

ANNEXURE –“F” (For Foreign Supplier)
ENQ. No. Dt.....
COMMERCIAL TERMS AND CONDITIONS

(To be filled in full and to be submitted along with offer & Loading factors for various techno-commercial deviations are taken into account for arriving “Cost to BHEL”)

SL.N O.	DESCRIPTION	BHEL'S REQUIREMENT	SUPPLIER'S COMMENTS
01	PRICE	Firm till completion of order.	
02 02A	DELIVERY TERMS	FOB - SEA/AIR PORT Basis C&F Chennai sea port	
03	PACKING & FORWARIDING	Included. (if extra , to be indicated separately).	
04	INSURANCE	By BHEL A/C	
05	PAYMENT	100% payment thro an unconfirmed Irrevocable Letter of Credit only. If any supplier is asking for payment terms other than the above specified, then suitable loading on cost will be considered. Loading of any deviation in the payment terms w.r.t tender terms will be “Base rate of State Bank of India (SBI) (as applicable on the date of bid opening: Techno-commercial bid opening in case of two part bids) + 6%, will be considered for loading for the periods of relaxation sought by bidders.	
06	DELIVERY PERIOD	To be indicated by supplier	
07	L.D.CLAUSE	The applicable LD shall be at the rate of 0.5% per week to maximum of 10% for the undelivered portion and for the deliveries made beyond the agreed Delivery Period. Delivery being the essence of BHEL's contract requirements, in the event that a Supplier does not accept the above LD condition, the offer would be loaded to the extent of the shortfall with respect to upper limit specified above.	
08	OFFER VALIDITY	Minimum 90 days from the date of opening.	
09	TEST CERTIFICATE	Required	
10.	GUARANTEE CERTIFICATE (Period: 12 months from the date of commissioning (or) 18 months from the date of supply which ever is earlier.	Required	
11	INSTALLATION & COMMISSIONING	Supplier's scope (if required)	
12	O&M MANUAL	6 SETS	
13	WEIGHT OF THE CONSIGNMNET	Furnish Weight of each item and Total consignment weight to decide mode of dispatch (AIR/SEA).	
14	SPECIFICATION	Clause wise / Point wise confirmation to be given in TOTO for all specifications& to be submitted along with offer. (i.e Xerox copy of specn duly filled with your acceptance / comments duly signed & sealed).	
15	SPECIFICATION DEVIATION DISPOSITION REPORT (SDDR)	Attached SDDR to be filled & submit along with offer. (Even NO deviation is taken, NIL report to be submitted).	
16	RISK PURCHASE (PLEASE REFER OVERLEAF OF ENQUIRY FORMAT CLAUSE:7)	SPECIFICALLY CONFIRM YOUR ACCEPTANCE	
17	Country of Origin		

Date :

Signature With Seal

(to be submitted along with the offer)

SPECIFICATION DEVIATION DISPOSITION REPORT			
Specn		Item	
Enq.No & Date			
Vendor Name			
SPECN			
Page	Clause	Details Of Deviation With Reason	Disposition By Bhel
Signature Of Vendor			Reviewed By
“ AGREED DEVIATION “ if any to be incorporated in the PO in the event of order.		APPROVED BY	