### PRE QUALIFYING REQUUIREMENT

JOB	Material handling contract consisting of Receipt, Collection, Unloading, Handling,
	Stacking, Storage, Preservation, Verification, Issuing & Record keeping of entire
	project material including mechanical, electrical, control& instrumentation
	equipment and other material as received by road from manufacturing units/
	transporters, transportation of material to site and providing & maintaining site
	office establishment materials on hiring basis for 1x65MW SPV Power Project,
	NLC, Neyveli, Tamilnadu
TENDER NO	HYD/PESD/PUR/ SOLAR-MHSE/NLC TN/001

BIDDER SHALL SUBMIT BELOW PRE-QUALIFICATION REQUIREMENT FORMAT, DULY FILLED-IN, SPECIFYING RESPECTIVE ANNEXURE NUMBER AGAINST EACH CRITERIA AND FURNISH RELEVANT DOCUMENT IN THE RESPECTIVE ANNEXURES IN THEIR OFFER.

SL NO	PRE QUALIFICATION REQUIREMENT	Bidders claim in respect of fulfilling the PQR Criteria		
		Name and Description of qualifying criteria	Page no of supporting document	
A	Submission of Integrity Pact duly signed, if offer value is Rs 5 Cr [excluding taxes and duties] or more, if applicable (Note: To be submitted by Prime Bidder & Consortium/Technical Tie up partner jointly in case Consortium bidding is permitted, otherwise by the sole bidder)		Not Applicable	
В	Technical Bidder must have achieved similar works either of the following criteria of B1.1 or B1.2 or B1.3, B1: Bidder should have successfully completed similar works, i.e. Material Handling works for Mech or Electrical or C&I or Civil works for any Project, as per the values hereunder, B1.1: Three jobs of value not less than 14.5 Lakhs. Or B1.2: Two jobs of value not less than 18.0 Lakhs. Or B1.3: One job of value not less than 29.0 Lakhs.			
C 1	Financial Criteria Turnover(Audited) The average annual financial turnover of the Bidder during the last three years(FY 2012-13,2013-14 & 2014-15) should be at least 11.0 Lakhs or more			
2	Networth:  Net worth of the Bidder based on the latest Audited Accounts as furnished for 'C1' above should be positive			
3	Cash Profit: Bidder must have earned cash profit in any one of the three Financial Years as applicable in the last three years defined in 'C1 above based on latest Audited Accounts.			

D	Assessment of capacity of Bidder to execute the	Not
	work: Documentary evidence of similar projects	Applicable
	executed by the Bidder, including certification and	
	present contact details of client representative as	
	indicated in the Cl.1.6 of GCC shall be submitted.	
Ε	Approval of Customer	Not
	Note: Names of bidders who stand qualified after	Applicable
	compliance of criteria A to D shall be forwarded	
	to customer for their approval. Price bid of only	
	those bidders shall be opened who are approved	
	by customer.	
F	Price Bid opening	By BHEL
	Note: Price Bids of only those bidders shall be	
	opened who stand qualified after compliance of	
	criteria A to E	
G	Consortium criteria ( if applicable)	Not
		Applicable
		-

### **Explanatory Notes for the PQR (unless otherwise specified in the PQR):**

- 1. Bidder to submit Audited Balance Sheet and Profit and Loss Account for the respective years (FY 2012-13,2013-14 & 2014-15) as indicated against C-1 above along with all annexures
- 2. Audited financial statement & Income Tax return have to be submitted for all the three years as indicated against C-1 above.
- 3. In case audited financial statements have not been submitted for all the three years (FY 2012-13, 2013-14 & 2014-15) as indicated against C-1 above, then the applicable audited statements submitted by the bidders against the requisite three years, will be averaged for three years i.e total divided by three.
- 4. The bidder can be a company under Companies Act, 1956 or Partnership firm or Proprietor firm.
- 5. C-2:-NETWORTH: Shall be calculated based on the latest Audited Accounts as furnished for C-1 above. Net worth = Paid up share capital\* + Reserves. (\*Share Capital OR Partnership Capital OR Proprietor Capital as the case may be)
- 6. C-3:- CASH PROFIT: shall be NET profit (PAT + Non cash expenditure viz depreciation) earned during any one of the three financial years as in C-1 above
- 7. Time period for achievement of the 'Technical' criteria of PQR (as in 'B' above) will be the last 7 years ending on the 'latest date' of Bid submission.
- 8. 'Successfully completed' means the bidder should have achieved the criteria specified in the Technical criteria of PQR (as in 'B' above) even if the Contract has not been completed or closed. The bidders will be required to submit successful completion of work completed (completion of entire work with closing of contract or part successful completion certificate upto a minimum level specified in the criteria B above).
- 9. For PQR 'B' value of work is to be updated as per the PVC formula of GCC with Indices for "All India Avg. Consumer Price Index for Industrial Workers" with base month as date of execution and indexed up to two months prior to the bid opening month. This condition will be applicable only for the completed jobs and not for the jobs in progress as on date of technical bid opening.

### **CHECK LIST**

### NOTE: - Tenderers are required to fill in the following details and no column should be left blank

1	Name and Address of the Tenderer				
2	Details about type of the Firm/Company				
3a	Details of Contact person for this Tender	Name : Mr/Ms Designation: Telephone No: Mobile No: Fax No:			
3b	Details of alternate Contact person for this Tender	Name : Mr/Ms Designation: Telephone No: Mobile No: Fax No			
4a	EMD DETAILS			<u>-</u>	
4b	Tender Fee Details.		ate : mount:		
				APPLICABILITY	BIDDER REPLY
5	Whether the format for compliance with <b>PRE QUALIFICATI</b> 1) is understood and filled with proper supporting docume format		Applicable	YES / NO	
6	Whether Audited profit and Loss Account for the last three		Applicable	YES/NO	
7	Whether Copy of PAN Card submitted		Applicable	YES/NO	
8	Whether all pages of the Tender documents including annexures, appendices etc are read understood and signed			Applicable	YES/NO
9	Integrity Pact		Not Applicable	YES/NO	
10	Declaration by Authorised Signatory		Applicable	YES/NO	
11	Whether No Deviation Certificate submitted		Applicable	YES/NO	
12	Whether Declaration confirming knowledge about Site Cor		Applicable	YES/NO	
13	Whether Declaration for relation in BHEL submitted			Applicable	YES/NO
14	Whether Non Disclosure Certificate submitted			Applicable	YES/NO
15	Whether Bank Account Details for E-Payment submitted			Applicable	YES/NO
16	Capacity Evaluation of Bidder for current Tender			Not Applicable	Not Applicable
17	Tie Ups/Consortium Agreement are submitted as per format			Not Applicable	Not Applicable
18	Whether Analysis of Unit rates submitted			Applicable	YES/NO
19	Whether Acceptance to RA submitted			Applicable	YES/NO
20	Whether Service Tax registration certificate submitted	Whether Service Tax registration certificate submitted			YES/NO

**NOTE:** STRIKE OFF 'YES' OR 'NO', AS APPLICABLE. TENDER NOT ACCOMPANIED BY THE PRESCRIBED **ABOVE APPLICABLE DOCUMENTS** ARE LIABLE TO BE SUMMARILY REJECTED.

DATE:

# Modification / Deletions in Standard Clause of General Conditions of Contract (GCC) or Special Conditions of Contract (SCC)

GCC: General Conditions of Contract

1. Clause no.1.7 (iii), 1.8, 2.12 & 2.17 will not be operated and hence not used

**SCC**: Special Conditions of Contract

- 1. Clause 2.4 of General Services to be rendered by the bidder is Not Applicable.
- 2. Clauses 4.1.2, 4.1.4, 4.1.5, 4.1.6, 4.1.7, 4.1.9, 4.1.10 of Consumables & Other Items are Not Applicable.
- 3. Clauses 8.1.4, 8.1.5, 8.1.8 of Inspection, Quality Assurance and Quality Control are Not Applicable.
- 4. Clauses 8.3.2, 8.3.3, 8.3.4 of Statutory Inspection of Work are Not Applicable.

## **Certificate by Chartered Accountant on letter head**

This is to 0	Certify that M/S							,
(hereinafter	referred	to	as	'company')	having	its	registered	office at
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Memorandum No (Part—II)							dtd:	,
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#### **GENERAL TERMS AND CONDITIONS OF REVERSE AUCTION (RA)**

Against this enquiry for the subject item/ system with detailed scope of supply as per enquiry specifications, BHEL may resort to "REVERSE AUCTION PROCEDURE" i.e., ON LINE

BIDDING (THROUGH A SERVICE PROVIDER). The philosophy followed for reverse auction shall be English Reverse (No ties).

- 1. For the proposed reverse auction, technically and commercially acceptable bidders only shall be eligible to participate.
- 2. Those bidders who have given their acceptance for Reverse Auction (quoted against this tender enquiry) will have to necessarily submit "online sealed bid" in the Reverse Auction. Non submission of "online sealed bid" by the bidder for any of the eligible items for which techno commercially qualified, will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
- 3. BHEL will engage the services of a service provider who will provide all necessary training and assistance before commencement of on line bidding on internet.
- 4. In case of reverse auction, BHEL will inform the bidders the details of Service Provider to enable them to contact & get trained.
- 5. Business rules like event date, time, bid decrement, extension etc. also will be communicated through service provider for compliance.
- 6. Bidders have to fax the Compliance form before start of Reverse auction. Without this, the bidder will not be eligible to participate in the event.
- 7. In line with the NIT terms, BHEL will provide the calculation sheet (e.g., EXCEL sheet) which will help to arrive at "Total Cost to BHEL" like Packing & forwarding charges, Taxes and Duties, Freight charges, Insurance, Service Tax for Services and loading factors (for non-compliance to BHEL standard Commercial terms & conditions) for each of the bidder to enable them to fill-in the price and keep it ready for keying in during the Auction.
- 8. Reverse auction will be conducted on scheduled date & time.
- 9. At the end of Reverse Auction event, the lowest bidder value will be known on auction portal.
- 10. The lowest bidder has to fax/e-mail the duly signed and filled-in prescribed format for price breakup including that of line items, if required, as provided on case-to-case basis to Service provider within two working days of Auction without fail.
- 11. In case BHEL decides not to go for Reverse Auction procedure for this tender enquiry, the Price bids and price impacts, if any, already submitted and available with BHEL shall be opened as per BHEL"s standard practice.
- 12. Bidders shall be required to read the "Terms and Conditions" section of the auctions site of Service provider, using the Login IDs and passwords given to them by the service provider before reverse auction event. Bidders should acquaint themselves of the

"Business Rules of Reverse Auction", which will be communicated before the Reverse Auction.

- 13. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action *as per extant BHEL guidelines*, shall be initiated by BHEL and the results of the RA scrapped/ aborted.
- 14. The Bidder shall not divulge either his Bids or any other exclusive details of BHEL to any other party.
- 15. In case BHEL decides to go for reverse auction, the H1(s) bidder (whose quote is highest in online sealed bid) may not be allowed to participate in further RA process.

# Authorization of representative who will participate in the on line Reverse Auction Process;

1.	NAME & DESIGNATION OF OFFICIAL	
2.	POSTAL ADDRESS (COMPLETE)	
3.	TELEPHONE NOS (LAND LINE & MOBILE BOTH)	
4.	FAX NO	
5.	E-MAIL ADDRESS	
6.	NAME OF PLACE/ STATE/ COUNTRY, WHEREFROM S/HE WILL PARTICIPATE IN THE REVERSE AUCTION	

## Feedback Form: From where did you get information reg. this tender

1.	NEWSPAPER ADVERTISEMENT (NAME)	
2.	BHEL WEBISTE (TENDER NOTIFICATION)	
3.	CENTRAL PUBLIC PROCUREMENT PORTAL OF GOVERNMENT OF INDIA (CPP PORTAL)	
4.	EMAIL COMMUNICATION FROM BHEL	
5.	ANY OTHER SOURCE	