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| <b>ENQUIRY NO. E1193065</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>DATE : 09.08.2019</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <b>DUE DATE : 30.08.2019</b> |
| <b>IMPORTANT:</b> [1] Suppliers to ensure submission of completely filled & duly signed/stamped "Annexure-A" along-with the Offer. [2] In case if NOT submitted along-with the Offer as required above, all points of "Annexure-A" will be considered to be accepted in totality by the Vendor.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                              |
| <b>IMPORTANT INSTRUCTION:</b> The offer shall be submitted in two part bid viz . Part I - Technical & Commercial Offer & Part II - Price Offer Only Both Part - I and Part - II should reach in a box kept in our Tender Room before 11: 00 a.m. on due date in two separate <b>sealed envelopes clearly marked with "Enquiry No. Dated &amp; Due Date: Part - I Technical and Commercial Bid" on 1<sup>st</sup> envelop and "Enquiry No Dated &amp; Due Date Part - II "Price Bid" to be marked on 2<sup>nd</sup> envelop. Both envelopes should be sealed In the 3<sup>rd</sup> envelope.</b> The Enquiry No. Dated and Due Date are to be mentioned on this envelope also. Only part - I will be opened on the same day (i.e. tender opening day) after 2:00 pm. After scrutiny of Part -I, the price bid viz, Part - II will be scrutinized only for those offers which are meeting all our technical and commercial requirements. For scrutinizing price bid which will be opened on a particular date, which will be intimated in advance to all such venders whose offers are found technically and commercially acceptable. <b>Note : BHEL prefers to get quotations in sealed covers, however in case of emergency, quotation may be sent at email id - mmtender.bpl@bhel.in</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>TERMS &amp; CONDITIONS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>YES / DEVIATION</b>       |
| 1.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>BHEL's Standard Payment Terms: -</b><br><b>For indigenus supply:</b> 100% payment within 90 days (45 days for MSMED vendor) of receipt & acceptance of material at BHEL Bhopal against SRV.<br><b>For foreign supply:</b> 100% payment against unconfirmed & irrevocable letter of credit (LC), payable within 90 days.<br>Note: The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.<br>Payment terms of CAD payable on 90 days of BL/HAWB date shall be preferred for foreign supply.<br>(In case deviation in payment terms, the loading shall be at base rate of SBI (as applicable on the date of bid opening; techno-commercial bid opening in case of two part bids) + 6% shall be considered for loading for the period for relaxation sought by bidders to arrive landed cost for comparison purpose.) |                              |
| 2.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>Whether covered under MSMED</b> (If, yes, a copy of UAM certificate is required to be submitted.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                              |
| 3.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>HSN code</b> of Enquiry item :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                              |
| 4.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>Offer validity</b> - 90 days w.e.f. tender (part-1) bid opening date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                              |
| 5.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>Penalty clause:</b> A penalty of 0.5% of P.O. value shall be imposed or levied on each week or part their off for delay in supplies from P.O. delivery subject to max. 10% of P.O. value.<br>[Note: In case of non-acceptance of penalty clause, loading shall be to the extent to which it is not agreed to by the bidder (at offered value subject to maximum of 10% of the total order value) for comparison purpose.]                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                              |
| 6.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>Delivery Terms: F.O.R. BHEL Bhopal [For Indigenus supplier]</b><br>(Note: All freight & Insurance charges shall be borne by supplier)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                              |
| 7.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>Delivery Terms: CIF Mumbai [For Foreign supply]</b><br><b>For FCA/CFR/CIF shipments, dispatch details and NNDS should be submitted to MEX at least one week before the arrival of goods at Mumbai / Nhava Sheva Port.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                              |
| 8.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | L-1 rate will be arrived either through Reverse Auctioning or price bid (Part-II) opening at the discretion of BHEL. <b>kindly give your consent for Reverse Auction</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                              |
| 9.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>Mode of transport</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                              |
| 10.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <b>Bid Currency</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                              |
| 11.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | In addition to above, BHEL std T&C BP 200102, MM5527, MM5533 are applicable. Bidder may obtain from us these terms& conditions. Same can be downloaded/seen from <a href="https://bpl.bhel.com/mm/">https://bpl.bhel.com/mm/</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                              |

Authorized sign &amp; seal of supplier

(SANDEEP KEDIA)

SR. ENGINEER (MEX)

संदीप केडिया / SANDEEP KEDIA

वरि. अभियंता / Sr. Engineer

एम.ई.एक्स. विभाग / MM-EM

बी.एच.ई.एल., भोपाल / BHEL, BHOPAL