

BHARAT HEAVY ELECTRICALS LIMITED
(A Government of India Undertaking)
P.O. BHEL Jhansi 284120

Notice Inviting Tender (NIT)
For

Works contract for Fabrication of IGBT transformer tank and accessories
at FBM, BHEL Jhansi

Tender Enquiry No.

FBM/TW/23/11

Tender due date: 05.01.2024 13:15 hrs

Tender Opening date: 05.01.2024 14:00 hrs

Contact Person :

Name : Vinod Kevre
Designation : Sr. DGM (CCC)
Email : kevre@bhel.in
PH : 0510 – 2770001 – 2797

We hereby accepted above (signature & seal of bidder)



BHARAT HEAVY ELECTRICALS LIMITED

(A Govt. of India undertaking)

FABRICATION DIVISION (FBM), JHANSI - 284120

TENDER ENQUIRY NO: FBM/TW/23/11

DATE: 29.12.2023

GENERAL INSTRUCTIONS TO BIDDERS

1) The tender shall be addressed to as follows:

Name : MS Monika
Designation : Sr. Manager (CCC)
Email : monikav@bhel.in
PH : 0510 – 2770001 – 2414

Sealed Tenders can be submitted (i) personally, (ii) by Courier, or (iii) by post.

If submitted personally

Tender Box
Security Control Room/Office
Administrative Building
Bharat Heavy Electricals Limited
Jhansi-284120 (U P)

Or if sent through Courier / Post

Office of
Name : MS Monika
Designation : Sr. Manager (CCC)
Email : monikav@bhel.in
PH : 0510 – 2770001 – 2414

2) The Tender comprise of two parts (Part- I & Part –II)

Part-I Techno Commercial bid:

Part I of the sealed tenders alone will be opened by BHEL in the presence of tenderers who are present at the time & place of opening. A signed blank price-bid copy should be enclosed with this bid. The spaces for prices should be crossed (x).

Part-II Price bid:

The price bid should contain prices only. Price bid will be opened only for the parties who qualify in techno commercial bid.

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- 3) The contractors may physically visit the work place before quoting their rates. For relevant details, please visit our website “www.bhel.com” & “www.eprocure.gov.in”
- 4) **BHEL takes no responsibility for any delay / loss of documents or correspondence sent by courier or post. Late tenders shall be rejected outright.**
- 5) The duly filled techno-commercial bid comprising (i) all its sections, (ii) all enclosures (Annexure A, B, C, D, E, G) in support of various clauses and requirements and (iii) EMD, shall be duly signed and sent in a sealed envelope boldly super-scribing “**PART-I TECHNO COMMERCIAL BID FOR “Tender No FBM/TW/23/11 dated 28.12.2023”**”.

Similarly, the Price-bid (Annexure –F) must be duly filled signed and sent in a sealed envelope boldly super-scribing “**PART-II PRICE BID for Tender No FBM/TW/23/11 dated 28.12.2023**”

Both these envelopes shall be placed inside 3rd sealed envelope super-scribing” duly signed and sent in a sealed envelope boldly super-scribing “**Quotation for Tender No FBM/TW/23/11 dated 29.12.2023**”

TO BE SIGNED BY THE TENDERER

Certified that all Sections of the Tender have been read / complied & agreed to, and each page of the tender offer has been signed & stamped.

(Signature of Authorized person(s))

We hereby accepted above (signature & seal of bidder)



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08.	Declaration by bidder -Cartel formation	G	21	1
09	Risk & Cost –SOP (Circular No. 23 of 2017-18)	Copy Enclosed	23	11
	TOTAL			61

PART II: PRICE BID

(Separate envelope)

SN	Description	Annexure No.	Page No.	No.of Pages
01.	Price Bid Sheet	F	22	1

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Annexure – 'A'

NOTICE INVITING TENDER

1	Scope of Work	Works Contract for "Fabrication & Testing of IGBT Transformer Tanks and its Accessories at FBM, BHEL Jhansi".
2	Tender evaluation criteria	As per qualifying requirements (see annexure C attached)
3	Validity of Contract	12 Months from the date of award of work order
4	Date and Time of Receipt of Tenders	Up to 13:15 hrs. on 05.01.2024
5	Date and Time of Opening of Technical bids	14:00 hrs. on 05.01.2024
6	Address for submitting the Tender	Tender Box, Security Control Room/Office, Administrative Building, Bharat Heavy Electricals Limited, Jhansi-284120
7	Earnest Money Deposit (EMD)	Rs. 6,311/- (Rupees Six Thousand Three Hundred Eleven Only)
7(a)		The EMD may be accepted only in the following forms: (i) Electronic Fund Transfer credited in BHEL account (before tender opening) <i>BHEL account details: Bank Name: - SBI; A/c No. :- 10670828866 ; IFSC code:- SBIN0003807, A/c Holder Name:- BHARAT HEAVY ELECTRICALS LIMITED</i> (ii) Card swapping through POS machine at Cash section of BHEL Jhansi.)
7(b)		In case of successful bidder, EMD will be converted and adjusted against the security deposit.
7(c)		EMD will be forfeited in following cases
(i)		After opening the tender, the bidder revokes his tender within the validity period or increases his quoted rate.
(ii)		The bidder does not commence the work within the stipulated period as per LOI/ Contract. In case the LOI/contract is silent in this regard, then within 15 days after award of contract.
7(d)		EMD given by all unsuccessful tenderers shall be refunded normally within 15 days of acceptance of award of work by successful tenderer.

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7(e)	EMD shall not carry any interest.	
7(f)	For MSME bidders submission of EMD and tender cost will be applicable as per MSME act.	
8	Validity of Offer	120 days from the date of opening of Technical Bid (Part-I)
9	Security Deposit (SD)	As per General terms & conditions
10	PF & ESI	Contractor has to submit PF and ESI registration certificate after issue of LOI and before award of Work Order to him.
11	Welder Certificate	Contractor has to submit welder qualification certificate / qualification record of at least 2 welder working for him after issue of LOI and before award of Work Order to him. Only these welders will work in the contract.
12	GST	18 % of quoted rate.
13	Reverse Auction	BHEL Shall be resorting to reverse auction (RA) (Guidelines as available on www.bhel.com) for this tender. RA shall be conducted among the techno-commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in the reverse auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.
14	Address for issue of Tender	AGM(FBM), Bharat Heavy Electricals Limited Jhansi, PIN-284120

Note: (i) The contractors may physically visit the work place before quoting their rates.
For relevant details please visit our website “www.bhel.com” & www.bhel.com

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Annexure B

WORK SPECIFICATION

1. SCOPE OF WORK OF THE CONTRACTOR SHALL BE AS FOLLOWING:

- a. The contractor shall be responsible for “In-house Fabrication & Testing of IGBT Transformer Tanks and its Accessories in BHEL Jhansi”. If bidder desires a representative/ typical drawing of IGBT tank can be provided for reference only, however the contractor shall execute the job as per the specific drawing provided by the Fabrication Deptt., BHEL, Jhansi.
- b. The scope of work involves material preparation (cutting, bending, rolling, drilling, tapping, dressing etc. which includes steel blanks for machining), assembly (fitting, welding, testing, shot blasting, NDT testing), primer, painting and getting the jobs cleared by QC (BHEL) / Customer as per BHEL Quality Plan.
- c. The work shall conform to dimensions and tolerances given in various drawings and documents that will be provided during manufacturing. If any portion of works is found to be defective in workmanship and not conforming to drawings / documents, the contractor shall dismantle and re-do the work duly replacing the defective materials at their own cost, failing which recoveries, as determined by BHEL, shall be effected from contractor's bills.
- d. Even after completion of job at FBM & handing over to transformer assembly shop, vendors has to do the rectification required if any found by the user department at later stage. In case of refusal, the work will be carried out at their risk & cost as per BHEL guidelines.
- e. The work covered under this specification is of highly sophisticated nature, requiring the best quality workmanship and supervision. The contractor should ensure proper planning and successful and timely completion of the work to meet the overall manufacturing schedule. The contractor must deploy adequate quantity of tools & plants, modern / latest fabrication aids etc. which are not available with BHEL to meet the plan target of FBM. He must also deploy adequate trained, qualified and experienced supervisory staff and skilled personnel.
- f. Contractor has to deploy only Qualified welders for execution of the contract. Qualification test of each welder may be conducted by BHEL at any point during the contract. If welder(s) fails to qualify in two consecutive tests conducted by BHEL, his gate pass may be cancelled or a fees of Rs. 10,000 per welder per test may be charged/ deducted from bill for further tests.
- g. Contractor has to work in two shifts i.e. A Shift and B Shift as per BHEL, Jhansi Policy. Contractor shall appoint qualified supervisors for A/B/C Shifts for coordination with

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various departments of BHEL, Jhansi. Contractor has to deploy adequate nos. of work force of qualified and experienced welders and fitters to meet BHEL production requirement & to take up parallel working for fabrication. Manpower distribution in A & B shift shall be in ratio of 60:40 respectively. If required, in order to meet the BHEL Target, contractor may have to work in C shift also.

- h.** For working on specific Machine/ Plant, a roster shall be provided to contractor. Contractor has to arrange his manpower in accordance with BHEL roster. CNC flame cutting machine will be provided only for profile items. Contractor has to maintain a logbook for Machine cleaning and disposal of scrap and get it verified by Shop in-charge.
- i.** Contractor has to ensure cleaning of Machines and surroundings after doing his work. Collection and disposal of chips, scrap will be scope of contractor. Removing of offcuts and scraps from machines shall be done by contractor. Contractor has to use all the offcuts generated by him.
- j.** Machines/equipment such as welding machines, hand grinding machines, Pug flame cutting Machine and painting gun shall be arranged by contractor. If any contractor wants to use BHEL's welding machine, a monthly rent of Rs. 5000 per welding machine shall be levied on him. Jigs & Fixtures required as directed by BHEL/Engineer for completion of job to be made available by contractor. In stages, machining (only milling) operation, if needed as per drawing, shall be in BHEL's scope. For machining of items, contractor has to provide materials for machining after preparation of the same to BHEL at least 7 days ahead from its requirement duly cleared by FBM/QC. Drilling and tapping are in the scope of contractor.
- k.** Electricity, compressed air and cutting gases shall be provided by BHEL free of cost. EOT crane shall be provided by BHEL free of cost; however, operation of the same shall be the responsibility of contractor. Trained Crane operators to be deployed by contractor.

All other consumables like electrodes, grinding wheels, piano wires, tools, bits, cutting nozzles etc. for working on machines, (available with BHEL) shall also be provided by BHEL free of cost. In contingency (if not available with BHEL), in order to meet the job requirement and any additional resources if required shall be arranged by the contractor at their own cost. Non availability of these consumables will not be counted for delay attributable to BHEL.

- l.** Inspection at various stages shall be done by BHEL-QC and proper record shall be maintained by contractor. Inspection/clearance by BHEL-QC shall be the responsibility of

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the contractor. In addition, the Contractor shall attend to any rework/ modifications, as and when suggested by BHEL-QC / BHEL Engg.

- m. Maintaining proper documentation of all the fabrication activities undertaken by the Contractor as per the proforma mutually agreed with BHEL, Submission of daily/monthly progress reports and any such document as and when desired by BHEL/owner.
- n. The Contractor shall be responsible for complying with all the applicable statutory acts & laws.
- o. BHEL, Jhansi is certified for ISO 9001. Quality of work to customer's satisfaction and fulfilment of system requirements are the essence of ISO 9001 certification. BHEL, Jhansi has HSE certification (ISO 14001 & OHSAS 18001) and therefore Contractor also shall organise/ plan/ perform all their activities to meet with the applicable requirements of these standards.

Safety penalties as listed below from Sl. No. 1 to 15 will be liable to penalize based on letter received from safety department. For Sl. No. 16, 17 & 18, FBM/Engineer and for Sl. No.19, 20 QC/FBM may give letter regarding NCR/penalty.

NON COMPLIANCE:-

NONCONFORMITY OF QUALITY, SAFETY RULES AND SAFETY APPLIANCES WILL BE VIEWED SERIOUSLY AND BHEL HAS RIGHT TO IMPOSE FINES ON THE CONTRACTOR AS UNDER **for every instance of violation noticed:**

S. No.	Violation of Safety/Quality Norms	Fine (in Rs)(taxes extra, if applicable)
01	Not Wearing Safety Helmet	50/- *
02	Not wearing Safety Belt or not anchoring life line	100/-*
03	Not wearing safety shoe	100/-*
04	Not keeping gas cylinders vertically	100/-
05	Not using flash back arrestors	50/-
06	Not wearing gloves	50/- *

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07	Grinding Without Goggles	50/- *
08	Electrical Plugs Not used for hand Machine	100/-
09	Not Slings properly	200/-
10	Using Damaged Sling	200/-
11	Lifting Cylinders Without Cage	500/-
12	Not Using Proper Welding Cable With Lot of Joints And Not Insulated Properly.	200/-
13	Not Removing Small Scrap From Booths	200/-
14	Gas Cutting Without Taking Proper Precaution or Not Using Sheet Below Gas Cutting	200/-
15	Improper Earthing Of Electrical T&P	500/-
16	Not Cleaning Gang Way Properly	500/-
17	Not removing Scrap/Off-cuts accumulated at machines like CNC flame cutting machine, plate cutting machine and drilling machine after its operation	500/-
18	Misusing of steel plates and/or throwing of off-cuts materials in scrap bin at your work place or at cutting (CNC) machines.	1000/-
19	Misuse/Unauthorized use of Machines like- CNC Flame cutting machine, Drilling, Bending, shearing machines, EOT cranes, etc.	1500/-
20	NCRs (Non Conformity Report) noticed by FBM/QC	Up to 3nos. NCR = 0.00(NIL) After 3 NCRs = 100/- per NCR.
21	If any NCR (Defects) observed by Customer/User Department after YFR cleared	500 per NCR

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	by QC/FBM and not attending the same within 24 Hrs.	
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Legend:-*: per head,

Any other non-conformity noticed not listed above will also be fined as deemed fit by BHEL. The decision of BHEL engineer is final on the above. The amount will be deducted from running bills of the contractor.

- p. Contractor shall give undertaking for providing skilled & Un-skilled manpower as per requirement of BHEL during execution of contract.

2. MEASUREMENT OF WORK & PAYMENT:

- i. Work shall be measured in terms of Kilogram and payment made on as per weight given in respective drawing(s). Payment will be made to contractor on 'Rs/kg' basis towards completion of "Fabrication of IGBT transformer tank & its accessories and getting the jobs cleared by QC (BHEL)/Customer as per BHEL Quality Plan".
- ii. The contractor shall submit his monthly RA (running account) bills with all the details required by BHEL on specified date every month (by 1st week of the month) covering progress of work in all respects and works completed for the previous calendar month.
- iii. BHEL shall make the payment on completion of work and clearance from BHEL (QC) and Customer as per BHEL Quality Plan.
- iv. All the payments will be subject to deduction of tax at source applicable as per law.

3. Estimated Quantum of Works: 23659 Kg approx.. (30 Sets) of IGBT Transformer tanks with its Accessories.

Note: The quantity indicated is a projection based on the present requirements. The quantity may increase / decrease based on BHEL's order book position and production requirements. Loading (letter order) will be given accordingly.

(Set implies IGBT tank and all other associated accessories).

4. Splitting of Contract:

- 4.1 Total contract quantity will be split into two bidders (L1 & L2). The L1 price will be offered to L2 bidder, if L2 do not accept then will be offered to L3 and so on based on no. of qualified bidders and their acceptance. Splitting will be as L1: L2 :: 60: 40 respectively. If L1 rate not accepted by other bidders, then total quantity will be awarded to L1 bidder.

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4.2 In case of Bid received from MSE bidders, benefits earmarked to MSE as per Corporate circular no 44 of 2018-19 :

- (i) In tender, participating MSEs quoting price within price band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a MSE and such MSE shall be allowed to supply up to 25% of total tendered value and balance 75% of supply quantity shall be distributed to non MSE bidders as per clause no. 4.1 above.
- (ii) In case of more than one such MSE, the supply shall be shared proportionately. A quantum of 6.25% out of 25% quantity, so earmarked, will be reserved for MSE's owned by SC / ST entrepreneurs who submit their bid with relevant documents provided that in event of failure of such MSE(s) to participate in tender process or meet tender requirements and L1 price, 6.25% sub-target for procurement earmarked for MSE(s) owned by SC or ST entrepreneurs shall be met from other MSE(s). In case of indivisible tender the full quantity shall be awarded to MSE.
- (iii) Minimum 3% reservation for women owned MSEs within the above mentioned 25% reservation.
- (iv) If an enterprise falling under MSE category as defined in the MSMED Act 2006, graduates to a higher category from its original category or beyond the purview of the Act, it shall continue to avail all non-tax benefits of its original category notified by the Ministry of Micro, Small and Medium Enterprise for a period of three years from the date of such graduation to the higher category.
- (v) MSE bidders who are registered under MSMED act have to submit valid UDYAM Certificate (along with CA certificate in BHEL prescribed format XI latest ended financial year) applicable to contract. To avail the benefits under MSMED

5. Benefits to MSE/Startup bidders on account of Turnover criteria & Prior Experience:

Considering Critical Quality aspects and Technical specification implications of work. No relaxation shall be given to MSE/Startup bidder on account of turnover criteria & Prior experience.

6. Delivery Period: Delivery period shall be as follows:

- i. Commencement Period: Contractor has to mobilize their manpower and required machines and to start the work within 15 days from the date of issue of LOI.
- ii. Delivery of first 10 set of IGBT tanks with accessories shall be within 45 days from date of loading.
- iii. Thereafter, 10 set of IGBT tank per month or as per loading.

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7. Contractor must have **minimum monthly capacity** of manufacturing 10 set of IGBT Transformer tank and accessories.
8. All required input materials like steel plates for fabrication of IGBT tank assembly will be provided to contractors within 7 working days from the contractor's requisition date and Machining items within 7 days from the date on which contractor handovers the blank for same.
9. **LD Clause:** LD/ Penalty shall be applicable as per clause X(4) of General terms and conditions (JHS 2055C R01).
10. **Risk & Cost:** Risk & cost clauses shall be applicable to non- performing / defaulting bidder as per clause XIV of General terms and conditions (JHS 2055C R02) in line with Corporate SOP dated 10-oct-17.
11. **Drawing and Documents:**
 - (i) The detailed drawings, specifications available with BHEL engineers will be made available to the contractor during execution/fabrication of work in shop. The contractor will also ensure availability of all drawings / documents at work place.
 - (ii) Any error or ambiguity be discovered in the specification or information the contractor shall forthwith bring the same to the notice of BHEL before commencement of work. BHEL's interpretation in such cases shall be final and binding on the contractor.
 - (iii) The data furnished in various annexure enclosed with this tender specification are only approximate and for guidance. However, the change in the design and in the quantity may occur as is usual in any such large scale of work. The contractors quoted rates shall be inclusive of the above factors.

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Annexure – 'C'

Qualifying Requirement

SI No	Description of Qualifying Requirement
1.	<p>Average Annual financial turnover during the last 3 years ending 31st March 2023, should be at least Rs. 0.95 Lakhs approx..</p> <p>The following documents to be submitted</p> <ul style="list-style-type: none">i) A certificate from CA duly vetting the turnover. "OR"ii) Audited balance sheet & Profit and loss statement. <p>Note1 -Provisional /Actual Turnover for financial year 2022-23 duly certified by CA shall also be acceptable for evaluation purpose. <i>If T/o details of 3 years are not available then available years T/o shall be evaluated by dividing it by 3.</i></p> <p>Note 2 - Considering Critical Quality & safety aspects and Technical specification implications of work. No relaxation shall be given to MSE/Startup bidder on account of turnover criteria.</p>
2.	<p>Work Experience: (Bidder should fulfill any one of the following):</p> <p>Experience of having successfully completed/ supplied "Similar" steel Fabricated works/items during last 7 years of the month before the one in which applications are invited as under:-</p> <ul style="list-style-type: none">a. Three similar completed works each valuing not less than the amount equal to Rs 1.26 Lakh. ORb. Two similar completed works each valuing not less than the amount equal to Rs 1.58 Lakh. ORc. One similar completed works each valuing not less than the amount equal to Rs 2.52 Lakh. <p>The term "Similar work" means any steel fabrication work involving fabrication /manufacturing activities of electrical equipment's including rolling stock/ Locomotive product.</p> <p>Documentary proof (Completion Certificate and WO/PO / LOI) & TDC certificate issued from traces (Form16A) for the experience performance report issued by Customer for successful execution of the requisite value to be submitted. In case experience is submitted for work done in BHEL, TDS certificate is not required.</p> <p>Note - Considering Critical Quality & safety aspects and Technical specification implications of work. No relaxation shall be given to MSE/Startup bidder on account of prior experience.</p>

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SI No	Description of Qualifying Requirement
3.	Contractor Should have PAN number.
4.	Contractor Should have GST (PAN based)
5.	Bidders are required to submit a self-declaration on their letter head as per the Format enclosed in Annexure V .
6.	Bidders are required to submit a self-declaration to avoid cartel formation on their letter head as per the Format enclosed in Annexure G .
7.	<p>The documents required for legal entities under whose name and style Contractor has participated in the tender are as follows:</p> <p>7.1) Partnership Firm: Partnership Deed registered at the office of Registrar of Firms.</p> <p>7.2) Company: Certified copy Memorandum of Association, Article of Association and Incorporation Certificate.</p> <p>7.3) Society: Registration certificate issued by Registrar of societies.</p> <p>7.4) Sole Proprietor-ship Firm: Undertaking on oath (On Company's letter head) that Proprietor is solely responsible for all rights and liabilities while working under the name and style of Sole Proprietorship firm namely (_).</p> <p>7.5) Limited liability partnership agreement registered under company's act.</p>

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ANNEXURE D

PROFORMA FOR SUBMITTING TECHNICAL BID

1	Name of the firm (Essential)	
2	Address and Contact Numbers (Essential)	
3	Name of the Proprietor (Essential)	
4	Registration Number of the Firm (Essential)	
	Copy of the Certificate	Enclosed / Not Enclosed
5	PAN/TAN Number (Essential)	
6	GST Number(PAN Based) (Essential)	
7	Experience Certificate (Along with balance sheet & profit and loss account/ turnover certificate issued by CA) (Essential)	Enclosed / Not Enclosed
8	Earnest Money Deposit (Essential)	Rs. 6,311/-
	Receipt No. & Date	
	Electronic fund Transfer no. (Bank)	
9	Validity of offer	120 days from the date opening of technical bid
10	Blank Price bid 'JS-472' (Essential)	Enclosed / Not Enclosed
11	Valid E-Mail Id (Essential)	

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12	Proprietorship/ partnership deed	
13	Participation in RA	YES / NO
14	Acceptance of General Terms & Conditions	YES / NO
15	Submission of Annexure -G	YES / NO
16	Submission of Security Deposit after issue of LOI and before award of Work Order to contractor.	YES / NO

We will fulfill all the obligations of the contractor and abide by the Terms & Conditions mentioned in the enquiry.

We hereby accepted above (signature & seal of bidder)

Regarding conflict of interest of bidders-

*“A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests. **The bidder found to have a conflict of interest shall be disqualified.** A bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if:*

- a) they have controlling partner (s) in common; **or***
- b) they receive or have received any direct or indirect subsidy/ financial stake from any of them; **or***
- c) they have the same legal representative/agent for purposes of this bid; **or***
- d) they have relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder; **or***
- e) Bidder participates in more than one bid in this bidding process. Participation by a Bidder in more than one Bid will result in the disqualification of all bids in which the parties are involved. However, this does not limit the inclusion of the components/ sub-assembly/ Assemblies from one bidding manufacturer in more than one bid; **or***

- f) *In cases of agents quoting in offshore procurements, on behalf of their principal manufacturers, one agent cannot represent two manufacturers or quote on their behalf in a particular tender enquiry. One manufacturer can also authorise only one agent/dealer. There can be only one bid from the following:*
1. *The principal manufacturer directly or through one Indian agent on his behalf; and*
 2. *Indian/foreign agent on behalf of only one principal;*
- or**
- g) *A Bidder or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Bid; **or***
- h) *In case of a holding company having more than one independently manufacturing units, or more than one unit having common business ownership/management, only one unit should quote. Similar restrictions would apply to closely related sister companies. Bidders must proactively declare such sister/ common business/ management units in same/ similar line of business."*