

ANNEXURE - I

1. **General** : Sealed tenders are invited in Two-Part Bid system for rate contract of **TERMINAL CONNECTOR** as per drawing and terms & conditions mentioned in the Annexures -“I to V”. The supplies against this RATE CONTRACT enquiry shall be subject to our General Terms and conditions of enquiry and PO. In addition, the terms and conditions given under this annexure shall specifically apply to this enquiry. If any difference between the General Terms and conditions of enquiry and PO and the conditions included in this annexure, the conditions included in this annexure shall prevail.

The offer of the bidders who are in the banned list as also the offer of the bidders who engage the services of the banned firms shall be rejected. List of banned firms is available on BHEL website: www.bhel.com. Likewise, offers of those bidder(s) will not be considered who have been suspended (under hold / delisting) by BHEL, Jhansi during the given period.

2. **Procedure for Bid submission** :- Offer shall be submitted by the bidders in two parts;-

Part – I Technical cum Commercial bid (Un-priced)

Part-I of the bid shall contain complete detail of the product offered, duly signed by the authorized signatory of the vendor who signs the bid, all techno commercial terms & conditions and acceptance to the following:-

- (i) Instruction to bidders containing Commercial Terms & Conditions applicable for tender enquiry - **Annexure – I**.
- (ii) Techno – commercial format – **Annexure – II**
- (iii) **PQR Format - Annexure III.**
- (iv) Price format - **Annexure IV.**
- (v) General Terms and conditions rev 02 of enquiry (JHS 2055A) for and BHEL PO Terms and Conditions as available on “Supplier Information Portal”.

In case it becomes necessary to deviate in any of the above, the deviations must be clearly brought out in bid Part-I of the offer. Copy of un-priced bid part-II with status “**quoted (Q) & not - quoted (NQ)**” must accompany bid part-I. Foreign Bidders must indicate currency of quote only in blank price bid format (Annexure-IV) along with bid part-I.

Part - II Price bid

Part-II of bid consist of **Price format- Annexure-IV** and required with duly filled, signed & stamped by the authorized signatory of the vendor.

Both Part –I & Part –II of the offer shall be kept in two separate sealed envelopes duly super scribed as Part - I ‘**Technical cum Commercial bid**’ and Part - II ‘**Price bid**’. The enquiry number and due date shall also be super scribed on both the envelopes.

3. **Bid Opening**: - The ‘Techno-commercial’ part of the bid i.e. Bid Part – I of the offers shall be opened on the due date of tender opening. Clarifications, wherever required on this part, shall be obtained from the bidders for their evaluation. The Price bid Part-II of such vendors alone shall be opened whose techno-commercial bids are found acceptable. The date of ‘Price bid -Part II’ opening shall be intimated later on. Before price bid opening / RA (reverse auction) all formalities for registration has to be completed by the bidders as per new supplier link at www.bhel.com.

Alternatively: “BHEL reserves the right to go for Reverse Auction (RA) (Guidelines as available on www.bhel.com) instead of opening the sealed envelope price bid, submitted by the bidder.

This will be decided after techno-commercial evaluation. Bidders to give their acceptance with the offer for participation in RA. Non-acceptance to participate in RA may result in non consideration of their bids, in case BHEL decides to go for RA.

Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit 'Process compliance form' (to the designated service provider) as well as 'Online sealed bid' in the Reverse Auction. Non-submission of 'Process compliance form' or 'Online sealed bid' by the agreed bidder(s) will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com).

The bidders have to necessarily submit online sealed bid less than or equal to their envelope sealed price bid already submitted to BHEL along with the offer. The envelope sealed price bid of successful L1 bidder in RA, if conducted, shall also be opened after RA and the order will be placed on lower of the two bids (RA closing price & envelope sealed price) thus obtained.

If it is found that L1 bidder has quoted higher in online sealed bid in comparison to envelope sealed bid for any item(s), the bidder will be issued a warning letter to this effect. However, if the same bidder again defaults on this count in any subsequent tender in the unit, it will be considered as fraud and will invite action by BHEL as per extant guidelines for suspension of business dealings with suppliers/ contractors (as available on www.bhel.com)."

4. **Pre-Qualification Criteria**

Offer of those Bidders who meet the Pre-Qualification Criteria mentioned below will be accepted. Any Deviation from these shall render offer submitted by bidder as rejected.

SL	REQUIREMENT	Bidder Response								
1	<u>EXPERIENCE:-</u> a) Bidders should have experience of supplying Terminal Connectors to Railways/PSUs/State owned Generation & Distribution Companies, reputed Transformer Manufacturers OR Switchyard Execution Companies like BHEL, ABB, Siemens, Alstom, Crompton Greaves, Bharat Bijlee, TELK, EMCO, T & R, Voltamp Trfr, IMP Power, Technical Associates, Reliance Ind., Adani Power, Suzlon, Schneider Electric, Control & Switchgears Co Ltd, Atlanta in the last three years. b) The bidders have to provide minimum three orders but quantum of supply should not less than 50 Nos. of Terminal Connectors in the last three years, one month prior to date of issue of tender shall be considered for qualification. As evidence of the above information, the bidder to attach the documentary proof as below : <table><tr><th>Supplies made to</th><th>Documentary Proof to be attached</th></tr><tr><td>BHEL,Unit(s)</td><td>Purchase Order Copies to be submitted</td></tr><tr><td>Other PSUs / Govt Undertakings</td><td>Copy of Performance certificate/Tax Invoices, Purchase Order issued by Customer and test certificates of any one lot to be submitted.</td></tr><tr><td>Private Sector</td><td>Copy of Purchase Order, relevant Tax Invoice / Performance Certificate and test certificates of any one lot to be submitted.</td></tr></table> c) Self-undertaking that goods supplied by us have been found satisfactory and “NO” quality problem was reported by the customer(s).	Supplies made to	Documentary Proof to be attached	BHEL,Unit(s)	Purchase Order Copies to be submitted	Other PSUs / Govt Undertakings	Copy of Performance certificate/Tax Invoices, Purchase Order issued by Customer and test certificates of any one lot to be submitted.	Private Sector	Copy of Purchase Order, relevant Tax Invoice / Performance Certificate and test certificates of any one lot to be submitted.	☐ Yes ☐ Submitted PI tick ☒ as applicable ☐ BHEL Units ☐ Other PSUs / Govt Undertakings ☐ Private Sector ☐ Confirmed
Supplies made to	Documentary Proof to be attached									
BHEL,Unit(s)	Purchase Order Copies to be submitted									
Other PSUs / Govt Undertakings	Copy of Performance certificate/Tax Invoices, Purchase Order issued by Customer and test certificates of any one lot to be submitted.									
Private Sector	Copy of Purchase Order, relevant Tax Invoice / Performance Certificate and test certificates of any one lot to be submitted.									
2	New vendors who are not registered with BHEL, Jhansi should submit duly filled “Supplier Registration Form (SRF)” along with the requested documents. The SRF is available on line on our website www.bhel.com.	☐ Document Submitted								

Terms & Conditions for RATE CONTRACT of TERMINAL CONNECTOR for Enquiry No. E2690028

- We agree that our bid is liable to be rejected in case (a) the relevant information is not filled, (b) documentation is incomplete, (c) there are false declarations, and (d) if we do not meet the PQR.
- Criteria at Sl. No. 2 is desirable. Other are mandatory.
- Details as mentioned in **Annexure A** has been filled and supporting documents are submitted.

1	Details for supplies made the customers referred at point 1 under heading “Experience” to meet Qualifying Requirement (PQR)				
S No	Customer Name	Order No. & Date	Qty. in Nos.	Order Copy, Tax Invoice No., Test Certificate & Date	Remark, if any
2	We hereby confirm that supplies made against above orders have been found satisfactory and “NO” quality problem was reported by the customers.				
3	Supplier Registration Form submitted as per Application No. : (For Qualifying, this is not mandatory)				Dated

5. **Bid evaluation:** The bid shall be evaluated on total delivered cost to BHEL (landed cost net of input tax credit) taking into account all duties / taxes / Cess and SBI TT Selling rate as per prevailing on date of tender enquiry (bid part-I) opening.

If SBI TT selling rate is not available on Part-I bid opening date due to holiday then SBI TT selling rate prior to Part-I bid opening date shall be considered.

Bidders may note that quoted rates shall be loaded for any deviation from the terms & conditions given in this enquiry, to arrive at landed cost and same shall be communicated to techno-commercially suitable bidders before price bid opening.

6. **Technical Parameters:** Suppliers shall confirm to supply the TERMINAL CONNECTOR as per attached specification- JS12398. Supplier shall confirm all the points of JS12398 in yes or no and same shall be submit along with technical offer.
7. **Pricing Terms:** - Price shall be quoted on the basis of weight. Price Shall be on the basis of the weight mentioned in the approved drawing of terminal connector. After receipt of terminal connector, same will be weighed & should be within +/- 2%. Payment shall be on pro-rata basis after suitable re-verification/ Approval by BHEL.
8. **Transit Insurance:** - By the bidder.

9. **Inspection of material :-**

Final inspection for acceptance of quality and quantity shall be done at BHEL's works after receipt of material. Test Certificates and Guarantee Certificate must accompany each lot.

10. **Replacement of rejected Goods:** - Final inspection for acceptance of quality shall be at BHEL's works after receipt of material and results shall be binding on the suppliers. In case of rejection due to non compliance to agreed specification and for the reasons attributable to the vendor, the materials shall be replaced by vendor free of charge on "FOR BHEL works basis" including interlay cost elements such as total transportation, insurance and other taxes / levies etc as applicable. The rejected goods shall be subsequently returned to the vendor at his cost.

11. **Taxes & Duties:** - All taxes & duties as applicable at the time of dispatch within India only will be paid / reimbursed by BHEL and same will be loaded for price comparison on delivered cost to BHEL (i.e. landed cost net of input tax credit).

12. **Payments Terms:** -

Indigenous bidders: 100% payment within 90 days of receipt (45 days for MSE registered suppliers as per relevant act n force), subject to acceptance of material at BHEL,

Foreign bidders: 100% against irrevocable, unconfirmed LC, payable within 120 days of the bill of lading (BL) date. In case BHEL considers any deviation in payment terms i.e. early payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate (as on date of Part I bid opening) plus 6%, for the credit period short of 120 days. Payment terms of CAD payable on 120th day of BL / HAWB date shall be preferred.

13. **Terms of delivery:**

For indigenous vendors: On FOR destination basis.

For foreign vendors: On CIF basis Mumbai basis.

14. **Validity of Offer:** - Offer should be valid for a period of 120 days from the date of techno-commercial bid opening date (part-1) for finalization of the contract.

15. **Levy of Penalty for delayed performance:** - Bidders to note that penalty @ 0.5% per week or part thereof subject to 10% maximum on undelivered portion shall be applicable for delay in supply beyond contractual delivery period. Bidders are requested to give specific acceptance for penalty clause. Date of receipt of material at BHEL works i.e. CISF date will be considered as proof of delivery for calculating delayed performance in case of indigenous vendors. In case of foreign vendors, B/L/ date shall be taken as proof of delivery. Failure on the part of the bidder to accept above clause will attract the loading of 10% on the quoted price for the purpose of evaluation.

16. Commercial Conditions quoted by the vendor in any place including as stated in bidder's 'General Terms and Conditions' if any, shall not be binding on the Purchaser and the conditions contained in this annexure, including General terms & Conditions, if any, for this enquiry shall only prevail.

For all clarifications/ issues related to the tender, Please contact:

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