

Pre-Qualification Requirements (PQR) for Bidders

Ref : BHEL Tender No.

This PQR is for getting documentary evidence for bidder's qualification to manufacture, supply, testing, installation, commissioning & service support of the DG sets, if its bid is accepted. This shall be established on the basis of bidder's PQR documents, whether the bidder has the technical, financial, and other capacities / capabilities.

Bidders must meet following Technical & Financial criteria as Pre-Qualification Requirement (PQR) for the tender. Bids not meeting these requirements as stated below shall not be considered for further evaluation.

A. Technical:

- 1.0 a) Bidder shall be an Indian manufacturer of "Diesel Generating (DG) sets with Acoustic Enclosure for use in Industrial application", and must have supplied minimum 1 (One) number of 500KVA, 415V or above rated DG sets during last 05 (Five) years (to be reckoned from the Bid opening date) to any Public Sector Companies, Central Government bodies, or any other reputed Public Limited Companies operational in India. Bidder's Invoice copy date as proof of supply shall be considered as date of supply to meet this criteria.

Bids from parties other than DG set manufacturers shall not be considered.

Following documents to be submitted as proof of supply of DG sets :

- i. Purchase Order copies / Contract Copies issued by buyer.
- ii. Bidder Invoice Copies.
- iii. Commissioning report / Work completion certificate endorsed by buyer / end user.

All above documents must have linkage with respective Purchase order / Contract agreement of buyer.

OR

- b) Bidder must be an authorised dealer/distributor/channel partner/subsidiary company of Principal DG set Manufacturing company. Bidder to submit valid authorisation certificate from the Principal DG set Manufacturing company. Such Authorisation certificate must be valid for the respective BHEL tender no. with back up support from Principal DG set Manufacturing company for required performance, guarantee & warranty for the items in tender.

Bidder must have supplied minimum 1 (One) number of 500KVA, 415V or above rated DG sets during last 05 (Five) years (to be reckoned from the Bid opening date) to any Public Sector Companies, Central Government bodies, or any other reputed Public Limited Companies operational in India. Bidder's Invoice copy date as proof of supply shall be considered as date of supply to meet this criteria.

Following documents to be submitted as proof of supply of DG sets :

Benjamin
04/06/2020

Pragati
04/06/20

- i. Purchase Order copies / Contract Copies issued by buyer.
- ii. Bidder Invoice Copies.
- iii. Commissioning report / Work completion certificate endorsed by buyer / end user.

All above documents must have linkage with respective Purchase order / Contract agreement of buyer.

Alternatively Bidder can submit their Principal DG set manufacturer's documentary evidence/contract copy/PO copies along with invoice copies as a proof of supplier of such DG sets as described above.

- 2.0 a) Bidder shall have adequate manufacturing facility of their own for Design, Manufacturing & Testing of Diesel Generating sets with Acoustic enclosure.

The bidder shall submit proof of its manufacturing facility with the bid. Acceptable documentary proof in this regard shall be as under :

- i) Quality certifications for the bidder manufacturing facility for DG set as detailed at 1.0 issued by independent certification agencies **OR** Copy of Invoice(s) for DG sets supplied to agencies as detailed at 1.0. Such manufacturing facility must be the same from where bidders is going to supply the DG sets as quoted against this tender.
- ii) Valid Certificate of Incorporation of the manufacturing facility in India / Valid Uddyog Aadhar number certificate/ Government approval for manufacturing facility. In case bidder is already registered with BHEL Bhopal, then bidder to also indicate their registered vendor code.

OR

- b) In case bidder is an authorised dealer/distributor/channel partner/subsidiary company of Principal DG set Manufacturing company then Bidder must submit documentary evidences as mentioned in Cl. 2.0 a) above applicable for the Principal DG set manufacturing company (whom they are representing in this tender).

- 3.0 a) If the bidder is an OEM for DG sets then bidder must have valid authorisation/certification from Engine & Alternator OEMs to use OEM make engines & alternators by the Bidder in their manufactured DG sets for the DG sets offered against this tender.

OR

- b) If the bidder is an OEM of Engines in addition to manufacturer of DG sets then bidder must have valid authorisation/certification from Alternator OEM to use OEM make Alternators by the Bidder in their manufactured DG sets for the DG sets offered against this tender.

OR

- c) If the bidder is an OEM of Alternators in addition to manufacturer of DG sets then bidder must have valid authorisation/certification from Engine OEM to use OEM make Engines by the Bidder in their manufactured DG sets for the DG sets offered against this tender.

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OR

In case bidder is an authorised dealer/distributor/channel partner/subsidiary company of Principal DG set Manufacturing company then Bidder must submit documentary evidences as mentioned in Cl. 3.0 a) OR 3.0 b) OR 3.0 c) above as applicable for the Principal DG set manufacturing company (whom they are representing in this tender).

- 4.0 Bidder must submit undertaking(s) from OEMs of Engine and Alternator (as offered against this tender) to provide service support during commissioning, warranty and post commissioning service period of minimum 10 (Ten) years by OEM or their local authorised service provider.
- 5.0 Bidder must submit undertaking(s) from OEMs of Engine and Alternator (as offered against this tender) that the supplied equipment are not going to become obsolete for the next 10 (Ten) years and provisioning of spares/equivalent replacement spares can be continued.
- 6.0 As the DG sets are to be deployed in HEP, Vyasi Project where service continuity is essential, OEM of Engine must have local service support at Dehradun, Uttarakhand or within approximate distance of 250-300 Kms from Site so as to reach HEP, Vyasi site in short notice. Address & Contact details of such facility to be furnished by bidder. Local service support can be of Engine OEM or their authorised service provider.

B. Financial:

- 1.0 Bidder to submit audited financial annual report (Balance Sheet and Profit & Loss account) for last three consecutive years (2016-17, 2017-18, 2018-19). Alternatively a certificate issued by a practicing Chartered Accountant or Cost Accountant (with membership number and Firm Registration Number), certifying the Annual Turnover & Net worth for last three consecutive years (2016-17, 2017-18, 2018-19) shall also be acceptable.
- 2.0 Bidder's average annual financial turnover during the last three consecutive years (2016-17, 2017-18, 2018-19) should be at least Rs 39 Lakhs.
- 3.0 Bidders must have experience of successfully completing similar works during last 7 years (to be reckoned from the Bid opening date) : -
 - i. Three "similar completed works" of each PO/Contract Value not less than the amount equal to Rs 53 Lakhs.

OR

- ii. Two "similar completed works" of each PO/Contract Value not less than the amount equal to Rs 66 Lakhs.

OR

- iii. One "similar completed work" of PO/Contract Value not less than the amount equal to Rs 106 Lakhs.

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"Similar Completed Work(s)" is defined as Supply & Commissioning of DG sets of ratings ranging from 500KVA to 1000KVA.

Following documents to be submitted as proof for qualification against this clause for "Similar Completed Work(s)" :

- i. Purchase Order copies / Contract Copies issued by buyer.
- ii. Bidder Invoice Copies.
- iii. Commissioning report / Work completion certificate endorsed by buyer.

All above document must have linkage with respective Purchase order / Contract agreement of buyer.

05/06/2020
Sr DGM (CEE)
(SANYAKA)

DGM (RFM)

Sr DGM (MWX)

Approved by : AGM (HOD-CEE/OFE/CXX)

4/6/20