

COMMERCIAL TERMS FORMATEnq # **3291347E** dt **11.02.2020**

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SL. NO	DATA REQUIRED	Buyer's PREFERENCE	SELLER'S REPLY
1.	SELLERS NAME:	Please give full address, contact person, phone, fax & e-mail etc.	
2.	ORIGINAL MFG'S NAME & FULL ADDRESS		
3.	COUNTRY OF ORIGIN		
4.	DELIVERY TERMS	CFR Chennai	
	Packing & Forwarding charges to nearest AIR/SEA PORT if any.	Included in the price of item.	
	Insurance	In the scope of BHEL	
5.	PAYMENT TERM	100% thru' irrevocable & unconfirmed LC with usance period of 120 days from BL date through any one of our Bankers listed elsewhere in the tender conditions for 100% value (less Agency Commission, if any) valid upto the PO delivery period and 15 days thereafter for negotiation. All bank charges in India to BHEL's account and all other charges outside India to Supplier's account. BHEL reserves the right to load the price of foreign suppliers in order to bring them on common platform on the account of differential payment terms. Loading of payment terms will be "Base rate of State Bank of India (SBI) (as applicable on the date of bid opening: Techno-commercial bid opening in case of two part bids) + 6%, will be considered for loading for the periods of relaxation compared to indigenous suppliers i.e. 90 days.	
6.	DELIVERY PERIOD FROM THE DATE OF PURCHASE CONTRACT		

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7.	VALIDITY DATE EFFECTIVE UP TO	90 days	
8.	NAME THE NEAREST SHIPPING AIR/SEA PORT	Name the both	
9.	TRANSHIPMENT (IF ANY)	Not preferred	
10.	APPROX. FREIGHT CHARGES BY AIR/SEA	Required	
11.	APPROX. WT& DIMENSION OF THE CONSIGNMENT	Weight of the individual items, Gross & net wt.	
12.	AGENCY COMMISSION, IF ANY IN% OF SL#4	Should be incl In the price in sl#4& will be paid in Indian Rs.	
13.	ADDRESS OF THE INDIAN AGENT/ REPRESENTATIVE (DETAILS)	As in sl#1	
14.	ACCEPTANCE FOR FURNISHING PERFORMANCE BG OF 10% IN BHEL FORMAT	Sellers specific confirmation required	
15.	YOUR BANKER'S NAME& ADDRESS		
16.	YOUR ACCEPTANCE FOR OUR STANDARD LD CLAUSE (REF. ENQUIRY)	@0.5% of order value per every week of delay to a max of 10% for the Order Value. Loading will be carried out by BHEL to the extent which is not agreed by you.	
17.	RISK PURCHASE CLAUSE	The purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the seller has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute thereof. The seller shall be liable for all losses and extra expenditure which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rates of LD clause agreed.	

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18.	TEST CERTIFICATE	Provide TC at no extra cost.	
19.	COMPLIANCE CERTIFICATE	Provide CC at no extra cost.	
20.	GUARANTEE CERTIFICATE	Provide GC valid for 18 months from the date of dispatch or 12 months from the date of commissioning which is earlier.	
21.	PACKING	Sea / Air Worthy Packing	

Kindly fill up this sheet and send along with offer.**Signature & seal**