



**MATERIAL MANAGEMENT - TRACTION MACHINES**  
**HEAVY ELECTRICAL PLANT, BHOPAL**  
**BHARAT HEAVY ELECTRICALS LIMITED**

**BHEL ENQUIRY NO. E5143173**

**NIT TERMS & CONDITIONS:**

SL. NO.	DESCRIPTION	DETAILS
1.	ITEM DESCRIPTION	TM4303 OUT GOING CABLE LEAD TO BHEL DRG. NO. 34391280001 REV.05 VAR.00
2.	QUANTITY	400 ST
3.	QUANTITY VARIATION	±30%
4.	RATE CONTRACT TERMS	We intend to enter into a Rate Contract (RC) for ordering up to 12 months from RC freeze date, i.e. RC is to be kept valid for ordering up to 12 months from RC freeze date. Ordering shall be done against firm requirement as & when needed by BHEL. BHEL reserves the right to cancel/ short close the RC at any point of time even before the expiry of RC validity without assigning any reason whatsoever it may be.
5.	SPLITTING OF ORDER	Rate Contract to be finalized on 2 (two) sources with quantity distribution ratio of 65% & 35% to L-1 and the other bidder accepting L-1 rates in sequence, subject to minimum 3 qualified bidders. For ascertaining bidder for 35% quantity, HESG equivalent rate of L-1 bidder shall be counter-offered to L-2, L-3 and so on sequentially until any bidder accepts the same. In case of only 2 qualified bidders, BHEL reserves the right for distribution/non-distribution among 2 bidders. In case of only one qualified bidder or in case no bidder agrees to accept the counter-offered HESG equivalent rate of L-1, BHEL may decide to award entire 100% quantity to L-1 bidder. Distribution in compliance with latest guidelines for MII and MSE shall also be followed
6.	TECHNICAL PRE-QUALIFICATION REQUIREMENT	Technical Pre-Qualification Requirements (T-PQR) for procurement of the item is attached with the NIT. Compliance of all the points in T-PQR is mandatory. In absence of compliance of above and non-submission of documents required against the T-PQR, the Vendor's offer is liable to be rejected. <b>Duly filled T-PQR with desired documents shall be submitted by the Vendor along with the offer.</b> <i>Information/ compliance/ documents submitted by vendor shall be authentic in all aspects. In case any deviation/ false information/ forged documents are observed / revealed later on, BHEL is free to initiate appropriate punitive proceeding against the Vendor as per Prevalent Processes and Guidelines of Company.</i>
7.	FINANCIAL PQR (F-PQR)	(a) Average Turnover of three years should be at least: Rs. 45 Lacs. (For calculation of average Turnover, turnover for 3 years ending on 31st March prior to previous financial year shall be considered.)  (b)MANDATORY SUPPORTING DOCUMENTS: Audited Statement of P&L Accounts, OR CA certificate of Turnover for 3 years ending on 31st March prior to previous financial year. (In case of issuing enquiry in FY 24-25, documents are to be submitted for FY 22-23, 21-22 and 20-21.)  Financial Pre-Qualification Requirements (F-PQR) for procurement of the item is



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		attached with the NIT. Compliance of all the points in F-PQR is mandatory. In absence of compliance of above and non-submission of documents required against the F-PQR, the Vendor's offer is liable to be rejected. Duly filled F-PQR with desired documents shall be submitted by the Vendor along with the offer. Information/ compliance/ documents submitted by vendor shall be authentic in all aspects. In case any deviation/ false information/ forged documents are observed / revealed later on, BHEL is free to initiate appropriate punitive proceeding against the Vendor as per Prevalent Processes and Guidelines of Company.
8.	QAP	QAP applicable as attached with the NIT
9.	TOOLS / FIXTURES (from BHEL on Loan basis)	Not applicable
10.	BID PARTS	Offer shall be submitted by the bidders in Two Parts, i.e. <b>Part-I Technical cum Commercial bid &amp; Part-II Price bid</b>
11.	DELIVERY AT	CRX, BHEL, Bhopal-462022
12.	DELIVERY TERMS	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 3) i.e. <b>FOR Destination</b>
13.	DELIVERY SCHEDULE	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 6) - For the first lot of 80 Sets (cumulative) scheduled delivery date shall be within 60 days from the PO date and thereafter for each subsequent lot of 80 Sets (cumulative) scheduled delivery date shall be within 30 days from the scheduled delivery date of the previous lot. Early delivery is acceptable.
14.	PENALTY / LD	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 9) i.e. Penalty shall be 0.5% of the total order value per week of delay or part thereof, subject to a maximum of 10% of the total order value. <i>On selection of any value other than 10%, bid shall be suitably loaded while evaluating the price-bid</i>
15.	PRICE BASIS	Firm Price basis
16.	PRICING TERMS	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 12)
17.	PRICE VALIDITY	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 13) i.e. <b>Offer shall be valid for a period of 90 days from the date of Techno- commercial (Part-I) bid opening date.</b>
18.	TAXES & DUTIES	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 14)
19.	PAYMENT TERMS	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 16) i.e. <b>100% payment in 90 days of receipt</b> (45 days for Micro & Small and 60 days for Medium enterprises as registered in Udyam certificate as per relevant MSME act in force) and subject to acceptance of material and relevant documents at BHEL.  <i>Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI Base Rate + 6% for the purpose of Bid Evaluation.</i>



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20.	<b>TECHNICAL CONDITION</b>	IDENTIFICATION MUST
21.	<b>SAMPLE</b>	No
22.	<b>INSPECTION CONDITION</b>	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 17) - <b>By BHEL authorised TPIA at Vendor's Works.</b>
23.	<b>TEST CERTIFICATE</b>	All Material TC to be supplied along with material as per BHEL Drg. & Spec. and TC should incorporate BHEL Drg. & Spec. as mentioned in item description.
24.	<b>GUARANTEE / WARRANTY</b>	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 18)
25.	<b>GUARANTEE CERTIFICATE</b>	GC to be supplied along with the material and GC should incorporate BHEL Drg. & Spec as mentioned in item description.
26.	<b>EVALUATION CRITERIA</b>	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 19) - <b>Overall L1 basis</b>
27.	<b>BID SECURITY/ Earnest Money Deposit (EMD)</b>	Not Applicable
28.	<b>PERFORMANCE SECURITY (PBG)</b>	Not Applicable
29.	<b>REVERSE AUCTION</b>	<p>It is declared upfront that this enquiry shall be subject to Reverse Auction (RA). Bidders may kindly note the Reverse Auction (RA) field as mentioned and asked for in enquiry template &amp; ensure to proceed with choosing "YES" against same when asked during submission of their offer to give their acceptance for participation in RA.</p> <p>BHEL shall be resorting to Reverse Auction (RA) (guidelines are available on <a href="https://bhel.com/guidelines-reverse-auction-2021">https://bhel.com/guidelines-reverse-auction-2021</a>) for this tender. RA shall be conducted among all the Techno-Commercially qualified bidders. Price bid of all Techno-Commercially qualified bidders shall be opened for purpose of RA and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in reverse auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.</p>
30.	<b>MSE PREFERENCE</b>	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 29)
31.	<b>PUBLIC PROCUREMENT (PREFERENCE TO MAKE IN INDIA)</b>	<p>As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 33)</p> <p>For this procurement, Public Procurement (Preference to Make in India) Order (PPP-MII Order), 2017 vide no. P-45021/2/2017-PP(BE-II) dated 15.06.2017, 28.05.2018, 29.05.2019, 04.06.2020, 16.09.20 and subsequent orders issued by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of Contract/PO/WO against this NIT.</p> <p>In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and/or local content in respect of this procurement, same shall be applicable.</p> <p>The local content to categorize a supplier as a Class-I local supplier / Class-II local supplier / Non-Local supplier and purchase preference to Class-I local supplier, is as defined in above circular issued by DPIIT/ Nodal Ministry.</p> <p>Bidders to also inform the <b>Actual Percentage of the Local Content</b> and the <b>Complete</b></p>



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		<p><b>Address of the Location of Local Value Addition</b> as per the <b>attached MII format</b>, failing which no purchase preference shall be granted.</p> <p>In case the bid value is more than Rs. 10 Crore, the declaration relating to the Actual Percentage of the Local Content and the Complete Address of the Location of Local Value Addition shall be <b>Certified by the Statutory Auditor or Cost Auditor, if the OEM is a Company and by a Practicing Cost Accountant or a Chartered Accountant for OEM other than Companies</b> as per the above circular.</p> <p><i>Bidders or successors can be debarred for false declarations for up to 2 years. Debarred suppliers not eligible for preference in any other procuring entity.</i></p>
32.	<b>INTEGRITY PACT (IP), FRAUD PREVENTION POLICY &amp; INTEGRITY COMMITMENT</b>	Not Applicable
33.	<b>RESTRICTION UNDER RULE 144 (xi) GFR</b>	As per attached BHEL GTC of ENQUIRY (BP200102B, Cl. No. 34)
34.	<b>ANNEXURE-IX</b>	The Bidder/Supplier/Contractor will, when presenting his bid, declare whether other Family Firms or Sister Concern Affiliates/Subsidiary firms are participating in the same tender, so as to eliminate the possibility of cartel formation. Format for declaration is available in the nit documents for this enquiry (Annexure-IX).
35.	<b>BIDDER'S DECLARATION</b>	<p>The bidder declares that they will not enter into any Illegal or Undisclosed Agreement or Understanding, whether Formal or Informal with other bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.</p> <p>In case, the bidder is found having indulged in above activities, suitable action shall be taken by BHEL as per extant Policies/ Guidelines.</p>
36.	<b>CONFLICT OF INTEREST AMONG BIDDERS/ AGENTS</b>	<p>A bidder shall not have conflict of interest with other bidders. Such conflict of interest can lead to anti-competitive practices to the detriment of Procuring Entity's interests. <b>The bidder found to have a conflict of interest shall be disqualified.</b> A bidder may be considered to have a conflict of interest with one or more parties in this bidding process, if:</p> <p>a) they have controlling partner (s) in common; <b>or</b></p> <p>b) they receive or have received any direct or indirect subsidy/ financial stake from any of them; <b>or</b></p> <p>c) they have the same legal representative/agent for purposes of this bid; <b>or</b></p> <p>d) they have relationship with each other, directly or through common third parties, <u>that puts them in a position to have access to information about or influence on the bid of another Bidder</u>; <b>or</b></p> <p>e) Bidder participates in more than one bid in this bidding process. Participation by a Bidder in more than one Bid will result in the disqualification of all bids in which the parties are involved. <u>However, this does not limit the inclusion of the components/ sub-assembly/ Assemblies from. one bidding manufacturer in more than one bid</u>; <b>or</b></p> <p>f) In cases of agents quoting in offshore procurements, on behalf of their principal</p>



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		<p>manufacturers, one agent cannot represent two manufacturers or quote on their behalf in a particular tender enquiry. One manufacturer can also authorise only one agent/dealer. There can be only one bid from the following:</p> <ol style="list-style-type: none"> <li>1. The principal manufacturer directly or through one Indian agent on his behalf; and</li> <li>2. Indian/foreign agent on behalf of only one principal;</li> </ol> <p align="center"><b>or</b></p> <p>g) A Bidder or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Bid; <b>or</b></p> <p>h) In case of a holding company having more than one independently manufacturing units, or more than one unit having common business ownership/management, only one unit should quote. Similar restrictions would apply to closely related sister companies. Bidders must proactively declare such sister/ common business/ management units in same/ similar line of business. "</p>
37.	<b>EVALUATION IN CASE OF MORE THAN ONE L-1 BIDDER</b>	<p>In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders.</p> <p>In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/draw of lots, in the presence of the respective L-1 bidder(s) or their representative(s).</p> <p>Ranking will be done accordingly. Decision of BHEL in such situations shall be final and binding.</p>
38.	<b>SPECIAL CONDITIONS</b>	<p>Bidders who fall under MSE (Micro &amp; Small Enterprises only) and <b>fail to upload 'UDYAM Registration Certificate (URC)' shall automatically be considered as Non-MSE supplier for this tender.</b></p> <p>Further, it is to be noted that <b>MSE benefits are not being extended to Agent/ Dealer/ Trader/ Distributor (i.e. Other than manufacturer).</b> Supplier has to also provide supporting document(s) such as Agreement Between OEM &amp; Bidder(s) etc.</p> <p>Identification must. Soon after rejection of material, it is to be ensured by supplier that material should be taken back maximum within two weeks after communication for rectification/ replacement &amp; supply back the rectified/ fresh material to BHEL Bhopal within 30 days from rejection. In the event of non-lifting of rejected material by supplier, BHEL will not be responsible for loss of such items to the supplier in any case.</p> <p><b>Offers of suppliers who are in 'HOLD/BANNED' status in BHEL Bhopal PMD shall not be considered.</b></p> <p>Unregistered vendors to submit documents required for registration to BHEL Portal Online (<a href="https://bhel.com/supplier-registration">https://bhel.com/supplier-registration</a>).</p>
39.	<b>OTHER TERMS &amp; CONDITIONS</b>	<p>Other Terms &amp; Conditions as per attached BHEL GTC of ENQUIRY (BP200102B)</p> <p>Any deviation of NIT, BHEL GTC of ENQUIRY (BP200102B) and BHEL PO Terms, where vendor response is not affirmative to be clearly indicated, else BHEL will consider that all above Terms &amp; Conditions are acceptable to vendors.</p>
40.	<b>GEM REGISTRATION</b>	<p>As you are kindly aware that Government e-Marketplace (GeM) is a one stop portal to facilitate Online Procurement of Goods &amp; Services required by various Government Departments/ Organizations/ PSUs. GeM aims to enhance transparency, efficiency and speed in public procurement. Detailed instructions/ guides/ videos/ FAQs for registration and processes are available on the portal (<a href="https://gem.gov.in">https://gem.gov.in</a>).</p> <p>BHEL being a PSU, would like that its suppliers/ contractors also have visibility on this portal so that GeM can be used for procurement by BHEL.</p>



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		Hence, you are requested to get yourselves registered on GeM.
41.	<b>TENDER FEE</b>	Not applicable
42.	<b>BID SUBMISSION WITHIN DUE DATE &amp; TIME</b>	No request for extension of tender due date will be entertained at the time of tender opening and after due date under any circumstances. Hence, all bidders are requested to submit their bid well within due date and time only. <b><i>BHEL reserves the right for extension of tender based on the situation without assigning any reason whatsoever it may be.</i></b>
43.	<b>DOCUMENTS TO BE FURNISHED ALONG WITH YOUR QUOTATION</b>	<b>Signed and Sealed copy of:</b> <ul style="list-style-type: none"><li>- NIT</li><li>- BHEL GTC of ENQUIRY (BP200102B) &amp; PO Terms</li></ul> <b>Duly Filled, Signed and Sealed copy of:</b> <ul style="list-style-type: none"><li>- T-PQR along with all supporting document</li><li>- F-PQR along with all supporting documents</li><li>- <b>Annexure-M</b> in Company Letterhead (<i>for bid value less than 10 crores</i>)</li><li>- <b>Annexure-IX</b> in Company Letterhead</li><li>- NIT Techno-Commercial Bid</li></ul> <b>Others:</b> <ul style="list-style-type: none"><li>- UDYAM Registration Certificate (<i>as applicable for MSE bidders only</i>)</li></ul> <b>Note:</b> <i>In case the bid value more than Rs. 10 Crores, bidder shall necessarily submit certificate from Statutory Auditor or Cost Auditor (if the OEM is a Company) and Cost Accountant or Chartered Accountant (for OEMs other than Companies) as per the circular &amp; NIT against above <b>Annexure-M</b> in same Format</i>