

कदम कदम मिलाना है ग्राहक सफल बनाना है

Marching Towards Business Excellence



ENQUIRY

TWO PART BID

BPC 0007

E-TENDER

भारत हेवी इलेक्ट्रिकल्स लिमिटेड, पिपलानी, भोपाल- ४६२०२२ (भारत)

सामग्री प्रबंधन विभाग

BHARAT HEAVY ELECTRICALS LIMITED, PIPLANI, BHOPAL-462022 (INDIA)

MATERIALS MANAGEMENT DIVISION

TIN NO- 23573000001

ECC NO- AAACB4146PXM009

MPCT NO- HEL/05/01/0001/S15/11/79

PHONE NO : 91-755-2500100

FAX : 91-755-2500023

www.bhel.com

ENQUIRY NO

E5153198

ENQUIRY DATE

16/10/25

ENQUIRY DUE DATE

13/11/25

| SUPP NAME AND ADDRESS | SUPP CODE             | REV CD | REV NO | REV DATE                             | NO OF CATY2 | NO OF CATY3 | ENQ NO OF ITEMS | INDENT NO |
|-----------------------|-----------------------|--------|--------|--------------------------------------|-------------|-------------|-----------------|-----------|
|                       | 0                     | 1      | 0      | NA                                   | 1           | 7           | 1               | 120552438 |
|                       | GUARANTEE CERTIFICATE |        | Y      | SUPPLY CONDITION IDENTIFICATION MUST |             |             |                 |           |
|                       | TEST CERTIFICATE      |        | Y      |                                      |             |             |                 |           |
|                       | INSTRUCTION BOOKLET   |        | N      | TECHNICAL CONDITION AS PER PI        |             |             |                 |           |
|                       | SAMPLE                |        | N      |                                      |             |             |                 |           |
|                       | GATE PASS             |        | Y      | INSPECTION CONDITION AT BHEL         |             |             |                 |           |

NOTE: QUOTE PRICE BOTH IN FIGURES & WORDS.IN CASE OF MISMATCH PRICE IN WORDS WILL BE VALID,QUOTATIONS NOT BEARING ENQUIRY NO AND DUE DATE LIABLE TO BE REJECTED.

| SL NO | MATERIAL CODE | DESC                                                                                                                                | UNIT | ITEM QTY  | QTY VR% | LOT NO | LOT QTY  | DEST | DELIVERY DATE |
|-------|---------------|-------------------------------------------------------------------------------------------------------------------------------------|------|-----------|---------|--------|----------|------|---------------|
| 1     | BL9064725764  | SILICON IMPREGNATING RESIN (SILRES H62C) SPECIFICATION NO..4TMS.096.093 ALT-1 OR LATEST, EQUIVALENT BHEL SPECIFICATION NO. TM20597. | KG   | 27300.000 | 0       | 1      | 4000.000 | 205  | 06/01/26      |
|       |               |                                                                                                                                     |      |           |         | 2      | 4000.000 | 205  | 06/03/26      |
|       |               |                                                                                                                                     |      |           |         | 3      | 4000.000 | 205  | 06/05/26      |
|       |               |                                                                                                                                     |      |           |         | 4      | 4000.000 | 205  | 06/07/26      |
|       |               |                                                                                                                                     |      |           |         | 5      | 4000.000 | 205  | 06/09/26      |
|       |               |                                                                                                                                     |      |           |         | 6      | 4000.000 | 205  | 06/11/26      |
|       |               |                                                                                                                                     |      |           |         | 7      | 3300.000 | 205  | 06/01/27      |

REMARK REFER NIT IN NIC E-TENDER PORTAL FOR DETAILS.

DRAWING N PURCH SPEC Y CATALOUGE N Quality Surveillance Pl: N TWO PART BID Y

NOTE:BHEL,BHOPAL'S Standard Terms & Conditions BP200102 (Latest Revision) form a part of this Enquiry. Bidders may obtain from us copies of these terms and conditions if not already available.

**Note:** During Bid Evaluation, No loading of price with regard to preferential payment of within 45 days will be made on vendore falling under MSMED ACT - OCT 06

Please submit your lowest quotation in sealed envelop essentially superscribed with ENQUIRY NO, DUE DATE AND PARTY'S NAME so as to reach at TENDER ROOM, GROUND FLOOR, ADM BUILDING, BHEL, PIPLANI BHOPAL-462022 by 11.00 am of due date.

1.This is only a request for Quotation & not an order.

2.Small Scale industries should indicate SSI Regn. No. in Quotation/invoice.

3.In case you are not making an offer against this Enquiry, we request you to post a regret letter.

4.Indian vendors to please indicate GSTIN on their quotation.

SPECIAL REMARK: Bid to be submitted through e-procurement. Refer eproc link on BHEL Bhopal B2B site.

Documents Enclosed

1.Drawing. 3.Purchase specification.

2.Catalogue. 4.Quality Surveillance Plan.

NAME : SHRI MANENDRA SINGH

DESG : DY.MANAGER

0755-2505880

manendra1@bhel.in

SIGN & SEAL

ENQUIRY

**Techno-Commercial Annexure**  
(To be filled by supplier inline with NIT requirement and submit with offer)

| Tender No.    |                                                                                                                                                                                    | <b>E5153198 due on 13/11/2025</b>                                                                                                                                                                                             |                                     |                 |
|---------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------------|
| Description : |                                                                                                                                                                                    | <b>Item01:</b> SILICON IMPREGNATING RESIN (SILRES H62C) SPECIFICATION NO..4TMS.096.093 ALT-1 OR LATEST, EQUIVALENT BHEL SPECIFICATION NO. TM20597<br><br><b>TENDER QTY:-</b> 27300 kg<br><b>Delivery required as per NIT.</b> |                                     |                 |
| Sr. No.       | ELEMENTS                                                                                                                                                                           | Standards                                                                                                                                                                                                                     | To be offered/confirmed by supplier | Remarks, if any |
| 1             | Quotation reference no. & date                                                                                                                                                     | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 2             | HSN / SAC code                                                                                                                                                                     | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 3             | Quotation currency                                                                                                                                                                 | In INR                                                                                                                                                                                                                        |                                     |                 |
| 4             | Contact person                                                                                                                                                                     | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 5             | Phone / Mobile                                                                                                                                                                     | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 6             | E-Mail                                                                                                                                                                             | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 7             | Order to be placed on (Also provide supplier code at BHEL Bhopal, If registered)                                                                                                   | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 8             | Address                                                                                                                                                                            | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 9             | Please specify delivery in weeks/ days (Specify item wise, lot wise as per RFQ)                                                                                                    | As per NIT/ Accepted with deviation (If select Accepted with deviation, please mention the deviation)                                                                                                                         |                                     |                 |
| 10            | Rate quoted on "Firm" price basis                                                                                                                                                  | Yes                                                                                                                                                                                                                           |                                     |                 |
| 11            | Quoted for all the items and full quantity of tender enquiry                                                                                                                       | Yes / No. (If "No" please mention item number with Qty of regreted items)                                                                                                                                                     |                                     |                 |
| 12            | Technical specifications                                                                                                                                                           | Accepted as per NIT / Accepted with deviation (If select Accepted with deviation, please mention the deviation)                                                                                                               |                                     |                 |
| 13            | Inspection                                                                                                                                                                         | As per NIT/ Accepted with deviation (If select Accepted with deviation, please mention the deviation)                                                                                                                         |                                     |                 |
| 14            | Test certificate & Gurantee certificate as per NIT and specification will be submitted along with each consignment                                                                 | Yes (In case of "No" your offer may be rejected).                                                                                                                                                                             |                                     |                 |
| 15            | Brand/OEM name, if any.                                                                                                                                                            | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 16            | Supply from                                                                                                                                                                        | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 17            | Terms of delivery ("FOR DESTINATION " means freight & insurance upto destination in supplier's scope (Destination: CRX Divn, BHEL Bhopal)                                          | Accepted/ Accepted with deviation (If select Accepted with deviation, please mention the deviation)                                                                                                                           |                                     |                 |
| 18            | Transit insurance (In supplier's scope)                                                                                                                                            | As per NIT/ Accepted with deviation (If select Accepted with deviation, please mention the deviation)                                                                                                                         |                                     |                 |
| 19            | CGST RATE (IN %)                                                                                                                                                                   | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 20            | SGST RATE (IN %)                                                                                                                                                                   | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 21            | IGST RATE (IN %)                                                                                                                                                                   | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 22            | UGST RATE (IN %)                                                                                                                                                                   | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 23            | Are you manufacturer of quoted item (s).                                                                                                                                           | Yes / No                                                                                                                                                                                                                      |                                     |                 |
| 24            | Are you registered under MSMED ACT 2006 as small or micro.(For Inigeneous offer)<br>NOTE: - Firms registered under medium scale shall not be considered eligible for MSE benefits. | Yes / No (If select Yes, please enclosed valid UDYAM certificate)                                                                                                                                                             |                                     |                 |

Techno-Commercial Annexure

(To be filled by supplier inline with NIT requirement and submit with offer)

| Tender No.    |                                                                                                                                                                                                                                                                                                                                                                                              | <b>E5153198 due on 13/11/2025</b>                                                                                                                                                                                             |                                     |                 |
|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------------|
| Description : |                                                                                                                                                                                                                                                                                                                                                                                              | <b>Item01:</b> SILICON IMPREGNATING RESIN (SILRES H62C) SPECIFICATION NO..4TMS.096.093 ALT-1 OR LATEST, EQUIVALENT BHEL SPECIFICATION NO. TM20597<br><br><b>TENDER QTY:-</b> 27300 kg<br><b>Delivery required as per NIT.</b> |                                     |                 |
| Sr. No.       | ELEMENTS                                                                                                                                                                                                                                                                                                                                                                                     | Standards                                                                                                                                                                                                                     | To be offered/confirmed by supplier | Remarks, if any |
| 25            | Terms of Payment (As per NIT)                                                                                                                                                                                                                                                                                                                                                                | Accepted as per NIT/ Accepted with deviation (If Accepted with deviation, please mention the deviation. For deviated payment term loadind as per NIT shall be done)                                                           |                                     |                 |
| 26            | SELF CERTIFICATION OF MINIMUM LOCAL CONTENT, IF MORE THAN 50% VALUE ADDITION IS IN INDIA.<br>(Note- In case of tenders worth more than Rs. 10 crores, Suppliers shall necessarily submit certificate from statutory auditor or cost auditor or cost accountant or CA) Please also specify the amount of local content in India.<br>EXAMPLE :if 100% INDIGENOUS (MADE IN INDIA) MARK "Y"/100% | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 27            | Details of location of value addition / manufacturing                                                                                                                                                                                                                                                                                                                                        | As per supplier                                                                                                                                                                                                               |                                     |                 |
| 28            | Other Charges (If any)                                                                                                                                                                                                                                                                                                                                                                       | Applicable / Not Applicable. (If applicable please mention percentage (%) / Value (along with type of charges).                                                                                                               |                                     |                 |
| 29            | Penalty for delayed performance as per BP200102B & NIT                                                                                                                                                                                                                                                                                                                                       | Yes / No (In case of "No", your offer will be loaded suitably)                                                                                                                                                                |                                     |                 |
| 30            | Confirmation that documents pertaining to technical PQR has been submitted                                                                                                                                                                                                                                                                                                                   | Yes / No                                                                                                                                                                                                                      |                                     |                 |
| 31            | <del>Acceptance to "REVERSE AUCTION" if conducted (As per BHEL's RA policy)</del>                                                                                                                                                                                                                                                                                                            | Not Applicable                                                                                                                                                                                                                |                                     |                 |
| 32            | Submission of Declaration format with duly sealed & signed (Annexure IX, refer attached) regarding whether other family firms or sister concern affiliates / subsidiary firms are participating in the same tender.                                                                                                                                                                          | (Yes / No)<br>If No please specify the reason.                                                                                                                                                                                |                                     |                 |
| 33            | General terms and conditions of enquiry (Form No. BP-200102B) and BHEL PO Terms & Conditions is Acceptable.                                                                                                                                                                                                                                                                                  | Yes (In case of "No" your offer may be rejected).                                                                                                                                                                             |                                     |                 |
| 34            | Acceptance to all NIT terms                                                                                                                                                                                                                                                                                                                                                                  | yes/No<br>If No please specify the reason.                                                                                                                                                                                    |                                     |                 |
| 35            | Quotation Validity will be 90 days from the date of techno-commercial bid opening.                                                                                                                                                                                                                                                                                                           | Yes                                                                                                                                                                                                                           |                                     |                 |



# MATERIAL MANAGEMENT - TRACTION MACHINES

HEAVY ELECTRICAL PLANT, BHOPAL

BHARAT HEAVY ELECTRICALS LIMITED

BHEL ENQUIRY NO. E5153198

DUE ON 13-11-2025

## NIT TERMS & CONDITIONS:

| SL. NO. | DESCRIPTION                          | DETAILS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|---------|--------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | <b>RATE CONTRACT TERMS</b>           | We intend to enter into a Rate Contract (RC) for ordering up to 18 months from RC freeze date, i.e. RC is to be kept valid for ordering up to 18 months from RC freeze date. Purchase Ordering shall be done as per BHEL requirement against the finalised rate contract & within its validity. Dispatches to be made against our purchase order (computerized) only, which will be issued against this Rate Contract. BHEL reserves the right to cancel/ short close the Rate Contract for unordered qty at any point of time even before the expiry of RC validity without assigning any reason whatsoever it may be.                                                                      |
| 2.      | <b>ITEM DESCRIPTION</b>              | SILICON IMPREGNATING RESIN (SILRES H62C) SPECIFICATION NO..4TMS.096.093 ALT-1 OR LATEST, EQUIVALENT BHEL SPECIFICATION NO. TM20597.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 3.      | <b>TECHNICAL CONDITION</b>           | As per attached material Specification for silicone-based resin combination for vacuum pressure impregnation (VPI) {(SILICON IMPREGNATING RESIN} of 3- PHASE TRACTION MOTOR TYPE 6FRA- 6068 & 6FXA-7059 OF ELECTRIC LOCOMOTIVES.                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 4.      | <b>QUANTITY</b>                      | 27300 kg                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 5.      | <b>QUANTITY VARIATION</b>            | Not applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 6.      | <b>SPLITTING OF ORDER</b>            | Applicable,<br>On 2 (two) eligible sources with quantity distribution ratio of 65% & 35% to L-1 and the other bidder accepting L-1 rates in sequence, subject to minimum 3 qualified bidders.<br><br>For ascertaining bidder for 35% quantity, HESG equivalent rate of L-1 bidder shall be counter-offered to L-2, L-3 and so on sequentially until any bidder accepts the same. In case of only 2 qualified bidders.<br>BHEL reserves the right for distribution/non-distribution among 2 bidders. In case of only one qualified bidder or in case no bidder agrees to accept the counter-offered HESG equivalent rate of L-1, BHEL may decide to award entire 100% quantity to L-1 bidder. |
| 7.      | <b>DELIVERY SCHEDULE REQUIREMENT</b> | Delivery for the 1st lot of 4000 KGS Scheduled delivery date shall be within 90 days from the PO date and thereafter for each subsequent lot of 4000 KGS scheduled delivery date shall be within 60 days from the scheduled delivery date of the previous lot. Early delivery acceptable.                                                                                                                                                                                                                                                                                                                                                                                                    |
| 8.      | <b>DELIVERY TERMS</b>                | FOR Destination (BHEL Bhopal)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 9.      | <b>DELIVERY INSTRUCTION</b>          | Supplier identification is compulsory on each container. Quantity and Shelf life in each container for the item to be mentioned clearly to match the order. Material shall be suitably packed for safe transportation without damage.                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 10.     | <b>QAP</b>                           | Not applicable.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 11.     | <b>INSPECTION CONDITION</b>          | Inspection at BHEL against manufacturers Test Certificate, Guarantee Certificate and other relevant import documents.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 12.     | <b>SAMPLE</b>                        | Not applicable.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 13.     | <b>TEST CERTIFICATE</b>              | All Material Test Certificates to be supplied along with each lot of the material.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |





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HEAVY ELECTRICAL PLANT, BHOPAL

BHARAT HEAVY ELECTRICALS LIMITED

**BHEL ENQUIRY NO. E5153198**

**DUE ON 13-11-2025**

|     |                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-----|-------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 14. | <b>Shelf Life</b>                                     | Material is shelf life Item. Shelf life of the material in the original sealed drum at a room temperature 25°C should be minimum 09 months for Silicon Impregnating Resin or Equivalent.                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 15. | <b>GUARANTEE / WARRANTY</b>                           | Material is shelf life Item, Minimum warranty period of 9 (Nine) months from date of manufacturing to be ensured. However, date of manufacturing shall not be earlier than 90 (Ninety) days from date of delivery at BHEL.<br>Other Terms as per BHEL GTC of ENQUIRY (BP200102B, Cl. No. 18)                                                                                                                                                                                                                                                                                                                     |
| 16. | <b>GUARANTEE/ WARRANTEE CERTIFICATE</b>               | GUARANTEE/ WARRANTEE Certificate to be supplied along with each lot of the material.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 17. | <b>BID PARTS</b>                                      | Offer shall be submitted by the bidders in Two Parts,<br>i.e. <b>Part-I Technical cum Commercial bid &amp; Part-II Price bid.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 18. | <b>PRICE BASIS</b>                                    | Firm Price basis                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 19. | <b>PRICING TERMS</b>                                  | As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 12)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 20. | <b>PRICE VALIDITY</b>                                 | As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 13)<br>i.e. <b>Offer shall be valid for a period of 90 days from the date of Techno- commercial (Part-I) bid opening date.</b>                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 21. | <b>EVALUATION CRITERIA</b>                            | Overall L1 basis                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 22. | <b>EVALUATION IN CASE OF MORE THAN ONE L-1 BIDDER</b> | In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders.<br>In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s).<br>Ranking will be done accordingly. Decision of BHEL in such situations shall be final and binding.                                                                                             |
| 23. | <b>BID SECURITY/ Earnest Money Deposit (EMD)</b>      | Not Applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 24. | <b>PERFORMANCE SECURITY (PBG)</b>                     | <b>Not Applicable.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 25. | <b>REVERSE AUCTION</b>                                | <b>Not Applicable.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 26. | <b>MSE PREFERENCE</b>                                 | Applicable as per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 29) for indigenous offers.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 27. | <b>TECHNICAL PQR (T-PQR)</b>                          | Technical Pre-Qualification Requirements (T-PQR) for procurement of the items is attached with the NIT.<br>Compliance of all the points in T-PQR is mandatory. In absence of compliance of above and non-submission of documents required against the T-PQR, the Vendor's offer is liable to be rejected.<br><b>Duly filled T-PQR with desired documents shall be submitted by the Vendor along with the offer.</b><br><i>Information/ compliance/ documents submitted by vendor shall be authentic in all aspects. In case any deviation/ false information/ forged documents are observed / revealed later</i> |



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BHARAT HEAVY ELECTRICALS LIMITED

**BHEL ENQUIRY NO. E5153198**

**DUE ON 13-11-2025**

|     |                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-----|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     |                                     | on, BHEL is free to initiate appropriate punitive proceeding against the Vendor as per Prevalent Processes and Guidelines of Company.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 28. | <b>FINANCIAL PQR<br/>(F-PQR)</b>    | Not Applicable.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 29. | <b>TAXES &amp;<br/>DUTIES</b>       | <p>The offered prices in case of foreign bidders shall be inclusive of all the Taxes and duties as applicable in the country of bidder / country of dispatch for the quoted CFR / CIF price.</p> <p><b>Foreign bidders</b> to submit declaration of Permanent Establishment and Business Connection (PEBC) for remittances and Tax Residency Certificate (TRC) &amp; Form 10F (for obtaining DTAA benefits).<br/>GST/ Income Tax TDS applicable as per Law shall be deducted.</p> <p><b>Indian Bidders</b>-Bidders to ensure timely remittance of SGST, CGST, IGST as applicable in time as per law.</p> <p>Vendor to ensure compliance to timely filing of monthly GST return. GST portion of invoice shall be released only upon the invoice being reflected in GSTR 2A of BHEL and invoices being compliant to GST Invoice rules.</p>                                                                                                                                                                                                                 |
| 30. | <b>PAYMENT<br/>TERMS</b>            | <p><b>Indigenous:</b> 100% payment in 90 days of receipt (45 days for an including NSIC/ Udyog Aadhar/Udyam registered suppliers as per relevant act in force) of material, subject to acceptance of material at BHEL, on direct presentation of the documents.<br/>Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ Repo rate + 4% for the purpose of bid evaluation.</p> <p><b>Foreign:</b> 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB.<br/>In case BHEL considers any deviation in payment terms i.e. early payment based on bidder's request, then bids shall be evaluated with loading of Repo rate + 4%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.<br/>Documents to be submitted as per UCP600 and should reach BHEL/ BHEL's bank at least 7 days prior to vessel arrival</p> |
| 31. | <b>LD/penalty<br/>applicability</b> | <p><b>Subject to force Majeure condition:</b> Penalty for late delivery shall be 0.5% of the undelivered portion per week of delay or part thereof, subject to a maximum of 10% of the undelivered order value owing to delayed delivery.<br/>Total undelivered order value above shall be item wise, lot wise order value of PO.</p> <p>Any deviation from the above terms, if accepted (by BHEL), shall be loaded @ Repo rate + 4% (at offered value) to the extent to which it is not agreed to, by the bidder for the purpose of bid evaluation.</p> <p><b>Foreign Bidders-</b> The date of Bill of Lading (B/L) or AWB shall be taken as actual date of delivery.</p> <p><b>Indigenous Bidders-:</b> LR (Lorry Receipt) date in case of ex-works and UMID (Receipt date of material at BHEL) in case of FOR destination shall be taken as actual date of delivery.</p> <p>Other as per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 9)</p>                                                                                                      |



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**DUE ON 13-11-2025**

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| 32. | Documents for Foreign Bidder | <ol style="list-style-type: none"> <li>1. Seller shall send 1 set of original negotiable documents COMPRISING OF BILL OF LADING/AWB, INVOICE &amp; PAKCING LIST, in English, within 7 days of B/L date / 1 day of AWB date by by DHL/courier and also share documents through email to fin_fp.bpl@bhel.in &amp; mmfe.bpl@bhel.in &amp; msair@bhel.in &amp; mssea@bhel.in within 1 days of dispatch.</li> <li>2. One original negotiable set of clean on-board freight prepaid (in case of CIF/CIP/CFR) / to pay (In case of ex-works/FOB/FCA) combined transport bill of lading/AWB showing beneficiary as shipper and Govt.of India on behalf of Bharat Heavy Electricals Limited, Bhopal As Consignee and Notify: BHEL Rod Mumbai, 14th floor. World Trade Centre-1, Cuffe Parade Colaba, Mumbai 400005 India. phone no +91 22 22171345/22171346/22171370</li> <li>3. One set of original negotiable invoice and packing list indicating container-wise Gross weight, Net weight, CBM volume, No. of packages with dimensions of each package.</li> <li>4. Original Certificate of Country of Origin (COO) issued by Chamber of Commerce</li> <li>5. Original One set of Original Test Certificate / Certificate of Conformity / Inspection Certificate / Third Party Inspection Certificate / Calibration Certificate, etc as applicable, is to be submitted by Seller. If Seller and OEM and different, then Test Certificate/ Calibration Certificate/Third Party Inspection Certificate, etc as applicable, from OEM will be also be submitted by Seller. O&amp;M Manual where called for, shall be submitted by Seller.</li> <li>6. Seller's declaration that wood - packing material used in packing is in accordance with IPPCc standard ISPM no.15 and has been labelled compliant with IPPC mark by manufacturers or beneficiary's declaration that wood- packing material has not been used packing of the goods.</li> <li>7. PRE-DISPATCH CLEARANCE ISSUED BY BHEL REFERENCING Original Test Certificate / Certificate of Conformity / Inspection Certificate / Third Party Inspection Certificate / Calibration Certificate No., etc., as applicable, and their dates.</li> <li>8. Permanent Establishment Business Certificate (PEBC) as per Clause 16.4 of GTC, as applicable. In case of Services, additionally Form 10 F of Income Tax Act, 1961 and Tax Residency Country (TRC) of Seller's Country is required, as per Clause 16.5 of GTC.</li> <li>9. Supplier should additionally forward TWO sets of above original negotiable documents (Sl 1 to 11) through DHL / Registered airmail or AWB by captain's mail within three days of OBL/AWB date to each of the following: - (i)AGM(CMM-FE), BHEL, 2nd floor, ADMM building, Piplani, Bhopal-462022, India. (ii)AGM (ROD, BHEL Mumbai), BHEL, ROD, 14th floor, World Trade Centre-1, Cuffe Parade, Colaba, Mumbai - 400005. Phone / mob. No.: 022-22171301 email intimation of the above to be sent to fin_fp.bpl@bhel.in, fin_fp.bpl@bhel.in &amp; mmfe.bpl@bhel.in &amp; msair@bhel.in &amp; msseabpl@bhel.in.</li> </ol> |
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# MATERIAL MANAGEMENT - TRACTION MACHINES

HEAVY ELECTRICAL PLANT, BHOPAL

BHARAT HEAVY ELECTRICALS LIMITED

**BHEL ENQUIRY NO. E5153198**

**DUE ON 13-11-2025**

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|  |  | <p>10. GUARANTEE / WARRANTY CERTIFICATE, AS APPLICABLE, ISSUED BY SELLER IN ONE ORIGINAL. If Seller and OEM and different, Guarantee/ Warranty Certificate, as applicable, from OEM will be also be submitted by Seller.</p> <p>11. CERTIFICATE FROM SHIPPING COMPANY OR ITS AGENT OR ITS OWNER OR MASTER OR CHARTERER STATING THAT THE CARRYING VESSEL IS SEAWORTHY AND THE VESSEL IS CLASSIFIED BY AN APPROVED CLASSIFICATION SOCIETY AS PER INSTITUTE CLASSIFICATION CLAUSES AND CLASSIFIED AS LLOYDS 100 A1 OR ITS EQUIVALENT CLASSIFICATION STATING THAT THE VESSEL IS NOT MORE THAN 25 YEARS OLD.</p> <p>12. MARINE/AIR INSURANCE POLICY OR CERTIFICATE, BLANK ENDORSED, DATED NOT LATER THAN THE DATE OF OBL/AWB, FULL SET IN THE NEGOTIABLE FORM IN THE CURRENCY OF CREDIT COVERING 110% OF THE INVOICE VALUE. INSURANCE TO INCLUDE INSTITUTE CARGO CLAUSES (A), INSTITUTE WAR CLAUSES (MARINE CARGO) AND INSTITUTE STRIKE CLAUSES (MARINE CARGO) WITH CLAIMS PAYABLE IN INDIA. INSURANCE TO COVER FROM SUPPLIER'S WAREHOUSE TO JNPT NHAVA SHEVA MUMBAI / MUMBAI SEAPORT / MUMBAI AIRPORT/ ICD, MANDIDEEP, AS APPLICABLE</p> <p>13. THE DESTINATION TERMINAL HANDLING CHARGES (DTHC) WILL BE PAID BY BHEL DIRECTLY TO THE TERMINAL AND SAME WILL NOT BE PAID TO THE SHIPPING LINE OF VENDOR. IF SHIPPING LINE CHARGES THE DTHC TO BHEL, THE SAME ALONG WITH ANY ADDITIONAL/CONSEQUENTIAL EXPENSES INCURRED (LIKE DETENTION/ DEMURRAGE, GROUND RENT, PENALTY, ETC) WILL BE RECOVERABLE FROM BENEFICIARY'S BILLS CONFIRMED VIA SELLER'S/BENEFICIARY BANK SWIFT.</p> <p>14. IF SELLER/BENEFICIARY DOES NOT COMPLY OR DEVIATES FROM ANY OF THE ABOVE CLAUSES/COMPLIANCES, THEN ANY ADDITIONAL CHARGES, DEMURRAGE, DETENTION, GROUND RENT, CLEARANCE CHARGES, PENALTY, ETC IMPOSED ON OR BORNE BY/PAID TO BHEL DUE TO SUCH NON-COMPLIANCE/DEVIATION, ETC., SHALL BE TO THE ACCOUNT OF THE SELLER/BENEFICIARY AND SHALL BE RECOVERABLE FROM THE SELLER'S/BENEFICIARY'S BILLS CONFIRMED VIA SELLER'S/BENEFICIARY BANK SWIFT.</p> <p>15. BENEFICIARY TO SEND EMAIL INTIMATION ABOUT DESPATCH OF GOODS GIVING DETAILS OF OBL/AWB NO. &amp; ITS DATE, BHEL PURCHASE ORDER NUMBER, INVOICE NO. &amp; ITS DATE, CURRENCY &amp; INVOICE VALUE, PACKING LIST, PDCC REF NO. &amp; DATE, LC NO., SELLER'S BANK REFERENCE NO., IF &amp; AS APPLICABLE to <a href="mailto:fin_fp.bpl@bhel.in">fin_fp.bpl@bhel.in</a> &amp; <a href="mailto:mmfe.bpl@bhel.in">mmfe.bpl@bhel.in</a> &amp; <a href="mailto:msair@bhel.in">msair@bhel.in</a> &amp; <a href="mailto:mssea@bhel.in">mssea@bhel.in</a></p> <p>16. Other documents, as required, will be separately indicated in the Purchase Order. Additional expenditure, if any, incurred by the Purchaser by way of detention / demurrage, resulting out of delay attributable to the Seller in providing Negotiable documents, will be recovered from the Seller.</p> <p>17. In case the Seller decides to negotiate all 3 originals of B/L / AWB along with all original documents through negotiating Bank, non-negotiable documents (NNDs)</p> |
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# MATERIAL MANAGEMENT - TRACTION MACHINES

HEAVY ELECTRICAL PLANT, BHOPAL

BHARAT HEAVY ELECTRICALS LIMITED

**BHEL ENQUIRY NO. E5153198**

**DUE ON 13-11-2025**

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|     |                                                         | consisting of copy of B/L / AWB & documents mentioned at Sl. no. 11- B2 to B5 will be sent by e-mail to the Purchaser at his e-mail address given in the PO.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 33. | <b>INVOICE &amp; DOCUMENTS SUBMISSION FOR PAYMENT.</b>  | <p>For supply orders placed on Indian Suppliers: Irrespective of the value of the invoice amount, the bidder / vendor should necessarily upload the despatch &amp; invoice details on BHEL SUVIDHA portal at <a href="https://suvidha.bhel.in/suvidha/">https://suvidha.bhel.in/suvidha/</a>, prior to despatch. All documents as per PO checklist, along with additional documents (if any), must be uploaded on the portal. It is mandatory that tax invoices with a net amount (including taxes) exceeding Rs five lakhs uploaded on the portal are digitally signed using a Class 3 Digital Signature Certificate (DSC) issued by a licensed Certifying Authority. Submission of invoice document in hard copy is allowed for invoices with a net amount (including taxes) equal to and upto Rs five lakhs, in case they were not digitally signed and uploaded on the portal.</p> <p>The material will not be accepted inside BHEL in absence of the above.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 34. | <b>PUBLIC PROCUREMENT (PREFERENCE TO MAKE IN INDIA)</b> | <p>Applicable as per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 33).</p> <p>For this procurement, the local content to categorize a supplier as a Class I local supplier/ Class II local Supplier/ Non-local supplier and purchase preference to Class I local supplier, is as defined in Public Procurement (Preference to Make in India), Order 2017 dated 19.07.2024 issued by DPIIT. In case of subsequent orders issued by the nodal ministry, changing the definition of local content for the items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part-II bids against this NIT</p> <p>The local content to categorize a supplier as a Class-I local supplier / Class-II local supplier / Non-Local supplier and purchase preference to Class-I local supplier, is as defined in above circular issued by DPIIT/ Nodal Ministry.</p> <p>Bidders to also inform the <b>Actual Percentage of the Local Content</b> and the <b>Complete Address of the Location of Local Value Addition</b> as per the <b>attached MII format</b>, failing which no purchase preference shall be granted.</p> <p>In case the bid value is more than Rs. 10 Crore, the declaration relating to the Actual Percentage of the Local Content and the Complete Address of the Location of Local Value Addition shall be <b>Certified by the Statutory Auditor or Cost Auditor, if the OEM is a Company and by a Practicing Cost Accountant or a Chartered Accountant for OEM other than Companies</b> as per the above circular.</p> <p>For contracts valuing more than Rs 10 Crores, local content (in cases of self-certification submitted by bidders at the time of tendering) will be re-verified during execution of contract by Cost/ Chartered Accountant/ <b>Statutory Auditor/Cost Auditor (as applicable)</b> and in case of defaults, penalty upto 10% of the contract value shall be imposed. However, contract once awarded shall not be terminated on this account.</p> <p><i>Bidders or successors can be debarred for false declarations for up to 2 years. Debarred suppliers not eligible for preference in any other procuring entity.</i></p> |
| 35. | <b>INTEGRITY PACT (IP)</b>                              | Applicable as per attached BHEL GTC of ENQUIRY (BP200102A, Cl. No. 30 & 32). <i>Integrity Pact to be sealed &amp; signed along with a witness and submitted along with the offer.</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |



# MATERIAL MANAGEMENT - TRACTION MACHINES

HEAVY ELECTRICAL PLANT, BHOPAL

BHARAT HEAVY ELECTRICALS LIMITED

**BHEL ENQUIRY NO. E5153198**

**DUE ON 13-11-2025**

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|     |                                                                                | <p>(A) IP is a tool to ensure that activities and transactions between the Company and its Bidders/ Contractors are handled in a fair, transparent and corruption free manner. In case of any complaints arising out of the tendering process, the matter may be referred to any of the below e-mail IDs.</p> <p><a href="mailto:iem1@bhel.in">iem1@bhel.in</a>, <a href="mailto:iem2@bhel.in">iem2@bhel.in</a>, <a href="mailto:iem3@bhel.in">iem3@bhel.in</a></p> <p>As on date, the positions of Independent External Monitors (IEMs) are vacant in the Company. As and when the IEMs join based on due approval of the Competent Authority, any complaint(s) received will be shared with the IEMs.</p> <p>(B) The IP as enclosed with the tender is to be submitted (duly signed &amp; sealed by authorized signatory) along with Techno-Commercial bid (Part-I, in case of two/ three-part bid). <b>Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding.</b> In other words, entering into this pact would be a preliminary qualification.</p> <p>(C) Please refer Section-8 of IP for Role and Responsibilities of IEMS. In case of any complaint arising out of the tendering process, the matter may be referred to any of the above IEM(s). All correspondence with the IEMS shall be done through email only.</p> <p><b>NOTE:</b></p> <p>No routine correspondence shall be addressed to the IEM (phone/ post/ email) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarification/ issues shall be addressed directly to the tender issuing (procurement) department's officials whose contact details are provided below:</p> <p><b>Details of contact person(s):</b></p> <p>(1) Name: Manendra Singh (Dy. Manager)<br/>         Deptt: <u>MNX</u><br/>         Address: <u>Block-9/Annexe/EW/GF, BHEL, Piplani, Bhopal - 462022</u><br/>         Phone: <u>0755-250-5880</u><br/>         Email: <u>manendra1@bhel.in</u></p> <p>(2) Name: Rajesh Kr Parte (<u>Addl GM/MNX</u>)<br/>         Deptt: <u>MNX</u><br/>         Address: <u>Block-9/Annexe/EW/GF, BHEL, Piplani, Bhopal - 462022</u><br/>         Phone: <u>0755-250-3336</u><br/>         Email: <u>rparte@bhel.in</u></p> |
| 36. | <p><b>CONFLICT OF INTEREST AMONG BIDDERS/ AGENTS AND THEIR DECLARATION</b></p> | <p>A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests.</p> <p><b>Bidders having a conflict of interest shall not be eligible to participate in the tender process.</b></p> <p><b>Treatment of cases regarding conflict of interest: -</b></p> <p>The bidder notes that a conflict of interest would said to have occurred in the tender process and execution of the resultant contract, in case of any of the following situations: -</p> <p>i) If its personnel have a close personal, financial, or business relationship with any personnel of BHEL who are directly or indirectly related to the procurement or execution process of the contract, which can affect the decision of BHEL directly or indirectly;</p> <p>ii) The bidder (or his allied firm) provided services for the need assessment/ procurement planning of the Tender process in which it is participating;</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |





# MATERIAL MANAGEMENT - TRACTION MACHINES

HEAVY ELECTRICAL PLANT, BHOPAL

BHARAT HEAVY ELECTRICALS LIMITED

**BHEL ENQUIRY NO. E5153198**

**DUE ON 13-11-2025**

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|     |                                     | <p>iii) Procurement of goods directly from the manufacturers /suppliers shall be preferred. However, if the OEM/ Principal insists on engaging the services of an agent, such agent shall not be allowed to represent more than one manufacturer/ supplier in the same tender. Moreover, either the agent could bid on behalf of the manufacturer/ supplier or the manufacturer/ supplier could bid directly but not both. In case bids are received from both the manufacturer/ supplier and the agent, bid received from the agent shall be ignored. However, this shall not debar more than one Authorised distributor (with/ or without the OEM) from quoting equipment manufactured by an Original Equipment Manufacturer (OEM) in procurements under a Proprietary Article Certificate.</p> <p>iv) A bidder participates in more than one bid in this tender process. Participation in any capacity by a Bidder (including the participation of a Bidder as a partner/ JV member or sub-contractor in another bid or vice-versa) in more than one bid shall result in the disqualification of all bids in which he is a party. However, this does not limit the participation of an entity as a sub-contractor in more than one bid if he is not bidding independently in his own name or as a member of a JV.</p> <p>The Bidder declares that they have read and understood the above aspects, and the bidder confirms that such conflict of interest does not exist and undertakes that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s), in this regard. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process. <b>In case, the Bidder is found having indulged in above activities, the same will be considered as a violation of the tender conditions, and suitable action shall be taken by BHEL as per extant policies/ guidelines.</b></p> |
| 37. | ANNEXURE-IX                         | The Bidder/Supplier/Contractor will, when presenting his bid, declare whether other Family Firms or Sister Concern Affiliates/Subsidiary firms are participating in the same tender, so as to eliminate the possibility of cartel formation. Format for declaration is available in the NIT documents for this enquiry (Annexure-IX). <b>Same is to be submitted with the offer.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 38. | RESTRICTION UNDER RULE 144 (xi) GFR | As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 34)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 39. | SPECIAL CONDITIONS                  | <p>Indian Bidders who fall under MSE (Micro &amp; Small Enterprises only) and <b>fail to upload 'UDYAM Registration Certificate (URC)' shall automatically be considered as Non-MSE supplier for this tender.</b></p> <p>Further, it is to be noted that <b>MSE benefits are not being extended to Agent/ Dealer/ Trader/ Distributor (i.e. Other than manufacturer).</b> Supplier has to also provide supporting document(s) such as Agreement Between OEM &amp; Bidder(s) etc.</p> <p>Identification must. Soon after rejection of material, it is to be ensured by supplier that material should be taken back maximum within two weeks after communication for rectification/ replacement &amp; supply back the rectified/ fresh material to BHEL Bhopal within 30 days from rejection. In the event of non-lifting of rejected material by supplier, BHEL will not be responsible for loss of such items to the supplier in any case.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |



**MATERIAL MANAGEMENT - TRACTION MACHINES**  
**HEAVY ELECTRICAL PLANT, BHOPAL**  
**BHARAT HEAVY ELECTRICALS LIMITED**

**BHEL ENQUIRY NO. E5153198**  
**DUE ON 13-11-2025**

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|     |                                                            | <p><b>Offers of suppliers who are in 'HOLD/BANNED' status in BHEL Bhopal PMD shall not be considered.</b></p> <p>Unregistered vendors to submit documents required for registration to BHEL Portal Online (<a href="https://bhel.com/supplier-registration">https://bhel.com/supplier-registration</a>).</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 40. | <b>OTHER TERMS &amp; CONDITIONS</b>                        | <p>Other Terms &amp; Conditions as per attached BHEL GTC of ENQUIRY (BP200102B). Any deviation of NIT, BHEL GTC of ENQUIRY (BP200102B) and BHEL PO Terms, where vendor response is not affirmative to be clearly indicated, else BHEL will consider that all above Terms &amp; Conditions are acceptable to vendors.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 41. | <b>GEM REGISTRATION</b>                                    | <p>As you are kindly aware that Government e-Marketplace (GeM) is a one stop portal to facilitate Online Procurement of Goods &amp; Services required by various Government Departments/ Organizations/ PSUs.</p> <p>BHEL being a PSU, would like that its suppliers/ contractors also have visibility on this portal so that GeM can be used for procurement by BHEL.</p> <p>Hence, you are requested to get yourselves registered on GeM.</p>                                                                                                                                                                                                                                                                                                                                        |
| 42. | <b>TENDER FEE</b>                                          | Not applicable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 43. | <b>BID SUBMISSION WITHIN DUE DATE &amp; TIME</b>           | <p>No request for extension of tender due date will be entertained at the time of tender opening and after due date under any circumstances. Hence, all bidders are requested to submit their bid well within due date and time only.</p> <p><b><i>BHEL reserves the right for extension of tender based on the situation without assigning any reason whatsoever it may be.</i></b></p>                                                                                                                                                                                                                                                                                                                                                                                               |
| 44. | <b>DOCUMENTS TO BE FURNISHED ALONG WITH YOUR QUOTATION</b> | <p><b>Signed and Sealed copy of:</b></p> <ul style="list-style-type: none"> <li>- NIT</li> <li>- BHEL GTC of ENQUIRY (BP200102B)</li> <li>- BHEL PO Terms (Indigenous &amp; Foreign)</li> </ul> <p><b>Duly Filled, Signed and Sealed copy of:</b></p> <ul style="list-style-type: none"> <li>- Techno-Commercial Annexure</li> <li>- T-PQR along with all supporting documents</li> <li>- <b>Annexure-IX</b> in Company Letterhead</li> <li>- PPP-MII Certificate for local content</li> <li>- Integrity pact</li> <li>- Annexure-A, B &amp; C</li> <li>- Annexure-I</li> <li>- BHEL model conciliation clause</li> </ul> <p><b>Others:</b></p> <ul style="list-style-type: none"> <li>- UDYAM Registration Certificate (<i>as applicable for Indian MSME bidders only</i>)</li> </ul> |

**IT IS HEREBY MENTIONED THAT THIS IS E-TENDER SO OFFER SUBMITTED THROUGH E-PROCUREMENT PORTAL ([www.eprocurebhel.co.in](http://www.eprocurebhel.co.in)) SHALL ONLY BE CONSIDERED.**





BP 200102B

# HEAVY ELECTRICALS PLANT, BHOPAL

## GENERAL TERMS AND CONDITIONS OF ENQUIRY

| Sl.No. | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1      | <b>General:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 1.1    | <p>These General terms &amp; conditions (GTC) shall apply to all enquiries, notice inviting tenders, request for quotations concerning the supply of goods and / or rendering of services to Bharat Heavy Electricals Ltd., Bhopal (hereinafter referred to as BHEL or the Purchaser) or its Projects / Customers. Special / supplementary enquiry conditions, if any, will override the conditions in this annexure. In case of placement of order these conditions will become part of Purchase Order (P.O) until unless the deviations are specifically agreed by BHEL.</p> <p>In case of any inconsistency, conflicts or contradiction among any of the contract documents, the interpretations will be based on the following order of precedence:</p> <ol style="list-style-type: none"> <li>Amendments to Purchase Order/ Framework Agreement</li> <li>Purchase Order/ Framework Agreement</li> <li>Letter of intent (LOI)/ Letter of Award (LOA)</li> <li>Minutes of meeting or Clarifications agreed between Buyer and Seller as regards to the tender or the bidding conditions</li> <li>Corrigenda to NIT, with those of later date having precedence over those of earlier date</li> <li>Original NIT and annexures except documents listed in point no (vii) to (ix) below</li> <li>Technical specifications including their annexures</li> <li>Special Terms and condition of Enquiry (STC)</li> <li>General Terms of Enquiry (GTC)</li> </ol> |
| 2      | <b>General Instructions - Common for Indigenous &amp; Foreign enquiries</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 2.1    | <p><b>Through eProcurement</b></p> <ol style="list-style-type: none"> <li>Interested bidders / suppliers shall submit their offer through e-procurement mode at <a href="https://eprocurebhel.co.in/nicgep/app">https://eprocurebhel.co.in/nicgep/app</a></li> <li>Offers in any other mode will not be accepted.</li> <li>Procedure for submission of tender is available in the "Bidder Manual Kit" at e-tender portal <a href="https://eprocurebhel.co.in/">https://eprocurebhel.co.in/</a>.</li> <li>In case of any difficulty faced while registering on BHEL's e-Procurement portal developed by NIC, queries may be addressed to 0120-4001002, 0120-4001005 and 0120-4493395 email: support- eproc@nic.in. These details are also available on Contact Us page of the portal.</li> <li>Before uploading scanned documents if any, the bidders shall sign on all the statements, documents, certificates etc uploaded by him, owning responsibility for their correctness / authenticity.</li> <li>Disclaimer clause: Neither the Organization (Bharat Heavy Electricals Ltd.) nor the service provider is responsible for any failure of submission of bids due to failure of internet or other connectivity problems or reasons thereof.</li> </ol>                                                                                                                                                                                                  |
| 2.2    | <b>Through tender room (Conventional tender)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 2.2.1  | <p>Sealed bids are invited for scope of Supply / Services as detailed in the enquiry.</p> <p>Bid should be free from correction, overwriting, using of corrective fluid etc. Any interlineation, cutting, overwriting shall be valid only if they are attested under full signature(s) of persons signing the bid else shall be liable for rejection.</p> <p>All overwriting/ cutting etc. will be numbered by bid opening officials and announced during bid opening.</p> <p>The bid should be submitted in English or Hindi language. Relevant enclosures, supporting documents, catalogue, samples, if any, as required as per Notice Inviting Tender (NIT) conditions shall be sent along with technical offer. Rate should be quoted in the units asked for in the enquiry.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 2.2.2  | <p>Bids shall be submitted in a Sealed cover with Enquiry No., Due date and Bidder's name indicated on the cover.</p> <p>In case of Two Part Bid, technical bid containing technical offer, this GTC duly filled-in &amp; signed; and <b>un-priced copy</b> of the Price Bid should be kept in one envelope. Price Bid containing only the price (as called for in the price format where required) should be kept in a separate envelope. Both envelopes indicating Part —I or Part-II as the case may be to be put in a bigger envelope, which should be addressed to in charge, Tender Room, Bharat Heavy Electricals Ltd. 2<sup>nd</sup> Floor, Jawahar Bhavan, Piplani, Bhopal 462022. Enquiry No., due date and bidder's name must be mentioned on all envelopes. Offer must reach tender room of BHEL Bhopal latest by 11.00 am IST on the enquiry due date.</p> <p>Bids submitted as single part bid against two – part bid, shall be rejected unless the offer is techno-commercially acceptable without seeking any clarification.</p>                                                                                                                                                                                                                                                                                                                                                                                                             |
| 2.2.3  | <p>Offer received after 11.00 AM IST of the due date will be termed as "Late" and shall not be considered. However, late offer received against single tender enquiry may be considered.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 2.2.4  | <p>Bidder can also submit offer through email id <a href="mailto:mmtender.bpl@bhel.in">mmtender.bpl@bhel.in</a> or if called for in the enquiry, at the designated /authorized email address indicated in the enquiry. Such email offers shall be sent only on designated email-id to reach before 11.00 am IST on the tender due date. BHEL will not be responsible for incomplete offers and the ones delivered late through e-mail. Bidder shall have no claim on e-mail offers sent to any other e-mail ID. In case of e-mail offers, the</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                                                                 | <p>mail subject should contain Enquiry Number, Due date and Bidder name. Bidder address including contact details shall be mentioned in the content of the mail. Without these details, the offer is liable for rejection. All techno commercial terms &amp; conditions mutually agreed prior to price bid opening shall prevail and supersede any terms and conditions specified otherwise in price bid.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 2.3                                                                                             | <p><b>Through tender room or EProcurement</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 2.3.1                                                                                           | <p>Commercial Conditions quoted by the bidder in any place including as stated in bidder's 'General Terms and Conditions' if any, shall not be binding on the Purchaser and the conditions contained in this annexure, including special conditions, if any, for this enquiry shall only prevail.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2.3.2                                                                                           | <p>Rate should be quoted in the units asked for in the enquiry. The rates should be quoted both in figures and words. In case of discrepancy in figures and words, the rates quoted in words shall be considered.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 2.3.3                                                                                           | <p>The goods offered shall conform to BHEL specifications and / or National/International standards as mentioned in the Enquiry and the bidder is required to confirm his unconditional acceptance to the same. Bidders, seeking deviations from the specifications and any other conditions, may indicate the same clearly on a separate sheet indicating Sl. No. of the item, with reasons for such deviations. BHEL reserves the right to reject the offer with deviations or load the deviations suitably for evaluation.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 2.3.4                                                                                           | <p>Offers shall be submitted directly by bidder or his authorized agent only. Unsolicited offers shall be summarily rejected.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 2.3.5                                                                                           | <p>Bid in single part or techno-commercial bid in <b>two-part</b> system (as the case may be) will be opened on the due date. In case of two part bid, price bids of techno-commercially accepted bidder(s) only shall be opened on the assigned date, for which separate intimation will be sent to the accepted bidders.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 2.3.6                                                                                           | <p>Whenever specified /called in special /additional /tender specific remakes of tender the Bid Security/ Earnest Money Deposit (EMD)] is to be submitted by bidders along with their bids (except Micro and Small Enterprises (MSEs) or Startups as recognized by Department for Promotion of Industry and Internal Trade (DPIIT)).</p> <p><u>Modes of deposit</u></p> <p>a) The EMD may be accepted only in the following forms:</p> <p>(i) Electronic Fund Transfer credited in BHEL account (before tender opening).</p> <p>(ii) Banker's cheque/ Pay order/ Demand draft, in favour of BHEL (along with offer).</p> <p>(iii) Fixed Deposit Receipt (FDR).</p> <p>(iv) Bank Guarantee from any of the Scheduled Banks.</p> <p>(v) Insurance Surety Bonds.</p> <p>b) In case the EMD is more than Rupees Two lakh and in case of foreign bidders, it may be in the form of a bank guarantee (in equivalent Foreign Exchange amount, in case of foreign bidders) issued/ confirmed from any of the scheduled commercial bank in India in an acceptable form. The EMD shall remain valid for a period of 45 (forty-five) days beyond the final bid validity period.</p> <p><u>Forfeiture of EMD</u></p> <p>(i) A bidder's EMD will be forfeited if the bidder withdraws or amends its/ his tender or impairs or derogates from the tender in any respect within the period of validity of the tender or if the successful bidder fails to furnish the required performance security within the specified period mentioned in the Tender.</p> <p>(ii) EMD by the tenderer to be withheld in case any action on the bidder is envisaged under the provisions of extant "Guidelines on Suspension of business dealings with suppliers/ contractors" and forfeited/ released based on the action as determined under these guidelines.</p> <p><u>Others Instructions</u></p> <p>(i) Bid securities of the unsuccessful bidders should be returned to them at the earliest after expiry of the final bid validity period and latest by the 30th day after the award of the contract. However, in case of two packet or two stage bidding, Bid securities of unsuccessful bidders during first stage i.e. technical evaluation etc. will be returned within 30 days of declaration of result of first stage i.e. technical evaluation etc.</p> <p>(ii) Bid security will be refunded to the successful bidder on conclusion of the order/ receipt of a performance security (if called in the tender).</p> <p>(iii) EMD shall not carry any interest.</p> |
| 2.3.7                                                                                           | <p>1.Any discount / revised offer submitted by a bidder on its own shall be considered, provided it is received on or before the due date and time of offer submission (Part-I). Conditional discounts shall not be considered for evaluation of tenders.</p> <p>2.Unsolicited discounts / revised offers given after Part-I bid opening shall not be accepted. No change in price will be permitted within the validity period of offer.</p> <p>3.In case of changes in scope and / or technical specification and / or commercial terms &amp; conditions, having price implication, techno-commercially acceptable bidders shall be asked by BHEL to submit the impact of such changes on</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                                                                                                 | their price bids. In case a bidder opts to submit revised price bid instead of impact called for, then latest price bid shall prevail. However in both situations, original price bid will be necessarily opened.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 2.3.8                                                                                           | The bidders will submit Integrity Pact, duly signed by its authorized signatory, where called for in the enquiry.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 2.3.9                                                                                           | Unregistered suppliers, who are techno-commercially qualified against the open tender, are requested to register with BHEL-Bhopal as permanent supplier by submitting the Supplier Registration Form (SRF) in online supplier registration portal ( <a href="https://supplier.bhel.in/">https://supplier.bhel.in/</a> ). Un-registered vendors may be approved by BHEL, if found suitable, on the basis of data furnished by them in Supplier Registration Form (SRF) for Foreign Vendors or Indigenous Vendors (as applicable)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 2.3.10                                                                                          | BHEL expects that the bidder responds to the enquiry. Regret letter, with valid reasons for not participating in the tender will be submitted where the bidder is unable to submit offer. Repeated lack of response on the part of bidder may lead to his deletion from BHEL's approved bidder list. Refer guidelines for suspension of Business Dealings with Suppliers/Contractors available on <a href="https://www.bhel.com/sites/default/files/suspension_guidelines_abridged.pdf">https://www.bhel.com/sites/default/files/suspension_guidelines_abridged.pdf</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 2.3.11                                                                                          | In case of open tenders (i.e. those published in website) all corrigenda, addenda, amendments, time extensions, clarifications etc. to the tender will be hosted on BHEL website. ( <a href="https://bhel.com/tenders">https://bhel.com/tenders</a> ) and additional in <a href="https://eprocurebhel.co.in/nicgep/app">https://eprocurebhel.co.in/nicgep/app</a> for e-procurement tenders. Bidders responding to these tender should regularly visit website(s) to keep themselves updated.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 2.3.12                                                                                          | In the course of evaluation, if more than one bidder happens to occupy L-1 status effective L-1 will be decided by soliciting discounts from the respective L-1 bidders in sealed envelope and will be open in tender room. In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in presence of the respective L-1 bidders or their representatives. Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 2.3.13                                                                                          | The Purchaser can consider awarding tendered quantities among more than one bidder (after acceptance of L1 price by the other bidders) in the manner and proportion disclosed in the tender conditions. Purchaser can also consider awarding of part of the tendered quantity to other than L-1 bidder at L1 counter offered rates, if the quantity offered by the L-1 bidder is less than the quantity tendered for.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 2.3.14                                                                                          | The bidder shall submit price bid strictly in the price format, wherever provided for, in the enquiry. Any attempt on the part of the bidder to alter the contents of the price bid format in any manner, which in the opinion of BHEL can vitiate the tendering process, will lead to rejection of the bid, <b><u>besides BHEL taking appropriate punitive action as deemed fit.</u></b> Refer Guidelines for suspension of Business Dealings with Suppliers/Contractors available on <a href="https://www.bhel.com/sites/default/files/suspension_guidelines_abridged.pdf">https://www.bhel.com/sites/default/files/suspension_guidelines_abridged.pdf</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 2.4                                                                                             | BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on <a href="http://www.bhel.com">www.bhel.com</a> ). If tender specific conditions call for reverse auction, RA shall be conducted among the techno-commercially qualified bidders. Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered for RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 2.5                                                                                             | BHEL reserves the right to negotiate with L1 vendor or re-float the tender for items. BHEL reserves the right to decrease the tender quantity in case where negotiation is being held.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 3                                                                                               | <b>Delivery Terms</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 3.1                                                                                             | <b>Indigenous Purchase</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 3.1.1                                                                                           | Goods shall be delivered on 'FOR Destination' basis to the named destination unless otherwise called for in the enquiry.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 3.2                                                                                             | <b>Foreign Purchase — Imports</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 3.2.1                                                                                           | <ol style="list-style-type: none"> <li>1. Goods shall be despatched by Sea, unless stated otherwise in the enquiry or purchase order.</li> <li>2. Terms of Delivery for Sea shipment shall be on CFR / CIF basis with 14 days' detention free period preferably at Nhava Sheva (JNPT-INNSA1) for FCL (Full Container Load) Cargo of GP &amp; HC Containers.</li> <li>3. For other cases - Other than GP &amp; HC Containers, LCL Cargo shall be delivered at Nhava Sheva (JNPT- INNSA1) &amp; Break-bulk Cargo at Mumbai (MPT - INBOM1).</li> <li>4. For Air consignments, the terms of delivery shall be FCA at BHEL nominated Airport. In case of CIP, delivery shall be at Mumbai ACC (INBOM4).</li> <li>5. Freight amount shall be indicated separately in the offer in case of CIP/CFR/CIF.</li> <li>6. The number of detention free days and destination charges payable to shipping line must be mentioned in your offer and also on the Bill of Lading.</li> <li>7. Offer received on FOB basis may be considered on an exceptional basis. BHEL will load freight, marine insurance &amp; shipping line port handling charges etc. to work out landed cost at Sea Port.</li> <li>8. Please visit BHEL Bhopal website <a href="https://bpl.bhel.com">https://bpl.bhel.com</a> or refer special terms and conditions of tender enquiry for details of named Air ports and Sea ports. Name of the gateway port so chosen by the bidder shall be indicated by the Bidder in his offer.</li> </ol> |



BP 200102B

## HEAVY ELECTRICALS PLANT, BHOPAL

### GENERAL TERMS AND CONDITIONS OF ENQUIRY

|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
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|       | <p>9a In case of CIP/CFR/CIF, the shipping line should be ready to move the containers to consignee's nominated CFS (Container Freight Station) yard and Indian agent of shipping line should issue Cargo Arrival Notice (CAN) 7 days in advance.</p> <p>9b In case of CFR contract, bidder to supply the material through a Certified Sea worthy vessel age not more than <b>15</b> years.</p> <p>9c The invoices being issued by shipping lines must be in the name of BHEL. Otherwise, BHEL will recover loss of Input Credit on GST from the vendor.</p> <p>9d While booking the shipment, bidder to also finalize destination charges and the same should appear over BL or agreed tariff to be provided to BHEL before arrival of shipment.<br/>If cargo is stuffed in container, then the same should be allowed to be moved to CFS of importer's choice without any additional charges.</p> <p>9e Load port charges shall be settled by the supplier and not be passed on to BHEL in any form of destination charges.</p> <p>10. For reasons of delay in receipt of documents from suppliers or due to the same being found to be incomplete, and or faulty, the suppliers shall be responsible to reimburse all penalties, detention and demurrages / wharfages, if any paid by BHEL (for stated reasons).</p> |
| 3.2.2 | <p>1. For delivery of FCL (Full Container Load) cargo, the Bidder shall provide minimum <b>14 days' detention free period</b> from the date of delivery at Port of Discharge / Place of Delivery (in case of ICD). Wherever the detention free period offered is less than 14 days, the bids shall be <b>loaded</b> for the period short of 14 days' period.</p> <p>2. <u>Port Congestion charges or any additional charges claimed by the shipping line at Port of Discharge / Place of Delivery shall be to the Bidder's account.</u></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 4     | <b>Bidder's particulars &amp; logistics information (Bidder to give details against each of the provisions)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 4.1   | Name of the bidder's executive to deal with this tender / project                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 4.2   | E-mail address of the contact person                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 4.3   | Telephone no. of the contact person                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 4.4   | Name of location from where the goods shall be offered for inspection and dispatch                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 5     | <b>Additional logistics information for Imports</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 5.1   | Bid currency                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 5.2   | Charges applicable at discharge port up to BHEL's CFS (Container Freight Station) to be indicated in your offer and on the B/L                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 5.3   | Name of Airport in the country of dispatch for FCA delivery terms                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 5.4   | Estimated number, type & size of containers for delivery of tendered quantity (applicable where the goods are to be sent in FCL)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 5.5   | No. of packages with cumulative gross weight and CBM volume (applicable for LCL & Break-bulk shipment)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 5.6   | Approx. distance in km. from Bidder's works to Port of Loading                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 6     | <b>Delivery Schedule &amp; Completion date</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 6.1   | <p>i. Instead of writing specific date against delivery offered, bidder shall commit delivery period in number of days / weeks / months to suit the delivery period indicated in the enquiry.</p> <p>ii. Commencement of delivery period shall be reckoned from the date of PO / LOI or any other agreed milestone.</p> <p>iii. Bidder shall deliver the goods in the manner and schedule agreed under the Purchase order.</p> <p>iv. Goods shall be delivered within contractual period or any extension thereof, if any, granted by the Purchaser.</p> <p>v. If delivery is linked to approval of documents, time for submission of such documents to be indicated and delivery period to be indicated from approval of documents. This delivery schedule will be considered for processing delivery extension, wherever applicable.</p> <p>vi. BHEL reserves the right to cancel the order if material is not delivered within PO scheduled delivery.</p> <p>vii. Suitable action against defaulting vendor will be taken as per Guidelines for suspension of Business Dealings with Suppliers/Contractors available on <a href="https://bhel.com/guidelines-suspension-business-dealings-supplierscontractors">https://bhel.com/guidelines-suspension-business-dealings-supplierscontractors</a></p>                |
| 6.2   | <p>In case of foreign supplies, the date of Bill of Lading (B/L) or AWB shall be taken as actual date of delivery where freight until discharge port in India is in Seller's scope like CFR/CIF/CIP delivery terms.</p> <p>For Ex-works/FCA/FOB or any other delivery term where freight is in buyer's scope, date of material readiness /Test certificate/ Warehouse receipt/Freight forwarder receipt may be considered as actual date of delivery (mutually agreed).</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 6.3                                                                                             | In case of Indigenous bidders, the date of delivery at named destination in India shall be taken as contractual delivery completion date where delivery terms are FOR destination. In case of 'Ex-works' delivery terms, the date of LR / RR shall be the contractual delivery completion date.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 7                                                                                               | <b>Transit Insurance</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 7.1                                                                                             | Except where delivery terms are agreed on CIF basis for Imports & FOR destination basis for indigenous purchases, transit insurance will be covered by BHEL under its Open Marine Transit Insurance Policy. Bidder shall inform dispatch particulars with value of consignment to the Purchaser within 07 days of dispatch for BHEL to arrange insurance coverage in its policy. Failure on the part of bidder to inform dispatch particulars will make him liable to pay for any transit damages / losses suffered by the Purchaser.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 8                                                                                               | <b>Force Majeure</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 8.1                                                                                             | <p>Notwithstanding anything contained in the contract, neither the Bidder nor the Purchaser shall be held responsible for total or partial non-execution of any of the contractual obligations, should the obligation become unreasonably onerous or impossible due to occurrence of a 'Force Majeure' which directly affects the obligations to be performed by the Purchaser or the Bidder; Such events include war, military operations of any nature, blockages, revolutions, insurrections, riots, civil commotions, insurgency, sabotage, acts of public enemy, fires, explosion, epidemics, quarantine restrictions, floods, earthquake, or acts of God, restrictions by Govt. authorities; over which the Bidder or the Purchaser has no control. The party claiming to be affected by force majeure shall notify the other party in writing without delay, within two weeks on the intervention and on the cessation of such circumstance. Extension of time sought by the Bidder along with supporting evidence and so granted by the Purchaser for the supply/ work affected, if any, shall not be construed as waiver in respect of remaining deliveries. Rescheduling of deliveries on account of force majeure conditions, if so agreed by the Purchaser, will not entail the Bidder to claim any increase in the price on whatsoever account.</p> <p>Notwithstanding above provisions, Purchaser shall reserve the right to cancel the order/ Contract, wholly or partly, in order to meet the overall project schedule and make alternative arrangements. If deemed necessary, Purchaser may takeover partly processed material at a mutually agreed price.</p> |
| 9                                                                                               | <b>Penalty for Late Delivery</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 9.1.1                                                                                           | <p>Unless covered under Force Majeure conditions aforesaid, Penalty for late delivery shall be 0.5% of the undelivered portion per week of delay or part thereof, subject to a maximum of 10% of the undelivered order value owing to delayed delivery .</p> <p>Total undelivered order value above shall be item wise, lot wise order value of PO .</p> <p>Any deviation from above, which is based on specific requirement/LD clause, shall be specified in particular tender /Special terms and condition(STC) /Additional terms and conditions(ATC) and same shall have overriding effect on anything mentioned in instant GTC.</p> <p>Imposition, recovery or settlement of this penalty shall not adversely affect BHEL's right to performance, compensation and termination of the order.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 9.1.2                                                                                           | <p>However, in case of Capital Machine / BOP (Balance of plant) where staggered deliveries may be applicable, the penalty will be levied on total order value. Any deviation based on specific requirement shall be specified separately in the NIT/STC/ATC.</p> <p>In case of Capital items /Balance of plant (BOP) item where services of installation /erecting &amp; commissioning /supervision is desired with supply (Milestone delivery terms) , the LD clause will be separately mentioned in particular tender /Special terms and condition(STC) /Additional terms and conditions(ATC)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 9.1.3                                                                                           | In case of any amendment / revision, the penalty shall be linked to the amended / revised PO.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 9.1.4                                                                                           | Any loading on penalty clause shall be to the extent to which it is not agreed to by the bidder ( at offered value)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 9.2                                                                                             | In case the contractually agreed delivery date falls on a holiday in BHEL Bhopal, the next working day shall be taken as contractual delivery date for compliance and applicability of LD / penalty.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 9.3                                                                                             | In case of any recovery for delayed performance, the applicable GST shall also be recoverable from bidders.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 10                                                                                              | <b>Indian Agents and Agency commission</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 10.1                                                                                            | BHEL prefers to deal directly with Foreign bidder, wherever required, for procurement of Goods. However if the Foreign Principal desires to avail services of an Indian Agent, then the Principal should ensure compliance to "regulatory guidelines" which will require submission of an agency agreement.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 10.2                                                                                            | The CFR / CIF price quoted will be deemed to be inclusive of Indian Agency commission. Agency commission as disclosed by the bidder in his quoted CFR / CIF price will be paid in Indian Rupees on receipt & acceptance of Materials or it's installation at destination, as the case may be. The lower of the 'TT buying rate prevailing on the date of technical bid opening or price bid opening shall be considered for computation of Agency commission.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |



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| <br>BP 200102B                                                                                                                                                           | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                           |                                                                                                                                    |
| 10.3                                                                                                                                                                                                                                                      | In a tender either the Indian Agent on behalf of Principal / OEM or the Principal / OEM itself can bid, but both cannot bid simultaneously for same item / product in the same Tender. In case bids are received from both the Principal / OEM and the agent, bid received from the agent will be ignored.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                           |                                                                                                                                    |
| 10.4                                                                                                                                                                                                                                                      | If an agent submits Bid on behalf of the Principal / OEM, the same agent shall not submit bid on behalf of another Principal / OEM in the Tender, for the same Item / Product.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                           |                                                                                                                                    |
| 11                                                                                                                                                                                                                                                        | <b>Documentation:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                           |                                                                                                                                    |
| 11.1                                                                                                                                                                                                                                                      | <b>Indigenous Purchase</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                           |                                                                                                                                    |
|                                                                                                                                                                                                                                                           | <p>Bidder shall arrange to send to the consignee following documents immediately on despatch of the goods. <b>Documents can also be uploaded at Incoming Material Document Management System (IMDMS) available at BHEL Bhopal B-2-B site of BHEL Bhopal internet page at <a href="https://bpl.bhel.com/mm/">https://bpl.bhel.com/mm/</a>. Online submission of Invoices /e-invoices for payment can also be done in IMDMS system.</b></p> <ol style="list-style-type: none"> <li>1) Original Tax invoice in triplicate (Buyer's copy and duplicate for Transporter),</li> <li>2) Consignee copy of LR &amp; 2 sets each of Packing list,</li> <li>3) Test certificate, Guarantee / Warranty certificate,</li> <li>4) O &amp; M manuals (where applicable)</li> <li>5) In case of labour / mixed basis jobs, material is issued free of cost. Necessary material reconciliation is to be done and Free Issue Material Statement (FIMS) is to be submitted with each bill.</li> <li>6) Pre-dispatch Inspection report /Third Party Inspection Certificates/MDCC certificate</li> <li>7) Any other documents as specified in Enquiry /PO /STC/ATC of enquiry /annexure</li> </ol> <p>The distribution of such documents will be specified in the Purchase order Terms and Conditions (BP 205315 for indigenous and BP205316 for Imported Purchases))</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                           |                                                                                                                                    |
| 11.2                                                                                                                                                                                                                                                      | <b>Foreign Purchase — Imports</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                           |                                                                                                                                    |
|                                                                                                                                                                                                                                                           | <p>Seller shall send 1 set of following documents, in English, within 7 days of B/L date / 1 day of AWB date by courier to the Purchaser</p> <ol style="list-style-type: none"> <li>1. Express / Original 'Clean on board' Bill of Lading / AWB.</li> <li>2. One set of Commercial Invoice, Packing list indicating container-wise Gross weight, Net weight, CBM volume, No. of packages with Dimensions of each package.</li> <li>3. Original Certificate of Country of Origin (COO) issued by Chamber of Commerce. COO shall be as per requisite format where duty concession is available under Preferential Trade/Comprehensive Economic Partnership/Free Trade agreement. Customs tariff heading (CTH)/ Harmonized System of Nomenclature (HSN) code of material should be mentioned on invoice and COO in all such cases.</li> <li>4. One set of Original Test Certificates and O&amp;M Manual where called for.</li> <li>5. Fumigation / Phyto-Sanitary Certificate wherever cargo is packed in wooden packing or packing of plant origin material is used.</li> <li>6. Supplier should additionally forward 2 sets of original documents mentioned at point nos. 1 to 5 above along with Original Bill of Lading (OBL) or AWB through any international courier service/registered airmail within three (3) days of obtaining the same directly to the following:</li> </ol> <table border="1" data-bbox="320 1496 1522 1727"> <tr> <td data-bbox="320 1496 927 1727"> AGM (M.S)<br/> Regional Operations Division BHEL<br/> 14<sup>th</sup> Floor Centre-1<br/> World Trade Centre, Cuffe Parade<br/> Mumbai 400 005 INDIA<br/> Email: <b>msseabpl@bhel.in</b> (In case of Sea freight)<br/> <b>msair@bhel.in</b> (In case of Air freight) </td><td data-bbox="927 1496 1522 1727"> DGM (FIN- FP)<br/> 4<sup>th</sup> Floor, Administrative Bldg.<br/> BHEL Bhopal - 462022 (India)<br/> E-mail : <b>fin_fp.bpl@bhel.in</b> </td></tr> </table> <p>And confirm forwarding details to AGM (CMM- FE), BHEL Bhopal at <b>mmfe.bpl@bhel.in</b></p> <ol style="list-style-type: none"> <li>7. In case the Seller decides to negotiate all 3 originals of B/L / AWB along with all original documents through negotiating Bank, non-negotiable documents (NNDs) consisting of copy of B/L / AWB &amp; documents mentioned at Sl. no. 11- B2 to B5 will be sent by e-mail to the Purchaser at his e-mail address given in the PO with one copy to be mailed at <b>mmfe.bpl@bhel.in</b> as well as at <b>msseabpl@bhel.in</b> (for Sea shipment) or <b>msair@bhel.in</b> (for Air shipment). Other documents, as required, will be separately indicated in the Purchase Order. Additional expenditure, if any, incurred by the Purchaser by way of detention / demurrage, resulting out of delay attributable to the Seller in providing Negotiable documents, will be recovered from the Seller.</li> </ol> <p>In case any discrepancy is raised by the Bankers / BHEL with respect to the documents submitted, vendor to facilitate clearance of goods through Delivery Order.</p> <p>Additionally, following requirements to be taken care of by the bidder during PO execution stage:</p> <ol style="list-style-type: none"> <li>i) IEC (<b>0588138690</b>), GSTIN (<b>23AAACB41461ZN</b>) and email ID (<b>mmfe.bpl@bhel.in</b>) of BHEL Bhopal shall be clearly</li> </ol> | AGM (M.S)<br>Regional Operations Division BHEL<br>14 <sup>th</sup> Floor Centre-1<br>World Trade Centre, Cuffe Parade<br>Mumbai 400 005 INDIA<br>Email: <b>msseabpl@bhel.in</b> (In case of Sea freight)<br><b>msair@bhel.in</b> (In case of Air freight) | DGM (FIN- FP)<br>4 <sup>th</sup> Floor, Administrative Bldg.<br>BHEL Bhopal - 462022 (India)<br>E-mail : <b>fin_fp.bpl@bhel.in</b> |
| AGM (M.S)<br>Regional Operations Division BHEL<br>14 <sup>th</sup> Floor Centre-1<br>World Trade Centre, Cuffe Parade<br>Mumbai 400 005 INDIA<br>Email: <b>msseabpl@bhel.in</b> (In case of Sea freight)<br><b>msair@bhel.in</b> (In case of Air freight) | DGM (FIN- FP)<br>4 <sup>th</sup> Floor, Administrative Bldg.<br>BHEL Bhopal - 462022 (India)<br>E-mail : <b>fin_fp.bpl@bhel.in</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                           |                                                                                                                                    |

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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                                                                                                 | <p>mentioned on B/L or AWB.</p> <p>ii) As per Uniform Customs Practice (UCP 600) for documentary credits (L/C), presentation period allowed is maximum 21 days after the date of shipment. However, for geographically closer ports where sea voyage time is less than 3-4 weeks, a shorter presentation period shall be agreed upon.</p> <p>iii) In case of CAD payment terms, Supplier shall send documents to BHEL's bank within 5 days of shipment. One set of original may be sent to any one of ROD, CMM-FE and MM, copy may be marked to the others.</p> <p>iv) For Air shipments through non-CONSOL (i.e., not through BHEL ROD's contract), Delivery Order (DO) should be given to BHEL without insisting for Bank Release Order (BRO). AWB to be drawn with BHEL Bhopal as consignee.</p> <p>v) It must be ensured that original shipping/commercial documents, if not provided to BHEL outside banking channel, should reach BHEL's bank at least 10 days prior to cargo arrival at port.</p> <p>vi) Part shipment and trans-shipment to be avoided to the extent possible especially where it is not possible to split shipping &amp; commercial documents. Part shipment shall be strictly avoided for Airshipments.</p> |
| 11.3                                                                                            | <b>General</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                                                                                                 | <ol style="list-style-type: none"> <li>For Hazardous chemicals, the materials safety data sheet (MSDS) is to be submitted.</li> <li>All certificates as called must be sent. BHEL may test any goods supplied and their decision is final irrespective of supplier's certificates. If test certificate and guarantee certificate are not received along with the document and stipulated in these specifications, BHEL reserves the right to get the material tested and recover the expenses from the supplier without awaiting supplier's confirmation</li> <li>Goods shall be properly packed to avoid transit damage. Suitable markings shall be provided to identify the goods with that of the PO No. and the consignee details.</li> <li>Goods shall be consigned to AGM (CRX), BHEL, Piplani, Bhopal - 462022, India, unless otherwise specified in the PO.</li> </ol>                                                                                                                                                                                                                                                                                                                                                        |
| 12                                                                                              | <b>Pricing Terms</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 12.1                                                                                            | Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the order, without any escalation/increase for any reason, whatsoever, unless specifically provided for in the Enquiry & PO. In case of foreign bidders, the quoted price shall be taken as inclusive of Third Party Inspection and testing charges as called for in the NIT.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 13                                                                                              | <b>Price Validity :</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 13.1                                                                                            | Unless stated otherwise in the enquiry, offer shall be valid for a period of 90 days from the date of Techno- commercial (Part-I) bid opening date.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 14                                                                                              | <b>Taxes &amp; Duties - Indigenous Purchase</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 14.1                                                                                            | Bidder to ensure timely remittance of SGST, CGST, IGST as applicable in time as per law.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 14.2                                                                                            | Bidder to ensure compliance to filing of monthly GST sales return including BHELs supplies by 10 <sup>th</sup> of next calendar month in the online GST portal wherever applicable.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 14.3                                                                                            | Bidders to declare filing of timely returns and GST remittance/likely remittance /ITC adjustment along with invoice.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 14.4                                                                                            | Bidder to submit invoices compliant with GST invoice Rules                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 14.5                                                                                            | Bidders to comply with all statutory provisions as may be applicable at the time of despatch/sale. Any additional financial liability to BHEL on account of non-compliance by bidders shall be borne by them and shall be adjusted / recovered from the bidders. BHEL reserves the right to review the existing offers / contracts for any revision in terms, which may arise due to change in any statutory provisions to ensure that the benefit accrues to BHEL.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 14.6                                                                                            | Bidder to ensure TAX INVOICE submission along with consignment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 14.7                                                                                            | In respect of cases where the liability to discharge GST is on BHEL under reverse charge mechanism, bidders have to ensure timely submission of invoices and delivery of material / services to BHEL, so that there is no mismatch on both activities. In case there is any additional financial liability on BHEL on account of default on the part of the bidder on submission or delivery of material / services the same shall be passed on to them.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 14.8                                                                                            | Vendors who fall under the E-Invoice regulations shall issue e-invoice in line with Rule 48(4) of CGST Rules read along with latest extant rules, failing which GST amount will not be reimbursed to the vendor.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 14.9                                                                                            | In respect of free issue material by BHEL, bidders have to return the processed material within the time line as per the provisions of GST. In case of any additional tax liability on BHEL on account of non-compliance by the bidder, the additional financial implications on BHEL shall be passed on to the bidder                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 14.10                                                                                           | Bidders to provide the applicable HSN / SAC codes as called for in the enquiry                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 14.11                                                                                           | As per provisions of section 171 of the CGST Act 2017, bidders to pass on the anti-profiteering benefits accruing to them under GST regime to BHEL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 14.12                                                                                           | With reference to section 51 of CGST act 2017 read with notification no 50/2018 – Central tax dated 13.09.2018; BHEL will be liable to deduct TDS under GST with effect from 01.10.2018. Deduction shall be made @ 2% (1% CGST + 1% SGST) or 2% IGST (as applicable) of the payment made or the amount credited. Bidder to generate & submit invoices as per above.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |



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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                                                 | <p>The amount of TDS shall be deposited to the Government account and BHEL shall issue TDS certificate to deductees, TDS deposited in the Government account will be reflected in the electronic cash ledger of the deductee who will be able to use the same for payment of tax or any other amount.<br/>Deduction of TCS along with additional TDS will be as per prevailing Government guidelines.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 15.                                                                                             | <b>Taxes &amp; Duties - Foreign Purchase — Imports</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 15.1                                                                                            | <p>The offered prices shall be inclusive of all the Taxes and duties as applicable in the country of bidder / country of dispatch for the quoted CFR / CIF price.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 16                                                                                              | <b>Payment Terms-</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 16.1                                                                                            | <p>Indigenous: 100% payment in 90 days of receipt (45 days for Micro &amp; Small and 60 days for Medium enterprises as registered in Udyam certificate as per relevant MSME act in force) and subject to acceptance of material and relevant documents at BHEL. In case of despatch of material to site directly, site certification for receipt of materials is required unless otherwise provided for in the PO. Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI base rate + 6% for the purpose of bid evaluation.</p>                                                                                                                                                                                                                                                                                 |
| 16.2                                                                                            | <p><b>Foreign:</b> 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90<sup>th</sup> day of B/L / AWB. In case BHEL considers any deviation in payment terms i.e. early payment based on bidder's request, then bids shall be evaluated with loading of State bank of India Base rate plus 6%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.<br/>Documents to be submitted as per UCP600 and should reach BHEL/ BHEL's bank at least 7 days prior to vessel arrival.</p>                                                                                                                                                                          |
| 16.3                                                                                            | <p>Staggered Payment terms in case of Capital items /Balance of plant (BOP) item where services of installation /erecting &amp; commissioning /supervision is desired with supply of items /goods will be separately mentioned in particular tender remarks /Special terms &amp; condition /Additional terms and condition</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 16.4                                                                                            | <p>Foreign bidders to submit declaration of <b>Permanent Establishment and Business Connection (PEBC)</b> for remittances purpose. Declaration to be submitted in formats either in Annexure A or B whichever is applicable as per their transaction entered into with BHEL.<br/>In the absence of certificates from the bidder, withholding tax at applicable rates along with surcharge and cess will be recovered at the time of remittance to the bidder.</p>                                                                                                                                                                                                                                                                                                                                                                                 |
| 16.5                                                                                            | <p>Foreign bidders to submit <b>Tax Residency Certificate (TRC) &amp; Form 10F</b> (for obtaining DTAA benefits) as per Annexure C in respect of services. The TRC (tax residency certificate) is to be issued by the authorities of the government of bidder's country. If the informative part of the format (other than residency) is not furnished by the authorities the same may be furnished by the bidder as a declaration.</p>                                                                                                                                                                                                                                                                                                                                                                                                           |
| 16.6                                                                                            | <p>BHEL Bhopal is registered with (TReDS) platform. MSME bidders are requested to get registered with (TReDS) platform to avail the facility as per the GOI guidelines.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 17                                                                                              | <b>Inspection of Goods</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 17.1                                                                                            | <p>The Bidder shall give adequate notice, of 1 week or as mutually agreed period, in writing to the Purchaser (in case Customer inspection is involved) or BHEL appointed TPIA about the date and place at which the goods will be ready for inspection/ testing, as provided for in the contract.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 17.2                                                                                            | <p>Purchaser or his authorized representative shall be entitled to carry out inspection of material and workmanship/Surveillance Audit at Bidder's premises or at his sub-contractor's premises at all reasonable times during execution of contract; Such inspection, examination and testing, if made, shall not absolve the Bidder from his obligations under the contract.<br/>Wherever required, BHEL may carry out testing at BHEL's testing Lab and in case of any rejection during such testing, replacement / rectification, as required, will have to be done by Supplier.<br/>If BHEL carries out any rectification of such rejected material, such cost will be recovered from Supplier's Bills.<br/>In case of Customer inspection as Supplier's Works, inspection clearance to be obtained from Customer and submitted to BHEL.</p> |
| 17.3                                                                                            | <p>BHEL's representative from unit or Corporate Quality (CQ) is authorised to carry out audits along with TPIA at bidder's works before clearing the items for despatch.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 17.4                                                                                            | <p>All costs related to inspections and re-inspections shall be borne by the Bidder. In case of inspection by BHEL and / or BHEL's customer, the cost of to &amp; fro passage and Boarding &amp; Lodging shall be borne by the Purchaser / Customer, unless otherwise specifically agreed. In case of foreign bidders, the cost of third party inspection, where called for, shall be deemed to be included in the quoted price. Bidder shall be responsible to provide assistance such as labour, materials, electricity, fuels, stores, apparatus, instruments at his cost, as may be required and as may be reasonably demanded to carry out such tests effectively.</p>                                                                                                                                                                       |
| 17.5                                                                                            | <p><b>REJECTION:</b><br/>If any goods are rejected, BHEL shall be at liberty to take action as per following:</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                 | <p>a) Allow the supplier, wherever mutually agreed, to rectify the rejected goods at BHEL's works within reasonable time as fixed by BHEL.</p> <p style="text-align: center;">Or</p> <p>b) Allow the supplier to make free replacement within a specified period. Rejected goods can be lifted by the supplier thereafter.</p> <p style="text-align: center;">Or</p> <p>c) In case payment has been done, allow supplier to refund equivalent value of rejected material by NEFT / RTGS or furnish Bank Guarantee for same amount before lifting the rejected goods. Fresh replacement shall be regulated as per terms and condition of the original Purchase Order. In case payment has not been done, at instructions from BHEL, supplier has to rectify the rejected goods at supplier's works within reasonable time as fixed by BHEL.</p> <p style="text-align: center;">Or</p> <p>d) Terminate the contract either in part or in whole at the discretion of BHEL and invoke Breach of Contract clause, if any, from the supplier.</p> <p style="text-align: center;">Or</p> <p>e) Any goods rejected by BHEL must be removed by the supplier after making payment through NEFT / RTGS within 30 days after receipt of the intimation of rejection. If bidder fails to lift or allow despatch of rejected material at his cost within 90 days from the intimation of rejection, his claim on rejected material shall cease.</p> <p style="text-align: center;">Or</p> <p>f) In exceptional cases, allow the supplier for one-time replacement of defective items (quantity) within reasonable time.</p> |
| 18                                                                                              | <b>Guarantee / Warranty and corresponding Repairs / Replacement of Goods</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 18.1                                                                                            | <p>Manufacturer's works test/inspection certificates shall be furnished along with the guarantee that material conforms strictly to the specification for general &amp; special conditions as laid down in the purchase order. Goods shall comply with the specifications for material, workmanship and performance. The warranty shall be for a period of 12 months from the date of receipt. If the delivery is found non-compliant during the warranty period, leading to rejection, the Bidder shall arrange free replacement / repair of goods, within one month from the date of intimation or any mutually agreed period. The rejected goods shall be taken away by the Bidder at his cost and replaced on Delivered Duty Paid (DDP) (FOR - BHEL Stores/ designated destination basis) within such period. In the event of the Bidder's failure to comply, Purchaser may take action as appropriate, including Repair / Replenish rejected goods &amp; disposal of rejections, at the risk &amp; cost of the Bidder.</p> <p>In case the defects attributable to Bidder are detected during processing of the goods at purchaser's / his subcontractor's works, the Bidder shall be responsible for free replacement/ repair of the goods as required by the purchaser.</p>                                                                                                                                                                                                                                                                                                                            |
| 19                                                                                              | <p>NOTE: Deviations (Commercial as well as Technical) from the tender specifications and conditions are generally not acceptable. However, deviation if any, shall be brought out clearly with proper justification in the offer. The deviation, if considered by BHEL shall be loaded for comparison, while evaluating the offer. If a bidder unconditionally withdraws any deviation before price bid opening, the same shall not be loaded. Loading criteria in respect of major commercial conditions where deviations if any are accepted shall be as per clause No.19.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 19.1                                                                                            | <b>Evaluation and Loading Criteria:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 19.1.1                                                                                          | <p>The evaluation currency for this tender shall be INR.</p> <p>Evaluation of the tender shall be on the basis of delivered cost, i.e. 'Total Cost to BHEL/Landed cost to BHEL ' w.r.t the technical scope and commercial conditions finalized after techno-commercial clarifications (after considering, inter alia, Customs Duty and GST / Other taxes as applicable). Exchange rate (TT selling rate of State Bank of India) applicable on the date of Part-I bid opening shall be considered for evaluation of foreign bids. If the relevant day happens to be a bank holiday in India, then the FOREX rate as on the previous bank working day shall be taken for evaluation.</p> <p>Foreign suppliers shall ensure that the benefits as applicable under Comprehensive Economic Partnership Agreement (CEPA) with Government of India are disclosed in the bid &amp; relevant documents such as Certificate of Country of Origin, issued by the appropriate authority in the country of Export, is provided by the bidder along with dispatch documents. Bids shall be evaluated with such applicable benefits. In the event of Bidder failing to provide appropriate documents for Purchaser to avail disclosed concessional duty benefits in India, financial loss, so incurred, will be to the Bidder's account.</p>                                                                                                                                                                                                                                                                                |
| 19.1.2                                                                                          | <p>Common Loading factors (in case of deviation quoted by bidders)</p> <p><b>INDIGENOUS</b></p> <ol style="list-style-type: none"> <li>1) Deviation quoted in delivery terms in EX works against FOR destination: In case BHEL accepts the EX-Works prices, such offers will be suitably loaded with actual freight charges as per BHEL freight rate contract.</li> <li>2) Loading (if any) in case of deviation in delivery period in delivery non- sensitive contracts will be declared separately in STC/ATC of particular tenders.</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                                                                                 | <b>IMPORTS</b><br>1) Offer received on FOB/FCA basis may be considered on an exceptional basis. BHEL will load freight, marine insurance & shipping line port handling charges etc. to work out landed cost at Sea Port.<br>2) Import duty, Taxes and duties as applicable on the date of Part-I bid opening.<br><b>COMMON LOADING FOR IMPORTS &amp; INDIGENOUS that will be added for arriving the "Total Cost to BHEL"</b><br>A. Loading on Deviated Penalty clause (LD) as per clause 9.1.14 of GTC<br>B. Loading for payment terms as per clause 16.1 of GTC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 20                                                                                              | <b>Variation of orders</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 20.1                                                                                            | No variation to the Purchase order is permitted unless authorised in writing and signed by or on behalf of purchase executive, BHEL Bhopal.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 21                                                                                              | <b>Sub-contract</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 21.1                                                                                            | BHEL's order or part there off, if further to be subcontracted in exceptional circumstances the details of subcontracting and to whom to be subcontracted shall be furnished to BHEL and written permission shall be obtained from BHEL. However, it shall not absolve the supplier of the responsibility of fulfilling BHEL order requirements.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 22                                                                                              | <b>Recovery / deductions of amount from supplier</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 22.1                                                                                            | a Any amount on account of recovery from consignor / supplier under any condition shall be liable to be adjusted against any amount payable to the consignor/supplier against bills.<br>b For any deficiency in supplies where deduction is involved, an amount as decided by BHEL, shall be deducted from supplier's bills.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 23                                                                                              | <b>Safety clause for purchase orders</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 23.1                                                                                            | The bidders shall maintain and ensure sufficient safety measures as required for inspections and test like HV test. Pneumatic test, Hydraulic test Spring test, Bend test, Material handling and safe working environment etc. to enable Inspection Agency for performing inspection.<br>The bidder shall ensure that all the safety precautions specified in factories Act 1948 chapter-IV Section-21 to 41 are complied with respect to equipment's to be inspected.<br>If any test equipment is found not complying with proper safety requirement, then the inspection agency may withhold inspection, till such time the desired safety requirements are met.                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 24                                                                                              | <b>Non-Disclosure Agreement</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 24.1                                                                                            | All Drawing and technical documents relating to the product or it's manufacture submitted by one party to the other, prior or subsequent to the formation of contract, shall remain property of the submitting party. Drawing, technical documents or other technical information received by one party, shall not without the consent of the other party, be used for any other purpose than that, for which they were provided. Such technical information shall not without the consent of the submitting party, otherwise be used or copied, reproduced, transmitted or communicated to a third party. Patterns supplied by BHEL will remain BHEL's property which shall be returned by the bidder on demand to BHEL. Bidder shall in no way share or use such intellectual property of BHEL to promote his own business with others. <b><u>BHEL reserves the right to claim damages from the bidder, or take appropriate penal action as deemed fit against the bidder, for any infringement of the provisions contained herein.</u></b>                                               |
|                                                                                                 | DRAWINGS, PATTERNS & TOOLS: All drawings, patterns & tools supplied by BHEL or made at BHEL's expense are BHEL's property. These cannot be used or referred to any other party and must only be used in the execution of BHEL's orders. These should be preserved at the supplier's cost for a period of not less than 5 years. Patterns & tools should be returned to BHEL within 90 days of issue of the same.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 25                                                                                              | <b>Settlement of Disputes &amp; Arbitration</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 25.1                                                                                            | All questions/interpretations regarding subject matter of the Contract shall be decided by the Purchaser on the request of the Bidder and the decision of the Purchaser shall be final.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 25.2                                                                                            | In case of dispute, steps shall be taken by the parties to the contract to settle the same through negotiations.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 25.3                                                                                            | In case, dispute is not settled in negotiations, it shall be referred to Conciliator appointed by the competent authority of the Purchaser.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 25.4                                                                                            | Except as provided elsewhere in this Contract, in case amicable settlement is not reached between the Parties, in respect of any dispute or difference; arising out of the formation, breach, termination, validity or execution of the Contract; or, the respective rights and liabilities of the Parties; or in relation to interpretation of any provision of the Contract; or, in any manner touching upon the Contract, then, either Party may, by a notice in writing to the other party refer such dispute or difference to the sole arbitration of an arbitrator appointed by Head of the BHEL Unit/Region/Division issuing the Contract.<br>The Arbitrator shall pass a reasoned award and the award of the Arbitrator shall be final and binding upon the Parties. Subject as aforesaid, the provisions of Arbitration and Conciliation Act 1996 (India) or Statutory modifications or re-enactments thereof and the rules made thereunder and for the time being in force shall apply to the arbitration proceedings under this clause. The seat of arbitration shall be Bhopal. |

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|                                                                                                 | <p>The cost of arbitration shall be borne as per award of the Arbitrator.</p> <p>Subject to the arbitration in terms of Clause above, the Courts at Bhopal shall have exclusive jurisdiction over any matter arising out of or in connection with this Contract.</p> <p>Notwithstanding the existence or any dispute or differences and /or reference for the arbitration, the Contractor shall proceed with and continue without hindrance the performance of its obligations under this Contract with due diligence and expedition in a professional manner except where the Contract has been terminated by either Party in terms of this Contract. Administrative Mechanism for Resolution of CPSEs Dispute as stated in <a href="https://dpe.gov.in/guidelines/guidelines/chapters/2673">https://dpe.gov.in/guidelines/guidelines/chapters/2673</a>.</p> <p>In the event of any dispute or difference relating to the interpretation and application of the provisions of the commercial Contract between Central Public Sector Enterprises (CPSEs)/Port Trusts inter-se and also between CPSEs and Government Departments/Organizations (excluding disputes concerning railways, Income Tax, Customs and Excise Departments), such dispute or difference shall be taken up by either party for resolution through Administrative Mechanism for Resolution of CPSEs Disputes (AMRCD) as mentioned in Department of Public Enterprises (DPE) Office Memorandum No. 4(1)/2013-DPE(GM)/FTS-1835 dated 22-05-2018 as amended from time to time."</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 25.5                                                                                            | The Bidder shall continue to perform the contract, pending settlement of dispute(s).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 26                                                                                              | <b>Applicable Laws and Jurisdiction of Courts</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 26.1                                                                                            | Indian laws both substantive and procedural, for the time being in force, including modifications thereto, shall govern the Contract including Arbitration proceedings. The competent Courts at Bhopal in the State of Madhya Pradesh, India shall have sole jurisdiction.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 27                                                                                              | <b>RIGHT OF REJECTION /NON- PLACEMENT OF PO:</b> BHEL reserves the right to accept the offers in part or in full, or cancel the Tender enquiry without assigning any reason.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 28                                                                                              | <b>Performance Bank Guarantee (PBG)/ Security Deposit (SD):</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 28.1                                                                                            | <p>Wherever Security Deposit (covering contract performance) is called for in the Tender /NIT , the Performance Bank Guarantee (PBG) or Security Deposit (SD), hereafter referred as performance security is to be submitted by the successful bidder awarded the contract.. Performance security is to be submitted by the date specified in the contract.</p> <p>Modes of deposit:</p> <p>a) Performance security may be furnished in the following forms:</p> <p>(i) Local cheques of Scheduled Banks (subject to realization)/ Pay Order/ Demand Draft/ Electronic Fund Transfer in favour of BHEL.</p> <p>(ii) Bank Guarantee from Scheduled Banks / Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL.</p> <p>(iii) Fixed Deposit Receipt issued by Scheduled Banks / Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL).</p> <p>(iv) Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL).</p> <p>(v) Insurance Surety Bond.</p> <p>(Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents or in any other matter connected therewith)</p> <p>b) In case of GTE tenders, the performance security should be in the same currency as the contract and must conform to Uniform Rules for Demand Guarantees (URDG 758) - an international convention regulating international securities.</p> <p>a) Performance Security is to be furnished by a specified date (generally 14(fourteen) days after notification of the award) and it should remain valid for a period of 60 (sixty) days beyond the date of completion of all contractual obligations of the supplier, including warranty obligations.</p> <p><b>Forfeiture of Performance Security:</b></p> <p>The performance security will be forfeited and credited to BHEL's account in the event of a breach of contract by the supplier.</p> <p>PS shall be refunded to the contractor without interest, after he duly performs and completes the contract in all respects but not later than 60 (sixty) days of completion of all such obligations including the warranty under the contract.</p> <p>The Performance Security shall not carry any interest.</p> |
| 28.2                                                                                            | Composite 'Contract Performance Bank Guarantee' of matching value/ validity, where both Security Deposit and Performance Bank Guarantee are required, shall not be construed as deviation.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 28.3                                                                                            | Wherever the contract is for supply of Goods processed on labor basis/mixed basis from BHEL supplied materials, the materials shall be issued against a suitable Bank guarantee as specified in the particular Enquiry/STC/ATC/Annexures.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 28.4                                                                                            | Wherever PBG (covering equipment / system / work performance guarantee) is called for in the Notice Inviting Tender (NIT) deviation shall not be accepted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

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| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 28.5                                                                                            | Bank Guarantee wherever called for, shall be in the BHEL prescribed format. In case the order is to be placed in foreign currency, the BG must also be in Foreign currency, so specified by the Purchaser                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 28.6                                                                                            | Wherever Security Deposit (covering contract performance) is called for in the NIT, deviation shall not be accepted.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 28.7                                                                                            | Bidder agrees to submit performance security required for execution of the contract within the time period mentioned. In case of delay in submission of performance security, enhanced performance security which would include interest (SBI rate + 6%) for the delayed period, shall be submitted by the bidder. Further, if performance security is not submitted till such time the first bill becomes due, the amount of performance security due shall be recovered as per terms defined in NIT / contract, from the bills along with due interest                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 29                                                                                              | <p><b>Benefits earmarked for Purchase from Micro &amp; Small Enterprises (MSEs) –</b></p> <p>All benefits as per Government of India guidelines shall be given to eligible bidders.</p> <p>MSE bidders as defined by the MSMED Act as amended from time to time can avail the intended benefits only if they submit along with the offer, self-attested copies of relevant document, Udyam Registration as applicable stipulated in the MSMED Act or its rules/ regulations as amended from time to time and /or by the buyer. Non submission of such documents as stipulated hereinbefore will lead to consideration of their bids at par with other bidders. No benefit shall be applicable for the concerned for the tender enquiry, if any deficiency in the above required documents is not submitted before the price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. This provision for MSE will apply subject to the condition that the participating MSE meets the tender requirements.</p> <p>In case of any change in the MSE status of the bidder, it shall be the responsibility of the bidder to notify the change as a part of the bid document. If at a later date it comes to the knowledge of BHEL, that the change in the status has not been intimated by the bidder and the order is obtained under the premise of an MSE then BHEL may reject the bid or, as the case may be, cancel the order and take necessary steps for suspension of the business dealing against the bidder as per the extant guidelines for suspension of business dealings with suppliers/ contractors of BHEL.</p> <p>Note: MSME benefits shall not be given to traders, Dealers or authorised agents.</p> <p>It may however be noted that MSE guidelines as on date (Date of Technical Bid Opening Part-1) shall prevail.</p> <p>As per the OM No. F. No. 1(2)(1)/2016-MA dtd. 09.02.2017 issued from the Office of Development Commissioner (Micro, Small &amp; Medium Enterprises), "Traders and agents should not be allowed to avail the benefits extended under the PP Policy". In view of this, it is clarified that benefits of MSE (such as EMD Waiver, Tender fee exemption, Price preference, Payment preference etc.) will be given only to those MSE Vendors who are manufacturers of offered items against the NIT. No MSE benefits shall be provided to Agents / Stockists / Dealers / Traders etc. for the items offered but not manufactured by themselves.</p> |
| 29.1                                                                                            | MSEs shall be given tender documents free of cost and shall be exempted from payment of EMD. Tender documents shall be issued free of cost & no EMD wherever called for will be insisted upon. MSE bidders shall submit along with bid relevant documents w.r.t. their respective MSE status as per extant norms. Date to be reckoned for determining the deemed validity will be the last date of Technical bid submission. Non- submission of such document will lead to consideration of their bid, at par with other bidders and MSE status of such bidders shall be shifted to Non- MSE supplier till the supplier submit these documents.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 29.2                                                                                            | <p>In tender, participating MSEs quoting price within price band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 price in a situation where L1 price is from someone other than a MSE and such MSE shall be allowed to supply up to at least 25% of total tendered value. In case of more than one such MSE, the supply shall be shared proportionately.</p> <p>A quantum of 6.25% (25% out of target of 25%), so earmarked, will be reserved for MSE's owned by SC / ST entrepreneurs who submit their bid with relevant documents provided that in event of failure of such MSE(s) to participate in tender process or meet tender requirements and L1 price, 6.25% sub-target for procurement earmarked for MSE(s) owned by SC or ST entrepreneurs shall be met from other MSE(s).</p> <p>A quantum of minimum of 3% reservation within the above mentioned 25% reservation, so earmarked, will be reserved for MSE's owned by women entrepreneurs who submit their bid with relevant documents provided that in event of failure of such MSE(s) to participate in tender process or meet tender requirements and L1 price, 3% sub-target for procurement earmarked for MSE(s) owned by women entrepreneurs shall be met from other MSE(s).</p> <p>In case of indivisible tender, the full quantity shall be awarded to L1.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 29.3                                                                                            | If an enterprise falling under MSE category as defined in the MSMED Act 2006, graduates to a higher category from its original category or beyond the purview of the Act, it shall continue to avail all non-tax benefits of its original category notified by the Ministry of Micro, Small and Medium Enterprise for a period of three years from the date of such graduation to the higher category.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 29.4                                                                                            | MSE bidders as defined by the MSMED Act as amended from time to time can avail the intended benefits only if they submit, self-attested copies of Udyam Registration certificate, along with the offer. No benefits shall be applicable for the enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |





BP 200102B

## HEAVY ELECTRICALS PLANT, BHOPAL

### GENERAL TERMS AND CONDITIONS OF ENQUIRY

|                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
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|                     | <p>be submitted through e-procurement portal, then the above required self-attested documents are to be uploaded on the portal.</p> <p>No benefits shall be applicable for this enquiry if any deficiency in the above required documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required self-attested documents are to be uploaded on the portal.</p> <p>The deemed validity will be assessed on the date of bid opening (Part 1 in case of two part bid). Non submission of such documents as stipulated hereinbefore will lead to consideration of their bids at par with other bidders. No benefit shall be applicable for the concerned for the tender enquiry, if any deficiency in the above required documents is not submitted before the price bid opening. This provision for MSE will apply subject to the condition that the participating MSE meets the tender requirements.</p> <p>In case of any change in the MSE status of the bidder, it shall be the responsibility of the bidder to notify the change as a part of the bid document. If at a later date it comes to the knowledge of BHEL, that the change in the status has not been intimated by the bidder and the order is obtained under the premise of an MSE then BHEL may reject the bid or, as the case may be, cancel the order and take necessary steps for suspension of the business dealing against the bidder as per the extant guidelines for suspension of business dealings with suppliers/ contractors of BHEL.</p> <p>In case if all the items being procured under the enquiry fall under category of reserved items as defined in “Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012” and if any of the MSE bidder(s) is techno commercially qualified then the price bids of only MSE bidders shall be opened. If no MSE bidder is techno-commercially qualified, then price bids of all techno-commercially qualified bidders shall be opened.</p> |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| 30                  | <p><b>Integrity Pact (IP) — Independent external monitors (IEM)</b></p> <p>For tenders in which integrity pact is applicable, following points stand valid :</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| 20.1                | <p>IP is a tool to ensure that activities and transactions between the company and its bidders/contractors are handled in a fair, transparent and corruption free manner. A panel of Independent External Monitors (IEMs) have been appointed to oversee implementation of IP in BHEL.</p> <p>The IP as enclosed with the tender is to be submitted (duly signed by authorized signatory who signs in the offer) along with techno commercial bid. Only those bidders who have entered into such an IP with BHEL would be competent to participate in the bidding. In other words, entering into this pact would be a preliminary qualification.</p> <div><div><div>Name: -----</div><div>Address: -----</div><div>E-mail : -----</div></div><div>}</div><div>As indicated in NIT / enquiry</div></div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| 30.2                | <p>Please refer section 8 of the IP for roles and responsibilities of IEMs. In case of any complaint arising out of tendering process, the matter may be referred to the IEM mentioned in the tender.</p> <p><b>NOTE:</b> No routine correspondence shall be addressed to the IEM (phone / post/e-mail) regarding the clarifications, time extensions or any other administrative queries, etc. on the tender issued. All such clarifications/ issues shall be addressed directly to the tender issuing (procurement) department.</p> <p><b>For all clarifications/ issues related to the tender, please contact:</b></p> <table><tr><td></td><td>( 1 )</td><td>( 2 )</td></tr><tr><td><b>Name</b></td><td></td><td></td></tr><tr><td><b>Landline No.</b></td><td></td><td></td></tr><tr><td><b>Mobile No.</b></td><td></td><td></td></tr><tr><td><b>Email</b></td><td></td><td></td></tr><tr><td><b>Dept.</b></td><td></td><td></td></tr><tr><td><b>Address</b></td><td></td><td></td></tr><tr><td><b>Fax</b></td><td></td><td></td></tr></table>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |       | ( 1 ) | ( 2 ) | <b>Name</b> |  |  | <b>Landline No.</b> |  |  | <b>Mobile No.</b> |  |  | <b>Email</b> |  |  | <b>Dept.</b> |  |  | <b>Address</b> |  |  | <b>Fax</b> |  |  |
|                     | ( 1 )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ( 2 ) |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| <b>Name</b>         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| <b>Landline No.</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| <b>Mobile No.</b>   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| <b>Email</b>        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| <b>Dept.</b>        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| <b>Address</b>      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| <b>Fax</b>          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| 31                  | <p><b>Fraud Prevention Policy :</b> The Bidder along with its associate/ collaborators/ sub-contractors/ sub-bidders/ consultants/ service providers shall strictly adhere to BHEL Fraud Prevention Policy displayed on BHEL website <a href="http://www.bhel.com">www.bhel.com</a> and shall immediately bring to the notice of BHEL Management about any fraud or suspected fraud as soon as it comes to their notice.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| 32                  | <p><b>Integrity Commitment:</b> The offers of the bidders who are under suspension as also the offers of the bidders, who engage the services of the banned firms, shall be rejected. The list of banned firms is available on BHEL website <a href="http://www.bhel.com">www.bhel.com</a>.</p> <p><b>Integrity commitment, performance of the contract and punitive action thereof :</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| 32.1                | <p><b>Commitment by BHEL:</b></p> <p>BHEL commits to take all measures necessary to prevent corruption in connection with the tender process and execution of the contract. BHEL will during the tender process treat all bidder(s) in a transparent and fair manner, and with equity.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |
| 32.2                | <p><b>Commitment by bidder / Supplier / Contractor :</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |       |       |       |             |  |  |                     |  |  |                   |  |  |              |  |  |              |  |  |                |  |  |            |  |  |



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| <br>BP 200102B | <h2 style="color: blue;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="color: blue;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 32.2.1                                                                                          | <ul style="list-style-type: none"> <li>- The bidder / supplier / contractor commit to take all measures to prevent corruption and will not directly or indirectly influence any decision or benefit which he is not legally entitled to nor will act or omit in any manner which tantamount to an offence punishable under any provision of the Indian Penal code, 1860 or any other law in force in India.</li> <li>- The bidder / supplier / contractor will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract and shall adhere to relevant guidelines issued from time to time by govt. of India / BHEL</li> <li>- The bidder / supplier / contractor will perform / execute the contract as per the contract terms &amp; conditions and will not default without any reasonable cause, which causes loss of business / money / reputation to BHEL.</li> </ul>                                                                                                                                                       |
| 32.2.2                                                                                          | If any bidder / supplier / contractor during pre-tendering / tendering / post tendering / award / execution / post-execution stage indulges in mal-practices, cheating, bribery, fraud or / and other misconduct or formation of cartel so as to influence the bidding process or influence the price or acts or omits in any manner which tantamount to an offence punishable under any provision of the Indian Penal Code, 1860 or any other law in force in India, then action may be taken against such bidder / supplier / contractor as per the extant guidelines of the company available on <a href="http://www.bhel.com">www.bhel.com</a> and / or under applicable legal provisions.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 32.2.3                                                                                          | <p><b>Preventive checks to eliminate suspected cartel formation between suppliers</b></p> <p>The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.</p> <p>In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant policies/ guidelines</p> <p><b>Declaration by Bidders</b></p> <p>We declare that the following family firms or sister concern affiliates/ subsidiary firms are participating in the tender No _____</p> <p>1.0 _____</p> <p>2.0 _____</p> <p>3.0 _____</p> <p>I _____ hereby declare on behalf of M/s _____ and family firms or sister concern affiliates/ subsidiary firms listed above that we are not indulging in cartel formation for Enquiry No _____.</p> <p style="text-align: right;">( _____ )<br/>For M/s _____<br/>Seal and Sign</p> |
| 33                                                                                              | <p><b>Public Procurement (Preference to Make in India), Order 2017</b></p> <p>For this procurement, Public Procurement (Preference to Make in India), Order 2017 Dtd 15.06.2017 and 28.05.2018 and subsequent orders issued by both DPIIT and the respective nodal ministries shall be applicable</p> <p>For this procurement, the local content to categorise a supplier as a Class I local supplier/ Class II local Supplier / Non-Local supplier is as defined in Public Procurement (Preference to Make in India), Order 2017 dated 04.06.2020 issued by DPIIT. In case of subsequent orders issued by the nodal ministry changing the definition of local content for the items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part-II bids against this NIT.</p> <p><b>Bidder to mention the percentage of local content and place of value addition to manufacture these items in the tender.</b></p>                                                                                                                                                                                                          |
| 34                                                                                              | <p><b>RESTRICTION UNDER RULE 144 (xi) OF THE GENERAL FINANCIAL RULES 2017: As per latest government guidelines</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 34.1                                                                                            | Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the competent authority.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 34.2                                                                                            | "Bidder" (including the term 'tenderer', 'consultant' or service provider' in certain contexts means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies) every artificial juridical person not falling in any of the description of bidders stated hereinbefore, including any agency, branch or office controlled by such person, participating in procurement process.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 34.3                                                                                            | Bidder from a country which shares a land border with India" for the purpose of this order means: - <ul style="list-style-type: none"> <li>a. An entity incorporated, established or registered in such a country; or</li> <li>b. A subsidiary of an entity incorporated, established or registered in such a country; or</li> <li>c. An entity substantially controlled through entities incorporated, established or registered in such a county; or</li> <li>d. An entity whose beneficial owner is situated in such a country; or</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

|                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <br>BP 200102B | <h2 style="text-align: center;">HEAVY ELECTRICALS PLANT, BHOPAL</h2> <h3 style="text-align: center;">GENERAL TERMS AND CONDITIONS OF ENQUIRY</h3>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                                                                 | <p>e. An Indian (or other) agent of such an entity; or</p> <p>f. A natural person who is a citizen of such a country; or</p> <p>g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 34.4                                                                                            | <p>The beneficial owner for the purpose of (iii) above will be as under:</p> <p>1. In case of company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means.</p> <p>Explanation –</p> <p>a. “Controlling ownership interest” means ownership of or entitlement to more than twenty-five per cent of shares or capital or profits of the company.</p> <p>b. “Control” shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholder’s agreements or voting agreements.</p> <p>2. In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;</p> <p>3. In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;</p> <p>4. Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;</p> <p>5. In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.</p> |
| 34.5                                                                                            | <p>An Agent is a person employed to do any act for another, or to represent another in dealings with third person.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 34.6                                                                                            | <p>Model certificate for Tenders</p> <p><i>“I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country, has been registered with the competent authority. I hereby certify that this bidder fulfills all requirements in this regards and is eligible to be considered. [ Where applicable , evidence of valid registration by the Competent Authority shall be attached].”</i></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 35                                                                                              | <p>Conflict of Interest:</p> <p>"A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests. The bidder found to have a conflict of interest shall be disqualified. A bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if: a) they have controlling partner (s) in common; or b) they receive or have received any direct or indirect subsidy/ financial stake from any of them; or c) they have the same legal representative/agent for purposes of this bid; or d) they have relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the bid of another Bidder; or</p> <p>e) Bidder participates in more than one bid in this bidding process. Participation by a Bidder in more than one Bid will result in the disqualification of all bids in which the parties are involved. However, this does not limit the inclusion of the components/ subassembly/ Assemblies from. one bidding manufacturer in more than one bid; or</p> <p>f) In cases of agents quoting in offshore procurements, on behalf of their principal manufacturers, one agent cannot represent two manufacturers or quote on their behalf in a particular tender enquiry. One manufacturer can also authorize only one agent/dealer.</p> <p>There can be only one bid from the following:</p> <p>1. The principal manufacturer directly or through one Indian agent on his behalf; and</p> <p>2. Indian/foreign agent on behalf of only one principal; or</p>                                                                                                                                                                                                                                                       |



BP 200102B

## HEAVY ELECTRICALS PLANT, BHOPAL

### GENERAL TERMS AND CONDITIONS OF ENQUIRY

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | <p>g) A Bidder or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Bid; or</p> <p>h) In case of a holding company having more than one independently manufacturing units, or more than one unit having common business ownership/management, only one unit should quote. Similar restrictions would apply to closely related sister companies.</p> <p>Bidders must proactively declare such sister/ common business/ management units in same/ similar line of business. "</p>                                                                                                                        |
| 36 | <p><b>Breach of contract, Remedies and Termination</b></p> <p>In case of breach of contract, wherever the value of security instruments like performance bank guarantee available with BHEL against the said contract is at least 10% of the contract value, the same be encashed. In case the value of the security instruments available is less than 10% of the contract value, the balance amount be recovered from other financial remedies (i.e. available bills of the contractor, retention amount, etc. with BHEL) or legal remedies be pursued. Further, levy of liquidated damages, debarment, termination, de-scoping, short-closure, etc., shall be applied as per provisions of the contract.</p> |
| 37 | <p><b>Option clause:</b></p> <p>The Purchaser reserves the right to decrease the quantity to be ordered at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity by up to 25% of the contracted quantity during the currency of the contract at the contracted rates. Bidders are bound to accept the orders accordingly.</p>                                                                                                                                                                                                                                                                                                                               |

#### Note:

1.0 Tender Specific conditions shall override relevant provisions of this GTC

2.0 In the event of any change as notified by Govt. of India same will supersede the relevant GTC clause.

**MODEL CONCILIATION CLAUSE FOR CONDUCTING CONCILIATION  
PROCEEDINGS UNDER THE BHEL CONCILIATION SCHEME, 2018**

The Parties agree that if at any time (whether before, during or after the arbitral or judicial proceedings), any Disputes (which term shall mean and include any dispute, difference, question or disagreement arising in connection with construction, meaning, operation, effect, interpretation or breach of the agreement, contract or the Memorandum of Understanding (delete whichever is inapplicable), which the Parties are unable to settle mutually), arise inter-se the Parties, the same may, be referred by either party to Conciliation to be conducted through Independent Experts Committee to be appointed by competent authority of BHEL from the BHEL Panel of Conciliators.

Notes:

1. No serving or a retired employee of BHEL/Administrative Ministry of BHEL shall be included in the BHEL Panel of Conciliators.
2. Any other person(s) can be appointed as Conciliator(s) who is/are mutually agreeable to both the parties from outside the BHEL Panel of Conciliators.

The proceedings of Conciliation shall broadly be governed by Part-III of the Arbitration and Conciliation Act 1996 or any statutory modification thereof and as provided in Annexure----- to this GCC.

The Annexure ----- together with it's appendices will be treated as if the same is part and parcel hereof and shall be as effectual as if set out herein in these GCC.

**ANNEXURE TO MODEL CONCILIATION CLAUSE FOR CONDUCT OF  
CONCILIATION UNDER THE BHEL CONCILIATION SCHEME, 2018**

**BRIEF PROCEDURE FOR CONDUCT OF CONCILIATION PROCEEDINGS**

1. The proceedings of Conciliation shall broadly be governed by Part-III of the Arbitration and Conciliation Act 1996 or any statutory modification thereof and as provided herein:
2. The party desirous of resorting to Conciliation shall send an invitation/notice in writing to the other party to conciliate specifying all points of Disputes with details of the amount claimed. The party concerned shall not raise any new issue thereafter. Parties shall also not claim any interest on claims/counter-claims from the date of notice invoking Conciliation till the conclusion of the Conciliation proceedings.
3. The party receiving the invitation/notice for Conciliation shall within 30 days of receipt of the notice of Conciliation intimate its consent for Conciliation along with its counter-claims, if any.
4. The Conciliation in a matter involving claim or counter-claim (whichever is higher) up to Rs 5 crores shall be carried out by sole Conciliator nominated by BHEL while in a matter involving claim or counter-claim (whichever is higher) of more than Rs 5 crores Conciliation shall be carried out by 3 Conciliators nominated by BHEL.
5. The Parties shall be represented by only their duly authorized in-house executives/officers and neither Party shall be represented by a Lawyer.
6. The first meeting of the IEC shall be convened by the IEC by sending appropriate communication/notice to both the parties as soon as possible but not later than 30 days from the date of his/their appointment. The hearings in the Conciliation proceeding shall ordinarily be concluded within two (2) months and, in exceptional cases where parties have expressed willingness to settle the matter or there exists possibility of settlement in the matter, the proceedings may be extended by the IEC by a maximum of further 2 months with the consent of the Parties subject to cogent reasons being recorded in writing.
7. The IEC shall thereafter formulate recommendations for settlement of the Disputes supported by reasons at the earliest but in any case within

15 days from the date of conclusion of the last hearing. The recommendations so formulated along with the reasons shall be furnished by the IEC to both the Parties at the earliest but in any case within 1 month from the date of conclusion of the last hearing.

8. Response/modifications/suggestions of the Parties on the recommendations of the IEC are to be submitted to the IEC within time limit stipulated by the IEC but not more than 15 days from the date of receipt of the recommendations from the IEC.
9. In the event, upon consideration, further review of the recommendations is considered necessary, whether by BHEL or by the other Party, then, the matter can be remitted back to the IEC with request to reconsider the same in light of the issues projected by either/both the Parties and to submit its recommendations thereon within the following 15 days from the date of remitting of the case by either of the Parties.
10. Upon the recommendations by the Parties, with or without modifications, as considered necessary, the IEC shall be called upon to draw up the Draft Settlement Agreement in terms of the recommendations.
11. When a consensus can be arrived at between the parties only in regard to any one or some of the issues referred for Conciliation the draft Settlement Agreement shall be accordingly formulated in regard to the said Issue(s), and the said Settlement Agreement, if signed, by the parties, shall be valid only for the said issues. As regards the balance issues not settled, the parties may seek to resolve them further as per terms and conditions provided in the contract.
12. In case no settlement can be reached between the parties, the IEC shall by a written declaration, pronounce that the Conciliation between the parties has failed and is accordingly terminated.
13. Unless the Conciliation proceedings are terminated in terms of para 22 (b), (c) & (d) herein below, the IEC shall forward his/its recommendations as to possible terms of settlement within one (1) month from the date of last hearing. The date of first hearing of Conciliation shall be the starting date for calculating the period of 2 months.



14. In case of 3 members IEC, 2 members of IEC present will constitute a valid quorum for IEC and meeting can take place to proceed in the matter after seeking consent from the member who is not available. If necessary, videoconferencing may be arranged for facilitating participation of the members. However, the IEC recommendations will be signed by all members. Where there is more than one (1) Conciliator, as a general rule they shall act jointly. In the event of differences between the Members of IEC, the decision/recommendations of the majority of the Members of IEC shall prevail and be construed as the recommendation of the IEC.
15. The Draft Settlement Agreement prepared by the IEC in terms of the consensus arrived at during the Conciliation proceedings between the Parties shall be given by the IEC to both the parties for putting up for approval of their respective Competent Authority.
16. Before submitting the draft settlement agreement to BHEL's Competent Authority viz. the Board Level Committee on Alternative Dispute Resolution (BLCADR) for approval, concurrence of the other party's Competent Authority to the draft settlement agreement shall be obtained by the other party and informed to BHEL within 15 days of receipt of the final draft settlement agreement by it. Upon approval by the Competent Authority, the Settlement Agreement would thereafter be signed by the authorized representatives of both the Parties and authenticated by the members of the IEC.
17. In case the Draft Settlement Agreement is rejected by the Competent Authority of BHEL or the other Party, the Conciliation proceedings would stand terminated.
18. A Settlement Agreement shall contain a statement to the effect that each of the person(s) signing thereto (i) is fully authorized by the respective Party(ies) he/she represents, (ii) has fully understood the contents of the same and (iii) is signing on the same out of complete freewill and consent, without any pressure, undue influence.
19. The Settlement Agreement shall thereafter have the same legal status and effect as an arbitration award on agreed terms on the substance of the dispute rendered by an arbitral tribunal passed under section 30 of the Arbitration and Conciliation Act, 1996.
20. Acceptance of the Draft Settlement Agreement/recommendations of the Conciliator and/or signing of the Settlement Agreement by BHEL shall

however, be subject to withdrawal/closure of any arbitral and/or judicial proceedings initiated by the concerned Party in regard to such settled issues.

21. Unless otherwise provided for in the agreement, contract or the Memorandum of Understanding, as the case may be, in the event of likelihood of prolonged absence of the Conciliator or any member of IEC, for any reason/incapacity, the Competent Authority/Head of Unit/Division/Region/Business Group of BHEL may substitute the Conciliator or such member at any stage of the proceedings. Upon appointment of the substitute Conciliator(s), such reconstituted IEC may, with the consent of the Parties, proceed with further Conciliation into the matter either de-novo or from the stage already reached by the previous IEC before the substitution.
22. The proceedings of Conciliation under this Scheme may be terminated as follows:
- On the date of signing of the Settlement agreement by the Parties; or,
  - By a written declaration of the IEC, after consultation with the parties, to the effect that further efforts at conciliation are no longer justified, on the date of the declaration; or,
  - By a written declaration of the Parties addressed to the IEC to the effect that the Conciliation proceedings are terminated, on the date of the declaration; or,
  - By a written declaration of a Party to the other Party and the IEC, if appointed, to the effect that the Conciliation proceedings are terminated, on the date of the declaration.
  - On rejection of the Draft Settlement Agreement by the Competent Authority of BHEL or the other Party.

23. The Conciliator(s) shall be entitled to following fees and facilities:

| Sl No | Particulars                              | Amount                                                                                                                        |
|-------|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| 1     | Sitting fees                             | Each Member shall be paid a Lump Sum fee of Rs 75,000/- for the whole case payable in terms of paragraph No. 27 herein below. |
| 2     | Towards drafting of settlement agreement | In cases involving claim and/or counter-claim of up to Rs 5crores.<br>Rs 50,000/- (Sole Conciliator)                          |

| Sl No | Particulars                                                                                                                                                                                  | Amount                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|       |                                                                                                                                                                                              | <p>In cases involving claim and/or counter-claim of exceeding Rs 5 crores but less than Rs 10 crores.<br/>Rs 75,000 (per Conciliator)</p> <p>In cases involving claim and/or counter-claim of more than Rs 10 crores.<br/>Rs 1,00,000/- (per Conciliator)</p> <p>Note: The aforesaid fees for the drafting of the Settlement Agreement shall be paid on<br/>Signing of the Settlement Agreement after approval of the Competent Authority or<br/>Rejection of the proposed Settlement Agreement by the Competent Authority of BHEL.</p> |
| 3     | Secretarial expenses                                                                                                                                                                         | <p>Rs 10,000/- (one time) for the whole case for Conciliation by a Sole Member IEC.</p> <p>Where Conciliation is by multi member Conciliators –Rs 30,000/- (one time)- to be paid to the IEC</p>                                                                                                                                                                                                                                                                                                                                        |
| 4     | <p>Travel and transportation and stay at outstation</p> <p>i) Retired Senior Officials of other Public Sector Undertakings (pay scale wise equivalent to or more than E-8 level of BHEL)</p> | <p>As per entitlement of the equivalent officer (pay scale wise) in BHEL.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|       | Others                                                                                                                                                                                       | <p>As per the extant entitlement of whole time Functional Directors in BHEL.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

| Sl No | Particulars       | Amount                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-------|-------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|       |                   | Ordinarily, the IEC Member(s) would be entitled to travel by air Economy Class.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 5     | Venue for meeting | Unless otherwise agreed in the agreement, contract or the Memorandum of Understanding, as the case may be, the venue/seat of proceedings shall be the location of the concerned Unit / Division / Region / Business Group of BHEL. Without prejudice to the seat/venue of the Conciliation being at the location of concerned BHEL Unit / Division / Region / Business Group, the IEC after consulting the Parties may decide to hold the proceedings at any other place/venue to facilitate the proceedings. Unless, Parties agree to conduct Conciliation at BHEL premises, the venue is to be arranged by either Party alternately. |

24. The parties will bear their own costs including cost of presenting their cases/evidence/witness(es)/expert(s) on their behalf. The parties agree to rely upon documentary evidence in support of their claims and not to bring any oral evidence in IEC proceedings.
25. If any witness(es) or expert(s) is/are, with the consent of the parties, called upon to appear at the instance of the IEC in connection with the matter, then, the costs towards such witness(es)/expert(s) shall be determined by the IEC with the consent of the Parties and the cost so determined shall be borne equally by the Parties.
26. The other expenditures/costs in connection with the Conciliation proceedings as well as the IEC's fees and expenses shall be shared by the Parties equally.
27. Out of the lump sum fees of Rs 75,000/- for Sitting Fees, 50% shall be payable after the first meeting of the IEC and the remaining 50% of the Sitting Fees shall be payable only after termination of the conciliation proceedings in terms of para 22 hereinabove.

28. The travelling, transportation and stay at outstation shall be arranged by concerned Unit as per entitlements as per Serial No. 3 of the Table at para 23 above, and in case such arrangements are not made by the BHEL Unit, the same shall be reimbursed to the IEC on actuals limited to their entitlement as per Serial No. 4 of the Table at Para 23 above against supporting documents. The IEC Member(s) shall submit necessary invoice for claiming the fees/reimbursements.
29. The Parties shall keep confidential all matters relating to the conciliation proceedings. Confidentiality shall extend also to the settlement agreement, except where its disclosure is necessary for purposes of its implementation and enforcement or as required by or under a law or as per directions of a Court/Governmental authority/regulatory body, as the case may be.
30. The Parties shall not rely upon or introduce as evidence in any further arbitral or judicial proceedings, whether or not such proceedings relate to the Disputes that is the subject of the Conciliation proceedings:
- a. Views expressed or suggestions made by the other party in respect of a possible settlement of the Disputes;
  - b. admissions made by the other party in the course of the Conciliator proceedings;
  - c. proposals made by the Conciliator;
  - d. The fact that the other Party had indicated his willingness to accept a proposal for settlement made by the Conciliator.
31. The Parties shall not present the Conciliator(s) as witness in any Alternative Dispute Resolution or Judicial proceedings in respect of a Disputes that is/was the subject of that particular Conciliation proceeding.
32. None of the Conciliators shall act as an arbitrator or as a representative or counsel of a Party in any arbitral or judicial proceeding in respect of a Disputes that is/was the subject of that particular Conciliation proceeding.
33. The Parties shall not initiate, during the Conciliation proceedings, any arbitral or judicial proceedings in respect of a Disputes that is the subject matter of the Conciliation proceedings except that a Party may initiate arbitral or judicial proceedings where, in his opinion, such proceedings are necessary for preserving his rights including for preventing expiry of period of limitation. Unless terminated as per the provisions of this Scheme, the Conciliation proceedings shall continue

notwithstanding the commencement of the arbitral or judicial proceedings and the arbitral or judicial proceedings shall be primarily for the purpose of preserving rights including preventing expiry of period of limitation.

34. The official language of Conciliation proceedings under this Scheme shall be English unless the Parties agree to some other language.



**Format 2 to BHEL Conciliation Scheme, 2018****FORMAT FOR SEEKING CONSENT FOR REFERRING THE DISPUTES TO  
CONCILIATION THROUGH IEC**

To,

M/s. (Stakeholder's name)

**Sub: Resolution of the Disputes through conciliation by Independent Expert Committee (IEC).**

Ref: Contract No/MoU/Agreement/LOI/LOA& date \_\_\_\_\_.

Sir,

With reference to above referred Contract/MoU/Agreement/LOI/LOA, you have raised certain Disputes/claims. Vide your letter dated\_\_\_\_\_ you have requested BHEL to refer the Disputes/claims to IEC for Conciliation.

We are enclosing herewith Format (3) for giving consent and the terms and conditions of BHEL Conciliation Scheme, 2018 governing conciliation through IEC. You are requested to give your unconditional consent to the said terms and conditions of the Scheme by returning the same duly sealed and signed on each page. On receipt of your consent, matter will be put to the Competent Authority for consideration and decision.

Please note that BHEL has also certain claims against you (if applicable). BHEL reserves its right to agree or not to agree conciliation of the said disputes through BHEL and this letter is being issued without prejudice to BHEL's rights and contentions available under the contract and law.

Yours faithfully,

**Representative of BHEL**

**Format 3 to BHEL Conciliation Scheme, 2018**  
**FORMAT FOR GIVING CONSENT BY**  
**CONTRACTOR/VENDOR/CUSTOMER/COLLABORATOR/CONSORTIUM PARTNERS FOR REFERRING THE DISPUTES TO CONCILIATION THROUGH IEC**

To,

BHEL

.....

**Sub: Resolution of Disputes through Conciliation by Independent Expert Committee (IEC).**

Ref: Contract/MoU/Agreement/LOI/LOA No & date\_\_\_\_

With reference to above referred contract, our following bills/invoices/claims submitted to BHEL are still unpaid giving rise to Disputes:

| SL. no. | Claim Description | Bill submitted to BHEL (no. and date) | Amount of the bill/claim | Amount received from BHEL | Outstanding Amount |
|---------|-------------------|---------------------------------------|--------------------------|---------------------------|--------------------|
|         |                   |                                       |                          |                           |                    |
|         |                   |                                       |                          |                           |                    |
|         |                   |                                       |                          |                           |                    |

Accordingly we request you to kindly refer the Disputes in respect of above claims to IEC for Conciliation.

We hereby agree and give our unconditional consent to the terms and conditions of BHEL Conciliation Scheme, 2018 governing conciliation through IEC. We have signed the same on each page and enclosed it for your consideration.

Yours faithfully,

**(Signature with stamp)**

**Authorized Representative of Contractor**  
**Name, with designation**  
**Date**

**Format 5 to BHEL Conciliation Scheme, 2018**  
**STATEMENT OF CLAIMS/COUNTER CLAIMS TO BE SUBMITTED TO**  
**THE IEC BY BOTH THE PARTIES**

1. Chronology of the Disputes
2. Brief of the Contract/MoU/Agreement/LOI/LOA
3. Brief history of the Disputes:
4. Issues:
5. Details of Claim(s)/Counter Claim(s):

| <b>Sl. No.</b> | <b>Description of claim(s)/Counter Claim</b> | <b>Amount (in INR)Or currency applicable in the contract</b> | <b>Relevant contract clause</b> |
|----------------|----------------------------------------------|--------------------------------------------------------------|---------------------------------|
|                |                                              |                                                              |                                 |
|                |                                              |                                                              |                                 |
|                |                                              |                                                              |                                 |

6. Basis/Ground of claim(s)/counter claim(s) (along with relevant clause of contract)

**Note**– *The Statement of Claims/Counter Claims may ideally be restricted to maximum limit of 20 pages. Relevant documents may be compiled and submitted along with the statement of Claims/Counter Claims. The statement of Claims/Counter Claims is to be submitted to all IEC members and to the other party by post as well as by email.*

TME/PQR/1550

Date – 10/09/24

**Technical Pre-Qualification Requirement (PQR) of "Silicon Impregnating Resin SILRES H62C or equivalent" for 6FRA6068 Traction Motor.**

| S. No.                                                                                                                                                                                                                                                   | Description                                                                                                                                                                                                                                                                | Vendor to Comment | Remarks                                                                                                                        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|--------------------------------------------------------------------------------------------------------------------------------|
| 1                                                                                                                                                                                                                                                        | Vendor shall supply Silicon Impregnating Resin SILRES H62C or equivalent as mentioned in BHEL enquiry.                                                                                                                                                                     | Yes/ No           | -                                                                                                                              |
| 2                                                                                                                                                                                                                                                        | Vendor name should as appear as <b>Approved Vendor</b> in Indian Railways E-Procurement System, Vendor Directory (on original tender due date) for supply of "Silicon Impregnating Resin SILRES H62C or equivalent, CLW Item ID: 2100485" of traction motor type 6FRA6068. | -                 | For approved suppliers Indian Railways E-Procurement System, Vendor Directory (on original tender due date) shall be referred. |
| In case vendor name is not appearing in Indian Railways E-Procurement System (IREPS) Vendor Directory, an authorization letter from an IREPS approved vendor, stating that vendor is authorized to quote the above item to BHEL is mandatorily required. |                                                                                                                                                                                                                                                                            |                   |                                                                                                                                |

**Notes:-**

1. Compliance of all the points in above PQR is mandatory. In absence of compliance of above, vendor's offer is liable to be rejected.
2. Declaration by vendors regarding information / compliance submitted by vendor shall be correct in all respect. In case any deviation/false information is revealed later on, BHEL is free to initiate appropriate punitive proceeding as per prevalent processes and guidelines of company.
3. Latest Indian Railways E-Procurement System, Vendor Directory can be accessed at below mentioned weblink for reference.  
<https://ireps.gov.in/>

| Prepared By                                                                                                          | Approved By                                                                                                            |
|----------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|
| <br>Prasad Telang<br>Manager/ TME | <br>Vikas Rawtiya<br>Sr. DGM/ TME |

# SPECIFICATION

## FOR SILICONE BASED RESIN COMBINATION FOR VACCUM PRESSURE IMPREGNATION (VPI) {(SILICON IMPREGNATING RESIN AND ITS FILLER/AUXILIARY MATERIAL (IF ANY))} OF 3- PHASE TRACTION MOTOR TYPE 6FRA- 6068 & 6FXA-7059 OF ELECTRIC LOCOMOTIVES

|                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Approved by</b>                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>RAJIV<br/>KUMAR<br/>BARNWAL</b> | <small>Digitally signed by RAJIV KUMAR BARNWAL<br/>DN: c=IN, st=West Bengal,<br/>2.5.4.20b-c5b287a96c3d9ef65069b4c115d125fb200f09010<br/>670176136433c61d5b3dc6c6, postalCode=713331,<br/>street=OFFICE OF CEE / TM WORKS OFFICE CLW<br/>CHITTARANJAN,<br/>pseudonym=91033d17157100c9ef88d715139bec7,<br/>serialNumber=c4c6235df288d9fa480fb614e443504b6ffc<br/>34164f1219198474a97078559c9, ou=ELECTRICAL,<br/>o=CHITTARANJAN LOCOMOTIVE WORKS, cn=RAJIV<br/>KUMAR BARNWAL<br/>Date: 2022.08.22 12:39:07 +05'30'</small> |
| <b>CEE/TM</b>                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

|                                                                                                                                                                                                                           |                                                                              |                                                                                                                     |                       |                                                                                |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|-----------------------|--------------------------------------------------------------------------------|
| SPECIFICATION FOR SILICONE BASED RESIN COMBINATION FOR VACCUM PRESSURE IMPREGNATION (VPI) {(SILICON IMPREGNATING RESIN AND ITS FILLER/AUXILIARY MATERIAL (IF ANY))} OF 3-PHASE TRACTION MOTOR TYPE 6FRA-6068 & 6FXA-7059. |                                                                              | CHITTARANJAN LOCOMOTIVE WORKS,<br>WEST BENGAL, INDIA<br>NO.: 4TMS.096.093 Alt. 1<br>First Date of Issue :31/05/2021 |                       | Page 1 of 5                                                                    |
| Prepared & Checked by                                                                                                                                                                                                     | PRADIP KUMAR MANDAL                                                          | Reviewed by                                                                                                         | RANJAN KUMAR PRAMANIK | Digitally signed by RANJAN KUMAR PRAMANIK<br>Date: 2022.08.19 12:15:26 +05'30' |
| Signature Not Verified<br>Digitally signed by PRADIP KUMAR MANDAL<br>Date: 2022.09.06 12:45:04 IST                                                                                                                        | Digitally signed by PRADIP KUMAR MANDAL<br>Date: 2022.08.18 17:04:39 +05'30' | DY.CEE/TMD                                                                                                          |                       |                                                                                |

| ALT NO. | AUTHORITY | DESCRIPTION                                       | INITIAL | DATE       |
|---------|-----------|---------------------------------------------------|---------|------------|
| 1.      | CEE/TM    | Digitization of Specification & Para 2.3 modified |         | 18.08.2022 |
|         |           |                                                   |         |            |

|                                                                                                                                                                                                                          |                                                                                                                         |                                                                                                                     |                                                                                                                             |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-------------|
| SPECIFICATION FOR SILICONE BASED RESIN COMBINATION FOR VACCUM PRESSURE IMPREGNATION (VPI) {(SILICON IMPREGNATING RESIN AND ITS FILLER/AUXILIARY MATERIAL (IF ANY)) OF 3-PHASE TRACTION MOTOR TYPE 6FRA-6068 & 6FXA-7059. |                                                                                                                         | CHITTARANJAN LOCOMOTIVE WORKS,<br>WEST BENGAL, INDIA<br>NO.: 4TMS.096.093 Alt. 1<br>First Date of Issue :31/05/2021 |                                                                                                                             | Page 2 of 5 |
| Prepared & Checked by                                                                                                                                                                                                    | <div>PRADIP KUMAR MANDAL</div> <div>Digitally signed by PRADIP KUMAR MANDAL<br/>Date: 2022.08.18 17:05:25 +05'30'</div> | Reviewed by                                                                                                         | <div>RANJAN KUMAR PRAMANIK</div> <div>Digitally signed by RANJAN KUMAR PRAMANIK<br/>Date: 2022.08.19 12:17:16 +05'30'</div> |             |
| SSE/TMDO                                                                                                                                                                                                                 |                                                                                                                         | DY.CEE/TMD                                                                                                          |                                                                                                                             |             |

## 1.0 SCOPE

This specification covers the technical requirement of Silicone based resin combination for vacuum pressure impregnation (VPI) {(Silicon Impregnating Resin and its Filler/Auxiliary material (if any))} to be used for Vacuum pressure impregnation for H- and C- class insulation of 3-phase traction motor type 6FRA6068/ 6FXA7059. The material shall comply with this specification instruction in chemical composition, mechanical properties and all other listed requirements.

## 2.0 GENERAL

2.1 SILICON IMPREGNATING RESIN FOR VPI OR EQUIVALENT TO SILRES H62C is a methyl phenyl vinyl hydrogen polysiloxane not modified with organic components, very low volatility (Suitable for vacuum Pressure impregnation), cured by heat through catalysed addition cross linking without the formation of cleavage products, it also cures in thick layers, even in contact with air, tack free and without formation of bubbles. It is remarkably insensitive during curing to influence of various kinds of insulating materials. It contains no decomposable and physiologically problematic components. The vulcanise of SILICON IMPREGNATING RESIN FOR VPI OR EQUIVALENT TO SILRES H62C conforms to the fire safety requirements defined in UL 94 V0.

2.2 Filler /Auxiliary material is a liquid component of Silicone Impregnating Resin for VPI or Equivalent, which cured by heat through catalyzed addition cross linking without the formation of cleavage products, it also cures in thick layers, even in contact with air, tack free and without formation of bubbles. It is remarkably insensitive during curing to influence of various kinds of insulating materials. The Mixture contains no decomposable and physiologically problematic components. This instruction lays down all the requirements which are made for substance filler material.

Auxiliary material is a liquid component of Silicone Impregnating mixture.

### 2.3 Ratio to be used in VPI

(a) Silicon Impregnating Resin or Equivalent - 110 parts by weight

(b) Filler/ Auxiliary material (if any) - 02 parts by weight\*

\* Manufacturers may suggest ratio as per their product/ formulation.

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## 3.0 REQUIREMENTS

### 3.1 Gel times for SILICON IMPREGNATING RESIN FOR VPI OR EQUIVALENT TO SILRES H62C

| Temperature | Gelling Time |
|-------------|--------------|
| 140° C      | 300 min      |
| 160° C      | 100 min      |
| 180° C      | 45 min       |
| 200° C      | 26 min       |
| 220° C      | 15 min       |

|                                                                                                                                                                                                                                     |                                                                                                                            |                                                                                                                                                 |                                                                                                                                |             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|-------------|
| <b>SPECIFICATION FOR SILICONE BASED RESIN COMBINATION FOR VACCUM PRESSURE IMPREGNATION (VPI) {(SILICON IMPREGNATING RESIN AND ITS FILLER/AUXILIARY MATERIAL (IF ANY)) OF 3-PHASE TRACTION MOTOR TYPE 6FRA-6068 &amp; 6FXA-7059.</b> |                                                                                                                            | <b>CHITTARANJAN LOCOMOTIVE WORKS,</b><br><b>WEST BENGAL, INDIA</b><br><b>NO.: 4TMS.096.093 Alt. 1</b><br><b>First Date of Issue :31/05/2021</b> |                                                                                                                                | Page 3 of 5 |
| Prepared & Checked by                                                                                                                                                                                                               | <b>PRADIP KUMAR MANDAL</b><br><small>Digitally signed by PRADIP KUMAR MANDAL<br/>Date: 2022.08.18 17:05:56 +05'30'</small> | Reviewed by                                                                                                                                     | <b>RANJAN KUMAR PRAMANIK</b><br><small>Digitally signed by RANJAN KUMAR PRAMANIK<br/>Date: 2022.08.19 12:18:19 +05'30'</small> |             |
| SSE/TMDO                                                                                                                                                                                                                            |                                                                                                                            | DY.CEE/TMD                                                                                                                                      |                                                                                                                                |             |



**3.2 Filler/ Auxiliary Material (If any)**

| General Characteristics                                                                                           | Unit   | Values      | Test Method          |
|-------------------------------------------------------------------------------------------------------------------|--------|-------------|----------------------|
| Refractive index at 20°C                                                                                          | ----   | 1.467±0.003 | DIN 53491            |
| Storage life from delivery date, in original airtight container at room temperature ( $\leq 25^{\circ}\text{C}$ ) | Months | 12          | IEC 455-2 Section 14 |

**4. Product data (Cured for 16 Hrs at 150°C)**

| Typical General Characteristics                                                               | Inspection Method       | Value                            |
|-----------------------------------------------------------------------------------------------|-------------------------|----------------------------------|
| Appearance                                                                                    | Visual                  | Clear, Transparent               |
| Density at 25°C                                                                               |                         | 1.16 g/cm <sup>3</sup>           |
| Hardness Shore D                                                                              | DIN 53505               | 60-80                            |
| Flexural strength at 25°C                                                                     | DIN EN ISO 178          | 24--40N/mm <sup>2</sup>          |
| Thermal conductivity at 50°C                                                                  | DIN 52612               | 0.2 W/km                         |
| Specific heat at 0-100°C                                                                      |                         | 1.45 j/(g.K)                     |
| Volume resistivity $\rho$ , at 23°C                                                           | IEC 60093, (=DIN 53482) | 1.5x10 <sup>15</sup> $\Omega$ cm |
| Dielectric strength(50Hz) at 23°C<br>a) Surrounding medium: electrical insulating mineral oil | IEC 60243-1             | 27 kV/mm                         |
| Dielectric strength(50Hz) at 23°C<br>b) Surrounding medium: silicone rubber(SIR)              | IEC 60243-1             | 82 kV/mm                         |

**4.1 Special Tests**

|                                                                             |                   |
|-----------------------------------------------------------------------------|-------------------|
| Sealed Tube Test set up (for testing reactions with other insulating items) | IEC 60038-18-22   |
| VPI of Test sample with Vacuum and Temp Control                             | For BDV after VPI |

All the test specified in the specification shall be carried out preferably at manufacturer's works. The manufacturer shall arrange all the necessary machinery, apparatus, labour and assistance required for conducting the tests without Extra cost. If any testing facility is not available at firm's premises, the test has to be done from any Govt. approved NABL lab at own (Firm's) cost.

**SPECIFICATION FOR SILICONE BASED RESIN COMBINATION FOR VACCUM PRESSURE IMPREGNATION (VPI) {(SILICON IMPREGNATING RESIN AND ITS FILLER/AUXILIARY MATERIAL (IF ANY)} OF 3-PHASE TRACTION MOTOR TYPE 6FRA-6068 & 6FXA-7059.**

CHITTARANJAN LOCOMOTIVE WORKS,  
WEST BENGAL, INDIA  
NO.: 4TMS.096.093 Alt. 1  
First Date of Issue :31/05/2021

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|                       |                                                                                                            |             |                                                                                                                |
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| Prepared & Checked by | <b>PRADIP KUMAR MANDAL</b><br>Digitally signed by PRADIP KUMAR MANDAL<br>Date: 2022.08.18 17:06:37 +05'30' | Reviewed by | <b>RANJAN KUMAR PRAMANIK</b><br>Digitally signed by RANJAN KUMAR PRAMANIK<br>Date: 2022.08.19 12:19:43 +05'30' |
| SSE/TMDO              |                                                                                                            | DY.CEE/TMD  |                                                                                                                |

## 5.0 APPLICATION

Silicone based resin combination for vacuum pressure impregnation (VPI) {Silicon Impregnating Resin and its Filler/ Auxiliary material (if any)} to be used for Vacuum pressure impregnation for C- class insulation of 3-phase traction motor type 6 FRA6068 / 6FXA7059.

## 6.0 REFERENCE TO ABB STANDARDS

This specification is equivalent to ABB specification HZN: 02582 & HZN:02583 for the item Silicon Impregnating Resin or Equivalent and HZLK:605002 for Filler/Auxiliary material (if any)

## 7.0 SHELF LIFE

Shelf life of the material in the original sealed drum at a room temperature 25°C should be  $\geq 09$  months for Silicon Impregnating Resin or Equivalent and  $\geq 12$  months for Filler/ Auxiliary material (if any) .

## 8.0 PACKING

The material shall be supplied in Drum of 20/25/180/200kg. The material shall be suitably packed so as to ensure safe transportation of material without any damage.

## 9.0 MARKING

The material shall be labelled securely and indelibly (e.g. with an adhesive label on an appendage) with the following information –

- Name of the manufacturer, purchase order reference and date.
- Name, quantity, batch no., date of manufacture & expiry date of the material.
- Special precaution for storage, if applicable for the material.

## 10.0 SPECIAL INSTRUCTION

If any deviation in properties of product data, firm may seek approval of the same submitting detail justification regarding gelling time, viscosity, colour, ratio etc.

Firm should submit detail VPI procedure of their product along with offer.

Firm should submit Compatibility Test report of their product vs Existing Silicone based resin combination for vacuum pressure impregnation (VPI) before prototype inspection indicating that there will be no adverse effect on existing insulation scheme.

|                                                                                                                                                                                                                                     |                                                                                                            |                                                                                                                                                 |                                                                                                                |             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-------------|
| <b>SPECIFICATION FOR SILICONE BASED RESIN COMBINATION FOR VACCUM PRESSURE IMPREGNATION (VPI) {(SILICON IMPREGNATING RESIN AND ITS FILLER/AUXILIARY MATERIAL (IF ANY)) OF 3-PHASE TRACTION MOTOR TYPE 6FRA-6068 &amp; 6FXA-7059.</b> |                                                                                                            | <b>CHITTARANJAN LOCOMOTIVE WORKS,</b><br><b>WEST BENGAL, INDIA</b><br><b>NO.: 4TMS.096.093 Alt. 1</b><br><b>First Date of Issue :31/05/2021</b> |                                                                                                                | Page 5 of 5 |
| Prepared & Checked by                                                                                                                                                                                                               | <b>PRADIP KUMAR MANDAL</b><br>Digitally signed by PRADIP KUMAR MANDAL<br>Date: 2022.08.18 17:07:11 +05'30' | Reviewed by                                                                                                                                     | <b>RANJAN KUMAR PRAMANIK</b><br>Digitally signed by RANJAN KUMAR PRAMANIK<br>Date: 2022.08.19 12:21:30 +05'30' |             |
| SSE/TMDO                                                                                                                                                                                                                            |                                                                                                            | DY.CEE/TMD                                                                                                                                      |                                                                                                                |             |

**DECLARATION BY VENDOR**

We declare that the following family firms or sister concern affiliates / subsidiary firms are participating in the tender no E .....

1.0 .....

2.0 .....

3.0 .....

I, ..... hereby declare on behalf of M/s ..... and the family firms or sister concern affiliates / subsidiary firms listed above that we are not indulging in cartel formation for Enquiry no E .....

(.....)

For M/s .....

(Seal & sign)

Minutes of MM Head Dt 18.06.2019

No. P-45021/2/2017-PP (BE-II)-Part(4)Vol.II  
Government of India  
Ministry of Commerce and Industry  
Department for Promotion of Industry and Internal Trade  
(Public Procurement Section)

Vanijya Bhawan, New Delhi  
Dated: 19 July, 2024

To

All Central Ministries/Departments/CPSUs/All concerned

**ORDER**

**Subject: Public Procurement (Preference to Make in India), Order 2017– Revision; regarding.**

Department for Promotion of Industry and Internal Trade, in partial modification [Paras 2, 3, 5, 10 & 13] of Order No.P-45021/2/2017-B.E.-II dated 15.6.2017 as amended by Order No.P-45021/2/2017-B.E.-II dated 28.05.2018, Order No.P-45021/2/2017-B.E.-II dated 29.05.2019, Order No.P-45021/2/2017-B.E.-II dated 04.06.2020 and Order No.P-45021/2/2017-B.E.-II dated 16.09.2020 hereby issues the revised 'Public Procurement (Preference to Make in India), Order 2017' dated 19.07.2024 effective with immediate effect.

**Whereas** it is the policy of the Government of India to encourage 'Make in India' and promote manufacturing and production of goods and services in India with a view to enhancing income and employment, and

**Whereas** procurement by the Government is substantial in amount and can contribute towards this policy objective, and

**Whereas** local content can be increased through partnerships, cooperation with local companies, establishing production units in India or Joint Ventures (JV) with Indian suppliers, increasing the participation of local employees in services and training them,

**Now therefore the following Order is issued:**

1. This Order is issued pursuant to Rule 153 (iii) of the General Financial Rules 2017.
2. **Definitions:** For the purposes of this Order:  
'Local content' means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties) as a proportion of the total value, in percent.

**Explanatory notes for calculation of local content given above**

- a. Imported items sourced locally from resellers/distributors shall be excluded from calculation of local content.
- b. The license fees/royalties paid/ technical charges paid out of India shall be excluded from local content calculation.

- c. Procurement/Supply of repackaged/refurbished/rebranded imported products as understood commonly shall be treated as reselling of imported products and shall be excluded from calculation of local content. The definition of repackaged/refurbished/rebranded imported products is as follows;

'Refurbishing' means repair or reconditioning of an imported product does not amount to manufacture because no new goods come into existence.

'Repackaging' means repacking of imported goods from bulk pack to smaller packs would not ordinarily amount to manufacture of a new item.

'Rebranding' means relabeling or renaming or change in symbol or logo/makes or corporate image of a company/organization/ firm for an imported product would amount to rebranding.

- d. To ensure that imported items sourced locally from resellers/distributors are excluded from calculation of local content, procuring entities to obtain from bidders, the cost of such locally-sourced imported items (Inclusive of taxes) along with break-up on license/royalties paid/technical expertise cost etc. sourced from outside India. For items sold by bidder as reseller, OEM certificate for country of origin to be submitted.
- e. For contracts involving supply of multiple items, weighted average of all items to be taken while calculating the local content.

'Class-I local supplier' means a supplier or service provider, whose goods, services or works offered for procurement, meets the minimum local content as prescribed for 'Class-I local supplier' under this Order.

'Class-II local supplier' means a supplier or service provider, whose goods, services or works offered for procurement, meets the minimum local content as prescribed for 'Class-II local supplier' but less than that prescribed for 'Class-I local supplier' under this Order.

'Non - Local supplier' means a supplier or service provider, whose goods, services or works offered for procurement, has local content less than that prescribed for 'Class-II local supplier' under this Order.

'L1' means the lowest tender or lowest bid or the lowest quotation received in a tender, bidding process or other procurement solicitation as adjudged in the evaluation process as per the tender or other procurement solicitation.

'Margin of purchase preference' means the maximum extent to which the price quoted by a "Class-I local supplier" may be above the L1 for the purpose of purchase preference.

'Nodal Ministry' means the Ministry or Department identified pursuant to this order in respect of a particular item of goods or services or works.

'Procuring entity' means a Ministry or department or attached or subordinate office of, or autonomous body controlled by, the Government of India and includes Government companies as defined in the Companies Act.



'Works' means all works as per Rule 130 of GFR- 2017, and will also include 'turnkey works'.

## **2A. Special treatment for items covered under PLI Scheme**

The manufacturers manufacturing an item under PLI scheme shall be treated as deemed Class II local supplier for that item unless they have minimum local content equal to or higher than that notified for Class-I local supplier for that item, provided the manufacturer has received incentive from the concerned PLI Ministry for the item. The above shall be applicable for the specific time period only, as notified by concerned PLI Ministry.

## **3. Eligibility of 'Class-I local supplier'/ 'Class-II local supplier'/ 'Non-local suppliers' for different types of procurement**

(a) In procurement of all goods, services or works in respect of which the Nodal Ministry / Department has communicated that there is sufficient local capacity and local competition, only 'Class-I local supplier', as defined under the Order, shall be eligible to bid irrespective of purchase value.

(b) Only 'Class-I local supplier' and 'Class-II local supplier', as defined under the Order, shall be eligible to bid in procurement undertaken by procuring entities, except when Global tender enquiry has been issued. In global tender enquiries, 'Non-local suppliers' shall also be eligible to bid along with 'Class-I local suppliers' and 'Class-II local suppliers'. In procurement of all goods, services or works, not covered by sub-para 3(a) above, and with estimated value of purchases less than Rs. 200 Crore, in accordance with Rule 161(iv) of GFR, 2017, Global tender enquiry shall not be issued except with the approval of competent authority as designated by Department of Expenditure.

(c) For the purpose of this Order, works includes Engineering, Procurement and Construction (EPC) contracts and services include System Integrator (SI) contracts.

### **3.1 Mandatory sourcing of items, with sufficient local capacity and competition, from Class-I local suppliers in SI/EPC/Turnkey Contracts/Service Tenders**

- a. The items, notified as having sufficient local capacity and competition, shall mandatory be sourced from Class-I local suppliers in SI/EPC/Turnkey Contracts/ Services tenders. This provision will be applicable only for those items which have been notified by the Nodal Ministry as Class I i.e. having sufficient local capacity and competition, with specific HSN codes."
- b. Notwithstanding above, if in any project, it is considered that it is not practically feasible to source such items from Class I local suppliers, it may take relaxation from such stipulation with the approval of Secretary of the administrative Ministry/ Department concerned or with the approval of the Competent Authority specified by the Administrative Ministry/Department, on case-specific basis.

## **3A. Purchase Preference**

(a) Subject to the provisions of this Order and to any specific instructions issued by the Nodal Ministry or in pursuance of this Order, purchase preference shall be given to 'Class-I local supplier' in procurement undertaken by procuring entities in the manner specified here under.

(b) In the procurement of goods or works, which are covered by para 3(b)

above and which are divisible in nature, the 'Class-I local supplier' shall get purchase preference over 'Class-II local supplier' as well as 'Non-local supplier', as per following procedure:

- i. Among all qualified bids, the lowest bid will be termed as L1. If L1 is 'Class-I local supplier', the contract for full quantity will be awarded to L1.
  - ii. If L1 bid is not a 'Class-I local supplier', 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder among the 'Class-I local supplier' will be invited to match the L1 price for the remaining 50% quantity subject to the Class-I local supplier's quoted price falling within the margin of purchase preference, and contract for that quantity shall be awarded to such 'Class-I local supplier' subject to matching the L1 price. In case such lowest eligible 'Class-I local supplier' fails to match the L1 price or accepts less than the offered quantity, the next higher 'Class-I local supplier' within the margin of purchase preference shall be invited to match the L1 price for remaining quantity and so on, and contract shall be awarded accordingly. In case some quantity is still left uncovered on Class-I local suppliers, then such balance quantity may also be ordered on the L1 bidder.
- (c) In the procurement of goods or works, which are covered by para 3(b) above and which are not divisible in nature, and in procurement of services where the bid is evaluated on price alone, the 'Class-I local supplier' shall get purchase preference over 'Class-II local supplier' as well as 'Non-local supplier', as per following procedure:
- i. Among all qualified bids, the lowest bid will be termed as L1. If L1 is Class -I local supplier', the contract will be awarded to L1.
  - ii. If L1 is not 'Class-I local supplier', the lowest bidder among the 'Class-I local supplier', will be invited to match the L1 price subject to Class-I local supplier's quoted price falling within the margin of purchase preference, and the contract shall be awarded to such 'Class-I local supplier' subject to matching the L1 price.
  - iii. In case such lowest eligible 'Class-I local supplier' fails to match the L1 price, the 'Class-I local supplier' with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on and contract shall be awarded accordingly. In case none of the 'Class-I local supplier' within the margin of purchase preference matches the L1 price, the contract may be awarded to the L1 bidder.
- (d) "Class-II local supplier" will not get purchase preference in any procurement, undertaken by procuring entities.

**3B. Applicability in tenders where contract is to be awarded to multiple bidders-** In tenders where contract is awarded to multiple bidders subject to matching of L1 rates or otherwise, the 'Class-I local supplier' shall get purchase preference over 'Class-II local supplier' as well as 'Non-local supplier', as per following procedure:

- a. In case there is sufficient local capacity and competition for the item to be procured, as notified by the nodal Ministry, only Class I local suppliers shall be eligible to bid. As such, the multiple suppliers, who would be awarded the contract, should be all and only 'Class I Local suppliers'.
- b. In other cases, 'Class II local suppliers' and 'Non local suppliers' may also participate in the bidding process along with 'Class I Local suppliers' as per provisions of this Order.
- c. If 'Class I Local suppliers' qualify for award of contract for at least



50% of the tendered quantity in any tender, the contract may be awarded to all the qualified bidders as per award criteria stipulated in the bid documents. However, in case 'Class I Local suppliers' do not qualify for award of contract for at least 50% of the tendered quantity, purchase preference should be given to the 'Class I local supplier' over 'Class II local suppliers'/ 'Non local suppliers' provided that their quoted rate falls within 20% margin of purchase preference of the highest quoted bidder considered for award of contract so as to ensure that the 'Class I Local suppliers' taken in totality are considered for award of contract for at least 50% of the tendered quantity.

- d. First purchase preference has to be given to the lowest quoting 'Class-I local supplier', whose quoted rates fall within 20% margin of purchase preference, subject to its meeting the prescribed criteria for award of contract as also the constraint of maximum quantity that can be sourced from any single supplier. If the lowest quoting 'Class-I local supplier', does not qualify for purchase preference because of aforesaid constraints or does not accept the offered quantity, an opportunity may be given to next higher 'Class-I local supplier', falling within 20% margin of purchase preference, and so on.
- e. To avoid any ambiguity during bid evaluation process, the procuring entities may stipulate its own tender specific criteria for award of contract amongst different bidders including the procedure for purchase preference to 'Class-I local supplier' within the broad policy guidelines stipulated in sub- paras above.

4. **Exemption of small purchases:** Notwithstanding anything contained in paragraph 3, procurement where the estimated value to be procured is less than Rs. 5 lakhs shall be exempt from this Order. However, it shall be ensured by procuring entities that procurement is not split for the purpose of avoiding the provisions of this Order.

#### **4A. Exemption in sourcing of spares and consumables of closed systems:**

Procurement of spare parts, consumables for closed systems and Maintenance/ Service contracts with Original Equipment Manufacturer/Original Equipment Supplier/Original Part Manufacturer shall be exempted from this Order.

5. **Minimum local content:** The 'local content' requirement to categorize a supplier as 'Class-I local supplier' is minimum 50%. For 'Class-II local supplier', the 'local content' requirement is minimum 20%. Nodal Ministry/ Department may prescribe only a higher percentage of minimum local content requirement to categorize a supplier as 'Class-I local supplier'/ 'Class- II local supplier'. For the items, for which Nodal Ministry/ Department has not prescribed higher minimum local content notification under the Order, it shall be 50% and 20% for 'Class-I local supplier'/ 'Class-II local supplier' respectively.
6. **Margin of Purchase Preference:** The margin of purchase preference shall be 20%.
7. **Requirement for specification in advance:** The minimum local content, the margin of purchase preference and the procedure for preference to Make in India shall be specified in the notice inviting tenders or other form of procurement solicitation and shall not be varied during a particular procurement transaction.
8. **Government E-marketplace:** In respect of procurement through the Government E-marketplace (GeM) shall, as far as possible, specifically mark the items which meet the minimum local content while registering the item for

display, and shall, wherever feasible, make provision for automated comparison with purchase preference and without purchase preference and for obtaining consent of the local supplier in those cases where purchase preference is to be exercised.

**9. Verification of local content:**

- a. The 'Class-I local supplier'/ 'Class-II local supplier' at the time of tender, bidding or solicitation shall be required to indicate percentage of local content and provide self-certification that the item offered meets the local content requirement for 'Class-I local supplier'/ 'Class-II local supplier', as the case may be. They shall also give details of the location(s) at which the local value addition is made.
- b. In cases of procurement for a value in excess of Rs. 10 crores, the 'Class-I local supplier'/ 'Class-II local supplier' shall be required to provide a certificate from the statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.
- c. The bidder shall give self-certification for local content in the quoted item (goods/works/services) at the time of tendering. However, at the time of execution of the project, for all contracts above INR 10 Crore, the contractor/ supplier shall be required to give local content certification duly certified by cost/ chartered accountant in practice. For cases where it is not possible to provide certification by Cost/Chartered Accountant at the time of execution of project, the supplier shall be permitted to provide the certificate for local content from Cost/ Chartered Accountant after completion of the contract, within time limit acceptable to the procuring entity. In case the contractor/ supplier does not meet the stipulated local content requirement and the category of the supplier changes from Class-I to Class-II/ Non-local or from Class-II to Non-local, a penalty upto 10% of the contract value may be imposed. However, contract once awarded shall not be terminated on this account.
- d. Decisions on complaints relating to implementation of this Order shall be taken by the competent authority which is empowered to look into procurement-related complaints relating to the procuring entity.
- e. Nodal Ministries may constitute committees with internal and external experts for independent verification of self-declarations and auditor's/ accountant's certificates on random basis and in the case of complaints.
- f. Nodal Ministries and procuring entities may prescribe fees for such complaints.
- g. False declarations will be in breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a bidder or its successors can be debarred for up to two years as per Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under law.
- h. A supplier who has been debarred by any procuring entity for violation of this Order shall not be eligible for preference under this Order for procurement by any other procuring entity for the duration of the debarment. The debarment for such other procuring entities shall take effect prospectively from the date on which it comes to the notice of other procurement entities, in the manner prescribed under paragraph 9

i below.

- i. The Department of Expenditure shall issue suitable instructions for the effective and smooth operation of this process, so that:
  - i. The fact and duration of debarment for violation of this Order by any procuring entity are promptly brought to the notice of the Member-Convenor of the Standing Committee and the Department of Expenditure through the concerned Ministry /Department or in some other manner;
  - ii. On a periodical basis such cases are consolidated and a centralized list or decentralized lists of such suppliers with the period of debarment is maintained and displayed on website(s);
  - iii. In respect of procuring entities other than the one which has carried out the debarment, the debarment takes effect prospectively from the date of uploading on the website(s) in the such a manner that ongoing procurement are not disrupted.

#### 10. **Specifications in Tenders and other procurement solicitations:**

- a. Every procuring entity shall ensure that the eligibility conditions in respect of previous experience fixed in any tender or solicitation do not require proof of supply in other countries or proof of exports.
- b. Procuring entities shall endeavour to see that eligibility conditions, including on matters like turnover, production capability and financial strength do not result in unreasonable exclusion of 'Class-I local supplier'/ 'Class-II local supplier' who would otherwise be eligible, beyond what is essential for ensuring quality or creditworthiness of the supplier.
- c. Procuring entities shall, within 2 months of the issue of this Order review all existing eligibility norms and conditions with reference to subparagraphs 'a' and 'b' above.
- d. **Reciprocity Clause**
  - i. When a Nodal Ministry/Department identifies that Indian suppliers of an item are not allowed to participate and/ or compete in procurement by any foreign government, due to restrictive tender conditions which have direct or indirect effect of barring Indian companies such as registration in the procuring country, execution of projects of specific value in the procuring country etc., it shall provide such details to all its procuring entities including CMDs/CEOs of PSEs/PSUs, State Governments and other procurement agencies under their administrative control and GeM for appropriate reciprocal action.
  - ii. Entities of countries which have been identified by the nodal Ministry/Department as not allowing Indian companies to participate in their Government procurement for any item related to that nodal Ministry shall not be allowed to participate in Government procurement in India for all items related to that nodal Ministry/ Department, except for the list of items published by the Ministry/ Department permitting their participation.
  - iii. The stipulation in (ii) above shall be part of all tenders invited by the Central Government procuring entities stated in (i) above. All purchases on GeM shall also necessarily have the above provisions for items identified by nodal Ministry/ Department.
  - iv. State Governments should be encouraged to incorporate similar provisions in their respective tenders.
  - v. The term 'entity' of a country shall have the same meaning as under the FDI Policy of DPIIT as amended from time to time.
- e. Specifying foreign certifications/ unreasonable technical specifications/

brands/ models in the bid document is restrictive and discriminatory practice against local suppliers. If foreign certification is required to be stipulated because of non-availability of Indian Standards and/or for any other reason, the same shall be done only after written approval of Secretary of the Department concerned or any other Authority having been designated such power by the Secretary of the Department concerned.

- f. "All administrative Ministries/Departments *whose procurement exceeds Rs. 1000 Crore per annum* shall notify/update their procurement projections every year, including those of the PSEs/PSUs, for the next 5 years on their respective website."

**10A. Action for non-compliance of the Provisions of the Order:** In case restrictive or discriminatory conditions against domestic suppliers are included in bid documents, an inquiry shall be conducted by the Administrative Department undertaking the procurement (including procurement by any entity under its administrative control) to fix responsibility for the same. Thereafter, appropriate action, administrative or otherwise, shall be taken against erring officials of procurement entities under relevant provisions. Intimation on all such actions shall be sent to the Standing Committee.

11. **Assessment of supply base by Nodal Ministries:** The Nodal Ministry shall keep in view the domestic manufacturing / supply base and assess the available capacity and the extent of local competition while identifying items and prescribing the higher minimum local content or the manner of its calculation, with a view to avoiding cost increase from the operation of this Order.
12. **Increase in minimum local content:** The Nodal Ministry may annually review the local content requirements with a view to increasing them, subject to availability of sufficient local competition with adequate quality.
13. **Manufacture under license/ technology collaboration agreements with phased indigenization:** While notifying the minimum local content, Nodal Ministries may make special provisions for exempting suppliers from meeting the stipulated local content if the product is being manufactured in India under a license from a foreign manufacturer who holds intellectual property rights and where there is a technology collaboration agreement / transfer of technology agreement for indigenous manufacture of a product developed abroad with clear phasing of increase in local content.

13A. In procurement of all goods, services or works in respect of which there is substantial quantity of public procurement and for which the nodal ministry has not notified that there is sufficient local capacity and local competition, the concerned nodal ministry shall notify an upper threshold value of procurement beyond which foreign companies shall enter into a joint venture with an Indian company to participate in the tender. Procuring entities, while procuring such items beyond the notified threshold value, shall prescribe in their respective tenders that foreign companies may enter into a joint venture with an Indian company to participate in the tender. The procuring Ministries/Departments shall also make special provisions for exempting such joint ventures from meeting the stipulated minimum local content requirement, which shall be increased in a phased manner.

14. **Powers to grant exemption and to reduce minimum local content:** The administrative Department undertaking the procurement (including

procurement by any entity under its administrative control), with the approval of their Minister-in-charge, may by written order, for reasons to be recorded in writing,

- a. reduce the minimum local content below the prescribed level; or
- b. reduce the margin of purchase preference below 20%; or
- c. exempt any particular item or supplying entities from the operation of this Order or any part of the Order.

The Administrative Department, while seeking exemption under this para, shall certify that such an item(s) has not been notified by Nodal Ministry/ Department concerned under para 3 (a) of the Order.

A copy of every such order shall be provided to the Standing Committee and concerned Nodal Ministry / Department. The Nodal Ministry / Department concerned will continue to have the power to vary its notification on Minimum Local Content.

15. **Directions to Government companies:** In respect of Government companies and other procuring entities not governed by the General Financial Rules, the administrative Ministry or Department shall issue policy directions requiring compliance with this Order.
16. **Standing Committee:** A standing committee is hereby constituted with the following membership:  
 Secretary, Department for Promotion of Industry and Internal Trade - Chairman  
 Secretary, Commerce—Member  
 Secretary, Ministry of Electronics and Information Technology—Member Joint  
 Secretary (Public Procurement), Department of Expenditure—Member Joint  
 Secretary (DPIIT)—Member-Convenor

The Secretary of the Department concerned with a particular item shall be a member in respect of issues relating to such item. The Chairman of the Committee may co-opt technical experts as relevant to any issue or class of issues under its consideration.

17. **Functions of the Standing Committee:** The Standing Committee shall meet as often as necessary, but not less than once in six months. The Committee
  - a. shall oversee the implementation of this order and issues arising therefrom, and make recommendations to Nodal Ministries and procuring entities.
  - b. shall annually assess and periodically monitor compliance with this Order
  - c. shall identify Nodal Ministries and the allocation of items among them for issue of notifications on minimum local content
  - d. may require furnishing of details or returns regarding compliance with this Order and related matters
  - e. may, during the annual review or otherwise, assess issues, if any, where it is felt that the manner of implementation of the order results in any restrictive practices, cartelization or increase in public expenditure and suggest remedial measures
  - f. may examine cases covered by paragraph 13 above relating to manufacture under license/ technology transfer agreements with a view to satisfying itself that adequate mechanisms exist for enforcement of such agreements and for attaining the underlying objective of progressive indigenization

g. may consider any other issue relating to this Order which may arise.

18. **Removal of difficulties:** Ministries /Departments and the Boards of Directors of Government companies may issue such clarifications and instructions as may be necessary for the removal of any difficulties arising in the implementation of this Order.
19. **Ministries having existing policies:** Where any Ministry or Department has its own policy for preference to local content approved by the Cabinet after 1<sup>st</sup> January 2015, such policies will prevail over the provisions of this Order. All other existing orders on preference to local content shall be reviewed by the Nodal Ministries and revised as needed to conform to this Order, within two months of the issue of this Order.
20. **Transitional provision:** This Order shall not apply to any tender or procurement for which notice inviting tender or other form of procurement solicitation has been issued before the issue of this Order.



(Himani Pande)

Additional Secretary to the Government of India

Tel: 011-23038888

E-mail: ashpdpiit@gov.in

# COMPANY LETTER HEAD

ANNEXURE-M

## Certification under Preference to “MAKE IN INDIA” Policy

In line with Government Public Procurement Order No. P-45021/2/2017-BE-II, dated 15.06.2017, as amended from time to time and as applicable on the date of submission of tender, hereby certify that

**Tender Ref. No.** \_\_\_\_\_

**M/s** \_\_\_\_\_ **(Bidder name)**

is meeting the requirement of minimum Local Content as defined in above orders for the material against referred tender with following details

1. **Actual percentage of the Local Content in quoted product (in %):** \_\_\_\_\_
2. **Country of origin:** \_\_\_\_\_
3. **Complete address of the location at which local value addition shall be made:**

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It is also certified that the above declaration does not include services such as transportation, insurance, installation, commissioning, training and after sales service support like AMC/CMC etc. as local value addition. Repackaging/Refurbishment/ Rebranding of imported products along with license fees/royalties paid/technical charges paid out of India are not considered for calculation of local content and there are no such locally-sourced imported items.

It is understood that false declarations will be in breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rule (GFR) for which the bidder or its successors can be debarred for up to two years as per Rule 151(iii) of the General Financial Rules along with such other actions as may be permissible under law.

\_\_\_\_\_  
(Signature of Authorized Signatory & Company Seal with Name)

**Name:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Address:** \_\_\_\_\_

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**NOTE:** In case the bid value more than Rs. 10 Crores, bidder shall necessarily submit certificate from Statutory Auditor or Cost Auditor (if the OEM is a Company) and Cost Accountant or Chartered Accountant (for OEMs other than Companies) as per the above Circular & NIT.



## Annexure-1

**INTEGRITY PACT****Between**

Bharat Heavy Electricals Ltd. (BHEL), a company registered under the Companies Act 1956 and having its registered office at "BHEL House", Siri Fort, New Delhi - 110049 (India) hereinafter referred to as "The Principal", which expression unless repugnant to the context or meaning hereof shall include its successors or assigns of the ONE PART

**and**

\_\_\_\_\_, (description of the party along with address), hereinafter referred to as "The Bidder/ Contractor" which expression unless repugnant to the context or meaning hereof shall include its successors or assigns of the OTHER PART

**Preamble**

The Principal intends to award, under laid-down organizational procedures, contract/s for E5153198, SILICON IMPREGNATING RESIN (SILRES HG2C or Equivalent) (hereinafter referred to as "Contract"). The Principal values full compliance with all relevant laws of the land, rules and regulations, and the principles of economic use of resources, and of fairness and transparency in its relations with its Bidder(s)/ Contractor(s).

In order to achieve these goals, the Principal will appoint panel of Independent External Monitor(s) (IEMs), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

**Section 1- Commitments of the Principal**

- 1.1 The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles: -
  - 1.1.1 No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
  - 1.1.2 The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/ additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.
  - 1.1.3 The Principal will exclude from the process all known prejudiced persons.
- 1.2 If the Principal obtains information on the conduct of any of its employees which is a penal offence under the Indian Penal Code 1860 and Prevention of Corruption Act 1988 or any other statutory penal enactment, or if there be a substantive suspicion in this regard, the Principal will inform its Vigilance Office and in addition can initiate disciplinary actions.

**Section 2 - Commitments of the Bidder(s)/ Contractor(s)**

- 2.1 The Bidder(s)/ Contractor(s) commit himself to take all measures necessary to prevent corruption. The Bidder(s)/ Contractor(s) commits himself to observe the following principles during participation in the tender process and during the contract execution.





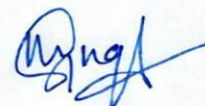
- 2.1.1 The Bidder(s)/ Contractor(s) will not, directly or through any other person or firm, offer, promise or give to the Principal or to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material, immaterial or any other benefit which he/ she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
- 2.1.2 The Bidder(s)/ Contractor(s) will not enter with other Bidder(s) into any illegal or undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
- 2.1.3 The Bidder(s)/ Contractor(s) will not commit any penal offence under the relevant Indian Penal Code (IPC) and Prevention of Corruption Act; further the Bidder(s)/ Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
- 2.1.4 Foreign Bidder(s)/ Contractor(s) shall disclose the name and address of agents and representatives in India and Indian Bidder(s)/ Contractor(s) to disclose their foreign principals or associates. The Bidder(s)/ Contractor(s) will, when presenting his bid, disclose any and all payments he has made, and is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.
- 2.2 The Bidder(s)/ Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.
- 2.3 The Bidder(s)/ Contractor(s) shall not approach the Courts while representing the matters to IEMs and shall await their decision in the matter.

### Section 3 - Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/ Contractor(s), before award or during execution has committed a transgression through a violation of Section 2 above, or acts in any other manner such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/ Contractor(s) from the tender process, terminate the contract, if already awarded, exclude from future business dealings and/ or take action as per the separate "Guidelines on Banning of Business dealings with Suppliers/ Contractors", framed by the Principal.

### Section 4 - Compensation for Damages

- 4.1 If the Principal has disqualified the Bidder (s) from the tender process before award / order acceptance according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/ Bid Security.
- 4.2 If the Principal is entitled to terminate the Contract according to Section 3, or terminates the Contract in application of Section 3 above, the Bidder(s)/ Contractor (s) transgression through a violation of Section 2 above shall be construed breach of contract and the Principal shall be entitled to demand and recover from the Contractor an amount equal to 5% of the contract value or the amount equivalent to Security Deposit/ Performance Bank Guarantee, whichever is higher, as damages, in addition to and without prejudice to its right to demand and recover compensation for any other loss or damages specified elsewhere in the contract.





**Section 5 - Previous Transgression**

- 5.1 The Bidder declares that no previous transgressions occurred in the last 3 (three) years with any other company in any country conforming to the anti-corruption approach or with any other Public Sector Enterprise in India that could justify his exclusion from the tender process.
- 5.2 If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason or action can be taken as per the separate "Guidelines on Banning of Business dealings with Suppliers/ Contractors", framed by the Principal.

**Section 6 - Equal treatment of all Bidder (s)/ Contractor (s) / Sub-contractor (s)**

- 6.1 The Principal will enter into Integrity Pacts with identical conditions as this Integrity Pact with all Bidders and Contractors.
- 6.2 In case of Sub-contracting, the Principal Contractor shall take the responsibility of the adoption of Integrity Pact by the Sub-contractor(s) and ensure that all Sub-contractors also sign the Integrity Pact.
- 6.3 The Principal will disqualify from the tender process all Bidders who do not sign this Integrity Pact or violate its provisions.

**Section 7 - Criminal Charges against violating Bidders/ Contractors /Subcontractors**

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the Vigilance Office.

**Section 8 -Independent External Monitor(s)**

- 8.1 The Principal appoints competent and credible panel of Independent External Monitor (s) (IEMs) for this Integrity Pact. The task of the IEMs is to review independently and objectively, whether and to what extent the parties comply with the obligations under this Integrity Pact.
- 8.2 The IEMs are not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. He reports to the CMD, BHEL.
- 8.3 The IEMs shall be provided access to all documents/ records pertaining to the Contract, for which a complaint or issue is raised before them as and when warranted. However, the documents/records/information having National Security implications and those documents which have been classified as Secret/Top Secret are not to be disclosed.
- 8.4 The Principal will provide to the IEMs sufficient information about all meetings among the parties related to the Contract provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the IEMs the option to participate in such meetings.





- 8.5 The advisory role of IEMs is envisaged as that of a friend, philosopher and guide. The advice of IEMs would not be legally binding and it is restricted to resolving issues raised by a Bidder regarding any aspect of the tender which allegedly restricts competition or bias towards some Bidders. At the same time, it must be understood that IEMs are not consultants to the Management. Their role is independent in nature and the advice once tendered would not be subject to review at the request of the organization.
- 8.6 For ensuring the desired transparency and objectivity in dealing with the complaints arising out of any tendering process or during execution of Contract, the matter should be examined by the full panel of IEMs jointly, who would look into the records, conduct an investigation, and submit their joint recommendations to the Management.
- 8.7 The IEMs would examine all complaints received by them and give their recommendations/ views to the CMD, BHEL at the earliest. They may also send their report directly to the CVO, in case of suspicion of serious irregularities requiring legal/ administrative action. Only in case of very serious issue having a specific, verifiable Vigilance angle, the matter should be reported directly to the Commission. IEMs will tender their advice on the complaints within 30 days.
- 8.8 The CMD, BHEL shall decide the compensation to be paid to the IEMs and its terms and conditions.
- 8.9 IEMs should examine the process integrity, they are not expected to concern themselves with fixing of responsibility of officers. Complaints alleging mala fide on the part of any officer of the Principal should be looked into by the CVO of the Principal.
- 8.10 If the IEMs have reported to the CMD, BHEL, a substantiated suspicion of an offence under relevant Indian Penal Code / Prevention of Corruption Act, and the CMD, BHEL has not, within reasonable time, taken visible action to proceed against such offence or reported it to the Vigilance Office, the IEMs may also transmit this information directly to the Central Vigilance Commissioner, Government of India.
- 8.11 After award of work, the IEMs shall look into any issue relating to execution of Contract, if specifically raised before them. As an illustrative example, if a Contractor who has been awarded the Contract, during the execution of Contract, raises issue of delayed payment etc. before the IEMs, the same shall be examined by the panel of IEMs. Issues like warranty/ guarantee etc. shall be outside the purview of IEMs.
- 8.12 However, the IEMs may suggest systemic improvements to the management of the Principal, if considered necessary, to bring about transparency, equity and fairness in the system of procurement.
- 8.13 The word 'Monitor' would include both singular and plural.

#### Section 9 - Pact Duration

- 9.1 This Integrity Pact shall be operative from the date this Integrity Pact is signed by both the parties till the final completion of contract for successful Bidder, and for all other Bidders 6 months after the Contract has been awarded. Any violation of the same would entail disqualification of the bidders and exclusion from future business dealings.
- 9.2 If any claim is made/ lodged during currency of this Integrity Pact, the same shall be binding and continue to be valid despite the lapse of this Pact as specified above, unless it is discharged/ determined by the CMD, BHEL.





**Section 10 - Other Provisions**

- 10.1 This Integrity Pact is subject to Indian Laws and exclusive jurisdiction shall be of the competent Courts as indicated in the Tender or Contract, as the case may be.
- 10.2 Changes and supplements as well as termination notices need to be made in writing.
- 10.3 If the Bidder(s)/ Contractor(s) is a partnership or a consortium or a joint venture, this Integrity Pact shall be signed by all partners of the partnership or joint venture or all consortium members.
- 10.4 Should one or several provisions of this Integrity Pact turn out to be invalid, the remainder of this Integrity Pact remains valid. In this case, the parties will strive to come to an agreement to their original intentions.
- 10.5 Only those bidders / contractors who have entered into this Integrity Pact with the Principal would be competent to participate in the bidding. In other words, entering into this Integrity Pact would be a preliminary qualification.
- 10.6 In the event of any dispute between the Principal and Bidder(s)/ Contractor(s) relating to the Contract, in case, both the parties are agreeable, they may try to settle dispute through Mediation before the panel of IEMs in a time bound manner. In case, the dispute remains unresolved even after mediation by the panel of IEMs, either party may take further action as the terms & conditions of the Contract. The fees/expenses on dispute resolution through mediation shall be shared by both the parties. Further, the mediation proceedings shall be confidential in nature and the parties shall keep confidential all matters relating to the mediation proceedings including any settlement agreement arrived at between the parties as outcome of mediation. Any views expressed, suggestions, admissions or proposals etc. made by either party in the course of mediation shall not be relied upon or introduced as evidence in any further arbitral or judicial proceedings, whether or not such proceedings relate to the dispute that is the subject of mediation proceedings. Neither of the parties shall present IEMs as witness in any Alternative Dispute Resolution or judicial proceedings in respect of the dispute that was subject of mediation.

  
 For & On behalf of the Principal  
 (Office Seal)  
 Dy. Manager  
 MM-TPTN  
 बी.एच.ई.एल., भोपाल/B.H.E.L., Bhopal

Place MNX/BHEL BHOPAL

Date 11/10/2025

Witness: 11/10/25

(Name & Address) Manoj K. Dubey  
MNX BHEL Bhopal

For & On behalf of the Bidder/ Contractor  
 (Office Seal)

Witness: \_\_\_\_\_

(Name & Address) \_\_\_\_\_

## Company Letter head

Date: {insert date}

To,  
Bharat Heavy Electricals Limited  
Piplani  
Bhopal-462023  
Madhya Pradesh  
India

I/We hereby certify (for the period from \* \_\_\_\_\_ to \_\_\_\_\_) that,

1. {Name of company} (Vendor Code with BHEL) is a company incorporated on {insert date}{insert date} under the {Law of the Country}
2. It is a tax resident as per the Tax Laws of {country}.
3. The Company has its permanent establishment in India as defined in Article 5 of the Agreement for Avoidance of Double Taxation between India and \_\_\_\_\_ ("the tax treaty" for short). And/or
4. the Company has a fixed place of business in India through which its business is wholly or partly conducted as stipulated in Article 5 of the tax treaty And/or
5. the Company has agent (not of independent status) in India as stipulated in Article 5 of the tax treaty And/or
6. The company has business connection in India as per Sec 9(1) of the Indian Income Tax Act 1961 through which its business is carried on in India.

But as far as our business dealing with your organization is concerned we are not using this permanent establishment and business connections and we are dealing directly from our office situated in \_\_\_\_\_.

I hereby declare that the above information is correct and complete to the best of my knowledge and belief. Further I undertake to promptly inform the Company (i.e. BHEL) in writing should there be any change in the facts given above.

I/We, my/our legal heirs, executors and administrators hereby indemnify and keep indemnified the Company (i.e. BHEL) for any loss (including but not limited to tax, interest and penalty) suffered by as a result of the Company (i.e. BHEL) relying on this declaration and/or my delay/default in confirming the change, if any, in the facts mentioned above. This obligation shall be in force at all times.

This certificate is being issued to the Customer / Client / Payee to enable them to decide upon the With Holding Tax applicable on transaction with our company.

If there is any change in the above facts the same would be intimated to you.

For & On behalf of

{Insert name of the company}

Authorized Signatory with Seal

\*The period can be decided by the issuer & no fresh certificate will be asked for releasing payment within this period.

## Company Letter head

Date: {insert date}

To,  
 Bharat Heavy Electricals Limited  
 Piplani  
 Bhopal-462023  
 Madhya Pradesh  
 India

I/We hereby certify (for the period from\* \_\_\_\_\_ to \_\_\_\_\_) that,

1. {Name of company} (Vendor Code with BHEL) is a company incorporated on {insert date}{insert date} under the {Law of the Country}
2. It is a tax resident as per the Tax Laws of {country}.
3. The Company does not have and is not likely to have a permanent establishment in India as defined in Article 5 of the Agreement for Avoidance of Double Taxation between India and \_\_\_\_\_ ("the tax treaty" for short).
4. In this regard, it is further confirmed that:
  - the Company does not have or is not likely to have a fixed place of business in India through which its business is wholly or partly conducted as stipulated in Article 5 of the tax treaty
  - the Company does not have or is not likely to have any dependent agent in India as stipulated in Article 5 of the tax treaty
5. The company does not have any business connection in India as per Sec 9(1) of the Indian Income Tax Act 1961 through which business is carried on in India.

I hereby declare that the above information is correct and complete to the best of my knowledge and belief. Further I undertake to promptly inform the Company (i.e. BHEL) in writing should there be any change in the facts given above.

I/We, my/our legal heirs, executors and administrators hereby indemnify and keep indemnified the Company (i.e. BHEL) for any loss (including but not limited to tax, interest and penalty) suffered by as a result of the Company (i.e. BHEL) relying on this declaration and/or my delay/default in confirming the change, if any, in the facts mentioned above. This obligation shall be in force at all times.

This certificate is being issued to the Customer / Client / Payee to enable them to decide upon the With Holding Tax applicable on transaction with our company.

If there is any change in the above facts the same would be intimated to you.

For& On behalf of

{Insert name of the company}

Authorized Signatory with Seal

\*The period can be decided by the issuer & no fresh certificate will be asked for releasing payment within this period.

## FORM NO. 10F

(See sub-rule (1) of rule 21 AB)

Information to be provided under sub-section (5) of section 90 or sub-section (5) of section 90A of the Income-tax Act, 1961

I, ---- son of Shri ----, in the capacity of ---, do provide the following information, relevant to the year -- in the case of --Company name-- for the purposes of sub-section (5) of\* section 90/section 90A:—

| Sl. No. | Nature of information                                                                                                                                                                                                                                                                                  | Details# |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| (i)     | Status (individual; company, firm etc.) of the assessee                                                                                                                                                                                                                                                | Company  |
| (ii)    | Permanent Account Number (PAN) of the assessee if allotted                                                                                                                                                                                                                                             |          |
| (iii)   | Nationality (in the case of an individual) or Country or specified territory of incorporation or registration (in the case of others)                                                                                                                                                                  |          |
| (iv)    | Assessee's tax identification number in the country or specified territory of residence and if there is no such number, then, a unique number on the basis of which the person is identified by the Government of the country or the specified territory of which the assessee claims to be a resident |          |
|         | Period for which the residential status as mentioned in the certificate referred to in sub-section (4) of section 90 or subsection (4) of section 90A is applicable                                                                                                                                    |          |
| (vi)    | Address of the assessee in the country or territory outside India during the period for which the certificate, mentioned in (v) above, is applicable                                                                                                                                                   |          |

2. We have obtained a certificate to in sub-section (4) of section 90 of sub-section (4) of section 90A from the Government of Sweden (name of country or specified territory outside India)

Signature:

Name:

Address:

Permanent Account Number: N/A .. . . .N/A.....

### Verification

We----- and ---, do hereby declare that to the best of my knowledge and belief what is stated above is correct complete and is truly stated. Verified today the 22th day of August, 2018.

person providing the information

Place:

Notes :

1. \*Delete whichever is not applicable.

2. #Write N.A. if the relevant information forms part of the certificate referred to in subsection (4) of section 90 or sub-section (4) of section 90(A).



# COMPANY LETTER HEAD

ANNEXURE-A

## DECLARATION FOR BIDDEER TYPE & MSE CATEGORY

BHEL TENDER REF. NO. \_\_\_\_\_

BIDDER NAME: M/s \_\_\_\_\_

BIDDER TYPE FOR TENDERED ITEM: OEM / AGENT / DEALER / TRADER / DISTRIBUTOR

(Please tick the applicable option)

Any Bidder falling under MSE category shall furnish the following details & submit documentary evidence/ Govt. Certificate etc. in support of the same along with their techno-commercial offer.

| Type of MSE | SC/ST<br>Owned<br>(Yes/No) | Women<br>Owned<br>(Yes/No) | Others<br>(i.e. excluding SC/ST/Women Owned)<br>(Yes/No) |
|-------------|----------------------------|----------------------------|----------------------------------------------------------|
| MICRO       |                            |                            |                                                          |
| SMALL       |                            |                            |                                                          |

**NOTE:** If the bidder does not furnish the above in the tender, offer shall be processed construing that the bidder is not falling under MSE category.

It is understood that false declarations will be in breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rule (GFR) for which the bidder or its successors can be debarred for up to two years as per Rule 151(iii) of the General Financial Rules along with such other actions as may be permissible under law.

\_\_\_\_\_  
(Signature of Authorized Signatory & Company Seal with Name)

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



BP 205316

## BHEL P.O. TERMS & CONDITIONS (IMPORTED)

The Purchase Order is subject to the following Terms & Conditions unless otherwise specified and directed. Vendors may also login to B2B portal (Link: <https://www.bhelbpl.co.in/mm/>) for any information regarding PO, rejections / acceptance, bills, etc.

### 1. DOCUMENTATION (In English Language):

#### 1.1 NON-NEGOTIABLE SET: COMPRISING OF FOLLOWING

- 1.1.1 Copy of non-negotiable Bill of lading / MAWB or HAWB with a mention of MAWB Number.
- 1.1.2 2 Copies of Signed Commercial Invoice.
- 1.1.3 2 copies of advice note/detailed packing list covering each item and quantity.
- 1.1.4 Certificate of Country of Origin (COO).
- 1.1.5 Inspection /Material / Mill Test Certificates.
- 1.1.6 Catalogue/Drg. for components (including casting & forging) and for Finished Goods, if applicable.

OR

Composition certificate for ferrous/non-ferrous metals/insulating & other raw material, casting & forging and other metallic components, if applicable.

#### 1.2 DOCUMENTATION CLAUSE:

Copies of documents referred at Sl No. 1.1 above are to be e-mailed at following mail IDs within three days of dispatch of material for sea despatch and soon after despatch in case of air:

##### 1.2.1 E-mail ID of Purchase Officer (mentioned in PO)

1.2.2 [mmfe@bhelbpl.co.in](mailto:mmfe@bhelbpl.co.in)

1.2.3 [msseabpl@bhel.in](mailto:msseabpl@bhel.in) (In case of sea freight)

1.2.4 [msair@bhel.in](mailto:msair@bhel.in) (In case of air freight)

#### 1.3 NEGOTIABLE SET:

- 1.3.1 Supplier should additionally forward 2 sets of documents mentioned at point 1.1.2 to 1.1.6 along with original Bill Of Lading through any international courier service / registered airmail or AWB by captain's mail within three days of obtaining the same directly to the following:

|                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                               |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>AGM (M.S)</b><br>Regional Operations Division BHEL<br>14 <sup>th</sup> Floor Centre-1<br>World Trade Centre, Cuffe Parade<br>Mumbai 400 005 INDIA<br>Email: <a href="mailto:msseabpl@bhel.in">msseabpl@bhel.in</a> (In case of sea freight)<br><a href="mailto:msair@bhel.in">msair@bhel.in</a> (In case of air freight) | <b>DGM (FIN- FP)</b><br>4 <sup>th</sup> Floor, Administrative Bldg<br>BHEL Bhopal - 462022 (India)<br>E-mail : <a href="mailto:fin_fp@bhelbpl.co.in">fin_fp@bhelbpl.co.in</a> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

- 1.3.2 And Confirm forwarding details to AGM (MM- FE), BHEL Bhopal at [mmfe@bhelbpl.co.in](mailto:mmfe@bhelbpl.co.in)

In case the Seller decides to negotiate all 3 originals of B/L / AWB along with all original documents through negotiating Bank, non-negotiable documents (NNDs) consisting of copy of B/L / AWB & documents mentioned at Sl. no. 1.1.2 to 1.1.6 will be sent by e-mail to the Purchaser at his e-mail address given in the PO with one copy to be mailed at [mmfe@bhelbpl.co.in](mailto:mmfe@bhelbpl.co.in) & [msseabpl@bhel.in](mailto:msseabpl@bhel.in) (for sea shipment) or [msair@bhel.in](mailto:msair@bhel.in) (for air shipment). Other documents, as required, will be separately indicated in the Purchase Order. Additional expenditure, if any, incurred by the Purchaser by way of detention / demurrage, resulting out of delay attributable to the Seller in providing Negotiable documents, will be recovered from the Seller.

In case any discrepancy is raised by bankers / BHEL with respect to documents submitted, vendor to facilitate clearance of goods through Delivery Order.

#### 1.4 INSTRUCTIONS FOR DOCUMENTS:

- 1.4.1 Clean Bill of Lading/copy of AWB in triplicate to be drawn as below:

Shipper: Supplier details

Consignee: Government of India on behalf of BHEL BHOPAL

**Note:** Bank not to be notified as consignee or joint consignee.

- 1.4.2 B/L to be drawn as per delivery terms & conditions mentioned in Purchase Order

- 1.4.3 In case of HAWB a mention should be made of MAWB No.

- 1.4.4 Signed invoice should indicate item description, quantity, unit, rate and value of all items supplied in line with the Purchase Order. In case of subsequent shipment of short shipped items, reference of original invoice must be indicated.

- 1.4.5 In case of Free supply: It should be indicated if supply is against short shipment or replacement together with earlier shipment details & forward documents as per 1.1 & 1.2 above, invoice should indicate value of material for Customs purpose. In such cases, material should be supplied on Delivery Duty Paid (DDP) basis.

- 1.4.6 Packing list should include package wise details and each item clearly identified with the respective packing list.



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## BHEL P.O. TERMS & CONDITIONS (IMPORTED)

- 1.4.7 Any Demurrage/Wharfage paid at the ports because of delay/discrepancy in the above documents will be to the account of supplier or their representative.
- 1.4.8 For correspondence language must be ENGLISH or HINDI.
- 1.4.9 Drawings & Patterns: All drawings & patterns supplied/paid for by BHEL will remain BHEL property and shall be returned to BHEL as and when demanded by BHEL.
- 2. CASE MARKING:**  
Following details should be clearly marked on each case.
- 2.1 Shipper: Supplier details.
- 2.2 Consignee : BHEL (BHOPAL) Via MUMBAI (INDIA)
- 2.3 BHEL ORDER NO \_\_\_\_\_
- 2.4 Port of Loading \_\_\_\_\_
- 2.5 Port of Discharge / Place of Delivery (In case of ICD) \_\_\_\_\_
- 2.6 Gross Weight \_\_\_\_\_ kg
- 2.7 Net weight \_\_\_\_\_ kg
- 2.8 Brief Description \_\_\_\_\_
- 2.9 Dimensions in mm \_\_\_\_\_
- 2.10 Supplier's Name \_\_\_\_\_
- 3. PACKING:**  
Material to be packed suitably for transport by Sea/Air (as the case may be) and subsequently by rail/road to destination point. In case of wooden packing, Fumigation / Phyto Sanitary certificate to be provided along with documentation. Damage to the consignment because of poor/inferior packing shall be to the account of supplier or their representative.
- 3.1 INSTRUCTION FOR PACKING:
- 3.1.1 All markings for safety, handling, storage, protection etc. are to be clearly indicated on the cases as per international practice.
- 3.1.2 Special care should be taken in packing of hazardous material with all precaution for safety.
- 3.1.3 Proper care should be taken to ensure correct case marking and packing should be in accordance with the details in Advice Note/packing list. Any delay in clearance because of wrong case marking will be to the account of supplier or their representative. Similarly, If for any reason whatsoever discrepancies are noticed prejudicing our claim with underwriters/ carriers with consequential loss will also be to the account of supplier or their representative.



BP 205315

## BHEL, P.O. TERMS & CONDITIONS (INDIGENOUS)

The Purchase Order is subject to the following Terms & Conditions unless otherwise specified and directed. Vendors may also login to B2B portal (Link: <https://www.bhelbpl.co.in/mm/>) for any information regarding PO, rejections / acceptance, bills, etc.

**1. ORDER ACKNOWLEDGEMENT:**

Order acknowledgement must reach the concerned officer of Materials Management Division within 10 days of issue of purchase order. Failure to do so within stipulated period would be deemed to mean that the order has been accepted by the supplier.

**2. PACKING:**

**2.1** The supplier shall securely protect and pack the goods against loss, damage or corrosion in the transit. Packing shall allow for easy removal and checking on site and comply with carrier conditions of packing or established trade practice.

**2.2** Cases and packing materials shall be supplied free of charge unless otherwise agreed to. Wherever specifically agreed to, empties shall be returned at supplier's expenses but no liability will be accepted by BHEL in respect thereof.

**2.3** Damage to the consignment resulting out of poor/inferior packing shall be to the account of the supplier.

**3. MARKING:**

**3.1** The following details clearly marked on each case/box/packing/bundle and reel.

i) Consignee ii) BHEL Order No. iii) Gross Weight iv) Net Weight v) Dimensions in mm vi) Brief description of item vii) BHEL Destination Code (refer purchase order) viii) Consignor.

**3.2** All marking for safety, proper handling, storage, protection etc. are to be clearly marked on the case as per Indian Standard.

**4. CONSIGNEE:**

Unless otherwise mentioned, all goods shall be consigned as noted below:

**4.1** Road: AGM, Central Receiving Section Block VII, BHEL. Despatches must be arranged through BHEL's approved transporters on door delivery basis, in case of ex-works delivery terms.

**4.2** Post/Air parcel: AGM, Central Receiving Section Block VII BHEL, Bhopal – 462 022.

**4.3** Supplier not complying with instructions at (a) & (b) above shall do so at their risk and cost.

**5. DOCUMENTATION:**

The supplier shall forward four sets of the documents as details below: -

**5.1** 1<sup>st</sup> set to the concerned Purchase Officer, BHEL Bhopal- 462 022, comprising of following, as applicable:

**5.1.1** GST Invoice 1 copy

**5.1.2** Challan/Despatch Advice note 2 copies

**5.1.3** Guarantee Certificate 2 copies

**5.1.4** Test Certificate 2 copies

**5.1.5** Photo copy of LR/RR 1 copy

**5.1.6** MDCC 1 copy

**5.1.7** Copy of E-way bill as applicable 1 copy

**5.2** 2<sup>nd</sup> set to AGM, Central Receiving Section, Block-VII, BHEL, Bhopal-462 022, comprising of: -

**5.2.1** Original LR /RR (if not negotiated through Bank)

**5.2.2** GST Invoice 2 copies

**5.2.3** Challan/Despatch Advice note 2 copies

**5.3** 3<sup>rd</sup> set to DGM, Purchase Bills Section, 4th floor Administrative Building, BHEL Bhopal- 462 022, Comprising of:-

**5.3.1** Original Signed invoice 2 copies

**5.3.2** LR copy 1 copy

**5.3.3** Challan Copy 1 copy

**5.3.4** Free Issue Material Statement (FIMS) 1 copy (For POs on Labour / mixed basis)

**5.3.5** Scrap Retention Intimation Slip (SRIS) 1 copy (For POs on Labour / mixed basis)

**5.3.6** Scrap Return Note (SCRN) 1 copy (For POs on Labour / mixed basis)

**5.3.7** Copy of material issue gate pass 1 copy (For POs on Labour / mixed basis)

**5.3.8** E & C Certificate 1 Copy For erection / commissioning bill payments

**5.3.9** Price Variation Clause (PVC) calculation sheet in case PVC applicable 1 copy

Note: Vendor to issue tax invoices fully compliant with the GST invoice rules



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## BHEL, P.O. TERMS & CONDITIONS (INDIGENOUS)

- 5.4 4th set (Only in case of documents negotiated through Bank) to the bank separately for each P.O. comprising of:-
- |       |                       |          |
|-------|-----------------------|----------|
| 5.4.1 | Original LR/RR        |          |
| 5.4.2 | Signed invoice        | 2 copies |
| 5.4.3 | Test certificate      | 1 copy   |
| 5.4.4 | Guarantee Certificate | 1 copy   |
6. Tax paying document:  
The original GST invoice indicating HSN/SAC CODES and drawn in favour of BHEL, Bhopal for each consignment shall accompany the transporters in case of road despatches and with R/R in case of rail despatches. In case of any other mode of despatch (such as Regd. Post Parcel/Air Parcel etc.) the same shall be forwarded to AGM, Central Receiving Section, Block-VII, BHEL, Bhopal-462 002 directly by registered post/hand delivery. The tax-paying document must not be enclosed inside the packing case. No GST shall be paid in the absence of the above document.
7. INDEMNITY:  
Supplier shall indemnify BHEL against the following:
- 7.1 Any claim of Infringement of letters, patent or registered design by the use or sale of any article or materials supplied to BHEL and against all costs and damages, which may incur in any action for such infringement or for which BHEL become liable in any such action.
- 7.2 All claims for injury or damages caused by the supplier's negligence or negligence of supplier's employee or arising from any defect in the goods supplied or on the work carried out the supplier.
- 7.3 All claims for injury to the supplier's employees or agent's employees whilst on BHEL premise.  
Any claim for material that has been rejected by BHEL and that has NOT been removed by supplier within 90 days of intimation regarding rejection.