



RD:DP:MPX:F-04

Ref: 582000411

BHARAT HEAVY ELECTRICALS LIMITED
CORPORATE RESEARCH & DEVELOPMENT DIVISION
VIKASNAGAR, HYDERABAD - 500 093, INDIA

PHONES:23774494 (EXT:9804)

FAX : 91 40 23770698

ENQUIRY

Date 09-07-2020

To

OFFICE COPY

Enquiry for **Electronic Components (Resistors, Capacitors, Relays, Diodes, Connectors, IC's)**

Enquiry No:582000411

Enquiry Date : 09-07-2020

Due Date: 30-07-2020

Indicative Delivery Date : 31-10-2020

Sl.No	Item Description	Unit	Qty
1	16 Pin FRC Connector, Locking Type	NO	50
2	26 Pin FRC Connector, Locking Type	NO	50
3	DIODE SMD PACKAGE, Marking M7	NO	100
4	Onboard, Relay coil 24VDC,12A	NO	80
5	MOV, 72J, 250VAC, 330VDC	NO	50
6	SMD RESISTOR 1206 390 OHMS	NO	200
7	SMD RESISTOR 1206 10K OHMS	NO	200
8	OPTOCOUPLER, DUAL CHANNEL	NO	50
9	OCTAL DRIVER	NO	20
10	RELAY, 24V COIL	NO	50
11	IGBT,1200V,20A,TO-263AA PACKAGE	NO	50
12	ZENER DIODE, ZENER VOLTAGE VZ = 20V	NO	50
13	SMD RESISTOR, 1MOHM,1206	NO	200
14	SMD RESISTOR, 20OHM,1206	NO	200
15	MLCC,2700Pf 50V CASE 1206	NO	50
16	POWER DIODE, 1000V 5A SMD	NO	50
17	EPCOS CHOKE, 3.3.mH SERIES	NO	30
18	ELECTROLYTIC CAPACITOR, 330uF,35V	NO	30
19	IC LIN Low Offset, Low Power QUAD OPAMP	NO	80
20	DC/DC CONVERTER, DUAL O/P	NO	10
21	CONNECTOR FRC 40PIN M R/A	NO	50
22	CONN RIGHT ANGLE MALE FRC 2*10P	NO	50
23	INDUCTOR RADIAL 10uH, 50V	NO	40
24	CAP ELECTROLYTIC AL 22uF 50V 20%	NO	50
25	CAP ELECTROLYTIC AL 33uF 50V 20%	NO	50
26	MLCC,10000Pf,100V	NO	100
27	SMD MLCC CAP,10000pF,1206	NO	160
28	SMD MLCC1206,1uF,50V, 5%	NO	100
29	SMD MLCC1206,2.2uF,50V	NO	50
30	SMD MLCC1206,0.33uF,50V	NO	200
31	SMD CHIP RESISTOR, 1206, 11K	NO	200

32	SMD CHIP RESISTOR, 1206, 10 OHM	NO	500
33	SMD CHIP RESISTOR, 1206, 1 KOHM	NO	1000
34	SMD CHIP RESISTOR, 1206, 510 OHM	NO	100
35	SMD CHIP RESISTOR, 1206, 5.6 KOHM	NO	200
36	SMD CHIP RESISTOR, 1206, 100 OHM	NO	200
37	SMD CHIP RESISTOR, 1206, 3.9 KOHM	NO	100
38	SMD CHIP RESISTOR, 1206, 0 OHM	NO	400

Please submit your quotation for the above material in sealed cover superscribed with enquiry no, enquiry date and due date subject to our enclosed terms and conditions. The quotations shall reach us on or before the due date by 12 noon. The tenders can also be dropped in the tender box kept at the security gate,BHEL R&D. In case you are not in position to submit the offer,please send reply suitably specifying the reasons.

Sl.No	Description	Document Ref.
01	Enquiry, PQC, General Terms & Conditions, Commercial Terms & Conditions etc.	Volume - 1
02	Technical specifications, Scope of Supply etc.	Volume - 2

Sl.No Vendor Name and code

1

Tanuja Priyadarshini
Dy Manager
tanujap@bhel.in

	ENQUIRY & QUALIFYING CRITERIA	Volume - 1 Enquiry No 582000411
Electronic Components (Resistors, Capacitors, Relays, Diodes, Connectors, IC's)		

1	Tendor inviting officer / Authority, Designation and Address	Additional General Manager(MM) BHEL R & D, Vikas Nagar (Near Balanagar), Hyderabad -500093
2	Item Description - Qty	1) 16 Pin FRC Connector, Locking Type - 50 NO 2) 26 Pin FRC Connector, Locking Type - 50 NO 3) DIODE SMD PACKAGE, Marking M7 - 100 NO 4) Onboard, Relay coil 24VDC,12A - 80 NO 5) MOV, 72J, 250VAC, 330VDC - 50 NO 6) SMD RESISTOR 1206 390 OHMS - 200 NO 7) SMD RESISTOR 1206 10K OHMS - 200 NO 8) OPTOCOUPLER, DUAL CHANNEL - 50 NO 9) OCTAL DRIVER - 20 NO 10) RELAY, 24V COIL - 50 NO 11) IGBT,1200V,20A,TO-263AA PACKAGE - 50 NO 12) ZENER DIODE, ZENER VOLTAGE VZ = 20V - 50 NO 13) SMD RESISTOR, 1MOHM,1206 - 200 NO 14) SMD RESISTOR, 20OHM,1206 - 200 NO 15) MLCC,2700Pf 50V CASE 1206 - 50 NO 16) POWER DIODE, 1000V 5A SMD - 50 NO 17) EPCOS CHOKE, 3.3.mH SERIES - 30 NO 18) ELECTROLYTIC CAPACITOR, 330uF,35V - 30 NO 19) IC LIN Low Offset, Low Power QUAD OPAMP - 80 NO 20) DC/DC CONVERTER, DUAL O/P - 10 NO 21) CONNECTOR FRC 40PIN M R/A - 50 NO 22) CONN RIGHT ANGLE MALE FRC 2*10P - 50 NO 23) INDUCTOR RADIAL 10uH, 50V - 40 NO 24) CAP ELECTROLYTIC AL 22uF 50V 20% - 50 NO 25) CAP ELECTROLYTIC AL 33uF 50V 20% - 50 NO 26) MLCC,10000Pf,100V - 100 NO 27) SMD MLCC CAP,10000pF,1206 - 160 NO 28) SMD MLCC1206,1uF,50V, 5% - 100 NO 29) SMD MLCC1206,2.2uF,50V - 50 NO 30) SMD MLCC1206,0.33uF,50V - 200 NO 31) SMD CHIP RESISTOR, 1206, 11K - 200 NO 32) SMD CHIP RESISTOR, 1206, 10 OHM - 500 NO 33) SMD CHIP RESISTOR, 1206, 1 KOHM - 1000 NO 34) SMD CHIP RESISTOR, 1206, 510 OHM - 100 NO 35) SMD CHIP RESISTOR, 1206, 5.6 KOHM - 200 NO 36) SMD CHIP RESISTOR, 1206, 100 OHM - 200 NO 37) SMD CHIP RESISTOR, 1206, 3.9 KOHM - 100 NO 38) SMD CHIP RESISTOR, 1206, 0 OHM - 400 NO
3	Enquiry Reference no.	582000411

4	Indicative Delivery Date	31-10-2020
5	Due date, Time and place for submission of tender	30-07-2020 upto 12 noon. Sealed Quotations shall be addressed to Additional General Manager(MM), BHEL R & D Division, Vikas Nagar (Near Balanagar), Hyderabad AP,India Pin - 500 093 Quotations can also be deposited in the Tender box located at Security Gate of BHEL R & D BHEL shall not be responsible for any postal/courier delay.
6	Place, Date and time of Tech.Bid opening	Tender Opening Cell (Sangam) BHEL R & D Office. 30-07-2020, 2 PM
7	Mode of Submission of Tender	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below. 1) First Cover shall contain: a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid) as per annexure 2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words. The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE, JPEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'rnd-eoffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered. The e-mail offers should have two attachments. 1) One attachment shall contain a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid), as per annexure 2) Second attachment shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. The subject of the e-mail should contain Enquiry No, Enquiry Date and Due date.

	GENERAL TERMS & CONDITIONS (GTC)	Volume - 1 Enquiry No 582000411
Electronic Components (Resistors, Capacitors, Relays, Diodes, Connectors, IC's)		

SL.No.	Clause	BHEL REQUIREMENT
1	Preference to Make in India	For this procurement, Public Procurements (Preference to make in India), order 2017 dated 15.06.2017, 28.05.2018 & 29.05.2019 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO/ WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable.
2	Preferences to MSEs	The bidder may also be a Micro and Small Enterprises (MSE) vendor registered as per MSE act. As per the public procurement policy notified by the Central government. 25% of the tendered quantity is earmarked for MSE suppliers in this tender. Out of the 25% tendered quantity reserved for MSE suppliers, 6.25% shall be earmarked for procurement from MSE owned by SC / ST entrepreneurs. Also 3% shall be earmarked for procurement from MSE owned by women. The definition of MSEs owned by women Entrepreneurs is clarified as under: i. In case of proprietary MSE, Proprietor shall be woman ii. In case of partnership MSE, the women partners shall be holding at least 51% share in the unit. iii. In case of private limited companies, at least 51% shall be held by Women Promoters. (Such enterprise will have to submit relevant document for proof of women ownership during offer submission) In case MSE vendor participating in the tender quotes within the price band of L1 + 15%, they will be allowed to supply the portion of the requirement subject to acceptance of L1 price by MSE vendor. In case of more than one such MSE, the supply shall be shared proportionately. "MSE suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM, II) or valid NSIC certificate or EM II certificate with due validity or Udyog Aadhar Number along with attested copy of a CA certificate (where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non submission of such documents will lead to consideration of their bid at par with other bidders. In case any improper / lack of documents is there vendor on their own interest may submit all the relevant documents as stated above, before tender opening. No benefit shall be applicable for this enquiry if any deficiencies in the above required documents are not submitted before tender opening. Documents should be notarized or attested by a Gazetted officer for consideration of MSE certificate. " Such Micro/Small Enterprises registered vendors must state the sub-category to which they belong and submit documentary proof for the same. The sub-categories: (a) Enterprises owned by Scheduled Castes. (b) Enterprises owned by Scheduled Tribes. (c) Enterprises owned by other than above two categories The enterprises under (a) & (b) means the proprietor in case of single owned firm and all partners in case of partnership firm and all directors in case of private/public limited must belong to SC/ST category (Such enterprise will have to submit relevant document for proof of SC/ST category during offer submission) (Note: vendor need to go through General note Of tender condition also for any special instruction & deviation from above.) If more than one valid MSE supplier stands with in rage of L1+15% range, 25% of quantity will be shared till quantity split is feasible & rest of 25% will be awarded to lowest quote of valid MSE supplier.
		a. All offers must include name of the contact person, phone no/mobile no, Fax no, email-id. Unsigned offers are liable for rejection. b. We, BHEL R&D, is registered with Department of Scientific and Industrial Research (DSIR) for the purpose of availing Customs Duty exemption in terms of Government Notification no.24/2007- Customs dated 01-Mar-2007 & Central Excise Duty Exemption in terms of Government Notification No. 16/2007-Central Excise dated 01-Mar-2007 as amended from time to time. Hence suppliers are requested to submit their bids clearly stating applicable taxes/duties. All foreign quotes will be evaluated with custom duty @ 5.15% for cost comparison.

3	General	c. Taxes & Duties quoted will be taken for evaluation of landed cost & order placement and no change will be entertained later except in the case of changes made by the government. However please note that we are availing cenvat credit for service tax and hence service tax will be excluded in calculation of landed cost to BHEL. In case any Taxes/ Duties exempted, a self declaration for the same may be attached to the offer. Changes in taxes and duties because of the changes in turn over etc will be to supplier's account. d. Where ever vendor registration form and EFT details have been submitted earlier, the same need not be submitted again unless there is a change. e. BHEL R&D do not issue 'C' form . f. L1 status shall be decided on Cost to BHEL Basis.
4	Late Tenders	Tenders received after due date/time(12:00hrs) will not be considered
5	Discrepancy in words and figures	(a) If, in the price structure quoted for the required goods/ Services/ works, there is discrepancy between the unit price and the total price (which is obtained by multiplying the unit price by the quantity), the unit price shall prevail and the total price corrected accordingly, unless in the opinion of the purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted shall govern and the unit price corrected accordingly. (b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and (c). If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject of (a) and (b) above. (d) If there is such discrepancy in an offer, the same shall be conveyed to the bidder with target date upto which the bidder has to send his acceptance on the above lines and if the bidder does not agree to the decision of the purchaser, the bid is liable to be ignored.
6	Two Part bid clarifications	In the case of Two-part bid, the vendor should furnish technical and commercial clarifications, if any, within stipulated time mentioned, failing which, it will be construed that the vendor is not interested in the tender and BHEL shall not consider the offer for further evaluation.
7	Price Impacts	In the event of any bidder, after finalizing the technical specifications and scope of supply, opting to revise their original bid, they have to submit the Price-Impact only. The Original price bid along with Price-Impact bid shall be opened during price bid opening. Unsolicited price impacts will not be considered.
8	Price bid evaluation	All offers in price bid opening or reverse auction shall be evaluated in Indian currency based on unit price, packing & forwarding, taxes/duties, freight charges if any, exchange rate. Loading due to non-acceptance of our standard commercial terms will be evaluated as per the LOADING FACTORS form as enclosed along with the enquiry. The exchange rate declared by State Bank of India under TT Selling rate on the technical bid open date shall be adopted for evaluating foreign currency bids.
9	Packing	The supplier shall be responsible for the goods being properly and adequately packed so as to prevent any loss, damage or deterioration during transit.
10	Withdrawal	In case the supplier withdraws their offer before placement of order, BHEL reserves the right not to send next enquiry(ies). In case the supplier withdraws the quotation after its acceptance by BHEL or fails to supply the goods as per the terms and conditions of contract, or at any time repudiated the contract wholly or in part, BHEL shall be at liberty to cancel the Purchase Order and to recover from the supplier the extra cost and other loss, incidentals due to the breach of contract on the part of the supplier through risk purchase.
11	Risk Purchase	In case of default/late delivery, BHEL reserves the right to make alternate arrangement for procurement at suppliers risk and cost.
12	Banned List	The offers of the bidders who are in the banned list and the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website www.bhel.com. Guidelines for suspension of business dealings with suppliers/contractors are available on www.bhel.com under supplier registration page
13	Over All L1	Order will be placed on overall L1 basis. Vendors should quote for all items, otherwise the offer will be rejected.
14	Additional Information	Suppliers are requested to visit our web site regularly for any updates and additional information, "All corrigenda, addenda, amendments, time extensions clarifications, etc. to the tender will be hosted on BHEL website only". The corrigendum will not be published in news paper.
15	Destination	Indian Vendors: Destination shall be Stores, BHEL R&D, Vikasnagar, Hyderabad-500093. Foreign Vendors: 1) BHEL R.O.D Office, Mumbai, India for sea consignments and 2) BHEL R&D, Hyderabad, India for air consignments.
16	Arbitration	Subject to the exclusive jurisdiction of the Medchal, Malkajgiri Courts, Telengana State , India , in respect of any suit or other legal proceedings relating to this contract.
17	Foreign Vendors	BHEL will deal directly with foreign vendors, where ever required, for procurement of goods. However, if the foreign principal desires to avail of services of an Indian agent, then foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of agency agreement (as per *).

		* The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the agent, 3) Territory, 4) Agreement Period
18	Fraud Prevention Policy	The Bidder along with its associate/collaborators/sub-contractors/sub-vendors/consultants/service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website http://www.bhel.com and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.
19	Signing & Stamping	Documents of BHEL's all Terms and conditions submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Documents submitted with the offer shall be signed and stamped in each page of authorized representative of the bidder

Read and agreed for all the above general terms and conditions

Signature of the bidder with Seal & Date

	COMMERCIAL TERMS & CONDITIONS (CTC)	Volume - 1 Enquiry No 582000411
Electronic Components (Resistors, Capacitors, Relays, Diodes, Connectors, IC's)		

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Late Delivery Penalty Clause	Failure to supply the goods and/or Failure to carryout the services within the stipulated delivery date will attract a penalty of 0.5% per week or part thereof for the value of the undelivered portion of the purchase order subject to a maximum of 10% of the total order value. The Penalty amount determined based on the delay in supply/services along with applicable GST thereon shall be recovered. In case of non acceptance to this LD Clause, 10% of basic material cost will be loaded on the quoted prices while cost comparison.(Please refer the enclosed 'Loading Factors' sheet).	
2	Payment terms for Indian Offers	Vendor to indicate appropriate applicable HSN code for Goods as well as SAC for services based on Inter/Intra state.In case the bidder has opted for composite GST scheme,the same may be stated explicitly in both and techno-Commercial & Price bids. BHEL will pay only basic price to the vendor and release the GST payment only when the proof of remittance is given.	
3	Two part	Please submit your offer in one common sealed cover containing two parts in separate sealed covers as detailed below. 1) First Cover shall contain: a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid)as per annexure 2) Second cover shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. If the price bid was found later to be different from the unpriced pricebid format in any way, the offer will be rejected summarily. The rates shall be quoted both in figures and in words. The offers can also be submitted through e-mail and have to be sent in PDF format (files with PDF extension only). Files having extensions other than PDF like RAR, EXE,JPEG etc. and with external links will not be considered. They have to be sent to e-mail id: 'rnd-eoffers@bhel.in' only. Copies should not be marked to anyone. If the offers are marked to anyone other than to eoffers, their offer will not be considered. The e-mail offers should have two attachments. 1) One attachment shall contain a. Signed General Terms & Conditions (GTC) b. Filled and Signed Commercial Terms & Conditions (CTC) c. Filled and Signed Vendor Specifications against BHEL Specifications (Item wise) d. Signed commercial bid e. Copy of Price-bid with price(s) cells blank (un-priced price bid), as per annexure 2) Second attachment shall contain Price Bid Containing Price quotes, applicable taxes, installation and/or commissioning charges shall be spelt out clearly taking into account total charges rather than quoting vaguely such as charges per man-day or charges per engineer per day etc as per annexure. The subject of the e-mail should contain Enquiry No, Enquiry Date and Due date.	
4	Validity of Offer	90 days from date of techno-commercial bid opening.	
5	Price basis	The prices shall be firm for entire period of contract. The suppliers shall indicate packing and forwarding charges,if any, separately. All foreign suppliers shall quote the lowest prices on a) 'FOB-Nearest International Gateway Airport for Air consignments. BHEL shall organize shipment through our authorized freight forwarder from gateway Airport. An amount of 2% on basic value towards freight and 1% on basic value towards insurance will be added for cost comparison. b)CFR-Mumbai/Nhava sheva seaport for sea consignments. An amount of Insurance @1% (Supplier's seaport to BHEL R&D Stores, Hyderabad)+ local transport charges (Mumbai/Nhavasheva Seaport to BHEL R&D Stores, Hyderabad) based on weight/dimensions furnished by the supplier in the tender shall be added for landed cost evaluation. All Indian suppliers shall quote the lowest prices on 'free delivery at BHEL R&D Stores or F.O.R destination' basis only.	
6	Freight & Insurance	Insurance will be arranged by BHEL in case of FOB basis supplies. In such cases ,an amount of 3% towards freight and insurance will be added for cost comparison.	
		Guidelines regarding dealing with Indian agents of foreign suppliers 1. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if	

7	Agency Agreement	the foreign principal desires to avail of services of an Indian agent, then the foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of agency agreement. 2. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of government of India, issued from time to time. 3. The agency agreement should specify the precise relationship between the foreign OEM and services to be rendered by Indian agent / associate, whether general in nature or in relation to the particular contract, must clearly be stated by the foreign supplier / Indian Agent. Any payment, which the Indian agent / associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee shall be brought out in record in the agreement and be made explicit in order to ensure compliance to the laws of the country. 4. Any agency commission to be paid by BHEL to the Indian agent shall be Indian currency. 5. When ever Indian agents are representing on behalf of their principals, the relevant authorization letter and agreement copy to be enclosed along with technical bid to consider the offer.	
8	Delivery Period	FOR INDIAN SUPPLIES : ===== Suppliers are requested to quote within the delivery date mentioned in the enquiry. They shall also mention one of the following delivery periods compulsorily. 1) Delivery Period from date of Purchase order ===== 2) Delivery Period from receipt of material / input data / drawings etc. from BHEL===== (if applicable) 3) Delivery Period from receipt of approval of design documents / drawings etc. by BHEL===== (if applicable) However BHEL shall inform the vendor about rejection of the offer before price bid opening in case of not meeting the delivery requirements of BHEL. FOR FOREIGN SUPPLIES : ===== Suppliers are requested to quote within the delivery date mentioned in the enquiry. They shall also mention one of the following delivery periods compulsorily. 1. Delivery Period from date of Purchase order :===== 2. Delivery Period from receipt of input data / drawings etc. from BHEL ===== (if applicable) 3. Delivery Period from receipt of approval of design documents / drawings etc. by BHEL ===== (if applicable) 4. Delivery Period from date of LC Opening ===== (if applicable) 5. Delivery Period from date of PO acceptance ===== However BHEL shall inform the vendor about rejection of the offer before price bid opening in case of not meeting the delivery requirements of BHEL. Pl. mention any other issues/constraints like export clearance etc. explicitly, if any =====	
9	Nature of Vendor submitting the Offer	OEM / Agent / Representative / Dealer / Distributor / Stockist / Trader / Reseller / Channel Partner/ System Integrator / Any Other (Pl. Specify)	
10	Foreign Suppliers without Indian Agent	To be quoted in Foreign Currency. Purchase Order will be placed on Foreign Supplier.	
11	Foreign Principal availing services of an Indian Agent	Foreign principal should ensure compliance to regulatory guidelines which require mandatory submission of Agency agreement. (as per *) To be quoted in Foreign Currency. Purchase order will be placed on Foreign Supplier. Agency Commission will be paid to Indian Agent in Indian rupees. * The Agency Agreement shall specify 1) Agency commission, 2) Responsibilities of the Agent, 3) Territory,	

		4) Agreement Period	
12	Payment terms for Foreign Offers (Supply)	BHEL standard payment term "100% Invoice value by wire transfer within 30 days of receipt and acceptance of material at BHEL R&D Stores, Hyderabad". All bank charges inside India shall be to BHEL account and outside India shall be to supplier's account. Note:For other payment terms there will be a loading on the offer as mentioned in our 'Loading Factors" sheet which is enclosed to this enquiry.	

Note : All the clauses of the above format should be filled and submitted with the Techno Commercial Bid (Part-1). The filled in BHEL Commercial terms & Conditions format submitted with technical bid, responding to all the clauses duly signed with seal **only shall be considered**. Any other Commercial terms & conditions of bidders entered else where in their offer shall not be considered and are liable for rejection.

Read and understood the above commercial terms and conditions

Signature of the bidder with Seal & Date

	OTHER TERMS & CONDITIONS	Volume - 1 Enquiry No 582000411
Electronic Components (Resistors, Capacitors, Relays, Diodes, Connectors, IC's)		

SL.No.	Clause	BHEL REQUIREMENT	SUPPLIERS ACCEPTANCE / REMARKS
1	Payment terms for Indian vendors	100% Basic payment within 30 days from receipt and acceptance of material & payment of GST against submission of proof and reflection of the same in GSTR-1	
2	Technical queries	Contact: Mr. Saurabh Chandrakar , Sr.Engineer; (Ph:7799338907) ; email id :- saurabhchandrakar@bhel.in , for any technical queries.	
3	Concessional Duty	Concessional taxes/duties: We are registered with DSIR vide TUV-RD/13/2017 dated 05-Feb-2018 as a research Institution, other than a Hospital, for the purpose of availing Customs duty exemption in terms of Government Notification no.51/96 – Customs dated 23-Jul-1996, Notification No. 24/2007 - Customs dated 01-Mar-2007 and Notification No. 43/2017 – Customs dated 30-June-2017; 45/2017-Central tax(rate) & 47/2017-Integrated tax(rate) dated 14-11-2017, No. 9/2018-Central tax(Rate) dated 25-01-2018, State & Union Territory Tax(Rate) and 10/2018-Integrated tax (Rate) dated 25-01-2018 as amended from time to time. Hence all offers falling under the said notifications shall be evaluated at available concessional rates. Please confirm acceptance.	
4	Details required	IT Permanent Account No. (PAN): GSTIN Registration Status: Tax type:CGST/SGST/IGST/UGST GSTIN No: GSTIN No. Issuance Date : Provisional/ Final Registration : Name of the Contact Person : Contact Phone / Mobile : Email id for correspondence : Address with PIN code and State: HSN code, service account code.	
5	Packing & forwarding charges, freight and insurance charges, if any	Packing , forwarding, freight & insurance:- Kindly mention the Packing , forwarding, freight & insurance charges (if any) in terms of % of basic cost. Kindly mention in whose scope is freight & insurance	

Signature of the bidder with Seal & Date

		ITEM SPECIFICATIONS		Volume - 2 Enquiry NO 582000411
Electronic Components (Resistors, Capacitors, Relays, Diodes, Connectors, IC's)				
SL.No.	Item			
1	16 Pin FRC Connector, Locking Type			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	No. of ways	16	
	2	Type:	PCB Mountable, Locking Type, Right Angled Terminals, Male	
	3	Distance between pin to pin	2.54mm	
2	26 Pin FRC Connector, Locking Type			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	No. of Pins	26	
	2	Type	PCB Mountable, Locking Type, Right Angled Terminals, Male	
	3	Distance between pin to pin (Pitch)	2.54 mm	
3	DIODE SMD PACKAGE, Marking M7			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Repetitive Reverse Voltage	1kV	
	2	Forward Current	1A	
	3	Diode Configuration	Single	
	4	Max. forward Voltage	1.1V	
	5	Reverse Recovery Time	2µsec	
	6	Forward Surge Current	30A	
4	Onboard, Relay coil 24VDC,12A			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Coil Voltage:	24VDC	
	2	Relay Contact Form:	1 Form C (SPDT- NO, NC)	
	3	Contact Current Rating:	10A	
	4	Mounting Style:	Through Hole	
	5	Series:	JW	
	6	Operating Temperature	-40°C ~ 60°C	
	7	Dimensions	12.8 mm(W) × 28.6 mm(L) × 20 mm (H)	
5	MOV, 72J, 250VAC, 330VDC			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Max Voltage Rating (DC)	330V	
	2	Max Voltage Rating (AC)	250V	
	3	Energy	72J	
	4	Mount	Through Hole, Radial	
6	SMD RESISTOR 1206 390 OHMS			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations

	1	Category	SMD Chip Resistor	
	2	Package/Case	1206 [3216 Metric]	
	3	Resistance Value	390 ohm	
	4	Series	RC	
	5	Voltage Rating	200 V	
	6	Composition	Thick Film	
	7	Rated Power	250mW	
	8	Resistance Tolerance	± 1%	
	9	Temp Coefficient:	±100ppm/°C	
7	SMD RESISTOR 1206 10K OHMS			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Chip Resistor	
	2	Package/Case	1206 [3216 Metric]	
	3	Resistance Value	10 kohm	
	4	Series	RC	
	5	Voltage Rating	200 V	
	6	Composition	Thick Film	
	7	Rated Power	250mW	
	8	Resistance Tolerance	± 1%	
	9	Temp Coefficient:	±100ppm/°C	
8	OPTOCOUPLER, DUAL CHANNEL			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Dual Optocoupler	Optocoupler, Transistor Output, 2 Channel, Surface Mount DIP, 8 Pins	
	2	Forward current	60 mA	
9	OCTAL DRIVER			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Octal High Voltage, High Current Darlington Arrays	Darlington Transistors Eight NPN Array	
	2	Collector- Emitter Voltage VCEO Max	50V	
	3	Maximum DC Collector Current	0.5A	
	4	Mounting Style	Surface Mount	
	5	Package/Case	18-SOIC	
	6	Dimensions	2.35mm(H) * 11.62mm(L)	
10	RELAY, 24V COIL			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Product Category	General Purpose Relays	
	2	Coil Voltage	24V	
	3	Contact Current rating	8A	
	4	Mounting Type	Through Hole	
	5	Relay Contact Form	1 Form C (SPDT-NO, NC)	
	6	Switching Voltage	400 V AC, 300V DC	
	7	Footprint	As per Annexure-II	
	8	Coil Type	Non-Latching	
	9	Enclosure	Plastic Sealed Type	
	10	Compliance	RoHS Compliant	

	11	Series	JS	
11	IGBT,1200V,20A,TO-263AA PACKAGE			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Product Category	IGBT Transistors	
	2	Series	IXGA20N120	
	3	Voltage	Collector Emitter Breakdown (Max): 1200V	
	4	Maximum Collector Current	40A	
	5	Maximum Power	180W	
	6	Supplier/Device Package	TO-263 (IXGA)	
12	ZENER DIODE, ZENER VOLTAGE VZ = 20V			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Zener Voltage (Vz)	20V	
	2	Power dissipation Pd	225mW	
	3	Diode Case Style	SOT-23	
	4	Zener Tolerance	±5%	
	5	No. of Pins	3	
	6	Maximum Operating Temp	150°C	
	7	Marking code	81A	
	8	Type	SMD	
13	SMD RESISTOR, 1MOHM,1206			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Chip Resistor	
	2	Package/Case	1206 [3216 Metric]	
	3	Resistance Value	1 Mohm	
	4	Series	RC	
	5	Voltage Rating	200 V	
	6	Composition	Thick Film	
	7	Rated Power	250mW	
	8	Resistance Tolerance	± 1%	
	9	Temp Coefficient:	±100ppm/°C	
14	SMD RESISTOR, 200HM,1206			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	Temp Coefficient:	
	2	Package/Case	1206 [3216 Metric]	
	3	Resistance Value	20 ohm	
	4	Series	RC	
	5	Voltage Rating	200 V	
	6	Composition	Thick Film	
	7	Rated Power	250mW	
	8	Resistance Tolerance	± 1%	
	9	Temp Coefficient:	±100ppm/°C	
15	MLCC,2700Pf 50V CASE 1206			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Multilayer Ceramic Capacitor	
	2	Capacitance	2700 pF	

	3	Voltage Rated	50V	
	4	Package/Case	1206 (3216 Metric)	
	5	Tolerance	±5%	
	6	Temperature Coefficient	C0G, NP0	
16	POWER DIODE, 1000V 5A SMD			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Repetitive Reverse Voltage Vrrm Max	1kV	
	2	Forward Current	5A	
	3	Diode Configuration	Single	
	4	Maximum forward Voltage	1.15V	
	5	Reverse Recovery Time	2.5µsec	
	6	Forward Surge Current	100A	
	7	Diode Package/Case Style	SMC(DO-214AB)	
17	EPCOS CHOKE, 3.3mH SERIES			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	Common Mode Choke	
	2	Filter Type	Power Line	
	3	Inductance	3.3.mH	
	4	Operating Temp	-40°C ~ 125°C	
	5	Mounting Type	Through Hole	
	6	FootPrint	As per Annexure-III	
	7	Maximum Current Rating	4.6A	
	8	Series	B82734	
18	ELECTROLYTIC CAPACITOR, 330µF,35V			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Element Material	Aluminium Electrolytic	
	2	Series	038 RSU Series	
	3	Termination	Through Hole	
	4	Tolerance	20%	
	5	Voltage Rating	35V DC	
	6	Capacitance	330 micro Farad	
	7	Configuration	Radial	
	8	Lead Spacing	Approximately 5mm	
19	IC LIN Low Offset, Low Power QUAD OPAMP			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	No. of Amplifiers	4 Amplifier	
	2	Bandwidth	500kHz	
	3	Number of Pins	16	
	4	Slew Rate	0.15V/us	
	5	Amplifier Case Style	SOIC	
	6	Operating Temperature	-40°C to 85°C	
	7	Series	OP400 Series	
	8	Supply Voltage Range	±3V to ±18V	
20	DC/DC CONVERTER, DUAL O/P			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Input voltage range	18-36V DC	

	2	Output Voltage	±15V DC	
	3	Ripple and noise	Less than or equal to 50 mV pk-pk	
	4	Temperature ranges – Operating	–40°C to +85°C	
	5	EMI/EMC compliance	Compliance to IEC61000-4-2, IEC61000-4-3, IEC61000-4-4, IEC61000-4-5, IEC61000-4-6	
	6	Baseplate material	Non-conductive plastic with shielded casing	
	7	Mounting Type	PCB mountable, Through Hole	
	8	Package / Case	24-DIP Module	
	9	Current - Output (Max)	265mA	
	10	Isolation Voltage (Input / Output)	1.5kV	
	11	Power in Watts	8W	
	12	FootPrint	Footprint drawing as per Annexure-IV	
21	CONNECTOR FRC 40PIN M R/A			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	No. of Pins	40	
	2	Pitch	2.54mm	
	3	Pin Arrangement	Shrouded Male Header - 2x20	
22	4	Type	Male Right Angle	
	CONN RIGHT ANGLE MALE FRC 2*10P			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	No. of Pins	20	
	2	Pitch	2.54mm	
23	3	Pin Arrangement	Shrouded Male Header - 2x10	
	4	Type	Male Right Angle	
	INDUCTOR RADIAL 10μH, 50V			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Inductance	10μH	
	2	Series	RL622	
	3	Tolerance	±10%	
	4	Current Rating (Amps)	3A	
24	5	Mounting Type	Through Hole	
	6	Package/Case	Radial, Vertical Cylinder	
	7	Material Core	Ferrite	
	CAP ELECTROLYTIC AL 22uF 50V 20%			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Capacitance	22uF	
	2	Product Range	EEUFC Series	
	3	Capacitance Tolerance	± 20%	
25	4	Capacitive Terminals	Radial Leaded	
	5	Voltage Rating	Upto 50V	
	6	Operating Temperature	-55°C to 105°C	
	CAP ELECTROLYTIC AL 33uF 50V 20%			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	Aluminium Electrolytic Capacitor	
	2	Capacitance	33 μF	

	3	Voltage Rated	50V	
	4	Series	SU	
	5	Tolerance	±20%	
	6	Package Case	Radial Leaded	
	7	Size Dimension (Dla)	8 mm	
26	MLCC,10000Pf,100V			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	Multilayer Ceramic Capacitor	
	2	Capacitance	10000 pF	
	3	Voltage Rated	100V	
	4	Series	SkyCap SR Series	
	5	Tolerance	±10%	
	6	Package Case	Radial Leaded	
	7	Temperature Coefficient	X7R	
27	SMD MLCC CAP,10000pF,1206			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Multilayer Ceramic Capacitor	
	2	Capacitance	10000 pF	
	3	Voltage Rated	100V DC	
	4	Series	C Series Kemet	
	5	Tolerance	±5%	
	6	Package Case	1206 [3216 Metric]	
	7	Temperature Coefficient	X7R	
28	SMD MLCC1206,1uF,50V, 5%			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Multilayer Ceramic Capacitor	
	2	Capacitance	1 µF	
	3	Voltage Rated	50V	
	4	Product Range	MC Series	
	5	Tolerance	±5%	
	6	Package Case	1206 [3216 Metric]	
	7	Temperature Coefficient	X7R	
29	SMD MLCC1206,2.2uF,50V			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Multilayer Ceramic Capacitor	
	2	Capacitance	2.2 µF	
	3	Voltage Rated	50V	
	4	Product Range	GRT Series	
	5	Tolerance	±10%	
	6	Package Case	1206 [3216 Metric]	
	7	Temperature Coefficient	X7R	
30	SMD MLCC1206,0.33uF,50V			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Capacitance	0.33uF	
	2	Ceramic Capacitor Case:	1206 [3216 Metric]	
	3	Capacitance Tolerance	± 5%	

	4	Dielectric characteristic	X7R	
	5	Voltage Rating	Upto 50V	
	6	Operating Temperature	-55°C to 125°C	
31	SMD CHIP RESISTOR, 1206, 11K			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Resistance	11KOhms	
	2	Tolerance	± 1%	
	3	Packages	1206 (3216 Metric)	
	4	Category	Chip Resistor - Surface Mount	
	5	Series	CRCW	
	6	Power	0.25W, 1/4W	
	7	Temp Coefficient:	±100ppm/°C	
32	SMD CHIP RESISTOR, 1206, 10 OHM			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Chip Resistor	
	2	Package/Case	1206 [3216 Metric]	
	3	Resistance Value	10 ohm	
	4	Series	RC	
	5	Voltage Rating	200 V	
	6	Composition	Thick Film	
	7	Rated Power	250mW	
	8	Resistance Tolerance	± 1%	
	9	Temp Coefficient:	Atleast 100ppm/°C	
33	SMD CHIP RESISTOR, 1206, 1 KOHM			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Chip Resistor	
	2	Package/Case	1206 [3216 Metric]	
	3	Resistance Value	1 kohm	
	4	Series	RC	
	5	Voltage Rating	200 V	
	6	Composition	Thick Film	
	7	Rated Power	250mW	
	8	Resistance Tolerance	± 1%	
	9	Temp Coefficient:	±100ppm/°C	
34	SMD CHIP RESISTOR, 1206, 510 OHM			
	sl no	Descriptions	BHEL Specifications	Vendor Specifications/ Deviations
	1	Category	SMD Chip Resistor	
	2	Package/Case	1206 [3216 Metric]	
	3	Resistance Value	510 ohm	
	4	Series	RC	
	5	Voltage Rating	200 V	
	6	Composition	Thick Film	
	7	Rated Power	250mW	
	8	Resistance Tolerance	± 1%	
	9	Temp Coefficient:	±100ppm/°C	
35	SMD CHIP RESISTOR, 1206, 5.6 KOHM			

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* Vendors are advised to write specifications in detail and not to write like 'Complied/ Yes / No ' etc. in specifications.

Signature of the bidder with Seal & Date

LOADING FACTORS



NOTE : IN CASE OF DEVIATION TO BHEL TENDER SPECIFIED TERMS, LOADING FACTOR INDICATED IN FOLLOWING TABLE WILL BE APPLIED TO QUOTED PRICE WHILE EVALUATING THE LOWEST QUOTE

A. FOR INDIGENOUS PURCHASES					
SLNO	SCOPE	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS
A.1	SUPPLY OF EQUIPMENT	PAYMENT TERMS	100% PAYMENT, WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AT BHEL R&D	SAME	NIL
				PAYMENT AGAINST PROFORMA INVOICE / DESPATCH DOCUMENTS	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE TOTAL PO VALUE FOR ONE MONTH
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%)	LOADING @ ((SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH
				PAYMENT WITH 110% BANK GUARANTEE AND BALANCE PAYMENT WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF THE MATERIAL	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (Rounded off to nearest month) + 1 MONTH AND
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%)	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT FOR ONE MONTH
A.2	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)	PAYMENT TERMS	90% PAYMENT, WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AND BALANCE 10% WITH IN 30 DAYS OF COMPLETION OF E&C.	SAME	NIL
				100% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF SUPPLIES AND E&C	NIL
				90% PAYMENT AGAINST PROFORMA INVOICE/ DESPATCH DOCUMENT AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C.	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON 90% OF THE VALUE OF PO FOR ONE MONTH
				90% PAYMENT AGAINST PROFORMA / DESPATCH DOCUMENT AND BALANCE 10% AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON TOTAL VALUE OF THE PO FOR ONE MONTH
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%)	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OFF TO THE NEAREST MONTH) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE (90-X)% AMOUNT FOR ONE MONTH
				PAYMENT WITH 110% BANK GUARANTEE AND (90 - X) % PAYMENT ON RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OFF TO THE NEAREST MONTH)+ 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE (90-X)% AMOUNT FOR ONE MONTH
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%)	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%)FOR THE DELIVERY PERIOD(ROUNDED OFF TO THE NEAREST MONTH)+ 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT (100-X)% FOR ONE MONTH

B. FOR FOREIGN PURCHASES (IMPORTED)					
SLNO	SCOPE	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS
B.1	SUPPLY OF EQUIPMENT	PAYMENT TERMS	100% PAYMENT BY WIRE TRANSFER WITHIN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF MATERIAL AT BHEL R&D. (DESPATCH DOCUMENTS WILL BE SENT TO BHEL R&D DIRECTLY ALONG WITH BANK DETAILS)	SAME	NIL
				SIGHT DRAFT ON PRESENTATION OF DESPATCH DOCUMENTS VIZ INVOICE, AWB ETC TO OUR BANKERS	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL
				LC PAYMENT AGAINST DESPATCH DOCUMENTS	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE BY WIRE TRANSFER/LC AND BALANCE PAYMENT WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF THE MATERIAL	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY (ROUNDED OFF TO NEAREST MONTH) + 1 MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
B.2	SUPPLY OF EQUIPMENT INCLUDING ERECTION AND COMMISSIONING (E&C)	PAYMENT TERMS	90% PAYMENT BY WIRE TRANSFER WITH IN 30 DAYS FROM THE DATE OF RECEIPT AND ACCEPTANCE OF THE MATERIAL AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C	INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE BY WIRE TRANSFER/LC AND BALANCE PAYMENT ON RECEIPT AND ACCEPTANCE OF MATERIAL	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + 1 MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE AMOUNT FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
				SAME	NIL
				SIGHT DRAFT ON PRESENTATION OF DESPATCH DOCUMENTS VIZ INVOICE, AWB ETC TO OUR BANKERS	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) FOR ONE MONTH PLUS PAYMENT RELATED BANK CHARGES INCURRED BY BHEL
				90 PAYMENT BY WIRE TRANSFER /LC AGAINST DESPATCH DOCUMENTS BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON 90% OF BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
				90% PAYMENT BY WIRE TRANSFER / LC AGAINST DESPATCH DOCUMENTS. BALANCE 10% AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
				90% OF BASIC VALUE AS ADVANCE PAYMENT BY WIRE TRANSFER /LC WITH BANK GUARANTEE AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON THE BASIC VALUE FOR ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE BY WIRE TRANSFER/LC AND BALANCE 10% WITH IN 30 DAYS AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+6%) ON 90% OF THE BASIC VALUE FOR DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH PLUS LC RELATED BANK CHARGES INCURRED BY BHEL
				INTEREST BEARING PART ADVANCE (MAXIMUM 5% @SBI BASE RATE ON TENDER OPENING DATE+ 6%) PAYMENT WITH 110% BANK GUARANTEE BY WIRE TRANSFER /LC AFTER RECEIPT AND ACCEPTANCE OF THE MATERIAL AND 10% PAYMENT WITH IN 30 DAYS AFTER COMPLETION OF E&C	LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON THE PART ADVANCE AMOUNT (X%) FOR THE DELIVERY PERIOD (ROUNDED OFF TO NEAREST MONTH) + ONE MONTH AND LOADING @ (SBI BASE RATE ON TENDER OPENING DATE+ 6%) ON BALANCE (90-X)% FOR ONE MONTH
C. PENALTY FOR DELAYED DELIVERY (COMMON FOR INDIGENOUS AND IMPORTS)					
SLNO	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
C	LD CLAUSE	IN THE EVENT OF DELAY IN AGREED CONTRACTUAL DELIVERY, PENALTY OF 0.5% (HALF PERCENT) PER WEEK BUT LIMITED TO A MAX OF 10% OF TOTAL ORDER VALUE WILL BE APPLICABLE	AGREED	NIL	
			IF NOT AGREED	LOADING @ 10% OF THE BASIC MATERIAL COST	
			IF AGREED FOR X%	LOADING @ (10-X)% OF THE BASIC MATERIAL COST	
D. GUARANTEE/WARRANTY PERIOD (COMMON FOR INDIGENOUS AND IMPORTS)					
SLNO	COMMERCIAL TERMS	BHEL STANDARD TERM	AS OFFERED	LOADING FACTOR FOR NON COMPLIANCE TO BHEL STANDARD TERMS	
D	GUARANTEE/WARRANTY PERIOD	STIPULATED OR REQUIRED GUARANTEE/ WARRANTY PERIOD(X)	AGREED	NIL	
		MINIMUM ACCEPTABLE GUARANTEE / WARRANTY PERIOD(Y)	NOT AGREED FOR STIPULATED BUT AGREED FOR MINIMUM GUARANTEE/WARRANTY(Y)	LOADING @ 10 % OF THE ORDER VALUE PER ANNUM FOR THE REDUCED GUARANTEE PERIOD (X-Y)	

BHEL R&D

Terms & Conditions of Reverse Auction



Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to “REVERSE AUCTION PROCEDURE” i.e., ON LINE BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit online sealed bid in the Reverse Auction. Non-submission of online sealed bid by the bidder for any of the eligible items for which techno-commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
6. Bidders have to fax the Compliance form (annexure IV) before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g. EXCEL sheet) which will help to arrive at “Total Cost to BHEL” like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
8. Reverse auction will be conducted on scheduled date & time.
9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, (Annexure VII) as provided on case-to-case basis to Service provider within two working days of Auction without fail.
11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL standard practice.
12. Bidders shall be required to read the “Terms and Conditions” section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the „Business Rules of Reverse Auction?, which will be communicated before the Reverse Auction.
13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant BHEL guidelines, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
15. In case BHEL decides to go for reverse auction, the H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

AUTHORISATION LETTER FOR E-PAYMENT/ NEFT / RTGS
(PLEASE FILL UP THE FORM COMPLETELY IN CAPITAL LETTERS ON YOUR COMPANY LETTERHEAD ONLY)

Vendor Code (to be filled by BHEL)	
------------------------------------	--

Type of Request (Tick one)	NEW	CHANGE
1 Company Name		
2 Address		
3 City with PIN Code		
4 State		
5 PAN Number		
6 TIN/ VAT No.		
7 CST No.		
8 Service Tax No.		
9 Name of Contact Person		
10 Mobile number		
11 Ph. no. with STD Code		
12 Fax No. with STD Code		
13 Email ID		
14 Website (URL)		

BANK DETAILS FOR EFT / RTGS

1 Bank Name	
2 Branch	
3 Branch Code	
4 Branch Address	
5 Branch Phone No	
6 Account No.	
7 Account Type: SB/ Current/ other (Specify)	
8 MICR Code	
9 IFSC Code	

I, as an authorized representative / owner of the above named company, hereby state as under:

1. Enclosed here with a cancelled cheque in support of our company's bank details.
2. Authorize BHEL R&D Hyderabad, to electronically make payments to the designated bank account with bank charges, if any, to our account.
3. If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold BHEL / transferring Bank responsible.
4. I hereby certify that the particulars given above are true, complete and correct.
5. This authority remains in full force until BHEL receives and acknowledge written notification requesting change or cancellation.

Date :
Company
Seal

Authorised Signatory
Designation :



RD:MPX:F-13

Bharat Heavy Electricals Limited

Corp. R&D DIVISION

VIKAS NAGAR,

HYDERABAD- 500 093 (INDIA)

VENDOR REGISTRATION FORM

(Indigenous supplier)

[FORM TO BE SUBMITTED* BY THE BIDDER ALONG WITH TECHNICAL-BID]

Before filling, please refer to instructions on page-4

1.0 VENDOR PROFILE:

1.1 Name and address of the vendor:

Phone Nos.:

Fax No.:

Email: 1.

2.

1.2 Local representative name & address in Hyderabad/Secundrabad :

Phone Nos.:

Fax No.:

Email:

Contact Person:

Mobile No:

2.0 TYPE OF ORGANISATION:

PROPRIETORSHIP	Company:	Sister Concern (mention vendor registration number of main organization)	
Partnership	CORPORATION	Small Scale Industry	ANY OTHER(Please specify)

In case of SSI unit, copy of registration to be enclosed. It is requested that MSME registration certificate to be enclosed and tick the following:

Type of Major Activity: Manufacturing / Service

Category of Enterprise: Micro / Small / Medium

Social Category : GENERAL / SC / ST / OBC

Udyog Adhaar Number (UAN):_____

3.0 ANNUAL TURN OVER:

#	Year	Turn-Over, Rs.
1	Current Year(budgeted)	
2	Previous year (200 - 0)	
3	Prior Year (200 - 0)	

4.0 NAME AND ADDRESS OF THE BANKER:

4.1 Bank Name

4.2 Branch name

4.3 Account number

4.4 Account Type

4.5 MICR Code:

4.6 IFSC Code(RTGS/NEFT):

4.7 Bank Phone number(s),

Blank cheque, duly cancelled, to be enclosed.

Please note that all payments shall be made through Electronic clearance services to your above account against the orders executed, if any.

5.0 REGISTRATION PARTICULARS(relevant copies to be enclosed)

5.1 IT Permanent Account No.(PAN):

5.2 State Sales Tax/VAT Registration No:

5.3 Central Sales Tax Registration No:

5.4 ED Registration No:

5.5 Service Tax Registration No:

5.6 PF Account No:

5.7 Labour Licence No:

5.8 ESI Account No:

6.0 CONTACT PERSON: S/Sri:

Designation:

Phone / Mobile No:

7.0 TOTAL NUMBER OF EMPLOYEES:

Graduates(Engr/Scientists/Mgmt/Fin.)	Consultants	Workers		
		Sup./Skilled	Semiskilled	Unskilled

8.0 LIST OF PRODUCTS/ SERVICES OFFERED:

#	Products/ Services	Capacity
1		
2		
3		
4		
5		

9.0 REFERENCE LIST :

(Only recognized public and private sector companies, attach if printed copy available)

#	Customer	Volume / Year
1		
2		
3		
4		
5		

10.0 INFRASTRUCTURE / FACILITIES:

#	Facility (with specifications)	Age/ Year procured
1		
2		
3		
4		
5		

11.0 REGISTRATION WITH OTHER BHEL UNIT/UNITS:

#	Unit	Registration No	Year
1			
2			
3			
4			

12.0 ANY OTHER INFORMATION :

DECLARATION:

The information furnished above is true and authentic.

(CEO / PROPRIETOR)

SEAL:

DATE:

Note:

1. Registered bidders, having BHEL (R&D) registration no. or have submitted this format for registration, need not furnish this information again.
2. The competent authority reserves the right to accept or reject the registration.
3. Vendors approved for registration will be informed by mail / email, as convenient. A separate communication will be sent in case of non-registration also, citing reasons thereof.
4. BHEL reserves the right to take penal action as deemed fit if any of the information provided by the vendor(s) is found to be incorrect.
5. AGM, Head (MM) may be contacted for clarification/additional information on registration.

Instructions

1. Fill all items. Please mention "N.A." for items/ clauses not applicable.
2. Use A4 sheets for this document and the enclosures. Use of additional sheets is permitted if space provided is not adequate.
3. Attach copies of latest documents in respect of items 5.0 (Registration no.s)
4. Photographs of registered office and the chief executive/proprietor shall be furnished.



RD:MPX:F-14

Bharat Heavy Electricals Limited

Corp. R&D DIVISION

VIKAS NAGAR,

HYDERABAD- 500 093 (INDIA)

SUPPLIER REGISTRATION FORM

(FOREIGN SUPPLIER)

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR.WHEREVER IT IS NOT APPLICABLE PLEASE WRITE "NOT APPLICABLE".INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED.

1.0 GENERAL INFORMATION:

1.1 NAME OF COMPANY

1.2 DETAILS OF HEAD OFFICE:

ADDRESS :
 TELEPHONE :
 FAX :
 EMAIL :
 WEB SITE :

1.3 DETAILS OF FACTORY/WORKS:

ADDRESS :
 TELEPHONE :
 FAX :
 EMAIL :
 WEB SITE :

1.4 DETAILS OF MARKETING AGENT

ADDRESS :
 TELEPHONE :
 FAX :
 EMAIL :
 WEB SITE :

1.5 CHIEF EXECUTIVE

1.6 CONTACT PERSON(S)

FOR PRODUCT OFFERED

NAME(S) :
 OFFICIAL CPACITY :
 ADDRESS :
 TELEPHONE :
 FAX :
 EMAIL :

1.7 YEAR OF ESTABLISHMENT

1.8 PRODUCTION CAPACITY PER ANNUM

1.9 PARTICULARS OF PRODUCT INCLUDING SPECIFICATION AND RANGE OFFERED FOR REGISTRTION (Attach brouchers and catalogues)

1.10 NAME(S) OF BANKERS

1.11 BANKER'S CERTIFICATE

1.12 PORT OF LOADING

1.13 NEAREST AIRPORT

1.14 NAME OF THE INDIAN AGENT, IF ANY
WITH AUTHORIZATION LETTER

2.0 FINANCIAL INFORMATION:

2.1 TOTAL CAPACITY

2.2 ANNUAL TURN OVER FOR LAST 3 YEARS

2.3 WHEHER CREDIT LICENSE ACCEPTABLE YES/NO

3.0 QUALITY MANAGEMENT SYSTEMS

ENCLOSED FORMAT PART-B

3.1 EXPERIENCE LIST FOR SAME/ SIMILAR ITEMS
TO BE ENCLOSED

4.0 FUTURE EXPANSION PLANS:

(Give details)

5.0 LIST OF ENCLOSURES:

(Including brouchers, catalogues, technical literature etc)

6.0 ANY OTHER INFORMATION:

SIGNATURE OF SUPPIER (Authorized signatory)

NAME :
DESIGNATION :
DATE :
OFFICIAL SEAL

Note:

1. BHEL Reserves the right to take penal action as deemed fit if any of the information provided by the vendor is found to be incorrect.
2. Please attach separate sheets, if space found is inadequate



Bharat Heavy Electricals Limited

Corp. R&D DIVISION

VIKAS NAGAR,

HYDERABAD- 500 093 (INDIA)

Ph: 040 – 23772704, Fax: 040 – 23770698, email: mpx@bhelrnd.co.in

RD:MPX:F-13

GUIDE LINES REGARDING DEALINGS WITH INDIAN AGENTS OF FOREIGN SUPPLIERS

- i. BHEL shall deal directly with foreign vendors, wherever required, for procurement of goods. However, if the foreign principal desires to avail of the services of an Indian agent, then the foreign principal should ensure compliance to regulatory guidelines - which require mandatory submission of an Agency Agreement.
- ii. It shall be incumbent on the Indian agent and the foreign principal to adhere to the relevant guidelines of Government of India, issued from time to time.
- iii. The Agency Agreement should specify the precise relationship between the foreign OEM / foreign principal and their Indian agent and their mutual interest in the business. All services to be rendered by agent/ associate, whether of general nature or in relation to the particular contract, must be clearly stated by the foreign supplier/ Indian agent. Any payment, which the agent or associate receives in India or abroad from the OEM, whether as commission or as a general retainer fee should be brought on record in the Agreement and be made explicit in order to ensure compliance to laws of the country.
- iv. Any agency commission to be paid by BHEL to the Indian agent shall be in Indian currency only.
- v. Whenever Indian agents are representing on behalf of their principals the relevant authorisation letter and agreement copy to be enclosed along with Technical bid to consider the offer.

