



BHARAT HEAVY ELECTRICALS LIMITED JHANSI - 284120
(A Govt. of India undertaking)
Material Management
ENQUIRY NO. E1999005

ANNEXURE-1 (TECHNO COMMERCIAL BID)

QUOTATION NO _____ DATE _____

SUPPLIER'S NAME: _____

We have gone through all Special Remarks, Technical Specifications, "General Terms, and Conditions of Enquiry" and submitting offer as under:

Sl. no.	Particulars	Supplier's Confirmation
1	Complete acceptance for supply of items as per Purchase / Tech. specification mentioned in the enquiry. Technical deviations, if any, are to be clearly brought out in Part-1 offer. (Note: offers with technical deviations are liable for rejection)	☐ Accepted
2	Acceptance to all special remarks and General Terms & Condition of Enquiry (Rev. 02) uploaded at:- https://jhs.bhel.com/apps/sip/enq_terms/enq_tems_121118.pdf (Note: Read the terms & condition carefully before quoting.)	☐ Accepted
3	Guarantee / Warrantee / Conformance / Test Certificate as specified in enquiry will be provided along with supply.	☐ Accepted
4	Taxes & Duties :- Extra as applicable & bidders to indicate following	
	(a) Tariff Head / HSN No.	
	(b) Applicable GST (mention NA if not applicable) ☐ IGST OR ☐ CGST & SGST Each	@ % @ %
5	Acceptance to Delivery Terms on F.O.R BHEL Jhansi as per clause 6(A)	☐ Accepted
6	Acceptance to Pricing Terms as per clause 11	☐ Accepted
7	Acceptance for Prices on firm basis and no PVC is applicable	☐ Accepted
8	Acceptance to Price Validity of 120 days from date of bid part-I opening or Date of Reverse Auction (whichever is later)	☐ Accepted
9	Inspection of Goods as per clause 16 (A to D)	☐ Accepted
10	Acceptance to LD / Penalty for Delayed Performance (including Risk Purchase) as per clause 8 (A to C)	☐ Accepted
11	Acceptance to Payment Terms as per clause 15(A) . Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI base rate (as on date of Part-1 bid opening) + 6%, for the purpose of bid evaluation.	☐ Accepted ☐ 90 days ☐ MSME
12	Acceptance to Warranty, Corresponding Repairs / Replacement of Goods, and Deductions as per clause 17(A) . Bidders to issue a certificate to this effect.	☐ Accepted
13	Validity of RC: R/C Enquiry be valid for ordering up to 24 months from the date of finalization of R/C and three months thereafter for supply. R/C may be extended for further three months for ordering on mutual consent. Quoted rates shall remain valid throughout the validity of R/C.	☐ Accepted
14	Quantity of items given in enquiry is indicative only. It may vary in +/- 30%. This quantity and variation of +/-30% is for evaluation of RC. During execution of RC awarded to a vendor quantity of item may vary in any ratio but it shall be limited to total value calculated on the basis of quantity of item awarded to a vendor limited to + / - 30% of the value of RC.	☐ Accepted

Sign of Authorized Signatory Company seal :

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15	Minimum monthly Capacity reserved for BHEL Jhansi: Indicate your monthly capacity dedicated to requirement of BHEL Jhansi. Our required monthly capacity is as follows: Item no. 1 to 10 : 25000 Nos. (Combined of all items) Item no. 11 to 18 : 2500 Nos. (Combined of all items)	# 1to 10: # 11to18 :
16	Delivery period: From the date of PO (Our required delivery time for first lot is 06 weeks from the date of PO) Subsequent delivery of lots shall be as per BHEL requirement & limited to monthly capacity, accepted by supplier at Sl. No. 15 of this Annexure.	☐ Accepted
17	Raw Material: Raw material should be of BHEL approved sources(M/s ABB, M/s Senapathy Whiteley Pvt Ltd, M/s Enpay, M/s Govik Electricals, M/s Weidmann Electrical Technology, M/s Krempel GMBH and M/s OJI Speciality Paper Co. Ltd). TC shall be furnished along with Supply for the same.	☐ Accepted
18	Quantity Distribution: Due to large quantity requirement we may finalize rate contract on two sources for supply (distribution shall be 70% to L1 & 30% to L2). Depending on the no. of techno-commercially acceptable offers received and acceptance of vendor on L1 rates, counter offer shall be sequentially given to L2, L3 and other vendors till we get required no. of vendors. Final ordering will be done on L1 rates.	☐ Accepted
19	PO under R/C shall be placed sequentially as per our requirement. BHEL at its sole discretion can short close or cancel the R/C at any time.	☐ Accepted
20	Vendor to quote Rate : (a) ₹ per No. basis for Enquiry items 01 to 10 (b) ₹ per Kg. basis for Enquiry items 11 to 14 (c) ₹ per No. basis for Enquiry items 15 to 18	☐ Accepted
21	Reverse Auction Clause: "BHEL reserves the right to go for Reverse Auction (guidelines available on bhel.com) instead of opening the sealed envelope price Bids, submitted by the Bidder. This will be decided after Techno-Commercial Evaluation. Bidders to give their acceptance for participation in the RA. Non-acceptance to participate in the RA may result in the non-consideration of their bids, in case BHEL decides to go for RA. Those bidders who have given their acceptance to participate in the RA will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in reverse auction. Non-submission of 'Process compliance form' 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com).	☐ Accepted

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cont. 21	The bidders have to necessary submit online sealed bid less than or equal to their envelope sealed prices bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates. If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s) the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit. It will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com)." As a reminder to the bidder, system will flash to following message (in RED Color) during the course of online sealed bid'. "Bidders to submit online sealed bid less than or equal to their envelop sealed bid already submitted to BHEL". If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s) the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit. It will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com)." As a reminder to the bidder, system will flash to following message (in RED Color) during the course of online sealed bid'. "Bidders to submit online sealed bid less than or equal to their envelop sealed bid already submitted to BHEL".	☐ Accepted
22	This is an open tender enquiry, hence suppliers meeting Pre Qualification requirements as per Annexure-II will qualify for this tender. Suppleir has to fill and submit Annexure-II alongwith all required documents called in it.	☐ Accepted & Documents submitted
23	Integrity Pact (IP) –(Annexure-IV) Independent external monitor (IEM) :- IP is a tool to ensure that activities and transactions between the Company and its Bidders / Contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL. The IP as enclosed with the tender (Annexure-IV) is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno-commercial bid. Only those bidders who have entered into Such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this Pact would be a preliminary qualification. Details of IEM for this tender is furnished below:	☐ Accepted
(i)	Shri Arun Chandra Verma, IPS (Retd.) Flat No. C -1204, C Tower, Amrapali, Platinum Complex, Sector 119, Noida (U.P.) Email: acverma1@gmail.com	☐ Accepted
(ii)	Shri Virendra Bahadur Singh, IPS (Retd.) H. No. B-5/64, Vineet Khand, Gomti Nagar, Lucknow - 226010 Email: vbsinghips@gmail.com	

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	Please refer Section-8 of the IP for Role and Responsibilities of IEMs. In case of any complaint arising out of the tendering process, the matter may be referred to the IEM mentioned in the tender. Note: No routine correspondence shall be addressed to the IEM (Phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc on the tender issued. All such clarification / issues shall be addressed directly to the tender issuing (procurement) department For all clarifications/ issues related to the tender, Please contact: Name: (1) A.K.Verma/Akhilesh Pandey Deptt : Material Management Address : PO khailar, BHEL Jhansi-284120 Phone : (Landline/ Mobile) (1) 0510-241 2348 / 2460 / 2372 (2) 9425604688 / 8004939471 Email: arunverma@bhel.in Fax: 0510-2412120	
24	Integrity Pact i.e. Annexure-IV submitted alongwith Tender Document (Part-1 of Tender) .	
25	The above terms and conditions shall be read in conjunction with BHEL's standard terms and conditions of Enquiry. Wherever difference in terms and conditions is there, the terms and conditions mentioned in this mandatory sheet shall prevail.	☐ Accepted
26	In case of deviation in acceptance given on this sheet from anywhere in your offer, acceptance given in this mandatory sheet shall be treated as final.	☐ Accepted

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