

**BHARAT HEAVY ELECTRICALS LIMITED JHANSI - 284120**

(A Govt. of India undertaking)

Material Management**ENQUIRY NO. E2599001****ANNEXURE – 1****TECHNO COMMERCIAL BID**

QUOTATION No _____ DATE _____

SUPPLIER'S NAME: _____

We have gone through all Special Remarks, Technical Specifications, "General Terms, and Conditions of Enquiry, Rev 02" and submitting offer as under:

Sl. no.	Particulars	Supplier's Confirmation
1-	Complete acceptance for supply of items as per Purchase / Tech. specification mentioned in the enquiry. Technical deviations, if any, are to be clearly brought out in offer itself. (Note: offers with technical deviations are liable for rejection)	☐ Accepted
2-	Acceptance to all special remarks and General Terms & Condition of Enquiry (Rev. 02) uploaded at https://jhs.bhel.com/apps/sip/enq_terms/enq_terms_121118.pdf . (Note: Read the terms & condition carefully before quoting.)	☐ Yes
3-	Guarantee / Warrantee / Conformance / Test Certificate as specified in enquiry will be provided along with supply	☐ Yes
4-	Rate:- Please quote prices on per centimeter length of flexible separator basis. Bidders are requested to submit separate price bid for each / individual line item of enquiry. Blank Price bid to be submitted along with bid part-I.	☐ Accepted ☐ Yes
5-	Terms of Delivery:- F.O.R. destination for indigenous bidders and FCA for foreign bidders. Delivery with other terms may be liable for rejection.	☐ Accepted
6-	Delivery Period:- In no. of weeks from the date of PO on FOR destination basis for indigenous bidders and upto load port for foreign bidders.	weeks
7-	Desired Delivery period: From the date of PO (Our required delivery time for first lot is 06 weeks from the date of PO), subsequent delivery of lots shall be as per BHEL requirement & limited to monthly capacity, accepted by supplier at Sl. No. 16 of this Annexure.	☐ Accepted
8-	Acceptance to Pricing Terms as per clause 11.	☐ Yes
9-	Acceptance for Prices on firm basis and no PVC is applicable	☐ Accepted
10-	Acceptance to Price Validity of 120 days from date of bid part-I opening.	☐ Yes
11-	Taxes & Duties :- All taxes & Duties out side India shall be borne by bidders only. Taxes / Duties within India shall be paid / reimbursed by BHEL and same shall be loaded while evaluating bids on landed cost basis. (PI mention following)	☐ Accepted
	(a) Tarrif Head / HSN No.	
	(b) Applicable GST (mention NA if not applicable) : ☐ IGST OR : ☐ CGST & SGST Each	@ % @ %

Sign of Authorized Signatory & Company seal :

Contact Detail: Name Cell No.: E-mail :

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12-	Acceptance to Payment Terms as per clause 15(A) for indigenous bidder & 15(B) for foreign bidders. Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI base rate (as on date of Part I bid opening) + 6%, for the purpose of bid evaluation. No advance payment terms will be accepted. A) For indigenous bidder B) For foreign bidder LC with interest free usance period of 120 days from date of BL/HAWB or CAD payable on 120th day BL/HAWB	☐ Accepted ☐ 90 days ☐ MSME ☐ LC with 120 days usance period ☐ CAD for foreign bidder
13-	Inspection of Goods as per clause 16 (A to D)	☐ Accepted
14-	Acceptance to LD / <u>Penalty for Delayed Performance (including Risk Purchase) as per clause 8(A to C)</u>	☐ Accepted
15-	Acceptance to <u>Warranty, Corresponding Repairs / Replacement of Goods, and Deductions as per clause 17(A)</u>. Bidders to issue a certificate to this effect.	☐ Accepted
16-	Validity of RC: R/C shall be valid for ordering up to 24 months from the date of finalization and three months thereafter for supply. R/C may be extended for further three months for ordering on mutual consent. Quoted rates shall remain valid throughout the validity of R/C.	☐ Accepted
17-	Item wise Quantity in enquiry is indicative and can vary to any extent within the items. Total quantity may vary in +/- 30%. During execution of RC, ordering shall be controlled on total value awarded to a vendor limited to + 30% of the value of RC.	☐ Accepted
18-	Monthly Capacity reserved for BHEL Jhansi: Indicate your monthly capacity dedicated to requirement of BHEL Jhansi. Our required monthly capacity is 10Nos.	Nos./month
19-	Quantity Distribution: Due to large quantity requirement we may finalize rate contract on two sources for supply and distribution shall be 70% to L1 & 30% to L2. Depending on the no. of techno-commercially acceptable offers received and acceptance of vendor on L1 rates, counter offer shall be sequentially given to L2, L3 and other vendors till we get two vendors. Final ordering will be done on L1 rates.	☐ Accepted
20-	PO under R/C shall be placed sequentially as per our requirement. BHEL at its sole discretion can short close or cancel the R/C at any time.	☐ Accepted
21-	Formula for Calculation of Rates: Rate of flexible separator in Rs.= length of flexible separator in Cm X unit rate /Cm	☐ Accepted
22-	Reverse Auction Clause: "BHEL reserves the right to go for Reverse Auction (guidelines available on bhel.com) instead of opening the sealed envelope price Bids, submitted by the Bidder. This will be decided after Techno-Commercial Evaluation. Bidders to give their acceptance for	☐ Accepted

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	participation in the RA. Non-acceptance to participate in the RA may result in the non-consideration of their bids, in case BHEL decides to go for RA Those bidders who have given their acceptance to participate in the RA will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in reverse auction. Non-submission of 'Process compliance form' 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com). The bidders have to necessary submit online sealed bid less than or equal to their envelope sealed prices bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained. The bidder having submitted this offer specifically agrees to this condition and undertakes to execute the contract on thus awarded rates. If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s) the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit. It will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/contractors (as available on www.bhel.com)." As a reminder to the bidder, system will flash to following message (in RED Color) during the course of 'online sealed bid'. "Bidders to submit online sealed bid less than or equal to their envelop sealed bid already submitted to BHEL".	
23-	The above terms and conditions shall be read in conjunction with BHEL's standard terms and conditions of Enquiry. Wherever difference in terms and conditions is there, the terms and conditions mentioned in this mandatory sheet shall prevail.	☐ Accepted
24-	In case of deviation in acceptance given on this sheet from anywhere in your offer, acceptance given in this mandatory sheet shall be treated as final.	☐ Accepted

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