



**PURCHASE-BOI DEPARTMENT  
BHARAT HEAVY ELECTRICALS LIMITED,  
HEAVY ELECTRICAL EQUIPMENT PLANT,  
RANIPUR, HARIDWAR – 249 403 (UTTARAKHAND), INDIA**

**Tender Enquiry No. B/4011/2019/0105V/2 for the requirement of LP BYPASS SYSTEM for Panki project**

All tender documents uploaded along with this Open Tender are as mentioned below. In case of non-receipt or non-clarity of any of these documents, you may contact undersigned. No Financial Implication on account of non-availability of documents would be entertained after opening of Techno-Commercial Offers.

**LIST OF ENQUIRY DOCUMENTS**

|     | <b><u>Document No. / Name</u></b>                                                                                                  |
|-----|------------------------------------------------------------------------------------------------------------------------------------|
| 1.  | INSTRUCTIONS TO BIDDERS & SPECIAL TERMS OF THE ENQUIRY                                                                             |
| 2.  | PRE-QUALIFICATION REQUIREMENT (PQR)                                                                                                |
| 3.  | PRICE SCHEDULE FOR FOREIGN SUPPLIER (Annexure-P)                                                                                   |
| 4.  | PRICE SCHEDULE FOR INDIGINOUS SUPPLIER (Annexure-P)                                                                                |
| 5.  | PBG FORMAT AND LIST OF BHEL CONSORTIUM BANK                                                                                        |
| 6.  | CERTIFICATE BY CHARTED ACCOUNTANT FOR MSE SUPPLIERS ONLY                                                                           |
| 7.  | GENERAL INSTRUCTIONS & STANDARD TERMS & CONDITIONS (GISTC) REV. 04 FOR FOREIGN SUPPLIER                                            |
| 8.  | GENERAL INSTRUCTIONS & STANDARD TERMS & CONDITIONS (GISTC) REV. 04 FOR INDIGINOUS SUPPLIER                                         |
| 9.  | INTEGRITY PACT FORMAT                                                                                                              |
| 10. | Drg. No. 2-12300-07800 Rev.01 (sh. 01 & sh. 02) for 'LP BYPASS SYSTEM'.                                                            |
| 11. | Drg. No. 3-12300-07801 Rev.01 for 'Input/Process data for LPBP valve and actuator'.                                                |
| 12. | Drg. No. 3-12300-07802 Rev.00 for 'Arrangement of LPBP valve along with associated equipment'.                                     |
| 13. | Drg. No. 2-12300-07803 Rev.00 for 'Water Injection valve with Actuator'.                                                           |
| 14. | Drg. No. 3-12300-56005 Rev.03 for 'Commissioning spare parts for LPBP System.'                                                     |
| 15. | Drg. No. 3-13360-83501 Rev.01 for 'Flow Nozzle for W.I.V.'                                                                         |
| 16. | Drg. No. 2-12300-07811 Rev.00 for 'Mandatory Spares for LPBP System'.                                                              |
| 17. | Drg. No. 0-12321-30000 Rev.00 for 'Suspension of LP Bypass valve'.                                                                 |
| 18. | Drg. No. 1-12300-56008 Rev.00 for 'Recommended Spares for LPBP System'.                                                            |
| 19. | Annexure-II A ( <i>Check List Documents to be submitted along with the offer</i> ).                                                |
| 20. | Annexure-II B ( <i>Check List of Technical Evaluation of vendor offers for LPBP SYSTEM to be submitted along with the offer</i> ). |
| 21. | Annexure-III Rev. 04 (Master List of Documents)                                                                                    |
| 22. | Annexure-C/D/E/F/G Customer provenness criteria for LPBP                                                                           |
| 23. | C&I Addendum to ST47050 (Panki)                                                                                                    |
| 24. | ST47050 Rev. 02 (Specification for LPBP system of Steam Turbine set)                                                               |
| 25. | Quality Plan no. QA/BI/QP/114 Rev.02                                                                                               |

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**Pre-Qualification Requirements for "LP Bypass system" for 660 MW Panki project against indent no. 20190105**

| Clause No. | Pre-Qualification Requirements                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Vendor's Response |
|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| 1.         | The Vendor to confirm that they must have previously designed, manufactured, supplied & commissioned LP Bypass System consisting of hydraulically actuated LP Bypass Valve along with Water Injection Valve, Hydraulic Power Supply Unit (HPSU) and necessary control & instrumentation for steam turbine unit. The respective equipment should have been supplied for steam turbine unit having name plate rating 660MW or higher capacity. Further, design temperature for LP Bypass Valve should be 593° C or above.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Yes/No            |
| 2.         | The vendor to submit experience details of supplied LPBP system as per Annexure-A (copy enclosed) complying the requirements mentioned at Clause No.1 above, for at least one power station having minimum one year of satisfactory running experience as on date of issuance of enquiry. Further the date of issue of experience certificate shall not be prior to 01.01.2010.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Yes/No            |
| 3.         | <p>A Joint Venture/ Subsidiary Company/Sister Company/Collaborator Company formed for manufacturing and supply of LPBP system in India can also be considered, provided that it has a valid collaboration or licensing agreement for design, engineering &amp; manufacturing of LP Bypass system in India with a qualified original equipment manufacturer who meets the requirements stipulated at Clause-1 above. In such a case, such qualified equipment manufacturers should have directly or indirectly through its holding company/ subsidiary company, at least 26% equity participation in the Indian Joint Venture Company/Subsidiary Company/Sister Company/Collaborator Company. Equity participation and valid collaboration /licensing agreement should be in existence before the date of issuance of enquiry &amp; shall be maintained for a lock-in period of ten (10) years from the date of issuance of enquiry.</p> <p><b>In case the qualification is sought as per clause 3: -</b></p> <p>3.1- The details of vendor shall be submitted as per Annexure-B &amp; details of its collaborator (i.e. manufacturer of proven equipment as per clause-1) shall be submitted as per Annexure-A.</p> <p>3.2- In addition, the vendor along with the Indian Joint Venture Company/Subsidiary Company/Sister Company/Collaborator Company, qualified equipment manufacturers and its holding/subsidiary Company, as applicable, shall furnish DJU in which executant of the DJU shall be jointly and severally liable for the successful performance of the equipment. The DJU shall be submitted prior to the placement of order.</p> <p>3.3- In case of award, each executant of the DJU be required to furnish an on demand bank guarantee for INR 1.5 Million (Rupees One and Half Million).</p> | Yes/No            |
| 4.         | In case the vendor qualifies as per clause-3 above, the vendor should have established manufacturing and testing facilities at its works as per Collaborator/licensor's design, manufacturing and quality control system for such equipment duly certified by the Collaborator/licensor as on date of issuance of enquiry. Further, the Collaborator/Licensor shall provide all design, design calculation, manufacturing drawings and must provide technical and quality surveillance assistance and supervision during manufacturing, erection, testing & commissioning of equipment. Evidence/Confirmation to be furnished by the vendor.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Yes/No            |

Signature of authorized signatory.....

**Note: -**

- Against vendor's replies, BHEL reserves the right to ask for more information/documents/clarifications. Vendor's offer shall not be considered if vendor fails to furnish the document/information/clarifications as mentioned above or vendor doesn't meet the above acceptance criteria.

*Dinesh Kumar*  
19/03/2020  
Sr. Engineer (STE-TG)

*[Signature]*  
Dy. Manager (STE-TG)

*[Signature]*  
SDGM (STE-TG)

*[Signature]*  
AGM (STE)-HOD

*for point no 1*  
*[Signature]*  
19/03/2020  
Sr. Engineer (CIE)

*[Signature]*  
19/03/2020  
SDGM (CIE)

*[Signature]*  
19/03/2020  
AGM (CIE)

*[Signature]*  
20/03/2020  
AGM (CIE) -HOD

**ANNEXURE-A****Experience Details for LP Bypass System:-**

| S. No. | Details                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | BHEL Requirement     | Vendor's Response |
|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-------------------|
| 1      | Name of the station and its Location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                      |                   |
| 2      | Client name and its address, Fax no. & Tel. No.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                      |                   |
| 3      | Name, designation, e-mail ID & Mobile No. of the responsible person in client's organization                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                      |                   |
| 4      | Purchase Order No. & Date                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                   |
| 5      | Name plate rating in MW of individual Steam Turbine Unit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | $\geq 660$ MW        |                   |
| 6      | No. of Units                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                      |                   |
| 7      | LPBP system designed & manufactured by                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                      |                   |
| 8      | Control system designed & manufactured by                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                      |                   |
| 9      | Date of Commissioning of LPBP system                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                      |                   |
| 10     | Years of successful operation as on date of issuance of enquiry                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1 years (Min.)       |                   |
| 11     | <b>Mandatory enclosures:</b> - Certificate of satisfactory operation from their client/end user. Date of issue of experience certificate shall not be prior to 01.01.2010. Further, experience certificate shall contain at least the following information:<br>i. Name of supplier<br>ii. Name of power plant & Unit rating (in MW) in which LPBP system is installed<br>iii. Design/operating temperature of LPBP valve<br>iv. Performance status of LPBP system<br>v. Date of commissioning of LPBP system/Power plant start date/ plant synchronization date<br>vi. Date of issuance of certificate |                      |                   |
| 12     | Type of actuator of LPBP Valve                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Hydraulic            |                   |
| 13     | Designed steam temp. for LPBP Valve                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | $\geq 593^{\circ}$ C |                   |
| 14     | Designed steam flow & pressure                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                      |                   |
| 15     | No. of LP Bypass Valves per unit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                      |                   |
| 16     | Type of LPBP Valve (Single Stem/Double Stem)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                      |                   |
| 17     | Body material of LPBP Valve                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                      |                   |
| 18     | Make & model no. of Actuator of LPBP Valve                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                      |                   |
| 19     | Make & model no. of Servo/Proportional Valve                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                      |                   |
| 20     | Make of Hydraulic Power Supply Unit (HPSU)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                      |                   |
| 21     | Operating Hydraulic Pressure                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                      |                   |
| 22     | Working Fluid (Mineral Oil/Fire Resistant Fluid)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                      |                   |

Information against Sl. No.1-14 are to be mandatorily provided by the vendors. Further, the vendor to submit all supporting documents like datasheet & drawing of supplied LPBP Valve, Water Injection Valve and schematic drawings of actuators & HPSU along with their functional write-up for BHEL information.

Signature of authorized signatory.....

**Annexure-B**

| <b>Detail of subsidiary/JV company proposed for manufacturing of LPBP System as per clause no. 3 of Pre-qualification requirement</b> |                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                 |                        |
|---------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| <b>SL. NO.</b>                                                                                                                        | <b>Item Description</b>                                                                                                                                                                                                                     | <b>BHEL Requirement</b>                                                                                                                                                                                                                         | <b>Applicable data</b> |
| 1                                                                                                                                     | Name and address with telephone no. of the Indian JV /subsidiary company/ Sister Company/Collaborator Company proposed for manufacturing of LP Bypass system.                                                                               |                                                                                                                                                                                                                                                 |                        |
| 2                                                                                                                                     | Name and address with telephone no. of the promoter(s) of the JV/subsidiary company/Sister Company/Collaborator Company.                                                                                                                    |                                                                                                                                                                                                                                                 |                        |
| 3                                                                                                                                     | % of the equity held by the promoter(s).                                                                                                                                                                                                    |                                                                                                                                                                                                                                                 |                        |
| 4                                                                                                                                     | Equity lock in period                                                                                                                                                                                                                       | <b>Ten (10) years from the date of issuance of enquiry.</b>                                                                                                                                                                                     |                        |
| 5                                                                                                                                     | Name and address with telephone no. of the promoter of JV /subsidiary company/ Sister Company/Collaborator Company formed at sl. no. 1 above who meets the requirement of clause 1 of Pre-qualification requirement.                        |                                                                                                                                                                                                                                                 |                        |
| 6                                                                                                                                     | M/s. .... (JV/subsidiary company/Sister Company/Collaborator Company) has a collaboration or valid licensing agreement with M/s..... (subsidiary/JV promoter) for design, Engineering, manufacturing & supply of LP Bypass system in India. | <b>The vendor to furnish valid collaboration/licensing agreement which should be in existence before the date of issuance of enquiry &amp; shall be maintained for a lock-in period of Ten (10) years from the date of issuance of enquiry.</b> |                        |
| 7                                                                                                                                     | Equity held by the qualified equipment manufacturer (as per clause 3 of PQR).                                                                                                                                                               |                                                                                                                                                                                                                                                 |                        |
| i                                                                                                                                     | Whether equity held directly or indirectly?                                                                                                                                                                                                 |                                                                                                                                                                                                                                                 |                        |
| ii                                                                                                                                    | If indirectly, then furnish the relationship tree alongwith all relevant subsidiaries holding company.                                                                                                                                      |                                                                                                                                                                                                                                                 |                        |
| 8                                                                                                                                     | The vendor to furnish commitment for lock in period as per requirement.                                                                                                                                                                     | <b>Confirmation to be provided by the vendor</b>                                                                                                                                                                                                |                        |
| 9                                                                                                                                     | Certified that DJU and bank guarantee shall be furnished meeting the requirement in case of award.                                                                                                                                          |                                                                                                                                                                                                                                                 |                        |

The vendor to submit documentary evidence in support of above requirements.

**Signature of authorized signatory.....**

|                                                                                   |                                                                                                                                                            |                                                                                                                                                 |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <p align="center"> <b>PPX-BOI DEPARTMENT</b><br/> <b>BHARAT HEAVY ELECTRICALS LIMITED</b><br/> <b>HEEP: HARDWAR-249 403</b><br/> <b>(Uttarakhand)</b> </p> | <p> <b>ENQUIRY NO.: B/4011/2019/0105/V2</b><br/> <b>PACKAGE: LP Bypass System with Spares</b><br/> <b>PROJECT: <u>1 x 660 MW Panki</u></b> </p> |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|

**PQR for Agents (i.e. Offer submitted by other than Manufacturer)**

**In case any Manufacturer wish to submit offer from their agent and subsequently placement & execution of PO through their agent, the PQR for Agent shall be as follows:**

1. Either the agent could bid on behalf of the manufacturer / supplier or the manufacturer / supplier could bid directly but not both.
2. In case bids are received from both the manufacturer / supplier and the agent, the bid received from agent shall be ignored.
3. The agent shall not be allowed to represent more than one manufacturer / supplier in the same tender.
4. Agent should submit the authorization letter from the manufacturer clearly indicating details like Name, e-mail and address of manufacturer and relationship with agent and its validity. The authorization letter should be tender specific.
5. In case order is to be placed and executed by agent following are criteria should be met:
  - i. Manufacturer of the agent should meet the PQR as defined in tender for PQR for manufacturers.
  - ii. Agent should have annual turnover of more than Rs. 5 Cr. in one financial year and the net worth of the agent should be positive. In support of qualification under this criterial bidders (agent) should submit Audited balance for last three consecutive years / D&B Report / Credit reform Report.
  - iii. Manufacturer and bidder / agent should jointly confirm Guarantee for the quality of product and timely delivery.

**Financial PQR for Manufacturer**

**(To be read alongwith Clause no. 1 to 4 of PQR for Manufacturer)**

1. Manufacturer should also meet the following criteria:
  - i. Bidder should have annual Turnover of More than Rs. 1.5 Cr. in last three financial years and their net worth should be positive.
  - ii. In support of qualification under this criteria bidder should submit Audited balance sheet & profit & Loss account for last three consecutive years / D&B Report / Credit form Report.
  - iii. In case bidder is other than manufacturer, financial PQR for agent as indicated above shall supersede.



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Enquiry No.: B/4011/2019/0105V/2  
Item : LP Bypass System with spares  
Project : 1 x 660 MW PANKI

### INSTRUCTION TO BIDDERS AND SPECIAL TERMS OF THE ENQUIRY

#### 1. SCOPE OF ENQUIRY

Sealed Bids are invited from bidders for providing the complete engineering, design, supply of all material equipment, fabrication, assembly, pre-shipment testing at manufacturer's works, proper packing for transportation, delivery at plant site and supervision of erection and commissioning and training as per detailed specifications of LP BYPASS SYSTEM, for 1 x 660 MW PANKI project.

#### 2. PROJECT INFORMATION

|                       |                                                                                              |
|-----------------------|----------------------------------------------------------------------------------------------|
| Project Name          | 1 x 660 MW PANKI STPP                                                                        |
| Consignee Address     | CHIEF ENGINEER (PROJECTS)<br>1 X 660MW UPRVUNL PANKI TPS EXT.<br>PANKI, KANPUR<br>PIN 208020 |
| Custom Duty Structure | CD on Project Import                                                                         |
| Tax Structure         | GST Extra                                                                                    |

Pls. note that the comparison would be done as per the applicable taxes and duties on the date of opening of Price Bid.

#### 3. Brief Description of the requirement (For details refer Price schedule - Annexure-P)

| Sl. No. | Material Code                  | Total Requirement/ Project    | Item Description                                                                                                                                                      | Delivery Required |
|---------|--------------------------------|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| 1.      | Material Code:<br>W90312301073 | 01 Set<br><br>Project : Panki | LP BYPASS VALVE WITH EHA, DESUPERHEATER, HPSU, WATER INJECTION VALVE, FLOW NOZZLE & DUMP TUBE<br>As per DRG No. 21230007800<br>Rev. 01 & SPEC. No. ST47050<br>REV. 02 | 28/02/2021        |
| 2.      | Material Code:<br>W99312301780 | 01 Set<br><br>Project : Panki | MANDATORY SPARES FOR LP BYPASS SYSTEM<br>AS PER DRG No. 21230007811<br>REV. 00                                                                                        | 28/02/2021        |

#### 4. EARNEST MONEY DEPOSIT (EMD)

4.1 Interested bidders must submit their offer along with the following Earnest Money Deposit (EMD) in a separate sealed envelope:

| Details | Amount In INR                        | Amount in USD                        | Type       |
|---------|--------------------------------------|--------------------------------------|------------|
| EMD     | INR 2,00,000/-<br>(INR Two Lac only) | USD 3000/- or<br>equivalent currency | Refundable |



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The EMD should be submitted in the form of demand draft / Pay Order/ cash (as permissible under income tax act). The Drafts shall be drawn in favor of "**BHEL Hardwar**". In case of foreign bidders, E- payment is also acceptable. For E-Payment, the RTGS details are as mentioned below:

| Bank Details                                                                                                                             | SWIFT Details of bank                                                            | Contact Details of Banker                                                                                                        |
|------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| STATE BANK OF INDIA<br>RANIPUR BRANCH,<br>OPP: BHEL MAIN GATE,<br>SECTOR-5, RANIPUR,<br>HARIDWAR, UTTRAKHAND, INDIA<br>PIN CODE : 249403 | SWIFT NO : SBININBB225<br>CC ACCOUNT NO : 10667995458<br>IFSC CODE : SBIN0000586 | Name: Sh. Sudhir Sharma<br>Design: Chief Manager (IBD)<br>Contact No. +91 1334 224201<br>+91 1334 226125<br>Fax: +91 1334 226512 |

- 4.2 The suppliers who are already registered in PMD (product Material Directory) of BHEL, HEEP Haridwar for supply of this item are exempted from submission of EMD.
- 4.3 All Central/State – PSUs/ Government Departments/ MSE Suppliers are exempted from submission of EMD. MSE suppliers /State Government PSU/Central Government PSU are exempted for submission of EMD. Micro and Small Enterprises (Registered under SSI, NSIC, Khadi Board, DIC etc.) are also exempted from submission of EMD.  
"MSE Suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed at annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two part bid). Non-submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents is found or the requisite documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above require document are to be uploaded on the portal. Documents should be notarized or attested by a Gazette officer."
- 4.4 It is clarified that benefits of MSE (such as EMD Waiver, Tender fee exemption, Price preference, Payment preference etc.) will be given only to those MSE Vendors who are manufacturers of offered items against the NIT. No MSE benefits shall be provided to Agents/Stockist/Dealers/Traders etc. for the items offered but not manufactured by themselves.
- 4.5 The bidder whose bid is technically not accepted will be informed & EMD wherever submitted shall be refunded after the finalization of the contract. EMD shall be forfeited in the event of bidder opting out after tender opening.

## 5. SUBMISSION OF OFFER

- 5.1 Bidders are advised to study all the tender documents carefully. Any submission of tender by the bidder shall be deemed to have been done after careful study and examination of the tender documents and with full understanding of the implications thereof. The specifications and terms & conditions shall be deemed to have been accepted unless otherwise specifically commented upon in 'Deviation' sheets by the bidder in his offer. Non-compliance with any of the requirements and instructions in the Tender Enquiry may result in rejection of the tender.
- 5.2 Name of vendor's dealing person with Contact No(s), Email ID and Address of correspondence shall be provided in the bid.
- 5.3 Tenders are to be submitted in **Two Parts** and **Part-I** (Techno-Commercial Bid) will be opened first. The offers are to be submitted on or before the Due Date and time, as detailed below:
- 5.4 Tender opening is scheduled to start in the Tender Room at 2:00 PM, on the due date. Therefore bid/quotations must reach this office / tender Box latest by 1:45 PM on due date. Only participating bidders are allowed to attend tender opening. TENDERS RECEIVED AFTER THE SPECIFIED TIME OF THEIR 'SUBMISSION' WILL BE TREATED AS LATE TENDERS AND SHALL NOT BE CONSIDERED UNDER ANY CIRCUMSTANCES. The bidders or their authorized representatives may be allowed to attend tender opening if duly authorized by their principals, through a tender specific letter, for price bid opening on that particular day. General authorization letter is not acceptable.

This should be read and complied in conjunction with clause 3.0 of General Instructions and Standard Term and Conditions for bidding against Tender Enquiry (herein called as GISTC)



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Enquiry No.: B/4011/2019/0105V/2  
Item : LP Bypass System with spares  
Project : 1 x 660 MW PANKI

**6. PRE-QUALIFICATION REQUIREMENT (PQR):**

Kindly ensure submission of documents in support of PQR (As applicable). Offer submitted by bidders will be scrutinized with respect to pre-qualification requirement first. Technical offer of the bidders not meeting Pre-qualification requirement will not be scrutinized.

**7. CUSTOMER APPROVAL REQUIREMENT:**

Kindly note that supplier approval by the end-user is mandatory for consideration of their offer for PANKI project. Kindly submit your manufacturing credentials, quality & experience details of this item for taking approval from End user/ customer.

**8. TECHNICAL REQUIREMENT**

- Scope of supply has been mentioned in Annexure-P (Price schedule). Prices are to be quoted strictly as per price schedule.
- Please ensure completeness of your offer as per Annexure-II (copy enclosed). Checklist (i.e. Annexure-II) duly filled in, shall be submitted along with the offer.
- In case of order placement, all documents as per Annexure-III (Master Document List) shall be submitted for BHEL review and approval.
- Commissioning spares shall be included in your offer as per BHEL Drawing no. 3-12300-56005 Rev. 03.
- Mandatory spares shall be included in your offer as per BHEL Drawing no. 2-12300-07811 Rev. 00 for Panki project.
- Recommended spares shall be included in your offer as per BHEL Drawing no. 1-12300-56008 Rev. 00.
- Please furnish the item-wise price of each item referred in specification of Commissioning spares, Mandatory Spares and Recommended Spares.

**Cost of recommended spares will not be used for evaluation purpose.** However, these prices may be used as reference and future for ordering (if required).

**9. Cross referred technical documents (to be complied with)**

- a. Drg. No. 2-12300-07800 Rev.01 (sh.01 & sh.02) for 'LP Bypass System'.
- b. Drg. No. 3-12300-07801 Rev.01 for 'Input/Process data for LPBP valve and actuators'.
- c. Drg. No. 3-12300-07802 Rev.00 for 'Arrangement of LPBP valve along with associated equipment'.
- d. Drg. No. 2-12300-07803 Rev.00 for 'Water Injection valve with Actuator'.
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- i. Drg. No. 1-12300-56008 Rev 00 for 'Recommended Spares'.
- j. Annexure-II A (LPBP System-List of documents to be submitted by vendor during offer stage).
- k. Annexure-II B (Checklist for Technical Evaluation of vendor offers for LP Bypass System).
- l. Annexure-III Rev.04 (Master list of documents).
- m. Annexure-C/D/E/F/G Customer provenness criteria for LPBP
- n. C&I Addendum to ST47050 PANKI.
- o. ST47050 Rev.02 (Purchase spec. for LPBP system of Steam Turbine set).
- p. Quality plan no. QA/BI/QP/114 Rev. 02.



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Enquiry No.: B/4011/2019/0105V/2  
Item : LP Bypass System with spares  
Project : 1 x 660 MW PANKI

#### 10. PRE BID CLARIFICATION/ PRE BID MEETING

- 10.1 Please note that as per BHEL's Policy, we cannot allow Price impact for the requirement / scope of supply, which is a part of specifications of our tender enquiry. Hence please read all specification / documents thoroughly and submit your offer as per specifications of tender enquiry.
- 10.2 In case of any confusion / non-clarity on any of the clause / requirement of specification, please clarify the same from BHEL before submission of offer. Pre-bid meeting can also be arranged on bidder's request for clarification of techno-commercial scope.
- 10.3 No deviation & request regarding non-clarity / contradictory conditions / ambiguity of specifications would be entertained after opening of techno-commercial offers. Further no price impact would be allowed for the requirement which is already part of the specifications of the tender enquiry, after opening of techno-commercial offers.
- 10.4 The prices are to be quoted on firm basis. BHEL will reserve the right to reject the offer of the vendors not quoting the prices on Firm basis.
- 10.5 Bidders shall submit their techno-commercial queries within 10 days of floating the NIT. Clarifications would be arranged within next one week. Bidders may also request for pre-bid meeting for techno-commercial clarification within one week of floating the NIT.

#### 11. Payment Terms

- 11.1 **Material portion:** Payment terms shall be as per GISTC. 'Receipt & Acceptance certificate' wherever mentioned in the GISTC should be treated as 'Material Receipt certificate'.
- 11.2 **Supervision during Erection and Commissioning and training:** 100% against submission of successful Erection/ commissioning/ training certificate (as applicable) from Project Site and invoice through Bank / direct to BHEL. Payment will be made on actual number of days and visits involved in supervision of commissioning as certified by the project site.
- 11.3 **Negotiable documents for payment are as under (Foreign Bidder).**
- 2 of 3 Original Bill of lading
  - Material receipt certificate from BHEL.
  - Copy of Original certificate of origin endorsed by economic chamber of commerce of originating country.
  - Original Guarantee certificate.
  - Original invoice
  - Original packing list
  - Copy of Material clearance certificate issued by BHEL
  - Copy of PBG acceptance / receipt certificate issued by BHEL
  - Receipt & acceptance certificate of 01 of 03 OBL from BHEL Haridwar
  - Phytosanitary certificate (if applicable, refer GISTC)

**Note:**

1 of 3 Original Bill of lading shall be sent by supplier directly to:

AGM-Incharge (PPX-BOI),  
Main Administrative Building  
Bharat Heavy Electricals Limited  
HEEP- HARIDWAR

11.4 **Negotiable documents for payment are as under (Indigenous Bidder).**

- Copy of Material receipt certificate from BHEL.
- Original Guarantee certificate.
- Original invoice
- Original packing list



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Item : LP Bypass System with spares  
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- Copy of Material clearance certificate issued by BHEL
- Copy of PBG acceptance / receipt certificate issued by BHEL (if applicable)

Note: In case the documents are submitted through bank, material shall be send with consignee copy attached.

This should be read and complied in conjunction with clause 10.0 of General Instructions and Standard Term and Conditions for bidding against Tender Enquiry (herein called as GISTC)

**Loading for deviation in payment terms:**

Loading will be done as per GISTC. BHEL reserves the right to reject offer of bidders not meeting BHEL standard payment term.

**12. PROJECT MILESTONES & DELIVERY PERIOD:** The project milestones are mentioned below:

| Sl. No. | Material Code                  | Total Requirement/ Project    | Delivery Required |
|---------|--------------------------------|-------------------------------|-------------------|
| 1.      | Material Code:<br>W90312301073 | 01 Set<br><br>Project: Panki  | 28/02/2021        |
| 2.      | Material Code:<br>W99312301780 | 01 Set<br><br>Project : Panki | 28/02/2021        |

Bidders are requested to quote their best delivery period. Commencement of delivery period shall be reckoned from the date of PO / LOI. If the delivery quoted by you does not meet BHEL's delivery requirement / revised delivery requirement as per site progress, you will be given a chance for reviewing your quoted delivery and inform revised delivery to BHEL. After this, if your delivery does not meet BHEL's required delivery / revised delivery as per site progress, BHEL reserve the right to reject your offer.

This should be read and complied in conjunction with "Penalty for Late Delivery" clause in General Instructions and Standard Term and Conditions for bidding against Tender Enquiry (herein called as GISTC).

**13. DEALING WITH BANNED SUPPLIERS/ CONTRACTORS IN BHEL**

Offers of the bidders, who are on the banned list, as also the offers of the bidders who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website [www.bhel.com](http://www.bhel.com).

**14. Offer shall be submitted in two parts- Part-1 & Part-2:**

**PART-I: PRE-QUALIFICATION REQUIREMENT (PQR)/ TECHNICAL/ COMMERCIAL BID (IN ONE ORIGINAL AND INK SIGNED ON EACH PAGE OF THE OFFER)**

Comprising of following documents:

- a. Details of EMD
- b. Bidders are required to furnish requisite details in the formats specified in bidding documents for meeting the stipulated **Pre-Qualification Requirements (PQR)** along with all supporting documents like copies of End User Certificates, Purchase Orders and Contract Agreements etc.



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- c. Complete Technical offer with relevant drawings/ documents /QP etc. (as per detailed specifications)
- d. Endorsed copy of this document (i.e. **Instruction to bidders special conditions of the NIT, General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC) - As applicable for Indigenous or foreign bidder**) in original duly signed and stamped by the bidder.
- e. Commercial Terms & Conditions
- f. Any Deviation with reference to NIT to be laid down on separate sheet.
- g. Un-Priced replicas of Price Bid & Cost of Withdrawal of Deviation.
- h. The rating of the bidder quoting for this tender from a third party (independent agency) preferably by DUN & BRADSTREET should be submitted (D&B NUMBER). **Compliance of this clause is mandatory in case of foreign supplier, Indigenous suppliers to submit the copy of balance sheets for last three years** in absence of D&B / third agency report.

Note: Suppliers who are already registered at BHEL, Haridwar in the PMD for this item are exempted for submitting the Supplier registration form.

#### PART-II: PRICE-BID:

The price Bid (with prices) for the complete scope as specified in price schedule Annexure-I shall be submitted.

The Part-I & Part-II bids shall be individually sealed and super scribed as indicated above and shall be enclosed further in the envelop duly sealed and super scribed as:

"TENDER FOR (ITEM NAME) AGAINST TENDER NO. ----- DUE ON -----CONTAINING PART-I & PART-II. Vendor's full name and address should be clearly mentioned on the envelope.

#### 15. IMPORTANT NOTE

**INSTRUCTION TO BIDDERS & SPECIAL TERMS OF ENQUIRY** are to be read and complied along with **GISTC (for both Foreign or Indian Bidders as applicable)**. A signed & stamped copy of these documents as a token of acceptance is to be submitted along with the offer. In the event of contradiction of terms and conditions mentioned, the order of preference shall be INSTRUCTION TO BIDDERS & SPECIAL TERMS OF ENQUIRY followed by GISTC (General Instructions and Standard Terms & Conditions against Tender Enquiry).

Deviations (if any) are to be listed separately in deviation sheet. Please note that in case, no- deviation sheet is received along with the offer, it will be considered that all terms and conditions mentioned in above documents are acceptable to the bidder and your offer will be processed accordingly.

**PART-I (as per clause 14 above) (Techno-Commercial bid with PQR)** will be opened on Due Date and time specified in the Enquiry, or extension thereof, in presence of bidders who may like to attend. Incomplete offers are liable to be rejected. **Techno-Commercial offer of only those bidders shall be evaluated who meet the Pre-Qualification Requirements mentioned in our Enquiry and who have submitted the EMD as stipulated in clause 4 above (If applicable)** All correspondence thereof, shall be addressed to the following persons:

|                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Mr. Manoj Kumar</b><br><b>Designation: Manager (PPX-BOI)</b><br>4 <sup>th</sup> Floor, Main Administrative Building<br>HEEP, BHEL<br>Hardwar- 249403<br>Uttarakhand, India<br>Email ID: manojy@bhel.in<br>Tel: +91 1334 28 5773 | <b>Ms. Richa Tiwari</b><br><b>Designation: Sr. Engineer (PPX-BOI)</b><br>4 <sup>th</sup> Floor, Main Administrative Building<br>HEEP, BHEL<br>Hardwar- 249403<br>Uttarakhand, India<br>Email ID: richa_t@bhel.in<br>Tel: +91 1334 28 4175 |
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**Enquiry No.: B/4011/2019/0105V/2**  
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The following terms and conditions shall be read and complied along with "General Instructions and standard terms & conditions for bidding against tender enquiry (GISTC)". Separate GISTC is applicable for Indian bidder and foreign bidder (to be submitted as applicable):

| Sl. No. | Terms                                                                | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Bidder's confirmation |
|---------|----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|
| 1.      | Confirmation to General Instructions and Standard terms & conditions | 1. "Instructions to bidders & Special terms of enquiry"<br>2. "GISTC (General Instructions and Standard Terms & Conditions against Tender Enquiry) - Rev. 04"<br>3. PQR (Pre-Qualification Requirement)<br>4. Price Schedule - Annexure-P<br>Please submit signed & stamped copy of above documents as a token of your acceptance for each & every terms & condition mentioned in the documents.<br><br>Deviations if any are to be listed out separately. Please note that in case deviation sheet is not received along with offer, it will be presumed that all terms and conditions mentioned in NIT are acceptable to bidder and your offer will be processed accordingly.                                                                                                                                                                                                                                                                                                                                                                                                                                           |                       |
| 2.      | Customer approval requirement                                        | Vendor's approval by the end user (customer) is mandatory for consideration of their offer. The offers meeting pre-qualification requirement will be referred to the End User for approval. The proveness criteria required by the end user (customer) is mentioned in Annexure-C. Vendor to check and accordingly submit the filled in Annexure-D and Annexure-E/F/G (as applicable) along with the required documents to forward the same to the customer for their approval.<br><br>Price bid of the offer of only those bidders who meet prequalification requirement, technical requirement and approved by the End User will be considered for price bid opening.                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                       |
| 3.      | Major Technical conditions                                           | 1. Vendor to provide technical support/services or alternative solutions against any issues, reported in the equipment supplied by the vendor for upto at least 10 years from the supply date, post Guarantee period.<br>2. Please ensure that Annexure-A of PQR is signed by OEM only who meets the criteria of clause no. 1 of PQR. Copy of PO/Contract also to be submitted along with all Annexures.<br>3. As per clause no. 4 of PQR, Collaborator/Licenser shall provide all design, design calculation, manufacturing drawings and must provide technical and quality surveillance assistance and supervision during manufacturing, erection, testing & commissioning of equipment. Evidence/Confirmation to be furnished by the vendor.<br>Bidder to confirm & provide the following documents:<br>a) Please provide format /documents of records in support of this condition.<br>b) Please confirm that after/during actual work, these documents be signed by the OEM/Collaborator/Licenser.<br>Please note that this signed format / documents of records should be part of negotiable documents for payment. |                       |
| 4.      | Evaluation criteria                                                  | Evaluation shall be done on Total landed cost to BHEL (material cost and services covered in the enquiry taken together). All the items are to be procured from single source.<br>Material cost and services (Training, Supervision during Erection & Commissioning) shall be quoted strictly as per Price Schedule-Annexure-P (copy enclosed).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                       |



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|    |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |
|----|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 5. | Commissioning spares | Commissioning spares shall be included in your offer as per BHEL Drawing no. 3-12300-56005 Rev. 03 (Copy Enclosed).<br><br>Please note that cost of commissioning spares will be taken for evaluation purpose.<br><br>Please furnish the item-wise price list of each item mentioned in Commissioning Spares List.                                                                                                                                                                       |  |
| 6. | Mandatory spares     | Mandatory spares shall be included in your offer as per BHEL Drawing no. 2-12300-07811 Rev. 00 for Panki project.<br><br>Please note that cost of mandatory spares will be taken for evaluation purpose.<br><br>Please furnish the item-wise price list of each item mentioned in Mandatory Spares List.<br><br>Please note that Mandatory spares should be packed in separate box and shall be painted with green color for easy identification at site.                                |  |
| 7. | Recommended spares   | <b><u>Recommended Spares:</u></b><br><br>Please ensure to include recommended spares in your offer as per drawing no. 1-12300-56008 Rev. 00 (Copy Enclosed).<br><br><b>Cost of recommended spares may be used for evaluation purpose. Firm requirement will be informed before price bid opening. Prices of recommended spares shall be valid till entire Guarantee/Warranty period.</b><br><br>Please furnish the item-wise price of each item referred in BHEL purchase specification. |  |
| 8. | Validity             | Confirm that validity of the offer shall be 180 days from the due date of opening of Techno-Commercial Offers.<br><br>BHEL reserves the right to reject any or all quotations, quoting validity less than 180 days.                                                                                                                                                                                                                                                                      |  |
| 9. | Basis of quotation   | <b><u>For Foreign Bidders:</u></b><br><br>Please confirm that prices have been quoted on CFR any sea port in Mumbai basis in Euro/USD/JPY/UK Pound/SF/ Singapore Dollar or any other Internationally freely tradable currency only. The name of the currency should be clearly indicated in your bids. Freight charges shall be quoted separately in the offer. Please confirm.                                                                                                          |  |
|    |                      | Offers received other than CFR basis may result in non-consideration of such bids.                                                                                                                                                                                                                                                                                                                                                                                                       |  |
|    |                      | Please Inform the port of loading and port of discharge.                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |
|    |                      | <b><u>For Indian Bidders</u></b><br><br>Prices should be quoted on freight pre-paid up to destination basis. Transit insurance shall be arranged by BHEL and not to be included in the prices. The offers quoted on other than F.O.R destination basis may result in non-consideration of such bids.                                                                                                                                                                                     |  |



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|     |                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |
|-----|----------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 10. | Engineering Document/<br>Drawing requirement | <b>Technical documents/ drawings required with the offer</b><br>Please ensure completeness of your offer as per Annexure-IIA & IIB (copy enclosed). Checklist (i.e. Annexure-IIA & IIB) duly filled in, shall be submitted along with the offer.<br><b>Scope of supply and other special instructions have been mentioned in Annexure-P (price schedule). Prices shall be quoted strictly as per price schedule.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |
|     |                                              | The document "C&I ADDENDUM TO ST47050 (PANKI)" is part of the purchase specifications applicable for Panki project. Please confirm to comply the same.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |
|     |                                              | Kindly furnish the item wise price of each item referred in BHEL Drg. No. 21230007811 (in Price bid).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |
|     |                                              | <b>Documents required after order placement:</b><br>Kindly note & confirm that in the event of ordering, all documents as per Annexure-III (Master Document List) shall be submitted for BHEL review and approval.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |
|     |                                              | In case of ordering, Drawings/Data sheets/documents & Quality plan as called in the specifications shall be submitted for approval of BHEL 04 weeks of purchase order. Any delay in delivery on account of late submission of drawings shall be to vendors account. BHEL will arrange the approval of the drawings/data sheets/ documents within 04 weeks of their receipt provided those are complete in all respect.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |
| 11. | Reverse Auction<br>(E-bidding)               | Confirmation of Bidder for Reverse Auction (RA) is required for this tender enquiry. Guidelines of reverse auction are available on <a href="http://www.bhel.com">www.bhel.com</a> . Please go through the Detailed procedure and rules of RA available in at our website <a href="http://www.bhel.com">www.bhel.com</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |
|     |                                              | <p>Before Reverse Auction bidders will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on <a href="http://www.bhel.com">www.bhel.com</a>).</p> <p>The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price &amp; envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.</p> <p>If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on <a href="http://www.bhel.com">www.bhel.com</a>).</p> |  |



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|-----|------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 12. | Penalty for Late Delivery                | <p>Penalty for late delivery w.r.t. to contractual delivery shall be applicable @ 0.5% of the total order value per week of delay or part thereof subject to a maximum of 10% of the total (Lot wise) order value (on material portion).</p> <p>Date of BL/LR (as applicable) shall be considered as actual delivery. Please confirm your acceptance.</p> <p>Any deviation in this clause will be loaded to the extent not agreed by the bidder.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |
| 13. | Supervision of Erection & Commissioning: | <p>Confirm that following charges have been quoted separately in your offer (As per the price schedule):</p> <ol style="list-style-type: none"> <li>1. Per Day Charges for Training, Supervision during Erection &amp; Commissioning (lump sum &amp; inclusive of everything i.e. lodging, fooding, boarding etc.)</li> <li>2. Per Visit Charges (to &amp; fro to our site) for Training regarding design/construction features, operation &amp; maintenance of the supplied equipments (Including C&amp;I) to customer's/BHEL Engineers, Supervision during Erection &amp; Commissioning.</li> </ol> <p>A total period of 12 Days (Inclusive of 02 days training) and 02 Visits for one supervisor will be taken for evaluation purpose for 01 Set. However payment will be made on actual number of days and visits involved in supervision of erection/ commissioning and training.</p> <p>Kindly note that you have to make a visit of 02-03 days to project site at a suitable point of time during erection, to streamline all the erection &amp; commissioning activities of your supplied equipments and to ensure completeness of all equipments/tools etc., which are required for commissioning of the equipments. This Visit is included in the above mentioned 02 Visits to be taken for evaluation.</p> <p>Kindly confirm that the quoted Erection, Commissioning &amp; Training charges are inclusive of applicable GST &amp; TDS.</p> <p>Please inform PAN and furnish the copy of your PAN card. (Registration with income tax Department of India).<br/>Please note that you will need to submit TRC (Tax Residency Certificate) and form 10F for payment.</p> <p>Training programme at project site for minimum 02 days shall be provided by the vendor regarding design/construction features, operation &amp; maintenance of the supplied equipments (Including C&amp;I) to customer's/BHEL's Engineers.</p> <p>Please note that BHEL will deduct tax from your bill of supervision at the time of payment of supervision and furnish Tax Deduction at Source (TDS) Certificate. The rate of tax will be as per DTAA between your country and India. You should generally be able to get credit for TDS from the tax authorities in your country based on the certificate provided by BHEL (TDS certificate), if there is a Double-Taxation Avoidance Agreement (DTAA) with India.</p> <p>Please note that vendor should send a checklist to BHEL prior to deputation of Site Engineer for Commissioning. BHEL will confirm the checklist prior to issuing Commissioning Call to the vendor. After receipt of checklist from BHEL, the vendor should send the commissioning Engineer within 15 days of confirmation of site readiness. In case, any additional work is required which is beyond the scope / warranty, the work should be commenced only after signed agreements with site representative &amp; the vendor.</p> |  |



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|-----|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 14. | Payment Terms              | Payment terms shall be as per GISTC. 'Receipt & Acceptance certificate' wherever mentioned in the GISTC should be treated as 'Material Receipt certificate'.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |
|     |                            | <u>Supervision during Erection, Commissioning and training:</u><br>100% Payment against submission of successful Erection/ commissioning/ training certificate (as applicable) from Project Site and invoice thru Bank / direct to BHEL. Payment will be made on actual number of days and visits involved in supervision of commissioning as certified by the project site.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |
| 15. | Performance Bank Guarantee | <p>PBG (Performance Bank Guarantee) shall be submitted for 5% of the order value. PBG should be valid for entire Guarantee/ Warranty period. PBG shall be submitted before negotiation of the documents. The PBG acceptance / receipt certificate will be a part of the negotiable documents &amp; PBG should be from one of the consortium banks of BHEL.</p> <p>In case PBG has been submitted from any foreign bank (outside India), the Bank Guarantee shall be confirmed through BHEL consortium banks in India.</p> <p>This should be read and complied in conjunction with Bank Guarantee clause in General Instructions and Standard Term and Conditions for bidding against Tender Enquiry (herein called as GISTC).</p>                                                                                                                                                                                                                     |  |
| 16. | Quality Requirement        | <p><b>(a) For Indigenous supplier:</b></p> <ul style="list-style-type: none"> <li>Kindly confirm to submit endorsed copy (sign &amp; stamp) of BHEL Quality plan no. QA/BI/QP/114 Rev. 02 Dtd. 10.09.14 (copy enclosed). After PO placement SQP will be sent to NTPC for their approval.</li> <li>Kindly confirm to follow NTPC approved quality plan.</li> <li>Kindly confirm that Inspection shall be done by BHEL nominated agency M/s BVIL &amp; NTPC as per NTPC approved QP.</li> </ul> <p>The charges of TPI will be borne by BHEL. However, the co-ordination with the Third Party Inspection Agencies would be the sole responsibility of the bidder.</p> <p>At least 15 days prior notice should be given to TPI &amp; NTPC to arrange inspection.</p>                                                                                                                                                                                      |  |
|     |                            | <p><b>(b) For Foreign supplier:</b></p> <ul style="list-style-type: none"> <li>Kindly confirm to submit endorsed copy (sign &amp; stamp) of BHEL Quality plan no. QA/BI/QP/114 Rev. 02 Dtd. 10.09.14 (copy enclosed). After PO placement SQP will be sent to NTPC for their approval.</li> <li>Kindly confirm to follow NTPC approved quality plan.</li> <li>Kindly confirm that Inspection shall be done by third party inspection agency M/s TUV/BV/LRS &amp; NTPC as per NTPC approved quality plan.</li> </ul> <p>Inspection shall be done by third part inspection agency (LRS/TUV/BV) &amp; NTPC as per NTPC approved quality plan. <b>The prices (in price schedule – Annexure-P) are to be quoted inclusive of Third Party Inspection Charges (By Lloyds/BVQI/TUV).</b> The scope of inspection for Third Party Inspection Agency would be as per customer approved Quality Plan. In case, nothing has been mentioned in your offer about</p> |  |



**PPX-BOI DEPARTMENT**  
**BHARAT HEAVY ELECTRICALS LIMITED**  
**HEEP: HARDWAR-249 403 (UTTRAKHAND)**  
**FAX: +91 1334 226084/226462**  
**TEL: +91 1334 28 4175/5773**

**Enquiry No.: B/4011/2019/0105V/2**  
**Item : LP Bypass System with spares**  
**Project : 1 x 660 MW PANKI**

|     |                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |
|-----|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|     |                 | the Third Party Inspection charges, the same would be considered to be inclusive in your quoted prices. The co-ordination with the Third Party Inspection Agencies would be the sole responsibility of the bidder. At least 45 days prior notice should be given by vendor to BHEL for arranging NTPC inspection.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| 17. | MDCC Clause     | Please confirm that material shall be dispatched only after issue of MDCC from end customer / NTPC.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |
|     |                 | Test Certificates/Inspection reports/COC (i.e. Quality documents) as per approved quality plan shall be submitted by the vendor for issuance of MDCC. After internal review of the quality document, BHEL will forward these documents to end customer / NTPC for issuance of MDCC by end customer / NTPC.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |
| 18. | Delivery clause | Please quote your delivery completion period in line with the enquiry lot date. In case it is not possible to meet the lot date, you may quote your best possible delivery completion period in number of weeks from the date of Purchase Order.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |
|     |                 | If the delivery quoted by you does not meet BHEL's delivery requirement / revised delivery requirement as per site progress, you will be given a chance for reviewing your quoted delivery and inform revised delivery to BHEL. After this, if your delivery does not meet BHEL's required delivery / revised delivery as per site progress, BHEL reserve the right to reject your offer.                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |
|     |                 | In case bidder qualifies PQR under clause no. 3 of PQR, successful bidder will need to submit DJU and Bank Guarantee before placement of PO. In such case, BHEL will issue LOI/LOA before placement of PO and contractual delivery shall be counted from the date of LOI/LOA i.e. Zero date of contract / PO shall start from date of LOI/LOA. DJU & BG is required to be submitted within 60 days of LOI/LOA. Vendor will be responsible for any delay in submission of DJU & BG beyond stipulated time. Vendor will also be responsible for delay in any subsequent activities connected with submission of DJU & BG such as approval of documents from customers etc.                                                                                                                                                             |  |
|     |                 | Please note that following Time would be needed by BHEL during processing of PO at different stages:<br>1. <b>Document approval time:</b> 04 weeks would be needed by BHEL from the date of submission of complete and correct documents. In case of delay in document approval by BHEL, delivery shall be re-scheduled accordingly.<br>2. <b>For deputation of customer's Inspector for witnessing Inspection:</b> 45 Days Prior notice is required by BHEL. In case delay by BHEL in deputation of customer's representative, delivery shall be re-scheduled accordingly.<br>3. <b>MDCC issuance Time: 7 Days for issuance of MDCC after receipt of complete quality documents.</b><br>In case of delay on account of BHEL / End customer, delivery shall be extended by no of days taken in excess to the above mentioned period. |  |



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**Enquiry No.: B/4011/2019/0105V/2**  
**Item : LP Bypass System with spares**  
**Project : 1 x 660 MW PANKI**

|     |                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |  |
|-----|--------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 19. | Guarantee clause                           | <p>i. Standard guarantee/warranty period will be 36 months from date of supply or 18 months from the date of commissioning whichever is earlier. In case of any failure or trouble reported from site, the supplier would depute their representative immediately to attend the problem and replace the defective component/part if required.</p> <p>ii. Minimum acceptable criteria of guarantee/ warranty shall be 30 months from date of supply or 12 months from the date of commissioning whichever is earlier. Offer of vendors not meeting minimum acceptable criteria of guarantee/warranty shall be rejected.</p> <p>Loading will be done for the reduced period w.r.t. standard Guarantee period.</p> <p>Rate of Loading will be @ 2.5% per annum on the basic material cost for the deviated period.</p> |  |
| 20. | O&M Manuals                                | <p>Kindly confirm that in the event of ordering O&amp;M manuals will be provided in 22 nos. of Hard Copies and 04 CD ROMs as per MDL (Annexure- III). Out of these, 19 Nos. Hard Copies &amp; 3 CD ROMs of O&amp;M Manuals shall be supplied directly to BHEL Haridwar and balance O&amp;M Manuals shall be supplied along with the equipment and description of the same should be mentioned in packing list.</p> <p>In the event of ordering, storage and handling instructions of the equipment shall be furnished separately. 2 copies of these instructions along with the equipment. Please confirm.</p>                                                                                                                                                                                                      |  |
| 21. | Packing and Storage                        | <p>Material should be shipped in seaworthy packing in case of foreign bidders). Packing shall be in conformity with specifications and shall be such as to ensure prevention of damages, corrosion, deterioration, shortages, pilferage and loss in transit or storage.</p> <p>Mandatory spares should be packed separately.</p> <p>Packing box of mandatory spares shall be painted with green color for easy identification at project site.</p> <p>Kindly furnish Storage &amp; handling instructions of the equipment in your offer separately &amp; 02 copies of the same shall be supplied to site along with main equipments.</p>                                                                                                                                                                            |  |
| 22. | Arbitration, Risk Purchase & Force Majeure | Kindly confirm that Arbitration, Risk Purchase & Force Majeure shall be applicable as per GISTC (copy enclosed).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| 23. | Integrity Pact                             | <p>a. IP is a tool to ensure that activities and transactions between the Company and its bidders/Contractors are handled in a fair, transparent and corruption free manner. As of now, following Independent External Monitors (IEMs) on the present panel have been appointed by BHEL with approval of CVC to oversee implementation of IP in BHEL:</p> <p>a) Sh. Virendra Bahadur Singh, IPS (Retd.)<br/> H. No. B-5/64, Vineet Khand, Gomti Nagar,<br/> Lucknow – 226010<br/> Email: <a href="mailto:vbsinghips@gmail.com">vbsinghips@gmail.com</a></p> <p>b) Sh. Arun Chandra Verma, IPS (Retd.)<br/> Flat No. C -1204, C Tower, Amrapali,</p>                                                                                                                                                                 |  |



**PPX-BOI DEPARTMENT**  
**BHARAT HEAVY ELECTRICALS LIMITED**  
**HEEP: HARDWAR-249 403 (UTTRAKHAND)**  
**FAX: +91 1334 226084/226462**  
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**Enquiry No.: B/4011/2019/0105V/2**  
**Item : LP Bypass System with spares**  
**Project : 1 x 660 MW PANKI**

|     |                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |
|-----|-------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|     |                                     | <p>Platinum Complex, Sector 119, Noida (U.P.)<br/> Email: <a href="mailto:acverma1@gmail.com">acverma1@gmail.com</a></p> <p><b>For update external monitors, please visit our website <a href="http://www.bhel.com">www.bhel.com</a> .</b></p> <p>b. The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory) along with Techno-commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be preliminary.</p> <p>c. The tendering process, the matter may be referred to any of the above IEM(s). All correspondence with the IEMs shall be done through email only.</p> <p><i>Note: No routine correspondence shall be addressed to the IEM (phone/post/email) regarding the clarifications, time extensions or any other administrative queries etc. on the tender issued. All such Clarifications/issues shall be addressed directly to the tender issuing (procurement) department's officials whose details are mentioned below:</i></p> <p>a) Ms. Richa Tiwari, Sr. Engineer (PPX-BOI)<br/> Email: <a href="mailto:richa_t@bhel.in">richa_t@bhel.in</a><br/> Ph: +91 1334 284175</p> <p>b) Sh. Manoj Kumar, Manager (PPX-BOI)<br/> Email: <a href="mailto:manojv@bhel.in">manojv@bhel.in</a><br/> Ph: +91 1334 285771<br/> 4<sup>th</sup> Floor, Main Administrative Building,<br/> HEEP, BHEL, Haridwar- 249403, Uttarakhand, India.</p> |  |
| 24. | Authentication of PQR Documentation | <p>After Qualification of PQR by a bidder, BHEL will approach end customer / issuing authority of PQR Documents based on which bidder will qualify the PQR.</p> <p>It is bidder's responsibility to submit complete and correct contact details of the issuing authority of PQR documents / end user.</p> <p>In case no response is received to the BHEL's communication to end customer for authentication of PQR documents, the PQR documents should be considered as unauthenticated / incorrect and BHEL will take action against such bidder as per the extant rules of BHEL.</p> <p>If response received in negative (i.e. End customer denies to authenticate PQR documents), BHEL will take action against such bidder as per the extant rules of BHEL.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |
| 25. | BHEL's Experience under PQR         | <p>Bidders to inform and confirm whether they have supplied the equipment of the rating as stipulated in the clause no. 1 &amp; 2 of PQR, to BHEL.</p> <p>If the bidders has supplied such equipment to BHEL in past, the bidders needs to submit reference of the same and also submit experience details &amp; relevant documents as asked in PQR for this supplied equipment to BHEL.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |

**ANNEXURE-P**  
**PRICE SCHEDULE FOR 01 SET OF LP BYPAS SYSTEM FOR PANKI PROJECT (1X660 MW)**  
**REF. NO. B/4011/2019/0105/V2**  
**FOR FOREIGN SUPPLY (i.e. OUTSIDE INDIA)**

| SL NO. | DESCRIPTION OF ITEMS                                                                                           | TOTAL QTY<br>(COL 3)      | UNIT PRICE<br>(ON CFR BASIS) | TOTAL PRICE<br>(FOR QTY. IN COLUMN 3)<br>CFR |
|--------|----------------------------------------------------------------------------------------------------------------|---------------------------|------------------------------|----------------------------------------------|
| 1.     | LP BY PASS VALVE WITH EHAs & DESUPERHEATER                                                                     | 02 SETS                   |                              |                                              |
| 2.     | HYDRAULIC POWER SUPPLY UNIT (HPSU)                                                                             | 01 SET                    |                              |                                              |
| 3.     | WATER INJECTION CONTROL VALVE WITH HYDRAULIC ACTUATOR                                                          | 02 NOS.                   |                              |                                              |
| 4.     | FLOW NOZZLE FOR WIV                                                                                            | 02 NOS.                   |                              |                                              |
| 5.     | DUMP TUBE                                                                                                      | 02 NOS.                   |                              |                                              |
| 6.     | STEAM BLOWING DEVICES FOR LPBP VALVE                                                                           | 02 SETS                   |                              |                                              |
| 7.     | HYDRAULIC TEST DEVICES FOR LPBP VALVE                                                                          | 02 SETS                   |                              |                                              |
| 8.     | ASSEMBLY & DISASSEMBLY DEVICE                                                                                  | 01 SET                    |                              |                                              |
| 9.     | FLUSHING DEVICE FOR CONTROL FLUID SYSTEM                                                                       | 01 SET                    |                              |                                              |
| 10.    | FILLING & GAUGING DEVICE FOR HYDRAULIC ACCUMULATER                                                             | 01 NO.                    |                              |                                              |
| 11.    | MOTORIZED CONTROL FLUID PUMP FOR FILLING OF FLUID IN CF TANK FOR HPSU                                          | 01 NO.                    |                              |                                              |
| 12.    | SPECIAL TOOLS & TACKLES AS PER CLAUSE 8.0 OF ST47050                                                           | 01 SET                    |                              |                                              |
| 13.    | MANDATORY SPARES AS PER BHEL DRAWING NO. 2-12300-07811                                                         | 01 SET                    |                              |                                              |
| 14.    | COMMISSIONING SPARES AS PER BHEL DRAWING NO. 3-12300-56005                                                     | 01 SET                    |                              |                                              |
| 15.    | SERVO VALVE (AS SPARES)                                                                                        | 01 NO. EACH TYPE          |                              |                                              |
| 16.    | SOLENOID VALVE (AS SPARES)                                                                                     | 01 NO. EACH TYPE & MODULE |                              |                                              |
| 17.    | TOTAL CFR VALUE FOR SCOPE OF SUPPLY MENTIONED ABOVE.                                                           | 01 SET                    |                              |                                              |
| 18.    | <b>"PER DAY"</b> CHARGES FOR SUPERVISION OF ERECTION & COMMISSIONING AND TRAINING INCLUDING EVERY EXPENSE.     | --                        |                              |                                              |
| 19.    | <b>"PER VISIT"</b> CHARGES DURING SUPERVISION OF ERECTION & COMMISSIONIGN AND TRAINING INCLUDING EVERY EXPENSE | --                        |                              |                                              |

- THE PRICES ARE TO BE SUBMITTED STRICTLY AS PER ABOVE PRICE SCHEDULE AND FOR THE SCOPE OF SUPPLY AS MENTIONED IN THE ENCLOSED DRAWINGS & SPECIFICATIONS, OTHER WISE THE OFFERS OF VENDORS MAY BE IGNORED.
- PRICE COMPARISON WILL BE DONE ON THE TOTAL LANDED COST TO BHEL TAKING ALL ITEMS & SERVICES TOGETHER.
- IN CASE OF SUPPLIES FROM FOREIGN COUNTRY (SUPPLIES FROM OUTSIDE INDIA) THE PRICES OF EACH AND EVERY ITEM, ARE TO BE QUOTED INCLUSIVE OF THIRD PARTY INSPECTION CHARGES (BY EITHER LLOYDS/BVQI/TUV).
- IN CASE SPECIAL TOOL & TACKLES ARE NOT OFFERED, THESE WILL HAVE TO BE SUPPLIED FREE OF COST, IF REQUIRED, AT ANY STAGE OF THE PROJECT IN FUTURE.
- MANDATORY SPARES SHOULD BE PACKED IN A SEPARATE BOX & SHALL BE PAINTED WITH GREEN COLOUR FOR EASY IDENTIFICATION AT SITE.
- PER DAY AND PER VISIT CHARGES FOR SUPERVISION OF ERECTION & COMMISSIONING AND TRAINING ARE TO BE QUOTED IN THE PRICE SCHEDULE. FOR SUPERVISION OF ERECTION & COMMISSIONING AND TRAINING, 02 VISITS & 12 MANDAYS (INCLUSIVE OF 02 DAYS FOR TRAINING) FOR 01 SET WOULD BE TAKEN FOR THE PURPOSE OF EVALUATION. HOWEVER, IN THE EVENT OF ORDERING, THE PAYMENT FOR SERVICES WILL BE MADE ON ACTUAL NUMBER OF DAYS / VISITS INVOLVED IN SUPERVISION OF ERECTION/ COMMISSIONING AND TRAINING. (PAYMENT WILL BE MADE ON THE BASIS OF PER DAY CHARGES I.E. CONSIDERING ONLY ONE SUPERVISOR).

| <b>ANNEXURE-P</b><br><b>PRICE SCHEDULE FOR 01 SET OF LP BYPASS SYSTEM FOR PANKI PROJECT (1x660 MW)</b><br><b>REF. NO. B/4011/2019/0105/V2</b><br><b>FOR INDIGENOUS SUPPLY (i.e. WITHIN INDIA)</b> |                                                                                                                                                                                                        |                              |                                                                               |                                                           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|
| <b>SL NO.</b>                                                                                                                                                                                     | <b>DESCRIPTION OF ITEMS</b>                                                                                                                                                                            | <b>TOTAL QTY<br/>(COL 3)</b> | <b>UNIT PRICE<br/>EX-WORKS<br/>INCLUSIVE<br/>PACKING &amp;<br/>FORWARDING</b> | <b>TOTAL PRICE<br/>(FOR QTY. IN<br/>COLUMN 3)<br/>FOR</b> |
| 1.                                                                                                                                                                                                | LP BY PASS VALVE WITH EHAs & DESUPERHEATER                                                                                                                                                             | 02 SETS                      |                                                                               |                                                           |
| 2.                                                                                                                                                                                                | HYDRAULIC POWER SUPPLY UNIT (HPSU)                                                                                                                                                                     | 01 SET                       |                                                                               |                                                           |
| 3.                                                                                                                                                                                                | WATER INJECTION CONTROL VALVE WITH HYDRAULIC ACTUATOR                                                                                                                                                  | 02 NOS.                      |                                                                               |                                                           |
| 4.                                                                                                                                                                                                | FLOW NOZZLE FOR WIV                                                                                                                                                                                    | 02 NOS.                      |                                                                               |                                                           |
| 5.                                                                                                                                                                                                | DUMP TUBE                                                                                                                                                                                              | 02 NOS.                      |                                                                               |                                                           |
| 6.                                                                                                                                                                                                | STEAM BLOWING DEVICES FOR LPBP VALVE                                                                                                                                                                   | 02 SETS                      |                                                                               |                                                           |
| 7.                                                                                                                                                                                                | HYDRAULIC TEST DEVICES FOR LPBP VALVE                                                                                                                                                                  | 02 SETS                      |                                                                               |                                                           |
| 8.                                                                                                                                                                                                | ASSEMBLY & DISASSEMBLY DEVICE                                                                                                                                                                          | 01 SET                       |                                                                               |                                                           |
| 9.                                                                                                                                                                                                | FLUSHING DEVICE FOR CONTROL FLUID SYSTEM                                                                                                                                                               | 01 SET                       |                                                                               |                                                           |
| 10.                                                                                                                                                                                               | FILLING & GAUGING DEVICE FOR HYDRAULIC ACCUMULATER                                                                                                                                                     | 01 NO.                       |                                                                               |                                                           |
| 11.                                                                                                                                                                                               | MOTORIZED CONTROL FLUID PUMP FOR FILLING OF FLUID IN CF TANK FOR HPSU                                                                                                                                  | 01 NO.                       |                                                                               |                                                           |
| 12.                                                                                                                                                                                               | SPECIAL TOOLS & TACKLES AS PER CLAUSE 8.0 OF ST47050                                                                                                                                                   | 01 SET                       |                                                                               |                                                           |
| 13.                                                                                                                                                                                               | MANDATORY SPARES AS PER BHEL DRAWING NO. 2-12300-07811                                                                                                                                                 | 01 SET                       |                                                                               |                                                           |
| 14.                                                                                                                                                                                               | COMMISSIONING SPARES AS PER BHEL SPEC. DRAWING NO. 3-12300-56005                                                                                                                                       | 01 SET                       |                                                                               |                                                           |
| 15.                                                                                                                                                                                               | SERVO VALVE (AS SPARES)                                                                                                                                                                                | 01 NO. EACH TYPE             |                                                                               |                                                           |
| 16.                                                                                                                                                                                               | SOLENOID VALVE (AS SPARES)                                                                                                                                                                             | 01 NO. EACH TYPE & MODULE    |                                                                               |                                                           |
| 17.                                                                                                                                                                                               | TOTAL MATERIALVALUE OF THE SCOPE OF SUPPLY MENTIONED ABOVE.                                                                                                                                            | 01 SET                       |                                                                               |                                                           |
| 18.                                                                                                                                                                                               | FREIGHT CHARGES UP TO PANKI PROJECT SITE (DISPATCHES WILL BE AS PER DELIVERY SCHEDULE MENTIONED IN THE NIT. FREIGHT CHARGES WILL BE TAKEN IN PROPORTION OF THE COST OF MAIN SUPPLY & MANDATORY SPARES) | 01 SET                       |                                                                               |                                                           |
| 19.                                                                                                                                                                                               | <b>"PER DAY"</b> CHARGES FOR SUPERVISION OF ERECTION & COMMISSIONING AND TRAINING INCLUDING EVERY EXPENSE.                                                                                             | --                           |                                                                               |                                                           |
| 20.                                                                                                                                                                                               | <b>"PER VISIT"</b> CHARGES DURING SUPERVISION OF ERECTION & COMMISSIONIGN AND TRAINING INCLUDING EVERY EXPENSE                                                                                         | --                           |                                                                               |                                                           |

- THE PRICES ARE TO BE SUBMITTED STRICTLY AS PER ABOVE PRICE SCHEDULE AND FOR THE SCOPE OF SUPPLY AS MENTIONED IN THE ENCLOSED DRAWINGS & SPECIFICATIONS, OTHER WISE THE OFFERS OF VENDORS MAY BE IGNORED.
- PRICE COMPARISON WILL BE DONE ON THE TOTAL LANDED COST TO BHEL TAKING ALL ITEMS & SERVICES TOGETHER.
- IN CASE SPECIAL TOOL & TACKLES ARE NOT OFFERED, THESE WILL HAVE TO BE SUPPLIED FREE OF COST, IF REQUIRED, AT ANY STAGE OF THE PROJECT IN FUTURE.
- MANDATORY SPARES SHOULD BE PACKED IN A SEPARATE BOX & SHALL BE PAINTED WITH GREEN COLOUR FOR EASY IDENTIFICATION AT SITE.
- **PER DAY AND PER VISIT CHARGES FOR SUPERVISION OF ERECTION & COMMISSIONING AND TRAINING ARE TO BE QUOTED IN THE PRICE SCHEDULE. FOR SUPERVISION OF ERECTION & COMMISSIONING AND TRAINING, 02 VISITS & 12 MANDAYS (INCLUSIVE OF 02 DAYS FOR TRAINING) FOR 01 SET WOULD BE TAKEN FOR THE PURPOSE OF EVALUATION. HOWEVER, IN THE EVENT OF ORDERING, THE PAYMENT FOR SERVICES WILL BE MADE ON ACTUAL NUMBER OF DAYS / VISITS INVOLVED IN SUPERVISION OF ERECTION/ COMMISSIONING AND TRAINING. (PAYMENT WILL BE MADE ON THE BASIS OF PER DAY CHARGES I.E. CONSIDERING ONLY ONE SUPERVISOR).**

**Certificate by Chartered Accountant on letter head**

This is to Certify that M/s .....  
(hereinafter referred to as 'company') having its registered office at ..... is  
registered under MSMED Act 2006, (Entrepreneur Memorandum No (Part- II)  
..... dtd: .....  
Category: ..... (Micro/Small). (copy enclosed).

Further verified form the Books of Accounts that the investment of the company as  
on date ..... as per MSMED Act 2006 is as follows:

1. **For Manufacturing Enterprises:** Investment in plant and machinery (i.e. original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No. S.O.1722(E) dated October 5, 2006:  
Rs.....Lacs

2. **For Service Enterprises:** Investment in equipment (original cost excluding land and building and furniture, fittings and other items not directly related to the service rendered or as may be notified under the MSMED act, 2006:  
Rs.....Lacs

**(Strike off whichever is not applicable)**

The above investment of Rs. .... Lacs is within permissible limit of Rs..... Lacs for  
..... micro / small (Strike off which is not applicable) Category under MSMED Act 2006.

Or

The company has been graduated from its original category (Micro / Small) (**Strike off whichever is not applicable**) and the date of graduation of such enterprises from its original category is .....  
(dd/mm/yyyy) which is within the period of 3 years from the date of graduation of such enterprises from its original category as notified vide S.O. No. 3322(E) dated 01.11.2013 published in the gazette notification dated 04.11.2013 by Ministry of MSME.

Date:

(Signature)

Name-

Membership Number-

Seal of Chartered Accountant

## **INTEGRITY PACT**

### **Between**

Bharat Heavy Electricals Ltd. (BHEL), a company registered under the Companies Act 1956 and having its registered office at "BHEL House", Siri Fort, New Delhi - 110049 (India) hereinafter referred to as "The Principal", which expression unless repugnant to the context or meaning hereof shall include its successors or assigns of the ONE PART

### **and**

\_\_\_\_\_, (description of the party along with address), hereinafter referred to as "The Bidder/ Contractor" which expression unless repugnant to the context or meaning hereof shall include its successors or assigns of the OTHER PART

### **Preamble**

The Principal intends to award, under laid-down organizational procedures, contract/s for \_\_\_\_\_

\_\_\_\_\_. The Principal values full compliance with all relevant laws of the land, rules and regulations, and the principles of economic use of resources, and of fairness and transparency in its relations with its Bidder(s)/ Contractor(s).

In order to achieve these goals, the Principal will appoint Independent External Monitor(s), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

### **Section 1- Commitments of the Principal**

1.1 The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:-

1.1.1 No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.

1.1.2 The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/ additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.

1.1.3 The Principal will exclude from the process all known prejudiced persons.

1.2 If the Principal obtains information on the conduct of any of its employees which is a penal offence under the Indian Penal Code 1860 and Prevention of Corruption Act 1988 or any other statutory penal enactment, or if there be a substantive suspicion in this regard, the Principal will inform its Vigilance Office and in addition can initiate disciplinary actions:

## **Section 2 - Commitments of the Bidder(s)/ Contractor(s)**

- 2.1 The Bidder(s)/ Contractor(s) commit himself to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.
- 2.1.1 The Bidder(s)/ Contractor(s) will not, directly or through any other person or firm, offer, promise or give to the Principal or to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material, immaterial or any other benefit which he/ she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
- 2.1.2 The Bidder(s)/ Contractor(s) will not enter with other Bidder(s) into any illegal or undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
- 2.1.3 The Bidder(s)/ Contractor(s) will not commit any penal offence under the relevant Indian Penal Code (IPC) and Prevention of Corruption Act; further the Bidder(s)/ Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
- 2.1.4 Foreign Bidder(s)/ Contractor(s) shall disclose the name and address of agents and representatives in India and Indian Bidder(s)/ Contractor(s) to disclose their foreign principals or associates. The Bidder(s)/ Contractor(s) will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.
- 2.2 The Bidder(s)/ Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.
- 2.3 The Bidder(s)/ Contractor(s) shall not approach the Courts while representing the matters to IEMs and will await their decision in the matter.

## **Section 3 - Disqualification from tender process and exclusion from future contracts**

If the Bidder(s)/ Contractor(s), before award or during execution has committed a transgression through a violation of Section 2 above, or acts in any other manner such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/ Contractor(s) from the tender process or take action as per the separate "Guidelines on Banning of Business dealings with Suppliers/ Contractors", framed by the Principal.

## **Section 4 - Compensation for Damages**

- 4.1 If the Principal has disqualified the Bidder from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent Earnest Money Deposit/ Bid Security.
- 4.2 If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to section 3, the Principal shall be entitled to

demand and recover from the Contractor liquidated damages equivalent to 5% of the contract value or the amount equivalent to Security Deposit/ Performance Bank Guarantee, whichever is higher.

### **Section 5 - Previous Transgression**

- 5.1 The Bidder declares that no previous transgressions occurred in the last 3 years with any other company in any country conforming to the anti-corruption approach or with any other Public Sector Enterprise in India that could justify his exclusion from the tender process.
- 5.2 If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.

### **Section 6 - Equal treatment of all Bidders/ Contractors / Sub-contractors**

- 6.1 The Principal will enter into agreements with identical conditions as this one with all Bidders and Contractors. In case of sub-contracting, the Principal contractor shall be responsible for the adoption of IP by his sub-contractors and shall continue to remain responsible for any default by his sub-contractors.
- 6.2 The Principal will disqualify from the tender process all bidders who do not sign this pact or violate its provisions.

### **Section 7 - Criminal Charges against violating Bidders/ Contractors /Subcontractors**

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the Vigilance Office.

### **Section 8 - Independent External Monitor(s)**

- 8.1 The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.
- 8.2 The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. He reports to the CMD, BHEL.
- 8.3 The Bidder(s)/ Contractor(s) accepts that the Monitor has the right to access without restriction to all contract documentation of the Principal including that provided by the Bidder(s)/ Contractor(s). The Bidder(s)/ Contractor(s) will grant the monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his contract documentation. The same is applicable to Sub-contractor(s). The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/ Contractor(s) / Sub-contractor(s) with confidentiality in line with Non- disclosure agreement.
- 8.4 The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the contract provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.

- 8.5 The role of IEMs is advisory, would not be legally binding and it is restricted to resolving issues raised by an intending bidder regarding any aspect of the tender which allegedly restricts competition or bias towards some bidders. At the same time, it must be understood that IEMs are not consultants to the Management. Their role is independent in nature and the advice once tendered would not be subject to review at the request of the organization.
- 8.6 For ensuring the desired transparency and objectivity in dealing with the complaints arising out of any tendering process, the matter should be examined by the full panel of IEMs jointly as far as possible, who would look into the records, conduct an investigation, and submit their joint recommendations to the Management.
- 8.7 The IEMs would examine all complaints received by them and give their recommendations/ views to CMD, BHEL, at the earliest. They may also send their report directly to the CVO and the Commission, in case of suspicion of serious irregularities requiring legal/ administrative action. IEMs will tender their advice on the complaints within 10 days as far as possible.
- 8.8 The CMD, BHEL shall decide the compensation to be paid to the Monitor and its terms and conditions.
- 8.9 IEM should examine the process integrity, they are not expected to concern themselves with fixing of responsibility of officers. Complaints alleging mala fide on the part of any officer of the organization should be looked into by the CVO of the concerned organisation.
- 8.10 If the Monitor has reported to the CMD, BHEL, a substantiated suspicion of an offence under relevant Indian Penal Code/ Prevention of Corruption Act, and the CMD, BHEL has not, within reasonable time, taken visible action to proceed against such offence or reported it to the Vigilance Office, the Monitor may also transmit this information directly to the Central Vigilance Commissioner, Government of India.
- 8.11 The number of Independent External Monitor(s) shall be decided by the CMD, BHEL.
- 8.12 The word 'Monitor' would include both singular and plural.

## **Section 9 - Pact Duration**

- 9.1 This Pact shall be operative from the date IP is signed by both the parties till the final completion of contract for successful bidder and for all other bidders 6 months after the contract has been awarded. Issues like warranty / guarantee etc. should be outside the purview of IEMs.
- 9.2 If any claim is made/ lodged during currency of IP, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged/ determined by the CMD, BHEL.

## **Section 10 - Other Provisions**

- 10.1 This agreement is subject to Indian Laws and jurisdiction shall be registered office of the Principal, i.e. New Delhi.

- 10.2 Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.
- 10.3 If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.
- 10.4 Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.
- 10.5 Only those bidders / contractors who have entered into this agreement with the Principal would be competent to participate in the bidding. In other words, entering into this agreement would be a preliminary qualification.

-----  
For & On behalf of the Principal

(Office Seal)

Place-----

Date-----

Witness:\_\_\_\_\_

(Name & Address) \_\_\_\_\_

\_\_\_\_\_

-----  
For & On behalf of the Bidder/

Contractor

(Office Seal)

Witness:\_\_\_\_\_

(Name & Address) \_\_\_\_\_

\_\_\_\_\_

**List of Consortium Banks \* (wef 22.03.2016)**

|    | <b>Nationalised Banks</b> |    | <b>Nationalised Banks</b>                             |
|----|---------------------------|----|-------------------------------------------------------|
| 1  | Allahabad bank            | 19 | Vijaya Bank                                           |
| 2  | Andhra bank               |    | <b>Public Sector Banks</b>                            |
| 3  | Bank of Baroda            | 20 | IDBI                                                  |
| 4  | Canara Bank               |    | <b>Foreign banks</b>                                  |
| 5  | Corporation bank          | 21 | CITI Bank N.A                                         |
| 6  | Central bank              | 22 | Deutsche Bank AG                                      |
| 7  | Indian Bank               | 23 | The Hongkong and Shanghai Banking Corporation Limited |
| 8  | Indian Oversea Bank       | 24 | Standard Chartered Bank                               |
| 9  | Oriental bank of Commerce | 25 | J P Morgan                                            |
| 10 | Punjab National Bank      |    |                                                       |
| 11 | Punjab & Sindh Bank       |    | <b>Private banks</b>                                  |
| 12 | State Bank of India       | 26 | Axis Bank                                             |
| 13 | State Bank of Hyderabad   | 27 | The Federal Bank Limited                              |
| 14 | Syndicate Bank            | 28 | HDFC                                                  |
| 15 | State Bank of Travancore  | 29 | Kotak Mahindra Bank                                   |
| 16 | UCO Bank                  | 30 | ICICI                                                 |
| 17 | Union Bank of India       | 31 | Indusind Bank                                         |
| 18 | United Bank of India      | 32 | Yes Bank                                              |

**BANK GUARANTEE BOND****WAM 28**

(Paragraph 4.9.6 of – Works Accounts Manual)

1. In consideration of the Bharat Heavy Electricals Limited, Siri Fort, New Delhi through HEEP Hardwar Division (hereinafter called 'the Company') having agreed to exempt \_\_\_\_\_ (hereafter called 'the said Contractor' which term includes 'Suppliers' for the purpose of this Bond) from the demand under the terms and conditions of an Agreement dt. \_\_\_\_\_ made between \_\_\_\_\_ and \_\_\_\_\_ for (hereafter called 'the said Agreement') of Security Deposit for the due fulfillment by the said Contractor of the terms and conditions contained in the said Agreement, on production of a Bank Guarantee for Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_ only) we,

\_\_\_\_\_  
(Indicate the name of the Bank)  
(hereinafter referred to as 'the Bank') at the request of \_\_\_\_\_

Contractor(s) do hereby undertake to pay to the Company an amount not exceeding Rs. \_\_\_\_\_ against any loss or damage caused to or suffered or would be caused to or suffered by the Company by reason of any breach by the said Contractor(s) of any of the terms and conditions contained in the said Agreement.

2. We, \_\_\_\_\_ do hereby undertake  
(indicate the name of the Bank)  
to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the Company stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the Company by reason of breach by the said Contractor(s), of any of the terms or conditions contained in the said Agreement or by reason of the contractor(s), failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. \_\_\_\_\_.

3. We undertake to pay to the Company any money so demanded notwithstanding any dispute or disputes raised by the Contractor(s) in any suit or proceeding pending before any Court or Tribunal relating thereto our liability under this present being absolute and unequivocal.

The payment so made by us under this bond shall be valid discharge of our liability for payment thereunder and the Contractor(s) shall have no claim against us for making such payment.

4. We \_\_\_\_\_ further agree that the Guarantee  
(Indicate the name of the bank)

herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the due of the Company under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till \_\_\_\_\_ Office / Department / Division of Bharat Heavy Electricals Limited certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said contractor(s) and accordingly discharges this guarantee. Unless a demand or claim under this guarantee is made on us in writing on or before the \_\_\_\_\_, we shall be discharged from all the liability under this guarantee there after.

5. We, \_\_\_\_\_, further agree with the company that  
(Indicate the name of the bank)

the Company shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Agreement or to extend time to performance by the said contractor(s) from time to time or to postpone for any time or from time to time any of the powers exercisable by the company against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by any reason of any such variation or extension being granted to the said contractor(s) or for any forbearance, act or omission on the part of the company or any indulgence by the company to the said contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would but for this provision have effect of so relieving us.

6. This guarantee will not be discharged due to the change in the constitution of the Bank or the contractor(s)

7. We \_\_\_\_\_ lastly undertake not to revoke  
(Indicate the name of the bank)

this guarantee during its currency except with the previous consent of the Company in writing.

Dated the \_\_\_\_\_ day of \_\_\_\_\_

For \_\_\_\_\_  
(Indicate the name of the Bank)



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Foreign Bidders (Version April-2019,Rev: 04)

### Table of Contents

|                                                                                   |    |
|-----------------------------------------------------------------------------------|----|
| 1. GENERAL .....                                                                  | 1  |
| 2. ORIGIN OF QUOTATION.....                                                       | 1  |
| 3. SUBMISSION OF TENDER .....                                                     | 1  |
| 4. TENDER OPENING .....                                                           | 2  |
| 5. SPECIFICATION, DRAWINGS & STANDARD .....                                       | 3  |
| 6. PRICE SCHEDULE .....                                                           | 3  |
| 7. REVERSE AUCTION .....                                                          | 4  |
| 8. DELIVERY TERMS.....                                                            | 4  |
| 9. PENALTY FOR LATE DELIVERY .....                                                | 5  |
| 10. PAYMENT TERMS.....                                                            | 6  |
| 11. BANK GUARANTEE .....                                                          | 7  |
| 12. GUARANTEE / WARRANTY AND CORRESPONDING<br>REPAIRS / REPLACEMENT OF GOODS..... | 7  |
| 13. QUALITY REQUIREMENT .....                                                     | 7  |
| 14. VALIDITY.....                                                                 | 7  |
| 15. RIGHT OF ACCEPTANCE .....                                                     | 7  |
| 16. TRANSIT INSURANCE .....                                                       | 8  |
| 17. PHYTOSANITARY CERTIFICATE.....                                                | 8  |
| 18. RISK PURCHASE.....                                                            | 8  |
| 19. FORCE MAJEURE CLAUSE.....                                                     | 8  |
| 20. NON-DISCLOSURE AGREEMENT .....                                                | 9  |
| 21. SETTLEMENT OF DISPUTES/ARBITRATION .....                                      | 9  |
| 22. INFORMATION TO THE BIDDERS .....                                              | 10 |
| 23. MAKE IN INDIA (GOVT-NOTIFICATION) .....                                       | 10 |
| 24. NOTE .....                                                                    | 11 |

#### 1. GENERAL.

These general terms & conditions shall apply to all the Tender Enquiries, notice inviting tenders, request for quotations concerning the supply of goods and / or rendering of services to Bharat Heavy Electricals Ltd., HEEP, Haridwar (hereinafter referred to as BHEL or the Purchaser). In case of placement of order these conditions will become part of purchase order until unless the deviations are specifically agreed by BHEL.

#### 2. ORIGIN OF QUOTATION.

- The quotation should preferably be from the principal bidder. However tender specific authorized registered dealer / agent can also submit the bid on their behalf, failing which the quotation is liable to be ignored. BHEL prefers to deal directly with the principal manufacturers.
- An agent cannot quote on behalf of more than one principal in the same Tender Enquiry.

#### 3. SUBMISSION OF TENDER.

- Bid/Quotation must be enclosed in sealed cover on which tender enquiry number and the due date MUST BE written and be invariably sent under REGISTERED POST / SPEED POST / COURIER/Dropped in the Tender Box: addressed as follows: -

Quotation Against Enquiry No. \_\_\_\_\_ Dated: \_\_\_\_\_

Due on: \_\_\_\_\_

To,  
THE HEAD OF MATERIALS MANAGEMENT,  
Heavy Electrical Equipment Plant,  
Bharat Heavy Electricals Limited,  
HARIDWAR-249403 (Uttarakhand), INDIA.

- TENDER BOX is located at TENDER ROOM, Room No. - 415, 4<sup>th</sup> Floor, Main Admin. Building, BHEL-HEEP, Haridwar.

## Quotations / Bids not in accordance with General Instructions and Standard Terms & Conditions are likely to be ignored.



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)  
For Foreign Bidders (Version April-2019,Rev: 04)

- c) In case of Three / Two Part Bid, technical bid containing technical offer, duly signed; and un-priced copy of the Price Bid should be kept in one envelope. Price Bid containing only the price should be kept in a separate envelope. All envelopes indicating Part-1 or Part-2 or Part-3 as the case may be to be put in a bigger envelope. Please note that un-priced bid should be the exact replica of price bid but without prices.
- d) The bid / quotation must be posted before due date, keeping allowance for postal transit time. Quotations sent by any mode but not received in time will be ignored. Tender received through authorized E-mail is also acceptable. However, in time submission of tender in tender box shall be the responsibility of the bidder, sent through any mode. Documents submitted with the offer / bid shall be signed and stamped in each page by authorized representative of the bidder.
- e) Any additional documents submitted by supplier / bidder, during processing of registration application / tender or after placement of order shall not be accepted unless it is submitted with forwarding letter and duly signed and stamped.
- e) The bids of the bidders who are on the banned list and also the bids of the bidders, who engage the services of the banned firms, shall be rejected. The cutting / overwriting in the bid / offer must be duly attested by the signatories to the bid. The list of firms banned by BHEL is available on BHEL web site [www.bhel.com](http://www.bhel.com).
- f) Being PMD vendor, if you are not quoting against this tender enquiry, please send your regret letter positively for our reference with valid reasons for not participating in the tender enquiry. Repeated lack of response on the part of bidder may lead to deletion of such PMD vendor from BHEL's approved vendor list.
- g) The bidders will submit Integrity Pact, duly signed by its authorized signatory, along with their bids wherever estimated tender value is Rs. 5 Crore or more.
- h) In case of open tender, the unregistered bidder shall submit inter alia duly filled-in Supplier Registration Form (SRF) along with the bid. Bidders can download the SRF from [www.bhel.com](http://www.bhel.com)
- i) BHEL reserves the right to award tendered quantities among more than one bidder (after acceptance of L1 price by the other bidders). BHEL can also consider awarding of part of the tendered quantity to other than L-1 bidder at **L1 counter offered rates**, if the quantity offered by the L-1 bidder is less than the quantity tendered for.
- j) BHEL may also reduce the Tender Quantity for offering it to Micro & Small Enterprise (MSE) Indian Vendors as per applicable Government of India rules whose prices are within 15% of L1 prices as per directives of Government of India.
- k) In case of e-Tendering (Online bidding through e portal), offline bid submitted in hard copy or in any other form by the vendor / supplier will not be accepted and will be rejected outrightly. Only e-portal bid will be accepted.

#### 4. TENDER OPENING.

Tender opening is scheduled to start in the Tender Room at 2:00 PM, on the due date. Therefore, bid / quotations must reach this office / tender Box latest by 1:45 PM on due date. Only participating bidders are allowed to attend tender opening. **TENDERS RECEIVED AFTER THE SPECIFIED TIME OF THEIR 'SUBMISSION' WILL BE TREATED AS LATE TENDERS AND SHALL NOT BE CONSIDERED UNDER ANY CIRCUMSTANCES.** The bidders or their authorized representatives may be allowed to attend tender opening if duly authorized by their principals, through a tender specific letter on that particular day. General authorization letter is not acceptable.

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)  
For Foreign Bidders (Version April-2019,Rev: 04)

*Note: - Foreign bidders willing to attend the bid opening has to provide the requisite documents to the concerned Purchase executives for arranging gate pass for them.*

### 5. SPECIFICATION, DRAWINGS & STANDARD.

- Bidders must give their detailed specification in the quotation along with relevant technical literature / catalogue etc. against the tender enquiry.
- The Bid should be accompanied with relevant copies of catalogues, drawings or specification as per tender enquiry. If these documents are not furnished, the offer is liable to be rejected.
- Wherever national / international (N/IN) standards are referred, the latest N/IN standards are to be followed. Mention year & date of standard revision that shall be followed for the supply.
- All Drawings and Standards are proprietary of BHEL. It must not be used in anyway detrimental to the interest of the company.

### 6. PRICE SCHEDULE.

- Kindly quote your prices in figures and words both. In case of any discrepancy in value, the prices quoted in words shall be considered for evaluation and establishing L1 status.
- Prices quoted should not be more than the prices quoted to any other BHEL units / offices / divisions. Vendor to submit copy of latest Purchase Order placed by any unit of BHEL for similar items in the technical bid. In case no order has been placed on such items, specific confirmation that no order has been placed on such items should be provided.
- Bidders need to quote their prices on CFR any sea port in Mumbai or FCA basis to the named airport in Euro/USD/JPY/UK Pound/SF/Singapore Dollar or any other Internationally freely tradable currency only. The name of the currency should be clearly indicated in your bids.

- In case the vendor quotes the prices on CFR basis and BHEL accepts the delivery term on CFR, 0.25 % (of CFR Value) towards port handling charges & 1.5 % (of CFR Value) towards inland freight or actual freight charges as per BHEL freight rate contract whichever is higher, shall be loaded in the prices for ascertaining the landed cost to decide the comparative status of the prices.
- However, if BHEL agrees to accept the FOB delivery terms, the FOB prices shall be loaded 2.0% (of FOB Value) towards sea freight, 0.25% (of FOB Value) towards port handling charges & 1.5% (of FOB value) towards inland freight for ascertaining the landed cost to decide the comparative status of the prices.
- Basis of Evaluation for Bid / Quotation in foreign currency:**
  - Currency exchange rate (TT selling rates of SBI) for evaluation of the bid / quotation received in foreign currency will be as follows:
  - Single part bid – Date of tender opening.
  - Two / Three-part bid – Date of part 1 opening.
  - Reverse auction – Date of part-1 opening.

*Note: - Financial evaluation of L1, L2 ----- status will be on the basis of Landed Cost to BHEL.*

### g) Evaluation of Indian Agents Commission:

- BHEL prefers to deal directly with foreign bidder, wherever required, for procurement of Goods. However, if the Foreign Principal desires to avail services of an Indian Agent then the Principal should ensure compliance to applicable guidelines.
- The FOB / CIF price quoted will be deemed to be inclusive of Indian Agency commission. Agency commission if payable shall be converted to Indian Rupees at TT buying rates of exchange ruling on tender opening date which shall not be subjected to any further exchange rate variation, as disclosed by the bidder in his quoted FOB / CIF price will be paid in Indian Rupees on receipt & acceptance of Materials or it's installation at destination, as the case may be. The lower of the TT buying rate prevailing on the date of

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Foreign Bidders (Version April-2019,Rev: 04)

technical bid opening shall be considered for computation of Agency commission.

3. In a tender either the Indian Agent on behalf of Principal / OEM or the Principal / OEM itself can bid, but both cannot bid simultaneously for same item / product in the same Tender. If both OEM and its authorized agent submit their bids separately in that case only the offer of OEM can be considered as an exception.

### h) While submitting your bids please clearly indicate:

1. Expected weight of goods (lots wise).
2. The size of packed goods.
3. Whether the goods can be dispatched in containers?
4. Port of Loading.
5. Port of Discharge.

## 7. REVERSE AUCTION.

- a) BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after Techno-Commercial Evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides for RA. Detailed guidelines available at our site [www.bhel.com](http://www.bhel.com)
- b) In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-Submission of 'online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

## 8. DELIVERY TERMS.

- a) Goods shall be dispatched by sea, unless stated otherwise in the tender enquiry or purchase order.
- b) Specifically confirm your agreement to change the mode by Air at BHEL's request as per mutually agreed terms even after placement of Purchase Orders.
- c) The Trans-shipment is not permissible in case of Break Bulk Cargo. In rest of the case Trans-shipment condition in BHEL purchase order / letter of credit will be as per Uniform Custom and Practice for documentary credits, UCP 600 of International Standard Bank proceed re-issued by International chamber of Commerce (ICC).
- d) Any demurrage / Godown Rent payable to the Port Authorities due to any delay attributed by the supplier will be recovered from supplier's account.
- e) A certificate of origin (COO) sanctioned in country of origin from chamber of commerce of the manufacturing country is to be provided mandatorily. However, a certificate of origin (COO) from the countries under the restricted list of Govt. of India will not be acceptable.
- f) For reasons of delay in receipt of documents from suppliers or due to the same being found to be incomplete, and / or faulty, the suppliers shall be responsible to reimburse in all demurrages / wharfages, if any paid by BHEL (for stated reasons).
- g) Load port charges shall be settled by the supplier and not be passed on to BHEL in form of destination charges.
- h) In the event of bidder offering CFR delivery terms for delivery in FCL (Full Container Load), the bidder shall provide 21 days' time free of detention for General Purchase Container / High Cube Container and 14 days for the other types from the date of delivery at delivery port. Wherever the detention free period offered is less than the above specified period, the consequential cost at port of clearance

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HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)  
For Foreign Bidders (Version April-2019,Rev: 04)

shall be to the account of the bidder. Number of detention free days must be mentioned on Bill of Lading (BL).

- i) In case of CFR delivery, Port congestion charges or any additional charges claimed by shipping line till delivery at destination port shall be to the bidder's account.
- j) The shipping line should be ready to move the containers to consignees nominated CFS (Container Freight Station) yard and Indian agent of shipping line should issue Cargo Arrival Notice (CAN) 7 days in advance for filing the IGM (Import General Manifest) at discharge port.
- k) In case of CFR contract, bidder to supply the material through a Certified Sea worthy vessel.
- l) **The invoices being issued by shipping lines must be in the name of BHEL. Any loss in GST due to submission of discrepant document will be recovered from supplier / vendor.**
- m) While booking the shipment, bidder to also finalize **destination charges** and the same should appear over BL or agreed tariff to be provided to BHEL before arrival of shipment.
- n) If cargo is stuffed in container, then the same should be allowed to be moved to CFS of importers choice without any additional charges.
- o) NNDs (Non Negotiable Documents) (preferably with OBLs) should be sent to BHEL as detailed in para "p" (below), at least 7 days in advance i.e. 7 days before the arrival of vessel so as to enable BHEL to move the containers to JWC CFS.
- p) **Information related to OBL / AWB Documents:**
  - I. Consignee name and address should be same as mentioned in the Purchase order.
  - II. Notify party: Name and address will be as follows :( For discharge port Mumbai or Nhava Sheva)

Bharat Heavy Electricals Limited

14th Floor World Trade Centre-1, Cuffe Parade, Colaba, Mumbai -400005

Email: [msseahwr@bhel.in](mailto:msseahwr@bhel.in) & [ppximx@bhelh.in](mailto:ppximx@bhelh.in) (in case of Sea Shipments)

Email: [msair@bhel.in](mailto:msair@bhel.in) and [ppximx@bhel.in](mailto:ppximx@bhel.in) ( in Case of Air shipments)

For latest updating please refer our web site:

[www.bhelhwr.co.in](http://www.bhelhwr.co.in)

- III. OBL should clearly mention the Indian agent address and contact details.
- IV. OBL should be issued as per UCP 600.
- V. In case of shipments other than FOB, OBL should mention the container detention free period.
- VI. In case of placement of an Order, BHEL requests bidder to supply one Original Bill of Lading / AWB directly to BHEL-Mumbai office (Address at Para "p-II") with other non-negotiable documents to ensure timely clearance of goods. The other Original Bill of Ladings (BL) may be routed through bank based on the other agreed terms and conditions of purchase order.

### 9. PENALTY FOR LATE DELIVERY.

#### a) Where items of Purchase Order are independently usable.

Penalty for Late Deliveries shall be applicable @0.5% per week or part thereof on the value of respective delayed supplies subject to a maximum of 10% of the value of respective delayed supplies. Value of delayed supplies will mean the Gross Value payable to the vendor (Before LD) against such supplies excluding taxes and duties.

#### b) Where the total items are required for a main equipment and items are interdependent.

Penalty for Late Deliveries shall be applicable @0.5% per week or part thereof on total value of Purchase Order subject to maximum of 10% of the total value of Purchase Order. Purchase Order value for this purpose shall be the

**## Quotations / Bids not in accordance with General Instructions and Standard Terms & Conditions are likely to be ignored.**

**BHARAT HEAVY ELECTRICALS LIMITED**

HEEP-HARIDWAR, UTTARAKHAND (249403)

**General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)****For Foreign Bidders (Version April-2019,Rev: 04)**

Total Gross Value payable to the vendor (Before LD) excluding taxes and duties.

“In case of CFR shipment where BHEL accepts the date of inspection as the date of delivery for the purpose of penalty, the vendor has to ensure the shipment within 30 days for containerized cargo and 45 days maximum for Break bulk cargo from the date of inspection. Any delay, beyond this period, which is not attributable to BHEL shall be considered for application of penalty.”

“In case of FOB shipment, vendor has to intimate the readiness of cargo after inspection to BHEL nominated Freight forwarder minimum 15 days in advance for containerized cargo and 30 days in advance for Break bulk cargo before the FOB delivery date. The delay in shipment due to late intimation to BHEL nominated freight forwarder and not attributable to BHEL will be considered for application of penalty”.

- c) Bidders are requested to quote the best delivery meeting the delivery requirements. BHEL reserves the right to reject the offers not meeting BHEL's delivery requirement.
- d) Commencement of delivery period shall be reckoned from the date of PO / LOI or any other agreed milestone.
- e) Bidder shall deliver the goods in the manner and schedule agreed under the terms and conditions of Purchase order.
- f) The delivery date for penalty purpose will be the Bill of Lading Date/Air way bill.

**10. PAYMENT TERMS.**

- a) BHEL's standard payment term is Payment after Receipt and Acceptance of Material / Item at HEEP, BHEL-Store or at desired destination unless otherwise specified in Special Terms attached to the tender enquiry.

- b) BHEL reserves the right to accept or reject the offer of the bidder who quotes the payment term other than BHEL's standard payment term.
- c) Where the payments are through bank, the documents may be presented for negotiation through BHEL designated banks which will be specified in Purchase order. Documents should be submitted within 5 days of vessel sailing and receipt of OBL from shipping line.
- d) In case BHEL agrees for payment through LC, the same shall be irrevocable, unconfirmed and will be opened 30 days prior to the scheduled delivery and will be valid for a period of 60 days.
- e) In case of payment after receipt and acceptance of material, 100% payment will be made within 75 days from the date of invoice subject to submission of non-discrepant documents within 15 days of supply as per terms and conditions of Purchase Order. In case any discrepancy found in the documents, BHEL will notify the same to vendor within 7 days of receipt. Vendor has to clear all the discrepancies in one go within 7 days thereafter else the payment may get delayed.

**The loading criteria for the different payment terms shall be as under;**

| Payment Terms                                                    |                                                                                                                  | Days of Loading   |
|------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-------------------|
| After Receipt & Acceptance of material within 75 days of supply. |                                                                                                                  | <b>No Loading</b> |
| Against Delivery at BHEL-Stores Haridwar.                        |                                                                                                                  | <b>45</b>         |
| Against documents through bank (CAD):                            |                                                                                                                  | <b>45</b>         |
| Letter of Credit (LC)                                            |                                                                                                                  | <b>120</b>        |
| Usance LC                                                        | No Loading if usance period is > 120 Days.                                                                       |                   |
|                                                                  | Loading of days difference i.e difference between 120 days and usance period if the usance period is < 120 days. |                   |
| Advance                                                          | Delivery Period + 120 Days -Advance Payment Days                                                                 |                   |

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HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)  
For Foreign Bidders (Version April-2019,Rev: 04)

### 11. BANK GUARANTEE.

In case the bank guarantees are required to be deposited towards security deposit / performance guarantee or for any other purpose as per the terms of this tender enquiry, such bank guarantees of the requisite value in the denominated currency of the purchase order should be from one of the Indian branch of BHEL consortium banks and the bank guarantee should be in the proforma as prescribed by BHEL. The proforma of bank guarantee and the list of consortium banks are displayed at BHEL website [www.bhelhwr.co.in](http://www.bhelhwr.co.in). However, in case the bank guarantee is not from BHEL consortium banks, then the bidder has to get the bank guarantee confirmed from one of the Indian branch of BHEL consortium banks and the bank charges for such confirmation will be borne by the bidder.

### 12. GUARANTEE / WARRANTY AND CORRESPONDING REPAIRS / REPLACEMENT OF GOODS.

- a) Goods shall comply with the specifications for material, workmanship and performance. Unless otherwise specified, the warranty shall be for a period of 18 months from the date of receipt. If the delivery is found non-compliant during the warranty period, leading to rejection, the Seller shall arrange free replacement / repair of goods, within one month from the date of intimation or any mutually agreed period. The rejected goods shall be taken away by the Seller at his cost and replaced on Delivered Duty Paid (DDP) (FOR - BHEL Stores / designated destination basis) within such period. In the event of the Seller's failure to comply, Purchaser may take action as appropriate, including Repair / Replenish rejected goods & disposal of rejections, at the risk & cost of the Seller. In case the defects attributable to Seller are detected during processing of the goods at BHEL or at our subcontractor's works, the Seller shall be responsible for free replacement / repair of the goods as required by BHEL.
- b) In case the material is rejected, then date of replacement will be considered as the actual date of delivery.

- c) The bidder shall have to pay 5% incidental charges while taking back supplied material if it is found rejected on receipt. The rejected material shall be sent back only after receipt of replacement / submission of BG/refund of amount paid.

### 13. QUALITY REQUIREMENT.

Your bid/quotation should have specific confirmation regarding meeting all our quality requirements such as. (i) Test Certificate (TC), (ii) Guarantee Certificate (GC) / Warranty Certificate (WC), (iii) Quality Plan (QP) (if applicable); and (iv) Pre-Dispatch Inspection at your works (if applicable).

### 14. VALIDITY.

The quotation should be valid for a minimum period of 90 days effective from the date of opening of tender, unless otherwise specified in the tender enquiry.

### 15. RIGHT OF ACCEPTANCE.

- a) **BHARAT HEAVY ELECTRICALS LIMITED HARIDWAR** reserves the right to reject any or all the bids / quotations without assigning any reason thereof. BHEL also reserves the right to increase or decrease the tendered quantities. Bidders should be prepared to accept order for reduced quantity without any extra charges.
- b) Any discount / revised offer / bids submitted by a bidder on its own shall be considered, provided it is received on or before the due date and time of offer / bid submission (Part-1). Conditional discounts shall not be considered for evaluation of tenders.
- c) Unsolicited discounts / revised offers / bids given after Part-1 bid opening shall not be accepted. No change in price will be permitted within the validity period asked for in the tender enquiry.

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

**General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)  
For Foreign Bidders (Version April-2019,Rev: 04)**

d) In case of changes in scope and / or technical specification and / or commercial terms & conditions having price implication, techno-commercially acceptable bidders shall be asked by BHEL to submit the impact of such changes on their price bids. In case a bidder opts to submit revised price bid instead of impact called for, then latest price bid shall prevail. However, in both situations, original price bid will be necessarily opened.

e) The bidder whose bid is technically not accepted will be informed & EMD wherever submitted shall be returned after finalization of contract. EMD shall be forfeited in the event of bidder opting out after tender opening.

f) BHEL reserves the right to short close the existing Purchase Order / Rate Contract / Work Order or any extension thereof at any stage.

### 16. TRANSIT INSURANCE.

a) Transit Insurance will be covered by BHEL under its open Marine Insurance Policy. Seller shall inform dispatch particulars (Purchase Order, RR/GR/BL/ AWB, Invoice value etc.) to Finance department (Store bill Section), BHEL Ranipur Haridwar (Uttarakhand -India) with value of consignment to the Purchaser within 07 days of dispatch for BHEL to arrange insurance coverage in its policy. Failure on the part of seller to inform dispatch particulars will make him liable to pay for any transit damages / losses suffered by the Purchaser.

b) If Quoted Prices are inclusive of transit insurance, no weightage shall be given while evaluating the bids for Cost of Insurance, being in BHEL Scope.

### 17. PHYTOSANITARY CERTIFICATE:

a) As per the Indian Law, all consignments being imported into India by air / sea require a phytosanitary certificate from the country of origin-if articles have been packed with wooden packaging materials. This is mandatory. Please confirm in

your offer / dispatch documents that the required phytosanitary certificate will be submitted.

b) Packaging material means any kind of material of plant origin used for packing which include hay, straw wood shavings, wood chips, saw dust, wood waste, wooden pallets, dunnage mats, wooden packages, coir pith, peat or sphagnum moss etc.

### 18. RISK PURCHASE.

In case of abnormal delays (beyond the maximum late delivery period as per Penalty clause) in supplies / defective supplies or non-fulfillment of any other terms and conditions given in Purchase Order, BHEL may cancel the Purchase Order in full or part thereof, and may also make the purchase of such material from elsewhere / alternative source at the risk and cost of the supplier. BHEL will take all reasonable steps to get the material from alternate source at optimum cost. If bidder does not agree to the above Risk Purchase Clause, BHEL reserves the right to reject the offer. In case for compelling reasons BHEL accepts the offer without acceptance of this clause by the bidder and in the eventuality of Risk Purchase, appropriate action will be taken as per BHEL extant rules. This will be without prejudice to any other right of BHEL under the contract.

### 19. FORCE MAJEURE CLAUSE.

Notwithstanding any other thing contained anywhere else in the contract or PO (Purchase Order), In case the discharge of obligation under the contract by either party is impeded or made unreasonably onerous, neither party shall be considered in breach of the contract to the extent that performance of their respective obligation is prevented by an event of Force Majeure that arises after the effective date (PO date).

In the above clause, Force Majeure means an event beyond the control of the parties to the contract which prevents a party from complying with any obligation of the contract including but not limited to:

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

**General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)  
For Foreign Bidders (Version April-2019,Rev: 04)**

- a) Act of God (Such as but not limited to earthquake, drought, tidal waves, floods etc.).
- b) War (whether war be declared or not), Hostilities Invasion, Act of foreign enemy etc.
- c) Rebellion, revolution, insurrection, civil war etc.
- d) Contamination of Radio Activity from any nuclear fuel or from any other nuclear waste or any other hazardous materials.
- e) Riots, commotions, strike unless restricted to the employees of supplier.
- f) Acts of terrorism.
- g) Other unforeseeable circumstances beyond the control of the parties and which the affected party cannot avoid even by using its best efforts.
- h) Cancellation of contract by customer.
- i) Change in law/ government. Regulation making the performance impossible.

The party claiming to be affected by force majeure shall notify the other party in writing immediately without delay on the intervention and on the cessation of such circumstances.

Irrespective of any extension of time, if an event of force majeure occurs and its effect continues for more than 180 days the affected party shall have right to cancel the contract.

As soon as reasonably practicable following the date of commencement of a Force Majeure Event, and within a reasonable time following the date of termination of a Force Majeure Event, either Party invoking it shall submit to the other Party reasonable proof of the nature of the Force Majeure Event and of its effect upon the performance of the Party's obligations under this Agreement.

The party shall, and shall ensure that its Subcontractors shall, at all times take all reasonable steps within their respective powers and consistent with Good Operating Practices (but without incurring unreasonable additional costs) to:

- a) Prevent Force Majeure Events affecting the performance of the party's obligations under this Agreement;
- b) mitigate the effect of any Force Majeure Event; and
- c) Comply with its obligations under this Agreement.

If the war like situation has developed in a country where a seller's works is located in the P.O. or there is political instability and Indian Embassy located in that country forbids or advises for not having any business dealing with the sellers located in such zone / region/ country, then BHEL reserves the right to cancel the order.

### 20. NON-DISCLOSURE AGREEMENT.

All Drawing and Technical Documents relating to the product or it's manufacture submitted by one party to the other, prior or subsequent to the formation of contract, shall remain property of the submitting party. Drawing, technical documents or other technical information received by one party, shall not without the consent of the other party, be used for any other purpose than that, for which they were provided. Such technical information shall not without the consent of the submitting party, otherwise be used or copied, reproduced, transmitted or communicated to a third party. Patterns supplied by BHEL will remain BHEL's property which shall be returned by the bidder on demand to BHEL. Bidder shall in no way share or use such intellectual property of BHEL to promote his own business with others. BHEL reserves the right to claim damages from the bidder, or take appropriate penal action as deemed fit against the bidder, for any infringement of the provisions contained herein.

### 21. SETTLEMENT OF DISPUTES/ARBITRATION.

Any dispute/difference arising out of or in connection with this contract, including any question regarding its existence, validity or termination, shall be referred to and finally resolved by arbitration under the Arbitration and Conciliation Act, 1996 of India by a Sole Arbitrator to be appointed with mutual consent of the parties. Such Sole Arbitrator shall be either a retired judge of Supreme Court or High Court or District Court of India or some Advocate having practiced in Indian Courts. The seat or place of arbitration shall be New Delhi, India. The language to be used in the arbitration shall be English. The governing law of the contract shall be the substantive law of India. In case the parties fail to agree on the appointment of arbitrator within 2 months of the notice invoking arbitration by one party, then the

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)  
For Foreign Bidders (Version April-2019,Rev: 04)

arbitrator shall be appointed in accordance with the Arbitration and Conciliation Act, 1996 of India.

**JURIDICTION:** The courts of New Delhi, India, shall have exclusive jurisdiction.

### 22. INFORMATION TO THE BIDDERS.

- a) Purchase related information is available at our Business-to-Business (B2B) Portal available on our website [www.bhelhwr.co.in](http://www.bhelhwr.co.in). The user ID & password can be obtained by sending a request to concerned purchase executives.
- b) Intimate your change in mail address or communication address or changes, if any, by email to AGM( SDX/MM) giving your bidder Code.
- c) Please resolve your rejections and unexecuted overdue purchase order immediately which are posted at our B2B Portal, which can be visited through our site [www.bhelhwr.co.in](http://www.bhelhwr.co.in).
- d) Copy of this Tender Enquiry is being sent through the post/ Courier / E-mail or by any existing means.
- e) Invoice description and Unit of measurement should be strictly in accordance with Purchase order.
- f) Unit of measurement for dimension and weight should be in metric system only.

### 23. MAKE IN INDIA (GOVT-NOTIFICATION).

- A. This tender enquiry shall be governed by notification no. P-45021/2/2017-PP (BE-II) dated 28.05.2018 of government of INDIA. Accordingly, the minimum local content, the margin of purchase preference and the procedure for preference to make in INDIA shall be adhered.
- B. Default purchase preference shall be 20% to local suppliers with default minimum local content of 50% for all items / works / services unless any of the Nodal Ministry has prescribed, or prescribe in future lower or higher percentage of purchase preference and/or local content in respect of any items / works / services in which case the purchase preference and/ or local content for that

particular items / works / services shall be as prescribed by the Nodal Ministry.

- C. Vendor to specifically confirm if they are local supplier or not as per above mentioned notification. Accordingly, the local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content and shall give details of the location(s) at which the local value addition is made.

*'Local Supplier' means a supplier or service provider whose product or service offered for procurement meets the minimum local content. 'Local Content' means the mount of value added in India, which shall, unless otherwise prescribed, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all custom duties) as a proportion of the total value, in percent.*

- D. In cases of Procurement for a Value in Excess of Rs. 10 Crores, the Local Supplier shall be required to provide a Certificate from the Statutory Auditor or Cost Auditor of the Company (in the case of companies) or from a practicing Cost Accountant or practicing Chartered Accountant (in respect of suppliers other than companies) giving the percentage of Local Content.
- E. **Requirement of Purchase Preference:** Purchase preference shall be given to local suppliers in all procurements undertaken in the manner specified hereunder-
  - a) "In Procurement of Goods, Services or Works in respect of which the Nodal Ministry has communicated that there is sufficient local capacity and local competition, and where the estimated value of procurement is Rs. 50 lakhs or less, only local suppliers shall be eligible. If the estimated value of procurement of such goods or services or works is more than Rs. 50 lakhs, the provisions of below sub-paragraph b or c, as the case may be, shall be apply".
  - b) "In the procurements of goods or work which are not covered by above paragraph a and which are divisible in nature, the following procedure shall be followed";
    - i) Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract for full quantity will be awarded to L1.

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Foreign Bidders (Version April-2019,Rev: 04)

- ii) If L1 bid is not from a local supplier, 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder among the local suppliers will be invited to match the L1 price for the remaining 50% quantity subject to the local suppliers quoted price falling within the margin of purchase preference, and contract for that quantity shall be awarded to such local supplier subject to matching the L1 price. In case such lowest eligible local supplier fails to match the L1 price or accepts less than the offered quantity, the next higher local supplier within the margin of purchase preferences shall be invited to match the L1 price for remaining quantity and so on, and contract shall be awarded accordingly. In case some quantity is still left uncovered on local suppliers, then such balance quantity may also be ordered on the L1 bidder.
- c) "In procurements of goods or works not covered by subparagraph E.a) and which are not divisible and in procurement of services where the bid is evaluated on price alone, the following procedure shall be followed":-
- i) Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract will be awarded to L1
- ii) If L1 is not from a local supplier, the lowest bidder among the local suppliers will be invited to match the L1 price subject to local supplier's quoted price, falling within the margin of purchase preference, and the contract shall be awarded to such local supplier subject to matching the L1 price.
- iii) In case such lowest eligible local supplier fails to match the L1 price, the local supplier with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on and contract shall be awarded accordingly. In case none of the local suppliers within the margin of purchase preference matches the L1 price, then the contract may be awarded to the L1 bidder.

F. "For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent Orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO / WP against this NIT.

*In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and/ or local content in respect of this procurement, same shall be applicable."*

- G. Procurements where estimated value to be procured is less than Rs. 5 lakhs shall be exempted from GOI order No. P-45021/2/2017-PP (BE-II) dated 28.05.2018.
- H. "For procurement of Goods & Services which are divisible in nature, following shall be operated for **MSE bidders** under Public procurement (Preference to make in India), Order 2017 (revision) :-
- a. If L1 bid is not from local Supplier and price quoted by MSE bidder falls within the margin of Purchase preference (L1+15% for MSEs), then 25 % of total order quantity of respective item (rounded off to nearest number) shall be awarded to MSE bidder, subject to MSE bidder matching the L1 Price. Out of Remaining 75% quantity, distribution shall be operated as per below sub-clause (2) -
- b. If Local Supplier (Next to L1, other than MSE) quoted price falling within the Margin of Purchase Preference, and local supplier matches the L1 price, then 50% of remaining Quantity (after allocation of 25% to MSE) i.e. 37.5% shall be awarded to local supplier and 37.5% shall be awarded to Foreign bidder.

*Note : L1 Price refers to lowest evaluated / landed cost to company.*

For Further details, please refer GOI order no. P-45021 / 2 / 2017 - PP (BE-II) dated 28.05.2018.

### 24. NOTE.

- a) Special conditions of enquiry, if enclosed by BHEL, will supersede the respective standard/general terms of enquiry.
- b) Any other Standard terms and Conditions of the bidder attached/referred against the tender enquiry will be treated as null and void ab initio.
- c) In order to protect the commercial interests of BHEL, it becomes necessary to take action against suppliers / contractors by way of supervision of business dealings, who either fail to perform or are in default without any

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Foreign Bidders (Version April-2019,Rev: 04)

reasonable cause, cause loss of business / money / reputation, indulged in malpractices, cheating, bribery, fraud or any other misconducts or formation of cartel so as to influence the bidding process or influence the price etc. Guide- lines for Suspension of Business Dealings with Suppliers / Contractors shall prevail over which is available at BHEL website <http://www.bhel.com>

d) The bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL-Management about any fraud or suspected fraud as soon as it comes to their notice.

e) "BHEL shall recover the amount of compensation paid to victim(s) by BHEL towards loss of life / permanent disability due to an accident which is attributable to the negligence of contractor, agency or firm or any of its employees as detailed below;

1. **Victim:** Any person who suffers permanent disablement or dies in an accident as defined below.

2. **Accident:** Any death or permanent disability resulting solely and directly from any unintended and unforeseen injurious occurrence caused during the manufacturing / operation and works incidental thereto at BHEL factories/ **offices and precincts** thereof , project execution , erection and commissioning, services, repairs and maintenance, trouble shooting, serving , overhaul, renovation and retrofitting , trial operation, performance guarantee testing undertaken by the company or during any works / during working at BHEL Units/ Offices/ townships and premises/ project sites.

3. **Compensation in respect of each of the victims:**

(i) In the event of death or **permanent disability** resulting from **Loss of both limbs:** Rs. 10,00,000/-(Rs. Ten Lakh).

(ii) In the event of **other permanent disability:** Rs. 7,00,000/- (Rs. Seven Lakh).

Permanent Disablement: A disablement that is classified as a permanent total disablement under the proviso to Section 2(l) of the Employees Compensation Act, 1923."

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

### Table of Contents

|                                                                                    |    |
|------------------------------------------------------------------------------------|----|
| 1. GENERAL .....                                                                   | 1  |
| 2. ORIGIN OF QUOTATION .....                                                       | 1  |
| 3. SUBMISSION OF TENDER .....                                                      | 1  |
| 4. TENDER OPENING .....                                                            | 2  |
| 5. SPECIFICATION, DRAWINGS & STANDARD .....                                        | 2  |
| 6. PRICE SCHEDULE .....                                                            | 3  |
| 7. REVERSE AUCTION .....                                                           | 3  |
| 8. DELIVERY TERMS .....                                                            | 4  |
| 9. PENALTY FOR LATE DELIVERY .....                                                 | 4  |
| 10. PAYMENT TERMS .....                                                            | 4  |
| 11. TAXES & DUTIES .....                                                           | 5  |
| 12. BANK GUARANTEE .....                                                           | 6  |
| 13. GUARANTEE / WARRANTY AND CORRESPONDING<br>REPAIRS / REPLACEMENT OF GOODS ..... | 6  |
| 14. QUALITY REQUIREMENT .....                                                      | 6  |
| 15. VALIDITY .....                                                                 | 6  |
| 16. RIGHT OF ACCEPTANCE .....                                                      | 6  |
| 17. TRANSIT INSURANCE .....                                                        | 7  |
| 18. RISK PURCHASE .....                                                            | 7  |
| 19. FORCE MAJEURE CLAUSE .....                                                     | 7  |
| 20. NON-DISCLOSURE AGREEMENT .....                                                 | 8  |
| 21. SETTLEMENT OF DISPUTES / ARBITRATION .....                                     | 8  |
| 22. WHARFAGE / DEMURRAGE RESPONSIBILITY .....                                      | 8  |
| 23. CONDITIONS FOR AVAILING MICRO & SMALL<br>ENTERPRISES (MSE'S) BENEFITS .....    | 8  |
| 24. INFORMATION TO THE BIDDERS .....                                               | 10 |
| 25. MAKE IN INDIA (GOVT-NOTIFICATION) .....                                        | 10 |
| 26. NOTE .....                                                                     | 11 |

### 1. GENERAL.

These general terms & conditions shall apply to all the Tender Enquiries, notice inviting tenders, request for quotations concerning the supply of goods and / or rendering of services to Bharat Heavy Electricals Ltd., HEEP, Haridwar (hereinafter referred to as BHEL or the Purchaser). In case of placement of order these conditions will become part of Purchase Order (P.O) until unless the deviations are specifically agreed by BHEL.

### 2. ORIGIN OF QUOTATION.

- The quotation should preferably be from the principal bidder. However tender specific authorized registered dealer/agent can also submit the bid on their behalf, failing which the quotation is liable to be ignored. BHEL prefers to deal directly with the principal manufacturers.
- An agent cannot quote on behalf of more than one principal in the same Tender Enquiry.

### 3. SUBMISSION OF TENDER.

- Bid / Quotation must be enclosed in sealed cover on which tender enquiry number and the due date MUST BE written and be invariably sent under REGISTERED POST / SPEED POST / COURIER / Dropped in the Tender Box: addressed as follows:  
-

Quotation against Enquiry No. \_\_\_\_\_

Dated: \_\_\_\_\_

Due on: \_\_\_\_\_

To,

**THE HEAD OF MATERIALS MANAGEMENT,  
Heavy Electrical Equipment Plant,  
Bharat Heavy Electricals Limited,  
HARIDWAR-249403 (Uttarakhand), INDIA.**

- TENDER ROOM is located at: Room No. - 415, 4<sup>th</sup> Floor, Main Admin. Building, BHEL-HEEP, Haridwar.



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

- c) In case of Three / Two Part Bid, technical bid containing technical offer, duly signed and un-priced copy of the Price Bid should be kept in one envelope. Price Bid containing only the price should be kept in a separate envelope. All envelopes indicating Part-1 or Part-2 or Part-3 as the case may be to be put in a bigger envelope. Please note that un-priced bid should be the exact replica of price bid but without prices.
- d) The bid / quotation must be posted before due date, keeping allowance for postal transit time. Quotations sent by any mode but not received in time will be ignored. Tender received through authorized E-mail is also acceptable. However, in time submission of tender in tender box shall be the responsibility of the bidder, sent through any mode. Documents submitted with the offer / bid shall be signed and stamped in each page by authorized representative of the bidder.
- e) Any additional documents submitted by supplier / bidder, during processing of registration application / tender or after placement of order shall not be accepted unless it is submitted with forwarding letter and duly signed and stamped.
- f) The bids of the bidders who are on the banned list and also the bids of the bidders, who engage the services of the banned firms, shall be rejected. The cutting / overwriting in the bid / offer must be duly attested by the signatories to the bid. The list of firms banned by BHEL is available on BHEL web site [www.bhel.com](http://www.bhel.com).
- g) Being PMD vendor, if you are not quoting against this tender enquiry, please send your regret letter positively for our reference with valid reasons for not participating in the tender enquiry. Repeated lack of response on the part of bidder may lead to deletion such PMD vendor from BHEL's approved vendor list.
- h) The bidders will submit Integrity Pact, duly signed by its authorized signatory, along with their bids wherever estimated tender value is Rs. 5 Crore or more.
- i) In case of open tender, the unregistered bidder shall submit inter alia duly filled-in Supplier Registration Form (SRF) along with the bid. Bidders can download the SRF from [www.bhel.com](http://www.bhel.com)
- j) BHEL reserves the right to award tendered quantities among more than one bidder (after acceptance of L1 price by the other bidders). BHEL can also consider awarding of part of the tendered quantity to other than L-1 bidder at **L1 counter offered rates**, if the quantity offered by the L-1 bidder is less than the quantity tendered for.
- k) In case of e-Tendering (Online bidding through e-portal), offline bid submitted in hard copy or in any other form by the vendor / supplier will not be accepted and will be rejected outrightly. Only e-portal bid will be accepted.

#### 4. TENDER OPENING.

Tender opening is scheduled to start in the Tender Room at 2:00 PM, on the due date. Therefore, bid / quotations must reach this office / tender Box latest by 1:45 PM on due date. Only participating bidders are allowed to attend tender opening. **TENDERS RECEIVED AFTER THE SPECIFIED TIME OF THEIR 'SUBMISSION' WILL BE TREATED AS LATE TENDERS AND SHALL NOT BE CONSIDERED UNDER ANY CIRCUMSTANCES.** The bidders or their authorized representatives may be allowed to attend tender opening if duly authorized by their principals, through a tender specific letter on that particular day. General authorization letter is not acceptable.

***Note: - Foreign bidders willing to attend the bid opening has to provide the requisite documents to the concerned Purchase executives for arranging gate pass for them.***

#### 5. SPECIFICATION, DRAWINGS & STANDARD.

- a) Bidders must give their detailed specification in the quotation along with relevant technical literature / catalogue etc. against the tender enquiry.



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

- b) The Bid should be accompanied with relevant copies of catalogues, drawings or specification as per tender enquiry. If these documents are not furnished, the offer is liable to be rejected.
- c) Wherever national / international (N/IN) standards are referred, the latest N/IN standards are to be followed. Mention year & date of standard revision that shall be followed for the supply.
- d) All Drawings and Standards are proprietary of BHEL. It must not be used in anyway detrimental to the interest of the company.

### 6. PRICE SCHEDULE.

- a) Kindly quote your prices in figures and words both. In case of any discrepancy in value, the prices quoted in words shall be considered for evaluation and establishing L1 status.
- b) Prices quoted should not be more than the prices quoted to any other BHEL units / offices / divisions. Vendor to submit copy of latest Purchase Order placed by any unit of BHEL for similar items in the technical bid. In case no order has been placed on such items, specific confirmation that no order has been placed on such items should be provided.
- c) Prices should be quoted on F.O.R. Destination basis. Transit insurance shall be arranged by BHEL and not to be included in the prices. The offers quoted on other than F.O.R destination basis may result in non-consideration of such bids.
- d) In case BHEL accepts the EX-Works prices, such offers will be loaded by 1.5% of EX-Works value towards freight or with actual freight charges as per BHEL freight rate contract whichever is higher.
- e) In case of Indigenous items covered by DGS & D Rate Contract, the bidders should submit latest valid copy of the rate contract along with bid / quotation
- f) Applicable **IGST / CGST / SGST** and any other statutory levy should be indicated separately and clearly in the bid / quotation.

- g) Bidders can dispatch goods through any Indian Bank Association approved transporters having their branch at HARIDWAR / destination. If material is dispatched through other than Indian Bank Association approved transporter, material to be delivered on door delivery BHEL Stores basis.
- h) In case of dispatch of material through any other unapproved transporter, payment shall be made only after receipt of material and any additional charges payable to the transporter shall be to the bidder's account.
- i) Any demurrage / godown rent payable to the transporter / or to godown's owner due to any delay attributed by the supplier shall be recovered from supplier's account.

**NB: Financial evaluation of L1, L2 .....Status will be on the basis of Landed Cost to BHEL.**

### 7. REVERSE AUCTION.

- a) BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after Techno-Commercial Evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides for RA. Detailed guidelines available at our site [www.bhel.com](http://www.bhel.com)
- b) In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'online sealed bid' in the Reverse Auction. Non-Submission of 'online sealed bid' by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

**## Quotations / Bids not in accordance with General Instructions and Standard Terms & Conditions are likely to be ignored.**



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

### 8. DELIVERY TERMS.

- a) Goods shall be delivered on 'FOR Destination' basis to the named destination unless otherwise called for in the tender enquiry.
- b) Loading on account of 3rd party inspection charges in case of Indian bidders shall be 0.20%.

### 9. PENALTY FOR LATE DELIVERY.

#### a) Where items of Purchase Order are independently usable.

Penalty for Late Deliveries shall be applicable @0.5% per week or part thereof on the value of respective delayed supplies subject to a maximum of 10% of the value of respective delayed supplies. Value of delayed supplies will mean the Gross Value payable to the vendor (Before LD) against such supplies excluding taxes and duties.

#### b) Where the total items are required for a main equipment and items are interdependent.

Penalty for Late Deliveries shall be applicable @0.5% per week or part thereof on total value of Purchase Order subject to maximum of 10% of the total value of Purchase Order. Purchase Order value for this purpose shall be the Total Gross Value payable to the vendor (Before LD) excluding taxes and duties.

- c) Bidders are requested to quote the best delivery meeting the delivery requirements. BHEL reserves the right to reject the offers not meeting BHEL's delivery requirement.
- d) Commencement of delivery period shall be reckoned from the date of PO / LOI or any other agreed milestone.
- e) Bidder shall deliver the goods in the manner and schedule agreed under the terms and conditions of Purchase order.
- f) **DELIVERY IN CASE OF REJECTION:** In case the material is rejected, then date of replacement will be considered as the actual date of delivery.

g) **DELIVERY AGAINST BANK DOCUMENTS:** In case payment terms quoted by bidder are documents through bank, and the delivery terms being "FOR Haridwar / FOR Transporter Go-down" then date of delivery will be date of intimation by transporter / bidder of delivery of material at Haridwar for the penalty purpose.

g) Where the payments are through bank, the documents may be presented for negotiation to BHEL authorized / nominated bank.

### 10. PAYMENT TERMS.

- a) BHEL's standard payment term is Payment after receipt and acceptance of materials / items at HEEP, BHEL-Store or at desired destination unless otherwise specified in Special Terms attached to the tender enquiry.
- b) BHEL reserves the right to accept or reject the offer of the bidder who quotes the payment term other than BHEL's standard payment term.
- c) Loading on account of deviation in payment terms shall be done as per extant rules of BHEL-Haridwar.
- d) 100% payment along with taxes, freight & insurance will be made after receipt and acceptance of material and within 75 days from the date of invoice subject to submission of non-discrepant documents within 15 days of supply as per terms and conditions of Purchase Order. In case any discrepancy found in the documents, BHEL will notify the same to vendor within 7 days of receipt. Vendor has to clear all the discrepancies in one go within 7 days thereafter else the payment of vendor may get delayed.
- e) For MSEs (covered under MSME Act) which are registered and periodically renewed with BHEL, the payment will be made within 45 days or as prescribed in the relevant act.
- f) Adherence to the above time schedule of payment is contingent upon Vendor complying with GST Rules w.r.t availment of Input Tax Credit by BHEL.
- g) In case GST credit is delayed / denied to BHEL, due to non / delayed receipt of goods and / or tax invoice or expiry of the timeline prescribed in GST Law for availing such ITC, or any other reason not attributable to BHEL, GST amount shall be

**BHARAT HEAVY ELECTRICALS LIMITED**

HEEP-HARIDWAR, UTTARAKHAND (249403)

**General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)****For Indian Bidders (Version April-2019, Rev: 04)**

recoverable from Vendor along with interest levied / leviable on BHEL.

- h) The taxes and duties that are reimbursed would be the ones applicable as on the contractual Purchase order delivery date or the amount actually paid whichever is less.

**i) The loading criteria for the different payment terms shall be as under;**

| Payment Terms                                                    | Days of Loading                                                                                                   |
|------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| After Receipt & Acceptance of material within 75 days of supply. | <b>No Loading</b>                                                                                                 |
| Against Delivery at BHEL-Stores Haridwar.                        | <b>45</b>                                                                                                         |
| Against documents through bank (CAD):                            | <b>45</b>                                                                                                         |
| Letter of Credit (LC)                                            | <b>120</b>                                                                                                        |
| Usance LC                                                        | No Loading if usance period is > 120 Days.                                                                        |
|                                                                  | Loading of days' difference i.e. difference between 120 days and usance period if the usance period is < 75 days. |
| Advance                                                          | Delivery Period + 120 Days - Advance Payment Days.                                                                |

**11. TAXES & DUTIES.**

- a) The bidder to specify in their offer (part 1 bid) the category of their registration under GST like Registered, Unregistered and composite dealer.
- b) The provisional GST registration number of Bharat Heavy Electrical Ltd, Heavy Electricals Equipment Plant, Ranipur, Haridwar is "05AAACB4146P1ZL" with state Code as "05" and State Name as "Uttarakhand".
- c) Please quote our provisional GST registration number in all invoices raised for supply of goods and services under GST regime and also ensure filing of timely return and payment of tax and compliance of other applicable provisions on supplier under GST regime.
- d) No GST will be reimbursed to unregistered or composite dealer. In the event, any GST is quoted by composite dealer,

the same shall be added to the cost of supply in evaluating the bid.

- e) Since, input credit of GST will be available to BHEL-Haridwar only after correct filing of return and payment of applicable GST by supplier, reimbursement of GST shall be made by BHEL-Haridwar on matching of vendor inputs at GST portal, ensuring availability of input credit to BHEL Haridwar. Payment of GST will be made to vendor after matching of input credit and vendor to ensure submission of their invoices along with consent to accept payment of tax after such matching in all cases where bills are submitted directly to BHEL-Haridwar or through bank or under LC or through any other mode.
- f) In the event of any disallowance of input credit or applicability of interest or any other financial liability arises on BHEL-Haridwar due to any default of supplier under GST, such implication shall be to supplier's account.
- g) In the event of any change in the status of the vendor after the submission of the bid but before the supply, GST applicable at the time of supply or in the bid, based on the registration status of the vendor, whichever is lower shall be payable.
- h) Where ever applicable If PAN (Permanent Account Number) of the recipient is not available, income tax is deductible either at the normal rate or at the rate of 20 percent, whichever is higher as per Section 206AA of Indian Income Tax Act 1961.
- i) The bidder shall clearly indicate HSN (*Harmonised System Nomenclature*) / SAC (*Service Accounting Code*), its description and applicable rate of GST for each item in his techno-commercial bid.
- j) Statutory Variation in Taxes & duties as applicable at the time of supply shall be payable. However, in the event of no change in law but bidder quoting certain tax structure in bid document which is lower than the applicable one, such amount shall be the maximum amount of tax that can be claimed by bidder.

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## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

k) **IMPORTED GOODS OFFERED BY INDIAN BIDDERS AGAINST DEALER INVOICE:** Wherever the material being offered is imported, the bidder must quote the prices inclusive of IGST. The rate and value of IGST as included in the price must be indicated separately. In case quantum of IGST is not mentioned by the bidder the same will not be considered for evaluation. However, bidder will have to pass on the benefit of IGST to BHEL at the time supply.

l) In case of directly dispatchable items to Customer's Site, BHEL-Haridwar will inform the GST registration number of the respective customer which must be mentioned on the vendor's invoice. Vendor to ensure availability of such information from BHEL-Haridwar before dispatch of any material. However, while filing GSTN-1, BHEL Haridwar GSTN number to be quoted.

Note: - Vendors must ensure compliance of all the applicable rules and procedure as envisaged in the GST Regime. Any loss to BHEL-Haridwar due to fault / non-compliance by the vendor will be to the vendor's account.

### 12. BANK GUARANTEE.

In case the bank guarantees are required to be deposited towards security deposit/performance guarantee or for any other purpose as per the terms of this tender enquiry, such bank guarantees of the requisite value in the denominated currency of the purchase order should be from one of the Indian branch of BHEL consortium banks and the bank guarantee should be in the proforma as prescribed by BHEL. The proforma of bank guarantee and the list of consortium banks are displayed at BHEL website [www.bhelhwr.co.in](http://www.bhelhwr.co.in). However, in case the bank guarantee is not from BHEL consortium banks, then the bidder has to get the bank guarantee confirmed from one of the Indian branch of BHEL consortium banks and the bank charges for such confirmation will be borne by the bidder.

### 13. GUARANTEE / WARRANTY AND CORRESPONDING REPAIRS / REPLACEMENT OF GOODS.

Goods shall comply with the specifications for material, workmanship and performance. Unless otherwise specified, the warranty shall be for a period of 18 months from the date of receipt. If the delivery is found non-compliant during the warranty period, leading to rejection, the Seller shall arrange free replacement / repair of goods, within one month from the date of intimation or any mutually agreed period. The rejected goods shall be taken away by the Seller at his cost and replaced on Delivered Duty Paid (DDP) (FOR - BHEL Stores / designated destination basis) within such period. In the event of the Seller's failure to comply, Purchaser may take action as appropriate, including Repair / Replenish rejected goods & disposal of rejections, at the risk & cost of the Seller. In case the defects attributable to Seller are detected during processing of the goods at BHEL or at our subcontractor's works, the Seller shall be responsible for free replacement / repair of the goods as required by BHEL.

b) **RETURN OF REJECTED MATERIAL FOR REPLACEMENT:** The bidder shall have to pay 5% incidental charges while taking back supplied material if it is found rejected on receipt. The rejected material shall be sent back only after receipt of replacement / submission of BG / refund of amount paid.

### 14. QUALITY REQUIREMENT.

Your bid / quotation should have specific confirmation regarding meeting all our quality requirements such as. (i) Test Certificate (TC), (ii) Guarantee Certificate (GC) / Warranty Certificate (WC), (iii) Quality Plan (QP) (if applicable); and (iv) Pre-Dispatch Inspection at your works (if applicable).

### 15. VALIDITY.

The quotation should be valid for a minimum period of 90 days effective from the date of opening of tender, unless otherwise specified in the tender enquiry.

### 16. RIGHT OF ACCEPTANCE.

a) **BHARAT HEAVY ELECTRICALS LIMITED HARIDWAR** reserves the right to reject any or all the bids / quotations without assigning any reason thereof. BHEL also reserves the right to increase or decrease the tendered quantities. Bidders should be prepared to accept order for reduced quantity without any extra charges.



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

b) Any discount / revised offer / bids submitted by a bidder on its own shall be considered, provided it is received on or before the due date and time of offer / bid submission (Part-1). Conditional discounts shall not be considered for evaluation of tenders.

c) Unsolicited discounts / revised offers / bids given after Part-1 bid opening shall not be accepted. No change in price will be permitted within the validity period asked for in the tender enquiry.

d) In case of changes in scope and / or technical specification and / or commercial terms & conditions having price implication, techno-commercially acceptable bidders shall be asked by BHEL to submit the impact of such changes on their price bids. In case a bidder opts to submit revised price bid instead of impact called for then the latest price bid shall prevail. However, in both situations, original price bid will be necessarily opened.

e) The bidder whose bid is technically not accepted will be informed & EMD wherever submitted shall be returned after finalization of contract. EMD shall be forfeited in the event of bidder opting out after tender opening.

f) BHEL reserves the right to short close the existing Purchase Order / Rate Contract / Work Order or any extension thereof at any stage.

### 17. TRANSIT INSURANCE.

a) Transit Insurance will be covered by BHEL under its open Insurance Policy. Seller shall inform dispatch particulars (Purchase Order, RR /GR, Invoice value etc.) to "Finance department (Store bill Section), BHEL Ranipur, Haridwar (Uttarakhand-India) with value of consignment to the Purchaser within 07 days of dispatch for BHEL to arrange insurance coverage in its policy. Failure on the part of seller to inform dispatch particulars will make him liable to pay for any transit damages / losses suffered by the Purchaser.

b) If Quoted Prices are inclusive of transit insurance, no weightage shall be given while evaluating the bids for Cost of Insurance, being in BHEL Scope.

### 18. RISK PURCHASE.

In case of abnormal delays (beyond the maximum late delivery period as per Penalty clause) in supplies / defective supplies or non-fulfillment of any other terms and conditions given in Purchase Order, BHEL may cancel the Purchase Order in full or part thereof, and may also make the purchase of such material from elsewhere / alternative source at the risk and cost of the supplier. BHEL will take all reasonable steps to get the material from alternate source at optimum cost. If bidder does not agree to the above Risk Purchase Clause, BHEL reserves the right to reject the offer. In case for compelling reasons BHEL accepts the offer without acceptance of this clause by the bidder and in the eventuality of Risk Purchase, appropriate action will be taken as per BHEL extant rules. This will be without prejudice to any other right of BHEL under the contract.

### 19. FORCE MAJEURE CLAUSE.

Notwithstanding any other thing contained anywhere else in the contract or PO (Purchase Order), In case the discharge of obligation under the contract by either party is impeded or made unreasonably onerous, neither party shall be considered in breach of the contract to the extent that performance of their respective obligation is prevented by an event of Force Majeure that arises after the effective date (PO date).

In the above clause, Force Majeure means an event beyond the control of the parties to the contract which prevents a party from complying with any obligation of the contract including but not limited to:

- a) Act of God (Such as but not limited to earthquake, drought, tidal waves, floods etc.).
- b) War (whether war be declared or not), Hostilities Invasion, Act of foreign enemy etc.
- c) Rebellion, revolution, insurrection, civil war etc.



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

- d) Contamination of Radio Activity from any nuclear fuel or from any other nuclear waste or any other hazardous materials.
- e) Riots, commotions, strike unless restricted to the employees of supplier.
- f) Acts of terrorism.
- g) Other unforeseeable circumstances beyond the control of the parties and which the affected party cannot avoid even by using its best efforts.
- h) Cancellation of contract by customer.
- i) Change in law / government. Regulation making the performance impossible.

The party claiming to be affected by force majeure shall notify the other party in writing immediately without delay on the intervention and on the cessation of such circumstances.

Irrespective of any extension of time, if an event of force majeure occurs and its effect continues for more than 180 days the affected party shall have right to cancel the contract.

As soon as reasonably practicable following the date of commencement of a Force Majeure Event, and within a reasonable time following the date of termination of a Force Majeure Event, either Party invoking it shall submit to the other Party reasonable proof of the nature of the Force Majeure Event and of its effect upon the performance of the Party's obligations under this Agreement.

The party shall, and shall ensure that its Subcontractors shall, at all times take all reasonable steps within their respective powers and consistent with Good Operating Practices (but without incurring unreasonable additional costs) to:

- a) Prevent Force Majeure Events affecting the performance of the party's obligations under this Agreement.
- b) mitigate the effect of any Force Majeure Event and
- c) Comply with its obligations under this Agreement.

If the war like situation has developed in a country where a seller's works is located in this P.O. or there is political instability and Indian Embassy located in that country forbids or advises for not having any business dealing with the sellers located in such zone / region/ country, then BHEL reserves the right to cancel the order.

### 20. NON-DISCLOSURE AGREEMENT.

All Drawing and Technical Documents relating to the product or it's manufacture submitted by one party to the other, prior or subsequent to the formation of contract, shall remain property of the submitting party. Drawing, technical documents or other technical information received by one party, shall not without the consent of the other party, be used for any other purpose than that, for which they were provided. Such technical information shall not without the consent of the submitting party, otherwise be used or copied, reproduced, transmitted or communicated to a third party. Patterns supplied by BHEL will remain BHEL's property which shall be returned by the bidder on demand to BHEL. Bidder shall in no way share or use such intellectual property of BHEL to promote his own business with others. BHEL reserves the right to claim damages from the bidder, or take appropriate penal action as deemed fit against the bidder, for any infringement of the provisions contained herein.

### 21. SETTLEMENT OF DISPUTES / ARBITRATION.

In all cases of dispute, the matter shall be referred for ARBITRATION by sole arbitrator to be appointed by the Unit Head of Bharat Heavy Electricals Ltd., at HARIDWAR. The award of the Arbitrator shall be final and binding on both the parties. The place of Arbitration shall be Haridwar.

**JURIDICITION:** The courts of Haridwar, India, shall have exclusive jurisdiction.

### 22. WHARFAGE / DEMURRAGE RESPONSIBILITY.

In the event of delay in receipt of documents by Manager (Stores-Shipping) BHEL-Haridwar and in case where dispatches are made through Unapproved Transporter the sole responsibility for wharfage / demurrage for such delay shall be that of supplier.

### 23. CONDITIONS FOR AVAILING MICRO & SMALL ENTERPRISES (MSE'S) BENEFITS.

- a) "MSE Suppliers can avail the intended benefits only if they submit along with the offer, attested copies of either EM II certificate having deemed validity (**five years** from the date of



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (Format enclosed at annexure-1 where deemed validity of EM II certificate of five years has expired) applicable for the relevant financial year (latest audited). Date to be reckoned for determining the deemed validity will be the date of bid opening (Part 1 in case of two-part bid) or vendor has to give Udyog Adhar Memorandum (UAM). Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiency in the above required documents is found or the requisite documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above require document are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted officer. **UAM need not required to be notarized or attested.**

**b)** Any new supplier will be eligible for registration with BHEL as MSE supplier provided at least any one of the following documents are submitted along with application for registration: -

1. Udyog Adhar Memorandum (UAM).
2. Valid National Small Industries Commission (NSIC) Certificate.
3. Entrepreneurs Memorandum part II (EM II) certificate (valid based on deemed validity of 5 years) or
4. EM II certificate along with attested copy of CA Certificate (as per prescribed format at annexure-A) applicable for the relevant financial year (latest audited), where the deemed validity of EM II is over.
5. However, credentials of all MSE suppliers will be verified before advancing the intended benefits.
6. MSE bidders claiming SC/ST status will have to submit SC/ST certificate of the Proprietor from competent authority. Attested (notarized or attested by Gazetted officer) copy to be submitted along with the offer.
7. In case techno-commercial accepted bidders include MSE source and their prices (based on landed cost – considering quoted prices) are within the price band of 15% w.r.t. L-1 bidder, then BHEL can offer **25%** of quantity of respective item (rounded off to nearest number) to MSE bidders at L-1 price and in case, more than one MSE bidder is in 15 % band and the same is accepted by more than one MSE bidders then **25%**

quantities of respective items will be considered for ordering on proportionate basis amongst MSE bidders.

8. There will be minimum of **3%** reservation for women owned MSEs within the above mentioned 25% reservation.
9. The reservation for MSEs owned by SC/ST will be **6.25%** { 25% out of target of 25% - refer para 4 of Public Procurement Policy for the Micro and Small Enterprises(MSEs)}.
10. The definition of MSEs owned by Women Entrepreneurs is clarified as under:
  - a) In case of proprietary MSE, proprietor shall be Woman.
  - b) In case of partnership MSE, the Woman partners shall be holding at least 51% of share in the unit.
  - c) In case of Private Limited companies, at least 51% share shall be held by Women promoters.
11. The definition of MSEs owned by SC/ST is clarified as under:
  - a) In case of proprietary MSE, proprietor(s) shall be SC/ST.
  - b) In case of partnership MSE, the SC/ST partners shall be holding at least 51% of shares in the unit.
  - c) In case of Private Limited companies, at least 51% share shall be held by SC/ST promoters.
12. While distributing the **25%** quantity amongst MSE bidders the decimal points in quantity shall be ignored for all the bidders except the L-1 amongst MSE bidders. Balance quantity after allocating the quantity to other MSE bidders ignoring the quantities in decimal, shall be given to L-1 (amongst MSE) bidder. However, if there are more than one MSE bidder at the same price level than preference for additional quantities due to ignoring off the decimal (as mentioned above) shall be given to the bidder offering favorable terms to BHEL and if the conditions offered are also same then preference will be given to the bidder having high SPR rating.
13. In case there are more than one MSE bidders (with different landed cost to BHEL) within 15% price band of lowest bidder and quantity to be offered is 1 no. only, then preference shall be given to the MSE bidder with lowest landed cost.
14. In case there are more than one MSE bidders (with same landed cost to BHEL) within 15% price band of lowest bidder and quantity to be offered is 1 no. only, then preference shall be given first, based on the favorable terms in the bid and in case terms are also same, the bidder with high SPR rating shall be given preference.



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

15. If L1 bidder is MSE bidder, entire quantity will be given to such MSE bidder only.
16. Note: It may however be noted that MSE guidelines as on date (Date of Technical Bid Opening Part-1) shall prevail.
17. "As per the OM No. F.No. 1(2)(1)/2016-MA dtd. 09.02.2017 issued from the Office of Development Commissioner (Micro, Small & Medium Enterprises), "Traders and agents should not be allowed to avail the benefits extended under the PP Policy."

In view of this, it is clarified that benefits of MSE (such as EMD Waiver, Tender fee exemption, Price preference, Payment preference etc.) will be given only to those MSE Vendors who are manufacturers of offered items against the NIT. No MSE benefits shall be provided to Agents / Stockists / Dealers / Traders etc. for the items offered but not manufactured by themselves."

### 24. INFORMATION TO THE BIDDERS.

- a) Purchase related information is available at our Business-to-Business (B2B) Portal available on our website [www.bhelhwr.co.in](http://www.bhelhwr.co.in) The user ID & password can be obtained by sending a request to concerned purchase executives.
- b) Intimate your change in mail address or communication address or changes, if any, by email to AGM (SDX/MM) giving your bidder Code.
- c) Please resolve your rejections and unexecuted overdue purchase order immediately which are posted at our B2B Portal, which can be visited through our site [www.bhelhwr.co.in](http://www.bhelhwr.co.in)
- d) Copy of this Tender Enquiry is being sent through the post.

### 25. MAKE IN INDIA (GOVT-NOTIFICATION).

- A. This tender enquiry shall be governed by notification no. P-45021/2/2017-PP (BE-II) dated 28.05.2018 of government of INDIA. Accordingly, the minimum local content, the margin of purchase preference and the procedure for preference to make in INDIA shall be adhered.
- B. Default purchase preference shall be 20% to local suppliers with default minimum local content of 50% for all items / works / services unless any of the Nodal Ministry has

prescribed, or prescribe in future lower or higher percentage of purchase preference and/or local content in respect of any items / works / services in which case the purchase preference and/ or local content for that particular items / works / services shall be as prescribed by the Nodal Ministry.

- C. Vendor to specifically confirm if they are local supplier or not as per above mentioned notification. Accordingly, the local supplier at the time of tender, bidding or solicitation shall be required to provide self-certification that the item offered meets the minimum local content and shall give details of the location(s) at which the local value addition is made.

*'Local Supplier' means a supplier or service provider whose product or service offered for procurement meets the minimum local content. 'Local Content' means the mount of value added in India, which shall, unless otherwise prescribed, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all custom duties) as a proportion of the total value, in percent.*

- D. In cases of Procurement for a Value in Excess of Rs. 10 Crores, the Local Supplier shall be required to provide a Certificate from the Statutory Auditor or Cost Auditor of the Company (in the case of companies) or from a practicing Cost Accountant or practicing Chartered Accountant (in respect of suppliers other than companies) giving the percentage of Local Content.
- E. Requirement of Purchase Preference: Purchase preference shall be given to local suppliers in all procurements undertaken in the manner specified hereunder-
- a. "In Procurement of Goods, Services or Works in respect of which the Nodal Ministry has communicated that there is sufficient local capacity and local competition, and where the estimated value of procurement is Rs. 50 lakhs or less, only local suppliers shall be eligible. If the estimated value of procurement of such goods or services or works is more than Rs. 50 lakhs, the provisions of below sub-paragraph b or c, as the case may be, shall be apply".
- b. "In the procurements of goods or work which are not covered by above paragraph a and which are divisible in nature, the following procedure shall be followed";
- i) Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract for full quantity will be awarded to L1.



## BHARAT HEAVY ELECTRICALS LIMITED

HEEP-HARIDWAR, UTTARAKHAND (249403)

General Instructions and Standard Terms & Conditions for bidding against Tender Enquiry (GISTC)

For Indian Bidders (Version April-2019, Rev: 04)

- ii) If L1 bid is not from a local supplier, 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder among the local suppliers will be invited to match the L1 price for the remaining 50% quantity subject to the local suppliers quoted price falling within the margin of purchase preference, and contract for that quantity shall be awarded to such local supplier subject to matching the L1 price. In case such lowest eligible local supplier fails to match the L1 price or accepts less than the offered quantity, the next higher local supplier within the margin of purchase preferences shall be invited to match the L1 price for remaining quantity and so on, and contract shall be awarded accordingly. In case some quantity is still left uncovered on local suppliers, then such balance quantity may also be ordered on the L1 bidder.
- c. "In procurements of goods or works not covered by sub-paragraph E.a) and which are not divisible and in procurement of services where the bid is evaluated on price alone, the following procedure shall be followed":-
- i) Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract will be awarded to L1
- ii) If L1 is not from a local supplier, the lowest bidder among the local suppliers will be invited to match the L1 price subject to local supplier's quoted price, falling within the margin of purchase preference, and the contract shall be awarded to such local supplier subject to matching the L1 price.
- iii) In case such lowest eligible local supplier fails to match the L1 price, the local supplier with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on and contract shall be awarded accordingly. In case none of the local suppliers within the margin of purchase preference matches the L1 price, then the contract may be awarded to the L1 bidder.
- F. "For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017 & 28.05.2018 and subsequent Orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO / WP against this NIT.

*In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and/ or local content in respect of this procurement, same shall be applicable."*

- G. Procurements where estimated value to be procured is less than Rs. 5 lakhs shall be exempted from GOI order No. P-45021/2/2017-PP (BE-II) dated 28.05.2018
- H. For procurement of Goods & Services which are divisible in nature, following shall be operated for **MSE bidders** under Public procurement (Preference to make in India), Order 2017 (revision) :-
- a. If L1 bid is not from local Supplier and price quoted by MSE bidder falls within the margin of Purchase preference (L1+15% for MSEs), then 25 % of total order quantity of respective item (rounded off to nearest number) shall be awarded to MSE bidder, subject to MSE bidder matching the L1 Price. Out of Remaining 75% quantity, distribution shall be operated as per below sub-clause (2) -
- b. If Local Supplier (Next to L1, other than MSE) quoted price falling within the Margin of Purchase Preference, and local supplier matches the L1 price, then 50% of remaining Quantity (after allocation of 25% to MSE) i.e. 37.5% shall be awarded to local supplier and 37.5% shall be awarded to Foreign bidder.

*Note : L1 Price refers to lowest evaluated / landed cost to company.*

For Further details, please refer GOI order no. P-45021 / 2 / 2017 - PP (BE-II) dated 28.05.2018.

### 26. NOTE.

- a) Special conditions of enquiry, if enclosed by BHEL, will supersede the respective standard / general terms of enquiry.
- b) Any other Standard terms and Conditions of the bidder attached / referred against the tender enquiry will be treated as null and void ab initio.
- c) In order to protect the commercial interests of BHEL, it becomes necessary to take action against suppliers / contractors by way of supervision of business dealings, who either fail to perform or are in default without any reasonable cause, cause loss of business / money / reputation, indulged in malpractices, cheating, bribery, fraud or any other



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misconducts or formation of cartel so as to influence the bidding process or influence the price etc. Guide- lines for Suspension of Business Dealings with Suppliers / Contractors shall prevail over which is available at BHEL website <http://www.bhel.com>

d) The bidder along with its associate / collaborators / sub-contractors / sub-vendors / consultants / service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <http://www.bhel.com> and shall immediately bring to the notice of BHEL-Management about any fraud or suspected fraud as soon as it comes to their notice.

e) "BHEL shall recover the amount of compensation paid to victim(s) by BHEL towards loss of life / permanent disability due to an accident which is attributable to the negligence of contractor, agency or firm or any of its employees as detailed below;

1. **Victim:** Any person who suffers permanent disablement or dies in an accident as defined below.

2. **Accident:** Any death or permanent disability resulting solely and directly from any unintended and unforeseen injurious occurrence caused during the manufacturing / operation and works incidental thereto at BHEL factories/ **offices and precincts** thereof , project execution , erection and commissioning, services, repairs and maintenance, trouble shooting, serving , overhaul, renovation and retrofitting , trial operation, performance guarantee testing undertaken by the company or during any works / during working at BHEL Units/ Offices/ townships and premises/ project sites.

3. **Compensation in respect of each of the victims:**

(i) In the event of death or **permanent disability** resulting from **Loss of both limbs:** Rs. 10,00,000/- (Rs. Ten Lakh).

(ii) In the event of **other permanent disability:** Rs. 7,00,000/- (Rs. Seven Lakh).

4. **Permanent Disablement:** A disablement that is classified as a permanent total disablement under the proviso to Section 2(l) of the Employees Compensation Act, 1923."