

ANNEXURE –C (For Foreign Sources)

Essential Commercial Terms and Conditions (To be filled in full and to be submitted along with offer)

SL. NO	DATA REQUIRED	Buyer's PREFERENCE	SELLER'S REPLY
01	SELLERS NAME:	Please give full address, contact person, phone, fax & e-mail etc.	
02	ORIGINAL MFG'S NAME & FULL ADDRESS		
03	COUNTRY OF ORIGIN		
04	DELIVERY TERMS	CFR Chennai	
	Packing & Forwarding charges to nearest AIR/SEA PORT if any.	Included in the price of item.	
	Insurance	In the scope of BHEL	
05	FOB/FAS/FCA Charges		
06	WHETHER 100% IRR UNCONFIRMED L/C IS ACCEPTABLE. L/C will be opened 10 weeks before the delivery date.	100% Un-confirmed ILC. Our bank charges to our a/c. Your bank charges to your a/c.	
07	DELIVERY PERIOD FROM THE DATE OF PURCHASE CONTRACT		
08	VALIDITY DATE EFFECTIVE UP TO	90 days	
09	NAME THE NEAREST SHIPPING AIR/SEA PORT	Name the both	
10	TRANSHIPMENT (IF ANY)	Not preferred	
11	APPROX. FREIGHT CHARGES BY AIR/SEA		
12	APPROX. WT& DIMENSION OF THE CONSIGNMENT	Weight of the individual items, Gross & net wt.	
13	AGENCY COMMISSION, IF ANY IN% OF SL#4	Should be incl In the price in sl#4& will be paid in Indian Rs.	
14	ADDRESS OF THE INDIAN AGENT/ REPRESENTATIVE (DETAILS)	As in sl#1	

SL. NO	DATA REQUIRED	Buyer's PREFERENCE	SELLER'S REPLY
15	ACCEPTANCE FOR FURNISHING PERFORMANCE BG OF 10% IN BHEL FORMAT	Sellers specific confirmation required	
16	YOUR BANKER'S NAME& ADDRESS		
17	YOUR ACCEPTANCE FOR OUR STANDARD LD CLAUSE (REF. ENQUIRY)	@0.5% of order value per every week of delay to a max of 10% for the Order Value. Loading will be carried out by BHEL to the extent which is not agreed by you.	
18	RISK PURCHASE CLAUSE	The purchaser at his option will be entitled to terminate the contract and to purchase elsewhere at the risk and cost of the seller either the whole of the goods or any part which the seller has failed to deliver or dispatch within the time stipulated as aforesaid or if the same were not available, the best and the nearest available substitute thereof. The seller shall be liable for all losses and extra expenditure which the purchaser may sustain by reason of such risk purchases in addition to penalty at the rates of LD clause agreed.	
19	TEST CERTIFICATE	Provide TC at no extra cost.	
20	COMPLIANCE CERTIFICATE	Provide CC at no extra cost.	
21	GUARANTEE CERTIFICATE	Provide GC valid for 18 months from the date of dispatch or 12 months from the date of commissioning which is earlier.	
22	PACKING	Sea Worthy Packing	

Note:1) Offer will be evaluated on the basis of Total landed cost to BHEL at the Final destination considering the applicable taxes and duties.

2) The above format shall completely be filled and deviation if any shall be clearly spelt out. The columns which are not applicable shall be mentioned as "Not Applicable". No column should be left blank. If any column is unfilled, it will be taken as you are agreeing to BHEL's Requirement. Offer will be evaluated on the basis of Total landed cost to BHEL at the Final destination.

The above Commercial Terms and Conditions are confirmed by us for this tender. In case there is a difference between the conditions confirmed above and the main offer, we certify that the Commercial Terms and Conditions given here is applicable. Such Commercial Terms and Conditions in the main offer may be considered null and void by the Purchaser and this is accepted by us.

Date:

Name & designation of the seller

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REQUIREMENT OF TECHNICAL DETAILS /CONFIRMATION
(To be filled in full and to be submitted along with offer)

S.NO	DESCRIPTION	BHEL'S REQUIREMENT	SUPPLIER'S COMMENTS
01	SPECIFICATION: RAH-528 Rev 00.	Clause wise / Point wise confirmation to be given in TOTO for all specifications & to be submitted along with offer.	
02	DATA SHEET / DRGS	Filled Data Sheet and vendor's Drawings are to be submitted along with offer.(if applicable).	
03	QUALITY PLAN	To confirm applicable QP will be followed. (OR) Your Quality Plan to be submitted for our review & approval along with offer.	
04	SPECIFICATION DEVIATION DISPOSITION REPORT (SDDR)	Attached SDDR to be filled & submit along with offer. (Even NO deviation is taken, NIL report to be submitted).	

(To be submitted along with the offer)

SPECIFICATION DEVIATION DISPOSITION REPORT					
Specn				Item	
Enq.No & Date					
Vendor Name					
SPECN					
Page	Clause	Details Of Deviation With Reason		Disposition By Bhel	
Signature Of Vendor				Reviewed By	
“ AGREED DEVIATION “ if any to be incorporated in the PO in the event of order.				APPROVED BY	

Date:

SIGNATURE WITH SEAL