

PREQUALIFICATION REQUIREMENTS (PQRs)

Qualification of bidder will be based on meeting the minimum pass/fail criteria specified below regarding the Bidder's technical experience and financial position as demonstrated by the Bidder's responses in the corresponding Bid Schedules. Technical experience and financial resources of any proposed bidder shall not be taken into account in determining the Bidder's compliance with the qualifying criteria.

BHEL/ Customer (POWERGRID) may assess the capacity and capability of the bidder to ascertain that the bidder can successfully execute the scope of work covered under the package within the stipulated completion period and with desired technical specifications. The assessment shall inter-alia include (i) document verification; (ii) bidder's work/manufacturing facilities visit; (iii) manufacturing capacity, details of work executed, work in hand, anticipated work orders in future & the balance capacity available for the present scope of work; (iv) details of Plant and machinery, manufacturing and testing facilities, manpower and financial resources; (v) details of quality systems in place; (vi) past experience and performance; (vii) customer feedback; (viii) Banker's feedback etc.

A. Technical Experience:

1. Bidder must be an original equipment manufacturer (OEM)/its channel partner (§§) of electrolyser.
2. The OEM whose electrolyser is being offered must have supplied at least 1 (one) number of electrolyser of minimum 50 Nm³/hr hydrogen production capacity during last 7 (Seven) years and the same must have been in satisfactory# operation for at least six month as on the originally scheduled last date of bid submission (soft copy) i.e 10/01/2025.

Note:

(§§) A channel partner is defined as an entity that has a valid authorization/agreement with the original manufacturer of Electrolyser to market/supply/assemble/sell/trade the manufacturer's products in India.

(#) Satisfactory operation means certificate issued by the Employer certifying the operation without any adverse remark.

B. Financial Position:

Bidder shall meet the following minimum criteria:

1. Net Worth for last 3 financial years should be positive.
2. Minimum Average Annual Turnover@ (MAAT) of the bidder for best three years i.e. 36 months out of last five financial years of the bidder should be Rs. 4 Cr.

@Note- "Annual gross revenue from operations/gross operating income as incorporated in the profit & loss account excluding other operative income/other income".

- C. **The** bidder shall furnish documentary evidence in support of the qualifying requirements stipulated above.

On a separate page, using the following format, Bidder is requested to furnish the details of the previous experience, on the basis of which the Bidder wishes to qualify, as detailed at para 2.0

above. The information is to be summarised using following formats, as applicable, for each previous experience of the Bidder.

(Documentary evidence, such as copies of utility certificates etc., in support of its experience shall be attached with the filled-up format for each experience/Contract)

Format A: Format for the Bidder

Name of the Bidder	
Name of the Original Equipment Manufacturer (OEM) /its channel partner(\$\$) of Electrolyser (\$\$)A channel partner is defined as an entity that has a valid authorization/agreement with the original manufacturer of Electrolyser to market/supply/assemble/sell/trade the manufacturer's products in India.		<input type="checkbox"/> OEM or <input type="checkbox"/> Channel Partner (Tick whichever is applicable) (Indicate the Name)
A1.	Name of Contract (executed during the last 7 years as on the Originally scheduled last date of bid submission (soft copy)):	
A2.	Contract Reference No. & Date of Award
A3.	Name and Address of the Employer/Utility by whom the Contract was awarded <div style="text-align: right;">E-mail ID _____</div> <div style="text-align: right;">Telephone No./ Mobile No. _____</div>	
A4.	(i) Number of Electrolyser supplied in the above contract (ii) Hydrogen Production Capacity of the above Electrolyser (in Nm ³ per hour) supplied in the above contract	_____ _____ (in Nm ³ per hour)
A5.	Scope of work for Electrolyser executed under the above contract	<input type="checkbox"/> Supplied (Tick whichever is applicable) (If any other, please mention)
A6.	(i) Date of successful execution of the Contract (ii) No. of Months the above referred Electrolyser is in satisfactory# operation as on the Originally scheduled last date of bid submission (soft copy) (#) Satisfactory operation means certificate issued by the Employer certifying the operation without any adverse remark	_____ _____ Months
A7.	Capacity in which the Contract was undertaken	<input type="radio"/> Prime Contractor

	(Check One)	<input type="radio"/> Sub Contractor <input type="radio"/> Partner of JV (Tick whichever is applicable)
A8.	Details/documentary evidence submitted in support of stated experience/Contract	

(Use separate sheet for each experience / Contract)