq Due on:01-09-20 TUESDAY

Close at:13:15 Open at:14:00

Matcat:511001 STEAM COAL (BY ROAD)

Validity:120 days from Technical bid opening date

IEM:Arun Chandra Verma & Virendra Bahadur Singh

TOP:See Special Remarks

RA:BHEL reserves the right to conduct RA

Est. Value:Item wise

Bid Type: TWO BID

Tot Item: 1

Delivery:FOR BHEL Jh

E-Proc: No

REQUIRED: CONFORMANCE CERT/ SEE REMARKS

ITEM NO : 1
MATL CODE : JS8066302010
DESTINATION: JS

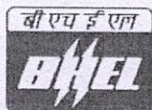
PSL QTY/UM: 24000000.00 KG

PO QTY /UM:

DESCRIPTION	DELIVERY	QUANTITY (PSL UM)
STEAM COAL,	AUG-20	1000000.00
GRADE 'B' AS PER M/S	SEP-20	1000000.00
COAL INDIA STANDARD AND CONFORMING	OCT-20	1000000.00
TO IS :770-1977 FOR OUR FBC BOILER.	NOV-20	1000000.00
USEFUL HEAT VALUE:	DEC-20	1000000.00
5600-6200 KCAL/KG.	JAN-21	1000000.00
GROSS CALORIFIC VALUE:	FEB-21	1000000.00
6049-6454 KCAL/KG	MAR-21	1000000.00
(AT 5% MOISTURE LEVEL)	APR-21	1000000.00
SIZE: 20 MM X 40 MM AND NOT MORE	MAY-21	1000000.00
THAN 25% PASSING THROUGH 8 MM MESH.	JUN-21	1000000.00
ASH+MOISTURE CONTENT: 19.6-23.8%	JUL-21	1000000.00
(AT 60% RH AND 40 DEG CELCIUS).	AUG-21	1000000.00
	SEP-21	1000000.00
	OCT-21	1000000.00
	NOV-21	1000000.00
	DEC-21	1000000.00
	JAN-22	1000000.00
	FEB-22	1000000.00
	MAR-22	1000000.00
	APR-22	1000000.00
	MAY-22	1000000.00
	JUN-22	1000000.00
	JUL-22	1000000.00

SPECIAL REMARKS:

- REV-1 IS FIRST ISSUE.
 - REV-0 NOT ISSUED.
- 1) GENERAL: OFFLINE TENDERS ARE INVITED IN TWO BID SYSTEM FOR TWO YEARS TCMOU FOR SUPPLY OF STEAM COALAS PER SPECIFICATIONS MENTIONED IN ENQUIRY. THE SUPPLIES AGAINST THIS TCMOU ENQUIRY SHALL BE SUBJECT TO OUR GENERAL TERMS AND CONDITIONS OF ENQUIRY AND PO. IN ADDITION, THE TERMS AND CONDITIONS GIVEN UNDER THIS ANNEXURE SHALL SPECIFICALLY APPLY TO THIS ENQUIRY.
LOT WISE QUANTITY AND DELIVERY SCHEDULE INDICATED IN THE ENQUIRY SHEET IS TENTATIVE. ACTUAL PROCUREMENT WILL BE CARRIED OUT PROGRESSIVELY AS PER REQUIREMENT OF BHEL AGAINST THE TCMOU.
 - 2) TECHNO-COMMERCIAL MOU (TCMOU) CONDITIONS:
 - ONCE FINALIZED, TECHNO-COMMERCIAL MOU (TCMOU) SHALL BE VALID FOR 2



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YEARS FROM THE DATE OF APPROVAL FOR ORDERING AND FOR FURTHER 3 MONTHS FOR DELIVERIES.

- WE CAN EXTEND TECHNO-COMMERCIAL MOU FOR FURTHER 3 MONTHS WITH MUTUAL CONSENT.
 - PRICE BID IS BEING CALLED FOR 6000000 KG (I.E. 6000 MT) QUANTITY OF STEAM COAL WITH THIS TENDER. FOR REMAINING QUANTITY, BHEL WILL CALL PRICE BIDS SUBSEQUENTLY WITHIN A SPAN OF 2 YEARS FROM THE VENDORS WITH WHOM TECHNO-COMMERCIAL MOU WILL BE DONE.
 - THE TENDER DOCUMENTS SHALL BE MADE AVAILABLE ON SUPPLIER INFORMATION PORTAL OF BHEL JHANSI UNDER HEADING "OPEN ENDED TCMOU" AFTER FINALISATION OF TCMOU. IF ANY VENDOR WANTS TO SUPPLY STEAM COAL TO BHEL JHANSI UNDER THIS TECHNO-COMMERCIAL MOU, THEY CAN SUBMIT THEIR OFFER PROVIDED THAT ALL TERMS & CONDITION OF THIS TCMOU ARE ACCEPTED IN TOTO AND NO DEVIATION SHALL BE ACCEPTABLE. BASED ON THEIR OFFER TCMOU WILL BE ENTERED WITH SUCCESSFUL VENDORS. THUS THIS BECOMES A CASE OF AN OPEN ENDED TCMOU.
 - PRICE BIDS FOR SUBSEQUENT LOTS SHALL BE CALLED ONLY FROM THOSE VENDORS WITH WHOM BHEL HAS ENTERED IN TCMOU ON THE DATE OF CALLING PRICE BIDS.
- 3) PROCEDURE FOR BID SUBMISSION: OFFLINE OFFER SHALL BE SUBMITTED BY THE BIDDERS THROUGH IN TWO-PART BID SYSTEM.

PART-1 (TECHNO-COMMERCIAL BID):

- PART-I OF THE BID SHALL CONTAIN COMPLETE TECHNO-COMMERCIAL OFFER.
- DULY FILLED AND SIGNED COPY OF ANNEXURE-I, II, III, IV & V OF ENQUIRY.
- DULY SIGNED & SEALED COPY OF PQR (ANNEXURE-III) WITH AUTHENTICATED COPY OF ALL SUPPORTING DOCUMENTS.
- DULY SEALED AND SIGNED COPY OF REV-3 OF GENERAL TERMS AND CONDITIONS(GTC) OF ENQUIRY.
- DULY SIGNED AND STAMPED COPY OF INTEGRITY PACT (ANNEXURE-IV).
- DULY SIGNED COPY OF BLANK PRICE BID (ANNEXURE-V).

TENDER DOCUMENT, PQR, GTC AND SUPPORTING DOCUMENTS TO FULFIL QUALIFYING REQUIREMENT SHOULD BE SUBMITTED WITH PART-1 OF BID. BEFORE SUBMITTING DOCUMENTS, VISIBILITY AND LEGIBILITY OF THE DOCUMENT MUST BE ENSURED.

ANY DEVIATION FROM TECHNO-COMMERCIAL TERMS AND CONDITIONS OF THE ENQUIRY ARE NORMALLY NOT ACCEPTABLE AND OFFER OF THE BIDDER IS LIABLE FOR REJECTION IN CASE OF ANY DEVIATION.

PART-2 (PRICE BID):

PRICE BIDS SHALL BE SUBMITTED BY BIDDERS IN PRICE BID (ANNEXURE-VI) FORMAT WITH PART-2 OF BID. PRICE BID TO BE SUBMITTED WITHOUT ADDITION OF ANY OTHER TERMS & CONDITIONS AND IF THE PRICE BID IS FOUND TO BE CONDITIONAL (E.G. MINIMUM ORDER QUANTITY, SLAB RATE, DISCOUNT FOR QUANTITY, DIFFERENT TERMS OF PAYMENT ETC.), BHEL HAS FULL RIGHT BYPASS THE OFFER. IN PRICE BID FORMAT, BASIC RATE TO BE SUBMITTED FOR 6000000 KG (I.E. 6000 MT) QUANTITY OF COAL ON FOR BHEL JHANSI BASIS.

- ALTERNATIVELY (REVERSE AUCTION): BHEL SHALL BE RESORTING TO REVERSE AUCTION (RA) (GUIDELINES AS AVAILABLE ON WWW.BHEL.COM) FOR THIS TENDER. RA SHALL BE CONDUCTED AMONG ALL THE TECHNO-COMMERCIALY QUALIFIED BIDDERS. PRICE BIDS OF ALL TECHNO-COMMERCIALY QUALIFIED BIDDERS SHALL BE OPENED AND SAME SHALL BE CONSIDERED AS INITIAL BIDS OF BIDDERS IN RA. INCASE ANY BIDDER(S) DO(ES) NOT PARTICIPATE IN ONLINE REVERSE AUCTION, THEIR SEALED ENVELOPE PRICE BID ALONG WITH APPLICABLE LOADING, IF ANY, SHALL BE CONSIDERED FOR RANKING.
- 4) THE BIDDER IS INFORMED THAT THE REV-3 OF GENERAL TERMS & CONDITIONS OF ENQUIRY, WHICH ARE UPLOAD AT [HTTPS://JHS.BHEL.COM/APPS/SIP/INDEX.PHP](https://jhs.bhel.com/apps/sip/index.php), ARE TO BE READ BY THE BIDDER BEFORE THE SUBMITTING QUOTE IN THE ENQUIRY. BHEL SHALL CONSTRUCE THE PARTICIPANT BY THE BIDDER IN THE ENQUIRY ASACCEPTANCE TO THE GENERAL TERMS & CONDITIONS OF THE



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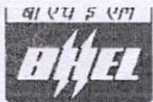
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ENQUIRY.

- 5) PRE-QUALIFICATION CRITERIA: PQR CRITERIA SHALL BE AS PER ANNEXURE-III. OFFERS OF ONLY THOSE BIDDERS WILL BE CONSIDERED WHO WILL MEET THE REQUIREMENT OF QUALIFYING CRITERIA (PQR). ANY DEVIATION FROM THE PQR SHALL BE LIABLE FOR REJECTION.
- 6) SECURITY DEPOSIT AGAINST TCMOU: BIDDER MUST FURNISH A SECURITY DEPOSIT OF RS.20,000 AGAINST TCMOU ALONG WITH THE TECHNO-COMMERCIAL BID IN FAVOUR OF 'BHARAT HEAVY ELECTRICALS LIMITED? THROUGH NEFT / RTGS INTO A/C OF BHEL JHANSI HAVING DETAILS AS UNDER:
BANK NAME: SBI
A/C NO.: 10670828866
IFS CODE: SBIN0003807
A/C HOLDER NAME: BHARAT HEAVY ELECTRICALS LIMITED
RECEIPT REFERENCE TO BE ENCLOSED. FURTHER, AN EMAIL OF FUND REMITTED IN BHEL ACCOUNT IS TO BE SENT TO EMAIL IDS: RLCH@BHEL.IN, ARUNVERMA@BHEL.IN, JITENDRA.YADAV@BHEL.IN & HEDA@BHEL.IN.
THIS SECURITY DEPOSIT SHALL REMAIN VALID FOR 2 YEARS FROM THE DATE OF FINALISATION OF TCMOU. THIS SECURITY DEPOSIT WILL BE FORFEITED, IF THE SUCCESSFUL BIDDER / VENDOR WITH WHOM TCMOU HAS BEEN FINALISED, REFUSES TO SUBMIT PRICE BIDS FOR SUBSEQUENT LOTS. SECURITY DEPOSIT SHALL BE REFUNDED FOR UNSUCCESSFUL BIDDERS. THIS SECURITY DEPOSIT SHALL NOT CARRY ANY INTEREST. OFFERS RECEIVED WITHOUT SECURITY DEPOSIT SHALL NOT BE CONSIDERED.
- 7) DISTRIBUTION FOR PRICE BID QUANTITY: ORDERING OF QUANTITY FOR WHICH PRICE BID HAS BEEN INVITED SHALL BE SPLIT IN THE RATIO OF 70:30.
- 8) QUANTITY TOLERANCE: QUANTITY TOLERANCE OF +/- 5% IS ALLOWED. NO REGULARIZATION FOR QUANTITY SHALL BE DONE IN PO, IF EXCESS QUANTITY IS SUPPLIED BEYOND THE PLUS 5% OF TOTAL PO QUANTITY. NO PAYMENT SHALL BE RELEASED FOR ANY QUANTITY SUPPLIED IN EXCESS OF 5%.
- 9) DELIVERY PERIOD: QUOTED DELIVERY PERIOD SHOULD NOT BE MORE THAN 8 WEEKS FROM THE DATE OF LOI / PO. THEREAFTER MONTHLY SUPPLY SHALL BE AS PER REQUIREMENT OF BHEL AND LIMITED TO THE MONTHLY SUPPLY CAPACITY OF SUPPLIER.
- 10) UNLOADING OF COAL AT BHEL JHANSI: UNLOADING OF COAL AT BHEL JHANSI IS TO BE ARRANGED BY VENDOR. VENDOR HAS TO QUOTE BASIC COST OF COAL INCLUSIVE OF CHARGES OF UNLOADING OF COAL AT BHEL JHANSI. IN SUCH CASES BHEL WILL FACILITATE VENDORS TO TAKE PERMISSION FROM CISF AT BHEL, JHANSI IN ADVANCE ON ARRIVAL OF TRUCK FOR THE LABOUR BY NAME.
- 11) DELIVERY TERMS: RATES TO BE QUOTED ON FOR BHEL JHANSI BASIS INCLUDING FREIGHT, UNLOADING, INSURANCE, PACKING, FORWARDING ETC. IN BIDDER ACCOUNT.
- 12) VALIDITY OF TCMOU: TCMOU SHALL BE VALID FOR TWO YEARS FOR ORDERING AND SUPPLY UP TO THREE MONTHS THEREAFTER.
- 13) SHORT CLOSURE OF TCMOU: BHEL SHALL RESERVE THE RIGHT TO SHORT CLOSE THE TCMOU AT ANY TIME DUE TO SUDDEN SLUMP IN MARKET PRICES, POOR PERFORMANCE RATING, AND QUALITY RELATED ISSUES OR DIMINISHING OF DEMAND.
- 14) WEIGHT OF CONSIGNMENT: DELIVERY OF COAL TO BE MADE BY TRUCKS WEIGHING NOT MORE THAN 40 MT IN FULLY LOADED CONDITION (I.E. WEIGHT OF (TRUCK + COAL) SHOULD NOT EXCEED 40 MT). OUR WEIGHING CAPACITY IS ONLY UP TO 40 MT. IF WEIGHT OF ANY TRUCK IS MORE THAN 40 MT, BHEL HAS TO DEPUTE A PERSON FOR WITNESS THE WEIGHING PROCESS, THIS RESULTS IN DELAY / DETENTION OF TRUCKS. ON EACH VIOLATION OF ABOVE CONDITIONS (GROSS WEIGHT MORE THAN 40 MT), RS.5000/TRUCK SHALL BE DEDUCTED FROM SUPPLIER BILLS.
PLEASE NOTE THAT EACH TRUCK SHALL BE INSPECTED AT BHEL JHANSI FOR PRESENCE OF ANY UNDESIRE SUBSTANCES LIKE DUST, MOISTURE, STONE, SLATE, ETC. AND AS PER IS NORMS. UNSATISFACTORY CONSIGNMENT MAY BE REJECTED WITHOUT FURTHER ANALYSIS.

THE QUOTATION MUST BE SEALED AND BE SENT IN DOUBLE ENVELOPE.
THE INNER ENVELOPE SHOULD BEAR ENQUIRY NUMBER & DUE DATE AT THE TOP.



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In case the bidder has not submitted PAN No, TIN No. and E-mail ID, the bidder has to submit the same along with the copy of PAN No and TIN No. Else his offer will be liable to be rejected.

If you are not in a position to quote due to any reason, you must send regret letter titled enquiry no. etc, failing which you may not be considered for sending future enquiries.

ENCLOSERS:

FOR AND ON BEHALF OF
BHARAT HEAVY ELECTRICALS LTD

RAHUL
DY MANAGER (CMM)
Email:-rlch@bhel.in

4-8-20

***** END OF PURCHASE ENQUIRY *****

NOTE :

- * THE BIDDER IS INFORMED THAT THE GENERAL TERMS & CONDITIONS OF ENQUIRY (JHS 2055A Rev 02) WHICH ARE UPLOADED AT <https://www.bheljhs.co.in/apps/sip/index.php> AT (TERMS & CONDITION -> FOR ENQUIRY) LINK, ARE TO BE READ BY THE BIDDER BEFORE SUBMITTING QUOTE IN THE ENQUIRY. BHEL SHALL CONSTRUCE THE PARTICIPATION BY THE BIDDER IN ENQUIRY AS ACCEPTANCE TO THE GENERAL TERMS AND CONDITIONS OF ENQUIRY.
- * SUPPLIERS ARE REQUESTED TO INFORM US WITH VALID CERTIFICATE, IF THEY ARE REGISTERED UNDER MSMED ACT'2006. (APPLICABLE FOR INDIAN SUPPLIERS ONLY).
- * FOR SUPPLIERS SUPPLYING FROM OUTSIDE THE LOCAL AREA OF BHEL JHANSI, ENTRY TAX WILL BE APPLICABLE. SUPPLIERS SHOULD NECESSARILY INDICATE RATE OF ENTRY TAX SEPARATELY WHEREVER APPLICABLE. THEY SHOULD ALSO MENTION THE ENTRY TAX CHARGED SEPARATELY IN THE INVOICE.
- * FOR SUPPLIERS SUPPLYING FROM OUTSIDE UP, IN CASE THE OFFER IS SILENT ON ENTRY TAX, IT SHALL BE LOADED SUITABLY WITH THE APPLICABLE RATES
- * IN CASE IF THERE IS ANY DIFFERENCE BETWEEN THE 'SPECIAL REMARKS/ANNEXURES' OF THE ENQUIRY AND THE PREPRINTED TERMS & CONDITIONS (REF JSC140/M2053), THE REQUIREMENT GIVEN IN REMARKS WILL PREVAIL.