



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A GOVERNMENT OF INDIA UNDERTAKING)  
**CORPORATE FINANCIAL SERVICES DEPARTMENT**

Phone No.+91 11 6633 7260 / 7296/7301

No.: AA/FS/26-27/LC/001  
Dt.: 29-04-2026

Branch Manager,  
(BHEL Consortium Bank/s)  
(as per list attached)

Kind attention Mr. \_\_\_\_\_

**Sub: Quotes for Opening Sight LC with validity more than 12 months**

BHEL is required to arrange following Sight Letter of Credit in favour of M/s KOCEL MACHINERY LIMITED (CHINA):

BENEFICIARY	PROJECT	Currency	FC amount	Usance period	Validity Tenure
KOCEL Machinery Limited (China)	AMARKANTAK	USD	306500	Sight LC	30-11-2027
	SATPURA	USD	306500		30-11-2027
	ASSAM-PHASE-1,UNIT-1	USD	258504		28-02-2028
	ASSAM-PHASE-1,UNIT-2	USD	258504		30-05-2028
	ASSAM-PHASE-2,UNIT-1	USD	258504		31-08-2028
	ASSAM-PHASE-2,UNIT-2	USD	258504		30-11-2028
	KAWAI-PHASE-3,UNIT-1	USD	258504		28-02-2029
	KAWAI-PHASE-3,UNIT-2	USD	258504		31-05-2029
	<b>Total in USD</b>		<b>2164024</b>		
	<b>Equivalent Rs .(Approx) @ 94.67</b>		<b>204868152</b>		

- The details of draft letter of credit/s is enclosed as **Annexure-A**. Bidders are requested to quote the LC issuance and other charges for the above LC.
- Tenders are invited from Banks as Part-I and Part-II bids.
  - Bidders to submit declaration in Part-I formats as per **Annexure-I**.
  - Bidders to specify the LC charges for the same in the Part-II formats as per **Annexure II-A, II-B, II-C, II-D, II-E, II-F, II-G & II-H**. BHEL shall not bear any charges not indicated upfront by the bank in their quote. **Bidders may consider a Rate of 1 USD = Rs. 94.67 for determining the equivalent INR amount of LC value or the charges quoted in Part II bids, if any, in foreign currency. The same shall only be considered for evaluation purposes by BHEL.** However, the actual charges payable to LC issuing bank shall be determined on the basis of prevailing exchange rates on the LC issuance date. BHEL shall not bear any charges not indicated upfront by the bank in their quote.
- In case the Bank wishes to mention any of its conditions / disclaimer the same may be mentioned in **Part I Bids only**. The decision for acceptance / rejection of conditions, if any, mentioned by the bidders shall be at the sole discretion of BHEL. If any of the conditions / disclaimer is stated in Part II Bid, the same shall not be given any cognizance and will be treated as null & void.
- LC issuance shall be subject to RBI guidelines in this regard and accordingly applicable on both BHEL and banks. The successful bidder shall be provided the necessary documents as mutually agreed to by bank and BHEL for opening the LC.
- Bidders are requested to quote for the LC's as above, considering the limits available. In case of multiple LC's in tender, Bidder may submit their **quotes for any or all of the required LC**.



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**6. SUBMISSION OF OFFERS**

The bids can be submitted by any of the following modes latest by **07-05-2026 (Upto 14:30 Hrs**

(i) EMAIL (as per para 6.1), **OR**

(ii) Sealed Cover and sent through Registered Post or Courier or by Hand (as per para 6.2 )

**Through E-mail:**

6.1.1 Part-I bid may be submitted through **separate email** for LC **ONLY at the following email id:**  
**technicalbid-corp@bhel.in**

The subject may be mentioned as

**Part-I BID for M/s KOCEL MACHINERY LIMITED (CHINA) (Annexure I)**

6.1.2 Part-II bid may be submitted through **separate email** for LC **ONLY at the following email id:**  
**pricebid-corp@bhel.in**

The subject may be mentioned as

**Part-II BID for M/s KOCEL MACHINERY LIMITED (CHINA) (Annexure II)**

6.1.3 Bids are sent through email with sufficient time margin so as to reach us within given timelines. Bids are sent **ONLY on e-mail ids provided for the purpose and not to any other id of BHEL official.**

6.2 The tender can also be submitted in Separate sealed cover for Part I / PART II as follows:

Envelope 1: **Part-I BID for M/s KOCEL MACHINERY LIMITED (CHINA) (Annexure I)**

Envelope 2: **Part-II BID for M/s KOCEL MACHINERY LIMITED (CHINA) (Annexure II)**

These envelopes will be put in a larger envelope super scribing on this envelope **"PART I and PART II bids for M/s KOCEL MACHINERY LIMITED (CHINA).**

6.2.1 **No. and Due date of Tender Opening also must be super scribed on all the envelopes containing Bids/Tenders.** The Tender received after the Due Date and time of Submission are liable to be rejected. The bids shall be addressed to the official inviting tenders by designation (as below) and shall be submitted/dropped in the Tender box **placed at the 5<sup>th</sup> Floor (outside B-Wing)** of BHEL House, Siri Fort, New Delhi.

**DEPUTY GENERAL MANAGER (FINANCE)**  
**CORPORATE FINANCE-Cash Management and FSD,**  
**BHARAT HEAVY ELECTRICALS LIMITED**  
**SIRI FORT, NEW DELHI-110049.**

In case the envelope contains **more than 1 (One) bid, the bid is liable to be rejected** and shall not be considered for evaluation.

7. Clarifications, if any, on the tender shall be sought by bidders at the following contact details:

Phone No. 011-66337260, 011-66337296, 011-66337301

Email: [meenal@bhel.in](mailto:meenal@bhel.in), [vikrant@bhel.in](mailto:vikrant@bhel.in), [vikas.y@bhel.in](mailto:vikas.y@bhel.in)



**BHARAT HEAVY ELECTRICALS LIMITED**  
(A GOVERNMENT OF INDIA UNDERTAKING)  
**CORPORATE FINANCIAL SERVICES DEPARTMENT**

Phone No.+91 11 6633 7260 / 7296/7301

8. **BHEL has to bear all LC charges within India. All other charges outside India except as stated above shall be to beneficiary account and bank may it directly from the beneficiary.**
9. **The offer submitted by a Bank shall be kept valid for acceptance for a period of 3 months from the date of opening of PART II bids.**
10. **Bid Opening** - Part-I bids shall be opened on **07-05-2026 at 15:00 Hrs** in the presence of bidders who may like to be present at that time. In case there is no deviation in Part-I bids, Part II bid is likely to be opened immediately after opening of Part-I bid. However, if bids are received with deviations, the date of opening Part II bids will be intimated subsequently. Bidders are requested to keep in touch with BHEL for knowing the date and time of opening part-II bids.
11. **Evaluation of tender** - The evaluation in respect of LC will be done separately. Bids for LC will be evaluated independently on individual LC basis i.e. the evaluation in respect of each LC shall be done separately and bank quoted lowest rate for respective LC will be awarded the respective LC.

*"In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders.*

*In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss / draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s).*

*Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding."*

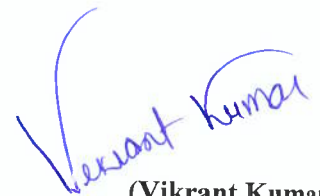
12. **Award of Contract-** BHEL will award the contract to the successful Bidder(s) whose Bid has been determined qualified and have offered the lowest Bank Charges as evaluated at para 11 above. BHEL reserves the right to award the tender to the evaluated L1 bidder for LC. BHEL shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any / all tender(s) in part or full without assigning any reason whatsoever. The decision of BHEL in this regard shall be final and binding on all the Banks and there shall not be any objections from any bidder in accepting the same.

Kindly note, that in case you are not interested in submitting the offer for any reasons, you may please send a regret letter indicating reasons for the same within the given timelines.

Thanking you,

Yours Sincerely  
For & on behalf of BHEL





**(Vikrant Kumar)**  
**Sr. Mgr (Fin)**

<b>List of Consortium banks</b>
---------------------------------

1	State Bank of India
2	IDBI Bank Limited
3	ICICI Bank Limited
4	HDFC Bank Limited
5	Axis Bank
6	IndusInd Bank Limited
7	Bank of Baroda
8	Indian Bank
9	Punjab National Bank
10	Union Bank of India
11	Yes Bank Limited
12	RBL Bank Ltd.
13	Indian Overseas Bank
14	Kotak Mahindra Bank Limited
15	Federal Bank Limited
16	Canara Bank
17	EXIM Bank
18	South Indian Bank
19	Bank of India

**DECLARATION SHEET**

It is hereby confirmed that ..... (name of the bank) -

- a) Accepts all terms and conditions stated in subject tender and agrees to issue the Revolving Letter of Credit as per the details provided at **Annexure-A**
- b) Bank agrees to issue the following LCs:

BENEFICIARY	PROJECT	Currency	FC amount	Usance period	Validity Tenure	Please tick Mark against each for which the bank agrees to issue the LC
KOCEL Machinery Limited (China)	AMARKANTAK	USD	306500	Sight LC	30-11-2027	
	SATPURA	USD	306500		30-11-2027	
	ASSAM-PHASE-1,UNIT-1	USD	258504		28-02-2028	
	ASSAM-PHASE-1,UNIT-2	USD	258504		30-05-2028	
	ASSAM-PHASE-2,UNIT-1	USD	258504		31-08-2028	
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	KAWAI-PHASE-3,UNIT-1	USD	258504		28-02-2029	
	KAWAI-PHASE-3,UNIT-2	USD	258504		31-05-2029	
	<b>Total in USD</b>				<b>2164024</b>	
<b>Equivalent Rs</b>						
<b>.(Approx) @ 94.67</b>			<b>204868152</b>			

- c) The quote is being provided as per Part-II (**Annexure- II-A, II-B, II-C, II-D, II-E, II-F ,II-G & II-H**) format.
- d) No deviation will be taken in the Price Bid format provided in **Annexure II-A, II-B, II-C, II-D, II-E, II-F ,II-G & II-H**).

(Authorized representative's signature with seal)

Name:.....  
Contact No.: .....  
Email:.....

To be submitted on the Letterhead of the Bank)

Annexure-II-A

Ref. No: AA/FS/26-27/LC001

DT: \_\_\_\_\_

Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	AMARKANTAK	306500	Sight	30-11-2027

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges – Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date /period and considered for comparison evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC/ refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension/ foreclosure shall be paid/ refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
8. For Evaluation purpose USD INR may be taken as 94.67

(Signature of the authorized official along with seal)

Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	SATPURA	306500	Sight	30-11-2027

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges – Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date period and considered for comparison evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC/ refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension/ foreclosure shall be paid. refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
8. For Evaluation purpose USD INR may be taken as 94.67

(Signature of the authorized official along with seal)

Ref. No: AA/FS/26-27/LC001  
DT: \_\_\_\_\_

Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	ASSAM-PHASE-1,UNIT-1	USD	258504	Sight LC

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges – Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date period and considered for comparison/evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC/ refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension/ foreclosure shall be paid/ refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
8. For Evaluation purpose USD INR may be taken as 94.67

(Signature of the authorized official along with seal)

Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	ASSAM-PHASE-1,UNIT-2	USD	258504	Sight LC

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges – Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date period and considered for comparison/evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC/ refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension/ foreclosure shall be paid/ refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
8. For Evaluation purpose USD INR may be taken as 94.67

(Signature of the authorized official along with seal)

Ref. No: AA/FS/26-27/LC001

DT: \_\_\_\_\_

Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	ASSAM-PHASE-2,UNIT-1	USD	258504	Sight LC

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges -- Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date period and considered for comparison/evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC/ refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension/ foreclosure shall be paid/ refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
8. For Evaluation purpose USD INR may be taken as 94.67

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Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	ASSAM-PHASE-2,UNIT-2	USD	258504	Sight LC

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges – Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL. on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL. on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date period and considered for comparison evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC/ refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension foreclosure shall be paid/ refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
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DT: \_\_\_\_\_

Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	KAWAI-PHASE-3,UNIT-1	USD	258504	Sight LC

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges -- Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date period and considered for comparison/evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC/ refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension/ foreclosure shall be paid/ refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
8. For Evaluation purpose USD INR may be taken as 94.67

(Signature of the authorized official along with seal)

Vendor / Beneficiary	Material/ Project	Amount in USD	Sight/ Usance	Validity
KOCEL Machinery Limited (China)	KAWAI-PHASE-3,UNIT-2	USD	258504	Sight LC

**Remarks:**

1. Banks to quote LC opening charges considering LC issuance date as 10-05-2026

**TABLE A (Charges to be considered for Evaluation of Tender)**

The charges to be quoted in Table A below should be excluding taxes

S. No.	Particulars	Indian Bank	
		INR	% p.a.
1.	LC Charges for opening/Retirement/Negotiation and confirmation charges (% p.a.)		
2.	Swift/P&T (Rs.)		
3.	Other Charges if any Rs./ (%)		
4.	Statutory dues (if any) / Rs./ (%)		
5.	Charges to be calculated on the basis of <b>No. of Days / Monthly / Quarterly</b>		
6.	Charges will be recovered by bank <b>Quarterly / Annually</b>		
	<b>Total Amount in Rs</b>		

**TABLE B (Charges that will not be considered for Evaluation of Tender)**

S. No.	Particulars		
1.	Amendment charges – Financial – Rs. / (%) Non-Financial – Rs. / (%)		
2.	In case of extension, Bank Charges to be paid by BHEL on Pro-rata basis for extended period on the basis of <b>No. of Days / Monthly / Quarterly</b>		
3.	In case of foreclosure (closed before actual expiry) Bank Charges to be refunded to BHEL on Pro-rata basis on the basis of <b>No. of Days / Monthly / Quarterly</b>		
4.	Taxes		

**Notes:**

1. Bidders are required to quote LC issuance charges in absolute INR amount and % p.a. terms.
2. In case the bidders have quoted only % terms or in case of any difference between % and absolute amount, charges quoted in % p.a. terms by the bidder will be considered as final. The charges shall be worked out based on terms quoted at table A (Sr no 1 to 6 above) till the validity date / period and considered for comparison evaluation purpose.
3. Indian Bank Charges excluding GST will be considered for evaluation.
4. Taxes shall be paid on actual basis at the time of issuance LC and will not be considered for evaluation purpose
5. Bidders may specify the Charges for extension of LC, refund in case of foreclosure of LC. In absence of any specific indication, the charges for extension / foreclosure shall be paid / refunded on pro rata basis.
6. BHEL shall not bear any charges not indicated upfront by the Bank in their response.
7. Bidders have to keep their quotes valid for 3 months from the date of bid submission.
8. For Evaluation purpose USD INR may be taken as 94.67

(Signature of the authorized official along with seal)





## APPLICATION FOR ISSUING LETTER OF CREDIT (DRAFT-COPY)

We request you to issue **Letter of Credit (Irrevocable)** applicable rules- UCPDC latest version, as per details below, Annexure A and B enclosed herewith.

- |                                     |   |
|-------------------------------------|---|
| 1. Applicant Name and Address       | BHARAT HEAVY ELECTRICALS LTD.<br>HEEP, BHEL, HARIDWAR-249403<br>INDIA<br>GSTN: <b>05AAACB4146P1ZL</b><br>IEC: <b>0588138690</b>   |
| 2. Beneficiary Name and Address     | KOCEL MACHINERY LTD<br>550, WEST BEIJING ROAD XIXIA D ISTRICT, YINCHUAN 750021<br>NINGXIA CHINA   |
| 3. Description of Goods             | (1) CASTING FOR IP OUTER CASING UPPER HALF (ROUGH) W91310601119 (1NO),@ USD 122834.8/NO Lot-1<br>(2) CASTING FOR IP OUTER CASING LOWER HALF (ROUGH) W91310601127 (1NO),@ USD 135669.2/NO Lot-1<br><b>AS PER APPLICANT'S PURCHASE ORDER NO. T5M6135 DATED 14-01-26 AS AMENDED, LOT-1<br/>(TERMS OF DELIVERY: CIF ANY MUMBAI SEAPORT, INCOTERMS 2020)</b> |
| 4. Purchase Order No and Date       | T5M6135 DATED 14-01-26 As Amended   |
| 5. LC Amount                        | USD 258504.00   |
| 6. Latest Shipment Date             | 31-01-2028  |
| 7. Period of LC in No of Days       | 28-02-2028  |
| 8. Mode of Dispatch                 | SEA   |
| 9. Delivery Terms                   | CIF ANY MUMBAI SEAPORT  |
| 10. Shipment from                   | ANY CHINESE SEAPORT   |
| 11. Lading at                       | ANY MUMBAI SEAPORT  |
| 12. Partial shipment Allowed or Not | Not Permitted   |
| 13. Transshipment Allowed or Not    | Not Permitted   |
| 14. Advising Bank                   | INDUSTIRAL AND COMMERCIAL BANK OF CHINA, SWIFT CODE:<br>ICBKCNBJNSA   |
| 15. Available with                  | INDUSTIRAL AND COMMERCIAL BANK OF CHINA, SWIFT CODE:<br>ICBKCNBJNSA, <b>BY NEGOTIATION</b>  |
| 16. Confirmation Required or Not    | Not Required  |
| 17. Details of Bank Charges         | ALL BANK CHARGES OUTSIDE INDIA ARE ON BENEFICIARY<br>ACCOUNT. LC ISSUANCE CHARGES WITHIN INDIA TO BE ON<br>BHEL ACCOUNT.  |
| 18. Period of Presentation          | 21 DAYS FROM SHIPMENT OF MATERIAL BUT WITHIN LC<br>VALIDITY.  |
| 19. Documents Required              | As per Annexure "A" enclosed  |
| 20. Additional Conditions           | As per Annexure "B" enclosed  |
| 21. Payment Details                 | Payable at Sight  |

This LC is with reference to our consortium agreement with your bank and all terms and conditions of consortium agreement are applicable on this LC. We also declare that Goods are permitted to be imported under OGL.

### **Annexure (A): Clause 46(A): Documents Required**

- (1) BENEFICIARY MANUALLY SIGNED COMMERCIAL INVOICE GIVING DETAILS OF MATERIAL, QUANTITY, RATE AND AMOUNT.
- (2) PACKING LIST ISSUED BY BENEFICIARY GIVING DETAILS OF MATERIAL SHIPPED.
- (3) 2/3 ORIGINAL CLEAN ON BOARD OCEAN BILLS OF LADING MARKED "FREIGHT PREPAID" SHOWING "BENEFICIARY" AS SHIPPER AND CONSIGNED TO "M/S BHARAT HEAVY ELECTRICALS LTD.,(UNIT-HEEP) RANIPUR,HARIDWAR-249403 UTTRAKHAND INDIA" AND NOTIFY TO "BHEL, ROD, MUMBAI (HARIDWAR GROUP) 14/15TH FLOOR, WORLD TRADE CENTER-1 CUFFE PARADE, COLABA, MUMBAI-400005 PH: 022-22171302/354/342/355 EMAIL: msseahwr@bhel.in; ppximx@bhel.in"
- (4) CERTIFICATE FOR COUNTRY OF ORIGIN ISSUED BY CHAMBER OF COMMERCE/ECONOMIC CHAMBER OF COMMERCE OF EXPORTING COUNTRY
- (5) TEST CERTIFICATE ISSUED BY BENEFICIARY AND THE SAME MUST INDICATE THAT IT IS AS PER APPLICANT'S PURCHASE ORDER.
- (6) GUARANTEE CERTIFICATE ISSUED BY BENEFICIARY AND THE SAME MUST INDICATE THAT IT IS AS PER APPLICANT'S PURCHASE ORDER.
- (7) INSPECTION CERTIFICATE ISSUED BY LRQA/TUV/BV AS PER QUALITY PLAN FOR ALL ITEMS COVERED UNDER CLAUSE 45A.
- (8) IF WOODEN PACKING MATERIAL HAS BEEN USED: PHYTOSANITARY CERTIFICATE OR A CERTIFICATE TO THE EFFECT THAT PACKING MATERIAL HAS BEEN DULY STAMPED WITH IPPC (ISPM 15). IF NO WOODEN PACKING MATERIAL HAS BEEN USED THEN: NO WOOD USED CERTIFICATE.
- (9) CERTIFICATE FROM SHIPMENT COMPANY OR ITS AGENT THAT CARRYING VESSEL IS SEA WORTHY AND NOT MORE THAN 25 YEARS OLD. OR CERTIFICATE FROM SHIPPING COMPANY OR ITS AGENT THAT SHIPMENT HAS BEEN EFFECTED BY SEA WORTHY VESSEL AND IS CLASSIFIED AS 100A1 BY LLOYDS OR EQUIVALENT CLASSIFICATION SOCIETY.
- (10) INSURANCE POLICY OR CERTIFICATE (ORIGINAL PLUS COPY) DATED NOT LATER THAN THE DATE OF OCEAN BILL OF LADING SIGNED AND ISSUED BY INSURANCE COMPANY MADE TO THE ORDER -----  
-----IN CURRENCY OF THE CREDIT FOR 110 PCT OF INVOICE VALUE , COVERING INSTITUTE CARGO CLAUSE (A), WITH EXTENDED COVER FOR TRANSHIPMENT RISKS, IF APPLICABLE, THEFT, PILFERAGE, BREAKAGE AND NON-DELIVERY, INSTITUTE WAR CLAUSE (CARGO) AND INSTITUTE STRIKES CLAUSE (CARGO), INSTITUTE TRANSIT CLAUSES FOR WAREHOUSE TO NHAVA SHEVA SEA PORT COVER WITH CLAIMS PAYABLE IN INDIA IRRESPECTIVE OF PERCENTAGE.
- (11) BENEFICIARY'S CERTIFICATE ALONG WITH COPY OF COURIER/REGISTERED AIRMAIL RECEIPT TO THE EFFECT THAT **ONE ADDITIONAL SET OF ORIGINAL DOCUMENTS EXCEPT CERTIFICATE FOR COUNTRY OF ORIGIN** WHICH WILL BE A COPY OF ORIGINAL HAVE BEEN FORWARDED BY COURIER/REGISTERED AIRMAIL WITHIN 7 DAYS OF SHIPMENT OF MATERIAL TO:

**GENERAL MANAGER, REGIONAL OPERATION DIVISION  
BHARAT HEAVY ELECTRICALS LTD.  
WORLD TRADE CENTRE NO. 1,14TH FLOOR, CUFFE PARADE.  
COLABA, MUMBAI 400005, INDIA.**

(12) BENEFICIARY'S CERTIFICATE ALONG WITH COPY OF EMAIL TO THE EFFECT THAT ONE SET OF NON-NEGOTIABLE DOCUMENTS HAVE BEEN FORWARDED BY EMAIL WITHIN 7 DAYS OF SHIPMENT OF MATERIAL TO EMAIL ADDRESS:

RAHUL.SHARMA@BHEL.IN,  
TUHINDEY@BHEL.IN,  
JGAURI@BHEL.IN,  
PPXIMX@BHEL.IN,  
MSSEAHWR@BHEL.IN,  
UMESHPRASAD@BHEL.IN,  
GAURAVT@BHEL.IN,

MATWAR@BHEL.IN,  
CARAKESHM@BHEL.IN

(13) BENEFICIARY'S CERTIFICATE THAT MATERIAL SHIPPED IS AS PER APPLICANT'S PURCHASE ORDER AND ALL TERMS AND CONDITION OF APPLICANT'S PURCHASE ORDER HAS BEEN COMPLIED. DESCRIPTION OF GOODS IN INVOICE AND PACKING LIST IS AS PER APPLICANT'S PURCHASE ORDER.

**Annexure (B): Clause 47(A):Additional Conditions**

- (1) ALL DOCUMENTS UNDER LC TO INDICATE APPLICANT PURCHASE ORDER NO. LC NO AND NAME OF LC OPENING BANK.
- (2) ALL DOCUMENTS TO BE DRAWN IN ENGLISH EXCEPT STAMPS AND LETTER HEADS WHICH MAY BE IN ANY OTHER LANGUAGE ALONG WITH ENGLISH TRANSLATION.
- (3) ALL CERTIFICATES AND DOCUMENTS SHOULD BE MANUALLY SIGNED.
- (4) AGENCY COMMISSION AND PENALTY, IF APPLICABLE ARE TO BE SHOWN AS DEDUCTION ON THE INVOICE OTHERWISE NIL AMOUNT TO BE SHOWN.
- (5) IF DISCREPANT DOCUMENTS ARE PRESENTED TO US. WE WILL GIVE NOTICE OF REFUSAL AND HOLD DOCUMENTS AT PRESENTERS DISPOSAL. HOWEVER, UNLESS ANY PRIOR INSTRUCTIONS TO THE CONTRARY ARE RECEIVED, IF WE OBTAIN A WAIVER OF DISCREPANCIES, DOCUMENTS MAY BE RELEASED TO THE APPLICANT. IN SUCH EVENT WE WILL HAVE NO LIABILITY TO THE PRESENTER IN RESPECT OF SUCH RELEASE.
- (6) PLEASE COLLECT YOUR ADVISING OR OTHER RELATIVE CHARGES FROM THE BENEFICIARY UNLESS OTHERWISE SPECIFIED IN FIELD 71D 'CHARGES' OF THIS LETTER OF CREDIT.
- (7) PENALTY AT THE RATE OF 0.5 PCT PER WEEK OR PART THEREOF SUBJECT TO MAXIMUM OF 10.0 PCT OF INVOICE VALUE FOR DELAY IN SUPPLY SHALL BE APPLICABLE W.E.F. 01/02/2028.
- (8) FINAL THIRD PARTY INSPECTION (TPI) DATE WILL BE CONSIDERED AS DATE OF DELIVERY FOR PENALTY PURPOSE. BENEFICIARY ENSURE THE SHIPMENT WITHIN 30 DAYS FOR CONTAINERIZED CARGO AND 45 DAYS MAXIMUM FOR BREAK BULK CARGO FROM THE DATE OF INSPECTION. OTHERWISE PENALTY WILL BE APPLICABLE FOR CONTAINERIZED CARGO, A PENALTY SHALL BE APPLIED FOR THE PERIOD FROM THE 31ST DAY AFTER THE TPI DATE UNTIL THE BILL OF LADING DATE AND FOR BREAK BULK CARGO, A PENALTY SHALL BE APPLIED FOR THE PERIOD FROM THE 46TH DAY AFTER THE TPI DATE UNTIL THE BILL OF LADING DATE.
- (9) ALL NEGOTIABLE DOCUMENTS TO BE SENT IN ONE LOT BY COURIER AT THE FOLLOWING ADDRESS: - THE MANAGER,-----

**Authorized Signatory**

**Authorized Signatory**

