



Bharat Heavy Electricals Limited

(A Govt. of India Undertaking)

Power Sector – Eastern Region

Plot No. 9/1, Block-DJ, Sector-II, Salt Lake,
Kolkata – 700 091

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Web : www.jantermanter.com

E-Tender document no: PSER:PUR:PMX:296(I):61

Dated : 8/9/2016

SUB: E-TENDER DOCUMENT FOR SUPPLY OF PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991, TO 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA (1200MT +/- 30%) ON F.O.R. SITE BASIS.

SEALED OFFERS ARE INVITED FROM REPUTED & EXPERIENCED BIDDERS (MEETING PRE-QUALIFICATION CRITERIA AS MENTIONED) THROUGH E-PROCUREMENT PORTAL <https://bheleps.buyjunction.in> ONLY BY THE UNDERSIGNED ON BEHALF OF BHARAT HEAVY ELECTRICALS LIMITED FOR **SUPPLY OF PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991, TO 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA (1200MT +/- 30%) ON F.O.R. SITE BASIS.**

BHEL is procuring this cement on behalf of their customer and the same shall be resold to them.

Please find enclosed tender documents as per following details:

Tender document no: **PSER:PUR:PMX:296(I):61** Dated : **8/9/2016**

Comprising of following:

Part – A	PRE-QUALIFICATION CRITERIA
Part – B	General Conditions of contract (GCC)
Part – C	Special Conditions of Contract (SCC)
Part – D	Terms & Conditions of Reverse Auction
Part – E	No Deviation Certificate
Part – F	Price Schedule

Last date of submission of offer 19/9/2016 (16-00 Hrs).

(Techno-commercial offer shall be opened on 19/9/2016 at 16.30 Hours)

- 1.0 *This is an E-tender floated online through our E-Procurement Site <https://bheleps.buyjunction.in>. The bidder should respond by submitting their offer online only in our e-Procurement platform at <https://bheleps.buyjunction.in>. Offers are invited in two-parts only. No Hard copy bid or bids through email/ fax shall be accepted. Bids are invited in two parts & shall be submitted as described below:*

OFFER DESCRIPTION	DOCUMENTS TO BE UPLOADED & MODALITY OF UPLOADING
TECHNICAL OFFER	1.Scanned copy of Covering letter of offer (To be attached in Attachment section) 2. Copy of Entire tender documents digitally signed & stamped in each page by authorized representative of the bidder except price bid (To be attached in Attachment section). 3. Scanned copy of Techno-Commercial Offer (To be attached in Attachment section) 4.Duly filled all annexures except price & unpriced format (To be attached in Attachment

	section). 5. Copy of records notes of Pre Bid Conference, if applicable/ pre-bid MOM. (To be attached in Attachment section) 6. Copy of Tender change notice (TCN), if applicable (To be attached in Attachment section) 7. All supporting documents/ Annexures etc as applicable (To be attached in Attachment section). 8. No deviation certificate in bidders letterhead as per format given in Part –F (To be attached in Attachment section). 9. Integrity Pact Agreement (Duly signed by the authorized signatory) (To be attached & uploaded in Attachment section).
PRE-QUALIFICATION PART	9. Pre-qualifying documents with all credentials as per PART-B. (To be attached in PQ Attachment section)
UNPRICED PRICE BID	10. Price schedule –Unpriced but mentioning only quoted / unquoted against each item as per Annexure-I & II. (To be attached in Unpriced bid Attachment section)
PRICE BID	11. Duly filled in Price Schedule as per Annexure-I & II. (To be attached in price bid Attachment section) Any other document uploaded in the price bid, apart from Annexure-I & II, as per tender format, shall not be taken into cognizance for evaluation of offer.

SPECIAL NOTE:

- A)** Offer & documents submitted with the offer shall be signed and stamped in each page by authorized representative of the bidder. No overwriting/correction in tender documents by bidders shall be allowed.
- B)** All documents / Annexures submitted with the offer shall be properly annexed, uploaded and placed in respective places of the offer as per enclosure list mentioned in the covering letter. BHEL shall not be responsible for any missing documents.
- 3.0 BHEL reserves the right to accept or reject any or all offer without assigning any reasons thereof. BHEL also reserve the right to cancel the offer wholly or partly without assigning any reason thereof. BHEL also reserve the right to split the job. BHEL also reserve the right to reject the bidder with unsatisfactory past performance in the execution of a contract. BHEL's decision in this regard shall be final & binding.
- 4.0 **BHEL reserves the right to split the order between L1 and other qualified bidders excluding the H1 (except in the case of two qualified bidders) bidder. Splitting shall be on around 60:40 basis after getting L2/L3/L4 but except H1(except in the case of two qualified bidders) bidders acceptance of the counter offered L1 price. Sequence of counter offer shall be as per their respective ranking.**
- 5.0 You are free to visit the site and study the prevailing site condition including law & order etc. before quoting.
- 6.0 BHEL may decide holding pre-bid conference [PBC] with bidders. On such communication from BHEL, the bidder shall ensure participation for the same at the appointed time, date and place as may be decided by BHEL.

- 7.0 In case of absence of any queries from bidder(s), their quoted price will be PRESUMED to be final and complete with reference to the tender documents (including TCNs, clarifications, corrigendum issued by BHEL, if any). Bidders are requested to study the tender documents in detail and prepare their queries/clarifications accordingly. All such queries / clarifications shall be cleared/replied by BHEL. Such clarification letters, corrigendum and/or Tender change notes (TCNs), if issued by BHEL, shall form part of tender document.
- 8.0 In the event of any conflict between requirement of any clause of this specification/ documents /drawings /data sheets etc or requirements of different codes/ standards specified/ contradictions between any two clauses of tender document, the same to be brought to the knowledge of BHEL by bidders in writing for clarification before due date of seeking clarification, otherwise, more stringent requirement as may be interpreted by BHEL shall prevail and shall be binding on you . Any typing error/missing pages/ other clerical errors in the tender documents, noticed by you must be pointed out before submission of offer, or else, BHEL'S interpretation shall prevail & binding on you.
- 9.0 **Offers satisfying the Pre-Q criteria and Techno Commercial conditions will be sent for Customer's acceptance and will be considered for further processing based on their approval.**
- 10.0 For any clarification on the tender document, you may seek the same in writing within **16/9/2016**, from the office of the undersigned which will be clarified to all the bidders. BHEL shall not be responsible for receipt of queries after due date of seeking clarification due to postal delay, and receipt of any query after due date shall not be entertained.
- 11.0 While BHEL reserves the right to open the price bid of the offers in camera. The date & time of Price Bid opening shall be intimated to the bidders in case BHEL decides it to be 'Public opening' and in such a case, one authorized representative of the bidder, who may like to attend, shall be allowed.
- 12.0 BHEL reserves the right to go for REVERSE AUCTIONING (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. As bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.**

In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue. Information and General Terms and conditions of RA is attached in PART-D.

Reverse Auction is the type of auction typically conducted to buy goods / items over Internet in which the lowest price bidder wins. In case, the bidders are willing to know further details about the methodology, they may please contact AGM / PUR or AGM / IT, BHEL, Kolkata.

However, if reverse auction process is not adopted or is unsuccessful as defined in the RA rules/procedures, or for whatsoever reason, then the sealed 'PRICE BIDS' will be opened for deciding the successful bidder. BHEL's decision in this regard will be final and binding on bidder.

Bidders are requested to note that the accepted / agreed tender terms (technical, commercial or on Reverse Auction) in their original offer can not be altered / withdrawn by their own during the processing of tender

13.0 The Bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL management about any fraud or suspected fraud as soon as it comes to their notice.

14.0 The offers of the bidders who are on the banned list as also the offer of the bidders, who engages the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL web site www.bhel.com

15.0 The bidder may have to produce original document for verification if so decided by BHEL.

16.0 Suspension of Business dealings: BHEL reserves the right to take action against contractors who fail to perform or indulge in malpractices, by suspending business dealings with them as detailed in Annexure-A.

17.0 "MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed at Annexure -B where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted officer."

Any Bidder falling under MSME category, shall furnish the following details & submit documentary evidence/Govt. Certificate etc. in support of the same along with their techno-commercial offer

Type under MSME	SC/ST owned	Others
Micro		
Small		
Medium		

Note: - If the bidder does not furnish the above, offer shall be processed construing that the bidder is not falling under MSME category.

18.0 **Order of Precedence: In the event of any ambiguity or conflict between the Tender Documents, the order of precedence shall be in the order below:**

Order of Precedence: In the event of any ambiguity or conflict between the Tender Documents, the order of precedence shall be in the order below:

- i) Amendments/Clarifications/Corrigenda/Errata etc. issued in respect of the tender documents by BHEL.
- ii) Notice Inviting Tender (NIT)
- iii) Price SCHEDULE – (Part-F)
- iv) Special Conditions of Contract (SCC) – (Part-C)
- v) General Conditions of Contract (GCC) — (Part-B)

All the bidders are requested to note that all the errata / technical clarifications / corrigendum / extension etc. shall be published in website www.jantermanter.com , www.bhel.com & <http://eprocure.gov.in> . As such, all the bidders are requested to be in continuous touch with these websites.

19.0 Complete offer to be addressed to, SR. ENGINEER/PURCHASE OR AGM /PURCHASE, BHARAT HEAVY ELECTRICALS LIMITED, POWER SECTOR – EASTERN REGION, PLOT NO.9/1, BLOCK-DJ, SECTOR-II, SALT LAKE, KOLKATA-700091 clearly mentioning the Tender No. along with latest due date of offer submission.

BHEL RESERVES THE RIGHT TO ACCEPT/REJECT ANY OR ALL THE BIDS WITHOUT ASSIGNING ANY REASON THEREOF. RESPONSIBILITY OF POSTAL/COURIER DELAY SHALL NOT REST WITH BHEL.

for BHARAT HEAVY ELECTRICALS LTD

SR. ENGINEER (PURCHASE)

Agency	Contact Details
BHEL, PSER, Kolkata	Address DJ-9/1, Sector – II, Salt Lake, Kolkata – 700 091
	Phone no 033-23398222
	FAX no 033-23211960
	E-mail gargi@bhelpser.co.in
MJUNCTION for Training & eprocurement assistance	For e-procurement assistance & training, bidders may contact <i>MJUNCTION helpdesk phone no. 033-66011717 between 9:30 am till 5:30 pm. Also refer to contact nos. mentioned in their website.</i>

Enclosure

- 01. Part: A: Pre qualifying Criteria.
- 02. ANNEXURE-A: Suspension of business dealing with Suppliers
- 03. ANNEXURE-B: Certificate by Chartered Accountant
- 04. Declaration for relation in BHEL
- 05. Format for seeking clarification
- 06. Integrity Pact Agreement format.(Separate)
- 07. Tender documents as per this NIT

PART-A**PRE-QUALIFICATION CRITERIA FOR PPC AS PER IS:1489 PART-1, 1991.**

- 1) THE BIDDER SHOULD BE MANUFACTURER OF **PORTLAND POZOLLANA CEMENT (PPC AS PER IS :1489 PART-I)**,
- 2) THE BIDDER SHOULD HAVE INTEGRATED CEMENT PLANT IN INDIA WITH CLINKERISATION FACILITY AND HAVE AN ANNUAL CEMENT PRODUCTION CAPACITY OF **3,00,000 MT** (MINIMUM)
- 3) THE BIDDER SHOULD HAVE PREVIOUS EXPERIENCE OF SUPPLYING CEMENT (**PPC AS PER IS:1489 PART-I**) AT POWER PLANT OR ANY OTHER INFRASTRUCTURE PROJECT OR ANY OTHER INDUSTRY IN LAST THREE YEARS AS ON DATE OF SUBMISSION OF TENDER.

BIDDER SHALL HAVE TO SUBMIT PURCHASE ORDER / COMPLETION CERTIFICATE IN SUPPORT OF THE ABOVE REQUIREMENT.

- 4) BIDDER SHOULD HAVE AVERAGE MINIMUM ANNUAL TURNOVER OF **15.99 LAKH** DURING THE LAST 3 (THREE) YEARS, ENDING ON **31-03-2015**. AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT OF THE COMPANY NEED BE SUBMITTED FOR LAST 3 (THREE) FINANCIAL YEARS, ENDING ON **31-03-2015** IN SUPPORT OF THIS REQUIREMENT.

IN CASE AUDITED FINANCIAL STATEMENTS HAVE NOT BEEN SUBMITTED FOR ALL THE THREE YEARS AS INDICATED ABOVE, THEN THE APPLICABLE AUDITED STATEMENTS SUBMITTED BY THE BIDDERS AGAINST ABOVE 3 (THREE) YEARS, WILL BE AVERAGED FOR 3 (THREE) YEARS.

IF FINANCIAL STATEMENTS ARE NOT REQUIRED TO BE AUDITED STATUTORILY, THEN INSTEAD OF AUDITED FINANCIAL STATEMENTS, CHARTERED ACCOUNTANT CERTIFIED FINANCIAL STATEMENTS ARE REQUIRED.

- 5) BIDDER SHOULD SUBMIT VALID PERMANENT ACCOUNT NUMBER (PAN).
- 6) CONSIDERATION OF BIDDER SHALL BE SUBJECT TO CUSTOMER'S APPROVAL.

ANNEXURE-A

1.0	<u>Suspension of Business dealings with Suppliers/ Contractors</u>
1.1	BHEL reserves the right to take action against Suppliers/ Contractors who fail to perform or indulge in malpractices, by suspending business dealings with them.
1.2	Suspension of business dealings with Suppliers/ Contractors could be in the form of following: -- a) Hold within the unit for specific item(s)/ material category(ies)/ type of work(s) for one year. b) Hold within the unit for all item(s)/ material category(ies)/ type of work(s) for two years c) Banning across BHEL for all items/ material category(ies)/ type of work(s) for three years. The Supplier may be either put on hold or banned, as detailed hereinafter on the basis of one or more of the category wise reasons as enumerated hereunder.
1.3	Hold within the unit for a specific item(s)/ material category(ies)/ type of work(s) shall be imposed in the following cases, if i) In the last three consecutive supplies of a specific material category, average quality rating, as provided in the supplier performance rating (SPR) as per SEARP, falls below 80% of the quality weightage. This is irrespective of supplies against PO(s) having single/ multiple delivery schedules. Note: Not applicable in cases for erection works of Power Sector Regions, where separate guidelines for evaluation of capacity of bidders is being followed. ii) Two consecutive delays, for reasons of delay attributed to the Supplier, in execution of the contracts where delay occurred is such that a) prescribed maximum LD time limits of the contracts is exceeded or b) delay period has equaled/ exceeded half the original delivery period specified in the contracts whichever among the above is earlier. iii) a) Overall SPR (Supplier Performance Rating) in that particular Unit in line with SEARP falls below 60% of the specific material category. b) Bids of contractors (in PS-MSX portal) shall not be considered (if average score of last six months falls 60% or below as per guidelines for evaluation of capacity of bidders formula). Note: – for (b), No specific period of hold shall be applicable. iv) Supplier works are under strike/ lockout for a period of more than three months.

1.3	Hold within the unit for all item(s)/material category(ies)/ type of work(s) shall be put in the following cases, if i) Supplier tampers with tendering procedure affecting ordering process. ii) Supplier has misused BHEL documents/ drawings/ technical information or has breached the confidentiality agreement with BHEL. iii) after placement of order, Supplier fails to execute the contract. iv) within warranty period as per contract, Supplier continues to supply low/ less/ non-performing equipment/ services, repetitive failures, remains non-responsive. v) Wherever risk purchase clause (amounting to more than 5% of contract value) has been invoked.
1.4	Banning across BHEL shall be imposed in following cases, if
1.4.1	i) After price bid opening but before placement of order, Supplier withdraws his offer or varies it in any manner within the validity period. ii) Supplier is found to be responsible for submitting fake/ false/ forged documents, certificates, or information or misrepresentation/ wilful suppression of facts, or has resorted to unethical, illegal means. iii) In spite of warnings, the Supplier persistently violates or circumvents the provisions of labour laws/ regulations/ rules or other statutory requirements. iv) Supplier is found to be involved in cartel formation or in any other act so as to influence the bidding process or influence the price. v) The Supplier has indulged in malpractices or misconduct such as bribery, corruption and fraud, pilferage, coercion etc. vi) The Supplier is found guilty by any court of law for criminal activity/ offences involving moral turpitude in relation to business dealings. vii) Supplier is found to have obtained any internal information/ documentation of BHEL by unauthorized means. viii) The foreign Principals along with the representing Agent shall be banned together if information submitted by them about their precise relationship, commission/ remuneration etc. payable/ receivable and other particulars as asked by BHEL, as per the extant guidelines regarding dealing with Agents of Foreign Suppliers is found false/ incorrect, at any stage. ix) Supplier has substituted, damaged, failed to return, or unauthorizedly disposed off free issue materials/ tools etc. of BHEL.
1.4.2	A Supplier can also be banned with the approval of Director (E, R&D) provided a direction to this effect has been received from the administrative ministry of the Government.

Note: Above shall be applicable along with [Guidelines for “Suspension of Business dealings with Suppliers/ Contractors”](http://www.bhel.com) available in BHEL website <http://www.bhel.com>. These shall form part of tender documents.

ANNEXURE-B**Certificate by Chartered Accountant on letter head**

This is to Certify that M/S
 (hereinafter referred to as 'company') having its registered office at
 is registered under MSMED Act 2006, (Entrepreneur
 Memorandum No (Part-II) dtd:..... ,
 Category: (Micro /Small)). (Copy enclosed).

Further verified from the Books of Accounts that the investment of the company as per the latest audited financial year as per MSMED Act 2006 is as follows:

1. For Manufacturing Enterprises: Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No.S.O.1722(E) dated October 5, 2006 :

Rs..... Lacs

2. For Service Enterprises: Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED Act, 2006:

Rs..... Lacs

(Strike off whichever is not applicable)

The above investment of Rs Lacs is within permissible limit of Rs..... ..Lacs for..... Micro / Small (Strike off which is not applicable) Category under MSMED Act 2006.

Or

The company has been graduated from its original category (Micro/ Small) (Strike off which is not applicable) and the date of graduation of such enterprise from its original category is (dd/mm/yyyy) which is within the period of 3 years from the date of graduation of such enterprise from its original category as notified vide 5.0. No. 3322(E) dated 01.11.2013 published in the gazette notification dated 04.11.2013 by Ministry of MSME.

Date:

(Signature)

Name-

Membership number -

Seal of Chartered Accountant

DECLARATION FOR RELATION IN BHEL

(To be typed and submitted in the Letter Head of the Company/Firm of Bidder failing which the offer of Bidder is liable to be summarily rejected)

To,

(Write Name & Address of Officer of BHEL inviting the Tender)

Dear Sir,

Sub: **Declaration for relation in BHEL**

Ref: 1) NIT/Tender Specification No:,

I/We hereby submit the following information pertaining to relation/relatives of Proprietor/Partner(s)/Director(s) employed in BHEL.

Tick (√) any one as applicable:

1. The Proprietor, Partner(s), Director(s) of our Company/Firm DO NOT have any relation or relatives employed in BHEL

OR

2. The Proprietor, Partner(s), or Director(s) of our Company/Firm HAVE relation/relatives employed in BHEL and their particulars are as below:

(i)

(ii)

Signature of the Authorized Signatory

Note:

1. Attach separate sheet, if necessary.
2. If BHEL Management comes to know at a later date that the information furnished by the Bidder is false, BHEL reserves the right to take suitable action against the Bidder/Contractor.

FORMAT FOR SEEKING CLARIFICATION(To be typed and submitted in the Letter Head of the Company/Firm of Bidder)

To,

(Write Name & Address of Officer of BHEL inviting the Tender)

Dear Sir,

Sub: **Request for Clarification**Ref: 1) NIT/Tender Specification No:
2) All other pertinent issues till date

Sl no	Reference clause of Tender Document	Existing provision	Bidder's query	BHEL's clarification
1				
2				
3				

Yours faithfully,

(Signature, date & seal of Authorized Representative of the Bidder)

PART –B: GENERAL CONDITIONS OF CONTRACT (GCC)

SL. NO.	BHEL STANDARD TERMS
1	Our requirement is for use TO 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA (1200MT +/- 30%) ON F.O.R. SITE BASIS .BHEL is procuring this cement on behalf of their customer and the same shall be resold to them. Offers are invited to submit in two-parts. The Technical -Cum-Commercial offer will be opened first, discussed, finalized and only then the price bid of technically acceptable offers will be opened. Tenders will be received up to 16.00 Hours on the said due date. <u>If the vendor submits offer i.e. Technical & Price bid together in single attachment, the offer shall be liable for rejection. Price should be submitted as per tender format only & uploaded in the price section..</u>
2	If any vendor sought to quote through their agents/partners, they have to inform to BHEL in advance, before opening date. Other wise the offer will be treated as Unsolicited Offer and same will not be opened”.
3	BHEL keeps its right to reject / load any offer, which is having deviations to BHEL Specifications, Standard Terms & Conditions. All the bidders shall submit their offers only by filling the original BHEL tender documents. No other offer will be entertained. In case of Technical-Cum-Commercial bid, copy of the price bid has to be used to indicate commercial terms without price
4	Tender shall be strictly in accordance with the tender specifications.
5	Supply for the entire ordered quantity shall have to be made at the ordered rate, as per tentative Delivery schedule mentioned at Cl. No. 11 of GCC, subject to MDCC within the tentative delivery schedule.
6	No revision in rate shall be entertained after opening of the tenders.
7	The purchaser shall be under no obligation to accept the lowest or any other tender and shall reserve the right to accept or reject any tender in part or full without assigning any reason, whatsoever.
8	BHEL reserves the right to split the order between L1 and other qualified bidders excluding the H1 (except in the case of two qualified bidders) bidder. Splitting shall be on around 60:40 basis after getting L2/L3/L4 but except H1 (except in the case of two qualified bidders) bidders acceptance of the counter offered L1 price. Sequence of counter offer shall be as per their respective ranking.

SL. NO.	BHEL STANDARD TERMS
9	Rate shall be quoted in the price schedule format enclosed under Annexure-II.
10	TRANSIT INSURANCE Transit insurance from supplier's works/godown to BHEL site stores shall be arranged by BHEL. Upon dispatch of material supplier has to immediately intimate underwriter of BHEL failing which transit loss if any would be borne by supplier.
11	DELIVERY : Tentative delivery completion by November '2016. The tentative monthly break-up is as per Annexure-III and for tendering purposes only. Monthly break-up may be changed by BHEL based upon site progress. Total required Quantity is 1200MT (Twelve Hundred Metric Ton) $\pm 30\%$ for PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991. Bidder shall be responsible to expedite the movement of consignment after same leaves their premises after loading.
12	Terms of payment : (A) 90% payment would be released after receipt of material at site and submission of following documents:- - Invoice in triplicate / Original Excise Invoice (as applicable) - Copy of Intimation to Insurance Company - Copy of Material Dispatch Clearance Certificate issued by BHEL site. - Guarantee Certificate. (B) Balance 10% payment would be released on submission of following documents:- - Invoice in triplicate along with Delivery challan - Copy of store receipt voucher - Copy manufacturer's test result in original for 7 & 28 days accepted by BHEL/Site. i. Paying Authority RAO, BHEL Site Office, 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA
14	The purchaser also reserves the right to place a repeat order for additional quantity, at the same rate.
15	INSPECTION TESTING AT SUPPLIERS WORKS BHEL reserves the right to inspect the material during manufacturing and also to get tested the material under dispatch from third party. The test results of third party test shall be final and binding on the vendor. BHEL will reserve the right to inspect/test the material during/after manufacturing at suppliers works, and/or at BHEL Site. In case of rejection at any stage, supplier shall be liable to replace at his own cost. No material shall be dispatched by supplier until and unless Material Dispatch Clearance Certificate (MDCC) issued by BHEL/Site. Each consignment will be accompanied by MDCC.

SL. NO.	BHEL STANDARD TERMS
16	REJECTION In case any material is found defective or unsuitable at our works/Site after supply, the same shall be subjected to test by third party and the result of the third party test shall be acceptable and binding to the vendor. In case the test results show that the material does not conform to the standards specified, the whole lot shall be rejected, taken back by the vendor and replaced by the acceptable material at vendor's cost.
17	RISK PURCHASE i) The purchaser at his discretion may purchase or authorize the purchase elsewhere without notice to the Seller, on the account and at the risk of the Seller of the stores not so delivered or others of a similar description (where stores exactly complying with particulars are not in the opinion of the Purchaser, which shall be final, readily procurable) without canceling the purchase order in respect of the installments not yet due for delivery. ii) Cancel the purchase order or a portion thereof and if so desired purchase or authorize the purchase of the stores not so delivered or others of a similar description (where stores exactly complying with particulars are not in the opinion of the purchase, which shall final, readily procurable) at the risk and cost of the Seller. If the seller had defaulted in the performance of the original order, the Purchaser shall have the right to ignore his tender for the risk purchase even though the lowest where action is taken under clause (i) above the Seller shall be liable, for any loss which the purchaser may incur due to supplier's failure to deliver the stores within the period fixed for such delivery. The Seller shall not be entitled to any gain on such purchase and the manner and method of such purchase shall be in the entire discretion of the purchaser. It shall be not be necessary for the purchaser to serve a notice of such purchase on the Seller. iii) Any loss suffered by us or any extra expenditure or demurrage, incurred in respect of wrong defective consignment of goods will be recovered from the consignor.
18	GUARANTEE The material shall be guaranteed for a period of three month from the date of receipt at Site against any manufacturing defects. If any discrepancy noticed during testing, the cement will have to be replaced to Site free of cost. However, test results of third party test i.e. 3/7/28 days shall be final and binding on the vendor. Removal of defective material from our Site shall be arranged by vendor at their own cost failing which BHEL shall arrange disposal at the risk & cost of bidder and subsequent replacement with a fresh acceptable material without jeopardizing project schedule and without any additional cost implication.
19	TERMINATION OF CONTRACT If at any time during the currency of the order, BHEL comes to conclusion that the tenderer is not discharging his obligations according to the terms of this contract, then BHEL will be at liberty to terminate the contract after giving 07 days NOTICE BY Regd. A.D. post and the tenderer shall comply with the requirement of such notice.
20	PACKING: The material should be delivered in original manufacturer's temper proof sealed packing. Packing shall be in non returnable 50 kg bags only.

SL. NO.	BHEL STANDARD TERMS
21	LIQUIDATED DAMAGE (LD) : It is to be clearly understood among the parties to the contract that the delivery of the goods specified in the purchase order should be made within the time limit prescribed. If the party fails to deliver the stores or any part thereof within the period fixed for delivering the quantity of materials for which Material dispatch clearance certificate has been issued by BHEL/Site, purchaser may without any prejudice to the right of the bidder, make liable to an LD of ½% (half percent) per week of the total value of undelivered portion of the material for which Material dispatch clearance certificate has been issued by BHEL subject to a maximum of 10% (Ten percent) of total order value.
22	The sealed tenders super scribing tender number and due date should be addressed to Additional General Manager (PUR) or Sr. Engineer (PUR), Bharat Heavy Electricals Limited, PSER, DJ-9/1, SALT LAKE. SECTOR-II, KOLKATA - 700 091, India.
23	The quotation should be valid at least for a period of 03 (Three) months from the tender due date of submission (extended, if any). Price Variation Clause will not be entertained.
24	ARBITRATION : In case of any disputes or differences including those considered as such by only one of the parties arising out of or in connection with the contract shall be to the extent possible settled amicably between the parties. If any dispute or differences of any kind whatsoever shall arise between BHEL and you, arising out of the contract for performance of work whether during progress of termination, abandonment or breach of the contract, it shall in the first place be referred to and settled by the engineer who within a reasonable period after being requested shall give written notice of his decision to you. Save as hereinafter provided, such decision in respect of every matter so referred shall forthwith be given effect to by you who shall proceed with the work with all due diligence, whether he or BHEL required arbitration as hereinafter provided or not. If after the engineer has given written notice of this decision to the party, no claim to arbitration has been communicated to you by the party within 30 days from the receipt of such notice, the said decision shall become final and binding on the parties. In the event you being dissatisfied with any such decision or if amicable settlement cannot be reached then all such disputed issues shall be referred to the sole arbitration of the person appointed by the General Manager of BHEL. Subject as aforesaid the provision of the Arbitration Act 1996 (India) or any statutory modification or reenactment thereof and the rules made thereunder and for the time being in force shall apply to the arbitration proceeding under this clause. The work under this contract shall continue to be performed by you during the arbitration proceedings and no payment due or payable to you shall be withheld on account of such proceedings. The venue of arbitration shall be such place as may be fixed by the arbitrator in his sole discretion. The award of the arbitrator shall be final, conclusive and binding on all parties to this contract. The cost of arbitration shall be borne by the parties to the dispute as may be decided by the arbitrator. This contract shall be governed by the Indian Laws for the time being in force
25	JURISDICTION : All disputes or differences arising under out of or in connection with the purchase order shall be subject to the exclusive jurisdiction of court at Kolkata.

SL. NO.	BHEL STANDARD TERMS
26	FORCE MAJURE <i>This order shall be subject to Force Majeure clause defined as under :</i> <i>The Force majeure is herein defined as any cause which is beyond the control of the tenderer which they would not have foreseen or with a reasonable amount of diligence could not have foreseen and which subsequently affect the performance of the Contract such as: SRCC, Earthquake, Flood, Acts of God, Acts of any Government, domestic or foreign including but not limited to war.</i> <i>The tenderer shall not be liable for delay in performing his obligation resulting from any force majeure clause as referred to and/or defined above. The date of completion will be subject hereinafter provided be extended by a reasonable time even though such cause may occur after tenderers' performance of his obligation has been delayed for other causes.</i>
27	CORRESPONDENCE All correspondences should also be addressed to :- Addl General Manager (PMX) Bharat Heavy Electricals Limited DJ-9/1, Sector-II, Salt Lake City, Karunamoyee, Kolkata – 700 091
28	"FOR DESTINATION 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA, SUNDARGARH, ODISSA ON DOOR DELIVERY BASIS "means the bidder shall transport the Material and make the Material/Consignment available at BHEL store at 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA, SUNDARGARH, ODISSA
	<u>LOADING FACTORS FOR DEVIATION TO BHEL STANDARD TERMS & CONDITIONS</u>
(II)	<u>LD Clause</u> : Non acceptance of LD clause will attract maximum 10% loading on the offer and accordingly proportionate percentage will be loaded for accepting less percentage of LD clause. Ex : If the supplier has accepted for maximum 5% LD clause, then balance 5% will be loaded.
(III)	For all other Terms & Conditions, if the offer is not confirming to the same, BHEL at its discretion shall load the same and the loading pattern shall be intimated to the bidders before price bid opening. However BHEL reserves the right to cancel a bid in case of non-acceptance of any terms and conditions finally arrived before price bid opening.
	<u>Note</u> : The offers not complying the above Terms & Conditions will not be accepted.

Note :

01. In case of any conflict / inconsistency in any clause of the tender or between various sections of the tender, bidder should bring the same in writing to BHEL for clarification before submission of the bid, failing which the most stringent interpretation of the clause in favour of BHEL shall be adopted and the same shall be binding to the bidder.
02. Any deviation sought by the bidder should be indicated in the techno-commercial offer.

PART-C
SPECIAL CONDITIONS OF CONTRACT

- 1) FOR INTRASTATE SUPPLIES ORIGINAL VAT INVOICE IS TO BE SUBMITTED TO BHEL FOR GETTING PAYMENT.
- 2) DESPATCH CLEARANCE OF REQUIRED QUANTITY OF CEMENT WOULD BE GIVEN BY BHEL/NSPCL ROURKELA SITE. COMPLETE DELIVERY OF THE MDCC QUANTITY SHOULD BE MADE AT SITE WITHIN 20 DAYS FROM DATE OF DESPATCH CLEARANCE (MDCC).
- 3) SITE TEST - SITE TEST OF CEMENT SHALL BE CONDUCTED AS PER BHEL/CUSTOMER'S FIELD QUALITY PLAN, BHEL RESERVES THE RIGHT TO CONDUCT NECESSARY TEST AT VENDOR'S WORKS IF REQUIRED.
- 4) THE REPRESENTATIVE OF THE VENDOR SHOULD BE AVAILABLE AT NSPCL ROURKELA SITE WHENEVER REQUIRED AS PER BHEL SITE REQUIREMENT TO PROVIDE SINGLE WINDOW EXPEDITIOUS SERVICE AND QUALITY CHECKS AS PER IS.
- 5) BHEL RESERVE THE RIGHT TO CANCEL THE ORDER IN CASE OF DELAY IN DELIVERY OF CEMENT BY VENDOR AND FAILURE TO COMPLY WITH QUALITY REQUIREMENTS. BHEL ALSO RESERVES THE RIGHT TO PLACE THE ORDER ON THE OTHER BIDDER WHO HAS TAKEN PART IN THIS TENDER. SUBJECT TO HIS COMPLIANCE OF PROCEDURES OF BHEL IN TERMS OF PRICE.
- 6) THE UNLOADING OF MATERIAL WILL BE DONE IN A REASONABLE TIME AT SITE.
- 7) THE CONSIGNEE, CUSTOMER DETAILS SHALL BE AS FOLLOWS:

CONSTRUCTION MANAGER
BHEL SITE OFFICE,
PP-II EXPANSION 1X250 MW,
NSPCL ROURKELA, ODISHA-769011.
- 8) BHEL SHALL UNDERTAKE TRANSIT INSURANCE.
- 9) GUARANTEE CERTIFICATE TO BE FURNISHED.
- 10) QUALITY OF CEMENT IS ASSOCIATED WITH SHELF LIFE. SHELF LIFE OF SUPPLIED CEMENT SHOULD NOT EXCEED THE LIMIT AS PER IS-SPECIFICATION TAKING INTO CONSIDERATION THE DATE OF MANUFACTURING, TRANSIT TIME AND USE OF CEMENT AT SITE WITHIN 8 WEEKS FROM THE DATE OF RECEIPT AT SITE. BIDDER SHALL ENSURE SUPPLY OF CEMENT AT SITE ACCORDINGLY.

PART-D
Terms & Conditions of Reverse Auction

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-submission of 'online sealed bid' by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form **(annexure IV of business rule document of Reverse Auction – shall be shared to bidders along with intimation of RA schedule)** before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL's standard practice.

12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

PART-E

(Declaration to be furnished by bidder)

NO DEVIATION CERTIFICATE

We hereby confirm that all the terms & conditions of tender No. **TENDER NO. PSER:PUR:PMX:296(I):61 Dated : 8/9/2016** is acceptable to us.

Any deviation found at any time hereinafter & during execution of order shall be treated as null and void.

We do not have any objections to splitting the quantity among the different bidders by BHEL.

Price submitted shall be valid for (i) Order within 90 days from the date of opening of price bid and (ii) till the supply of full quantity against MDCCs issued within tentative delivery schedule as mentioned. This will be further limited to quantity as mentioned in tender +/-30%.

As a confirmation of having accepted all the terms and conditions of tender no. **PSER:PUR:PMX:296(I):61 Dated : 8/9/2016** terms and conditions mentioned in the tender duly signed and sealed by us have been enclosed with this declaration.

We confirm that rates have been furnished in the price format (Annexure - II).

(Signature of Bidder with seal)

Date :

ANNEXURE-III

SL. NO.	TENTATIVE DATE OF REQUIREMENT AT SITE	QUANTITY OF CEMENT FOR PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991 (IN MT) +/- 30%
1	MID OCT to NOVEMBER '16	1200 MT
	TOTAL	1200 MT

E-TENDER REFERENCE NO.PSER:PUR:PMX:296(I):61 Dated : 8/9/2016**PART- F - UNPRICED PRICE SCHEDULE****ANNEXURE – I****BREAKUP OF NET PRICE PER METRIC TON**

SL. NO.	DESCRIPTION OF ITEM	NET PRICE PER METRIC TON	UNIT OF MEASUREMENT	QTY	TOTAL PRICE
1	2	4	5	6	(7)=(6)X(4)
1	PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991	UNQUOTED (BEING AUTOFILLED)	METRIC TON	1200	UNQUOTED (BEING AUTOFILLED)

NOTE:

1. QUOTED "NET PRICE PER METRIC TON" (COLUMN NO.4) SHALL INCLUDE ALL STATUTORY DUTIES, TAXES AND ALL OTHER

CHARGES AS F.O.R. DESTINATION At 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA (1200MT +/- 30%).

2. ON DOOR DELIVERY BASIS AS PER DEFINITION IN GENERAL TERMS & CONDITIONS

3. BREAKUP TO BE GIVEN IN ANNEXURE-II.

4. BHEL WOULD UNDERTAKE TRANSIT INSURANCE, FOR MATERIAL TRANSPORTED BY THE BIDDER AND MADE AVAILABLE AT BHEL'S SIDE on FOR site basis At 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA

6. THE QUOTED RATE SHALL REMAIN CONSTANT DURING VALIDITY PERIOD OF OFFER & SUPPLIES.

5. WHILE QUOTING BIDDER SHALL TAKE INTO CONSIDERATION ALL OTHER TERMS AND CONDITIONS SPECIFIED IN THIS TENDER

INCLUDING GENERAL TERMS & CONDITIONS (PART - B) AND SPECIAL TERMS & CONDITIONS. (PART - C)

6.BHEL SHALL PROVIDE CONCESSIONAL SALES TAX I.E. 'C' FORM FOR INTERSTATE SALE AS APPLICABLE

7. BIDDER SHALL CLEARLY SPECIFY THE KIND OF SALE I.E. WHETHER IT IS INTERSTATE OR INTRASTATE SALE IN THEIR OFFER, & SHALL QUOTE IN CORRESPONDING CST / VAT IN ANNEXURE-II.

E-TENDER REFERENCE NO.PSER:PUR:PMX:296(I):61 Dated : 8/9/2016

**PART- F - UNPRICED PRICE SCHEDULE
ANNEXURE – I I**

BREAKUP OF NET PRICE PER METRIC TON

SL. NO.	DESCRIPTION OF MATERIALS	BASIC PRICE PER MT	EXCISE DUTY PER MT (in %)	EXCISE DUTY PER MT (AMOUNT)	CST PER MT (in %)	VAT PER MT (in %)	SALES TAX /VAT PER MT (AMOUNT)	FREIGHT & ANY OTHER CHARGES PER MT	TOTAL NET PRICE (F.O.R. DESTINATION) PER MT
1	2	3	4	5	6	7	8	9	(10)=(3)+(5)+(8)+(9)
1	PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991								UNQUOTED (BEING AUTOFILLED)

Note :

1. Bidder should fill all the columns with quoted/ not quoted & mention the percentages of CST/VAT & EXCISE DUTY if applicable & the components on which they are levied, except autofilled Col(10). Bidders may also note that either Col(6) OR Col(7) should be Non-Zero while the other should be zero depending on nature of sale (VAT Or CST).

2. BHEL shall provide Concessional Sales Tax 'C' form for Interstate Sale, as applicable

3. INTRASTATE offers will be evaluated without consideration of quoted VAT component in the offer, (i.e. COL (10) minus column (8) corresponds to VAT,

FOR INTERSTATE offers evaluation shall be on total F.O.R destination basis.i.e. if column (8) corresponds to CST then evaluation shall be on column(10) .

5. Way Bill shall be arranged by BHEL

6. No liability for Entry Tax on the bidder

7.0 BHEL reserves the right to split the order between L1 and other qualified bidders excluding the H1 (except in the case of two qualified bidders) bidder. Splitting shall be on around 60:40 basis after getting L2/L3/L4 but except H1(except in the case of two qualified bidders) bidders acceptance of the counter offered L1 price. Sequence of counter offer shall be as per their respective ranking

E-TENDER REFERENCE NO.PSER:PUR:PMX:296(I):61 Dated : 8/9/2016**PART- F - PRICE SCHEDULE****ANNEXURE – I****BREAKUP OF NET PRICE PER METRIC TON**

SL. NO.	DESCRIPTION OF ITEM	NET PRICE PER METRIC TON	UNIT OF MEASUREMENT	QTY	TOTAL PRICE
1	2	4	5	6	(7)=(6)X(4)
1	PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991		METRIC TON	1200	

NOTE:

1. QUOTED "NET PRICE PER METRIC TON" (COLUMN NO.4) SHALL INCLUDE ALL STATUTORY DUTIES, TAXES AND ALL OTHER CHARGES AS

F.O.R. DESTINATION At 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA (1200MT +/- 30%).

2. ON DOOR DELIVERY BASIS AS PER DEFINITION IN GENERAL TERMS & CONDITIONS

3. BREAKUP TO BE GIVEN IN ANNEXURE-II.

4. BHEL WOULD UNDERTAKE TRANSIT INSURANCE, FOR MATERIAL TRANSPORTED BY THE BIDDER AND MADE AVAILABLE AT BHEL'S SIDE

on FOR site basis at 1X250 MW NSPCL ROURKELA PROJECT, ROURKELA,SUNDARGARH,ODISSA

6. THE QUOTED RATE SHALL REMAIN CONSTANT DURING VALIDITY PERIOD OF OFFER & SUPPLIES.

5. WHILE QUOTING BIDDER SHALL TAKE INTO CONSIDERATION ALL OTHER TERMS AND CONDITIONS SPECIFIED IN THIS TENDER

INCLUDING GENERAL TERMS & CONDITIONS (PART - B) AND SPECIAL TERMS & CONDITIONS. (PART - C)

6.BHEL SHALL PROVIDE CONCESSIONAL SALES TAX I.E. 'C' FORM FOR INTERSTATE SALE AS APPLICABLE

7. BIDDER SHALL CLEARLY SPECIFY THE KIND OF SALE I.E. WHETHER IT IS INTERSTATE OR INTRASTATE SALE IN THEIR OFFER, & SHALL

QUOTE IN CORRESPONDING CST / VAT IN ANNEXURE-II.

E-TENDER REFERENCE NO.PSER:PUR:PMX:296(I):61 Dated : 8/9/2016**PART- F - PRICE SCHEDULE****ANNEXURE – I I****BREAKUP OF NET PRICE PER METRIC TON**

SL. NO.	DESCRIPTION OF MATERIALS	BASIC PRICE PER MT	EXCISE DUTY PER MT (in %)	EXCISE DUTY PER MT (AMOUNT)	CST PER MT (in %)	VAT PER MT (in %)	SALES TAX /VAT PER MT (AMOUNT)	FREIGHT & ANY OTHER CHARGES PER MT	TOTAL NET PRICE (F.O.R. DESTINATION) PER MT
1	2	3	4	5	6	7	8	9	(10)=(3)+(5)+(8)+(9)
1	PORTLAND POZZOLANA CEMENT (PPC) AS PER IS:1489 PART-1, 1991								

Note :

1. Bidder should fill all the columns except autofilled Col(10). Bidders may also note that either Col(6) OR Col(7) should be Non-Zero while the other should be zero depending on nature of sale (VAT Or CST).

2. BHEL shall provide Concessional Sales Tax 'C' form for Interstate Sale, as applicable

3. INTRASTATE offers will be evaluated without consideration of quoted VAT component in the offer, (i.e. COL (10) minus column (8) provided column (8) corresponds to VAT,

FOR INTERSTATE offers evaluation shall be on total F.O.R destination basis.i.e. if column (8) corresponds to CST then evaluation shall be on column(10) .

5. Way Bill shall be arranged by BHEL

6. No liability for Entry Tax on the bidder

7. BHEL reserves the right to split the order between L1 and other qualified bidders excluding the H1 (except in the case of two qualified bidders) bidder. Splitting shall be on around 60:40 basis after getting L2/L3/L4 but except H1(except in the case of two qualified bidders) bidders acceptance of the counter offered L1 price. Sequence of counter offer shall be as per their respective ranking