



Bharat Heavy Electricals Limited, Jhansi

ENQUIRY NO. E5180001

TENDER DOCUMENT FOR PROCUREMENT OF 2000 MT STEAM COAL

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ANNEXURE: 1

SPECIAL CONDITIONS TO ENQUIRY NO. E5180001

1.0 Sealed quotations are invited in Two Part Bid System for procurement of **2000MT of Steam Coal, Grade "B"**, for details and other T&C, refer Enquiry Sheet and **Annexure: 1-4** enclosed herewith. The offer should be submitted in **Two Parts (Two separate sealed envelopes super scribed with Part No. given below, Enquiry No. & Due date on the envelope)** on or before the due date of opening.

- (a) Part – I : Technical, Commercial & General Terms and copy of blanked Price bid
(b) Part – II : Price Bid

ENQUIRY NO.	E5180001
Due date of Tender Opening	10/07/2018 (14:00 hrs)
Last date of submitting Tender	10/07/2018 (till 13:15 hrs)

2.0 Pre-Qualifying Requirement:

- Bidder must have experience of supply of steam coal in bulk quantity to Power Transformers manufacturers (i.e. ABB, Bharat Bijli, Siemens, Areva, / Alsthom, T & R, Toshiba, CGL, TBEA, EMCO & BHEL). Power generation / Transmission industries (e.g. M/s NTPC Ltd, M/s PGCIL, M/s NPCIL, Reliance Power, Adani Power, State owned Transmission / Generation Companies), Cement, Steel, Sugar, Paper, Cotton Industries, Indian Railways as on date of this tender enquiry.
- In support of above, bidders to submit at least three purchase orders copies, Tax invoices as proof of supplies & test certificate for at least one supply in last three years from the date of tender opening, of minimum 500 MT quantity to be submitted.
- Monthly capacity of the bidder shall be at least 500 MT / month exclusively for this Open / Press tender enquiry.
- Bidder should have an Average Annual turnover of Rs. 40 Lacs (Forty Lacs only) during the last 3 years ending 31st march of 2018 and Annual Report (Balance sheet and Profit & loss account) of last 3 years to be submitted in support of this.

Bidders to give specific confirmation for above condition in Annexure 2. Details like turnover, previous supplies etc. are to be filed separately in Annexure 4 of this document.

3.0 General:

3.1 Quotation to be submitted as per description mentioned in our Enquiry Sheet and T&C mentioned in this Annexure: 1. Offer to be submitted strictly in two bid system only and the deviations (if any) should be brought out clearly in Techno-commercial bid: Part - I.

3.2 For specifications & other requirements of the material, refer Enquiry Sheet and quotation should comply with the specifications and requirements mentioned therein.

2

(Signature and Name of the Bidder)

Name:

Company Seal:



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3.3 Only Techno-Commercial Bid (Part – I) shall be opened on the due date of opening at 14:00 Hrs. Price Bid (Part – II) shall be opened of only techno-commercially acceptable offers at a later date which will be intimated to eligible vendors.

3.4 Late offers: Please note that the offers received after 13:15 pm on the due date or received after due date are treated as “Late Offer” which will not be considered by BHEL. Hence, please ensure to submit the quotation well in time.

3.5 Mandatory Submission with Quotation: Please fill up all columns of **Annexure 2** and submit the signed sheet along with Techno Commercial offer.

3.6 General Terms & Conditions: The General Terms & Conditions of Enquiry for Bidders are available at: https://www.bheljhs.co.in/apps/sip/eng_terms/eng_terms18042017.pdf

Bidders are advised to read terms & conditions and give confirmation at Sl. No. 19 of Annexure 2 of this Enquiry.

3.7 BHEL requires quoted price to be “**FIRM**” for the entire delivery period and shall be furnished in the Price Bid (Part – II) format only attached herewith as **Annexure: 3**. Please note that if Price bid (Part-II) contains any comments/ conditions, which are not mentioned in Blank price Bid, same shall not be considered and BHEL shall reject such offers. Copy of blank price bid to be submitted along with ‘techno-commercial bid.’

3.8 Offer of Vendor(s) who are under HOLD by BHEL on the date of price bid opening, “DELISTED” or “BANNED” with BHEL shall not be considered.

3.9 Vendors to submit offer complete in all respect. The supporting documents for qualifying requirements to be submitted along with offer. In case of any deficiency in documents/ deviation is observed, same has to be provided within 4 days of intimation, failing which offer shall be rejected & shall not be considered further for reverse auction/ price bid opening.

3.10 Offer Evaluation: The offers shall be evaluated on the total delivered cost to BHEL i.e. on F.O.R. BHEL, Jhansi basis. The delivery term are to be quoted on FOR BHEL Jhansi Basis (i.e. freight & insurance to supplier’s account).

3.11 Discrepancy: In case any discrepancy in the terms & conditions between special conditions (Annexure-1) and general terms & conditions of enquiry, clause given in special conditions (Annexure-1) shall prevail over the general conditions.

4.0 Quantity Tolerance: Acceptable Quantity tolerance is +/- 5% of the required quantity. No regularization for quantity shall be done in PO, if excess quantity is supplied beyond the plus 5% of total PO quantity.

5.0 Delivery Period:

The delivery schedule given in the header of enquiry are only indicative. The purchase order shall be issued according to BHEL’s requirement giving required lead-time for supply. Our requirement for delivery is commencement of supply within 15 days from LOI/PO (excluding date of LOI) with supply rate of about 125 MT to 150 MT per week. Supplier to confirm their delivery schedule. Offers with commencement of delivery beyond 15 days and not confirming above weekly schedule shall be liable for rejection.



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6.0 Delivery

6.1 The delivery has to be made by Trucks which should not weigh more than 40 MT in fully Loaded condition (i.e. Truck + coal Weigh should not exceed 40 MT). Our weighing capacity is of 40 MT only hence suppliers are advised to keep this condition in mind. If weightment of any truck is more than 40 MT, BHEL has to depute a person for witnessing the weighment, this results in delay/detention of trucks. On each violation of above conditions (gross weight more than 40 MT), Rs. 5000 per truck shall be deducted from supplier's bills.

6.2 Please note that each truck shall be inspected at BHEL Jhansi for presence of any undesired substances like dust, moisture, stone, slate, etc. and as per IS norms. Unsatisfactory consignment may be rejected without further analysis.

7.0 Earnest Money Deposit / Contract Execution Bank Guarantee/ Security deposit

7.1 Bidder has to furnish Earnest Money Deposit (EMD) along with the Techno-commercial Bid of their offer for as indicated in Enquiry in favour of 'BHARAT HEAVY ELECTRICALS LIMITED' through NEFT / RTGS (**Account details: Account no.: 10670828866, IFSC code: SBIN0003807**). Receipt reference to be enclosed. Further, an email of Fund remitted in BHEL account is to be sent to IDs gaurav.gupta@bhel.in, arunverma@bhel.in, jitendra.yadav@bhel.in & pawan.agrawal@bhel.in

7.2 MSME Vendors need not to give EMD. Vendor has to provide copy of MSME certificate (Udyog Aadhar) for availment of this facility. For more details, please refer clause no. 22 (b) of General Terms & condition.

7.3 Vendors who had submitted EMD in past enquiries of BHEL and complete quantity ordered on them has been accepted by BHEL (subjected to acceptance of material on SRV) may have an option to not give new EMD. Their past EMD shall be considered in this enquiry. Provided vendor has to provide reference of the past enquiry.

7.4 EMD by the Tenderer will be forfeited as per Tender Documents if, the successful bidder/vendor refuses to honour the Order after award of the same on him and/or withdraws his bid and for unilaterally changes the offer and/or any of its terms & conditions within the validity period.

7.5 EMD given by all unsuccessful Tenderers shall be refunded on acceptance of award/LOI/PO by successful Tenderer. The EMD of successful bidder shall be returned after submission of Contract Execution Guarantee (CEG) as per Sl. No. 7 (below). If CEG is not submitted then EMD shall be converted into CEG.

7.6 EMD shall not carry any interest.

7.7 Offers received without EMD in original shall not be considered.

8.0 Contract Execution Guarantee

8.1 L1 supplier must submit Contract Execution Guarantee of Rs. 1.5 Lacs within 7 days of PO date. Contract Execution Guarantee can be submitted in followings forms:

- a. Cash (as permissible under the extant Income Tax Act)



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- b. Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL
- c. Bank Guarantee from Scheduled Banks/ Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL
- d. Fixed Deposit Receipt issued by Scheduled Banks/ Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL)
- e. Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL)

(Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)

8.2 Contract execution guarantee will be valid for the period of supply with 3 months claim period thereafter.

8.3 EMD of successful bidder can be converted & adjusted against Contract Execution Guarantee.

9.0 Reverse Auction

"BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. **The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates.**

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

As a reminder to the bidders, system will flash following message (in RED Colour) during the course of 'online sealed bid':

"Bidders to submit online sealed bid less than or equal to their envelope sealed bid already submitted to BHEL"



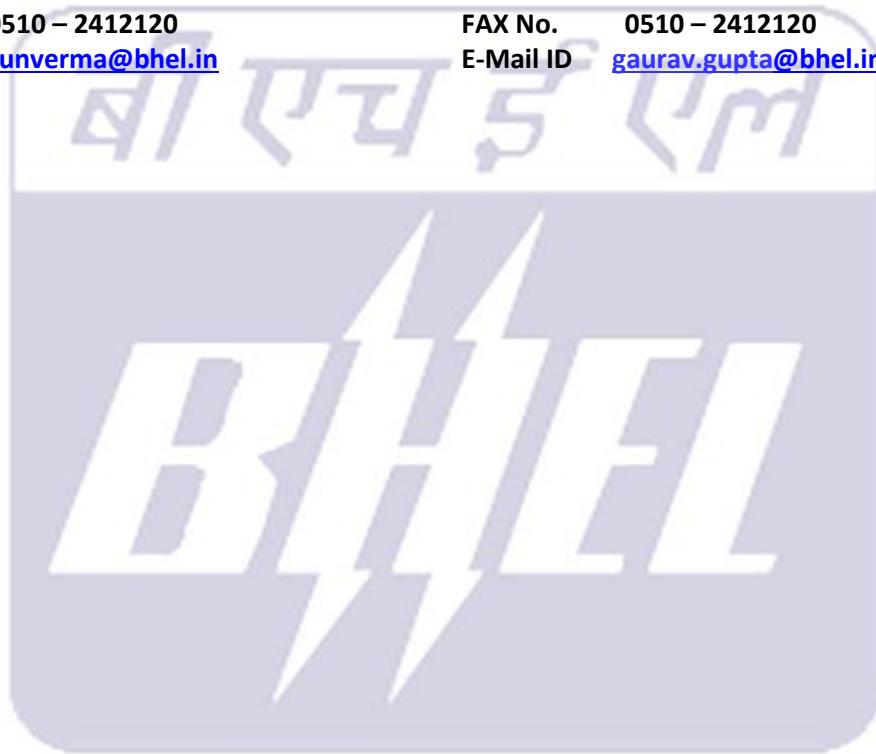
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10.0 Vendors have to furnish the acceptance to the Terms & Conditions mentioned in Annexure 1 & 2. In case of any deviation, the same may please be brought out separately in Part-I bid. If no deviation is mentioned against any para, it will be assumed that vendor has agreed to all the conditions mentioned therein.

For Further Clarification please contact:

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Annexure -2

CONFIRMATION SHEET FOR ENQUIRY E5180001

(To be submitted by Supplier with Offer)

(Supplier should fill up this bid by data in the dotted space or by putting tick in the remark column)

(A)		QUALIFYING REQUIREMENTS:	
SL. No.	Terms & Conditions	Remarks	
1	Qualifying Conditions for Bidder:		
	(a) Bidder must have experience of supply of steam coal in bulk quantity to Power Transformers manufacturers (i.e. ABB, Bharat Bijli, Siemens, Areva, / Alstom, T & R, Toshiba, CGL, TBEA, EMCO & BHEL). Power generation / Transmission industries (e.g. M/s NTPC Ltd, M/s PGCIL, M/s NPCIL, Reliance Power, Adani Power, State owned Transmission / Generation Companies), Cement, Steel, Sugar, Paper, Cotton Industries, Indian Railways as on date of this tender enquiry.	Accepted	
	(b) In support of above, bidders to submit at least three purchase orders copies, Tax invoices as proof of supplies & test certificate for at least one supply in last three years from the date of tender opening, of minimum 500 MT quantity to be submitted.	Document Submitted	
	(c) Monthly capacity of the bidder shall be at least 500 MT / month exclusively for this Open / Press tender enquiry.	Confirmed	
	(d) Bidder Should have an Average Annual turnover of Rs. 40 Lacs (Forty Lacs only) during the last 3 years ending 31 st march of 2018 and Annual Report (Balance sheet and Profit & loss account) of last 3 years to be submitted in support of this.	Accepted & enclosed Balance Sheet and Profit & Loss statement	
2	Earnest Money Deposit: (Select any One)		
	(a) Submission of EMD of Rs. 1.5 Lakhs is to be done in favour of 'BHARAT HEAVY ELECTRICALS LIMITED' through NEFT / RTGS to Account no.: 10670828866, IFSC code: SBIN0003807.	YES / NO (If 'NO' offer shall be rejected).	
	(b) Vendors who had submitted EMD in past enquiries of BHEL and complete quantity ordered on them has been supplied BY BHEL (subjected to acceptance of material on SRV) may have an option to not give new EMD, their past EMD shall be considered in this enquiry. Provided vendor has to provide reference of the past enquiry.	Accepted Past Enquiry/PO reference No.	
3	Further evaluation of bid of suppliers who do not meet above qualifying requirements shall not be done and their bids shall be rejected and returned along with their EMD.	Accepted	

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(B)		TECHNO COMMERCIAL REQUIREMENTS:	
SL.No.		Terms & Conditions	Remarks
1		Steam Coal Grade 'B' as per M/s Coal India Standard and confirming to IS: 770-1977 for our FBC Boiler. Useful Heat Value: 5600-6200 Kcal/Kg. Gross Calorific value: 6049-6454 Kcal/Kg. (At 5% Moisture Level). Size: 20mm X 40 mm and not more than 25% passing through 8 mm mesh. Ash+ Moisture content: 19.6-23.8% (At 60% RH and 40 Deg. Celsius). Note: Stones in coal shall be not accepted. If found it is the duty of the supplier to take it back at his own cost.	Accepted
2		Quantity tolerance of supply should not be more than +/- 5% of Purchase order Quantity. No payment shall be released for any quantity supplied in excess of 5%.	Accepted
3	(a)	Prices quoted in price bid are firm for the delivery of entire lot for which price is called	Accepted
	(b)	The prices quoted are strictly as per the blank price-bid (Annexure-3).	Accepted/ Not Accepted
	(c)	Copy of Blank price bid duly signed is attached in Techno commercial bid	Accepted
4		Prices quoted in price bid are valid for 90 days from date of opening of tender	Accepted
5		Rates quoted as basic price are on FOR BHEL Jhansi basis i.e are inclusive of freight, Insurance Packing & Forwarding Charges	Accepted/ Not Accepted
6		Offer is to be submitted in two bid. Offer sent in single bid shall be rejected.	Accepted
7		Taxes & Duties :- Extra as applicable & bidders to indicate following	
8	(a)	Tariff Head / HSN No.	_____
	(b)	Applicable GST (mention NA if not applicable) : ☐ IGST OR : ☐ CGST & SGST Each	%%
9		Unloading at BHEL, Jhansi in Bidder's Scope (In such cases supplier has to take permission from CISF BHEL, Jhansi in Advance on arrival of truck for the labour by name. Such permission shall be given for max 5 days on each occasion)	Accepted/ Not accepted
10		If unloading in Bidders Scope is accepted, Rates for same have been quoted in price bid at sl. no. 2	a. Yes b. No
11		If unloading is in Scope of BHEL then price will loaded by Rs 73 per MT as at Sl no. 02 of price Bid. (Not Applicable in case option unloading is in bidders scope)	Accepted Not accepted Not Applicable
12		Our requirement is commencement of delivery within 15 days (from date of LOI/PO, excluding day of LOI/PO) and supply at the rate of about 125 MT to 150 MT per week. Please confirm acceptance, if answer is "not accepted", offer will be rejected.	Accepted
13		The delivery has to be made by trucks which should not Weigh more than 40 MT in fully loaded condition. If gross weight is found more than 40 MT then Rs. 5,000 per truck shall be deducted from bills	Accepted

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14		LD Clause – Failure to supply by the time specified as per SL No 13 above and as per Purchase order delivery will make supplier liable to pay penalty of 0.5 % of value of supply not delivered for every week or part there of delay subject to max of 10% of the delayed order value	Accepted
15	Payment terms: (Select any One)		
	(a)	100% payment after 60 days of receipt and acceptance of material at BHEL works. (For other than category 1 or 2 MSMED supplier).	Accepted Not Accepted
	(b)	If you are category 1 or 2 MSMED registered supplier then payment in 45 days of receipt of acceptance of material is acceptable. Subject to submission of copy of MSMED certificate (Udhyog Aadhar).	Accepted Not Accepted
	(c)	You have to submit your offer choosing any one of the above payment terms only. Offers with any deviation to above payment terms will not be accepted.	Accepted
16		Inspection shall be done after receipt and acceptance of material at our stores. Coal Sample shall be tested in govt. approved Lab after receipt of first lot of coal at BHEL Jhansi. The coal samples may be taken for testing, in front of your representative.	Accepted
17		Risk Purchase Clause:- After placement of PO against this tender, in case vendor fails to make supplies of coal as per the terms & conditions of our PO, BHEL reserves the right to procure the coal from alternative sources, at the risk & cost of supplier.	Accepted
18		As a token of acceptance of tender terms & conditions, signed copy of Annexure-1 & Annexure-2 are submitted along with offer.	Accepted
19		General Terms & condition available at https://www.bheljhs.co.in/apps/sip/enq/terms/enq_terms18042017.pdf has been read & accepted.	Accepted
20		In case any discrepancy in the terms & conditions between special conditions (Annexure 1 & 2) and general terms & conditions available at above link, conditions mentioned in annexure 1 & 2 will prevail.	Accepted
21		Reverse Auction (RA):- Please Refer clause 8.0 of Annexure – 1 and confirm that you have gone through terms & condition of RA available at www.bhel.com and all the condition of RA are accepted to you and you will participate in Reverse Auction.	Accepted Not Accepted
22		E-way bill: - Bidder only will generate E-way bill.	Accepted

Note: Offers with any deviation for (A) – Qualifying requirements SL. No. 1, 2 & 3) and (B)- Techno Commercial requirements SL No. 1,2, 3, 4, 6, 12, 13, 14, 15, 16, 17, 18, 19 & 23 shall be summarily rejected.

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ANNEXURE: 3

PRICE BID (PART – II) FORMAT to E5180001

<u>Sl. No</u>	<u>Description</u>	<u>%</u>	<u>Amount (In INR / MT)</u>
1	Basic Price (Rs / MT) On FOR BHEL Jhansi Basis (Shall remain firm during execution of the total lot)		
2	Un Loading charges at BHEL Jhansi (Rs/MT) to be quoted by vendor.		
3	(a) CGST at (1+2)	@ _____%	
	(b) SGST at (1+2)	@ _____%	
	(c) IGST at (1+2)	@ _____%	
4	Cess		
5	Grand Total (price inclusive of GST & Cess) (1+2+3+4)		

- Bidders to quote price strictly as per above format. Any alteration to above format is liable for rejection of bid
- The un-loading of coal is to be arranged by vendor and charges for the same to be quoted by vendor at sl. no. 2 above. In case the supplier does not quote the unloading charges, the same shall be done by BHEL, and un-loading charges of Rs 73/MT (as per BHEL contract) shall be added for price comparison/relative status of the bids.

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Annexure -4

DETAILS OF PRE-QUALIFYING REQUIREMENT FOR ENQUIRY E5180001

1	Turnover during last three Financial years				
FY	2015-16	2016-17	2017-18	Average Turnover	Remark, if any
2	Details for supplies made the customers referred at point 3a under heading "Experience" to meet Qualifying Requirement				
S No	Customer Name	Order No. & Date	Order Value (Rs)	Order Copy, Tax Invoice No., Test Certificate & Date	Remark, if any
3	We hereby confirm that supplies made against above orders have been found satisfactory and "NO" quality problem was reported by the customers. Copies of Order Copy, Tax Invoice No., and Test Certificate are enclosed herewith.				