	SOLAR BUSINESS DIVISION	INVITATION FOR TC MOU Revision No. 00	<u>REFERENCE NO.</u> <u>TGPBOS0065</u>
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Ref.No:BHEL/SBD/MM/TGPBOS0065

Dated: 04/04/2022

Subject: Invitation to Enter into MOU for Freezing Techno Commercial Conditions and Specification for procurement of design and supply of floaters and associated Anchoring and Mooring of floaters for various floating solar PV projects across India.

Dear Sirs,



Bharat Heavy Electricals Limited (BHEL) is the largest engineering and manufacturing Public Sector enterprise in India of its kind in the business of providing equipment, systems and services for energy related infrastructure. BHEL caters to sectors like Power Generation and transmission, Industry, Traction electrics & controls, Renewable Energy etc. Established in late 50's, BHEL has installed thermal power plant of over 170 GW globally. The annual turnover of BHEL stands over US\$ 2.4 Billion for the current year. BHEL has a staff strength of 32,000 and has 16 manufacturing units across India.

Solar Business Division (SBD) of BHEL, situated in Bengaluru, houses SPV module manufacturing capacity of 2x100MW as part of BHEL's clean energy initiative. SBD is currently supplying Solar Power Plants to State & Central Govt. Organizations & other private companies in India. We are ISO 9001, OHSAS 18001 & ISO 50001 company and provide (also expect) best quality in material, workmanship and processes.

Under the present business scenario and unprecedented demand for floaters, we have decided to review our procedures and system related to the procurement of various raw material to enable our vendors for speedy response against our enquiries & **REDUCING THE TIME FOR CONVERSION OF ENQUIRY TO PO.** It has become necessary to cope up with the demand in the market to reduce our cost & procurement cycle by having a prior understanding with prospective suppliers on our procedures, systems, technical specifications and commercial conditions.

For this purpose, we wish to follow the following procedure:

1. Our technical specifications, quality requirements and commercial terms & conditions is issued with this letter for acceptance and freezing with reputed organizations.
2. Any comments / deviation to this conditions shall be mentioned in enclosure -2 to this letter with all details required therein including % cost of withdrawal of deviation. Only in case, any deviations remains unacceptable even after due clarification / discussions etc., the % cost of withdrawal of the same shall be carried over to the MOU for the purpose of finalizing the prices during tendering.
3. Enquiries shall only be addressed to parties with whom MOU has been entered although bound by circular issued by Govt of India time to time. No specification / quality requirement / Commercial terms and condition will be issued along with enquiry (NIT) and only the concerned specification like quantity, delivery etc. will be provided in the enquiry for the bidders to quote their prices. However, where there is a change in specification, the same will be communicated with enquiry along with project specific technical and commercial requirement, if any. Bidders need to go through the additional requirement project specific while quoting against our enquiry.

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While submitting your quotation, you will be required to attach a letter (Enclosure-3) confirming that the supply will be as per agreed technical specification and commercial & technical conditions (SCC & GCC) with BHEL furnishing the reference of MOU (Memorandum of Understanding) to be entered after due clarification / discussions.

With the aforesaid in mind, BHEL invites expression of interest from the reputed global manufacturers (OEMs) of **floaters** (refer Pre-qualifying & other requirements) to enter into a Memorandum of Understanding for sourcing of the project requirement as per below mentioned technical specification, commercial T&C & other documents which are also hosted at our websites www.bhel.com & cpp portal.

Sl.No	Description	References
1	TECHNICAL SPECIFICATION NO.	PS-439- 1386 rev 00
2	GENERAL CONDITIONS OF CONTRACT	GCC R0
3	SPECIAL CONDITIONS OF ONTRACT	SCC Rev 00.

Your offer for entering into MOU, in line with our terms and conditions, should be submitted in NIC portal only:

<https://eprocurebhel.co.in/nicgep/app>,

DUE DATE FOR SUBMISSION OF OFFER: 18.04.2022 14:00 HRS IST

Bids shall be opened at **14:30 HRS IST**. Online.

ENQUIRY TERMS AND CONDITIONS

No price bid shall be submitted along with the offer.

Bidders shall submit their offers meeting the requirements of the following documents (enclosed) included in this Enquiry Letter:

General Conditions of Contract (GCC) Rev R0 comprising of: Instructions to Bidders and General Commercial Terms & Conditions; Technical Specification; Special Conditions of Contract (SCC)



Offer shall be submitted strictly in accordance with the requirements of the above documents. In case of deviations (Technical/ Commercial), the same shall be highlighted separately giving clause references along with the **Cost of withdrawal of Deviations as per Enclosure-2 "DEVIATION SHEET (COST OF WITHDRAWAL)"** along with reasons for taking such deviations.

Cost of withdrawal for the deviations, for which, the “Cost of withdrawal” is not specified, shall be taken as NIL.

Bidder to note all the points mentioned in “Notes” of Enclosure-2.

All the above Tender Documents shall automatically become a part of the MOU after its finalization.

Bidder has to submit “NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND

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CONDITIONS as per General Conditions of Contracts (GCC, Rev.R0) Annexure-XII” in case of no deviations.

5. Purchaser shall be under no obligation to accept any offer and shall be entitled to accept or reject any/all offer(s) in part or full without assigning any reason whatsoever.
6. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address:

<u>Commercial</u> PRAGADEESH T G MANAGER/ MM BHEL-SBD, Prof CNR Rao Circle, IISc Post, Malleswaram, Bangalore- 560 012 E-MAIL:pragadeeshtg@bhel.in Ph. No. +91-080-22182232 (9742576787)	<u>Technical</u> Ms. PUNAM MISHRA DGM/Engg BHEL-SBD, Prof CNR Rao Circle, IISc Post, Malleswaram, Bangalore- 12 E-MAIL: punammishra@bhel.in Ph. No. +91-080-22182328 (9448987217)
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The bidders shall submit all their queries/clarifications one week prior to tender opening after which it will be presumed that there are no queries/clarifications and BHEL will be under no obligation to reply queries/clarifications raised after the date.

7. **Pre - Qualifying Requirements:**
AS per technical specifications.
8. Bidders, who are not registered with BHEL-SBD, are requested to get registered through online supplier registration portal available on <http://www.supplier.bhel.in>
9. **All corrigenda, addenda, amendments, time extensions, clarifications etc, to the invitation for MOU will be hosted on website only i.e. www.bhel.com & www.eprocure.gov.in/eprocure/app. Bidders are requested to visit constantly our websites to keep themselves updated.**
10. Please note that detailed offers are to be submitted including the following documents duly stamped & signed on each page:
 - Acceptance of GCC, Rev.R0.
 - Acceptance of Special Conditions of Contract (SCC).
 - Technical Deviations and commercial deviations, if any as per format **enclosed at Enclosure-2.**
 - **Annexure –As per attached in NIT.**
 - Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
11. Order of Precedence
In the event of any ambiguity or conflict between the attached Documents, the order of precedence shall be in the order below:

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1. Amendments/Clarifications/Corrigenda/Errata etc. issued in respect of the invitation to MOU by BHEL.
2. Notice Inviting Tender (NIT)
3. Special Conditions of Contract (SCC)
4. Technical specification & scope of work
5. General Conditions of Contract (GCC)

Thanking You.

Yours faithfully,
For and on behalf of BHEL

PRAGADEESH T G
(MANAGER/MM/BHEL-SBD)

Enclosures:

1. Enquiry Letter with Terms & Conditions (This letter)
2. Technical Specification
3. General Conditions of Contracts (GCC Rev R0)
4. MOU Format
5. Special Conditions of Contracts (SCC) & Annexures