BHARAT HEAVY ELECTRICALS LIMITED

Supplier Registration Form (Indian Supplier)

GUIDELINES TO INDIAN SUPPLIERS FOR FILLING UP

SUPPLIER REGISTRATION FORM

1. Registration Form may be obtained from Supplier Development Cell of respective BHEL Unit or downloaded from BHEL website www.bhel.com.
2. Any clarification with respect to procedure for registration may be obtained from the Supplier Development Cell of respective BHEL unit.
3. The Supplier Registration Form has four parts:

Part A	**Organizational Information**	**Form no. VOR AA01**
Part B	**Quality System**	**Form no. VQS AA01**
Part C	**Technical Competence**	**Form no. VTC AA01**
Part D	**Score Sheet**	**Form no. VSS AA01**

The set of formats to be filled by different category of suppliers is as follows:

Sl. No	Supplier Category	Formats
1.	Indian Suppliers (manufacturers)	- Organizational Information - Quality System - Technical Competence - Score sheet
2.	Agents / stockists / distributors / dealers	- Organizational Information - Score sheet

4. All sheets of above forms are to be filled up and signed by the authorized signatory.
5. Please attach separate sheet if the space provided is insufficient.
6. For any other information also, separate sheet may be attached.
7. Any information/clarification required by BHEL during evaluation must be given expeditiously.
8. Please ensure that all required enclosures are attached with the filled up Supplier Registration Form and list of enclosures is given as required.
9. The scoring of marks by Suppliers for self- assessment must be done as required against each information in all the above parts. Incomplete forms and forms without self assessment are likely to be rejected. If any question is not applicable or relevant to your organization, please mention accordingly. Questions left unanswered will get zero marks...
10. Scoring for questions on Quality System (Part B) is to done on 0-3 scale as follows:
    - 0 For non-compliance
    - 1 System exists in rudimentary stage
    - 2 System exists with minimal discrepancies
    - 3 System is in mature stage (i.e. meets all requirements)

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2 marks.

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11 Part-B of the form on Quality System need not be filled by ISO 9000-2000 accredited suppliers. Instead, the Table of Contents of Quality Manual may be submitted with the Registration Form.

12 Scoring for question on Technical competence is to be done on 0-3 scale as follows:

- 0 No capability
- 1 Requires continuous technical support of BHEL during execution of job.
- 2 Occasional technical support from BHEL
- 3 Can handle job without any technical support from BHEL.

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2 marks.

13 Assessment Criteria shall be as follows:

Organizational Soundness:
- OS 1 : 85% and more
- OS 2 : 70% to less than 85%
- OS 3 : Less than 70%

Quality System:
- Q 1 - Overall system rating above 90%, rated 2 or better on all mandatory requirements and a rating of 70% or better in each section.
- Q 2 - Overall system rating 80 to 90%, rated 2 or better in all mandatory requirements and a rating of 60% or better in each section.
- Q 3 - Overall system rating above 70% and less than 80%, rated 2 or better on all mandatory requirements and a rating of 55% or better in each section.

Technical Competence:
- TC 1 - Above 90% and rated 2 or better in all mandatory requirements.
- TC 2 - 80 to less than 90% and rated 2 or better in all mandatory requirements.
- TC 3 - Above 70% and less than 80% and rated 2 or better in all mandatory requirements.

15 Please fill up the check-list given on next page and send along with the Supplier Registration Forms to BHEL.

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CHECK-LIST FOR INDIAN SUPPLIERS REGISTRATION FORM

Sl. No.	Check-Point	Yes/No
1.	Information against all points under "Organizational Information" (Part-A) has been given.	
2.	All enclosures and supporting documents have been enclosed.	
3.	Summary list of enclosures has been furnished as per S.N. 9.9 of Organizational Information form.	
4.	Are you an ISO 9001 -2000 accredited supplier?	
5.	If yes, have you enclosed "Table of Contents" of your Quality Manual and copy of ISO 9001 -2000 accreditation certificate?	
6.	If no, have you filled up Quality System formats given in Part B?	
7.	Technical requirements, specifications, drawings, standards have been obtained from BHEL before filling up Technical Competence, Part C.	
8.	All the pages of the form & enclosures have been signed by Authorized Signatory.	
9.	Scoring has been done in Part A, B and C.	
10	Total scoring has been done in score sheet Part D.	

Signature & Seal

Date:

(Authorized Signatory)

Note: This check list is to be attached with the filled up Supplier Registration Form.

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BHARAT HEAVY ELECTRICALS LIMITED

Supplier Registration Form (Indian Supplier)

Part A:

ALL COLUMNS SHOULD BE PROPERLY FILLED IN THE SPACE PROVIDED FOR. WHEREVER IT IS NOT APPLICABLE, PLEASE WRITE "NOT APPLICABLE". INCOMPLETE OR INCORRECT FORMS MAY NOT BE CONSIDERED. PLEASE ATTACH SEPARATE SHEET, IF SPACE AVAILABLE IS INADEQUATE.

SUPPLIERS HAVE TO ALLOT MARKS IN THE RELEVANT COLUMNS.

ORGANISATIONAL INFORMATION						
NAME OF THE APPLICANT SUPPLIER SEEKING REGISTRATION:- D&B D-U-N-S NUMBER: (DUN & BRADSTREET NINE DIGIT IDENTIFICATION NUMBER, NOT MANDATORY						
1.0 PRODUCTS / SYSTEM / SERVICES FOR WHICH REGISTRATION IS APPLIED FOR:				MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
SL. NO.	DESCRIPTION	SIZE & RANGE	MFG.STD / IS / DIN / BS, ETC.			
				1		
TOTAL MARKS				1		
SUPPLIER'S AUTHORISED SIGNATORY					BHEL CERTIFIED ASSESSOR	

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ORGANISATIONAL INFORMATION

2.0 GENERAL INFORMATION :	Marks	Marks by Suppliers	Marks by BHEL
2.1 NAME OF APPLICANT SUPPLIER SEEKING REGISTRATION : HEAD OFFICE ADDRESS : TELEPHONE : FAX : E-MAIL : WEB SITE :	1		
2.2 NAME OF THE WORKS/DIVISION : ADDRESS : TELEPHONE : FAX : E-MAIL : WEB SITE :	1		
2.3 BRANCH OFFICE ADDRESS (IF ANY): TELEPHONE : FAX : E-MAIL :	1		
2.4 NAME OF CHIEF EXECUTIVE / PROPRIETOR / PARTNER & ADDRESS:	1		
2.5 OFFICIAL TO BE CONTACTED FOR CLARIFICATON : NAME : DESIGNATION: ADDRESS: TELEPHONE : FAX : E-MAIL : WEB SITE :	1		
TOTAL MARKS	5		

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ORGANISATIONAL INFORMATION

3.0 OWNERSHIP INFORMATION :	MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
DOCUMENTS TO BE FURNISHED 3.1 GOVT. OF INDIA UNDERTAKING : OR STATE GOVT. UNDERTAKING : OR LIMITED COMPANY, : MEMORANDUM AND ARTICLES OF ASSOCIATION OR PRIVATE COMPANY, : MEMORANDUM AND ARTICLES OF ASSOCIATION OR CO-OPERATIVE SOCIETY, : SOCIETY RULES AND BYE LAWS OR PARTNERSHIP FIRM , : PARTNERSHIP DEED OR PROPRIETORSHIP, : PROFESSION TAX REGN. AND MUNICIPAL REGN. ANY OTHER (SPECIFY) :	1		
3.2. NATURE OF BUSINESS : (MANUFACTURING UNIT/AGENTS/ DISTRIBUTORS/STOCKISTS)	1		
3.3. YEAR OF ESTABLISHMENT :	1		
TOTAL MARKS	3		

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ORGANISATIONAL INFORMATION FOR THE PREVIOUS FOUR YEARS						Marks by Supplier $ (See below)	Marks by BHEL $ (See below)
4.0	**FINANCIAL INFORMATION**	Year 1	Year 2	Year 3	Year 4		
		(Years in ascending order, Money value in Rs. Lakhs)					
4.1	NET WORTH (Share Capital +Reserves)						
	Growth over previous year (%)						
4.2	LONG TERM DEBT / LOAN						
4.3	DEBT EQUITY RATIO Long term Debt (4.2) Net worth (4.1)						
4.4	INVESTMENT IN: Land & Building						
	Plant & Machinery						
	Other Fixed Assets						
4.5	1 NET CURRENT ASSETS a) Cash on hand						
	b) Account receivable						
	c) Inventories						
	Total						
	2 CURRENT LIABILITY a) Sundry creditors						
	b) Interest accrued but not due						
	c) Credit balance in sundry debtors						
	d) Other liabilities						
	Total						
	3 CURRENT RATIO Current assets {4.5 (1)} Current liability {4.5 (2)}						
4.6	SALES						
	Growth over previous year (%)						
4.7	PROFIT BEFORE TAX						
	Growth over previous year (%)						
4.8	PROFIT AFTER TAX						
	Growth over previous year (%)						
4.9	Whether the supplier has been referred to BIFR/NCLT. (If YES, **enclose details**)				YES / NO		
4.10	Whether the supplier is a potential sick company. (If YES, **enclose details**)				YES / NO		
Copies of annual accounts (Balance Sheet) for last four years along with Audit Report is to be submitted. Above details shall be highlighted in Balance Sheet.					Total Marks (out of 10)		

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$: ONE MARKS EACH TO BE GIVEN FOR COMPLETE REPLY AGAINST SL. Nos. 4.1 to 4.10 (Total 10 marks)

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ORGANISATIONAL INFORMATION

		MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
5.0	**REGISTRATION PARTICULARS**			
5.1	INCOME TAX PERMANENT ACCOUNT NO. : (ENCLOSE COPY OF CERTIFICATE)	1		
5.2	CENTRAL SALES TAX REGISTRATION NUMBER : (ENCLOSE COPY OF CERTIFICATE)	1		
5.3	STATE SALES TAX REGISTRATION NUMBER : (ENCLOSE COPY OF CERTIFICATE)	1		
5.4	EXCISE DUTY REGISTRATION NUMBER : (ENCLOSE COPY OF CERTIFICATE)	1		
5.5	SERVICE TAX REGISTRATION NUMBER : (ENCLOSE COPY OF CERTIFICATE)			
5.6	EXCISE CONTROL CODE NUMBER : (ENCLOSE COPY OF CERTIFICATE)	1		
5.7	NATIONAL SMALL SCALE INDUSTRIES REGISTRATION NO. : (VALIDITY UPTO.....) (ENCLOSE COPY OF CERTIFICATE)	1		
5.8	SMALL SCALE INDUSTRIES REGISTRATION NO. : (VALIDITY UPTO .....) (ENCLOSE COPY OF CERTIFICATE)	1		
5.9	ANCILLARY STATUS RECOGNISED BY	1		
	TOTAL MARKS	9		
	SUPPLIER'S AUTHORISED SIGNATORY		BHEL CERTIFIED ASSESSOR	

ORGANISATIONAL INFORMATION

	MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
6.1 TOTAL ORGANISATIONAL STRENGTH : **(ATTACH ORGANISATION CHART)** **GRADUATES DIPLOMA SKILLED NON-SKILLED** **ADMN &** **COMMERCIAL :** **ENGINEERING :** **TECHNOLOGY :** **MANUFACTURING :** **QUALITY :** **MAINTENANCE :** **SITE MANAGEMENT :** **OTHERS :** **TOTAL :**	1		
6.2 STANDBY ARRANGEMENT FOR POWER : **(GIVE DETAILS)**	1		
6.3 DOES THE COMPANY SELL ITS PRODUCT DIRECTLY : **YES / NO**	1		
6.4 IF NO, FURNISH NAME, ADDRESS : **OF AUTHORISED DEALER/STOCKIST** **WHOSE COMMITMENTS WILL BE** **HONOURED BY THE COMPANY.**	1		
TOTAL MARKS	4		

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ORGANISATIONAL INFORMATION

7.0 LIST OF MANUFACTURING FACILITIES : (INCLUDING MATERIAL HANDLING FACILITY)					MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
SL. NO.	DESCRIPTION & SPECIFICATION OF MACHINE & ITS MAKE; YEAR OF MAKE; & YEAR OF INSTALLATION	ACCURACY & FINISH ATTAINABLE	NO. OF MACHINES INSTALLED	REMARKS			
	IN-HOUSE FACILITIES ---------- OUT-SOURCED FACILITIES, IF ANY ----------				1		
TOTAL MARKS					1		

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ORGANISATIONAL INFORMATION

8.0. LIST OF MEASURING FACILITIES, TESTING–EQUIPMENT AND INSPECTION FACILITIES :						MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
SL. NO.	DESCRIPTION OF EQUIPMENT	SIZE, RANGE, CAPACITY & ACCURACY	MODE AND MAKE	LAST DATE OF CALIBRATION	QUANTITY			
	IN-HOUSE FACILITIES ---------- OUT-SOURCED FACILITIES, IF ANY ----------					1		
TOTAL MARKS						1		

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9.0 OTHER PARTICULARS :	MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
9.1 IF THE COMPANY IS ALREADY IN BUSINESS WITH ANY OF BHEL UNITS, GIVE : 9.1.1 BHEL UNIT'S NAME : 9.1.2 SUPPLIER REGISTRATION NO. : 9.1.3 ITEMS FOR WHICH REGISTERED & THEIR SPECIFICATION : (ENCLOSE PROOF OF SUCCESSFUL EXECUTION OF ATLEAST 3 PURCHASE ORDERS)	1		
9.2 IS THE COMPANY APPROVED BY ASME / NTPC / NPC / EIL / DGS&D / RAILWAYS / IBR / LLOYDS ETC? : YES/NO (ENCLOSE DOCUMENTARY EVIDENCE)	1		
9.3 IS THE COMPANY AN ISO 9001-2000 APPROVED?: YES/NO (ENCLOSE CERTIFICATE)	1		
9.4 IS THE COMPANY AN ISO:14000 APPROVED?: YES/NO (ENCLOSE CERTIFICATE)	1		
9.5 IS THE COMPANY OHSAS-18000 APPROVED? : YES/NO (ENCLOSE CERTIFICATE)	1		
9.6 TECHNICAL COLLABORATOR : (FOREIGN OR INDIGENOUS) (ENCLOSE DOCUMENTARY EVIDENCE)	1		
9.7 NAME & ADDRESS OF CONCERN(S) HAVING SUBSTANTIAL INTEREST IN : (NAME OF THE OTHER COMPANY, COMMON DIRECTOR, PARTNER, OWNER ETC.)	1		
TOTAL MARKS	7		

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ORGANISATIONAL INFORMATION

	MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
9.8 DIRECTORS / PARTNERS, IF RELATED TO ANY BHEL EMPLOYEE. NAME : STAFF NO. : DESIGNATION : DEPARTMENT : RELATIONSHIP :	1		
9.9 IF ANY EX-BHEL PERSONNEL IS EMPLOYED BY THE COMPANY, MENTION HIS / HER DETAILS OF LAST POSTING. NAME : STAFF NO. : DESIGNATION : DEPARTMENT :	1		
DATE OF LEAVING SERVICE :	1		
9.10 COMPANY'S WEEKLY HOLIDAYS : WORKS OFFICE			
9.11 EXPERIENCE LIST: (ATTACH LIST OF PRESENT CUSTOMERS WITH NAME & ADDRESS FOR OFFERED/SIMILAR TYPE & SIZE OF ITEM / EQUIPMENT FOR WHICH REGISTRATION HAS BEEN SOUGHT AND WITH WHOM YOU HAVE CONTINUOUS BUSINESS SINCE LAST THREE YEARS)	1		
9.12 LIST OF ENCLOSURES : ATTACH LIST OF ENCLOSURES	1		
10 I/WE GIVE THE UNDERTAKING THAT BHEL DRAWINGS & SPECIFICATIONS SHALL NOT BE USED IN ANY WAY DETRIMENTAL TO THE INTEREST OF BHEL AND / OR FOR SUPPLY OF ANY MATERIAL, PRODUCT OR SERVICES DIRECTLY OR INDIRECTLY TO ANY OTHER CUSTOMER.	--	--	--
TOTAL MARKS	5		

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BHARAT HEAVY ELECTRICALS LIMITED

Supplier Registration Form (Indian Supplier)

PART B (QUALITY SYSTEM): PAGES 11-13 OF 17 NEED NOT BE FILLED BY ISO 9001-2000 ACCREDITED SUPLIERS

FORM NO. VQSAA01 (INDIAN SUPPLIER)

I. INCOMING MATERIAL CONTROL	PROCEDURE 0-3		SYSTEM IN EFFECT 0-3		RECORDS 0-3	
	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
1. A FORMALIZED SUPPLIER RATING, EVALUATION, CERTIFICATION PROGRAMME HAS BEEN ESTABLISHED WHEREIN QUALITY PERFORMANCE IS ONE OF THE CRITERIA.						
*2. INCOMING SHIPMENT IS VERIFIED PRIOR TO STORAGE OR USE.						
TOTAL MARKS						

II. PROCESS CONTROL	PROCEDURE 0-3		SYSTEM EFFECT 0-3		RECORDS 0-3	
	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
*1. WORK INSTRUCTIONS ARE DOCUMENTED, UPDATED & FOLLOWED BY WORKERS.						
*2. REQUIRED TOOLS, JIGS, FIXTURES ARE IDENTIFIED AND USED.						
3. PROCEDURE FOR QUALIFICATION, IF APPLICABLE, AND REVALIDATION OF QUALIFICATION OF WORKERS EXIST SUCH AS: ▪ WELDERS ▪ NDT PERSONNEL						
4. PREVENTIVE MAINTENANCE ACTIVITIES ARE PERFORMED ON CRITICAL MACHINES & RECORDS KEPT.						
5. MATERIAL IDENTIFICATION AND ACCEPTANCE STATUS IS MAINTAINED THROUGHOUT THE MANUFACTURING PROCESS & DURING STORAGE						
*6. AVAILABILITY OF UPDATED DRAWING/ SPECIFICATION AT WORKPLACE.						
7. PRESERVATION, PAINTING & PACKING PROCEDURE EXISTS.						
TOTAL MARKS						

Scoring for questions on Quality System (Part B) is to be done on 0-3 scale as follows:-

0- Non Compliance; 1- System exists in Rudimentary Stage; 2- System exists with minimal discrepancies

3- System is in Mature Stage i.e. meets all requirements

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2-marks.

SUPPLIER'S AUTHORISED SIGNATORY **BHEL CERTIFIED ASSESSOR**

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III.	CONTROL OF NON-CONFORMANCE	PROCEDURE 0-3		SYSTEM IN EFFECT 0-3		RECORDS 0-3	
		MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
*1.	RECORD OF REWORK/ RECTIFICATION IS KEPT.						
2.	SYSTEM OF REVIEW AND ANALYSIS OF REPEATED FAILURES AND THEIR PREVENTION IN FUTURE.						
	TOTAL MARKS						

IV.	CONTROL OF MEASURING & MONITORING DEVICES	PROCEDURE 0-3		SYSTEM IN EFFECT 0-3		RECORDS 0-3	
		MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
1.	SYSTEM OF CALIBRATION OF GAUGES, FIXTURES & INSTRUMENTS EXISTS						
*2.	MASTER GAUGES / STANDARDS ARE TRACEABLE TO RECOGNIZED NATIONAL STANDARDS.						
	TOTAL MARKS						
V	CONFORMANCE TO SAFETY REQUIREMENTS :	PROCEDURE 0-3		SYSTEM IN EFFECT 0-3		RECORDS 0-3	
		MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
*1.	ADEQUATE SAFETY PRECAUTIONS ARE BEING TAKEN IN PLANT FOR ALL PERSONNEL.						
	TOTAL MARKS						

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VI. CUSTOMER SUPPLIER COMMUNICATION	PROCEDURE 0-3		SYSTEM IN EFFECT 0-3		RECORDS 0-3	
	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
*1. TENDER DOCUMENTS ARE REVIEWED WITH REFERENCE TO CUSTOMER REQUIREMENT BOTH TECHNICALLY & FROM DELIVERY POINT OF VIEW. IN CASE OF DEVIATION, IN TECHNICAL SPECIFICATIONS AND DELIVERY CONDITIONS, THE DEVIATIONS ARE IDENTIFIED AND CLEARLY SPELT OUT IN OFFER.						
2. SYSTEM OF SUBMISSION OF DOCUMENTS LIKE: (A) INVOICE. (B) PACKING LIST. (C) TEST CERTIFICATE. (D) INSPECTION DATA.						
3. ORGANIZATION OF AFTER SALES SERVICE AND RESPONSE TIME FOR ATTENDING COMPLAINTS.						
TOTAL MARKS						

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Part C:

TECHNICAL COMPETENCE

TECHNICAL COMPETENCE (WHERE DESIGN SPECIFICATION IS GIVEN BY BHEL)	MARKS 0-3	
	MARKS BY SUPPLIER	MARKS BY BHEL
*1. SUPPLIER UNDERSTANDS THE PRODUCT SPECIFICATION.		
2. SUPPLIER UNDERSTANDS THE INSPECTION REQUIREMENTS.		
*3. SUPPLIER HAS PROCESS CAPABILITY TO ACHIEVE THE PRODUCT SPECIFICATION/DIMENSIONAL REQUIREMENT.		
4. SUPPLIER HAS EXPERIENCED MANPOWER TO CARRY OUT THE JOB.		
TOTAL MARKS OUT OF POSSIBLE (12) = ------- %		

OR

TECHNICAL COMPETENCE (WHERE PERFORMANCE SPECIFICATION IS GIVEN BY BHEL)	PROCEDURE 0-3		SYSTEM IN EFFECT 0-3		RECORDS 0-3	
	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL	MARKS BY SUPPLIER	MARKS BY BHEL
1. DESIGN CAPABILITY						
2. ADEQUACY OF QUALITY ASSURANCE PLAN						
*3. PROCESS CAPABILITY FOR COMPONENTS						
*4. ADEQUATE OF TESTING						
TOTAL MARKS OUT OF POSSIBLE (36) = --------- %						

Here:

Score of 0 indicates "No capability"
Score of 1 indicates "Requires continuous technical support of BHEL during Execution of job"
Score of 2 indicates "Occasional technical support from BHEL"
Score of 3 indicates "Can handle BHEL's job without any Technical Assistance."

The question with asterisk (*) mark is mandatory where supplier must achieve a minimum score of 2 marks.

SUPPLIER'S AUTHORISED SIGNATORY **BHEL CERTIFIED ASSESSOR**

Part D: **SCORE SHEET**

1. ORGANISATIONAL SOUNDNESS :

Each question should be answered. No question is to be left unanswered. If any of the questions is not relevant to your organization, please mention so against that question (but do not leave the question unanswered). Each question answered carries (1) mark. Questions left unanswered will get (0) score.

SL NO	PARAMETER	CRITERIA	RANGE	MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
1.	**NET WORTH** REFER SL.NO.4.1 OF SUPPLIER REGISTRATION FORM PAGE 4/17, PART A. AVERAGE OF THREE YEARS TO BE WORKED OUT	GROWTH OVER THE PREVIOUS YEAR	MORE THAN 10%	4		
			5 – 10 %	3		
			LESS THAN 5%	1		
2.	**SALES FOR CURRENT YEAR** SL. NO.4.6 OF PAGE 4/17, PART A	GROWTH OVER THE PREVIOUS YEAR	MORE THAN 10%	4		
			5 - 10%	3		
			> 0 < 5%	1		
			0% & BELOW	0		
3.	**DEBT EQUITY RATIO** I.E. LONG TERM DEBT / SHARE CAPITAL (SL.NO.4.3 OF PAGE 4/17, PART A)	1 : 1		4		
		1.1 UP TO 1.5:1		3		
		1.6 & ABOVE :1		1		
4.	**CURRENT RATIO** I.E. CURRENT ASSETS/CURRENT LIABILITY (SL. NO.4.5 OF PAGE 4/17, PART A)	2 : 1		4		
		LESS THAN 2 UPTO 1.1:1		3		
		1:1		1		
5.	**PROFIT BEFORE TAX** SL. NO.4.7 OF PAGE 4/17 , PART A	GROWTH OVER THE PREVIOUS YEAR	MORE THAN 10%	4		
			5 – 10%	3		
			LESS THAN 5%	1		
6.	**PROFIT AFTER TAX** SL. NO. 4.8 OF PAGE 4/17 , PART A	GROWTH OVER THE PREVIOUS YEAR	MORE THAN 10%	4		
			5 - 10%	3		
			LESS THEN 5%	1		

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Part D: **SCORE SHEET**

FORM NO. VSSAA01 (INDIAN SUPPLIER)

SL. NO.	PARAMETER	MARKS	MARKS BY SUPPLIER	MARKS BY BHEL
7.	SL. NO. 4.9 OF PAGE 4/17 , PART A – IF REFERRED TO BIFR / NCLT	(-) 24		
8.	SL. NO. 4.10 OF PAGE 4/17 , PART A – IF POTENTIALLY SICK	(-) 12		
9.	FOR SUPPLIER HAVING STANDBY ARRANGEMENT OF POWER. (SL. NO. 6.2 OF PAGE 6/17 , PART A)	3		
10.	SUPPLIER HAVING CONTINUOUS BUSINESS FOR MARE THAN 3 YEARS. (SL. NO. 9.8 OF PAGE 10 /17 , PART A) BEYOND 3 CUSTOMERS UPTO 3 CUSTOMERS NO CUSTOMER	 4 3 0		
11.	MANUFACTURING FACILITIES : (SL. NO. 7.0 OF PAGE 7/17 , PART A) SUPPLIER HAVING ADEQUATE FACILITIES SUPPLIER HAVING SUBSTANTIAL FACILITY SUPPLIER HAVING INADEQUATE FACILITIES	 3 2 0		
12.	MEASURING AND TESTING FACILITIES : (SL. NO. 8.0 , PAGE 8/17 , PART A) ADEQUATE MEASUREMENT FACILITIES SUBSTANTIAL MEASURING FACILITIES INADEQUATE FACILITIES	 3 2 0		
13. If answer to Question 9.3 of page 9/17, part A is yes i.e. ISO 9001 company If answer to Question 9.4 of page 9/17, part A is yes i.e. ISO 14000 company If answer to Question 9.5 OF PAGE 9/17, part A is yes i.e. ISO 18000 company		 3 1 1		
	TOTAL MARKS SCORED (SL. 01 TO 13 ABOVE)	42		
	TOTAL MARKS SCORED (PAGE 01 TO 10)	46		
	TOTAL MARKS (ORGANISATIONAL SOUNDNESS)	88		
	TOTAL MARKS (ORGANISATIONAL SOUNDNESS) : PERCENTAGE (%) CATEGORY OF SUPPLIER : OS 1 (85 % & MORE) OS 2 (70 % TO LESS THAN 85 %) OS 3 (LESS THAN 70 %)	Mention Category		

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Part D: **SCORE SHEET**

FORM NO. VSSAA01 (INDIAN SUPPLIER)

QUALITY SYSTEM (SCORING CRITERIA):

	SUMMARY:	MARKS SCORED / OUT OF POSSIBLE (BY SUPPLIER)		MARKS ASSESSED / OUT OF POSSIBLE(BY BHEL)	
I.	Incoming Material Control	---------- / 18	------%	---------- / 18	------%
II.	Process Control	---------- / 63	--------%	---------- / 63	--------%
III.	Control of Non-Conformance	---------- / 18	--------%	---------- / 18	--------%
IV	Control of measuring & monitoring device	---------- / 18	--------%	---------- / 18	--------%
V.	Conformance to Safety Requirements	---------- / 09	--------%	---------- / 09	--------%
VI.	Customer-Supplier Communication	----------/ 27	--------%	---------- / 27	--------%
	TOTAL =	----------/ 153	--------%	----------/ 153	--------%
	Category of Supplier Q1 (Tick category)	- Overall system rating above 90%, rated 2 or better on all mandatory requirement and a rating of 70% or better in each section or supplier is ISO 9001:2000 certified (subject to verification).			
	Q 2	- Overall system rating 80 to 90%, rated 2 or better in all mandatory requirement and a rating of 60% or better in each section.			
	Q 3	- Overall system rating above 70% and less than 80%, rated 2 or better on all mandatory requirements and a rating of 55% or better in each section.			

TECHNICAL COMPETENCE:

Tick category as per score on page 14.

SUMMARY:	MARKS SCORED / OUT OF POSSIBLE 12 OR 36 MARKS (BY SUPPLIER)		MARKS ASSESSED / OUT OF POSSIBLE 12 OR 36 MARKS (BY BHEL)	
Technical competence or	---------- / 12	------%	---------- / 12	------%
Technical competence	---------- / 36	--------%	---------- / 36	--------%
Category of Supplier TC 1 – TC 2 – TC 3 –	 Above 90 % and rated 2 or better in all mandatory requirements. 80 to less than 90% and rated 2 or better in all mandatory requirements. Above 70% and less than 80% and rated 2 or better in all mandatory requirements.			

SUPPLIER'S AUTHORISED SIGNATORY **BHEL CERTIFIED ASSESSOR**

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