



Ref. Enquiry No.: PE/PG/EN1/E-5818/2017 Dt: 04.01.2018

DUE DATE
16.01.2018
BY 02:00 PM

Dear Ma'am/Sir,

Subject: Open Tender Enquiry for "DC LEAD ACID BATTERIES" as per Technical Specification No. PE-TS-412-508-E001 Rev 0 for 2X660 MW ENNORE SEZ STPP.

BHEL invites your offers for Design, Manufacture, Inspection and testing at Manufacturer's works, proper packing and delivery to site for **2X660 MW ENNORE SEZ STPP** as specified/ defined as per tender technical specification **PE-TS-412-508-E001 Rev 0**, amendment & agreements till placement of order for **DC LEAD ACID BATTERIES for 2X660 MW ENNORE SEZ STPP**.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC Rev. 06, in sealed cover for the under mentioned equipment/system.

Item Description – DC LEAD ACID BATTERIES		
Sl. No.	Project	TECHNICAL SPECIFICATION NO.
1	2X660 MW ENNORE SEZ STPP	PE-TS-412-508-E001 Rev 0

Your best quotation/offer for the above requirement, in line with our terms and conditions, should be submitted **online via e-procurement system**. It shall be the responsibility of the bidder to ensure that the tender is submitted **on or before the due date by 02:00 PM**. Part-I bids shall be opened at **03:00 PM**. on the due date.

Note: 1. Detailed tender documents have been uploaded at the following websites.

- www.bhel.com
- www.bhelpem.com
- www.eprocure.gov.in
- <https://bheleps.buyjunction.in>

2. In case you are not interested to quote, please send us the regret by mail or letter.

ENQUIRY TERMS AND CONDITIONS:

Please refer GCC Rev-06 which is available on www.bhelpem.com/Tenders.aspx. GST related corrigendum to GCC Rev06 is enclosed and same is to be considered along with GCC Rev06. Bidders are requested to go through the same while submitting the offer.

- Offers should be submitted separately in two parts **online through e-procurement system** as follows:
Part-I: TECHNO-COMMERCIAL BID **Part-II: PRICE BID**
For detailed instructions, please see clause no. 1.0 & 2.0 of "Instructions to Bidders (Vol-I, GCC Rev. 06)".
- Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter:
- Bidders to note that following form the part of tender documents:
 - General Conditions of Contract (GCC) Rev 06 comprising of: Instructions to Bidders and General Commercial Terms & Conditions and GST related corrigendum to GCC Rev06
 - Technical Specification no. **PE-TS-412-508-E001 Rev 0**.
 - Price format & Special Conditions of Contract (SCC Rev02).

ANIL KUMAR PANDEY
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528

Regd. Office
BHEL House Siri Fort
New Delhi-110049



Ref. Enquiry No.: PE/PG/EN1/E-5818/2017 Dt: 04.01.2018

- d. Enquiry terms & conditions
 - e. Performance Bank Guarantee format.
 - f. PQR
4. Any hidden conditions/deviations mentioned elsewhere in offer and standard pre-printed terms & conditions of the tenderers shall not be considered valid.
5. Tenders shall be submitted strictly in accordance with the requirements of the above mentioned tender documents. Deviations (Technical as well as Commercial), if any, shall be listed out separately in Annexure-II of GCC Rev-06 (to be read in conjunction with GST related corrigendum to GCC Rev06) along with reasons for taking such deviations. Any deviations (Technical as well as Commercial) not mentioned in the Annexure-II shall not be considered. Bidders to note all the points mentioned in "Notes" of Annexure-II to GCC Rev.06 along with GST related corrigendum to GCC Rev06.
6. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS as per General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract and Notice Inviting Tender (NIT)" **in case of no deviations.**
7. Unsolicited fresh/revised price bids shall not be entertained.
8. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
9. Tenderers must enclose the Quality Plan in the prescribed format, for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection of the hold points specified in the approved Quality Plan and issue of Material Dispatch Clearance Certificate (MDCC).
10. Late tenders shall be rejected.
11. Integrity Pact is applicable for this package.

(a) IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.

The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification. Details of IEM for this tender is furnished below:

Name: Shri D.R.S Chaudhary, IAS (Retd.)
Address: Flat No. L-202 & L-203 (1st Floor)
Ansal Lake View Enclave
Shamla Hills
Bhopal- 462 013 (M.P.)
Email: dilip.chaudhary@icloud.com

"No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department".

12. Offers should be submitted separately in two parts **online through e-procurement system only**, however, all correspondence/ clarifications/ issues thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

ANIL KUMAR PANDEY
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528

Regd. Office
BHEL House Siri Fort
New Delhi-110049



Ref. Enquiry No.: PE/PG/EN1/E-5818/2017 Dt: 04.01.2018

Ms. Karuna Kaushik, Dy Engr, PG-IV M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: karuna.kaushik@bhel.in Ph. No. +91-120-4368569; Mob: 7042403086	Mr. Anil Kumar Pandey, Dy Mgr, PG-IV M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA E-MAIL: apandey@bhel.in Ph. No. +91-120-4213528; Mob: 9406903445
---	--

13. **Bidder to note that this is a conditional Global Open tender enquiry. Hence, price bid (Part-II) opening/RA shall be subject to following criterion:**
- Techno-commercial qualification/recommendation of bidder by BHEL-PEM.
 - Approval of bidder by the customer. Same shall be taken up by BHEL with the customer based on the credentials/reference list being submitted by the bidder.
14. The bidders (who are not registered with BHEL-PEM) -Online Registration Portal is operational in BHEL. Non-registered Vendors, who wish to apply for registration with BHEL-PEM, have to apply through Online Registration Portal available at www.bhelpem.com → vendor section → Online Supplier Registration. All credentials and/or documents duly signed and stamped related to registration has to be uploaded on the website and submit the application for registration. One set of hard copy of the filled-up SRF downloaded from Online Registration Portal duly signed and stamped has to be submitted
15. **Delivery Schedule: -**
- For Main Supply:**
- Within 05 months FOR despatch station basis from the date of drawing/document approval in Cat I. (Indian Bidders)
 - Within 05 months C&F Mumbai basis from the date of drawing/document approval in Cat I. (Foreign Bidders)
 - Bidders are to submit drg/doc within 2 weeks from the date of PO. Vendor to resubmit documents within 10 days, taking care of all the comments of BHEL. In case there are delays beyond above schedule, that much days of delay would be reduced from delivery period.
 - Mandatory Spares** are to be delivered in last consignment within contractual delivery period.
 - Delivery for Electrolyte:** Within 02 months from the date of BHEL clearance for dispatch by BHEL PEM.
 - Supervision of E&C:** Vendor to deploy its engineer at project site within 15 days from BHEL site intimation. Vendor to depute their representative to site for carrying out commissioning activities within two weeks of intimation by BHEL, subject to site readiness, failing which LD @ 0.5% per week or part thereof of total contract value for Supervision of E&C for that project shall be levied limited to 10% of Supervision of E&C value.
16. Pre-Qualifying Requirements: Bidders have to provide the required details as per PRE-QUALIFICATION REQUIREMENT CRITERIA (enclosed as NIT Tender Documents) in their Techno-Commercial offer. Bids of only those bidders shall be evaluated who meet the Pre-Qualifying requirements.
17. Bidders are requested to refer Performance Bank Guarantee (PBG) format & rules and adhere to it while furnishing PBG.
18. 4 separate POs would be placed against the Enquiry as following:
- Main Supply including Battery along with E&C spares.
 - MANDATORY SPARES
 - Electrolyte
 - Supervision of E&C.

Signature

ANIL KUMAR PANDEY
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528

Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ref. Enquiry No.: PE/PG/EN1/E-5818/2017 Dt: 04.01.2018

19. BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

Link for RA guidelines to be followed as:

http://www.bhel.com/vender_registration/pdf/Guidelines%20for%20Reverse%20Auction-2016.pdf

IMPORTANT INSTRUCTION TO BIDDERS IN CASE OF REVERSE AUCTION

The Bidders has to quote the Single Price (i.e. Total Cost to BHEL availing input tax credit) in Reverse Auction. Price are to be inclusive of Packing & Forwarding charges, all the routine & type tests as per tender scope, Freight charges, Insurance charges (if applicable), Goods & Service Tax as applicable etc., including loading (if any) as applicable.

20. Prices are firm.
21. CIF allocation is available for this package.
22. If any bidder uploads price bid in the unpriced section (techno-commercial attachment page) of the tender in e-procurement, in that case bidder(s) shall only be responsible for such mistake and any consequences thereof. Hence all bidders are requested to be more careful at the time of uploading the Unpriced and Price Bid for Part-I and Part-II respectively to avoid mismatch
23. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
24. Over all (%) quantity variation is $\pm 5\%$ which will prevail over the quantity variation clause no.6.0 indicated in the GCC rev 06.
25. Evaluation will be done on overall L1 basis excluding GST, with necessary loading as applicable in line with clause no. 19 of GCC Rev06.
26. The offers of the bidders who are on the banned list and also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <http://www.bhel.com>.
27. The Bidder along with its associate/ collaborators/ sub-contractors/ sub-vendors/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall


ANIL KUMAR PANDEY
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528

Regd. Office
BHEL House Siri Fort
New Delhi-110049



Ref. Enquiry No.: PE/PG/EN1/E-5818/2017 Dt: 04.01.2018

immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.

28. Foreign bidders will have to quote C&F (cost & freight) basis. For importing materials on C&F basis, bidders to note following:
- A) As per Incoterms (CFR), risk transfers to buyer when the goods have been boarded on the ship in the country of Export. Hence, shipped on board date mentioned on the clear Bill of Lading or Air way Bill, shall be treated as the date of Shipment/ Dispatch for all contractual purposes including calculation of LD.
 - B) Usance period (90 days) of the L/C shall start from the date of Bill of lading/Air Way Bill.
 - C) Bill of Lading shall be considered as equivalent document (refer clause 9.7.1 b of GCC rev.06) for recognition of dispatch.
 - D) For claiming payment under clause 9.1.1 and 9.2.1 of GCC rev.06, Bill of lading shall be considered instead of receipted LR (refer clause 9.7.2 b of GCC rev.06).
 - E) Freight is to be quoted as inclusive in basic price by vendor and is not to be quoted separately.
 - F) Insurance for evaluation purposes shall be @ 0.1 % of quoted C&F price.
 - G) There will be no change in MRC payment.
29. Digital Signature: Foreign and indigenous bidders participating in subject tender will necessarily have to buy class III DSCs (Digital Signature Certificate) issued by the certifying authorities in India. Basic procedure /checklist is uploaded on www.bhel.com for participating in future tender enquires through e procurement.
30. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT: -
- Acceptance of GCC, Rev.06.
 - Acceptance of Special Conditions of Contract (SCC Rev02).
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
 - Un-Priced price schedule (format) duly filled mentioning 'Quoted' or 'Q' in each column/row, wherein actual price has been quoted.

Note: Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid. Wherever GCC Rev06 is mentioned same is to be read in conjunction with GST related corrigendum to GCC Rev06.

Thanking You.

Yours faithfully,
For and on behalf of BHEL

Anil Kumar Pandey
(Dy. Mgr/PG-IV/BHEL-PEM)

Enclosures:

1. GST related corrigendum to GCC Rev06
2. Technical Specification No. PE-TS-412-508-E001 Rev 0
3. Project SCC Rev 02.
4. Price Schedule cum BOQ
5. Deviation sheet Annexure-II of GCC Rev-06 (Priced & Un-Priced).
6. Performance Bank Guarantee format.
7. PQR

ANIL KUMAR PANDEY
Dy. Mgr/PG-IV, BHEL/PS-Project Engineering Management,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (UP) 201301, INDIA
(OFF) +91-120-4213528

Regd. Office
BHEL House Siri Fort
New Delhi-110049