

**BHARAT HEAVY ELECTRICALS LIMITED, JHANSI**

(A Govt. of India undertaking)

**Material Management**

(Part-A)

'TECHNO-COMMERCIAL BID' FOR ENQUIRY NO. E6560074

(Mandatory sheet regarding instruction to bidders for compliance)

Supplier Name &amp; Address: .....

| Sl.      | Particulars                                                                                                                                                                                                                                                                                                                  | Supplier's confirmation          |
|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
| 1.       | Complete acceptance for supply of items as per Purchase/Tech. specification mentioned in the enquiry.                                                                                                                                                                                                                        | ( ) Accepted<br>( ) Not Accepted |
| 1<br>(A) | In case of acceptance to 1 above and wherever needed, successful bidder has to submit duly seal & signed copy of Drawings, Purchase /Tech. specification etc. as token of acceptance before placing order.                                                                                                                   | ( ) Accepted<br>( ) Not Accepted |
| 2.       | Acceptance to all special remarks/General Terms & Condition of enquiry.                                                                                                                                                                                                                                                      | ( ) Yes ( ) No                   |
| 3.       | <u>Guarantee/Warranty/Conformance/Test Certificate</u> (along with supply) as specified in enquiry will be provided.                                                                                                                                                                                                         | ( ) Yes ( ) No                   |
| 4.       | Delivery is required as per our enquiry. Please quote minimum possible delivery period from the date of purchase order.                                                                                                                                                                                                      | ..... Days                       |
| 5.       | <u>Taxes &amp; Duties:</u> Extra as applicable<br>(Indigenous bidders to indicate following):                                                                                                                                                                                                                                | ( ) Accepted<br>( ) Not Accepted |
|          | (a) Excise Duty (mention N/A, if not applicable)                                                                                                                                                                                                                                                                             | .....%                           |
|          | (b) VAT (mention N/A, if not applicable)                                                                                                                                                                                                                                                                                     | .....%                           |
|          | (c) CST against form 'C' (mention N/A, if not applicable)                                                                                                                                                                                                                                                                    | .....%                           |
| 6.       | All the terms & conditions of the contract with respect to taxes & duties are subject to the new taxation laws (e.g. GST) introduced from time to time (e.g. GST). The terms & conditions will be modified in accordance with the provision of new laws (e.g. GST).                                                          | ( ) Accepted                     |
| 7        | Price Bid submitted as per attached 'price-bid' format.<br>(Copy of blank 'price-bid' is submitted)                                                                                                                                                                                                                          | ( ) Yes ( ) No                   |
| 8.       | <u>Terms of Delivery:</u><br>Delivery shall be on F.O.R. BHEL Jhansi-basis (including of freight & Insurance).                                                                                                                                                                                                               | ( ) Accepted                     |
| 9.       | Basic rate quoted is inclusive of Packing & forwarding.                                                                                                                                                                                                                                                                      | ( ) Yes                          |
| 10.      | Acceptance for Prices on firm basis and no PVC is applicable.                                                                                                                                                                                                                                                                | ( ) Yes                          |
| 11.      | Acceptance for 90 days Validity of offer from date of tender opening.                                                                                                                                                                                                                                                        | ( ) Yes ( ) No                   |
| 12.      | <u>Inspection:</u><br>Material will be source inspected by BHEL/Customer/Third party. However, final inspection for acceptance of quality and quantity shall be done at BHEL's works after receipt of material and results shall be binding on the suppliers.                                                                | ( ) Accepted<br>( ) Not Accepted |
| 13.      | <u>Liquidated Damage/Penalty:</u><br>Failure to supply by the time specified in the order will make the supplier liable to pay unconditional penalty of ½% of the price of the goods in arrear (delayed and not supplied) per week or part there of, subject to a maximum of 10% of the order value unless agreed otherwise. | ( ) Accepted<br>( ) Not Accepted |
| 14.      | <u>Risk Purchase:</u><br>If the material is not supplied within stipulated delivery indicated in PO, BHEL shall have the option to purchase the material from other sources at the supplier's risk & cost.                                                                                                                   | ( ) Accepted<br>( ) Not Accepted |



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|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| 15.        | <p><u>Our Standard Payment Terms:</u><br/>"100% payment after 60 days of receipt and acceptance of material at BHEL works". The suppliers who are availing SIDBI/HDFC discounting facility (pay by BHEL in about 120 days from the date of invoice) with us will continue to get this facility. However, due to funds problems, this facility cannot be extended to other suppliers. These payment terms will be treated as standard terms of payment. The bidder who are covered under MSMED Act-2006 &amp; quoted 45 days of payment after acceptance of material will also be treated as standard terms of payment.</p>                                                                                                                                                                                                                                         | <p>( ) Accepted<br/>Standard TOP<br/>( ) Accepted<br/>MSMED<br/>( ) Accepted<br/>SIDBI<br/>( ) Not Accepted</p> |
|            | <p><u>Any other payment term like:</u><br/>Advance/LC/CAD (cash, against dispatched documents) etc. will not be accepted from indigenous vendors. Offers received with these payment term shall be rejected.<br/>BHEL will load total outflow in case of alternate payment terms, as follows:</p> <ul style="list-style-type: none"><li>For documents through bank/COD (cash on delivery i.e. against DRS):<br/>For 75 days @ (base rate of SBI+6%) per annum.<br/>(Please give specific acceptance on the above payment term)</li></ul> <p>Base rate of SBI shall be taken as the rate applicable on the date of 'techno-commercial bid' opening date.<br/>Base rate of SBI is available at SBI site.<br/>In case where there are deferred payment terms i.e. payment in more than one stage, loading shall be done on pro-rata basis on the deferred amounts</p> |                                                                                                                 |
| 15.<br>(B) | <p><u>Guarantee:</u><br/>In Case an order is placed, supplier shall be required to guarantee for smooth and satisfactory performance of the equipment for a period of 12 months from the date of dispatch and certificate must be issued to this effect.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <p>( ) Accepted<br/>( ) Not Accepted</p>                                                                        |

#### Notes:

- 1) If answer to 1, 1(A), 3, 7, 10, 12, 14 & 15(B) are not acceptable offer may not be considered.
- 2) Rates are to be mentioned only in sealed price bid of BHEL Format as enclosed.
- 3) Evaluation of bid will be done on landed cost to BHEL, Jhansi basis. Offers will be loaded for the deviation(s), if any, suitably. Hence, please quote accordingly.
- 4) Entry tax, wherever applicable for vendors outside U.P. will be paid by BHEL and same will be loaded while evaluation.
- 5) In case of non-acceptance of BHEL L.D. clause, the suitable loading up to 10% maximum shall be done on supplier's quoted rate to derive the L-1 Status.

Signature of Supplier & seal .....

Date .....

Name of contact person .....

Cell No. ....



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## Material Management

(Part-B)

'PRICE-BID' FOR ENQUIRY NO. ENQUIRY E6560074

Supplier's Name & Address: .....

| Enq.<br>item<br>no. | Quoted rate in figure on<br>F.O.R. BHEL Jhansi basis<br>(inclusive freight & insurance,<br>excluding taxes & duties)<br>(per unit of supply basis) | Quoted rate in words on F.O.R. BHEL<br>Jhansi basis (inclusive freight & insurance,<br>excluding taxes & duties)<br>(per unit of supply basis) |
|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|
| 1                   | Rs.....                                                                                                                                            | Rupees.....                                                                                                                                    |

Note:- The price bid submitted in any other fashion or by adding any condition (e.g. minimum order quantity, rates applicable for specified quantity, discount for quantity, rate based on slabs, rate based on terms of payment etc.), offer shall be straight way REJECTED even if, offer has been found technically & commercial acceptable before opening of price bid.

Signature of Authorized Signatory: .....

Name : .....

Contact No. : .....

E-mail Address : .....

