



भारत हेवी इलेक्ट्रिकल्स लिमिटेड
BHARAT HEAVY ELECTRICALS LIMITED
(भारत सरकार का उपक्रम) / (A GOVERNMENT OF INDIA UNDERTAKING)
कॉर्पोरेट वित्तीय सेवायें विभाग / CORPORATE FINANCIAL SERVICES DEPARTMENT
Phone No.+91 11 6633 7260 / 7289

No.: AA/FS/24-25/FBG003/Botswana

Date: 11-06-2024

Branch Manager,
(Consortium Bank/s)
As per list attached

Kind attention Mr. _____

Sub: Quotes for Bank Guarantee

BHEL is required to arrange following Bank Guarantees in favor M/s Doosan Skoda Power S.R.O. -

BG Details							
Supply of 2x175 MW Synchronous Generators for 300 MW Mmamabula Energy Project, Botswana on FOB Mumbai basis and Supervision of erection & commission							
Sl No.	BG Nature	CCY	BG amount in USD	BG Amount in (Rs /Cr)	Validity	Claim Period	Remarks
1	Perf.	USD	603000	5.06	17-11-2025	17-11-2025	Paper BG to be issued from any first class recognized bank
2	Adv.	USD	603000	5.06	31-10-2025	31-10-2025	
Total				10.12			

1. Bank Guarantee text for above-mentioned Guarantee is **enclosed at Annexure A & B.**
2. Tenders are invited from Banks as Part-I and Part-II bid.
(a) Bidders to submit declaration in Part-I formats as per **Annexure-I**
(b) Bidders to specify the BG charges for the same in the Part-II formats as per **Annexure II-A & II-B.** BHEL shall not bear any charges not indicated upfront by the bank in their quote. In case of Foreign Currency BG bids will be evaluated on TT selling rate of SBI card rates on the date of bid submission/ previous day in case of non-availability of card rates on date of bid submission.
3. In case the Bank wishes to mention any of its conditions / disclaimer the same may be mentioned in **Part I Bid only.** The decision for acceptance / rejection of conditions, if any, mentioned by the bidders shall be at the sole discretion of BHEL. If any of the conditions / disclaimer is stated in Part II Bid or anywhere else in the bid except for Part I bid, the same shall not be given any cognizance and will be treated as null & void.
4. Bidders are requested to quote for the BGs as above, considering the limits available. In case of multiple BGs, bidder may submit their quotes for any or all the required BGs If required, additional limits will be allocated to the successful bidder(s) out of overall Consortium Limits.
5. BG issuance shall be subject to RBI guidelines in this regard and accordingly applicable on both BHEL and banks. The successful bidder shall be provided the necessary documents as mutually agreed to by bank and BHEL for opening the Bank guarantee.

SUBMISSION OF OFFERS

The bids can be submitted by any of the following modes latest by **14-06-2024 (Upto 16:00 Hrs)**

पंजीकृत कार्यालय: बीएचईल हाऊस, सीरी फोर्ट, नई दिल्ली-110049, भारत
Regd Office: BHEL House, Siri Fort, New Delhi-110049, INDIA
CIN: L74899DL1964GOI004281





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- (i) EMAIL (as per para 7.1), OR
- (ii) Sealed Cover and sent through Registered Post or Courier or by Hand (as per para 7.2)

7.1 Through E-mail

7.1.1 Part-I Bid may be submitted through **email** at the following address:
technicalbid-corp@bhel.in

The subject may be mentioned as-

T1: PART I BID for BG in favour of M/s Doosan Skoda Power S.R.O

7.1.2 Part II bids may be submitted through **email** at the following address:
pricebid-corp@bhel.in

The subject may be mentioned as-

P1: PART II BID for BG in favour of M/s Doosan Skoda Power S.R.O

7.1.3 Bids are to be sent through email with sufficient time margin so as to reach us within given timelines. In case either Part-I Bid or Part-II bid or both the bids are received after the scheduled timelines, the same will be rejected and the bidder will not be considered for evaluation. Bids are sent **ONLY on e-mail ids provided for the purpose and not to any other id of BHEL official.**

7.2 **The tender can also be submitted in Separate sealed cover for Part I / PART II as follows:**

Envelope 1: **PART I BID for BG in favour of M/s Doosan Skoda Power S.R.O**

Envelope 2: **PART II BID for BG in favour of M/s Doosan Skoda Power S.R.O**

These envelopes will be put in a larger envelope super scribing on this envelope:

“PART I and PART II bids for Bank Guarantee for M/s Doosan Skoda Power S.R.O”

7.2.1 **No. and Due date of Tender Opening also must be super scribed on all the envelopes containing Bids/Tenders.** The Tender received after the Due Date and time of Submission are liable to be rejected. The bids shall be addressed to the official inviting tenders by designation (as below) and shall be submitted/dropped in the Tender box **placed at the 5th Floor (outside B-Wing)** of BHEL House, Siri Fort, New Delhi.

**DEPUTY GENERAL MANAGER (FINANCE)
CORPORATE FINANCE-FSD,
BHARAT HEAVY ELECTRICALS LIMITED
SIRI FORT, NEW DELHI-110049.**



8. Clarifications, if any, on the tender may be sought by bidders at following contact details:

Phone No. 011-66337260, 011-66337289, 011-66337301

Email: meenal@bhel.in ; amitupadhyay@bhel.in : vikas.y@bhel.in

9. The offer including Quotes submitted by a Bank shall be kept valid for acceptance for a period of 3 months from the date of opening of PART II bid.



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10. **Bid Opening-** Part-I bids shall be opened on **14-06-2024 at 16:15 Hrs** in the presence of bidders who may like to be present at that time. In case there is no deviation in Part-I bids, Part II bid is likely to be opened immediately after opening of Part-I bid. However, if bids are received with deviations, the date of opening Part II bids will be intimated subsequently. Bidders are requested to keep in touch with BHEL for knowing the date and time of opening Part-II bids.

11. **Evaluation of tender** - Party quoting lowest Bank Charges in the PART II will normally be declared L-1. Bids for BG's will be evaluated independently on individual BG basis i.e. the evaluation in respect of each BG shall be done separately and Bank quoted lowest rate for respective BG will be awarded the respective BG

12.

"In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders.

In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss / draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s).

Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding."

13. **Award of Contract-** BHEL will award the contract to the successful Bidder(s) whose Bid has been qualified and have offered the lowest Bank Charges as evaluated at para 11 above. Kindly note, that in case you are not interested in submitting the offer for any reasons, you may please send a regret letter indicating reasons for the same with in the given timelines.

Thanking you,

Yours Sincerely
For & on behalf of BHEL

(Amit Kr Upadhyay)
Manager (Fin)





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List of Consortium Banks

1	IDBI Bank Limited
2	ICICI Bank Limited
3	HDFC Bank Limited
4	Axis Bank
5	IndusInd Bank Limited
6	Bank of Baroda
7	Indian Bank
8	Punjab National Bank
9	Union Bank of India
10	Yes Bank Limited
11	RBL Bank Ltd.
12	Indian Overseas Bank
13	Kotak Mahindra Bank Limited
14	Federal Bank Limited
15	Canara Bank
16	EXIM Bank
17	State Bank of India



(To be submitted on the Letterhead of Bank)

No.: AA/FS/24-25/FBG003/Botswana

Date: _____

ANNEXURE – I

DECLARATION SHEET
(BGs in favour of M/s Doosan Skoda Power S.R.O

It is hereby confirmed that (Name of the bank) -

- Agrees to issue the Bank Guarantee as per BG format provided at **Annexure-A & B** without any changes.
- No deviation will be taken in the Price Bid format provided in **Annexure II-A & II-B** as well.
- Bank Agrees to issue the following BG as per details:

BG Details								
Supply of 2x175 MW Synchronous Generators for 300 MW Mmamabula Energy Project, Botswana on FOB Mumbai basis and Supervision of erection & commission								
Sl No.	BG Nature	CCY	BG amount in USD	BG Amount in (Rs /Cr)	Validity	Claim Period	Remarks	Tick
1	Perf.	USD	603000	5.06	17-11-2025	17-11-2025	Paper BG to be issued from any first class recognized bank	
2	Adv.	USD	603000	5.06	31-10-2025	31-10-2025		
	Total			10.12				

- The quote is being provided as per Annexure-II (Price Bid) format. If required, additional limits will be allocated by BHEL out of overall Consortium limits.

(Authorized representative's signature with seal)

Name:.....

Contact No.:

Email:.....



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(To be submitted on the Letterhead of Bank)

No.: AA/FS/24-25/FBG003/Botswana

Date: _____

PART II – Price Schedule for BG

ANNEXURE II-A

1. PRICE SCHEDULE

BG Details							
Supply of 2x175 MW Synchronous Generators for 300 MW Mmamabula Energy Project, Botswana on FOB Mumbai basis and Supervision of erection & commission							
Sl No.	BG Nature	CCY	BG amount in Rs.	BG Amount in (Rs /Cr)	Validity	Claim Period	Remarks
1	Perf.	USD	603000	5.06	17-11-2025	17-11-2025	Paper BG to be issued from any first class recognized bank

2. BG CHARGES

TABLE A- FOR EVALUATION

Sl. NO	Particulars	
1.	BG issuance Charges % per p.a.	
2.	Swift/P&T (Rs.)	
3.	Other Charges if any (Pl. indicate Rs./ (%))	
4.	Statutory dues (if any) (Pl. indicate Rs./ (%))	
5.	Please Specify Charges to be calculated on the basis of No. of Days / Monthly / Quarterly	
6.	Charges will be recovered by Bank Quarterly/ Annually	

TABLE B- OTHER CHARGES (NOT FOR EVALUATION)

Sl. NO	Particulars	INR	% p.a.
I	Tax on above (%) (Please specify Sl. No. at Table A on which Tax is applicable)		
II	Amendment charges— <ul style="list-style-type: none">Financial- (%)Non-Financial- Rs.		
III	In case of foreclosure (closed before actual expiry), Bank Charges will be refunded to BHEL on pro rata basis. Please Specify the charges will be refunded to BHEL on Pro-rata basis for Balance period on the basis of : No.of Days / Monthly / Quarterly		
IV	In case of extension of BG, Bank Charges will be paid by BHEL on Pro-rata basis for extended period on the basis of No. of Days / Monthly / Quarterly		

Notes:

- Banks to quote their Charges considering BG commission start Date 14-06-2024. In case of increase or decrease in no. of days, charges will be paid on prorata basis.**
- In Case of BG is returned to the Bank for closure (within 1 month of issuance) as the same is not used for the purpose it was issued, BHEL will pay only 1-month Bank charges**
- The evaluation will be done based on the charges quoted at Table A, Sl. No.1 to 5. In case the bidders have provided their quotes only in % terms, the evaluation of the bidders will be done considering the charges worked out as per terms quoted at A (For Evaluation) S.No. 1 to 5 above.**
- Charges/ Terms quoted at Table B –Other Charges will not be considered for Evaluation purposes.**
- Charges excluding GST will be considered for evaluation.**
- BHEL shall not bear any charges not indicated upfront by the Bank in their response.**
- The Stamp Paper shall be paid as per actuals.**

(Signature of the authorized official along with seal)



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(To be submitted on the Letterhead of Bank)

No.: AA/FS/24-25/FBG003/Botswana

Date: _____

PART II – Price Schedule for BG

ANNEXURE II-B

1. PRICE SCHEDULE

BG Details							
Supply of 2x175 MW Synchronous Generators for 300 MW Mmamabula Energy Project, Botswana on FOB Mumbai basis and Supervision of erection & commission							
Sl No.	BG Nature	CCY	BG amount in Rs.	BG Amount in (Rs /Cr)	Validity	Claim Period	Remarks
1	Adv.	USD	603000	5.06	31-10-2025	31-10-2025	Paper BG to be issued from any first class recognized bank

2. BG CHARGES

TABLE A- FOR EVALUATION

Sl. NO	Particulars	
1.	BG issuance Charges % per p.a.	
2.	Swift/P&T (Rs.)	
3.	Other Charges if any (Pl. indicate Rs./ (%))	
4.	Statutory dues (if any) (Pl. indicate Rs./ (%))	
5.	Please Specify Charges to be calculated on the basis of No. of Days / Monthly / Quarterly	
6.	Charges will be recovered by Bank Quarterly/ Annually	

TABLE B- OTHER CHARGES (NOT FOR EVALUATION)

Sl. NO	Particulars	INR	% p.a.
I	Tax on above (%) (Please specify Sl. No. at Table A on which Tax is applicable)		
II	Amendment charges— • Financial- (%) • Non-Financial- Rs.		
III	In case of foreclosure (closed before actual expiry), Bank Charges will be refunded to BHEL on pro rata basis. Please Specify the charges will be refunded to BHEL on Pro-rata basis for Balance period on the basis of : No.of Days / Monthly / Quarterly		
IV	In case of extension of BG, Bank Charges will be paid by BHEL on Pro-rata basis for extended period on the basis of No. of Days / Monthly / Quarterly		

Notes:

8. **Banks to quote their Charges considering BG commission start Date 14-06-2024. In case of increase or decrease in no. of days, charges will be paid on prorata basis.**
9. **In Case of BG is returned to the Bank for closure (within 1 month of issuance) as the same is not used for the purpose it was issued, BHEL will pay only 1-month Bank charges**
10. **The evaluation will be done based on the charges quoted at Table A, Sl. No.1 to 5. In case the bidders have provided their quotes only in % terms, the evaluation of the bidders will be done considering the charges worked out as per terms quoted at A (For Evaluation) S.No. 1 to 5 above.**
11. **Charges/ Terms quoted at Table B –Other Charges will not be considered for Evaluation purposes.**
12. **Charges excluding GST will be considered for evaluation.**
13. **BHEL shall not bear any charges not indicated upfront by the Bank in their response.**
14. **The Stamp Paper shall be paid as per actuals.**

(Signature of the authorized official along with seal)



Annexure A

PERFORMANCE GUARANTEE 758

Bank Guarantee No.

We have been informed by(hereinafter called the "Supplier") that they have concluded with you contract No. on..... (hereinafter called the „Contract“) for..... and that they have to provide you with a bank guarantee securing the fulfilment of the Supplier's obligations under the Contract.

At the request of wehereby irrevocably undertake to pay to you, without any objection, any amount up to the total amount ofsay:

upon receipt by us of your first written request for payment in original signed by handwriting and containing your written statement that the Supplier is in breach of its obligations under the Contract. Your request for payment has to contain your statement indicating in what respect the Supplier is in breach of its obligations under the underlying relationship emanating from the Contract.

For the purpose of identification your request for payment containing your statement has to be signed by the persons authorized to act on your behalf and their signatures on the request for payment have to be verified by your bank , which has to confirm in writing the authenticity of the signatures of the persons signing your request for payment and the authorization of such persons to act on your behalf.

This bank guarantee is valid until and your request for payment, if any, containing your statement must reach us only by registered mail or by courier at our address: on that day at the latest. Another mode of delivery of your request for payment is hereby expressly excluded.

This bank guarantee will be automatically reduced by all payments made by us on the basis of your request for payment under this bank guarantee.

Please return this letter of guarantee immediately after our liability thereunder has ceased to be valid. Our liability under this bank guarantee will cease to be valid even if the bank guarantee original is not returned to us.

This bank guarantee also ceases to be valid upon receipt by us (return to us) of the original of this bank guarantee provided such return takes place prior to the stated date of expiry of this bank guarantee.

This bank guarantee is not transferable. The proceeds under this bank guarantee cannot be assigned nor pledged.

This Bank Guarantee is subject to the Uniform Rules for Demand Guarantees (URDG) 2010 revision, ICC Publication No. 758 (hereinafter called the „URDG“) excluding article 26) of URDG.



Annexure – B

ADVANCE PAYMENT GUARANTEE 758

Bank Guarantee No.

We have been informed by (hereinafter called the “Supplier”) that they have concluded with you contract No. on (hereinafter called the „Contract“) for..... and that% of the delivery value under the Contract, i.e. the amount of is to be paid in advance against presentation of the bank guarantee securing the fulfilment of the Supplier’s delivery obligations under the Contract.

At the request of we, hereby irrevocably undertake to pay to you, without any objection, any amount up to the total amount ofsay:

upon receipt by us of your first written request for payment in original signed by handwriting and containing your written statement that the Supplier is in breach of its delivery obligations under the Contract. Your request for payment has to contain your statement indicating in what respect the Supplier is in breach of its obligations under the underlying relationship emanating from the Contract.

For the purpose of identification your request for payment containing your statement has to be signed by the persons authorized to act on your behalf and their signatures on the request for payment have to be verified by your bank, which has to confirm in writing the authenticity of the signatures of the persons signing your request for payment and the authorization of such persons to act on your behalf.

This bank guarantee is valid until and your request for payment, if any, containing your statement must reach us only by registered mail or by courier at our address: on that day at the latest. Another mode of delivery of your request for payment is hereby expressly excluded.

This bank guarantee will be automatically reduced by all payments made by us on the basis of your request for payment under this bank guarantee.

Please return this letter of bank guarantee immediately after our liability thereunder has ceased to be valid. Our liability under this bank guarantee will cease to be valid even if the guarantee original is not returned to us.

This bank guarantee also ceases to be valid upon receipt by us (return to us) of the original of this bank guarantee provided such return takes place prior to the stated date of expiry of this bank guarantee.

This bank guarantee is not transferable. The proceeds under this bank guarantee cannot be assigned nor pledged.

This Bank Guarantee is subject to the Uniform Rules for Demand Guarantees (URDG) 2010 revision, ICC Publication No. 758 (hereinafter called the „URDG“) excluding article 26) of URDG.

