

Annexure-I
BHEL BHOPAL 1x4.5 MLD STP
Pre-Qualification Criteria

Package Name : Cast Iron Pipes Package
Tender Enq No : T7L1Q08477 (NIT-34163)

The Bidder shall meet all the pre-qualification criteria indicated below:

I. Pre-Qualification Criteria (Financial)

- A) Average annual financial turnover of bidder, during the last three financial years (ending on 31-03-2017) should not be less than **Rs. 7.5 lakhs** (or) equivalent in foreign currency. The bidder has to submit audited financial accounts for last three years in support of meeting the above criteria.

Notes:-

- i. Other income shall not be considered for arriving at annual financial turnover/sales.
 - ii. Bidder has to submit copies of PAN card, Certificate of Incorporation from the Registrar of Companies/ Partnership Deed/ Proprietorship documents etc. as applicable.
 - iii. In case audited financial statements are not available for latest financial year, then the applicable audited statements of preceding three financial years shall be considered
 - iv. For evaluation of foreign bidder, exchange rate (TT selling rate of SBI) as on scheduled date of tender opening (Part-I bid in case of two-part bid) shall be considered.
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II. Pre-Qualification Criteria (Technical)

Bidder can be any of the following:

- a) **Designer and Original Equipment Manufacturer** qualified as per the Pre-qualification criteria laid down hereunder.
- b) **Authorised dealer** of any OEM qualified as per the Pre-qualification criteria laid down under clause (A) below.
- c) **Trader / Stockist** who shall quote the material of any OEM qualified as per the Pre-qualification criteria laid down under clause (A) below.

Bidder shall clearly state their category in their bid.

Non-compliance to any of the criteria listed against the respective category will lead to disqualification of bidder for the subject tender.

A. Qualification if Bidder is an OEM:

1. The bidder should be an established manufacturer having sufficient experience in manufacture, testing and supply of **Centrifugally cast (Spun) cast Iron pressure Pipes according to standard IS-1536/2000.**
 2. The bidder should have successfully completed manufacture, testing and supply of Cast Iron Pipes (according to clause A.1)
 - a) **Upto nominal pipe size of 600 NB (AND)**
 - b) **Both Socket/Spigot and Flanged ended.**
 3. The bidder shall submit references of minimum 2 jobs completed in last 2 years / current jobs which are in progress for last 2 years ending on the date of Technical bid opening, carried out satisfying the criteria indicated under clauses (A.1) and (A.2) above. Detailed BOQ of the Cast Iron Pipes supplied shall also be provided in the format enclosed as Annexure-1, with details like Project & Customer, Description & Quantity of Items supplied, PO details etc. as a minimum for assessing pre-qualification.
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4. The bidder should not have been under suspension for business / blacklisted by any of the BHEL units.
5. The Bidder should have successfully completed supply of
 - a) **ONE** similar order of Cast Iron Pipes costing **not less than Rs 20.17 Lakhs (OR)**
 - b) **TWO** similar orders of Cast Iron Pipes costing **not less than Rs 12.60 Lakhs (OR)**
 - c) **THREE** similar orders of Cast Iron Pipes costing **not less than Rs 10.10 Lakhs.**as per scope indicated in clause (A.1) & (A.2) above during last 7 years, ending on the date of techno-commercial bid opening of this tender.
6. The Bidder shall submit PO copies of the jobs completed fulfilling the criteria indicated under clause (A.5). Detailed BOQ of the Cast Iron Pipes supplied shall also be provided in the format enclosed as Annexure-2, with details like Project & Customer, Description & Quantity of Items supplied, PO details etc. as a minimum, for assessing pre-qualification.

B. Qualification if Bidder is an Authorised Dealer / Trader / Stockist:

1. The bidder shall quote the material only from an OEM qualified as per clause (A.1) to (A.4), indicated above. The bidder shall produce a valid "Dealership Certificate" issued by OEM, in case the bidder is an Authorised Dealer of an OEM.
2. It is the responsibility of the bidder to ensure that the necessary documentation related to OEM as per clause (A.3) is enclosed as part of their bid to satisfy the criteria laid down under clause (A.1) & (A.2), for assessing pre-qualification.
3. The Bidder should have successfully completed supply of
 - a) **ONE** similar order of Cast Iron Pipes costing **not less than Rs 20.17 Lakhs (OR)**
 - d) **TWO** similar orders of Cast Iron Pipes costing **not less than Rs 12.60 Lakhs (OR)**
 - e) **THREE** similar orders of Cast Iron Pipes costing **not less than Rs 10.10 Lakhs.**as per scope indicated in clause (A.1) & (A.2) above during last 7 years, ending on the date of techno-commercial bid opening of this tender.
4. The bidder may fulfil the above criteria (B.3) with supplies related to different OEMs, qualified as per clause (A.1) to (A.4).
5. The Bidder shall submit PO copies of the jobs completed fulfilling the criteria indicated under clause (B.3). Detailed BOQ of the Cast Iron Pipes supplied shall also be provided in the format enclosed as Annexure-2, with details like Project & Customer, Description & Quantity of Items supplied PO details etc. as a minimum, for assessing pre-qualification.

Annexure-1

Supply References for the Last 2 Years ending on the date of techno-commercial bid opening of this tender

Details of Cast Iron Pipes supplied by OEM (Clause A.3):

[illegible]

Annexure-2

Supply References for the Last 7 Years ending on the date of techno-commercial bid opening of this tender

Details of cast Iron Pipes supplied by the Bidder (Clause A.6 / B.5):

[illegible]